

Educare Non Profit Budget 2020

	<u>Budget</u>
<b>Income</b>	
<b>Contract/Grant Income</b>	
<b>Williamson County Contracts</b>	
Williamson County Vet Court	18,000.00
Williamson County Juvenile Ct.	1,800.00
Williamson County DUI Court	97,200.00
Williamson County Contracts - Other	<u>0.00</u>
<b>Total Williamson County Contracts</b>	117,000.00
<b>State of TN Contracts</b>	
ARP	15,000.00
COC Block	75,000.00
CTC	12,000.00
SPOT	28,000.00
ADAT DUI	144,000.00
State of TN Contracts - MHC & VTC	<u>60,000.00</u>
<b>Total State of TN Contracts</b>	334,000.00
Contract/Grant Income - Other	<u>0.00</u>
<b>Total Contract/Grant Income</b>	451,000.00
<b>Program Income</b>	
Assessments	25,750.00
DUI School	82,400.00
Individual/Group Sessions	30,900.00
Other (Drug Tests)	5,150.00
Clinic Income	14,420.00
Program Income - Other	<u>0.00</u>
<b>Total Program Income</b>	158,620.00
<b>Public Support</b>	
Corporate Contributions	4,200.00
General Donations	10,000.00
Public Support - Other	<u>0.00</u>
<b>Total Public Support</b>	<u>14,200.00</u>
<b>Total Income</b>	623,820.00
<b>Cost of Goods Sold</b>	
<b>Cost of Goods Sold</b>	
Class Supplies (workbooks)	24,000.00
Contract Labor Expenses	25,000.00
Cost of Goods Sold - Other	<u>0.00</u>
<b>Total Cost of Goods Sold</b>	<u>49,000.00</u>
<b>Total COGS</b>	<u>49,000.00</u>
<b>Gross Profit</b>	574,820.00
<b>Expense</b>	
<b>Contract Services</b>	
Accounting & Audit Fees	8,000.00

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	<u>Budget</u>
Consulting & Legal Fees	10,000.00
Contract Services - Other	<u>0.00</u>
Total Contract Services	18,000.00
Employee Expenses	
Health Insurance Exp.	10,000.00
Payroll Taxes	21,000.00
Salaries and Wages	300,000.00
Employee Expenses - Other	<u>0.00</u>
Total Employee Expenses	331,000.00
Facilities Maintenance	
Insurance	1,700.00
Office Maintenance & Repairs	4,000.00
Rent	42,000.00
Utilities	7,500.00
Facilities Maintenance - Other	<u>0.00</u>
Total Facilities Maintenance	55,200.00
Marketing & Development	
Community Outreach	2,000.00
Fundraising Expenses	2,000.00
Marketing & Development - Other	<u>0.00</u>
Total Marketing & Development	4,000.00
Office Expenses	
Business Fees	10,000.00
Computer & Website	4,200.00
Insurance - Liability, D and O	7,000.00
Miscellaneous Expenses	2,000.00
Office Supplies	4,000.00
Printing & Postage	4,000.00
Telephone & Internet	6,000.00
Office Expenses - Other	<u>1,000.00</u>
Total Office Expenses	38,200.00
Professional Development	
Books, Subscriptions, Reference	1,500.00
Continuing Education	5,000.00
Membership Dues	1,000.00
Travel and Meetings	10,000.00
Professional Development - Other	<u>1,000.00</u>
Total Professional Development	<u>18,500.00</u>
Total Expense	<u>464,900.00</u>
Net Income	<u><u>109,920.00</u></u>