

Form **990**

Return of Organization Exempt from Income Tax

OMB No. 1545-0047

2004Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)Open to Public
InspectionDepartment of the Treasury
Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2004 calendar year, or tax year beginning 10/01, 2004, and ending 9/30, 2005

B Check if applicable:

- ☒ Address change
☐ Name change
☐ Initial return
☐ Final return
☐ Amended return
☐ Application pending

Please use
this label
or print
or type.
See
specific
instruc-
tions.GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY
4522 GRANNY WHITE PIKE
NASHVILLE, TN 37204

D Employer identification number

62-0589380

E Telephone number

615-383-0490

F Accounting method:

☐ Cash☒ Accrual☐ Other (specify) _____Section 501(c)(3) organizations and 4947(a)(1) nonexempt
charitable trusts must attach a completed Schedule A
(Form 990 or 990-EZ).

G Web site: WWW.GIRLSCOUTSOFCV.ORG

J Organization type

(check only one) ☒ 501(c) 3 (insert no.) ☐ 4947(a)(1) or ☐ 527K Check here ☐ If the organization's gross receipts are normally not more than
\$25,000. The organization need not file a return with the IRS; but if the organization
received a Form 990 Package in the mail, it should file a return without financial data.
Some states require a complete return.

H and I are not applicable to section 527 organizations.

H (a) Is this a group return for affiliates? ☐ Yes ☒ No

H (b) If 'Yes,' enter number of affiliates. _____

H (c) Are all affiliates included? ☐ Yes ☐ No
(If 'No,' attach a list. See instructions.)H (d) Is this a separate return filed by an
organization covered by a group ruling? ☐ Yes ☒ No

I Group Exemption Number _____

M Check ☐ If the organization is not required
to attach Schedule B (Form 990, 990-EZ, or 990-PF).L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 10,678,251.

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See instructions)

1 Contributions, gifts, grants, and similar amounts received:					
a Direct public support	1a	808,379.			
b Indirect public support	1b	380,032.			
c Government contributions (grants)	1c				
d Total (add lines 1a through 1c) (cash \$ <u>1,188,411.</u> noncash \$ _____)	1d	1,188,411.			
2 Program service revenue including government fees and contracts (from Part VII, line 93)	2	560,111.			
3 Membership dues and assessments	3				
4 Interest on savings and temporary cash investments	4				
5 Dividends and interest from securities	5	158,788.			
6a Gross rents	6a				
b Less: rental expenses	6b				
c Net rental income or (loss) (subtract line 6b from line 6a)	6c				
7 Other investment income (describe: _____)	7				
8a Gross amount from sales of assets other than inventory	(A) Securities	2,470,082.	(B) Other	1,800.	
b Less: cost or other basis and sales expenses	8a	2,429,567.	8b	1,157.	
c Gain or (loss) (attach schedule)	8c	40,515.	8c	643.	
d Net gain or (loss) (combine line 8c, columns (A) and (B))	8d	41,158.			
9 Special events and activities (attach schedule). If any amount is from gaming, check here ☐					
a Gross revenue (not including \$ _____ of contributions reported on line 1a)	9a	284,589.			
b Less: direct expenses other than fundraising expenses	9b	143,697.			
c Net income or (loss) from special events (subtract line 9b from line 9a)	9c	140,892.			
10a Gross sales of inventory, less returns and allowances	10a	5,994,147.			
b Less: cost of goods sold	10b	2,866,266.			
c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)	10c	3,127,881.			
11 Other revenue (from Part VII, line 103)	11	20,323.			
12 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)	12	5,237,564.			
13 Program services (from line 44, column (B))	13	4,109,916.			
14 Management and general (from line 44, column (C))	14	303,934.			
15 Fundraising (from line 44, column (D))	15	322,537.			
16 Payments to affiliates (attach schedule)	16				
17 Total expenses (add lines 16 and 44, column (A))	17	4,736,387.			
18 Excess or (deficit) for the year (subtract line 17 from line 12)	18	501,177.			
19 Net assets or fund balances at beginning of year (from line 73, column (A))	19	13,582,637.			
20 Other changes in net assets or fund balances (attach explanation)	20	372,939.			
21 Net assets or fund balances at end of year (combine lines 18, 19, and 20)	21	14,456,753.			

BAA TEPAD102L 01/07/05 Form 990 (2004)

