

Alignment Nashville
Budget Overview: FY July 2019 - June 2020 - FY20 P&L Classes
 July 2019 - June 2020

	1 - AN	2 - AUSA	3 - HUB	TOTAL
Income				
41000 Funds Transfer				0.00
41020 Funds Transfer - Events	93,000.00			93,000.00
41050 Net Assets Released	50,000.00			50,000.00
Total 41000 Funds Transfer	\$ 143,000.00	\$ 0.00	\$ 0.00	\$ 143,000.00
42000 Support Services		150,000.00		150,000.00
42500 Consulting Services (Income)			201,300.00	201,300.00
42700 Freshman Seminar			60,000.00	60,000.00
Total 42000 Support Services	\$ 0.00	\$ 150,000.00	\$ 261,300.00	\$ 411,300.00
43300 Direct Public Grants				0.00
43330 Foundation and Trust Grants	95,000.00			95,000.00
Total 43300 Direct Public Grants	\$ 95,000.00	\$ 0.00	\$ 0.00	\$ 95,000.00
43400 Direct Public Support				0.00
43450 Individ, Business Contributions	560.00			560.00
Total 43400 Direct Public Support	\$ 560.00	\$ 0.00	\$ 0.00	\$ 560.00
44500 Government Grants				0.00
44530 Local Government Grants	350,000.00			350,000.00
Total 44500 Government Grants	\$ 350,000.00	\$ 0.00	\$ 0.00	\$ 350,000.00
46410 Money Market Account Interest	3,397.00	1,698.00	3,397.00	8,492.00
46440 Publications Income			5,400.00	5,400.00
49000 Events Income				0.00
49100 Registration Fees				0.00
49110 Spring ASV			514,379.00	514,379.00
49120 Fall ASV1			358,025.00	358,025.00
49121 Fall ASV2			139,407.00	139,407.00
49140 SEL Conference	191,475.00			191,475.00
Total 49100 Registration Fees	\$ 191,475.00	\$ 0.00	\$ 1,011,811.00	\$ 1,203,286.00
49200 Event Sponsorship			5,000.00	5,000.00
Total 49000 Events Income	\$ 191,475.00	\$ 0.00	\$ 1,016,811.00	\$ 1,208,286.00
Total Income	\$ 783,432.00	\$ 151,698.00	\$ 1,286,908.00	\$ 2,222,038.00
Gross Profit	\$ 783,432.00	\$ 151,698.00	\$ 1,286,908.00	\$ 2,222,038.00
Expenses				
60005 Events Expenses				0.00
60010 Event Mgmt and Consultants	5,000.00		35,000.00	40,000.00
60015 Event Facility, Food/Catering, Audio/Visual	37,500.00		122,414.00	159,914.00
60020 Event Hotels/Transportation			328,994.00	328,994.00
60025 CVENT and Merchant Card Fees	16,000.00		30,688.00	46,688.00
60030 Event Printing/Supplies/Postage	3,840.00		2,500.00	6,340.00
60035 Event Honorarium/Stipend/Awards	27,850.00		60,000.00	87,850.00
60037 Event Expenses - Other	8,056.00		1,750.00	9,806.00
Total 60005 Events Expenses	\$ 98,246.00	\$ 0.00	\$ 581,346.00	\$ 679,592.00
60050 Community Expenses				0.00
60055 Billable Consultant Services			118,676.00	118,676.00
60080 Billable Direct Cost ComCo		10,000.00		10,000.00
Total 60050 Community Expenses	\$ 0.00	\$ 10,000.00	\$ 118,676.00	\$ 128,676.00
60920 Business Registration Fees/Taxes	154.00	77.00	154.00	385.00
62800 Facilities and Equipment				0.00
62801 Rent	49,221.00		49,221.00	98,442.00
62840 Equipment- Buy,Rent,Maintenance	6,370.00	3,070.00	3,485.00	12,925.00
62845 Buildings-Maintenance & Repair	120.00	60.00	120.00	300.00
Total 62800 Facilities and Equipment	\$ 55,711.00	\$ 3,130.00	\$ 52,826.00	\$ 111,667.00
65000 Operations				0.00
62110 Accounting Fees	4,800.00	2,400.00	4,800.00	12,000.00
62130 Consultant (Expense)	150.00	150.00	150.00	450.00
62140 Legal Fees	1,088.00	544.00	1,088.00	2,720.00
62150 Outside Contract Services	360.00	180.00	360.00	900.00
62160 Professional Services	35,000.00		44,125.00	79,125.00
62170 Web Developer (not Comco)	500.00	250.00	250.00	1,000.00
62180 Graphic Design	1,200.00	600.00	1,200.00	3,000.00
65010 Books, Subscriptions, Reference	1,572.00	626.00	952.00	3,150.00
65020 Postage, Mailing Service	400.00	325.00	750.00	1,475.00
65030 Printing and Copying	2,800.00	1,400.00	2,800.00	7,000.00
65040 Supplies	3,200.00	1,600.00	3,200.00	8,000.00
65050 Phone, fax, inet, conf calls	5,777.00	3,291.00	6,998.00	16,066.00

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65110 Advertising Expenses	500.00	1,150.00	6,000.00	7,650.00
65115 Banking Fees	232.00	116.00	232.00	580.00
65120 Insurance	4,094.00	1,947.00	3,894.00	9,935.00
65130 Communications and publications	3,473.00	1,736.00	3,473.00	8,682.00
65140 Website, Cloud Svc, Quickbooks	1,539.00	1,591.00	2,037.00	5,167.00
65150 Memberships and Dues	2,400.00	425.00	850.00	3,675.00
65160 Other Operational Costs	100.00	50.00	100.00	250.00
65170 Staff Development	3,340.00	1,690.00	2,770.00	7,800.00
68380 Annual Meeting	5,000.00			5,000.00
Total 65000 Operations	\$ 77,525.00	\$ 20,071.00	\$ 86,029.00	\$ 183,625.00
66000 Payroll Expenses				0.00
66100 Salaries	392,682.00	63,130.83	251,059.00	706,871.83
66105 Hourly Wages	4,373.00		4,373.00	8,746.00
66200 Benefits	53,059.00		33,923.00	86,982.00
66300 ER Payroll Taxes - Salaried	30,040.00		19,206.00	49,246.00
66400 Payroll Service Fees	1,960.00		1,606.00	3,566.00
Total 66000 Payroll Expenses	\$ 482,114.00	\$ 63,130.83	\$ 310,167.00	\$ 855,411.83
68300 Travel and Meetings				0.00
68310 Conference Registration & Travel	7,500.00	4,550.00	12,700.00	24,750.00
68340 Ground Transportation	1,260.00	288.00	492.00	2,040.00
68350 Conference Meals and Per Diem	750.00	325.00	900.00	1,975.00
68370 In Town Meetings and Conferences	1,600.00	500.00	500.00	2,600.00
Total 68300 Travel and Meetings	\$ 11,110.00	\$ 5,663.00	\$ 14,592.00	\$ 31,365.00
Total Expenses	\$ 724,860.00	\$ 102,071.83	\$ 1,163,790.00	\$ 1,990,721.83
Net Operating Income	\$ 58,572.00	\$ 49,626.17	\$ 123,118.00	\$ 231,316.17
Net Income	\$ 58,572.00	\$ 49,626.17	\$ 123,118.00	\$ 231,316.17

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