

**Mental Health Association of Middle Tennessee**  
**Budget Overview**  
**July 1, 2006 -- June 30, 2007**

|                          |                                    | 06-07 Budget     |
|--------------------------|------------------------------------|------------------|
| 4001                     | General Contributions              | 34,000           |
| 4002                     | Honors/Memorials                   | 2,200            |
| 4003                     | IC Hope Licenses                   | 22,233           |
| 4004                     | IC Hope Educational Materials      | 6,000            |
| 4007                     | Membership-Individual              | 8,000            |
| 4130                     | Legacies & Bequests                | 14,500           |
| 4170                     | Program Fees                       | 1,600            |
| 4201                     | Special Events                     | 150,000          |
| 4702                     | United Way Designations            | 25,764           |
| 4703                     | United Way OBI Grant               | 27,053           |
| 4704                     | CHC Designations                   | 6,900            |
| 5001                     | Grant Revenue-Private Grants       | 101,600          |
| 5002                     | State Contracts-TPAL               | 640,286          |
| 5003                     | State Grants-ETS-Youth             | 110,000          |
| 5004                     | Federal Grants                     | 26,275           |
| 5005                     | State Contracts-TLC                | 339,734          |
| 5007                     | State Contracts - ETS-CDC          | 44,200           |
| 5008                     | State Contracts - TSPN             | 146,000          |
| 6202                     | TPAL Management Fee                | 58,208           |
| 6203                     | Management Fees                    | 53,217           |
|                          |                                    | <b>1,817,770</b> |
| 7001                     | Salaries and Wages                 | 942,421          |
| 7103                     | Health Insurance                   | 124,178          |
| 7104                     | Life and Disability Insurance      | 12,847           |
| 7105                     | Retirement Benefits                | 19,213           |
| 7106                     | Workers Compensation               | 5,936            |
| 7201                     | Payroll Taxes FICA                 | 70,337           |
| 7205                     | State Unemployment Tax             | 3,869            |
| 8001                     | Professional Services              | 13,410           |
| 8003                     | Audit Fees                         | 9,900            |
| 8099                     | Cost of Educational Materials      | 1,600            |
| 8100                     | Cost of Goods Sold                 | 1,750            |
| 8101                     | Office Supplies Shared             | 5,335            |
| 8102                     | Office supplies Program            | 11,535           |
| 8103                     | Copier Usage                       | 961              |
| 8202                     | Telephone                          | 36,543           |
| 8203                     | Internet Fees                      | 4,607            |
| 8301                     | Postage shared                     | 2,025            |
| 8302                     | Postage Program                    | 6,876            |
| 8402                     | Occupancy Program                  | 82,568           |
| 8501                     | Equip Rental and Maintenance       | 36,628           |
| 8502                     | Equipment Purchased                | 3,900            |
| 8601                     | Printing Shared                    | 4,190            |
| 8602                     | Printing Program                   | 72,939           |
| 8603                     | Publications-Library Resources     | 900              |
| 8604                     | Pub Educational                    | 750              |
| 8605                     | Subscriptions                      | 357              |
| 8606                     | Advertising                        | 7,565            |
| 8701                     | Local Travel                       | 83,664           |
| 8702                     | Out of Town Travel                 | 23,905           |
| 8801                     | Local Conferences                  | 7,272            |
| 8802                     | National Conferences and trainings | 1,750            |
| 8803                     | Meetings and Conferences, MHAN     | 5,760            |
| 8804                     | Fund Raising Expenses Massey       | -                |
| 8807                     | Fundraising Expenses-Blues         | 60,000           |
| 8808                     | Advocacy Summit Expenses           | -                |
| 9001                     | Dues and Memberships Shared        | 1,057            |
| 9002                     | Dues and Memberships Program       | 3,520            |
| 9101                     | Awards and Gifts                   | 3,350            |
| 9102                     | Volunteer Recognition              | 650              |
| 9201                     | Consultant Services                | 53,750           |
| 9301                     | General and Liability Insurance    | 9,500            |
| 9401                     | Miscellaneous                      | -                |
| 9402                     | Bank Service charges               | -                |
| 9403                     | Licenses and Permits               | 320              |
| 9501                     | Depreciation                       | 24,410           |
| 9601                     | NMHA Dues                          | 17,555           |
| 9902                     | Management Fee other               | 53,217           |
| 9903                     | TPAL Management Fee                | 58,208           |
| <b>** Total Expenses</b> |                                    | <b>1,891,028</b> |

**\*\* PLEASE NOTE:**

Total expenses exceed total revenue for 2006/2007 due to the timing of the Association's bi-annual fundraising dinner honoring the late Jack Massey. The fundraising dinner was held and the revenue recorded in fiscal year 2005/2006; however, the proceeds from the dinner are actually used to fund various Association programs during fiscal years 2005/2006 and 2006/2007. 50% of the proceeds from the 2005/2006 Dinner were earmarked for 2006/2007 expenses.