

# Make-A-Wish® Middle Tennessee

Fiscal Year 2019

Operating Budget

<b>WISHES</b>	<b>175</b>
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<b>REVENUE</b>	
Direct Public Support	228,192
Corporate Contributions	619,116
Major Gifts	600,000
Indirect Public Support - Local	16,634
Internal Special Events	561,000
External Events	327,300
Grants	263,688
Wish Assist Fees	3,375
Interest/Dividends	900
<b>TOTAL CASH REVENUE</b>	<b>2,620,205</b>
<i>In-Kind Revenue</i>	<i>857,500</i>
<b><i>TOTAL REVENUE INCLUDING IN-KIND</i></b>	<b><i>3,477,705</i></b>

<b>EXPENSES</b>	
Direct Wish Expense	1,347,500
Employee	770,717
Operating	377,539
<b>TOTAL CASH EXPENSES</b>	<b>2,495,756</b>
<i>In-Kind Direct Wish Expense</i>	<i>857,500</i>
<b><i>TOTAL EXPENSES INCLUDING IN-KIND</i></b>	<b><i>3,353,256</i></b>

<b>NET REVENUE TO EXPENSE</b>	<b>124,449</b>
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