

# Annual Financial Report

**Best Buddies International, Inc.**  
**(a Nonprofit Organization)**

Miami, Florida

For the Years Ended  
December 31, 2017 and 2016

Best Buddies International, Inc.

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## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
Best Buddies International, Inc.  
Miami, Florida

### Reports on the Financial Statements

We have audited the accompanying financial statements of Best Buddies International, Inc. (BBI), a District of Columbia not-for-profit corporation, which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of BBI as of December 31, 2017 and 2016 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## Other Matters

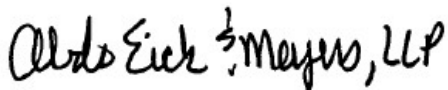
### Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated April 9, 2018, on our consideration of BBI's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering BBI's internal control over financial reporting and compliance.

## Supplementary Information

### Other Reporting

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedule of expenditures of state financial assistance, as required by the Florida Audit General Rule 10.656(3)(d)2, is presented for the purposes of additional analysis and the "Schedules of Program Costs and Program Revenues of the Consolidated Financial Report" for the year ended December 31, 2017 is presented for the purposes of additional analysis, as required by the Illinois Department of Human Services, and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole.



ABDO, EICK & MEYERS, LLP  
Minneapolis, Minnesota  
April 9, 2018

## FINANCIAL STATEMENTS

Best Buddies International, Inc.  
Statements of Financial Position  
December 31, 2017 and 2016

	2017	2016
Assets		
Current Assets		
Cash and cash equivalents	\$ 2,307,555	\$ 4,241,972
Investments	1,348,194	1,265,861
Accounts receivable	49,398	622,802
Contributions receivable, net	2,432,930	2,148,771
Grants receivable	3,673,996	1,584,639
Prepaid expenses	496,804	439,308
Security deposits	6,990	6,990
Total Current Assets	<u>10,315,867</u>	<u>10,310,343</u>
Property and Equipment		
Computers	460,645	460,645
Furniture and equipment	60,225	60,225
Auto	24,000	24,000
Total Property and Equipment, Cost	544,870	544,870
Less Accumulated Depreciation	<u>(532,671)</u>	<u>(529,751)</u>
Total Property and Equipment, Net	<u>12,199</u>	<u>15,119</u>
Other Assets		
Security deposits	67,601	47,335
Investments - deferred compensation plan	83,239	80,055
Total Other Assets	<u>150,840</u>	<u>127,390</u>
Total Assets	<u><u>\$ 10,478,906</u></u>	<u><u>\$ 10,452,852</u></u>
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	\$ 481,421	\$ 593,195
Deferred revenue	460,787	723,129
Compensated absences payable	72,528	59,386
Total Current Liabilities	<u>1,014,736</u>	<u>1,375,710</u>
Deferred Compensation Plan Liability	<u>83,239</u>	<u>80,055</u>
Total Liabilities	<u>1,097,975</u>	<u>1,455,765</u>
Net Assets		
Temporarily restricted	1,600,000	-
Unrestricted	7,780,931	8,997,087
Total Net Assets	<u>9,380,931</u>	<u>8,997,087</u>
Total Liabilities and Net Assets	<u><u>\$ 10,478,906</u></u>	<u><u>\$ 10,452,852</u></u>

See Independent Auditor's Report and Notes to Financial Statements.

Best Buddies International, Inc.  
Statements of Activities  
For the Years Ended December 31, 2017 and 2016

	2017	2016
Unrestricted Revenue, Gains and Other Support		
Unrestricted Revenue and Gains		
Contributions	\$ 7,442,956	\$ 7,388,101
Government grants	4,849,865	6,033,187
Program service revenue	480,744	449,283
Total contributions, government grants and program service revenue	<u>12,773,565</u>	<u>13,870,571</u>
Fundraisers and special events revenue		
Fundraisers and special events, net of bad debt expense of \$17,573 and \$6,906 for 2017 and 2016, respectively	21,701,777	19,298,768
Less direct benefits to donors	<u>(3,913,470)</u>	<u>(3,346,274)</u>
Net fundraisers and special events revenue	<u>17,788,307</u>	<u>15,952,494</u>
In-kind contributions	419,973	259,054
Merchandise sales	2,276	18,811
Interest and dividends	64,335	27,703
Gain (loss) on sale of investments	408	(500)
Net appreciation in market value of investments	<u>44,192</u>	<u>19,529</u>
Total Unrestricted Revenue and Gains	<u>31,093,056</u>	<u>30,147,662</u>
Expenses		
Program services		
Friendship program	18,299,865	16,405,892
Jobs program	3,624,521	2,938,429
eBuddies program	158,309	175,581
Total program services	<u>22,082,695</u>	<u>19,519,902</u>
Supporting services		
Management and general	1,550,411	1,246,411
Fundraising	<u>8,676,106</u>	<u>8,558,625</u>
Total Expenses	<u>32,309,212</u>	<u>29,324,938</u>
Increase (Decrease) in Unrestricted Net Assets	(1,216,156)	822,724
Temporarily Restricted Net Assets		
Government grants	<u>1,600,000</u>	<u>-</u>
Increase in Net Assets	383,844	822,724
Net Assets, January 1	<u>8,997,087</u>	<u>8,174,363</u>
Net Assets, December 31	<u><u>\$ 9,380,931</u></u>	<u><u>\$ 8,997,087</u></u>

See Independent Auditor's Report and Notes to Financial Statements.

Best Buddies International, Inc.  
Statements of Functional Expenses  
For the Years Ended December 31, 2017 and 2016

	2017						
	Program Services				Supporting Services		
	Friendship Program	Jobs Program	eBuddies Program	Total Program	Management and General	Fundraising	Total
Salaries and benefits	\$ 10,473,294	\$ 2,914,141	\$ 155,367	\$ 13,542,802	\$ 591,318	\$ 1,948,598	\$ 16,082,718
Travel	571,134	162,779	-	733,913	5,007	302,433	1,041,353
Supplies, printing and publications	106,184	20,122	-	126,306	2,258	39,205	167,769
Telephone	198,139	55,260	167	253,566	871	32,387	286,824
Insurance	70,215	-	-	70,215	13,297	-	83,512
Board	-	-	-	-	63,069	-	63,069
Postage and delivery	35,181	6,339	-	41,520	416	9,072	51,008
Depreciation	2,920	-	-	2,920	-	-	2,920
Grants	1,810,849	-	-	1,810,849	-	-	1,810,849
Public awareness	1,821,233	23,044	-	1,844,277	-	-	1,844,277
Legal and accounting	-	-	-	-	338,572	-	338,572
Memberships	21,861	12,082	-	33,943	595	23,079	57,617
Equipment	332,768	46,020	109	378,897	27,168	64,239	470,304
Rent and utilities	1,138,796	175,301	-	1,314,097	26,473	138,315	1,478,885
Leadership conference	933,980	62,880	-	996,860	-	-	996,860
Marketing	-	-	-	-	-	14,113	14,113
Credit card usage and processing fees	-	-	-	-	53,829	-	53,829
Fundraisers	-	-	-	-	-	5,599,984	5,599,984
Staff training and recruitment	292,902	86,251	2,160	381,313	118,228	137,494	637,035
Volunteer management	471,283	11,245	506	483,034	-	-	483,034
Bad debts	-	23,600	-	23,600	-	238,870	262,470
Other	19,126	25,457	-	44,583	309,310	128,317	482,210
Total	<u>\$ 18,299,865</u>	<u>\$ 3,624,521</u>	<u>\$ 158,309</u>	<u>\$ 22,082,695</u>	<u>\$ 1,550,411</u>	<u>\$ 8,676,106</u>	<u>\$ 32,309,212</u>

See Independent Auditor's Report and Notes to Financial Statements.



