

League for the Deaf and Hard of Hearing
Budget - FY2009 (with salary detail)

Acct #	Description		Projected	Budget	Budget	Budget	
Revenues			YTD Totals (Act/Proj)	Current Fy2008	Projected Fy2009	Difference	
40000-	40199	Contracts and Grants					
	40100	Program Service Revenue	\$459,699	\$460,000	\$477,000	\$ (17,000)	Year end \$483k
	40103	DHS Support Grant	\$170,000	\$170,000	\$170,000	\$ -	
	40104	DHS Employment contracts	\$6,314	\$10,000	\$4,000	\$ 6,000	fewer expected this year, no staff first two m
	40106	BHT Grant	\$45,150	\$45,150	\$32,987	\$ 12,163	
	40105	Misc Other Grants & Contracts	\$4,000	\$20,000	\$25,000	\$ (5,000)	Year end - 0
	Subtotal - Contract & Grants		\$ 685,163	\$ 705,150	\$ 708,987	\$ (3,837)	
40400	40499	Other Revenue				\$ -	
	40401	United Way Contract (Davidson)	\$71,215	\$70,300	\$82,628	\$ (12,328)	
	40402	United Way Contract (Williamson)	\$15,011	\$15,000	\$16,220	\$ (1,220)	
	40403	United Way Contract (Clarksville)	\$3,210	\$4,500	\$4,500	\$ -	
	40404	United Way Designations	\$12,194	\$14,000	\$14,000	\$ -	
	40405	Contributions - Educ Sponsorships	\$9,000	\$0	\$3,000	\$ (3,000)	Sertoma, MTE grants
	40406	Fundraising events	\$51,802	\$50,000	\$53,000	\$ (3,000)	9k golf, 9k walk/roll, 35 80s
	40407	Annual campaign	\$24,966	\$37,500	\$30,000	\$ 7,500	Year end - \$26k
	40408	Misc income/individual gifts	\$5,141	\$20,000	\$18,000	\$ 2,000	Year end-\$15k
	40410	Sales to the Public	\$2,812	\$3,500	\$2,500	\$ 1,000	tshirts, etc.
	40411	Membership Dues	\$220	\$350	\$350	\$ -	
	40412	Rental Income	\$37,500	\$37,500	\$12,500	\$ 25,000	Accountants moving out
	40413	Unrealized loss on investments	\$75	\$300	\$300	\$ -	
	40414	Investment/Interest Income	\$4,327	\$6,220	\$2,000	\$ 4,220	Year end -\$1800
	40415	Miscellaneous Income	\$3,095	\$1,500	\$0	\$ 1,500	moved to misc gifts, YTD 3k
	Subtotal - Other Revenue		\$ 240,568	\$ 260,670	\$ 238,998	\$ 21,672	
Total Income/Revenue			\$ 925,731	\$ 965,820	\$ 947,985	\$ 17,835	
Expenses			Subtotals				
50000-	50099	Staff compensation					
	Grand Totals		#REF!	#REF!	\$ 382,515	\$ 409,596	\$ (27,081) 3% increase
	50000	Salaries			\$ 382,515	\$ 409,596	\$ (27,081)
	Subtotal - Salaries		\$364,454	\$ 382,515	\$ 409,596	\$ (27,081)	
50100-	50199	Fringe Benefits				\$ -	
	50100	FICA	\$27,565	\$34,633	\$53,542	\$ (18,909)	

