ALIGNMENT NASHVILLE, INC.

FINANCIAL STATEMENTS AND OTHER INFORMATION

JUNE 30, 2015 AND 2014

ALIGNMENT NASHVILLE, INC.

Table of Contents

	<u>Page</u>
INDEPENDENT AUDITOR'S REPORT	1 - 2
FINANCIAL STATEMENTS	
Statements of Financial Position.	3
Statements of Activities	4 - 5
Statements of Cash Flows	6
Notes to Financial Statements	7 - 11
OTHER INFORMATION	
Schedules of Support and Revenue, Expenses and Changes in Net Assets	12 - 15



Independent Auditor's Report

To the Board of Directors Alignment Nashville, Inc. Nashville, Tennessee

We have audited the accompanying financial statements of Alignment Nashville, Inc. (the "Organization"), a Tennessee not-for-profit corporation, which comprise the statements of financial position as of June 30, 2015 and 2014, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Alignment Nashville, Inc. as of June 30, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of support and revenue, expenses and changes in net assets on pages 12 - 15 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Nashville, Tennessee

Trosslin v Associatio, PLLC

November 24, 2015

ALIGNMENT NASHVILLE STATEMENTS OF FINANCIAL POSITION

ASSETS

		June 30						
		2015		2014				
Accounts payable and accrued expenses Deferred revenue	paid expenses ernment contracts and grants receivable			344,240 2,504 8,333 63,188				
Total assets	\$	458,144	\$	418,265				
	<u>LIABILITIES</u>							
	\$	76,465 92,430	\$	50,493				
		168,895		50,493				
	NET ASSETS							
Unrestricted		289,249		367,772				
Total net assets		289,249		367,772				
Total liabilties and net assets	\$	458,144	\$	418,265				

See accompanying notes to financial statements.

ALIGNMENT NASHVILLE STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2015 AND 2014

		2015	
	Unrestricted	Temporarily Restricted	<u>Total</u>
Support and revenue:			
Contributions	\$ 201,863	\$ -	\$ 201,863
Grants	871,061	-	871,061
Registration income	794,986	-	794,986
In-kind donations	30,000	-	30,000
Consulting income	36,979	-	36,979
Other Income	124,299	-	124,299
Released from restrictions	-	-	-
Total support and revenue	2,059,188	-	2,059,188
Expenses:			
Program activities expenses:			
Children's Health Initiative	98,095	-	98,095
Stem Hub	-	-	-
Baptist Healing Trust	-	-	-
Ford Hub	421,125	-	421,125
Ford NGL	427,025	-	427,025
Ford Hub - MNPS	101,295	-	101,295
Ford Hub - Special Projects	-	-	-
Pre-K	-	-	-
Alignment Nashville USA	351,948	-	351,948
CCR	10,745		10,745
Other Programs	163,837	-	163,837
Administrative expenses:			
Support Services	563,641	-	563,641
Total expenses	2,137,711	-	2,137,711
Net (decrease) increase in net assets	(78,523)	-	(78,523)
Net assets as beginning of year	367,772		367,772
Net assets at end of year	\$ 289,249	\$ -	\$ 289,249

	2014	
Unrestricted	Temporarily Restricted	<u>Total</u>
\$ 589,049	\$ -	\$ 589,049
467,431	-	467,431
634,570	-	634,570
30,000	-	30,000
-	-	-
106	-	106
1 721 156		1 721 156
1,721,156		1,721,156
43,319	-	43,319
20,000	-	20,000
29,304	-	29,304
374,654	-	374,654
251,239	-	251,239
16,450	-	16,450
11,458	-	11,458
22,160	-	22,160
172,821	-	172,821
-	-	-
99,271	-	99,271
652,971		652,971
1,693,647		1,693,647
27,509	-	27,509
340,263	<u> </u>	340,263
A 257.772	A	

See accompanying notes to financial statements.