Best Buddies International, Inc.  
Statements of Functional Expenses (Continued)  
For the Years Ended December 31, 2017 and 2016

	2016						
	Program Services				Supporting Services		
	Friendship Program	Jobs Program	eBuddies Program	Total Program	Management and General	Fundraising	Total
Salaries and benefits	\$ 9,660,906	\$ 2,340,228	\$ 144,988	\$ 12,146,122	\$ 507,988	\$ 1,770,469	\$ 14,424,579
Travel	516,063	127,695	2,354	646,112	10,749	249,675	906,536
Supplies, printing and publications	119,759	15,088	64	134,911	3,068	19,801	157,780
Telephone	192,246	43,864	-	236,110	599	29,343	266,052
Insurance	69,976	-	-	69,976	14,433	-	84,409
Board	-	-	-	-	51,966	-	51,966
Postage and delivery	40,136	6,521	-	46,657	624	19,841	67,122
Depreciation	5,235	-	-	5,235	-	-	5,235
Grants	704,681	-	-	704,681	-	-	704,681
Public awareness	2,027,436	15,297	-	2,042,733	-	8,416	2,051,149
Legal and accounting	-	-	-	-	207,542	-	207,542
Memberships	14,881	9,293	-	24,174	857	19,564	44,595
Equipment	521,866	30,359	52	552,277	40,923	68,685	661,885
Rent and utilities	1,054,828	194,695	1,408	1,250,931	20,534	135,440	1,406,905
Leadership conference	812,003	69,785	347	882,135	-	-	882,135
Marketing	-	-	-	-	-	35,274	35,274
Credit card usage and processing fees	-	-	-	-	48,968	-	48,968
Fundraisers	-	-	-	-	-	5,289,120	5,289,120
Staff training and recruitment	262,482	65,408	1,113	329,003	67,762	36,387	433,152
Volunteer management	380,165	2,363	25,255	407,783	42	-	407,825
Bad debts	-	-	-	-	-	708,041	708,041
Other	23,229	17,833	-	41,062	270,356	168,569	479,987
Total	<u>\$ 16,405,892</u>	<u>\$ 2,938,429</u>	<u>\$ 175,581</u>	<u>\$ 19,519,902</u>	<u>\$ 1,246,411</u>	<u>\$ 8,558,625</u>	<u>\$ 29,324,938</u>

See Independent Auditor's Report and Notes to Financial Statements.

Best Buddies International, Inc.  
Statements of Cash Flows  
For the Years Ended December 31, 2017 and 2016

	2017	2016
Cash Flows from Operating Activities		
Increase in net assets	\$ 383,844	\$ 822,724
Adjustment to reconcile increase in net assets to net cash provided by operating activities:		
Depreciation	2,920	5,235
Bad debts	280,043	714,947
(Gain) loss on sale of investments	(408)	500
Net appreciation in market value of investments	(44,192)	(19,529)
Change in assets and liabilities:		
Accounts receivable	573,404	227,432
Contributions receivable	(564,202)	(588,537)
Grants receivable	(2,089,357)	(190,483)
Prepaid expenses	(57,496)	21,572
Security deposits	(20,266)	7,122
Accounts payable	(111,774)	224,324
Deferred revenue	(262,342)	(144,872)
Compensated absences payable	13,142	(23,558)
Net Cash Provided (Used) by Operating Activities	<u>(1,896,684)</u>	<u>1,056,877</u>
Cash Flows from Investing Activities		
Purchase of investments	(37,733)	(854,855)
Proceeds from sale of investments	-	32,554
Purchase of computers, furniture and equipment	-	(18,039)
Net Cash Used by Investing Activities	<u>(37,733)</u>	<u>(840,340)</u>
Change in Cash and Cash Equivalents	(1,934,417)	216,537
Beginning Cash and Cash Equivalents	<u>4,241,972</u>	<u>\$ 4,025,435</u>
Ending Cash and Cash Equivalents	<u><u>\$ 2,307,555</u></u>	<u><u>\$ 4,241,972</u></u>
Supplemental Disclosures of Cash Flow Information:		
Cash paid during the year for:		
Interest	<u>\$ -</u>	<u>\$ -</u>
Income taxes	<u>\$ -</u>	<u>\$ -</u>
Supplemental Disclosure of Non-Cash Transactions		
Receipt of donated facilities and services through in-kind contributions	<u><u>\$ 419,973</u></u>	<u><u>\$ 259,054</u></u>

See Independent Auditor's Report and Notes to Financial Statements.

Best Buddies International, Inc.  
Notes to Financial Statements  
December 31, 2017 and 2016

**Note 1: Summary of Significant Accounting Policies**

**A. Nature of Organization**

Best Buddies International, Inc. (BBI) is an international not-for-profit, non-sectarian, volunteer-based corporation started in 1989 under the laws of Washington, D.C., which organizes chartered chapters on college and university campuses to provide socialization opportunities between college students and persons with intellectual and developmental disabilities. In 1993, the Best Buddies Citizens program was created. It is similar to the college program, seeking to secure friendships with working citizens and individuals with intellectual and developmental disabilities. Best Buddies High Schools began in 1995. Its premise is the same as the college and citizens programs, with a target base of high school students. eBuddies, an e-mail friendship program for people with and without intellectual and developmental disabilities, was launched in 1999. Best Buddies Middle Schools, a program similar to high schools, was created in 2000. Best Buddies Jobs (BBJ), which became a division of BBI on December 31, 2005, was formed as an employment program securing competitive paying jobs for people with intellectual and developmental disabilities. In 2010, the Buddy Ambassadors program was created to educate and empower people with intellectual and developmental disabilities to be leaders and public speakers in their schools, communities and workplaces. In 2012, Best Buddies Promoters was created to empower youth to become advocates for people with intellectual and developmental disabilities. Students who take part in Best Buddies Promoters will be successfully introduced to the disability rights movement and the importance of the inclusion revolution through local awareness events.

BBI has accredited programs in over 50 countries among six continents throughout the world. These programs are established as separate entities and are operated within the laws and regulations of the country in which they operate. They are organized to follow the mission and vision of BBI and in exchange are allowed to use proprietary branding and receive support and direction from the United States headquarters.

**B. Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Revenues are recorded when earned and expenses are recorded when a liability is incurred. Contributions received are recorded as an increase in unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions. Accordingly, net assets of BBI and changes therein are classified and reported as follows:

Unrestricted Net Assets: Unrestricted net assets are those resources over which BBI has discretionary control. Designated amounts represent revenues that the Board of Directors has set aside for a particular purpose.

