# 990

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No. 1545-0047

The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

|   | ror the             | 2010 calendar year, or tax year beginning JUN 1, 2010 and                                      | enaing 1  | IAY 31, 2011                             |                               |  |  |  |  |  |
|---|---------------------|--|---|--|-------------------------------|--|--|--|--|--|
| В   | Check If applicable | C Name of organization   |   | D Employer identific                     | eation number                 |  |  |  |  |  |
|   | Addres<br>change    | CUMBERLAND UNIVERSITY  |   |  |                               |  |  |  |  |  |
| L   | Name change         | Doing Business As  | 62-0  | 599339                                   |                               |  |  |  |  |  |
|   | Initial<br>  return | Number and street (or P.O. box if mail is not delivered to street address)                     | Number and street (or P.O. box if mail is not delivered to street address) Room/suite |  |                               |  |  |  |  |  |
|   | Termin-<br>ated     |  |   | E Telephone number (615)                 |                               |  |  |  |  |  |
|   | Amend return        | City or town, state or country, and ZIP + 4  |   | G Gross receipts \$                      | 32,845,151.                   |  |  |  |  |  |
|   | Application         |  |   | H(a) Is this a group re                  |                               |  |  |  |  |  |
|   | pendin              | F Name and address of principal officer: JUDY JORDAN   |   | for affiliates? Yes X No                 |                               |  |  |  |  |  |
|   |                     | ONE CUMBERLAND SQ, LEBANON, TN 37087   |   | H(b) Are all affiliates included? Yes No |                               |  |  |  |  |  |
| I Tax-exempt status: X 501(c)(3) 501(c) ( ) (insert no.) 4947(a)(1) or 527 If "No," attach a list. (see instructions) |                     |  |   |  |                               |  |  |  |  |  |
|   |                     | E: ► WWW.CUMBERLAND.EDU  | 01 021  | H(c) Group exemption                     |                               |  |  |  |  |  |
|   |                     | organization: X Corporation  | I Voor  | ··· · · · · · · · · · · · · · · · · ·    | State of legal domicile: TN   |  |  |  |  |  |
|   |                     | Summary  | L Teal  | or formation. 1042  W                    | State of legal doffliche. 114 |  |  |  |  |  |
|   | <del></del>         | Briefly describe the organization's mission or most significant activities: PROV               | IDING   | PRIVATE CO-I                             | EDUCATIONAL                   |  |  |  |  |  |
| Activities & Governance   |                     | POST-SECONDARY EDUCATION TO ALL RACES AND  |   |  | ENERAL                        |  |  |  |  |  |
| era   | 2 (                 | Check this box $lacktriangle$ if the organization discontinued its operations or dispos        | sed of more   | than 25% of its net as                   |                               |  |  |  |  |  |
| Š   | 1 8                 | Number of voting members of the governing body (Part VI, line 1a)                              |   | 3  | 25                            |  |  |  |  |  |
| প   | 4 1                 | Number of independent voting members of the governing body (Part VI, line 1b)                  |   | 4  | 25                            |  |  |  |  |  |
| es  | 5                   | otal number of individuals employed in calendar year 2010 (Part V, line 2a)                    |   | 5  | 499                           |  |  |  |  |  |
| Ξŧ  | 6                   | otal number of volunteers (estimate if necessary)  |   | 6  | 0                             |  |  |  |  |  |
| ţ   | 7a 7                | otal unrelated business revenue from Part VIII, column (C), line 12                            |   | 7a                                       | 0.                            |  |  |  |  |  |
| _   | 1 d                 | Net unrelated business taxable income from Form 990-T, line 34                                 |   | 7b                                       | 0.                            |  |  |  |  |  |
|   |                     |  |   | Prior Year                               | Current Year                  |  |  |  |  |  |
| ø   | 8 (                 | Contributions and grants (Part VIII, line 1h)  |   | 3,559,427.                               | 3,440,722.                    |  |  |  |  |  |
| Revenue   | 9 F                 | Program service revenue (Part VIII, line 2g)   | ,   | 25,009,351.                              | 27,003,537.                   |  |  |  |  |  |
| ě   | 10                  | nvestment income (Part VIII, column (A), lines 3, 4, and 7d)                                   | .,  | -324,423.                                | 130,007.                      |  |  |  |  |  |
| Œ   | 1                   | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)                       |   | 94,015.                                  | 126,691.                      |  |  |  |  |  |
|   | 1                   | otal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)              |   | 28,338,370.                              | 30,700,957.                   |  |  |  |  |  |
|   | 13 (                | Grants and similar amounts paid (Part IX, column (A), lines 1-3)                               |   | 11,602,097.                              | 12,475,490.                   |  |  |  |  |  |
|   | 14 E                | Benefits paid to or for members (Part IX, column (A), line 4)                                  |   | 0.                                       | 0.                            |  |  |  |  |  |
| Š   | 15 5                | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)              |   | 8,049,248.                               | 9,638,518.                    |  |  |  |  |  |
| use   | 16a F               | Professional fundraising fees (Part IX, column (A), line 11e)                                  |   | 0.                                       | 0.                            |  |  |  |  |  |
| Expenses  | b 7                 | otal fundraising expenses (Part IX, column (D), line 25)   498, 4                              | 89.   |  |                               |  |  |  |  |  |
| Ĥ   | 17 (                | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)                                   |   | 7,119,681.                               | 7,984,628.                    |  |  |  |  |  |
|   |                     | otal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)                       |   | 26,771,026.                              | 30,098,636.                   |  |  |  |  |  |
|   | 19 F                | Revenue less expenses. Subtract line 18 from line 12   |   | 1,567,344.                               | 602,321.                      |  |  |  |  |  |
| Net Assets or Fund Balances   |                     |  | Be  | ginning of Current Year                  | End of Year                   |  |  |  |  |  |
| sets  | 20                  | otal assets (Part X, line 16)  |   | 32,464,940.                              | 35,274,732.                   |  |  |  |  |  |
| ASS   | 21 7                | otal liabilities (Part X, line 26)   |   | 6,083,878.                               | 7,155,484.                    |  |  |  |  |  |
| EE.   | 22 1                | let assets or fund balances. Subtract line 21 from line 20                                     |   | 26,381,062.                              | 28,119,248.                   |  |  |  |  |  |
| P   | art II              | Signature Block  |   |  |                               |  |  |  |  |  |
| Und   | er penal            | ies of perjury, I declare that I have examined this return, including accompanying schedule    | s and statem  | ents, and to the best of my              | knowledge and belief, it is   |  |  |  |  |  |
| true  | , correct           | , and complete. Declaration of preparer (other than officer) is based on all information of wh | nich preparer   | has any knowledge.                       |                               |  |  |  |  |  |
|   |                     |  |   |  |                               |  |  |  |  |  |
| Sig   | n                   | Signature of officer   |   | Date                                     |                               |  |  |  |  |  |
| Hei   | re                  | JUDY JORDAN, VICE PRESIDENT/FINANCEN   | · · · · · · · · · · · · · · · · · · ·   |  |                               |  |  |  |  |  |
|   |                     | Type or print name and title   |   |  |                               |  |  |  |  |  |
|   |                     | Print/Type preparer's name Preparer's signature  |   | Date Check D                             |                               |  |  |  |  |  |
| Paid  | d                   | PAUL B. VANTREASE, JR., PAUL B. VANTREAS   | SE, 0   | 3/02/12 self-employed                    |                               |  |  |  |  |  |
| Pre   | parer [             | Firm's name DEMPSEY VANTREASE & FOLLIS PLLC  |   | Firm's EIN                               |                               |  |  |  |  |  |
| Use   | Only                | Firm's address 630 S. CHURCH ST., STE 300  |   |  |                               |  |  |  |  |  |
|   |                     | MURFREESBORO, TN 37130   |   | Phone no. (6                             | 515)893-6666                  |  |  |  |  |  |
| Ma  | y the IR            | S discuss this return with the preparer shown above? (see instructions)                        |   |  | X Yes No                      |  |  |  |  |  |
|   |                     | 14 LHA For Danamurk Paduation Act Notice see the separate instruction                          | 200   |  | Form <b>990</b> (2010)        |  |  |  |  |  |