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Part IV Balance Sheets (See instructions)**Note:** Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year		(B) End of year
ASSETS	45 Cash — non-interest-bearing.....	3,177,308.	45	2,663,580.
	46 Savings and temporary cash investments.....		46	
	47a Accounts receivable.....	101,828.		
	b Less: allowance for doubtful accounts.....		47c	101,828.
	48a Pledges receivable.....	506,431.		
	b Less: allowance for doubtful accounts.....		48c	506,431.
	49 Grants receivable.....		49	
	50 Receivables from officers, directors, trustees, and key employees (attach schedule).....		50	
	51a Other notes & loans receivable (attach sch).....			
	b Less: allowance for doubtful accounts.....		51c	
	52 Inventories for sale or use.....	157,118.	52	111,896.
	53 Prepaid expenses and deferred charges.....	53,210.	53	94,968.
	54 Investments — securities (attach schedule)..... SEE ST. 9. ☐ Cost ☒ FMV	4,199,002.	54	5,181,511.
	55a Investments — land, buildings, & equipment: basis.....	12,183,808.		
	b Less: accumulated depreciation (attach schedule)..... STATEMENT 10..	6,137,356.	55c	6,046,452.
56 Investments — other (attach schedule).....		56		
57a Land, buildings, and equipment: basis.....				
b Less: accumulated depreciation (attach schedule).....		57c		
58 Other assets (describe —).....		58		
59 Total assets (add lines 45 through 58) (must equal line 74).....	14,650,970.	59	14,706,666.	
LIABILITIES	60 Accounts payable and accrued expenses.....	182,542.	60	152,438.
	61 Grants payable.....		61	
	62 Deferred revenue.....	55,334.	62	46,532.
	63 Loans from officers, directors, trustees, and key employees (attach schedule).....		63	
	64a Tax-exempt bond liabilities (attach schedule).....		64a	
	b Mortgages and other notes payable (attach schedule)..... SEE STATEMENT 11..	736,416.	64b	19,611.
	65 Other liabilities (describe — SEE STATEMENT 12).....	94,041.	65	31,332.
	66 Total liabilities (add lines 60 through 65).....	1,068,333.	66	249,913.
NET ASSETS OR FUND BALANCES	Organizations that follow SFAS 117, check here ☒ and complete lines 67 through 69 and lines 73 and 74.			
	67 Unrestricted.....	11,429,952.	67	12,801,922.
	68 Temporarily restricted.....	1,049,706.	68	515,871.
	69 Permanently restricted.....	1,102,979.	69	1,138,960.
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 70 through 74.			
	70 Capital stock, trust principal, or current funds.....		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund.....		71	
	72 Retained earnings, endowment, accumulated income, or other funds.....		72	
	73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21).....	13,582,637.	73	14,456,753.
	74 Total liabilities and net assets/fund balances (add lines 66 and 73).....	14,650,970.	74	14,706,666.

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

BAA

Part IV-B	Reconciliation of Expenses per Audited Financial Statements with Expenses per Return
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Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated; see instructions.)

[illegible]

Yes ☐ No ☒

If 'Yes,' attach schedule - see instructions.

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Part VI Other Information (See instructions.)

	Yes	No
76 Did the organization engage in any activity not previously reported to the IRS? If 'Yes,' attach a detailed description of each activity.	76	X
77 Were any changes made in the organizing or governing documents but not reported to the IRS? If 'Yes,' attach a conformed copy of the changes.	77	X
78a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	78a	X
b If 'Yes,' has it filed a tax return on Form 990-T for this year?	78b	N/A
79 Was there a liquidation, dissolution, termination, or substantial contraction during the year? If 'Yes,' attach a statement.	79	X
80a Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?	80a	X
b If 'Yes,' enter the name of the organization - <u>N/A</u> and check whether it is ☐ exempt or ☐ nonexempt.		
81a Enter direct and indirect political expenditures. See line 81 instructions.	81a	0.
b Did the organization file Form 1120-POL for this year?	81b	X
82a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	X
b If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.)	82b	4,056.
83a Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X
b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	X
84a Did the organization solicit any contributions or gifts that were not tax deductible?	84a	X
b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84b	N/A
85 501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?	85a	N/A
b Did the organization make only in-house lobbying expenditures of \$2,000 or less? If 'Yes' was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.	85b	N/A
c Dues, assessments, and similar amounts from members.	85c	N/A
d Section 162(e) lobbying and political expenditures.	85d	N/A
e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices.	85e	N/A
f Taxable amount of lobbying and political expenditures (line 85d less 85e).	85f	N/A
g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g	N/A
h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h	N/A
86 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 12.	86a	N/A
b Gross receipts, included on line 12, for public use of club facilities.	86b	N/A
87 501(c)(12) organizations. Enter: a Gross income from members or shareholders.	87a	N/A
b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)	87b	N/A
88 At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Part IX.	88	X
89a 501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 - 0.; section 4912 - 0.; section 4955 - 0.		
b 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement explaining each transaction.	89b	X
c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958.		0.
d Enter: Amount of tax on line 89c, above, reimbursed by the organization.		0.
90a List the states with which a copy of this return is filed - <u>TENNESSEE</u>		
b Number of employees employed in the pay period that includes March 12, 2004 (See instructions.)	90b	92
91 The books are in care of - <u>PAM SELF</u> Telephone number - <u>615-383-0490</u> Located at - <u>4522 GRANNY WHITE PIKE, NASHVILLE, TN</u> ZIP + 4 - <u>37204</u>		
92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 - Check here. ☐ N/A ☐ ☐		
and enter the amount of tax-exempt interest received or accrued during the tax year.	92	N/A

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Part VII Analysis of Income-Producing Activities (See instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue:					
a CAMPING & PROGRAMS					560,111.
b					
c					
d					
e					
f Medicare/Medicaid payments					
g Fees & contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings & temporary cash investments					
96 Dividends & interest from securities			14	158,788.	
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from pers prop					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	41,158.	
101 Net income or (loss) from special events			1	140,892.	
102 Gross profit or (loss) from sales of inventory					3,127,881.
103 Other revenue: a					
b MISC. INCOME			1	20,323.	
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))				361,161.	3,687,992.
105 Total (add line 104, columns (B), (D), and (E))					4,049,153.