ALIGNMENT NASHVILLE STATEMENTS OF CASH FLOWS

	Year Ende	d June 3	0,
	2015		2014
CASH FLOWS FROM OPERATING ACTIVITIES			
Net (decrease) increase in net assets	\$ (78,523)	\$	27,509
Adjustments to reconcile net (decrease) increase in net assets			
to net cash provided by operating activites:			
Depreciation	15,138		13,888
(Increase) decrease in receivables	(23,536)		54,499
Increase in Prepaid Expenses	(4,966)		(2,504)
Increase in accounts payable and accrued expense	25,972		18,126
Increase (decrease) in deferred revenue	92,430		(10,000)
Total Adjustments	105,038		74,009
Net cash provided by operating activities	 26,515		101,518
Increase in cash and cash equivalents	26,515		101,518
Cash and cash equivalent at beginning of year	 344,240		242,722
Cash and cash equivalent at end of year	\$ 370,755	\$	344,240

A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

Organization and General

Alignment Nashville, Inc. (the "Organization") is collaboration between Metropolitan Nashville Public Schools and local businesses, non-profit agencies, government and universities. The purpose of Alignment Nashville, Inc. is to create a system to bring community organizations and resources into alignment so that their coordinated support to Metropolitan Nashville Public Schools' and District priorities have a positive impact on student achievement and public school success.

Accrual Basis and Financial Statement Presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting.

The Organization classifies its net assets and its support and revenue and expenses into three classes of net assets based on the existence or absence of donor-imposed restrictions. Net assets of the Organization and changes therein are classified as follows:

<u>Unrestricted net assets</u> - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time.

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. Generally, the donors of these assets would permit the Organization to use all or part of the income earned on related investments for general or specific purposes.

The amount for each of these classes of net assets is displayed in the statement of financial position and the amount of change in each class of net assets is displayed in the statement of activities. The Organization had no permanently or temporarily restricted net assets at June 30, 2015 or 2014.

Contributions

The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Contributions receivable are recorded at their estimated fair value and reflect discounts for payment terms greater than one year, if applicable. Contributions receivable are considered to be either conditional or unconditional promises to give. A conditional contribution is one which depends on the occurrence of some specified uncertain future event to become binding on the donor. Conditional contributions are not recorded as revenue until the condition is met, at which time they become unconditional. Unconditional contributions are recorded as revenue at the time verifiable evidence of the promise to give is received.

In the event a donor makes changes to the nature of a restricted gift which affects its classification among the net asset categories, such amounts are reflected as reclassifications in the statement of activities.

In-Kind Contributions

The Organization periodically receives contributions in a form other than cash. If the Organization receives a contribution of land, buildings, or equipment, the contributed asset is recognized as an asset at its estimated fair value at the date of the gift, provided the value of the asset and its estimated useful life meets the Organization's capitalization policy. Donated use of facilities is reported as contributions and as expenses at the estimated fair value of similar space for rent under similar conditions. If the use of the space is promised unconditionally for a period greater than one year, the contribution is reported as a contribution and an unconditionally promise to give at the date of the gift, and the expense is reported over the term of use. Donated supplies are recorded as contributions at the date of gift and as expense when the donated items are placed into service or distributed.

The Organization benefits from personal services provided by volunteers. Those volunteers have donated significant amounts of time and services in the Organization's program operations. Generally accepted accounting principles allow recognition of contributed services only if (a) the services create or enhance nonfinancial assets or (b) the services would have been purchased if not provided by contribution, require specialized skills, and are provided by individuals possessing those skills.

Furniture and Equipment

Furniture and equipment is recorded at acquisition cost, if purchased, or the fair value on the date received, if donated. The cost of routine maintenance and repairs is expensed as incurred. Depreciation is provided using the straight-line method over the estimated useful lives of the assets, ranging from five to seven years.

A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> - Continued

Deferred Revenue

Grant funds received in advance for future periods are recorded as deferred revenue. Recognition as revenue occurs when the project or events take place and expenses are incurred.

Income Taxes

The Organization is exempt from income tax under Section 501(c)(3) of the U.S. Internal Revenue Code; and accordingly, no provision for income taxes is included in the accompanying financial statements.