|     | Check if Schedule O contains a response to any question in this Part III   |
|-----|--|
| 1   | Check if Schedule O contains a response to any question in this Part III  Briefly describe the organization's mission:   |
| •   | TO PROVIDE PRIVATE CO-EDUCATIONAL POST-SECONDARY EDUCATION TO ALL  |
|     | RACES AND CREEDS OF THE GENERAL PUBLIC.  |
|     |  |
|     |  |
| 2   | Did the organization undertake any significant program services during the year which were not listed on   |
|     | the prior Form 990 or 990-EZ?  |
|     | If "Yes," describe these new services on Schedule O.   |
| 3   | Did the organization cease conducting, or make significant changes in how it conducts, any program services?   |
| _   | If "Yes," describe these changes on Schedule O.  |
| 4   | Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.  |
|     | Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and  |
| 4a  | allocations to others, the total expenses, and revenue, if any, for each program service reported.  (Code: ) (Expenses \$ 6,946,337 • including grants of \$ 12475490 • ) (Revenue \$ 13689346 • ) |
| -Tu | INSTRUCTION - PRIVATE UNIVERSITY PROVIDING EDUCATION FOR APPROXIMATELY   |
|     | 965 FULL-TIME AND 150 PART-TIME UNDERGRADUATE AND 250 GRADUATE STUDENTS  |
|     | THROUGH ITS FIVE UNDERGRADUATE DIVISIONS AND GRADUATE PROGRAMS.  |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
| 4b  | (Code: ) (Expenses \$ 4,316,588 • including grants of \$) (Revenue \$ _3,829,999 •   |
|     | STUDENT SERVICES - PROVIDE SERVICES TO THE APPROXIMATELY 1,365 STUDENTS  |
|     | ENROLLED IN UNDERGRADUATE AND GRADUATE PROGRAMS.   |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
| 4c  | (Code:) (Expenses \$ 2,406,834. including grants of \$) (Revenue \$)   |
|     | OTHER SERVICES - SERVICES OPERATED FOR THE CONVENIENCE OF ITS STUDENTS,  |
|     | FACULTY, AND STAFF.  |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
|     |  |
| 4d  | Other program services. (Describe in Schedule O.) (Expenses \$ 12475490 \cdot including grants of \$ 2,236,361 \cdot ) (Revenue \$ 12475490 \cdot )  |
|     | /Lithouting grants of /  |
| 4e  | Total program service expenses ▶ 26,145,249.   |