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
1	SEE STATEMENT 16

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	0			
	0			
	0			
	0			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See instructions.)

- a Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No
- b Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

Note: If 'Yes' to (b), file Form 8870 and Form 4720 (see instructions).

Please Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.
	Signature of officer <i>[Signature]</i> Date <i>Jan 23, 2006</i>
	Type or print name and title <i>KAREN A. CUMBER</i>

Paid Preparer's Use Only	Preparer's signature <i>[Signature]</i> Date <i>1-18-06</i>	Check if self-employed ☐	Preparer's SSN or PTIN (See General Instruction W) <i>N/A</i>
	Firm's name (or yours if self-employed), address, and ZIP + 4 <i>FRASIER, DEAN & HOWARD, PLLC 3310 WEST END AVENUE, STE. 550 NASHVILLE, TN 37203</i>	EIN <i>N/A</i>	Phone no. <i>(615) 383-6592</i>

SCHEDULE A
(Form 990 or 990-EZ)**Organization Exempt Under
Section 501(c)(3)**

OMB No. 1545-0047

(Except Private Foundation) and Section 501(a), 501(f), 501(k),
501(h), or Section 4947(a)(1) Nonexempt Charitable Trust
Supplementary Information — (See separate instructions.)**2004**Department of the Treasury
Internal Revenue Service▶ **MUST** be completed by the above organizations and attached to their Form 990 or 990-EZ.

Name of the organization

Employer identification number

GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY**62-0589380****Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees**
(See instructions. List each one. If there are none, enter 'None'.)

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account and other allowances
SUSAN CHAPMAN NASHVILLE, TN	VP COMM. REL. 40	58,750.	5,457.	0.
MARY HARRINGTON NASHVILLE, TN	VP SALES 40	55,959.	5,435.	0.
Total number of other employees paid over \$50,000		0		

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See instructions. List each one (whether individuals or firms). If there are none, enter 'None'.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		
Total number of others receiving over \$50,000 for professional services		0

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.

Schedule A (Form 990 or 990-EZ) 2004

Schedule A (Form 990 or 990-EZ) 2004 **GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY** 62-0589380

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Part III Statements About Activities (See instructions.)

	Yes	No
1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid or incurred in connection with the lobbying activities. . . . \$ <u>N/A</u> (Must equal amounts on line 38, Part VI-A, or line 1 of Part VI-B.)	1	X
Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.		
2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.)		
a Sale, exchange, or leasing of property?	2a	X
b Lending of money or other extension of credit?	2b	X
c Furnishing of goods, services, or facilities?	2c	X
d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	2d	X
e Transfer of any part of its income or assets?	2e	X
3a Do you make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an explanation of how you determine that recipients qualify to receive payments.)	3a	X
b Do you have a section 403(b) annuity plan for your employees?	3b	X
4a Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?	4a	X
b Do you provide credit counseling, debt management, credit repair, or debt negotiation services?	4b	X

SEE FORM 990, PART V

Part IV Reason for Non-Private Foundation Status (See instructions.)

The organization is not a private foundation because it is: (Please check only ONE applicable box.)

- 5 ☐ A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6 ☐ A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7 ☐ A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8 ☐ A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9 ☐ A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(ii). Enter the hospital's name, city, and state: _____
- 10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the Support Schedule in Part IV-A.)
- 11a ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.)
- 11b ☐ A community trust. Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.)
- 12 ☒ An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the Support Schedule in Part IV-A.)
- 13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3).)

Provide the following information about the supported organizations. (See instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14 ☐ An organization organized and operated to test for public safety. Section 509(a)(4). (See instructions.)

Schedule A (Form 990 or 990-EZ) 2004 **GIRL SCOUT COUNCIL OF CUMBERLAND VALL** 62-0589380 Page 3**Part IV-A Support Schedule** (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in).....	(a) 2003	(b) 2002	(c) 2001	(d) 2000	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)...	1,695,426.	2,230,235.	1,904,903.	1,781,351.	7,611,915.
16 Membership fees received.....					
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc. purpose.....	7,016,164.	6,323,245.	6,672,078.	6,338,459.	26,349,946.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975.....	105,450.	144,762.	46,705.	235,641.	532,558.
19 Net income from unrelated business activities not included in line 18.....					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf.....					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge.....					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets. See STMT. 17.....	21,500.				21,500.
23 Total of lines 15 through 22.....	8,838,540.	8,698,242.	8,623,686.	8,355,451.	34,515,919.
24 Line 23 minus line 17.....	1,822,376.	2,374,997.	1,951,608.	2,016,992.	8,165,973.
25 Enter 1% of line 23.....	88,385.	86,982.	86,237.	83,555.	
26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24..... N/A.....					26a
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2000 through 2003 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts.....					26b
c Total support for section 509(a)(1) test: Enter line 24, column (e).....					26c
d Add: Amounts from column (e) for lines: 18 19 22 26b.....					26d
e Public support (line 26c minus line 26d total).....					26e
f Public support percentage (line 26e (numerator) divided by line 26c (denominator)).....					26f %
27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person.' Do not file this list with your return. Enter the sum of such amounts for each year: (2003) 41,624. (2002) 22,840. (2001) 19,143. (2000) 18,243.					
b For any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: (2003) 0. (2002) 0. (2001) 0. (2000) 0.					
c Add: Amounts from column (e) for lines: 15 16 17 26,349,946. 20 21.....					27c 33,961,861.
d Add: Line 27a total..... 101,850. and line 27b total..... 0.					27d 101,850.
e Public support (line 27c total minus line 27d total).....					27e 33,860,011.
f Total support for section 509(a)(2) test: Enter amount from line 23, column (e).....					27f 34,515,919.
g Public support percentage (line 27e (numerator) divided by line 27f (denominator)).....					27g 98.10 %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)).....					27h 1.54 %
28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2000 through 2003, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.					