Temporarily Restricted Net Assets: Temporarily restricted net assets are those resources subject to donor imposed restrictions, which will be satisfied by actions of BBI or passage of time. Temporarily restricted net assets at December 31, 2017 and 2016 was \$1,600,000 and \$0, respectively.

Permanently Restricted Net Assets: Permanently restricted net assets are those resources subject to donor imposed restrictions that they be maintained permanently by BBI. There were no permanently restricted net assets at December 31, 2017 and 2016.

Best Buddies International, Inc.  
Notes to Financial Statements  
December 31, 2017 and 2016

**Note 1: Summary of Significant Accounting Policies (Continued)**

**C. Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**D. Cash and Cash Equivalents**

For purposes of the statements of cash flows, all highly liquid investments with a maturity of three months or less are considered to be cash equivalents.

**E. Investments**

BBI reports its investments in accordance with ASC Topic 820, *Fair Value Measurements and Disclosures*. ASC Topic 820 provides guidance for accounting for investments in certain equity securities and for all debt securities. The guidance prescribes that covered investments be reported in the statement of financial position at fair value with any realized or unrealized gains or losses reported in the statement of activities. Donated investments are recorded at fair value on the date of donation and sold upon receipt. See Note 2, Fair Value Investments, for amounts recorded in 2017 and 2016.

**F. Accounts Receivable**

Accounts receivable consists primarily of amounts due from an affiliate as discussed in Note 4 and other miscellaneous receivables.

**G. Contributions Receivable**

Contributions are recognized when a donor makes an unconditional promise to give to BBI. Contributions receivable consists primarily of donations from special events at December 31, 2017 and 2016.

**H. Grants Receivable**

Grant revenue is recognized when the program service is performed. Grants receivable consists primarily of amounts due from grantors for program services rendered.

**I. Allowance for Doubtful Accounts**

Accounts receivable, contributions receivable and grants receivable (receivables) are reported on the Statement of Financial Position net of the allowance for doubtful accounts. Receivables, when deemed to have potential collectability issues, are charged with a provision for doubtful accounts, which is based on experience and on any unusual circumstance known that may affect the collectability of an account. When accounts are deemed to be uncollectible, they are charged against bad debt expense.

During 2017 and 2016, certain accounts were determined to be uncollectible and written off to bad debt expense totaling \$280,043 and \$714,947, respectively. All accounts receivable and grants receivable are deemed collectible and, as a result, no allowance has been recorded at year end. Certain contributions receivable have been deemed uncollectible and an allowance has been recorded as described in Note 3.

Best Buddies International, Inc.  
Notes to Financial Statements  
December 31, 2017 and 2016

**Note 1: Summary of Significant Accounting Policies (Continued)**

**J. Prepaid Expenses**

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid expenses in the financial statements.

Prepaid expenses consist of the following at December 31, 2017 and 2016:

	2017	2016
Special events	\$ 25,696	\$ 112,055
Rent and office expenses	167,455	223,402
Insurance premiums	136,967	-
Annual conference	55,591	96,486
Other prepaid expenses	111,095	7,365
	<u>496,804</u>	<u>439,308</u>
Total	<u>\$ 496,804</u>	<u>\$ 439,308</u>

**K. Security Deposits**

Security deposits consist of amounts deposited with lessors to be held as security for the performance of the lease agreement.

**L. Property and Equipment**

Computers, furniture and equipment, and automobiles with an initial cost of \$5,000 or more are reported on the Statement of Financial Position and are stated at cost. Purchases of computers and equipment of less than \$5,000 are expensed immediately. Depreciation is determined using the straight-line method with five year recovery periods.

Upon retirement or other disposition, the cost and related accumulated depreciation of disposed assets are removed from the accounts and the resulting gain or loss is recognized in income. Repairs and maintenance are charged to expense as incurred. Renewals and improvements that extend the useful lives of assets are capitalized and depreciated over future periods.

**M. Deferred Revenue**

Deferred revenue consists of payments received in advance that relate to program services to be rendered in a future period or special events that are to be held in a future period and are deferred and recognized as revenue in the period earned. Deferred revenue does not represent total grant values. All deferred revenue is classified as current and will be recognized over the next year.

**N. Concentration of Credit Risk**

BBI maintains cash in bank deposit accounts at high credit quality financial institutions. The balances, at times, may exceed federally insured limits.

**O. Functional Allocation of Expenses**

The costs of providing BBI's various programs have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Best Buddies International, Inc.  
Notes to Financial Statements  
December 31, 2017 and 2016

**Note 1: Summary of Significant Accounting Policies (Continued)**

**P. Income Taxes**

BBI is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

Contributions to BBI are tax deductible as BBI qualifies under section 170(c) of the Internal Revenue Code. BBI is listed in Publication 78 (Cumulative List of Organizations Described in section 170(c)), published by the Internal Revenue Service.

During the years ended December 31, 2017 and 2016, BBI has not incurred any interest or penalties on its tax returns. BBI's tax returns are subject to possible examination by the taxing authorities. For federal tax purposes the tax returns essentially remain open for possible examination for a period of three years after the date on which those returns are filed.

**Q. Advertising**

BBI expenses advertising costs as incurred. BBI incurred advertising expenses as part of their fund raising events during 2017 and 2016. Advertising expense during 2017 and 2016 was \$317,152 and \$360,476 respectively, and is shown as part of expenses for fund raisers on the Statements of Functional Expenses.

**R. Subsequent Events**

In preparing these financial statements, BBI has evaluated events and transactions for potential recognition or disclosure through April 9, 2018, the date the financial statements were available to be issued.

**Note 2: Fair Value Investments**

BBI has adopted ASC Topic 820, *Fair Value Measurements and Disclosures*. ASC Topic 820 applies to reported balances that are required or permitted to be measured at fair value under an existing accounting pronouncement. It emphasizes that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that the market participants would use in pricing the asset or liability and establishes a fair value hierarchy. The fair value hierarchy consists of three levels of inputs that may be used to measure fair value, as follows:

Level 1 – Inputs that utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that BBI has the ability to access.

Level 2 – Inputs that included quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Fair values for these instruments are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

Level 3 – Inputs that are unobservable inputs for the assets or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity.

In instances where the determination of fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls into is based on the lowest level input that is significant to the fair value measurement in its entity.

BBI also has adopted ASC Topic 825, *Financial Instruments*. ASC Topic 825 allows entities the irrevocable option to elect fair value for the initial and subsequent measurement for certain financial assets and liabilities that are not otherwise required to be stated at fair value, on a contract-by-contract basis. BBI has not elected to change the measurement of any existing financial instruments at fair value. However, BBI may elect to measure newly acquired financial instruments at fair value in the future.