032002 12-21-10

#### CUMBERLAND UNIVERSITY Part IV Checklist of Required Schedules

|             |  |          | Yes      | No           |
|-------------|--|----------|----------|--------------|
| 1           | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?                                |          | 103      | 110          |
| •           | If "Yes," complete Schedule A  | 1        | Х        | ł            |
| 2           | Is the organization required to complete Schedule B, Schedule of Contributors?   | 2        | X        |              |
| 3           | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for    |          |          |              |
| Ū           | public office? If "Yes," complete Schedule C, Part I   | 3        |          | Х            |
| 4           | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect   | <u> </u> |          |              |
|             |  | 4        |          | Х            |
| -           | during the tax year? If "Yes," complete Schedule C, Part II  | -        |          | - 25         |
| 5           | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or       | _        |          |              |
|             | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III                                     | _5       |          | <del> </del> |
| 6           | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to              | ,        |          | X            |
| _           | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I       | 6        |          | <u>^</u>     |
| 7           | Did the organization receive or hold a conservation easement, including easements to preserve open space,                          | _        |          | X            |
| _           | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II.                              | 7        |          | <u> </u>     |
| 8           | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete       |          | v        |              |
| _           | Schedule D, Part III   | 8        | X        | -            |
| 9           | Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide        |          |          | \ <b>v</b>   |
|             | credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV            | 9        |          | X            |
| 10          | Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments?             |          | v        |              |
|             | If "Yes," complete Schedule D, Part V  | 10       | X        |              |
| 11          | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X  |          |          |              |
|             | as applicable.   |          |          |              |
| a           |  |          | 17       |              |
|             | Part VI  | 11a      | <u>X</u> |              |
| þ           |  |          | 7.7      |              |
|             | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  | 11b      | X        | ļ            |
| C           | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total         |          |          | 3,7          |
|             | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   | 11c      |          | X            |
| d           | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in       |          |          |              |
|             | Part X, line 16? If "Yes," complete Schedule D, Part IX  | 11d      |          | X            |
| ę           | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X              | 11e      | X        |              |
| f           | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses            |          |          |              |
|             | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X             | 11f      |          | X            |
| 12a         | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete                |          |          |              |
|             | Schedule D, Parts XI, XII, and XIII  | 12a      | X        | ļ            |
| b           | Was the organization included in consolidated, independent audited financial statements for the tax year?                          |          |          | ,,           |
|             | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional       | 12b      |          | X            |
| 13          | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E                                  | 13       | X        | 1,,          |
| 14a         | Did the organization maintain an office, employees, or agents outside of the United States?  | 14a_     |          | X            |
| b           |  |          |          | .,           |
|             | and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV                            | 14b      |          | X            |
| 15          | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization          |          |          |              |
|             | or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV  | 15       |          | X            |
| 16          | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals     |          |          |              |
|             | located outside the United States? If "Yes," complete Schedule F, Parts III and IV   | 16       |          | X            |
| 17          | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,            |          |          |              |
|             | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I   | 17       |          | X            |
| 18          | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines       |          |          |              |
|             | 1c and 8a? If "Yes," complete Schedule G, Part II  | 18       |          | X            |
| 19          | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"             |          |          |              |
|             | complete Schedule G, Part III  | 19       |          | X            |
| <b>20</b> a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H  | 20a      |          | X            |
| b           | If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that |          |          |              |
|             | operate one or more hospitals must attach audited financial statements (see instructions)  | 20b      |          |              |

Form **990** (2010)

