

Partners for Healing, Inc.
Profit & Loss Budget vs. Actual
January through December 2018

Proposed
Budget
2019

Ordinary Income/Expense

Income

4000 · Contributions Income

4010 · General Contributions	32,369.65	50,000.00	-17,630.35	64.74%	55,000	
4030 · Memorials/Honorariums	74.75	999.96	-925.21	7.48%	500	
4080 · Patient Donation Box	34.00	120.00	-86.00	28.33%	60	
4371 · Kroger Cares						
4371 · Kroger Cares - Other	338.91	300.00	38.91	112.97%	300	
Total 4371 · Kroger Cares	338.91	300.00	38.91	112.97%		55,860
4000 · Contributions Income - Other	1,095.00					
Total 4000 · Contributions Income	33,912.31	51,419.96	-17,507.65	65.95%		

4100 · Grants

4120 · The Healing Trust	20,304.00	10,000.00	10,304.00	203.04%	20,000	
4140 · Safety Net	44,291.00	80,000.00	-35,709.00	55.36%	70,000	
4145 · Clayton Family Foundation	5,000.00	5,000.00	0.00	100.0%	5,000	
4171 · United Way of Coffee and Moore	1,900.00	4,400.00	-2,500.00	43.18%	3,900	
4172 · United Way of Franklin County	3,445.12	5,440.00	-1,994.88	63.33%	2,900	
4230 · - Sanders Foundation	5,000.00	2,500.00	2,500.00	200.0%	5,000	
4240 · Community Foundation of M. TN	0.00	8,000.00	-8,000.00	0.0%	8,000	
4100 · Grants - Other	0.00	10,000.00	-10,000.00	0.0%	10,000	
Total 4100 · Grants	79,940.12	125,340.00	-45,399.88	63.78%		124,800

4300 · Fundraisers

4334 · Healing on the Hill	0.00	65,000.00	-65,000.00	0.0%	65,000	
43341 · Donations	591.25					
43342 · Sponsors	29,810.00					
43343 · Tickets	4,550.00					
43344 · Auction	8,642.00					
43345 · T-Shirts	528.00					
4334 · Healing on the Hill - Other	16,389.09					
Total 4334 · Healing on the Hill	60,510.34					
4301 · A Starry Night Sweetheart Ball	0.00	2,000.00	-2,000.00	0.0%		
4303 · Chik Fil A Cruise In	1,442.66					
4333 · The Great Cupacke War	795.00					
4300 · Fundraisers - Other	0.00	5,000.00	-5,000.00	0.0%	5,000	
Total 4300 · Fundraisers	62,748.00	7,000.00	55,748.00	896.4%		70,000
4500 · Income for Medical Records	279.50	999.96	-720.46	27.95%	300	300

4600 · Miscellaneous Income

4610 · Insurance Recovery 184.00

4700 · In Kind Income

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4701 · In Kind Office Gifts & Services	512.72					
4702 · In Kind Gifts and Services	304,233.33	212,000.04	92,233.29	143.51%	212,000	
4700 · In Kind Income - Other	0.00	0.00	0.00	0.0%		
Total 4700 · In Kind Income	<u>304,746.05</u>	<u>212,000.04</u>	<u>92,746.01</u>	<u>143.75%</u>	<u>212,000</u>	
4800 · Interest Income						
4810 · Interest Income on CDs & Saving	1,561.11	6,999.96	-5,438.85	22.3%	7,000	
4830 · Interest - United Meth. Endow	49.85					
4800 · Interest Income - Other	0.25					
Total 4800 · Interest Income	<u>1,611.21</u>	<u>6,999.96</u>	<u>-5,388.75</u>	<u>23.02%</u>	<u>7,000</u>	
Total Income	<u>483,615.25</u>	<u>403,759.92</u>	<u>79,855.33</u>	<u>119.78%</u>		469,960
Gross Profit	<u>483,615.25</u>	<u>403,759.92</u>	<u>79,855.33</u>	<u>119.78%</u>		