50101	Group Health		\$17,870	\$18,500	\$20,441	\$ (1,941)	manually adjusted	monthly= 6 FT@ 300.
50103	Retirement Plan		\$26,876	\$31,185	\$20,527	\$ 10,658	5% for retirement, not 9%	
50104	Worker's Comp		\$9,544	\$9,800	\$7,126	\$ 2,674		
Subtotal Fringe Benefits			\$ 81,855	\$ 94,118	\$ 101,636	\$ (7,518)		
Total Staff Compensation			\$ 446,309	\$ 476,633	\$ 511,232	\$ (34,599)		
Non-Compensation related						\$ -		
50200-	50299 Communications					\$ -	PER MONTH	
50200	Telephones - local		\$9,702	\$8,250	\$10,970	\$ (2,720)	TW= \$740 CP=\$174	
50202	Telephones - related exp		\$4,212	\$4,350	\$4,300	\$ 50	Avaya=\$9 ATT=\$90	
50203	Postage and Mailings		\$5,060	\$6,150	\$6,150	\$ -	year-end-\$4000	
50204	Computer-related		\$5,694	\$2,600	\$3,000	\$ (400)	bought new laptops for typewell program.	V
50205	Computer maintenance		\$2,566	\$3,700	\$2,500	\$ 1,200		
50206	Computer supplies		\$239	\$2,650	\$500	\$ 2,150		
Subtotal - communications			\$ 27,473	\$ 27,700	\$ 27,420	\$ 280		
50300-	50399 Professional development					\$ -		
50300	Conferences and Workshops		\$1,316	\$2,050	\$1,900	\$ 150	Year-end-\$800, for individual classes/training	
50301	Staff development/retreat		\$10	\$50	\$2,500	\$ (2,450)	staff retreat	
50302	Subscriptions		\$163	\$400	\$200	\$ 200		
50303	Dues - agency		\$1,142	\$1,100	\$1,100	\$ -		
50304	Dues - individual		\$2,199	\$1,650	\$2,000	\$ (350)	Year end-1800	
	Board Development				\$2,000		Training and planning	
Subtotal - Prof Development			\$ 4,830	\$ 5,250	\$ 9,700	\$ (4,450)		
50400-	50499 Insurance					\$ -		
50400	Bldg/equipment		\$7,542	\$8,700	\$4,492	\$ 4,208		
50401	D&O		\$2,074	\$1,400	\$1,119	\$ 281		
50402	Gen Liability/umbrella		\$3,008	\$1,600	\$4,548	\$ (2,948)		
50404	Vehicle		\$4,755	\$7,176	\$2,643	\$ 4,533	lower because we now have an umbrella	
Subtotal - Insurance			\$ 17,379	\$ 18,876	\$ 12,802	\$ 6,074		
50500-	50599 Occupancy					\$ -		
50500	Electricity		\$17,592	\$17,000	\$18,000	\$ (1,000)	year-end-\$17032	
50501	Natural Gas		\$2,034	\$2,400	\$2,400	\$ -	year-end-1973	
50502	Water and sewage		\$1,634	\$1,600	\$1,600	\$ -	year-end-1516	
50503	Janitorial/grounds		\$10,153	\$13,000	\$10,000	\$ 3,000	year-end-9800	
50504	Building maintenance		\$10,458	\$9,000	\$9,279	\$ (279)	year-end-10641	
50505	Equipment Maintenance		\$2,398	\$2,000	\$2,220	\$ (220)	year-end-2079	
50507	Equipment Rental		\$4,373	\$4,000	\$4,460	\$ (460)	RJ Young= \$106	
50508	Building and grounds supplies		\$667	\$1,500	\$400	\$ 1,100	OCE=\$265.5	