The Organization accounts for the effect of any uncertain tax positions based on a *more likely than not* threshold to the recognition of the tax positions being sustained based on the technical merits of the position under examination by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a *cumulative probability assessment* that aggregates the estimated tax liability for all uncertain tax positions. Tax positions for the Organization include, but are not limited to, the tax-exempt status and determination of whether income is subject to unrelated business income tax; however, the Organization has determined that such tax positions do not result in an uncertainty requiring recognition.

Use of Estimates in the Preparation of Financial Statements

Judgment and estimation are exercised by management in certain areas of the preparation of financial statements. The most significant area is the collection of receivables and estimated useful lives of equipment. Management believes that such estimates have been based on reasonable assumptions and that such estimates are adequate. Actual results could differ from those estimates.

Financial Instruments

Assets and liabilities recorded at fair value on a recurring basis in the statement of financial position are categorized based on the level of judgment associated with the inputs used to measure their fair value. The Organization's financial instruments consist of government contracts and grants receivables, accounts payable and accrued expenses. The recorded values of government contracts and grants receivables, accounts payable and accrued expenses approximate their fair values based on their short-term nature.

B. CONTRACTS AND GRANTS RECEIVABLE

Contracts and grants receivable are due within one year and totaled \$31,869 and \$8,333 at June 30, 2015 and 2014, respectively. No allowance for uncollectible contracts and grants receivable was considered necessary at June 30, 2015 and 2014.

C. FURNITURE AND EQUIPMENT

Furniture and equipment, net consists of the following at June 30, 2015 and 2014:

	2015	2014
Furniture	\$ 53,464	\$ 53,464
Software	<u>37,500</u>	37,500
	90,964	90,964
Less accumulated depreciation	<u>(42,914</u>)	(27,776)
	<u>\$ 48,050</u>	\$ 63,188

D. <u>GRANT REVENUE</u>

Unrestricted grant revenue recognized for the years ended June 30, 2015 and 2014 by grantor are as follows:

	2015	2014
Metropolitan Nashville Government	\$ 343,128	\$ 233,171
Ford Learning Institution	467,933	225,302
Baptist Healing Trust	-	13,458
HCA Foundation	40,000	-
Memorial Foundation	20,000	-
Other	<u>-</u> _	(4,500)
	\$ 871,061	\$ 467,431

E. <u>NET ASSETS</u>

There were no temporarily restricted net assets at June 30, 2015 or June 30, 2014.

F. COMMITMENTS AND CONTINGENCIES

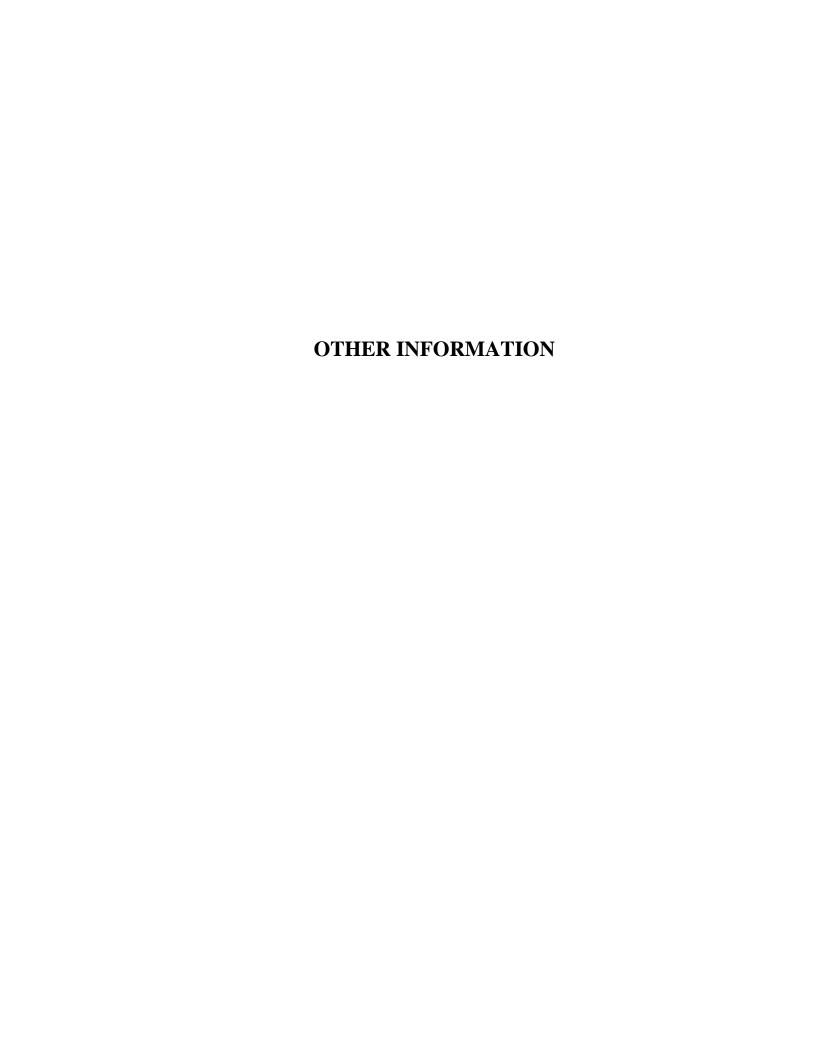
The Organization has received government grants for specific purposes that are subject to review and audit by grantor agencies. Although such audits could generate expenditure disallowance under terms of the grants, management believes any required reimbursements would not be material to the financial statements of the Organization.