## Part IV Checklist of Required Schedules (continued)

| 50000000000 |   | [   | >4  |       |
|-------------|---|-----|-----|-------|
| 21          | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the                  |     | Yes | No    |
|             | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II   | 21  |     | Х     |
| 22          | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,          |     |     |       |
|             | column (A), line 2? If "Yes," complete Schedule I, Parts I and III  | 22  | Х   |       |
| 23          | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current            |     |     |       |
|             | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete                        |     |     |       |
|             |   | 23  | Х   |       |
| 240         | Schedule J  Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the   |     |     |       |
| 240         | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete                    |     |     |       |
|             |   | 24a |     | Х     |
| h           | Schedule K. If "No", go to line 25  Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b |     |       |
| b           |   | 240 |     |       |
| G           | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease                  | 24c |     |       |
| لد          | any tax-exempt bonds?   | 24d |     |       |
|             | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?                               | 240 |     |       |
| 25a         | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a                    | 25a |     | X     |
|             | disqualified person during the year? If "Yes," complete Schedule L, Part I  | 200 |     | - 21  |
| D           | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and            |     |     |       |
|             | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete                 | 056 |     | Х     |
| •           | Schedule L, Part I  | 25b |     |       |
| 26          | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified        |     | ·   | X     |
| ^=          | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II                               | 26  |     |       |
| 27          | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial                  |     |     |       |
|             | contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete                  | 07  |     | x     |
| 00          | Schedule L, Part III  | 27  |     |       |
| 28          | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV                     |     |     |       |
|             | instructions for applicable filing thresholds, conditions, and exceptions):   | 28a | X   |       |
|             | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV                               | 28b |     | Х     |
|             | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV            | 200 |     |       |
| С           | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,       | 28c |     | Х     |
|             | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 29  | Х   | 23    |
| 29          | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M                              | 28  | - 1 |       |
| 30          | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation           | 20  |     | Х     |
|             | contributions? If "Yes," complete Schedule M  | 30  |     |       |
| 31          | Did the organization liquidate, terminate, or dissolve and cease operations?  |     |     | Х     |
|             | If "Yes," complete Schedule N, Part I   | 31  |     | - 1   |
| 32          | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete                      |     |     | Х     |
|             | Schedule N, Part II   | 32  |     |       |
| 33          | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations                            | 22  |     | Х     |
|             | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   | 33  |     | - 21  |
| 34          | Was the organization related to any tax-exempt or taxable entity?   | 0.4 |     | Х     |
|             | If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1   | 34  |     | X     |
| 35          | Is any related organization a controlled entity within the meaning of section 512(b)(13)?   | 35  |     | Λ     |
| a           | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of             |     |     |       |
|             | section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   |     |     |       |
| 36          | Section 501 (c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?           | 00  |     | X     |
|             | If "Yes," complete Schedule R, Part V, line 2   | 36  |     |       |
| 37          | Did the organization conduct more than 5% of its activities through an entity that is not a related organization                      | 07  |     | X     |
| •-          | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI                          | 37  |     |       |
| 38          | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?                         | 38  | Х   |       |
|             | Note. All Form 990 filers are required to complete Schedule O   | _   |     | 2010) |

|          | 330 (2010) COMPERSIAND CHIVERDIII  |            | 02-0333                | 332  | Г                                       | aye J                                   |  |
|----------|--|------------|------------------------|------|---|---|--|
| Pai      | Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V   |            |                        |      |   |   |  |
|          |  |            |                        |      | Yes                                     | No                                      |  |
| 1a       | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable   | 1a         | 88                     |      |   |   |  |
| b        | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable  |            | .0                     |      |   |   |  |
| С        |  |            |                        |      |   |   |  |
|          | (gambling) winnings to prize winners?  |            |                        | 1c   | 1000000000                              | 10000000000                             |  |
| 2a       | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,  |            |                        |      |   |   |  |
|          | filed for the calendar year ending with or within the year covered by this return  | 2a         | 499                    |      |   |   |  |
| b        | If at least one is reported on line 2a, did the organization file all required federal employment tax returns  |            |                        | 2b   | X                                       | 200000000000000000000000000000000000000 |  |
| -        | <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instruction  |            |                        |      |   |   |  |