Best Buddies International, Inc.  
Notes to Financial Statements  
December 31, 2017 and 2016

**Note 2: Fair Value Investments (Continued)**

Financial assets and liabilities recorded at fair value on a recurring basis are as follows:

	Quoted prices in active markets for identical assets/liabilities (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>2017:</b>			
Mutual funds			
U.S. equities	\$ 269,842	\$ -	\$ -
Non U.S. equities	138,108	-	-
Fixed income	846,002	-	-
Non-classified	14,475	-	-
Cash and cash alternatives	79,767	-	-
	<u>          </u>	<u>          </u>	<u>          </u>
Total investments	<u>\$ 1,348,194</u>	<u>\$ -</u>	<u>\$ -</u>
	Quoted prices in active markets for identical assets/liabilities (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>2016:</b>			
Mutual funds			
U.S. equities	\$ 230,683	\$ -	\$ -
Non U.S. equities	105,470	-	-
Fixed income	754,876	-	-
Non-classified	25,700	-	-
Cash and cash alternatives	149,132	-	-
	<u>          </u>	<u>          </u>	<u>          </u>
Total investments	<u>\$ 1,265,861</u>	<u>\$ -</u>	<u>\$ -</u>

Best Buddies International, Inc.  
Notes to Financial Statements  
December 31, 2017 and 2016

**Note 3: Contributions Receivable**

Contributions receivable consist of the following at December 31, 2017 and 2016:

	2017	2016
Contributions receivable due in less than one year	\$ 2,533,230	\$ 2,363,771
Less allowance for doubtful accounts	<u>(100,300)</u>	<u>(215,000)</u>
Net contributions receivable	<u>\$ 2,432,930</u>	<u>\$ 2,148,771</u>

Contributions receivable are net of unamortized present value discount calculated using a risk-adjusted rate. This rate is based on the risk-free rate of return as determined on the date of the contribution, which approximates U.S. Treasury yield curve rates, and an additional risk premium for general market risk. In calculating the additional risk premium, management has considered the creditworthiness of donors, the donor's prior collection history, BBI's ability to enforce the commitments and other factors based on the circumstances.

**Note 4: Related Parties**

BBI and Best Buddies Supporting Corporation, Inc. (BBSC) are two separate and distinct corporations with separate Boards of Directors, which are being managed under the same organizational structure. During 2017 and 2016, BBI and BBSC shared office space, office expenses and management.

Shriver Art, which is related in ownership with a director of BBI, is an art and business consulting corporation that has direct involvement in special projects such as the End the Word Campaign and website design. Shriver Art also contributes to BBI's marketing materials and photo promotions.

The related party transactions for BBI as of December 31, 2017 and 2016 are as follows:

	2017 Due from	2016 Due from
BBSC	\$ 11,009	\$ 407,553
Shriver Art	<u>11,509</u>	<u>66,731</u>
Total	<u>\$ 22,518</u>	<u>\$ 474,284</u>

At December 31, 2017 and 2016, BBSC made up approximately 22 and 76 percent of BBI's total accounts receivable balance, respectively.

Amounts paid during 2017 and 2016 for office expenses were as follows:

	2017	2016
Paid by BBI for BBSC	\$ 180,632	\$ 113,163
Paid by BBI for Shriver Art	<u>105,307</u>	<u>185,095</u>
Total	<u>\$ 285,939</u>	<u>\$ 298,258</u>



Best Buddies International, Inc.  
Notes to Financial Statements  
December 31, 2017 and 2016

**Note 4: Related Parties (Continued)**

Cash transfers during 2017 and 2016 were as follows:

	2017	2016
From BBSC	<u>\$ 371,000</u>	<u>\$ 165,000</u>
To BBSC	<u>\$ 15,000</u>	<u>\$ 88,494</u>

**Note 5: Operating Leases**

BBI is obligated under several leases for office space in numerous states and is obligated under various other leases for equipment. These leases are included in the aggregate future minimum lease payment schedule below.

Rent expense including utilities for 2017 and 2016 was \$1,339,162 and \$1,406,905, respectively, including in-kind rent of \$144,973 and \$115,344, respectively.

The aggregate future minimum lease payments are as follows:

Year	Amount
2018	\$ 1,278,247
2019	1,045,017
2020	825,773
2021	694,325
2022	<u>100,313</u>
Total	<u>\$ 3,943,675</u>

**Note 6: Donated Services**

During the years ended December 31, 2017 and 2016, BBI received donated legal services for the legal expenses of the organization. The value of these services was based on an evaluation of the market value of such services, as prepared by BBI's attorney. Donated legal services for the years ended December 31, 2017 and 2016 totaled \$275,000 and \$143,710, respectively. These donated services are offset by a portion of the legal and accounting expenses on the financial statements.

In addition, BBI receives donated services from a variety of unpaid volunteers. No amounts have been recognized in the accompanying statements of activities because the criteria for recognition of such volunteer effort under ASC Subtopic 958-605 *Not-for-Profit Entities Revenue Recognition* have not been satisfied.

**Note 7: In-Kind Contributions and Expenses**

BBI's in-kind contributions are made up of contributed office space. The value of these contributions was based on an evaluation of the market value of rent in their respective areas, as prepared by BBI's State Directors. The in-kind contribution is offset by a portion of the rent and utilities expense on the financial statements.

Best Buddies International, Inc.  
Notes to Financial Statements  
December 31, 2017 and 2016

**Note 7: In-Kind Contributions and Expenses (Continued)**

In-kind contributions of office space for the years ended December 31, 2017 and 2016 are as follows:

	2017	2016
Texas	\$ 39,680	\$ 34,986
Delaware	9,072	-
California	19,330	14,440
New Hampshire	9,000	-
Ohio	91	-
New York	67,800	65,918
	<u>67,800</u>	<u>65,918</u>
Total	<u>\$ 144,973</u>	<u>\$ 115,344</u>

**Note 8: Allocation of Joint Costs**

In 2017 and 2016, BBI conducted activities that included requests for contributions, as well as program components. Those activities included special events. For the years ended December 31, 2017 and 2016, the costs of conducting those activities included a total of \$7,339,125 and \$6,945,242, respectively, which are not specifically attributable to particular components of the activities. These joint costs were allocated as follows:

	2017	2016
Fundraising	\$ 5,599,984	\$ 5,289,120
Friendship program	1,739,141	1,656,122
	<u>1,739,141</u>	<u>1,656,122</u>
Total joint costs	<u>\$ 7,339,125</u>	<u>\$ 6,945,242</u>

**Note 9: Retirement Plans**

In April 2006, BBI implemented a 401(k) plan (the Plan) which will cover substantially all full-time employees who meet certain eligibility requirements. Employees who are eligible for the Plan can make elective salary deferrals up to a maximum of 100 percent of compensation. The Plan allows for discretionary matching contributions by the employer. The amounts contributed as matching contributions for the years ended December 31, 2017 and 2016 were \$181,327 and \$136,439, respectively. The Plan is intended to be a qualified plan under Title 1 of the Employee Retirement Income Security Act of 1974 (ERISA).