Schedule A (Form 990 or 990-EZ) 2004 GIRL SCOUT COUNCIL OF CUMBERLAND VA

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Part V Private School Questionnaire (See instructions.)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

	N/A	Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29		
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30		
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?	31		
If 'Yes,' please describe; if 'No,' please explain. (If you need more space, attach a separate statement.)			

32 Does the organization maintain the following:			
a Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c		
d Copies of all material used by the organization or on its behalf to solicit contributions?	32d		
If you answered 'No' to any of the above, please explain. (If you need more space, attach a separate statement.)			

33 Does the organization discriminate by race in any way with respect to:			
a Students' rights or privileges?	33a		
b Admissions policies?	33b		
c Employment of faculty or administrative staff?	33c		
d Scholarships or other financial assistance?	33d		
e Educational policies?	33e		
f Use of facilities?	33f		
g Athletic programs?	33g		
h Other extracurricular activities?	33h		
If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.)			

34a Does the organization receive any financial aid or assistance from a governmental agency?	34a		
b Has the organization's right to such aid ever been revoked or suspended?	34b		
If you answered 'Yes' to either 34a or b, please explain using an attached statement.			
35 Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' attach an explanation	35		

Schedule A (Form 990 or 990-EZ) 2004 **GIRL SCOUT COUNCIL OF CUMBERLAND VAL** 62-0589380 Page 5**Part VI-A Lobbying Expenditures by Electing Public Charities** (See instructions.)
(To be completed ONLY by an eligible organization that filed Form 5768)

N/A

Check ☐ a If the organization belongs to an affiliated group. Check ☐ b If you checked 'a' and 'limited control' provisions apply.**Limits on Lobbying Expenditures**

(The term 'expenditures' means amounts paid or incurred.)

	(a) Affiliated group totals	(b) To be completed for ALL electing organizations
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	
37 Total lobbying expenditures to influence a legislative body (direct lobbying)	37	
38 Total lobbying expenditures (add lines 36 and 37)	38	
39 Other exempt purpose expenditures	39	
40 Total exempt purpose expenditures (add lines 38 and 39)	40	
41 Lobbying nontaxable amount. Enter the amount from the following table —		
If the amount on line 40 is — The lobbying nontaxable amount is —		
Not over \$500,000	20% of the amount on line 40	
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	
Over \$17,000,000	\$1,000,000	
42 Grassroots nontaxable amount (enter 25% of line 41)	42	
43 Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43	
44 Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44	
Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.		

4-Year Averaging Period Under Section 501(h)(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.
See the instructions for lines 45 through 50.)

	Lobbying Expenditures During 4-Year Averaging Period				
Calendar year (or fiscal year beginning in) —	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
45 Lobbying nontaxable amount					
46 Lobbying ceiling amount (150% of line 45(e))					
47 Total lobbying expenditures					
48 Grassroots non-taxable amount					
49 Grassroots ceiling amount (150% of line 48(e))					
50 Grassroots lobbying expenditures					

Part VI-B Lobbying Activity by Nonelecting Public Charities
(For reporting only by organizations that did not complete Part VI-A) (See instructions.)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

	Yes	No	Amount
a Volunteers			
b Paid staff or management (include compensation in expenses reported on lines c through h.)			
c Media advertisements			
d Mailings to members, legislators, or the public			
e Publications, or published or broadcast statements			
f Grants to other organizations for lobbying purposes			
g Direct contact with legislators, their staffs, government officials, or a legislative body			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i Total lobbying expenditures (add lines c through h.)			

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities.

a Transfers from the reporting organization to a noncharitable exempt organization of:

(i) Cash.....	51 a (i)	X
(ii) Other assets.....	a (ii)	X
Other transactions:		
(i) Sales or exchanges of assets with a noncharitable exempt organization.....	b (i)	X
(ii) Purchases of assets from a noncharitable exempt organization.....	b (ii)	X
(iii) Rental of facilities, equipment, or other assets.....	b (iii)	X
(iv) Reimbursement arrangements.....	b (iv)	X
(v) Loans or loan guarantees.....	b (v)	X
(vi) Performance of services or membership or fundraising solicitations.....	b (vi)	X
Sharing of facilities, equipment, mailing lists, other assets, or paid employees.....	c	X

d If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization. If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received:

[illegible]

52a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? ☐ Yes ☒ No

b If 'Yes,' complete the following schedule:

[illegible]

Schedule B
(Form 990, 990-EZ,
or 990-PF)

Department of the Treasury
Internal Revenue Service

PUBLIC DISCLOSURE COPY
Schedule of Contributors

Supplementary Information for
line 1 of Form 990, 990-EZ and 990-PF (see instructions)

OMB No. 1545-0047

2004

Name of organization

GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY

Employer identification number

62-0589380

Organization type (check one):

Filers of:

Form 990 or 990-EZ

Section:

☒ 501(c)(3) (enter number) organization

☐ 4947(a)(1) nonexempt charitable trust not treated as a private foundation

☐ 527 political organization

Form 990-PF

☐ 501(c)(3) exempt private foundation

☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation

☐ 501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule. (Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule — see instructions.)