| 32       | Did the organization have unrelated business gross income of \$1,000 or more during the year?  |            |                        | 3a   | 200000000000                            | X                                       |  |
| b        | TRING BY THE CONTROL OF CONTROL O |            |                        | 3b   |   |   |  |
|          | At any time during the calendar year, did the organization have an interest in, or a signature or other  |            | rity over a            | 00   |   |   |  |
| 70       |  |            |                        | 4a   |   | х                                       |  |
|          | financial account in a foreign country (such as a bank account, securities account, or other financial   | accou      | ny?                    | 48   |   |   |  |
| D        | If "Yes," enter the name of the foreign country:   | <b>A</b>   | -1-                    |      |   |   |  |
| _        | See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial   |            |                        | -    |   | v                                       |  |
| 5a       | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  |            |                        | 5a   |   | X                                       |  |
| b        | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter trans  |            |                        | 5b   | -                                       |   |  |
| С        | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?   |            |                        | 5c   | -                                       |   |  |
| 6a       | Does the organization have annual gross receipts that are normally greater than \$100,000, and did   |            |                        |      |   | 1,7                                     |  |
|          | any contributions that were not tax deductible?  |            |                        | 6a   |   | X                                       |  |
| b        | If "Yes," did the organization include with every solicitation an express statement that such contribu   | itions c   | r gifts                | İ    |   |   |  |
|          | were not tax deductible?   |            |                        | 6b   | 300000000000                            | 50000000000                             |  |
| 7        | Organizations that may receive deductible contributions under section 170(c).  |            |                        |      |   |   |  |
| а        | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and so   | ervices p  | provided to the payor? | 7a   | X                                       |   |  |
| b        | If "Yes," did the organization notify the donor of the value of the goods or services provided?  |            |                        | 7b_  | X                                       |   |  |
| c        | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it v   | vas req    | uired                  |      |   |   |  |
|          | to file Form 8282?   |            |                        | 7c   |   | X                                       |  |
| d        | If "Yes," indicate the number of Forms 8282 filed during the year  | 7d         |                        |      |   |   |  |
| е        | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit  | contra     | ot?                    | 7e   |   |   |  |
| f        | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit con   | tract?     |                        | _7f  |   |   |  |
| g        | If the organization received a contribution of qualified intellectual property, did the organization file for  | orm 88     | 399 as required?       | 7g   |   |   |  |
| h        | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization   | ation f    | ile a Form 1098-C?     | 7h   |   |   |  |
| 8        | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.   | oid the s  | upporting              |      |   |   |  |
|          | organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings a   | t any tin  | ne during the year?    | 8    |   |   |  |
| 9        | Sponsoring organizations maintaining donor advised funds.  |            |                        |      |   |   |  |
| а        | Did the organization make any taxable distributions under section 4966?  |            |                        | 9a   |   |   |  |
| b        | Did the organization make a distribution to a donor, donor advisor, or related person?   |            |                        | 9b   |   |   |  |
| 10       | Section 501(c)(7) organizations. Enter:  |            |                        |      |   |   |  |
| а        | Initiation fees and capital contributions included on Part VIII, line 12   | 10a        |                        |      |   |   |  |
| b        | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  | 10b        |                        |      |   |   |  |
| 11       | Section 501(c)(12) organizations. Enter:   |            | <u> </u>               |      |   |   |  |
| a        | Gross income from members or shareholders  | 11a        | 1                      |      |   |   |  |
| b        | Gross income from other sources (Do not net amounts due or paid to other sources against   |            |                        |      |   |   |  |
| ~        | amounts due or received from them.)  | 11b        |                        |      |   |   |  |
| 12a      | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filling Form 990 in lieu of Form  |            | ?                      | 12a  | **************************************  | 0000000000                              |  |
| b        | If "Yes," enter the amount of tax-exempt interest received or accrued during the year  | 12b        |                        |      |   |   |  |
| 13       | Section 501(c)(29) qualified nonprofit health insurance issuers.   | 120        |                        |      |   |   |  |
|          | Is the organization licensed to issue qualified health plans in more than one state?   |            |                        | 13a  | 000000000000000000000000000000000000000 | 100000000000000000000000000000000000000 |  |
| а        |  | , . ,      |                        | , Ja |   |   |  |
| ı.       | <b>Note.</b> See the instructions for additional information the organization must report on Schedule O.   |            |                        |      |   |   |  |
| b        | Enter the amount of reserves the organization is required to maintain by the states in which the   | 13b        |                        |      |   |   |  |
| _        | organization is licensed to issue qualified health plans   | 13c        |                        |      |   |   |  |
| 140      | Enter the amount of reserves on hand   |            |                        | 14a  | p:::::::::::::::::::::::::::::::::::::  | Х                                       |  |
| 14a      |  |            | ,                      | 14a  |   |   |  |
| <u>_</u> | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedu  | <i>i</i> ∪ |                        | 140  | <u> </u>                                | <u> </u>                                |  |