50509	Property Taxes		\$5,216	\$5,600	\$5,650	\$ (50)	
50510	Office Rent Clarksville		\$516	\$1,000	\$852	\$ 148	
Subtotal - Occupancy			\$ 55,041	\$ 57,100	\$ 54,861	\$ 2,239	
50600- 50699	Printing & Publications					\$ -	
50600	Advertising related P&P		\$12,929	\$12,000	\$6,000	\$ 6,000	3k from specific grant
50601	program pieces		\$821	\$2,100	\$3,000	\$ (900)	program brochures
50602	newsletters				\$4,000	\$ (4,000)	agency newsletters
Subtotal P&P			\$ 13,750	\$ 14,100	\$ 13,000	\$ 1,100	
50700- 50799	Professional Fees					\$ -	
50700	Free-lance Interpreters		\$224,544	\$212,000	\$243,270	\$ (31,270)	YTD 246k exp ar 51% of rev per last year
50701	Accounting		\$4,957	\$5,000	\$2,500	\$ 2,500	
50702	Audit fees		\$6,150	\$5,500	\$7,000	\$ (1,500)	per auditor's estimate
50703	Marketing (formerly PR)		\$32,427	\$30,800	\$5,000	\$ 25,800	web updates, etc.
50704	Other professional fees		\$2,664	\$2,000	\$6,000	\$ (4,000)	ASL teachers fees YTD \$46, need to prov
Subtotal - Prof Fees			\$ 270,742	\$ 255,300	\$ 263,770	\$ (8,470)	
50800- 50899	Supplies					\$ -	
50800	Office supplies		\$7,956	\$7,500	\$9,000	\$ (1,500)	Year-end 8700
50803	Food for clients		\$1,843	\$1,500	\$2,000	\$ (500)	year-end 1900
50804	Food for mtgs/board supplies		\$2,241	\$1,800	\$2,000	\$ (200)	year-end 2100
Subtotal Supplies			\$ 12,040	\$ 10,800	\$ 13,000	\$ (2,200)	
50900- 50999	Travel					\$ -	
50900	Travel - service related		\$5,439	\$5,000	\$9,000	\$ (4,000)	year-end-8800
50901	Travel - training related		\$90	\$300	\$0	\$ 300	delete this category
50902	Travel - general		\$675	\$700	\$1,000	\$ (300)	year-end-700
50903	Vehicle - general maintenance		\$422	\$1,000	\$0	\$ 1,000	if we need it, take from building/maintenance fu
50904	Vehicle - gas & oil		\$2,160	\$1,200	\$3,200	\$ (2,000)	year-end-\$2400
50905	Vehicle - rental		\$600	\$500	\$500	\$ -	
Subtotal - Travel			\$ 9,386	\$ 8,700	\$ 13,700	\$ (5,000)	
51000- 51199	Other Expense					\$ -	
51101	Youth - Activities		\$6,382	\$6,000	\$6,000	\$ -	Year-end-9,000. Will spend more if have gra
51102	Youth-Education		\$1,068	\$3,000	\$0	\$ 3,000	Year-end-4 can delete this line item
51103	Class Expense		\$6,825	\$15,000	\$7,000	\$ 8,000	Year-end-4575-combine with Youth activities
51104	Educational Supplies		\$983	\$1,875	\$500	\$ 1,375	Year-end-400
51106	Fundraising - events		\$7,415	\$7,000	\$7,000	\$ -	
51107	Fundraising - other		\$445	\$2,000	\$0	\$ 2,000	combined with above line. FR expense for s
51108	Education Awareness events		\$0	\$0	\$0	\$ -	
51109	Scholarship Expense		\$1,000	\$1,000	\$1,000	\$ -	
51110	Miscellaneous		\$15,965	\$4,000	\$3,000	\$ 1,000	year-end included CEO search

51111	Gifts to Other Entities		\$375	\$700	\$200	\$ 500
51116	Lab/Pathology		\$1,300	\$2,600	\$2,600	\$ -
51200	Bank Fees		\$1,021	\$980	\$1,200	\$ (220)
<i>Subtotal - Other Expenses</i>			\$ 42,779	\$ 44,155	\$ 28,500	\$ 15,655
Total Non-comp Expenses			\$452,829	\$ 441,981	\$ 436,753	\$ 5,228
Total Expenses			\$899,138	\$ 918,614	\$ 947,985	\$ (29,371)
Net Difference (+/-)			\$26,593	\$ 47,206	\$ 0	\$ 47,206
51300	Depreciation		\$48,254	\$ 47,000	\$ 47,000	\$ -
Bad Debt			\$0			\$ -
Total Adjusted Expenses			\$947,392	\$ 965,614	\$ 994,985	\$ (29,371)
Net Difference (+/-)			\$ (21,661)	\$ 206	\$ (47,000)	\$ 47,206
Temporarily Restricted Net Assets						\$ -
40800 Scholarship Fund			\$1,504	\$ 1,504	\$ 1,504	\$ -
Total Increase/decrease in Net			\$ (20,157)	\$ 1,710	\$ (45,496)	\$ 47,206

onths

1FT@153.42 (less 3k for bus mgr

/on't do that this year

g

vide more classes

nd

ant funds

s

pagetti dinner