BBI also provides a Deferred Compensation Plan (DC Plan) for certain employees in accordance with Internal Revenue Code 457(b). The DC Plan permits participants to defer a portion of their salaries until future years. The DC Plan also allows for BBI to make discretionary contributions on behalf of participants who meet the eligibility criteria. The DC Plan assets are not available to the participants until termination, retirement, death or for an unforeseeable emergency. Amounts under the DC Plan are solely the property and right of BBI until paid or otherwise made available to employees or their beneficiaries. The DC Plan assets are also subject to the claims of BBI's creditors. BBI's contributions to the DC Plan on behalf of participants was \$0 for the years ended December 31, 2017 and 2016. There were no employee deferrals into the DC Plan for 2017 and 2016. Aggregate balances in deferred compensation totaled \$83,239 and \$80,055 at December 31, 2017 and 2016, respectively.

**Note 10: Compensated Absences**

In general, employees of BBI are not entitled to accumulate earned but unused vacation pay benefits, unless specifically required under state law. The states which require BBI to accumulate earned but unused vacation pay benefits are California, Illinois, Iowa, Hawaii, Louisiana, Massachusetts, Tennessee and Rhode Island. As of December 31, 2017 and 2016, the compensated absences payable was \$72,528 and \$59,386, respectively

## OTHER REPORTS

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF  
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE  
WITH *GOVERNMENT AUDITING STANDARDS*

Board of Directors  
Best Buddies International, Inc.  
Miami, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Best Buddies International, Inc. (BBI), a District of Columbia not-for-profit corporation, which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated April 9, 2018.

#### **Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered BBI's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of BBI's internal control. Accordingly, we do not express an opinion on the effectiveness of BBI's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

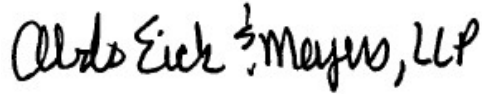
Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether BBI's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## Purpose of this Report

This purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of BBI's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering BBI's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



ABDO, EICK & MEYERS, LLP  
Minneapolis, Minnesota  
April 9, 2018

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR  
STATE PROJECT AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE  
REQUIRED BY CHAPTER 10.650 RULES OF THE AUDITOR GENERAL

Board of Directors  
Best Buddies International, Inc.  
Miami, Florida

**Report on Compliance for Each Major State Project**

We have audited Best Buddies International, Inc.'s (BBI), a District of Columbia not-for-profit corporation, compliance with the types of compliance requirements described in the Department of Financial Services' *State Projects Compliance Supplement*, that could have a direct and material effect on each of BBI's major State projects for the year ended December 31, 2017. BBI's major State projects are identified in the summary of auditor's results sections of the accompanying Schedule of Findings and Questioned Costs – State projects.

**Management's Responsibility**

Management is responsible for compliance with the requirements of laws, regulations, contracts and grants applicable to its State projects.

**Auditor's Responsibility**

Our responsibility is to express an opinion on compliance for each of BBI's major State projects based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and Chapter 10.650 Rules of the Auditor General. Those standards, and Chapter 10.650, Rules of the Auditor General, require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major State project occurred. An audit includes examining, on a test basis, evidence about BBI's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major State project. However, our audit does not provide a legal determination of BBI's compliance.

**Opinion on Each Major State Project**

In our opinion, BBI complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major State projects for the year ended December 31, 2017.

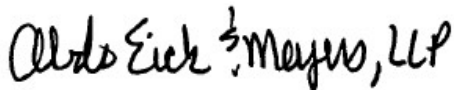
## Report on Internal Control over Compliance

Management of BBI is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered BBI's internal control over compliance with the types of requirements that could have a direct and material effect on each major State project to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major State project and to test and report on internal control over compliance in accordance with the Department of Financial Services' *State Projects Compliance Supplement*, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of BBI's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a State project on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a State project will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a State project that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of Department of Financial Services' *State Projects Compliance Supplement*. Accordingly, this report is not suitable for any other purpose.



ABDO, EICK & MEYERS, LLP  
Minneapolis, Minnesota  
April 9, 2018

Best Buddies International, Inc.  
Schedule of Expenditures of  
State Financial Assistance  
For the Year Ended December 31, 2017

State Agency, Program Title and Pass-through Entity	State Contract/ Grant Number	CFDA/ CFSA Number	State Expenditures	Federal Expenditures	Transfers to Subrecipients	Total Expenditures
<b>State Expenditures</b>						
<b>Florida Department of Education</b>						
Mentoring/Student Assistance Initiatives	957-96170-8Q001	48.068	\$ 440,451	\$ -	\$ -	\$ 440,451
Mentoring/Student Assistance Initiatives	957-96170-7Q001	48.068	<u>322,620</u>	<u>-</u>	<u>-</u>	<u>322,620</u>
Total State Expenditures			<u><u>\$ 763,071</u></u>	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>	<u><u>\$ 763,071</u></u>

Note A - Basis of Presentation: The accompanying schedule of expenditures of state awards is prepared on the accrual basis of accounting.

Note B - Subrecipients - No state expenditures presented in this schedule were provided to subrecipients.



Best Buddies International, Inc.  
Schedule of Findings and Questioned Costs -  
State Financial Assistance Projects  
For the Year Ended December 31, 2017

**SECTION I - SUMMARY OF AUDITOR'S RESULTS**

Financial Statements:

Type of auditor's report issued:	Unmodified
Internal control over financial reporting:	
Material weaknesses identified?	No
Significant deficiencies identified not considered to be material weaknesses?	None Reported
Noncompliance material to financial statements noted?	No

State Financial Assistance Projects:

Internal control over major programs:	
Material weaknesses identified?	No
Significant deficiencies identified not considered to be material weaknesses?	None Reported
Type of auditor's report issued on compliance for major programs:	Unmodified
Any audit findings disclosed that are required to be reported in accordance with the Florida Single Audit Acts?	No

**State  
CSFA  
Number**

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Identification of Major Programs/Projects:

State Projects:	
Florida Department of Education	48.068
Pass-through agency:	
None	

Dollar threshold used to distinguish between Type A and Type B Programs:	
State	\$ 228,921

**SECTION II - FINANCIAL STATEMENT FINDINGS**

There are no significant deficiencies, material weaknesses, or instances of noncompliance related to the financial statements that are required to be reported in accordance with Government Auditing Standards.

**SECTION III - MAJOR STATE FINANCIAL ASSISTANCE PROJECTS FINDINGS  
AND QUESTIONED COSTS**

There are no significant deficiencies, material weaknesses, or instances of noncompliance, including questioned costs, that are required to be reported in accordance with the Florida Single Audit Act.

**OTHER ISSUES**

The management letter required by A.G. Rule Section 10.656(3)(e) is not included in this report because there were no findings required to be reported.

The Summary Schedule of Prior Audit Findings is not included in this report because there were no prior audit findings related to federal award programs or state financial assistance projects.

A Corrective Action Plan is not required because there were no findings required to be reported under the Florida Single Audit Acts.