Form **990** (2010)

62-0599339

Part V Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

|     | to line ed, ed, or , or below, december the entermination, processes, or charges in constant   | 21 000 ///01/01/01/01/01 |                 |              | [T]                                     |  |  |  |  |  |
|-----|--|--------------------------|-----------------|--------------|---|--|--|--|--|--|
|     | Check if Schedule O contains a response to any question in this Part VI  |                          |                 |              | X                                       |  |  |  |  |  |
| Sec | tion A. Governing Body and Management  |                          |                 | \ <u></u>    | N                                       |  |  |  |  |  |
|     |  | 1. 1                     | 2 E             | Yes          | No                                      |  |  |  |  |  |
|     | Enter the number of voting members of the governing body at the end of the tax year  |                          | 25<br>25        |              |   |  |  |  |  |  |
| b   | Enter the number of voting members included in line 1a, above, who are independent   |                          | <u> </u>        |              |   |  |  |  |  |  |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationsh  |                          |                 | X            |   |  |  |  |  |  |
|     | officer, director, trustee, or key employee?   |                          |                 |              |   |  |  |  |  |  |
| 3   | Did the organization delegate control over management duties customarily performed by or under t   |                          |                 |              | Х                                       |  |  |  |  |  |
|     | of officers, directors or trustees, or key employees to a management company or other person?  |                          |                 | <del>-</del> | X                                       |  |  |  |  |  |
| 4   | Did the organization make any significant changes to its governing documents since the prior Form  |                          |                 |              | X                                       |  |  |  |  |  |
| 5   | Did the organization become aware during the year of a significant diversion of the organization's as  |                          | _               |              | X                                       |  |  |  |  |  |
| _   | 6 Does the organization have members or stockholders?  |                          |                 |              |   |  |  |  |  |  |
| 7a  | Does the organization have members, stockholders, or other persons who may elect one or more members to the decidence of the  |                          | 7a              |              | Х                                       |  |  |  |  |  |
|     | governing body?  |                          |                 |              | X                                       |  |  |  |  |  |
|     | Are any decisions of the governing body subject to approval by members, stockholders, or other personal by members, and the personal by members are personal by members, and the personal by members are personal by members, and the personal by members are personal by members, and the personal by members are personal by members, and the personal by members are personal by members and the personal by members are personal by members and the personal by members are personal by members and the personal by members are personal by members and the personal by members are personal by members and the personal by members are personal by members and the personal by members are personal by members and the personal by members are personal by members and the personal by members are personal by members and the personal by members are personal by members and the personal by members are personal by members and the personal by members are personal by members and the personal by members are personal by members and the personal by members are personal by members and the personal by me |                          |                 |              |   |  |  |  |  |  |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken  | i duning the year        |                 |              |   |  |  |  |  |  |
|     | by the following:  |                          | 8a              | X            | 200000000000000000000000000000000000000 |  |  |  |  |  |
|     | The governing body?  Each committee with authority to act on behalf of the governing body?   |                          |                 | X            |   |  |  |  |  |  |
| b   | ·  |                          |                 |              |   |  |  |  |  |  |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be re   |                          | 9               |              | Х                                       |  |  |  |  |  |
| 800 | organization's mailing address? If "Yes," provide the names and addresses in Schedule Otion B. Policies (This Section B requests information about policies not required by the Internal I   |                          |                 |              |   |  |  |  |  |  |
| Sec | tion b. Folicies (This Section B requests information about policies not required by the internal r  | levenue odde.j           |                 | Yes          | No                                      |  |  |  |  |  |
| 100 | Does the organization have local chapters, branches, or affiliates?  |                          | 10a             |              | X                                       |  |  |  |  |  |
|     | If "Yes," does the organization have written policies and procedures governing the activities of such  |                          |                 |              |   |  |  |  |  |  |
| D   |  | , oraptoro, arimatoo,    | 10b             |              |   |  |  |  |  |  |
| 112 | Has the organization provided a copy of this Form 990 to all members of its governing body before  |                          |                 | Х            |   |  |  |  |  |  |
| b   | Describe in Schedule O the process, if any, used by the organization to review this Form 990.  | ming the recent that     |                 |              |   |  |  |  |  |  |
|     | ta Does the organization have a written conflict of interest policy? If "No," go to line 13  |                          |                 |              |   |  |  |  |  |  |
|     | b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise  |                          |                 |              |   |  |  |  |  |  |
|     | to conflicts?  |                          | 12b             | Х            |   |  |  |  |  |  |
| _   | Does the organization regularly and consistently monitor and enforce compliance with the policy? In  |                          |                 | -            |   |  |  |  |  |  |
| Ŭ   | in Schedule O how this is done   |                          | 12c             | Х            |   |  |  |  |  |  |
| 13  | Does the organization have a written whistleblower policy?   |                          |                 |              | X                                       |  |  |  |  |  |
| 14  | Does the organization have a written document retention and destruction policy?  |                          |                 |              | X                                       |  |  |  |  |  |
| 15  | Did the process for determining compensation of the following persons include a review and appro-  |                          |                 |              |   |  |  |  |  |  |
|     | persons, comparability data, and contemporaneous substantiation of the deliberation and decision   |                          |                 |              |   |  |  |  |  |  |
| а   | The organization's CEO, Executive Director, or top management official   |                          | 15a             | X            |   |  |  |  |  |  |
| b   | Other officers or key employees of the organization  |                          |                 |              | X                                       |  |  |  |  |  |
|     | If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)   |                          |                 |              |   |  |  |  |  |  |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange   | ement with a             |                 |              |   |  |  |  |  |  |
|     | taxable entity during the year?  | .,                       | 16a             | era escado   | X                                       |  |  |  |  |  |
| b   | If "Yes," has the organization adopted a written policy or procedure requiring the organization to ev  | aluate its participatio  | n               |              |   |  |  |  |  |  |
|     | in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the or  | ganization's             |                 |              |   |  |  |  |  |  |
|     | exempt status with respect to such arrangements?   |                          | 16b             | <u></u>      | <u> </u>                                |  |  |  |  |  |
| Sec | tion C. Disclosure   |                          |                 |              |   |  |  |  |  |  |
| 17  | List the states with which a copy of this Form 990 is required to be filed ► NONE  |                          |                 | <u> </u>     |   |  |  |  |  |  |
| 18  | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990   | -T (501(c)(3)s only) av  | ailable for     |              |   |  |  |  |  |  |
|     | public inspection. Indicate how you make these available. Check all that apply.  |                          |                 |              |   |  |  |  |  |  |
|     | Own website Another's website X Upon request   |                          |                 |              |   |  |  |  |  |  |
| 19  | Describe in Schedule O whether (and if so, how), the organization makes its governing documents,   | conflict of interest po  | olicy, and fina | ıncial       |   |  |  |  |  |  |
|     | statements available to the public.  |                          |                 |              |   |  |  |  |  |  |
| 20  | State the name, physical address, and telephone number of the person who possesses the books   | and records of the or    | ganization:     |              |   |  |  |  |  |  |
|     | MS. JUDY JORDAN - (615) 444-2562   |                          |                 |              |   |  |  |  |  |  |
|     | ONE CUMBERLAND SQUARE, LEBANON, TN 37087-3554  |                          |                 | 000          | (2010)                                  |  |  |  |  |  |
|     |  |                          | rom             | フさい          | (ZUIU)                                  |  |  |  |  |  |