G. CONCENTRATIONS OF CREDIT RISK

Financial instruments which potentially subject the Organization to concentrations of credit risk consist principally of cash held by the Organization. Cash at June 30, 2015, includes demand deposits held at a financial institution. The deposits carry credit risk to the extent they exceed federally insured limits from time to time. Credit risk also extends to receivables, all of which are uncollateralized.

H. SUBSEQUENT EVENTS

Management evaluated subsequent events through November 24, 2015, the date the financial statements were available to be issued, and has determined there are no subsequent events requiring disclosure.



ALIGNMENT NASHVILLE SCHEDULE OF SUPPORT AND REVENUE, EXPENSES AND CHANGES IN NET ASSETS YEAR ENDED JUNE 30, 2015

		hildren's Health nitiative	Ford Hub	Ford NGL	Ford Hub - MNPS	Alignment Nashville USA	
Support and Revenue							
Contributions	\$	-	\$ 10,000	\$ -	\$ -	\$ 189,750	
Grants		60,000		458,183	9,750	-	
Registration Income		-	701,210	-	-	-	
In-Kind		-		-	-	-	
Consulting Services		-	6,779	200	-	-	
Other Income		-	-	4,721	-	115,329	
Funds Transfers			(214,348)		103,489		
Total Support and Revenue		60,000	503,641	463,104	113,239	305,079	
Expenses							
Salaries Expense		84,723	15,930	111,587	_	202,732	
Payroll Taxes		4,052	1,208	7,480	-	14,907	
Medical Insurance		9,317	2,137	6,620	-	27,655	
General Insurance		-	-	84	-	-	
Technology/ Website		-	474	528	-	49,482	
Postage		-	164	12	-	119	
Supplies		-	1,830	-	6	147	
Travel		-	287,866	86,023	18,523	11,593	
Professional Services/Development		-	47,542	213,915	49,038	35,093	
Printing		3	7,142	-	-	303	
Facility Lease		-		-	-	-	
Equipment Purchases/ Depreciation		-	798	-	-	2,273	
Miscellaneous		-	56,034	776	33,728	7,644	
Total Expenses		98,095	421,125	427,025	101,295	351,948	
Net increase (decrease) in net assets	\$	(38,095)	\$ 82,516	\$ 36,079	\$ 11,944	\$ (46,869)	