General Rule —

☒ For organizations filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. (Complete Parts I and II.)

Special Rules —

☐ For a section 501(c)(3) organization filing Form 990, or Form 990-EZ, that met the 33-1/3% support test of the regulations under sections 509(a)(1)/170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of \$5,000 or 2% of the amount on line 1 of these forms. (Complete Parts I and II.)

☐ For a section 501(c)(7), (8), or (10) organization filing Form 990, or Form 990-EZ, that received from any one contributor, during the year, aggregate contributions or bequests of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. (Complete Parts I, II, and III.)

☐ For a section 501(c)(7), (8), or (10) organization filing Form 990, or Form 990-EZ, that received from any one contributor, during the year, some contributions for use *exclusively* for religious, charitable, etc., purposes, but these contributions did not aggregate to more than \$1,000. (If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the Parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year.) ▶ \$ _____

Caution: Organizations that are not covered by the General Rule and/or the Special Rules do not file Schedule B (Form 990, 990-EZ, or 990-PF) but they must check the box in the heading of their Form 990, Form 990-EZ, or on line 2 of their Form 990-PF, to certify that they do not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

BAA For Paperwork Reduction Act Notice, see the instructions for Form 990, Form 990-EZ, and Form 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2004)

Schedule B (Form 990, 990-EZ, or 990-PF) (2004)

Page 1 of 8 of Part I

Name of organization

Employer identification number

GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY

62-0589380

Part I Contributors (See Specific Instructions.)

(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
<u>1</u>	----- ----- -----	\$ <u>5,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>2</u>	----- ----- -----	\$ <u>10,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>3</u>	----- ----- -----	\$ <u>13,100.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>4</u>	----- ----- -----	\$ <u>8,370.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>5</u>	----- ----- -----	\$ <u>130,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>6</u>	----- ----- -----	\$ <u>7,500.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2004)

Page 2 of 8 of Part I

Name of organization

Employer identification number

GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY

62-0589380

Part I Contributors (See Specific Instructions.)

(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
<u>7</u>	----- ----- ----- -----	\$ <u>7,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>8</u>	----- ----- ----- -----	\$ <u>10,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>9</u>	----- ----- ----- -----	\$ <u>15,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>10</u>	----- ----- ----- -----	\$ <u>10,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>11</u>	----- ----- ----- -----	\$ <u>114,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>12</u>	----- ----- ----- -----	\$ <u>28,500.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2004)

Page 3 of 8 of Part I

Name of organization

Employer identification number

GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY

62-0589380

Part I Contributors (See Specific Instructions.)

(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
<u>13</u>	----- ----- ----- -----	\$ <u>7,500.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>14</u>	----- ----- ----- -----	\$ <u>10,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>15</u>	----- ----- ----- -----	\$ <u>5,934.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>16</u>	----- ----- ----- -----	\$ <u>20,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>17</u>	----- ----- ----- -----	\$ <u>10,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>18</u>	----- ----- ----- -----	\$ <u>7,500.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2004)

Page 4 of 8 of Part I

Name of organization

Employer identification number

GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY

62-0589380

Part I Contributors (See Specific Instructions.)

(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
<u>19</u>	----- ----- ----- -----	\$ <u>65,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>20</u>	----- ----- ----- -----	\$ <u>37,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>21</u>	----- ----- ----- -----	\$ <u>25,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>22</u>	----- ----- ----- -----	\$ <u>22,500.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>23</u>	----- ----- ----- -----	\$ <u>21,040.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>24</u>	----- ----- ----- -----	\$ <u>16,685.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2004)

Page 5 of 8 of Part I

Name of organization

Employer identification number

GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY

62-0589380

Part I Contributors (See Specific Instructions.)

(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
<u>25</u>	----- ----- ----- -----	\$ <u>15,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>26</u>	----- ----- ----- -----	\$ <u>10,300.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>27</u>	----- ----- ----- -----	\$ <u>10,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>28</u>	----- ----- ----- -----	\$ <u>10,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>29</u>	----- ----- ----- -----	\$ <u>10,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>30</u>	----- ----- ----- -----	\$ <u>10,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2004)

Page 6 of 8 of Part I

Name of organization

Employer identification number

GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY

62-0589380

Part I Contributors (See Specific Instructions.)

(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
31		\$ 7,500.	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
32		\$ 7,500.	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
33		\$ 6,346.	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
34		\$ 6,099.	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
35		\$ 6,000.	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
36		\$ 5,415.	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2004)

Page 7 of 8 of Part I

Name of organization

Employer identification number

GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY

62-0589380

Part I Contributors (See Specific Instructions.)