032006 12-21-10

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A)                         | (B)                    |  |                       | ((       | C)           | ,                            |           | (D)                                      | (E)                              | (F)                    |
|-----------------------------|------------------------|--|-----------------------|----------|--------------|------------------------------|-----------|--|----------------------------------|------------------------|
| Name and Title              | Average                |  | Position              |          | Reportable   | Reportable                   | Estimated |  |                                  |                        |
|                             | hours per              | (c   | hecl                  | call:    | that         | app                          | ly)       | compensation                             | compensation                     | amount of              |
|                             | week                   | Ęģ   |                       |          |              |                              |           | from                                     | from related                     | other                  |
|                             | (describe<br>hours for | rdire  |                       |          |              | pa                           |           | the organization                         | organizations<br>(W-2/1099-MISC) | compensation from the  |
|                             | related                | Stee   | nstee                 |          |              | BSU                          |           | (W-2/1099-MISC)                          | (***-2/1099-141130)              | organization           |
|                             | organizations          | la tru                                       | onalt                 |          | a Solo       | 00 gg                        |           | (** 2, ********************************* |                                  | and related            |
|                             | in Schedule            |  | Institutional trustee | Officer  | Кеу етріоуее | Highest compensated employee | Former    |  |                                  | organizations          |
| W.P. BONE, III              | O)                     | <u>                                     </u> | <u> </u>              | <u> </u> | <u> </u>     |                              | Ι_        |  |                                  |                        |
| VICE CHAIRMAN               | 2.00                   | X  | ŀ                     |          |              |                              |           | 0.                                       | 0.                               | 0.                     |
| MARTHA BRADSHAW             |                        |  |                       |          |              |                              | † —       |  |                                  |                        |
| TRUSTEE                     | 1.00                   | X  |                       |          |              |                              |           | 0.                                       | 0.                               | 0.                     |
| J RANDALL CLEMONS           |                        |  |                       |          |              |                              |           |  |                                  |                        |
| TRUSTEE                     | 1.00                   | X  |                       |          |              |                              |           | 0.                                       | 0.                               | 0.                     |
| SANDRA MOSS DUNCAN          |                        |  |                       | ļ        |              |                              |           |  |                                  |                        |
| TRUSTEE                     | 2.00                   | X  |                       |          |              |                              |           | 0.                                       | 0.                               | 0.                     |
| J SAM HATCHER               |                        |  |                       |          |              |                              |           |  |                                  |                        |
| TRUSTEE                     | 1.00                   | X  |                       |          |              |                              |           | 0.                                       | 0.                               | 0.                     |
| WILLIAM D HEYDEL, D.LL      |                        |  |                       |          |              |                              |           |  |                                  |                        |
| TRUSTEE                     | 1.00                   | X  |                       |          |              |                              |           | 0.                                       | 0.                               | 0.                     |
| JIM K LANCASTER, D.LL       |                        |  |                       |          |              |                              |           |  |                                  | _                      |
| TRUSTEE                     | 1.00                   | X  |                       |          |              | <u> </u>                     | ļ         | 0.                                       | 0.                               | 0.                     |
| BOB MCDONALD                |                        |  |                       |          |              |                              |           |  |                                  |                        |
| TRUSTEE                     | 2.00                   | X  | <u> </u>              |          | ļ            | <u> </u>                     |           | 0.                                       | 0.                               | 0.                     |
| FRAN MOSCARDELLI            |                        |  |                       |          |              |                              |           |  |                                  |                        |
| TRUSTEE                     | 1.00                   | X  |                       |          | ļ            | ļ                            |           | 0.                                       | 0.                               | 0.                     |
| MARK RIGGINS                |                        |  |                       |          |              |                              |           |  |                                  | _                      |
| TRUSTEE                     | 1.00                   | X  | ļ                     | ļ        | ļ            | ļ                            |           | 0.                                       | 0.                               | 0.                     |
| ANNE B. ROBERTS             |                        | l  |                       |          |              |                              |           |  |                                  | •                      |
| TRUSTEE                     | 1.00                   | X  |                       |          |              | ļ                            |           | 0.                                       | 0.                               | 0.                     |
| DR EDWARD L THACKSTON, PH.D |                        |  |                       |          |              |                              |           |  |                                  | ^                      |
| CHAIRMAN                    | 8.00                   | X  | _                     |          | <u> </u>     | ļ                            | ļ         | 0.                                       | 0.                               | 0.                     |
| JOE ADAMS                   | 4 00                   |  |                       |          |              |                              |           |  |                                  | _                      |
| SECRETARY-TREASURER         | 4.00                   | X  | ļ                     |          |              | -                            |           | 0.                                       | 0.                               | 0.                     |
| JACQUELINE COWDEN           | 1 00                   |  |                       | i        |              |                              |           |  | 0                                | ^                      |
| TRUSTEE                     | 1.00                   | X  | ļ                     |          | -            |                              |           | 0.                                       | 0.                               | 0.                     |
| TRENT MCCRACKEN             | 1 00                   | ١,,  |                       |          |              |                              |           |  | 0                                | ^                      |
| TRUSTEE                     | 1.00                   | X  | <u> </u>              |          | _            | <del> </del>                 | -         | 0.                                       | 0.                               | 0.                     |
| FORREST SHOAF               | 1 00                   | \ <b>.</b>                                   |                       |          |              |                              |           | 0.                                       | 0.                               | 0.                     |
| TRUSTEE                     | 1.00                   | Α.   | -                     | ļ        |              | <del> </del>                 |           | <u> </u>                                 |                                  | <u></u>                |
| BILL VALLETT                | 1.00                   | v  |                       |          |              |                              |           | 0.                                       | 0.                               | 0.                     |
| TRUSTEE                     | 1.00                   | Λ  | L                     | <u> </u> | <u></u>      | <u> </u>                     | <u> </u>  | U •                                      | V •                              | Form <b>990</b> (2010) |

