

Nashville Zoo, Inc.
2007 Budget Summary

Revenues	
Gate Income	2,800,310
Park Income	291,878
Food Sales Commissions	214,201
Catering Commissions	13,200
Gift Shop Commissions	213,093
Membership Income	1,500,516
Special Events Income	487,700
Educational Activity	131,350
Other Income	41,800
Investment Income	<u>2,350</u>

Revenue from Operations	<u>5,696,398</u>
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Operating Expenses	
Salaries	3,727,580
Animal Care	395,851
Utilities	462,500
Insurance	636,100
Other Operating Expense	166,084
Maintenance	518,900
Education	27,135
External Affairs	680,643
Finance / Admin/ HR	32,450
General & Administrative	283,185
Clouded Leopard Consortium	<u>9,500</u>

Total Expenses	<u>6,939,928</u>
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Income(Loss) from Operations	<1,243,530>
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Individual /Corp Contributions	59,000
Direct Mail Appeals	56,250
Grants and Foundations	16,500
Animal Affair Contributions	158,500
Sponsorships	160,000
Conservation Income	29,935
Services: In-Kind Donations	<u>3,600</u>

Total Contributions	483,785
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Interest Expense	(113,075)
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Income (Loss) before Depreciation	<872,820>
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Depreciation	<1,440,800>
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Net Loss	<u><u><2,313,620></u></u>
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