ILLINOIS DEPARTMENT OF HUMAN SERVICES  
CONSOLIDATED FINANCIAL REPORT

# Year End Consolidated Financial Report (CFR) Cover Page FY 2017

## Provider Information

Name of Provider: BEST BUDDIES INTERNATIONAL INC  
Administrative Office Mailing Address: 100 Se 2nd St Ste 2200  
Miami, FL 33131  
FEIN: 52-1614576  
Administrative Office DUNS Number: 620686766  
Type of Ownership: Not For Profit  
Basis of Maintaining Accounting Records: Accrual  
Provider Fiscal Year Start (MM-DD): 1-1  
Name of Person Completing Report: JEN MILLER  
Job Title: SVP FINANCE AND OPERATIONS  
Telephone: 305-374-2233  
E-Mail Address: Jen.Miller@external.illinois.gov  
Begin Date of Report: 01/01/2017  
End Date of Report: 12/31/2017  
Number of Programs Reported on CFR: 1  
Actual/Budgeted Costs: A  
Year Reported: 1  
Standard Weekly Hours: 40.0

# BEST BUDDIES INTERNATIONAL INC

Last Four Digits FEIN: 4576

DUNS: 620686766

## Year - End FY2017 - Summary

Expenses/Revenues	Agency Total	All Other Not Allocated	BEST BUDDIES ILLINOIS (BBIL) PROJECT
Total Program Expenses	0.00	(151,636.05)	151,636.05
Total Support Expenses	0.00	0.00	0.00
Total Occupancy Expenses	0.00	42,480.03	(42,480.03)
Total Administrative Expenses	0.00	(25,993.38)	25,993.38
Total Expenses	0.00	(135,149.40)	135,149.40
Total Non-Reimbursable Expenses	0.00	0.00	0.00
Net Expenses	0.00	(135,149.40)	135,149.40
Total Fees + Purchases of Services	0.00	0.00	0.00
Total Grant Revenues	0.00	0.00	0.00
Total Contributions & Other	0.00	0.00	0.00
Total Investment Income	0.00	0.00	0.00
Total Revenues	0.00	0.00	0.00

# BEST BUDDIES INTERNATIONAL INC

Last Four Digits FEIN: 4576

DUNS: 620686766

## Year - End FY2017 - Programs

Program			
Name	CODE	Description	Funding Agency
BEST BUDDIES ILLINOIS (BBIL) PROJECT	SD00-450-0003		DHS

# BEST BUDDIES INTERNATIONAL INC

## Year - End FY2017 - Schedule of Program Costs

Last Four Digits FEIN: 4576  
DUNS: 620686766

Account Title	Agency Total	All Other Not Allocated	BEST BUDDIES ILLINOIS (BBIL) PROJECT
<b>Program Expenses</b>			
1. Program Staff Salaries	0.00	(125,593.60)	125,593.60
2. Program Clerical Staff Salaries	0.00	0.00	0.00
3. Program Payroll Taxes and Fringe Benefits	0.00	(26,026.73)	26,026.73
4. Program Consultants	0.00	0.00	0.00
5. Consumer Wages and Fringe Benefits	0.00	4,367.50	(4,367.50)
6. Medicine and Drugs	0.00	0.00	0.00
7. All Other Program Equipment and Supplies	0.00	0.00	0.00
8. Staff Transportation	0.00	(4,137.19)	4,137.19
9. Client Transportation	0.00	0.00	0.00
10. Transportation To / From School	0.00	0.00	0.00
11. Direct Service Staff Conferences & Conventions	0.00	0.00	0.00
12. Program Insurance	0.00	0.00	0.00
13. Direct Client Specific Assistance	0.00	0.00	0.00
14. Telecommunication Costs Assigned to Program	0.00	(2,597.35)	2,597.35
15. Foster Care Payments	0.00	0.00	0.00
16.1. Miscellaneous Costs	0.00	(139.99)	139.99
16.2. Research & Development	0.00	32,183.13	(32,183.13)
16.3. Supplies	0.00	(1,908.69)	1,908.69
16.4. Training & Education	0.00	(27,783.13)	27,783.13
16.5.	0.00	0.00	0.00
16.6.	0.00	0.00	0.00
16.7.	0.00	0.00	0.00
17. Total Program Expenses	0.00	(151,636.05)	151,636.05
<b>Support Expenses</b>			
18. Support Salaries	0.00	0.00	0.00
19. Support Payroll Taxes and Fringe Benefits	0.00	0.00	0.00
20. Dietary Supplies	0.00	0.00	0.00
21. Housekeeping and Laundry Supplies	0.00	0.00	0.00
22.1. Other (Specify)	0.00	0.00	0.00
22.2.	0.00	0.00	0.00
22.3.	0.00	0.00	0.00
22.4.	0.00	0.00	0.00
23. Total Support Expenses	0.00	0.00	0.00
<b>Occupancy Expenses</b>			
24. Occupancy Salaries	0.00	0.00	0.00

# BEST BUDDIES INTERNATIONAL INC

## Year - End FY2017 - Schedule of Program Costs

Last Four Digits FEIN: 4576

DUNS: 620686766

Account Title	Agency Total	All Other Not Allocated	BEST BUDDIES ILLINOIS (BBIL) PROJECT
25. Occupancy Payroll Taxes and Fringe Benefits	0.00	0.00	0.00
26. Building & Equip. Operations and Maintenance	0.00	0.00	0.00
27. Vehicle Depreciation	0.00	0.00	0.00
28. All Other Depreciation & Amortization	0.00	0.00	0.00
29. Vehicle Rent	0.00	0.00	0.00
30. All Other Lease / Rent / Taxes	0.00	43,283.35	(43,283.35)
31. Equipment Under \$500	0.00	(803.32)	803.32
32. Mortgage & Installment Interest	0.00	0.00	0.00
33. Operating Interest	0.00	0.00	0.00
34.1. Other (Specify)	0.00	0.00	0.00
34.2.	0.00	0.00	0.00
34.3.	0.00	0.00	0.00
34.4.	0.00	0.00	0.00
35. Total Occupancy Expenses	0.00	42,480.03	(42,480.03)
<b>Admin &amp; Office Expenses</b>			
36. Administrative Salaries	0.00	0.00	0.00
37. Administrative Payroll Taxes and Fringe Benefits	0.00	0.00	0.00
38. Administrative Consultants	0.00	0.00	0.00
39. Telecommunication Costs Not Assigned to Program	0.00	0.00	0.00
40. Office Supplies and Equip	0.00	0.00	0.00
41. Indirect Costs	0.00	(25,993.38)	25,993.38
42.1. Other (Specify)	0.00	0.00	0.00
42.2.	0.00	0.00	0.00
42.3.	0.00	0.00	0.00
42.4.	0.00	0.00	0.00
43. Total Admin & Office Expenses	0.00	(25,993.38)	25,993.38
44. Total Expenses (Sum lines 17, 23, 35, 43)	0.00	(135,149.40)	135,149.40
<b>Non-Reimbursable Expenses</b>			
45. Depreciation on DMHDD Funded Capital Assets Included Above	0.00	0.00	0.00
46. Cost of Production and Workshop Client Wages included Above	0.00	0.00	0.00
47.1. Other (Specify)	0.00	0.00	0.00
47.2.	0.00	0.00	0.00
47.3.	0.00	0.00	0.00
47.4.	0.00	0.00	31 0.00