(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
<u>37</u>	----- ----- ----- -----	\$ <u>5,050.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>38</u>	----- ----- ----- -----	\$ <u>5,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>39</u>	----- ----- ----- -----	\$ <u>5,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>40</u>	----- ----- ----- -----	\$ <u>5,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>41</u>	----- ----- ----- -----	\$ <u>5,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
<u>42</u>	----- ----- ----- -----	\$ <u>5,000.</u>	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2004)

Page 8 of 8 of Part I

Name of organization

Employer identification number

GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY

62-0589380

Part I Contributors (See Specific Instructions.)

(a) Number	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
43	----- ----- ----- -----	\$ 5,000.	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
44	----- ----- ----- -----	\$ 423,368.	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
---	----- ----- ----- -----	\$ -----	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
---	----- ----- ----- -----	\$ -----	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
---	----- ----- ----- -----	\$ -----	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
---	----- ----- ----- -----	\$ -----	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)
---	----- ----- ----- -----	\$ -----	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2004)

Page 1 of 1 of Part II

Name of organization

Employer identification number

GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY

62-0589380

Part II Noncash Property (See Specific Instructions.)

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
	N/A		
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	

BAA

Schedule B (Form 990, 990-EZ, or 990-PF) (2004)

Schedule B (Form 990, 990-EZ, or 990-PF) (2004)

Page 1 of 1 of Part III

Name of organization

Employer identification number

GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY

62-0589380

Part III Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations aggregating more than \$1,000 for the year (Complete cols (a) through (e) and the following line entry.)

For organizations completing Part III, enter total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once - see instructions.) \$ N/A

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	N/A		

(e) Transfer of gift	
Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift	
Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift	
Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift	
Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

BAA

TEEA0704L 09/13/04

Schedule B (Form 990, 990-EZ, or 990-PF) (2004)

2004

FEDERAL STATEMENTS

PAGE 1

CLIENT 13515

GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY

62-0589380

1/18/06

09:58AM

STATEMENT 1
FORM 990, PART I, LINE 8
NET GAIN (LOSS) FROM NONINVENTORY SALES

PUBLICLY TRADED SECURITIES

GROSS SALES PRICE: 2,470,082.
COST OR OTHER BASIS: 2,429,567.

TOTAL GAIN (LOSS) PUBLICLY TRADED SECURITIES \$ 40,515.

OTHER ASSETS

DESCRIPTION: VEHICLES
DATE ACQUIRED: VARIOUS
HOW ACQUIRED: PURCHASE
DATE SOLD: VARIOUS
TO WHOM SOLD:
GROSS SALES PRICE: 1,800.
COST OR OTHER BASIS: 15,000.
DEPRECIATION: 15,000.

GAIN (LOSS) 1,800.

DESCRIPTION: HOLLOWAY IMPROVEMENTS
DATE ACQUIRED: VARIOUS
HOW ACQUIRED: PURCHASE
DATE SOLD: VARIOUS
TO WHOM SOLD:
GROSS SALES PRICE: 0.
COST OR OTHER BASIS: 4,889.
DEPRECIATION: 3,732.

GAIN (LOSS) -1,157.

TOTAL GAIN (LOSS) OTHER ASSETS \$ 643.TOTAL NET GAIN (LOSS) FROM NONINVENTORY SALES \$ 41,158.

STATEMENT 2
FORM 990, PART I, LINE 9
NET INCOME (LOSS) FROM SPECIAL EVENTS

SPECIAL EVENTS	GROSS RECEIPTS	LESS CONTRI-BUTIONS	GROSS REVENUE	LESS DIRECT EXPENSES	NET INCOME (LOSS)
QSP EVENT	150,531.	0.	150,531.	126,791.	23,740.
GOLD AWARD LUNCHEON	134,058.	0.	134,058.	16,906.	117,152.
TOTAL	\$ 284,589.	\$ 0.	\$ 284,589.	\$ 143,697.	\$ 140,892.

2004

FEDERAL STATEMENTS

PAGE 2

CLIENT 13515

GIRL SCOUT COUNCIL OF CUMBERLAND VALLEY

62-0589380

1/18/06

09:58AM

STATEMENT 3
FORM 990, PART I, LINE 10
GROSS PROFIT (LOSS) FROM SALES OF INVENTORY

COOKIE INCOME.....	\$ 5,376,978.
NUTS & CANDY INCOME.....	159,255.
RETAIL SHOP INCOME.....	447,538.
TRADING POST INCOME.....	10,376.
GROSS SALES.....	\$ 5,994,147.
LESS RETURNS & ALLOWANCES.....	0.
NET SALES.....	\$ 5,994,147.
LESS COST OF GOODS SOLD.....	2,866,266.
GROSS PROFIT FROM SALES OF INVENTORY.....	\$ 3,127,881.

STATEMENT 4
FORM 990, PART I, LINE 20
OTHER CHANGES IN NET ASSETS OR FUND BALANCES

UNREALIZED GAIN ON INVESTMENTS.....	\$ 372,939.
TOTAL	\$ 372,939.

STATEMENT 5
FORM 990, PART II, LINE 23
SPECIFIC ASSISTANCE TO INDIVIDUALS

SCHOLARSHIPS & FINANCIAL AID.....	\$ 114,159.
TOTAL	\$ 114,159.

