

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL

**INDEPENDENT AUDITORS' REPORT
AND FINANCIAL STATEMENTS**

JUNE 30, 2021

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Global Outreach Developments International
401 Center Street
Old Hickory, Tennessee 37138

Report on the Financial Statements

We have audited the accompanying financial statements of *Global Outreach Developments International* which comprise the balance sheet as of June 30, 2021, and the related statements of income, statement of stockholder's equity, and statement of cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

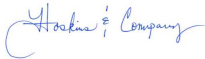
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of *Global Outreach Developments International* as of June 30, 2021, and the changes in its stockholder's equity and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 30, 2021, on our consideration of Global Outreach Developments International internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Global Outreach Developments International internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Global Outreach Developments International internal control over financial reporting and compliance.



Hoskins & Company
Nashville, TN
November 15, 2021

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2021

ASSETS

CURRENT ASSETS

Cash and cash equivalents (Note 2)	\$ 579,693
Accounts receivable	101,798
Investments (Note 4)	11,007
Total Current Assets	<u>692,498</u>

NONCURRENT ASSETS

Property and equipment, net (Note 3)	4,639,938
Total Noncurrent Assets	<u>4,639,938</u>

TOTAL ASSETS	<u><u>\$ 5,332,436</u></u>
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LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts payable and accrued expenses	\$ 220,860
Credit card	24,174
Deferred revenue	17,381
Current portion- note payable (Note 7)	\$ 167,739
Total Current Liabilities	<u>430,154</u>

NON-CURRENT LIABILITIES

Notes payable, net loan costs of \$17,326 (Note 7)	2,598,918
Total Liabilities	<u>3,029,072</u>

NET ASSETS

Net assets without donor restrictions	2,032,181
Net assets with donor restrictions	271,183
Total Net Assets	<u>2,303,364</u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 5,332,436</u></u>

The accompanying notes are an integral part of these financial statements.

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2021

	Net Assets Without Donor Restriction	Donor Restricted Net Assets	Total
Revenue and support			
Contributions	\$ 667,310	\$ 271,183	\$ 938,493
Grants	178,236	-	178,236
Institute tuition and fees	564,250	-	564,250
Academy tuition and fees, net of discounts of \$208,713	672,591	-	672,591
Service revenues	218,789	-	218,789
In-kind contributions	335,054	-	335,054
Investment income, net	7,331	-	7,331
Gain on disposal of property and equipment	2,750	-	2,750
Other income	98,840	-	98,840
Net assets released from restriction	282,556	(282,556)	-
Total revenue and support	3,027,707	(11,373)	3,016,334
Expenses			
Program	1,907,165	-	1,907,165
Administrative	982,044	-	982,044
Fund raising	6,300	-	6,300
Total expenses	2,895,509	-	2,895,509
			-
Change in net assets	132,198	(11,373)	120,825
Net assets, beginning of year	1,899,983	282,556	2,182,539
Net assets, end of year	<u>\$ 2,032,181</u>	<u>\$ 271,183</u>	<u>\$ 2,303,364</u>

The accompanying notes are an integral part of these financial statements.

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2021

	Program Service Expenses	Management and General Expenses	Fundraising Expenses	Total
Contractors	348,477	24,716	-	\$ 373,193
Consultant Fees	46,696	182,200	-	228,896
Facilities, Property, Equipment	39,092	371,977	-	411,069
Supplies	183,435	33,532	-	216,967
Educational Supplies	22,566	773	-	23,339
Equipment (Non-Asset)	4,631	499	-	5,130
Fundraising	-	-	6,300	6,300
Postage, Mailing Service	1,066	776	-	1,842
Leased Printers	-	7,826	-	7,826
Office Supplies	3,473	3,246	-	6,719
Telecommunications	560	261	-	821
Software, IT & Websites	19,985	2,343	-	22,328
Dues and Subscriptions	7,630	5,738	-	13,368
Meals and Entertainment	7,435	5,608	-	13,043
Bank fees	26,280	77,949	-	104,229
Benevolence Assistance	135,495	3,676	-	139,171
Publications	141	-	-	141
Program Services	207,420	28,224	-	235,644
Other Types of Expenses	46,150	41,058	-	87,208
Administrative Costs	686,192	191,642	-	877,834
Travel and Meetings	120,441	-	-	120,441
Total Expense	\$ 1,907,165	\$ 982,044	\$ 6,300	\$ 2,895,509

The accompanying notes are an integral part of these financial statements.

