

**American Heart Association, Inc.**  
**Fiscal Year 2021-2022 Annual Budget**  
**In Thousands**

<b>REVENUE</b>		
	<b>PUBLIC SUPPORT</b>	
	Special Events	\$ 247,311
	Contributions from Individuals	37,011
Other Campaigns (United Ways, Memorials/Tributes)		49,344
	Foundations	41,050
	Corporate Gifts	35,842
	Estate Settlement	80,500
	<b>Total Public Support</b>	<b>\$ 491,057</b>
	<b>OTHER REVENUE</b>	
	Program Fees	138,148
	Sales of Educational Materials	190,896
	Investment Income	21,220
	Other Revenue	44,404
	<b>Total Other Revenue</b>	<b>394,668</b>
	<b>TOTAL PUBLIC SUPPORT and OTHER REVENUE</b>	<b>\$ 885,725</b>
<b>EXPENSES</b>		
	Salaries and Related Expenses	394,215
	Occupancy and Telephone	17,285
	Supplies and Rental/Maintenance	37,500
	Print/Publications and Postage	117,026
	Conferences, Meetings and Travel	32,616
	Professional Fees	99,361
	Awards and Grants	156,159
	Program Awards*	23,056
	Depreciation and Other	46,805
	<b>TOTAL EXPENSES</b>	<b>\$ 924,023</b>
	<b>**BUDGETED SURPLUS(DEFICIT)</b>	<b>\$ (38,298)</b>

\* Program Awards are awards/grants other than peer-reviewed consortium research awards.

\*\* Budgeted deficit represents total funds which includes unrestricted and restricted revenue and expense.