**BEST BUDDIES INTERNATIONAL INC**  
**Year - End FY2017 - Schedule of Program Costs**

Last Four Digits FEIN: 4576  
DUNS: 620686766

Account Title	Agency Total	All Other Not Allocated	BEST BUDDIES ILLINOIS (BBIL) PROJECT
48. Total Non-Reimbursable Expenses	0.00	0.00	0.00
49. Net Expenses (Line 44 minus Line 48)	0.00	(135,149.40)	135,149.40



# BEST BUDDIES INTERNATIONAL INC

Last Four Digits FEIN: 4576

DUNS: 620686766

## Year - End FY2017 - Schedule of Program Revenue

Account Title	Agency Total	All Other Not Allocated	BEST BUDDIES ILLINOIS (BBIL) PROJECT
<b>Fees + Purchase of Service</b>			
1. Department of Aging	0.00	0.00	0.00
2. Department of Children and Family Services	0.00	0.00	0.00
3. Department of Corrections	0.00	0.00	0.00
4. Medicaid Rehab Option (MRO) Payments	0.00	0.00	0.00
5. Department of Human Services	0.00	0.00	0.00
6. Department of Public Aid	0.00	0.00	0.00
7. Department of Public Health	0.00	0.00	0.00
8. Local Education Agency/ School District	0.00	0.00	0.00
9. Local Government	0.00	0.00	0.00
10. Federal Government	0.00	0.00	0.00
11. Other Government Agencies	0.00	0.00	0.00
12. Client / Family Program Fees (incl. SSI, SSA, pensions, etc.)	0.00	0.00	0.00
13. Special Service Fees for Individual Clients	0.00	0.00	0.00
14. Diagnostic Service Fees	0.00	0.00	0.00
15.1. Other (Specify)	0.00	0.00	0.00
15.2.	0.00	0.00	0.00
15.3.	0.00	0.00	0.00
15.4.	0.00	0.00	0.00
16. Total Fees + Purchase of Service	0.00	0.00	0.00
<b>Grant Revenues</b>			
17. Department of Aging	0.00	0.00	0.00
18. Department of Children and Family Services	0.00	0.00	0.00
19. Department of Corrections	0.00	0.00	0.00
20. Donated/Certified Funds Initiative (DFI / CFI)	0.00	0.00	0.00
21. Department of Human Services	0.00	0.00	0.00
22. Department of Public Aid	0.00	0.00	0.00
23. Department of Public Health	0.00	0.00	0.00
24. Local Education Agency/ School District	0.00	0.00	0.00
25. Local Government Awards	0.00	0.00	0.00
26. Federal Government Awards	0.00	0.00	0.00
27. Other Government Awards	0.00	0.00	0.00
28. JTPA / CETA	0.00	0.00	0.00
29.1. Other (Specify)	0.00	0.00	0.00
29.2.	0.00	0.00	0.00
29.3.	0.00	0.00	0.00

# BEST BUDDIES INTERNATIONAL INC

Last Four Digits FEIN: 4576

DUNS: 620686766

## Year - End FY2017 - Schedule of Program Revenue

Account Title	Agency Total	All Other Not Allocated	BEST BUDDIES ILLINOIS (BBIL) PROJECT
29.4.	0.00	0.00	0.00
30. Total Grant Revenues	0.00	0.00	0.00
Contribution & Other			
31. Restricted to Operations	0.00	0.00	0.00
32. Restricted to Capital	0.00	0.00	0.00
33. Unrestricted	0.00	0.00	0.00
34. Contributions - Goods and Services	0.00	0.00	0.00
35. Child & Adult Food Programs (school meals, commodities)	0.00	0.00	0.00
36. School Transportation Payments (to/from school)	0.00	0.00	0.00
37. Sales of Goods and Services	0.00	0.00	0.00
38. Rent Income	0.00	0.00	0.00
39. Gain on Sale of Assets	0.00	0.00	0.00
40. Cafeteria and Vending Machine	0.00	0.00	0.00
41.1. Other (Specify)	0.00	0.00	0.00
41.2.	0.00	0.00	0.00
41.3.	0.00	0.00	0.00
41.4.	0.00	0.00	0.00
42. Total Contribution & Other	0.00	0.00	0.00
Investment Income			
43. Income on Restricted Assets / Investments	0.00	0.00	0.00
44. Income on Unrestricted Assets / Investments	0.00	0.00	0.00
45. Total Investment Income	0.00	0.00	0.00
46. Total Revenues (Sum Lines 16, 30, 42, 45)	0.00	0.00	0.00

# BEST BUDDIES INTERNATIONAL INC

Last Four Digits FEIN: 4576

DUNS: 620686766

## Year - End FY2017 - Report of Service Units

Description	BEST BUDDIES ILLINOIS (BBIL) PROJECT
Unit Type	Days
# of Clients Served	7,420
# Client Units of Enrollment	7,420
# Client Units Delivered/Provided	7,450
Number of Days Program Operated	180
License Capacity Beginning of Report Period (1)	0
License Capacity End of Report Period (1)	0
Date of Change	

(1) Report Maximum Approved Program Capacity for Programs that do not require a license.

# BEST BUDDIES INTERNATIONAL INC

Last Four Digits FEIN: 4576

DUNS: 620686766

## Year - End FY2017 - Program Personnel

Program Staff Positions	Agency Total				BEST BUDDIES ILLINOIS (BBIL) PROJECT		
	Total Hours	Total Agency Amnt	Total Head Count	Amount Not Allocated	% Allocated	Total Program Amnt	Total Head Count
1. Audiologist	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2. Behavior Therapist	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3. Dietary Technician	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4. Dietitian	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5. Habilitation Aide / Child Care Aide	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6. Habilitation Professional or Supervisory Staff	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7. LPN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8. Occupational Therapist	0.00	0.00	0.00	0.00	0.00	0.00	0.00
9. Physical Therapist	0.00	0.00	0.00	0.00	0.00	0.00	0.00
10. Physician	0.00	0.00	0.00	0.00	0.00	0.00	0.00
11. Principal	0.00	0.00	0.00	0.00	0.00	0.00	0.00
12. Program Director	0.00	0.00	0.00	(87,915.52)	0.00	87,915.52	14.00
13. Program Clerical Staff	0.00	0.00	0.00	0.00	0.00	0.00	0.00
14. Psychiatrist	0.00	0.00	0.00	0.00	0.00	0.00	0.00
15. Psychologist	0.00	0.00	0.00	0.00	0.00	0.00	0.00
16. Recreation Staff	0.00	0.00	0.00	0.00	0.00	0.00	0.00
17. Registered Nurse	0.00	0.00	0.00	0.00	0.00	0.00	0.00
18. Social Worker	0.00	0.00	0.00	0.00	0.00	0.00	0.00
19. Speech Therapist	0.00	0.00	0.00	0.00	0.00	0.00	0.00
20. Substance Abuse Counselor / Professional	0.00	0.00	0.00	0.00	0.00	0.00	0.00
21. Substance Abuse Paraprofessional	0.00	0.00	0.00	0.00	0.00	0.00	0.00
22. Teacher	0.00	0.00	0.00	0.00	0.00	0.00	0.00
23. Teacher Aide	0.00	0.00	0.00	0.00	0.00	0.00	0.00
24. Vocational Staff (incl. Job Coach, workshop staff, etc.)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
25. Other Academic Instruction	0.00	0.00	0.00	0.00	0.00	0.00	0.00
26. Other Medical Care	0.00	0.00	0.00	0.00	0.00	0.00	0.00
27. Other Habilitation / Rehabilitation	0.00	0.00	0.00	0.00	0.00	0.00	0.00
28. Other Substance Abuse	0.00	0.00	0.00	0.00	0.00	0.00	0.00
29. Case Manager	0.00	0.00	0.00	0.00	0.00	0.00	0.00
30. Case Manager Assistant	0.00	0.00	0.00	0.00	0.00	0.00	0.00
31. Health Educator	0.00	0.00	0.00	0.00	0.00	0.00	0.00
32.1. Employee Consultant	0.00	0.00	0.00	(31,398.40)	0.00	31,398.40	5.00
32.2. Office Assistant/Interns	0.00	0.00	0.00	(6,279.68)	0.00	6,279.68	1.00
32.3.	0.00	0.00	0.00	0.00	0.00	0.00	0.00
32.4.	0.00	0.00	0.00	0.00	0.00	0.00	0.00
32.5.	0.00	0.00	0.00	0.00	0.00	0.00	0.00