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
STATEMENT OF CASH FLOWS
YEAR ENDED JUNE 30 , 2021

Cash flows from operating activities

Increase in net assets	\$ 120,825
Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities:	
Depreciation	185,291
Decrease in accounts receivable	19,887
Decrease in prepaid assets	31,043
Increase in accounts payable and accrued expenses	137,083
Increase in credit card	1,918
Decrease in deposits held in trust	(3,534)
Decrease in deferred revenue	(57,148)

Net cash provided by operating activities 435,365

Cash flows from investing activities

Purchase of fixed assets	(1,449,327)
Purchase of investments	(2,669)
Net cash used in investing activities	(1,451,996)

Cash flows from financing activities

Proceeds from loans	1,160,357
Payments from loan-affiliate	10,701
Net cash provided by financing activities	1,171,058

Net increase in cash, cash equivalents and restricted cash 154,427

Cash, cash equivalents, restricted cash and cash
equivalents, beginning of year 425,266

**Cash, cash equivalents, restricted cash and cash
equivalents end of year**

\$ 579,693

The accompanying notes are an integral part of these financial statements.

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2021

NOTE 1---NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Global Outreach Developments International (G.O.D) is a not-for-profit organization that equips a globally conscious community to serve the poor and marginalized through education, advocacy, and empowerment, without discrimination, demonstrating unconditional love.

The Organization is an educational institution, a community service organization, and a developing world development agency. As an educational institution, the Organization operates a college that trains community service leaders and development workers. The Organization also has a K-12 school and tutorial program that focuses on alternative approaches to Primary and Secondary education, utilizing progressive and innovative teaching techniques. With regard to community service, the Organization mobilizes thousands of volunteers per year to perform services for the elderly, the widowed, the disabled, and the poor, including the refugee and immigrant. As a development agency, the Organization empowers developing world communities by initiating works related to meeting their basic needs and advancing their health as a society. This includes works related to accessing water, public health, literacy and education, sustainable building, and agriculture. The Organization also has performing arts programs to create awareness of the causes they champion.

Basis of Presentation

The financial statements of G.O.D have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). Based on the existence or absence of donor-imposed restrictions, the Organization classifies resources into two categories: without donor restrictions and with donor restrictions.

Net Assets without donor restrictions — Net assets without donor restrictions are free of donor imposed restrictions. Net asset without donor restrictions are included in this classification. All expenditures are reported in the without donor restrictions class of net assets, including expenditures funded by restricted contributions. Expenditures funded by restricted contributions are reported in the without donor restrictions net asset class because the use of restricted contributions in accordance with donors' stipulations results in the release of such restrictions.

Net Assets with donor restrictions — Net assets with donor restrictions are limited as to use by donor-imposed stipulations that may expire with the passage of time or that may be satisfied by action of the Organization. Net assets with donor restrictions are designated by donors for specific purposes, and include unconditional pledges. Some net assets with donor restrictions are required by donors to be held in perpetuity. The donors of substantially all net assets to be held in perpetuity permit the Organization to use a portion of the income earned on the related investments for specified purposes. Expirations of restrictions on net assets as the result of the passage of time and/or fulfilling donor-imposed stipulations are reported as net assets released from restrictions between the applicable classes of net assets in the statements of activities.

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2021

NOTE 1---NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

For purposes of the statement of cash flows, cash includes cash on hand, demand deposits, and restricted cash.

Accounts Receivable

Accounts receivable represent unpaid tuition and rent for classes and lodging. These receivables are considered collectible within one year; therefore, no allowance for uncollectible accounts has been recorded in the financial statements.

Contributions and Expenses

Global outreach development international receives its contributions from governments, foundations, corporations, its members, and other individuals, and recognizes revenue when cash or a firm promise to give is obtained.

Contributions are recognized when the donor makes a promise to give that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions either limited as to use by donor-imposed stipulations, may expire with the passage of time or held in perpetuity based on the nature of the restrictions. net assets. Restrictions on gifts of fixed assets or cash for the purchase of fixed assets expire when the asset is placed in service.