NET ASSETS AT JULY 1, 2014

NET ASSETS AT JUNE 30, 2015

CCD	Other	Support	T 1
 CCR	Programs	Services	Total
\$ -	\$ -	\$ 2,113	\$ 201,863
_	-	343,128	871,061
_	93,776	-	794,986
_	-	30,000	30,000
30,000	-	-	36,979
-	-	4,249	124,299
-	-	110,859	- -
30,000	93,776	490,349	2,059,188
-	-	338,141	753,113
-	-	27,533	55,180
-	-	41,933	87,662
-	105	3,960	4,149
-	-	6,370	56,854
-	656	424	1,375
17	212	8,633	10,845
728	79,216	14,137	498,086
10,000	10,252	45,646	411,486
	1,280	10,974	19,702
-	-	30,000	30,000
-	68,166	18,170	89,407
-	3,950	17,720	119,852
10,745	163,837	563,641	2,137,711
\$ 19,255	\$ (70,061)	\$ (73,292)	\$ (78,523)
			\$ 367,772
			\$ 289,249

ALIGNMENT NASHVILLE SCHEDULE OF SUPPORT AND REVENUE, EXPENSES AND CHANGES IN NET ASSETS YEAR ENDED JUNE 30, 2014

		Children's Health Initiative Ste		Baptist Healing Stem Hub Trust		lealing	Ford Hub		Ford National	
Support and Revenue										
Contributions	\$	30,300	\$	-	\$	-	\$	-	\$	-
Grants		-		15,000		13,458			169,	956
Registration Income		-		-		-	42	6,521		-
In-Kind		-		-		-		-		-
Other Income										_
Total Support and Revenue		30,300		15,000		13,458	42	6,521	169,	956
Expenses										
Salaries Expense		37,996		15,974		6,500		800	80,	747
Payroll Taxes		2,847		1,189		1,490		61	5,	597
Medical Insurance		2,228		2,837		_		-	6,	032
General Insurance		-		-		-		-		-
Technology/ Website		-		-		-		1,580		-
Postage		-		-		98		36		123
Supplies		248		-		962		1,519		-
Travel				-		-	6	9,649	35,	990
Program Activities		-		-		1,158	23:	3,989	58,	760
Professional Services/Development		-		-		13,506	6	0,954	63,	707
Printing		-		-		2,610	,	3,819		283
Facility Lease		-		-		-		-		-
Equipment Purchases/ Depreciation		-		-		-		-		-
Miscellaneous		-		-		2,980	,	2,247		-
Total Expenses		43,319		20,000		29,304	374	4,654	251,	239
Net increase (decrease) in net assets	\$	(13,019)	\$	(5,000)	\$	(15,846)	\$ 5	1,867	\$ (81,	283)

NET ASSETS AT JULY 1, 2013

NET ASSETS AT JUNE 30, 2014

Ford Hub - MNPS		Ford Special Projects		Pre-K		Alignment Nashville USA		Other Programs		Support Services		Total	
\$	_	\$	_	\$	_	\$	55,968	\$	107,040	\$	395,741	\$	589,049
Ψ	49,425	Ψ	5,921	Ψ	(4,500)	Ψ	-	Ψ	-	Ψ	218,171	Ψ	467,431
	-		-		-		124,603		83,446		,		634,570
	-		-		_		-		_		30,000		30,000
	-		-		-		-		-		106		106
	49,425		5,921		(4,500)		180,571		190,486		644,018		1,721,156
	_		_		96		49,333		469		397,132		589,047
	-		-		7		3,759		36		28,603		43,589
	-		-		-		7,640		-		43,356		62,093
	-		-		-		-		-		42		42
	-		-		359		22,726		-		6,427		31,092
	-		61		140		527		-		334		1,319
	-		-		212		333		15,277		15,680		34,231
	-		10,089		14		52,833		24,198		8,107		200,880
	1,018		1,308		13,218		10,955		46,110		10,436		376,952
	15,432		-		1,500		24,373		10,711		67,077		257,260
	-		-		6,614		342		2,470		19,123		35,261
	-		-		-		-		-		30,000		30,000
	-		-		-		-		-		17,830		17,830
	-				-						8,824		14,051
	16,450		11,458		22,160		172,821		99,271		652,971		1,693,647
\$	32,975	\$	(5,537)	\$	(26,660)	\$	7,750	\$	91,215	\$	(8,953)	\$	27,509
													340,263
												\$	367,772