STATEMENT 6
FORM 990, PART II, LINE 43
OTHER EXPENSES

	(A) TOTAL	(B) PROGRAM SERVICES	(C) MANAGEMENT & GENERAL	(D) FUNDRAISING
AWARDS & GIFTS	34,397.	31,045.	694.	2,658.
BAD DEBTS	2,500.			2,500.
BANK FEES	7,982.	6,169.	239.	1,574.
CAPITAL BUDGET R&M	125,794.	125,794.		
INSURANCE	117,647.	104,293.	6,320.	7,034.
MEMBERSHIP DUES	4,641.	2,854.	775.	1,012.
MISCELLANEOUS	2,184.	1,688.	65.	431.
PROFESSIONAL FEES	50,827.	46,216.	2,065.	2,546.
PROGRAM CONSULTANTS	63,273.	55,320.	724.	7,229.
RECRUITING	10,368.	8,012.	311.	2,045.
TRUST FUND MGMT. FEE	31,884.		31,884.	
TOTAL	\$ 451,497.	\$ 381,391.	\$ 43,077.	\$ 27,029.

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STATEMENT 7
FORM 990, PART III
ORGANIZATION'S PRIMARY EXEMPT PURPOSE

TO PROVIDE PROGRAMS FOR YOUNG GIRLS IN THE MIDDLE TENNESSEE AND SOUTHERN KENTUCKY AREA IN ORDER TO TEACH MORAL VALUES AND DEVELOP SELF-CONFIDENCE.

STATEMENT 8
FORM 990, PART III, LINE A
STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

DESCRIPTION	GRANTS AND ALLOCATIONS	PROGRAM SERVICE EXPENSES
THE PROGRAMS PROVIDED BY THE CUMBERLAND VALLEY GIRL SCOUTS HELP YOUNG GIRLS FROM ALL OVER MIDDLE TENNESSEE AND SOUTHERN KENTUCKY DEVELOP SELF-CONFIDENCE AND MORAL CHARACTER THROUGH VARIOUS CHALLENGING AND EXCITING ACTIVITIES. THE CUMBERLAND VALLEY GIRL SCOUTS PROVIDES PROGRAMS FOR 24,000 GIRLS IN THE AREA, WITH HELP FROM OVER 7,000 WOMEN LEADERS AND VOLUNTEERS.		4,109,916.
	\$ 0.	\$ 4,109,916.

STATEMENT 9
FORM 990, PART IV, LINE 54
INVESTMENTS - SECURITIES

CORPORATE STOCKS	VALUATION METHOD	AMOUNT
COMMON STOCKS AND STOCK FUNDS	MARKET VALUE	\$ 1,298,507.
	TOTAL	\$ 1,298,507.

CORPORATE BONDS	VALUATION METHOD	AMOUNT
CORPORATE BONDS AND BOND FUNDS	MARKET VALUE	2,977,140.
	TOTAL	\$ 2,977,140.

OTHER SECURITIES	VALUATION METHOD	AMOUNT
SHORT TERM INVESTMENTS	MARKET VALUE	905,864.
	TOTAL	\$ 905,864.

TOTAL INVESTMENTS - SECURITIES \$ 5,181,511.

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STATEMENT 10
FORM 990, PART IV, LINE 55B
INVESTMENTS - LAND, BUILDINGS, AND EQUIPMENT

CATEGORY	BASIS	ACCUM. DEPREC.	BOOK VALUE
MACHINERY AND EQUIPMENT	\$ 1,809,283.	\$ 1,718,636.	\$ 90,647.
BUILDINGS	8,531,161.	3,676,392.	4,854,769.
IMPROVEMENTS	763,860.	742,328.	21,532.
LAND	1,079,504.		1,079,504.
TOTAL	\$ 12,183,808.	\$ 6,137,356.	\$ 6,046,452.

STATEMENT 11
FORM 990, PART IV, LINE 64B
MORTGAGES AND OTHER NOTES PAYABLE

OTHER NOTES PAYABLE

LENDER'S NAME: TOYOTA FINANCIAL SERVICES
DATE OF NOTE: 8/26/2004
MATURITY DATE: 10/10/2007
REPAYMENT TERMS: MONTHLY PMTS OF \$817.11
SECURITY PROVIDED: TOYOTA HIGHLANDER
ORIGINAL AMOUNT: 29,416.
BALANCE DUE:

\$ 19,611.

TOTAL \$ 19,611.

STATEMENT 12
FORM 990, PART IV, LINE 65
OTHER LIABILITIES

CUSTODIAL FUNDS..... \$ 31,332.
TOTAL \$ 31,332.

STATEMENT 13
FORM 990, PART IV-A, LINE D(2)
OTHER AMOUNTS

SPECIAL EVENT IN-KIND REVENUE..... \$ 1,162.
TOTAL \$ 1,162.

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STATEMENT 14
FORM 990, PART IV-B, LINE D(2)
OTHER AMOUNTS

SPECIAL EVENT IN-KIND EXPENSES.....
TOTAL \$ 1,162.
\$ 1,162.