Expenses are recorded when incurred in accordance with the accrual basis of accounting.

Use of Estimates

The preparation of financial statements in conformity with the accrual basis of accounting requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Investments

Investments are stated at the readily determinable fair market value in accordance with the Not-For-Profit Entities - Investments - Debt and Equity Securities topic of the FASB ASC. All interest, dividends, and realized and unrealized gains and losses are reported in the statement of activities as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or by law and then are reported as increases or decreases in net assets with donor restrictions.

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2021

NOTE 1---NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value Measurements

Management has adopted the Fair Value Measurements and Disclosures topic of the FASB ASC for determining fair value of financial assets and liabilities that are required to be carried at such amounts. Fair value is required to be evaluated and adjusted according to the following valuation techniques:

Level 1: Fair value is determined using quoted market prices in active markets for identical assets and liabilities.

Level 2: Fair value is determined using quoted market prices in active markets for similar assets and liabilities.

Level 3: Fair value is determined using unobservable market prices in markets that are typically inactive.

Income Taxes

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code, except on net income derived from unrelated business activities. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Organization is no longer subject to U.S. federal income tax examinations by tax authorities for years before 2016.

Property and Equipment

Fixed assets, consisting of Building, furniture and Equipment's reflected in the statement of financial position at cost if purchased or fair value if contributed. Donated assets with donor stipulations as to specific purpose(s) are reported as restricted contributions until it is placed in the service for which it is restricted. Expenditures for repairs and maintenance are expensed as incurred. Donations of property are reported as increases to net assets without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as increases in net assets with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time. . Depreciation, which is reflected as an expense in the statement of activities, is computed on the straight-line method over the estimated useful lives.

Operating Activities

In its statement of activities, the Organization includes in its definition of operations all revenues and expenses that are an integral part of its programs and supporting activities.

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2021

NOTE 1---NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional Expenses

Management allocates expenses on a functional basis among its various programs, including Program services, General and fundraising activities. Certain categories of expenses are attributable to more than one program or supporting function and are allocated on a reasonable basis that is consistently applied. The expenses that are allocated are compensation and benefits, which are allocated on the basis of estimates of time and effort; occupancy costs and depreciation, which are allocated on a square footage basis; and supplies and telephone costs, which are allocated based on usage studies conducted annually.

Expense	Method of Allocation
Depreciation	Square Footage
Facilities Rent	Square Footage
Payroll Taxes and Benefits	Time and Effort
Rent	Square Footage
Salaries	Time and Effort

Investments

Investments in equity securities with readily determinable fair values are measured at fair value in the statement of financial position. Investment income or loss (including gains and losses on investments, interest and dividends) is included in the statement of activities as increases or decreases in unrestricted net assets unless the income or loss is restricted by donor or law.

Donated Services

G.O.D receives a substantial amount of services donated by its members in carrying out G.O.D's functions. No amounts have been reflected in the financial statements for these services since they do not meet the criteria for recognition under the Financial Accounting Standard Board's Accounting Standard Codification 958 (FASB ASC 958).

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2021

NOTE 1---NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition

Service Revenues:

The Organization conducts several activities which provide services to the public. These activities are staffed by individuals who are in training or who have been trained by the Organization and the activities are considered part of the Organization's mission. Revenues for these services are recognized when earned.

Contributions

Contributions are received and recorded as with donor restrictions or without donor restrictions depending on the existence and/or nature of any donor restrictions. Contributions received and unconditional promises to give are measured at their estimated fair values and are reported as an increase in net assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Contributed goods and assets are recorded at estimated fair market value at the date of donation. If donors stipulate how long the assets must be used, the contributions are recorded as increases to net assets with donor restrictions. In the absence of such stipulations, contributions of property and equipment are recorded as increases to net assets without donor restrictions. Contributed services are reflected in the financial statements at the estimated fair value of the services received only when those services either (a) create or enhance non-financial assets, or (b) require specialized skills that are provided by donation.

Program and Supporting Services

The following program and supporting services are included in the accompanying financial statements:

Program services - include activities carried out to fulfill the Organization's mission, resulting in services such as education, job-training, summer camps, hardship relief and other programs conducted by the Organization.