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Expense						
55000 · Grant Funds						
55001 · The Healing Trust EXPENSES	126.00					
Total 55000 · Grant Funds	126.00					
5000 · Administrative Exp						
5020 · Licenses and Permits	200.00	399.96	-199.96	50.01%	400	
5030 · Postage and Delivery	340.50	1,200.00	-859.50	28.38%	1,200	
5050 · Dues and Subscriptions	745.92	2,499.96	-1,754.04	29.84%	2,500	
5000 · Administrative Exp - Other	336.87	500.04	-163.17	67.37%	500	
Total 5000 · Administrative Exp	1,623.29	4,599.96	-2,976.67	35.29%		4,600
5060 · Office Expenses						
50602 · Office Equipment						
5400 · Equipment Expenses						
5410 · Computer Expenses						
54101 · Computer Maintenance & Rep	845.24	2,000.04	-1,154.80	42.26%	1,000	
Total 5410 · Computer Expenses	845.24	2,000.04	-1,154.80	42.26%		1,000
5420 · Depreciation	2,620.53	3,494.04	-873.51	75.0%	3,494	
5430 · Equipment M & R	108.22	500.04	-391.82	21.64%	500	
5440 · Equipment Rental	2,148.37	2,000.04	148.33	107.42%	2,000	
Total 5400 · Equipment Expenses	5,722.36	7,994.16	-2,271.80	71.58%		5,994
50602 · Office Equipment - Other	136.00	2,000.04	-1,864.04	6.8%	2,000	
Total 50602 · Office Equipment	5,858.36	9,994.20	-4,135.84	58.62%		2,000
50603 · Office Supplies	622.35	3,000.00	-2,377.65	20.75%	1,500	
Total 5060 · Office Expenses	6,480.71	12,994.20	-6,513.49	49.87%		1,500
5170 · Utilities					6,400	
51701 · Garbage Pick-up	193.49					
51702 · Gas	1,159.54					
51703 · Water and Electric	3,435.05					
51704 · Document Disposal	538.49					
51705 · Medical Waste Pick up	276.00					
5170 · Utilities - Other	0.00	6,000.00	-6,000.00	0.0%		
Total 5170 · Utilities	5,602.57	6,000.00	-397.43	93.38%		6,400
5100 · Cleaning and Maintenance						
5110 · Building Repairs	17,451.20					
5130 · Building Depreciation Expense	3,197.26	3,488.04	-290.78	91.66%	2,650	
5140 · Maintenance Supplies	111.81					
5180 · Storage Unit Rental	330.00					
5100 · Cleaning and Maintenance - Other	70.00	2,649.96	-2,579.96	2.64%	2,500	
Total 5100 · Cleaning and Maintenance	21,160.27	6,138.00	15,022.27	344.74%		5,150

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5200 · Clinic Supplies						
5220 · Lab Supplies	676.23	3,000.00	-2,323.77	22.54%	1,000	
5230 · Medical Supplies	226.54	1,500.00	-1,273.46	15.1%	1,000	
5241 · Credit	-125.48					
5250 · Pharmacy Supplies	441.08	2,499.96	-2,058.88	17.64%	1,000	
5290 · Medical Equipment	622.98	1,500.00	-877.02	41.53%	1,500	
5270 · Small Equipment Purchases	20.97					
5200 · Clinic Supplies - Other	1,234.82					
Total 5200 · Clinic Supplies	<u>3,097.14</u>	<u>8,499.96</u>	<u>-5,402.82</u>	<u>36.44%</u>		4,500
5300 · Telephone and Communications						
5320 · Telephone & Internet	3,169.44	3,999.96	-830.52	79.24%	3,500	
Total 5300 · Telephone and Communications	<u>3,169.44</u>	<u>3,999.96</u>	<u>-830.52</u>	<u>79.24%</u>		3,500
5500 · Fundraiser Expenses						
5550 · Healing on the Hill 2017 EXPENS	0.00	11,500.00	-11,500.00	0.0%	8,000	
5530 · Meals	78.01					
5540 · Supplies	9.88					
5500 · Fundraiser Expenses - Other	13,119.85					
Total 5500 · Fundraiser Expenses	<u>13,207.74</u>	<u>11,500.00</u>	<u>1,707.74</u>	<u>114.85%</u>		8,000
5600 · Advertising						
5610 · Marketing	0.00	500.04	-500.04	0.0%	500	
5620 · Marketing Supplies	0.00	249.96	-249.96	0.0%	250	
5630 · Printing and Reproduction	731.57	750.00	-18.43	97.54%	750	
Total 5600 · Advertising	<u>731.57</u>	<u>1,500.00</u>	<u>-768.43</u>	<u>48.77%</u>		1,500
5700 · Insurance						
5710 · Property & Liability Insurance	3,428.00	4,300.00	-872.00	79.72%	3,219	
5720 · Workers Comp Insurance	641.00	1,200.00	-559.00	53.42%	1,700	
5700 · Insurance - Other	895.00					
Total 5700 · Insurance	<u>4,964.00</u>	<u>5,500.00</u>	<u>-536.00</u>	<u>90.26%</u>		4,919
5800 · Payroll Expenses						
5802 · Intuit Payroll Fee	975.98					
5810 · Employee Wages						
58101 · Clerical Support	6,914.68	7,956.00	-1,041.32	86.91%	4,780	
58102 · Clinic Administrator	9,380.83					
58103 · Executive Director	42,265.29	45,900.00	-3,634.71	92.08%	47,277	
58104 · LPN	15,391.44	18,102.96	-2,711.52	85.02%	43,203	
58105 · Nurse Practitioner	56,590.73	75,471.84	-18,881.11	74.98%	78,762	
58107 · Receptionist	11,627.69	11,366.88	260.81	102.29%	18,424	
58108 · Registered Nurse	15,766.20	11,158.80	4,607.40	141.29%	-	
58114 · - Prescription Asst. Coord.	0.00	9,690.00	-9,690.00	0.0%	-	