STATEMENT 15
FORM 990, PART V
LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
AGENCIA CLARK BRENTWOOD, TN	PRESIDENT/CEO 40 HRS/WK	\$ 156,103.	\$ 8,524.	\$ 0.
DEB VARALLO NASHVILLE, TN	1ST VICE CHAIR 1 HR/WK	0.	0.	0.
STEVE HORRELL NASHVILLE, TN	2ND VICE CHAIR 1 HR/WK	0.	0.	0.
CONNIE CIGARRAN NASHVILLE, TN	SECRETARY 1 HR/WK	0.	0.	0.
ANNA LETCHER NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
LAUREN BRISKY NASHVILLE, TN	CHAIR 1 HR/WK	0.	0.	0.
CLAIRE GULMI NASHVILLE, TN	TREASURER 1 HR/WK	0.	0.	0.
CRISTINA OAKELEY ALLEN NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
VERONICA MARABLE JOHNSON ANTIOCH, TN	3RD VICE CHAIR 1 HR/WK	0.	0.	0.
MARGARET BERM NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.

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STATEMENT 15 (CONTINUED)

FORM 990, PART V

LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

<u>NAME AND ADDRESS</u>	<u>TITLE AND AVERAGE HOURS PER WEEK DEVOTED</u>	<u>COMPEN- SATION</u>	<u>CONTRI- BUTION TO EBP & DC</u>	<u>EXPENSE ACCOUNT/ OTHER</u>
MTMT BLISS NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	\$ 0.	\$ 0.	\$ 0.
CHERYL CHUBBS BRENTWOOD, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
CRAIG CLARK NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
DR. CAROL CRESWELL-BETSCH NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
MARGARET O. DOLAN NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
ANA L. ESCOBAR BURCHWELL NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
MELISSA FRIST NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
FRANK HAMMER NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
DONNA RICHARDS FRANKLIN, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
LUCILE HOUSEWORTH NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
JEFF HAYNES BRENTWOOD, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
SUSAN HUGGINS NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.

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FORM 990, PART V

LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBF & DC	EXPENSE ACCOUNT/ OTHER
KIMBERLY JACKSON NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	\$ 0.	\$ 0.	\$ 0.
KELVIN JONES NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
KEN KRAFT NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
MICHELLE MCWHORTER NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
RITA MITCHELL NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
LAURA MORRIS FRANKLIN, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
ART REBROVICK NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
ROCIO RODRIGUEZ NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
KEVIN SHARP NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
ROXANE SPITZER NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
LATRISHA STEWART NASHVILLE, TN	MEMBER-AT-LARGE 1 HR/WK	0.	0.	0.
KENZIE BUTTREY NASHVILLE, TN	SR. BD. MEMBER 1 HR/WK	0.	0.	0.

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FORM 990, PART V

LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
SARAH JESSUP CODIZ, KY	SR. BD. MEMBER 1 HR/WK	\$ 0.	\$ 0.	0.
BROOK JOHNSON NASHVILLE, TN	SR. BD. MEMBER 1 HR/WK	0.	0.	0.
JENNY STEPHENSON FRANKLIN, TN	SR. BD. MEMBER 1 HR/WK	0.	0.	0.
PAM SELF NASHVILLE, TN	COO 40 HRS/WK	85,490.	6,406.	0.
BELINDA BRACEY NASHVILLE, TN	DIRECTOR OF HR 40 HRS/WK	54,063.	5,375.	0.
TOTAL		\$ 295,656.	\$ 20,305.	\$ 0.

STATEMENT 16

FORM 990, PART VIII

RELATIONSHIP OF ACTIVITIES TO THE ACCOMPLISHMENT OF EXEMPT PURPOSES

LINE #	EXPLANATION OF ACTIVITIES
93 (A)	TO PROVIDE TRAINING, EDUCATIONAL AND RECREATIONAL ACTIVITIES, PROGRAM RESOURCE MATERIALS, AND TRAINED VOLUNTEER LEADERS TO SERVE BOTH MAINSTREAM GIRLS AND GIRLS WITH SPECIAL NEEDS.
102	TO PROMOTE THE DEVELOPMENT OF CAREER INTERESTS, SKILLS, AND WORK HABITS (GOAL SETTING, DECISION MAKING, ACCURACY, PUNCTUALITY, MEETING THE PUBLIC, ETC.)

STATEMENT 17

SCHEDULE A, PART IV-A, LINE 22

OTHER INCOME

DESCRIPTION	(A) 2003	(B) 2002	(C) 2001	(D) 2000	(E) TOTAL
MISCELLANEOUS INCOME	\$ 21,500.	\$ 0.	\$ 0.	\$ 0.	\$ 21,500.
TOTAL	\$ 21,500.	\$ 0.	\$ 0.	\$ 0.	\$ 21,500.

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990 PART II, LINE 42
DEPRECIATION EXPENSE

LAND, BUILDING AND EQUIPMENT ARE RECORDED AT COST AT THE DATE OF PURCHASE OR FAIR MARKET VALUE AT DATE OF GIFT. DEPRECIATION OF BUILDING AND EQUIPMENT IS PROVIDED OVER THE ESTIMATED USEFUL LIVES OF THE RESPECTIVE ASSETS (RANGING FROM THREE TO THIRTY YEARS) ON A STRAIGHT-LINE BASIS.