Supporting services - Management and general - relate to the overall direction of the Organization. These expenses are not identifiable with a particular program, event or fundraising, but are indispensable to the conduct of those activities and are essential to the Organization. Specific activities include organization oversight, business management, record keeping, budgeting, financing, and other administrative activities.

Supporting services - Fundraising - include cost of activities directed toward appeals for financial support. Other activities include the cost of solicitations and creation and distribution of fundraising materials.

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2021

NOTE 2---LIQUIDITY AND AVAILABILITY OF RESOURCES

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of statement of financial position date, comprise the following:

	<u>June 30, 2021</u>
Cash and cash equivalents	\$ 579,694
Accounts receivables	101,798
Total financial assets	\$ 681,492
 Less assets unavailable for general expenditures within one year:	
Restricted by donors with purpose restrictions	271,183
 Total assets unavailable for general expenditures within one year	 271,183
 Financial assets available to meet cash needs for general expenditures within one year	 \$ <u>410,309</u>

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations become due. The Organization is also dependent on in-kind donations of goods and services to reduce general expenditures.

NOTE 3---PROPERTY AND EQUIPMENT

A summary of property and equipment was as follows as of June 30:

	<u>2021</u>
Building	3,093,749
Work-in-Progress	1,777,363
Furniture and fixtures	390,240
Institute Video	272,252
Less: accumulated depreciation	<u>(893,666)</u>
Property and equipment, net	<u>\$ 4,639,938</u>

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2021

NOTE 4--- INVESTMENTS

Asset	Cost	Fair Market Value	Cumulative Unrealized Gain (Loss)
Cash	\$ 55	\$ 55	\$ -
Corporate Equities	3,728	10,952	7,224
Total	<u>\$3,783</u>	<u>\$ 11,007</u>	<u>\$ 7,224</u>

Investment income for the year ended June 30, 2021 consisted of the following:

Unrealized Gains (Losses)	7224
Interest and Dividend Income	107
Total Investment Income, Net	<u>7331</u>

NOTE 5--- FAIR VALUE MEASUREMENTS

The following assets carried at fair value are reviewed and adjusted on a recurring basis:

Asset	Fair Value June 30, 2021	Quoted Prices in Active Markets for Identical Assets (Level 1)
Cash	\$ 55	\$ 55
Corporate Equities	10,952	10,952
Total	<u>\$ 11,007</u>	<u>\$ 11,007</u>

NOTE 6--- FUNDRAISING EXPENSES

Total fund-raising expense for the year ended June 30, 2021 was \$6,300. This represents 0.2% for of the contribution revenue for the year ended June 30, 2021. The ratio of expenses to amounts raised is computed using actual expenses and related contributions on an accrual basis.

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2021

NOTE 7--- NOTES PAYABLE

Notes payable as of June 30, 2021 consist of the following:

On November 1, 2018, the Organization entered into a loan agreement with a financial institution for the amount of \$595,000, fixed interest of 4.95%, monthly principal and interest payments of \$6,318 with final payment of \$368,133 due November 1, 2023, secured by property \$ 473,056

On June 19, 2017, the Organization entered into a loan agreement with a financial institution for the amount of \$1,139,000, fixed interest of 4.6%, monthly principal and interest payments of \$8,810 with final payment due on June 19, 2024, secured by property 776,945

On March 23, 2021, the Organization entered into a loan agreement with a financial institution for the amount of \$418,000 at an interest rate of 4.6% for 36 months with the final payment of \$357,421 due on June 19, 2024. Monthly principal and interest payments of \$3,233 and is secured by property 411,370

On March 23, 2021, the Organization entered into a loan agreement with a financial institution for the amount of \$1,132,000 with a fixed interest rate of 4.6%, On Note payable to a financial institution, fixed interest of 4.60% for 36 months with the final payment of \$951,165 due on June 19, 2024. Monthly principal and interest payments of \$9,191 and is secured by property 1,122,612
2,783,983

Less: Unamortized Loan Costs (17,326)

Less: Current portion of Notes Payable (167,739)

Long-Term Notes Payable, Net \$ 2,598,918

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2021

NOTE 7--- NOTES PAYABLE (CONTINUED)

Maturities of the notes payable are as follows :

2022	\$	167,739
2023		596,935
2024		2,019,309
	\$	<u>2,783,983</u>

NOTE 8---CONCENTRATION OF CREDIT RISK

The Organization receives a substantial amount of its support and revenues from the development training school, from various grants for community projects, and from donor support of specific works overseas. Should enrollment in the institution decline, grants become unavailable, and/or foreign projects become infeasible, the Organization's operations will be affected.