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58130 • Physicians Assistant	2,925.34					
58131 • PRN Prescription Assistant	276.81					
58109 • Special	330.00					
5810 • Employee Wages - Other	0.00	0.00	0.00	0.0%		
Total 5810 • Employee Wages	161,469.01	179,646.48	-18,177.47	89.88%		192,446
5820 • Payroll Taxes						
58201 • FICA/Medicare	12,342.89	12,470.04	-127.15	98.98%	15,668	
58202 • FUTA/SUTA	110.75					
Total 5820 • Payroll Taxes	12,453.64	12,470.04	-16.40	99.87%		15,668
Total 5800 • Payroll Expenses	174,898.63	192,116.52	-17,217.89	91.04%		
58000 • In Kind Expenses						
58014 • Donated Physicians Services	1,750.00	3,000.00	-1,250.00	58.33%	3,000	
58111 • In-Kind Nurse Pract & Nurses	689.41	5,610.00	-4,920.59	12.29%	1,500	
58112 • Volunteer Services	918.47	12,000.00	-11,081.53	7.65%	12,000	
58113 • Donated Medical Services/ US	301,486.91	191,379.96	110,106.95	157.53%	191,380	
58119 • Receptionist	67.83	120.00	-52.17	56.53%	120	
Total 58000 • In Kind Expenses	304,912.62	212,109.96	92,802.66	143.75%		208,000
5900 • Professional Fees						
5910 • Accounting	7,500.00	7,600.00	-100.00	98.68%	7,600	
5940 • Cleaning/Maintenance	4,000.00	4,800.00	-800.00	83.33%	4,800	
5960 • Counseling	3,941.00	5,000.04	-1,059.04	78.82%	5,000	
Total 5900 • Professional Fees	15,441.00	17,400.04	-1,959.04	88.74%		17,400
6000 • Patient Services						
6010 • Laboratory Services	8,084.62	9,000.00	-915.38	89.83%	10,000	
6000 • Patient Services - Other	379.20				500	
Total 6000 • Patient Services	8,463.82	9,000.00	-536.18	94.04%		10,500
6200 • Travel & Entertainment						
6210 • Meals	41.96					
Total 6200 • Travel & Entertainment	41.96					
6300 • Board Development						
6320 • Meals & Entertainment	42.69					
6300 • Board Development - Other	45.00					
Total 6300 • Board Development	87.69					
6400 • Staff Development						
6410 • Travel & Lodging	1,284.25	2,499.96	-1,215.71	51.37%	2,000	
6420 • Meals & Entertainment	365.12	999.96	-634.84	36.51%	1,000	
6430 • Seminars	127.00	500.00	-373.00	25.4%	500	
6440 • Staff Gifts	119.58					
6450 • Educational	14.93					

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Total 6400 · Staff Development	1,910.88	3,999.92	-2,089.04	47.77%		3,500
6500 · Volunteer Appreciation					200	
6520 · Meals	17.12					
6500 · Volunteer Appreciation - Other	0.00	200.00	-200.00	0.0%		
Total 6500 · Volunteer Appreciation	17.12	200.00	-182.88	8.56%		200
Total Expense	565,936.45	495,558.52	70,377.93	114.2%		496,777
Net Ordinary Income	-82,321.20	-91,798.60	9,477.40	89.68%		(26,817)
Net Income	<u><u>-82,321.20</u></u>	<u><u>-91,798.60</u></u>	<u><u>9,477.40</u></u>	<u><u>89.68%</u></u>		