# BEST BUDDIES INTERNATIONAL INC

Last Four Digits FEIN: 4576

DUNS: 620686766

## Year - End FY2017 - Program Personnel

Program Staff Positions	Agency Total				BEST BUDDIES ILLINOIS (BBIL) PROJECT		
	Total Hours	Total Agency Amnt	Total Head Count	Amount Not Allocated	% Allocated	Total Program Amnt	Total Head Count
33. Total All Positions (1)	0.00	0.00	0.00	(125,593.60)		125,593.60	20.00
Standard Weekly Hours: 40.0							
34. Mental Health Professional (MHP)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
35. Qualified Mental Health Professional (QMHP)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
36. Qualified Mental Retardation Professional (QMRP)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
37. Rehabilitative Services Associate (RSA)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
38. Total All Positions	0.00	0.00	0.00	0.00		0.00	0.00

(1) Totals must equal line 1 + line 2 of the Schedule of Program Costs.

Medicaid Reporting: All Medicaid programs are required to report all substitute care contract positions/salaries into the following categories: MHP, QMHP, QMRP and RSA (Lines 34-37). The expenses reported in Lines 34-37 are from the salaries that were included in the totals of Line 33.

# BEST BUDDIES INTERNATIONAL INC

Last Four Digits FEIN: 4576

DUNS: 620686766

## Year - End FY2017 - Program Consultant and Contractual

Program Contract Positions	Agency Total				BEST BUDDIES ILLINOIS (BBIL) PROJECT		
	Total Hours	Total Agency Amnt	Total Head Count	Amount Not Allocated	% Allocated	Total Program Amnt	Total Head Count
1. Audiologist	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2. Behavior Therapist	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3. Dietary Technician	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4. Dietitian	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5. Habilitation Aide / Child Care Aide	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6. Habilitation Professional or Supervisory Staff	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7. LPN	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8. Occupational Therapist	0.00	0.00	0.00	0.00	0.00	0.00	0.00
9. Physical Therapist	0.00	0.00	0.00	0.00	0.00	0.00	0.00
10. Physician	0.00	0.00	0.00	0.00	0.00	0.00	0.00
11. Principal	0.00	0.00	0.00	0.00	0.00	0.00	0.00
12. Program Director	0.00	0.00	0.00	0.00	0.00	0.00	0.00
13. Program Clerical Staff	0.00	0.00	0.00	0.00	0.00	0.00	0.00
14. Psychiatrist	0.00	0.00	0.00	0.00	0.00	0.00	0.00
15. Psychologist	0.00	0.00	0.00	0.00	0.00	0.00	0.00
16. Recreation Staff	0.00	0.00	0.00	0.00	0.00	0.00	0.00
17. Registered Nurse	0.00	0.00	0.00	0.00	0.00	0.00	0.00
18. Social Worker	0.00	0.00	0.00	0.00	0.00	0.00	0.00
19. Speech Therapist	0.00	0.00	0.00	0.00	0.00	0.00	0.00
20. Substance Abuse Counselor / Professional	0.00	0.00	0.00	0.00	0.00	0.00	0.00
21. Substance Abuse Paraprofessional	0.00	0.00	0.00	0.00	0.00	0.00	0.00
22. Teacher	0.00	0.00	0.00	0.00	0.00	0.00	0.00
23. Teacher Aide	0.00	0.00	0.00	0.00	0.00	0.00	0.00
24. Vocational Staff (incl. Job Coach, workshop staff, etc.)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
25. Other Academic Instruction	0.00	0.00	0.00	0.00	0.00	0.00	0.00
26. Other Medical Care	0.00	0.00	0.00	0.00	0.00	0.00	0.00
27. Other Habilitation / Rehabilitation	0.00	0.00	0.00	0.00	0.00	0.00	0.00
28. Other Substance Abuse	0.00	0.00	0.00	0.00	0.00	0.00	0.00
29. Case Manager	0.00	0.00	0.00	0.00	0.00	0.00	0.00
30. Case Manager Assistant	0.00	0.00	0.00	0.00	0.00	0.00	0.00
31. Health Educator	0.00	0.00	0.00	0.00	0.00	0.00	0.00
32.1. All Oth Not Req Spec	0.00	0.00	0.00	0.00	0.00	0.00	0.00
32.2.	0.00	0.00	0.00	0.00	0.00	0.00	0.00
32.3.	0.00	0.00	0.00	0.00	0.00	0.00	0.00
32.4.	0.00	0.00	0.00	0.00	0.00	0.00	0.00
33. Total All Positions (1)	0.00	0.00	0.00	0.00		0.00	0.00

# BEST BUDDIES INTERNATIONAL INC

Last Four Digits FEIN: 4576

DUNS: 620686766

## Year - End FY2017 - Program Consultant and Contractual

Program Contract Positions	Agency Total				BEST BUDDIES ILLINOIS (BBIL) PROJECT		
	Total Hours	Total Agency Amnt	Total Head Count	Amount Not Allocated	% Allocated	Total Program Amnt	Total Head Count
34. Mental Health Professional (MHP)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
35. Qualified Mental Health Professional (QMHP)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
36. Qualified Mental Retardation Professional (QMRP)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
37. Rehabilitative Services Associate (RSA)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
38. Total All Positions	0.00	0.00	0.00	0.00		0.00	0.00

(1) Totals must equal line 4 of the Schedule of Program Costs.

Medicaid Reporting: All Medicaid programs are required to report all substitute care contract positions/salaries into the following categories: MHP, QMHP, QMRP and RSA (Lines 34-37). The expenses reported in Lines 34-37 are from the salaries that were included in the totals of Line 33.