NOTE 9—NET ASSETS

Net assets with donor restrictions are as follows for the year ended June 30, 2021:

East Africa	\$151,310
Southeast Asia	30,107
Latin America	72,730
Nu Water	17,036
	<u>\$271,183</u>

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2021

NOTE 10—RELATED PARTY TRANSACTIONS

Certain management and employees related to the Organization have allowed the Organization to utilize personal credit cards to make purchases related to the activities of the Organization. Cards designated for use by the Organization are not used for personal activity, and the Organization pays all principal and interest.

The Organization's officers own multiple businesses engaged in various services. During the year ended June 30, 2021, the Organization recognized revenues, including lease income and expense reimbursements from the following related parties. The receivable and payable columns reflect balances at June 30, 2021 included in accounts receivable and accounts payable.

	<u>Receipts</u>	<u>Receivables</u>	<u>Disbursements</u>	<u>Payables</u>
Center Street Media	\$ 15	\$ -	\$ -	\$ 4,000
Center Street Recording Studios	37,107	-	-	5,451
Details Nashville	801	174	164,496	14,652
Genovations Consulting	35,315	-	111,316	53,471
Genovations Media	-	-	18,477	39,753
Genovations Staffing	284	-	-	-
Genovations Tech	-	-	2,819	-
GJXMI Group	4	-	25,200	-
Hopewell Family Care	3,557	-	268	-
MCH Landscaping	0	-	16,752	1,800
Music City Handymen	13,700	-	595,360	(7,411)
Nova Birth Services	770	-	2,550	-
Nyumba Food Services	45,669	-	108,183	-
Nyumbarista	4,459	-	3,691	-
Soma Wellness Group	2,001	-	60	-
TOTAL:	<u>\$ 143,682</u>	<u>\$ 174</u>	<u>\$ 1,049,172</u>	<u>\$ 111,715</u>

The receipts are included either in Support and Revenues or have been reflected as direct reductions to the related expense accounts, depending on the nature of the receipt.

NOTE 11---SUBSEQUENT EVENTS

The Organization has evaluated events and transactions for subsequent events that would impact the financial statements for the year ended June 30, 2021 through November 15, 2021, the date on which the financial statements were available to be issued.



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**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED
ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors of
Global Outreach Developments International.
401 Center Street
Old Hickory, Tennessee 37138

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Global Outreach Developments International's, which comprise the balance sheet as of June 30, 2021, and the related statements of income, statement of stockholder's equity, and statement of cash flows, and the related notes to the financial statements, and have issued our report thereon dated November 15, 2021.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Global Outreach Developments International's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Global Outreach Developments International's internal control. Accordingly, we do not express an opinion on the effectiveness of the Global Outreach Developments International's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.


Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Global Outreach Developments International's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Hoskins & Company
Nashville, TN
November 15, 2021

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
STATEMENT OF REVENUE AND EXPENSES- THE INSTITUTE
FOR THE YEAR ENDED JUNE 30, 2021

