

FY2016 BUDGET	<i>Description</i>	<i>FY 2015 Audit Actual</i>	<i>FY 2016 Budget</i>	<i>Pre-Closeout 5/31</i>	<i>FY 2016 Forecast</i>	<i>FY 2017 Budget</i>
EARNED REVENUES						
Membership		\$ 558,466	\$ 595,000	\$ 584,221	\$ 593,221	\$ 605,085
Contributed/Generated Income Workshops, Grants, Programs		\$ 433,888	\$ 421,562	\$ 391,315	\$ 432,583	\$ 392,501
Marketing and Sales		\$ 43,331	\$ 50,725	\$ 38,913	\$ 45,157	\$ 68,500
Royalties		\$ 42,098	\$ 33,950	\$ 38,954	\$ 43,955	\$ 46,907
Visitors Count		\$ 73,925	\$ 62,030	\$ 48,656	\$ 48,656	\$ 48,800
Fundraising	Endowment	\$ 516	\$ -	\$ 833	\$ 883	\$ -
	Annual Fund	\$ -	\$ 12,000	\$ 3,927	\$ 7,927	\$ 40,000
	75 for 75 Campaign	\$ 34,482	\$ 40,000	\$ 40,628	\$ 40,628	\$ -
	Alderson Internship/In-Kind	\$ 93	\$ -	\$ -		\$ -
	Small Museum			\$ -		\$ 3,300
	OHMF Annual Fee	\$ 5,000		\$ -		\$ -
	Insurance settlement			\$ -		\$ -
	Kammen/Special Campaign	\$ 5,500	\$ 5,500	\$ 5,500	\$ 5,500	\$ 5,500
SHA		\$ 91,500	\$ 86,500	\$ 81,000	\$ 81,000	\$ 55,500
Programs	SHAM, Workshops, StEPs	\$ 137,443	\$ 120,594	\$ 129,475	\$ 129,475	\$ 119,000
Misc.		\$ -	\$ 10,263	\$ 2,611		\$ 4,994
Annual Meeting		\$ 303,225	\$ 307,250	\$ 308,862	\$ 308,862	\$ 356,610
Endowment/Transfers (e.g., PS&L, Small Mus Schol)		\$ 59,536	\$ 56,483	\$ -	\$ -	\$ 62,902
Operational Surplus FY2016 -- For relocating the office						\$ 30,000
Total Revenues		\$ 1,355,115	\$ 1,380,295	\$ 1,284,398	\$ 1,334,666	\$ 1,447,098
EXPENSES						
Human Resources		\$ 550,144	\$ 638,079	\$ 536,438	\$ 585,204	\$ 614,835
Salaries & Wages		\$ 428,310	\$ 510,336	\$ 427,757	\$ 466,644	\$ 507,785
FICA/SUI/WC		\$ 29,673	\$ 42,006	\$ 42,104	\$ 45,931	\$ 38,642
Benefit-Med/Den/STD/LTD		\$ 61,867	\$ 57,249	\$ 43,636	\$ 47,603	\$ 51,990
Retirement/Deferred Comp		\$ 30,294	\$ 28,488	\$ 22,941	\$ 25,026	\$ 16,418
Semi-Fixed Expenses		\$ 119,013	\$ 118,972	\$ 111,824	\$ 117,998	\$ 100,682
Building & Maintenance		\$ 54,134	\$ 52,520	\$ 48,070	\$ 52,440	\$ 52,700
Business Insurance		\$ 18,969	\$ 18,100	\$ 10,383	\$ 11,326	\$ 11,750
Technology Infrastructure		\$ 40,588	\$ 41,852	\$ 48,297	\$ 48,697	\$ 30,232
Utilities		\$ 5,322	\$ 6,500	\$ 5,074	\$ 5,535	\$ 6,000
Departmental Expenses		\$ 702,335	\$ 620,143	\$ 561,426	\$ 606,420	\$ 697,872
Programs		\$ 337,362	\$ 333,742	\$ 269,937	\$ 319,194	\$ 333,415
Annual Meeting		\$ 242,915	\$ 201,703	\$ 208,792	\$ 208,792	\$ 297,142
General Office		\$ 95,908	\$ 82,698	\$ 82,372	\$ 78,109	\$ 64,715
Staff Development		\$ 26,150	\$ 2,000	\$ 325	\$ 325	\$ 2,600
Office Relocation						\$ 30,000
Total Revenue		\$ 1,355,115	\$ 1,380,295	\$ 1,284,398	\$ 1,334,666	\$ 1,447,098
Total Expenses		\$ 1,371,492	\$ 1,377,194	\$ 1,209,688	\$ 1,309,622	\$ 1,443,389
Net Surplus/(Deficit)		\$ (16,377)	\$ 3,101	\$ 74,710	\$ 25,044	\$ 3,709