Revenue and support	
Contributions	\$ 1,132,511
Grants	178,236
Grants	564,250
Institute tuition and fees	218,789
Other income	56,886
Unrelated Business Income	45,786
Total revenue and support	<u>2,196,458</u>
Expenses	
Contractors	265,043
Consultant Fees	219,120
Landscaping	148
Equipment Rental	1,689
Equipment Maintenance (Asset)	152
Repairs & Maintenance	19,177
Cleaning Supplies	15,117
Facility Improvements	3,048
Pest Control	73
Property Tax	20,460
Leased Facilities	30,075
Depreciation Expense (Facility)	199,291
Utilities	115,477
Supplies	175,605
Educational Supplies	2,487
Equipment (Non-Asset)	4,378
Fundraising	6,244
Postage, Mailing Service	1,652
Leased Printers	4,447
Office Supplies	5,144
Telecommunications	820
Software, IT & Websites	17,331
Dues and Subscriptions	12,911
IRS/State Fees	358
Meals and Entertainment	12,876
Line of Credit Interest	73,570
Bank Fees	29,721
Bevolence Assistance	139,169
Publications	140
Debt - Unpaid Balances	-
Program Services	163,800
Types of Expenses	-
Fuel of Registrant	2,430
Vehicle Maintenance	562
Vehicle Leases	14,400
Insurance - General	21,536
Workers Comp Insurance	2,478
Licenses, Permits & Memberships	37,880
Misc. Expense	1,256
Payroll	410,178
Other Employee Benefits	16,123
Travel and Meetings	113,882
Budget Considerations	(226,236)
Total Expenses	<u>1,934,012</u>
Net Income	\$ 262,446

The accompanying notes are an integral part of these financial statements.

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
FINANCIAL RESPONSIBILITY SUPPLEMENTAL SCHEDULE
REQUIRED BY THE U.S. DEPARTMENT OF EDUCATION
YEAR ENDED JUNE 30, 2021

The Department of Education issued regulations regarding additional disclosures deemed necessary to calculate certain ratios for determining sufficient

Net Assets	
1. Net assets with donor restrictions: restricted in perpetuity	\$ 271,183
2. Other net assets with donor restrictions (not restricted in perpetuity):	
a. Annuities with donor restrictions	-
b. Term endowments	-
c. Life income funds (trusts)	-
d. Total annuities, term endowments, and life income funds with donor restrictions\$	-
Property, Plant, and Equipment, net	
3. Pre-implementation property, plant, and equipment, net (PP&E, net)	
a. Ending balance of last financial statements submitted to the Department of Education (June 30, 2020 financial statements)	\$ 4,084,276
b. Less subsequent depreciation and disposals	(708,375)
c. Balance Pre-implementation property, plant, and equipment, net	3,375,901
4. Debt Financed Post-implementation property, plant, and equipment, net	
Long-lived assets acquired with debt subsequent to June 30, 2020	1,160,357
5. Construction in progress - acquired subsequent to June 30, 2020	-
6. Post-implementation property, plant, and equipment, net, acquired without debt:	
a. Long-lived assets acquired without use of debt subsequent to June 30, 2020	103,680
7. Total Property, Plant, and Equipment, net - June 30, 2021	\$ 4,639,938
Debt to be excluded from expendable net assets	
8. Pre-implementation debt:	
a. Ending balance of debt used for long-term purposes in the last financial statements submitted to the Department of Education (June 30, 2020):	\$ 1,470,238
b. Less subsequent debt repayments (net of debt issuance costs)	136,062
c. Balance pre-implementation debt used for long term purposes	1,606,300
9. Pre-implementation debt not used for the purchase of property, plant, and equipment or liability greater than asset value	-
a. Ending balance of debt not used for long-term purposes in the last financial statements submitted to the Department of Education (June 30, 2020):	\$ -
b. Less subsequent debt repayments	-
c. Total pre-implementation debt not used for long term purposes	-
d. Total pre-implementation debt	1,606,300
10. Allowable post-implementation debt used for capitalized long-lived assets	1,160,357
11. Construction in progress (CIP) financed with current year debt	-
12. Long-term debt not for the purchase of property, plant and equipment or liability greater than asset value	-
13. Total debt June 30, 2021	\$ 2,766,657

The accompanying notes are an integral part of these financial statements.

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
FINANCIAL RESPONSIBILITY SUPPLEMENTAL SCHEDULE
REQUIRED BY U.S DEPARTMENT OF EDUCATION
FOR THE YEAR ENDED JUNE 30, 2021

Primary Reserve Ratio:	
Statement of Financial Position - Net assets	
1 without donor restrictions	Net assets without donor restrictions 2,032,181
Statement of Financial Position page 3 - Net	
2 assets with donor restrictions	Net assets with donor restrictions 271,183
3 None	
3 None	
Statement of Financial Position page 3 -	
Property and equipment, net and	
Supplemental Disclosures, Property, Plant,	
4 and Equipment, net Line 7	4,639,938
Supplemental Disclosures, Property, Plant,	
5 and Equipment, net Line 3c	4,639,938
Supplemental Disclosures, Property, Plant,	
6 and Equipment, net Line Line 4	4,639,938
Supplemental Disclosures, Property, Plant,	
and Equipment, net Line Line 6a	
7	
Supplemental Disclosures, Property, Plant,	
8 and Equipment, net Line Line 5	
9 None	
None	
10	
None	
11	
12 None	
13 None	
Note 10 page 17- Long-term debt	
14	
Supplemental Disclosures Debt Line 8c	
14	
Supplemental Disclosures Debt Line 10	
15	
16 Supplemental Disclosures Debt Line 11	
17 None	
None	
18	
None	
19	
Supplemental Disclosure Line 2d: Annuities,	
term endowments and life income with	
20 donor restrictions	
21 Supplemental Disclosure Line 2a: Annuities	
Supplemental Disclosure Line 2b: Term	
22 endowments	
Supplemental Disclosure Line 2c: Life	
23 income funds	
Supplemental Disclosure Line 1 - Net assets	
24 restricted in perpetuity	
Expendable Net Assets:	
Secured and Unsecured related party	
receivable	
Unsecured related party receivable	
Property, plant, and equipment, net (includes	
Construction in progress) - Total	
Property, plant, and equipment pre-	
implementation	
Property, plant, and equipment post-	
implementation with outstanding debt for	
original purchase	
Property, plant, and equipment post-	
implementation without outstanding debt for	
original purchase	
Construction in progress	
Lease right-of-use asset, net - Total	
Lease right-of-use asset, pre-implementation	
(grandfather of leases option not chosen)	
Lease right-of-use asset, post-	
implementation	
Intangible assets	
Postemployment and pension liabilities	
Long-term debt - for long term purposes	
Long-term debt - for long term purposes pre-	
implementation	
Long-term debt - for long term purposes post-	
implementation	
Line of Credit for Construction in progress	
Lease right-of-use asset liability	
Pre-implementation right-of-use asset	
liability (grandfather of leases option not	
chosen)	
Post-implementation right-of-use asset	
liability	
Annuities, term endowments, and life	
income with donor restrictions	
Annuities with donor restrictions	
Term endowments with donor restrictions	
Life income funds with donor restrictions	
Net assets with donor restrictions: restricted	
in perpetuity	
Total Expenses and Losses:	
Total expenses without donor restrictions -	
taken directly from Statement of Activities	
Non-Operating	
Net investment losses	
Pension-related changes other than net	
periodic costs	

The accompanying notes are an integral part of these financial statements.

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
FINANCIAL RESPONSIBILITY SUPPLEMENTAL SCHEDULE
REQUIRED BY U.S DEPARTMENT OF EDUCATION
FOR THE YEAR ENDED JUNE 30, 2021

The Department of Education issued regulations regarding additional disclosures deemed necessary to calculate certain ratios for determining

Equity Ratio:

		Modified Net Assets:	
29	Statement of Financial Position - Net assets without donor restrictions	Net assets without donor restrictions	2,032,181
30	Statement of Financial Position - Net assets with donor restrictions	Net assets with donor restrictions	271,183
31	None noted	Intangible assets	-
	None	Intangible assets	-
	None	Secured and Unsecured related party receivables - Total	-
32	None noted	Unsecured related party receivables	-
		Modified Assets:	
33	Statement of Financial Position - Total assets	Total assets	5,332,436
34	None	Lease right-of-use asset pre-implementation	-
35	None	Pre-implementation right-of-use asset liability	-
36	None	Intangible assets	-
	None	Secured and Unsecured related party receivables	-
37	None	Unsecured related party receivables	-

Net Income Ratio:

38	Statement of Activities - Change in net assets without donor restrictions	Change in Net Assets Without Donor Restrictions	132,198
39	Statement of Activities- Without donor restrictions - Total operating revenues, Nonoperating net assets released from restriction, and Nonoperating other additions, gains (losses)	Total Revenues and Gains	3,027,707

The accompanying notes are an integral part of these financial statements.