032007 12-21-10

Form **990** (2010)

| Form 990 (2010) CUMBER                 | TAND ONIA              | LK                 | <u> </u>              | . X      |              |                              |        |                     | 62-0599                          | 339 Page <b>o</b>        |
|--|------------------------|--------------------|-----------------------|----------|--------------|------------------------------|--------|---------------------|----------------------------------|--------------------------|
| Part VII Section A. Officers, Director | s, Trustees, Key Er    | nplo               | yee                   | s, aı    | nd F         | ligh                         | est    | Compensated Employ  | ees (continued)                  |                          |
| (A)                                    | (B)                    |                    | (C)                   |          |              |                              |        | (D)                 | (E)                              | (F)                      |
| Name and title                         | Average                |                    |                       | Posi     |              |                              |        | Reportable          | Reportable                       | Estimated                |
|  | hours per              | (cl                | neck                  | all t    | hat          | арр                          | ly)    | compensation        | compensation                     | amount of                |
|  | week                   | tor                |                       |          |              |                              |        | from                | from related                     | other                    |
|  | (describe<br>hours for | or director        |                       |          |              | g.                           |        | the organization    | organizations<br>(W-2/1099-MISC) | compensation<br>from the |
|  | related                |                    | salee                 |          |              | ansat                        |        | (W-2/1099-MISC)     | (***27 1099-141100)              | organization             |
|  | organizations          | Individual trustee | institutional trustee |          | 9966         | Highest compensated employee |        | (11 2) 1000 111100) |                                  | and related              |
|  | in Schedule            | ividua             | itritio               | Officer  | Key employee | hesto                        | Former |                     |                                  | organizations            |
|  | O)                     | jū.                | Inst                  | ∰0       | Key          | Hig<br>em)                   | ğ      |                     |                                  |                          |
| ROBERT N VERO                          |                        |                    |                       |          |              |                              |        |                     |                                  | _                        |
| TRUSTEE                                | 1.00                   | X                  |                       |          |              |                              |        | 0.                  | 0.                               | 0.                       |
| DAVID PAUL                             |                        |                    |                       |          |              |                              |        |                     | •                                |                          |
| TRUSTEE                                | 1.00                   | X                  |                       |          |              | _                            |        | 0.                  | 0.                               | 0.                       |
| JOHN VAN MOL                           |                        |                    |                       |          |              |                              |        |                     | •                                |                          |
| TRUSTEE                                | 1.00                   | X                  |                       |          |              | <u> </u>                     |        | 0.                  | 0.                               | 0.                       |
| EDWARD CALLIS                          |                        |                    |                       |          |              |                              |        |                     | ^                                |                          |
| TRUSTEE                                | 1.00                   | X                  |                       |          |              |                              |        | 0.                  | 0.                               | 0.                       |
| GREG DUGDALE                           |                        |                    |                       |          |              |                              |        |                     | •                                |                          |
| TRUSTEE                                | 1.00                   | Х                  |                       |          |              |                              | ļ      | 0.                  | 0.                               | 0.                       |
| SAAD EHTISHAM                          |                        |                    |                       |          |              |                              |        | _                   |                                  |                          |
| TRUSTEE                                | 1.00                   | Х                  |                       |          |              |                              |        | 0.                  | 0.                               | 0.                       |
| ROY WAUFORD                            |                        |                    |                       |          |              |                              |        | _                   | •                                |                          |
| TRUSTEE                                | 1.00                   | X                  |                       |          | <u> </u>     |                              |        | 0.                  | 0.                               | 0.                       |
| DR HARVILL EATON, PH.D                 |                        |                    |                       |          |              |                              |        |                     | _                                | 10 100                   |
| UNIVERSITY PRESIDENT                   | 40.00                  |                    |                       | Х        |              | X                            |        | 200,000.            | 0.                               | 10,166.                  |
| EDDIE PAWLAWSKI                        |                        |                    |                       |          |              |                              |        | 105.000             | ^                                | F 202                    |
| EXCECUTIVE VP AND DEAN OF              | 40.00                  | <u> </u>           |                       | X        | L            | X                            |        | 105,060.            | 0.                               | 5,303.                   |
| 1b Sub-total                           |                        |                    |                       |          |              |                              |        | 305,060.            | 0.                               | 15,469.                  |
| c Total from continuation sheets to P  | art VII, Section A     |                    |                       | <b>.</b> |              |                              |        | 246,725.            | 0.                               | 12,489.                  |
| d Total (add lines 1b and 1c)          |                        |                    |                       |          |              | <u> </u>                     |        | 551,785.            | 0.                               | 27,958.                  |

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization

Tes No

Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual

For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual

Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person

5 X

#### **Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization.

| (A) Name and business address  | (B) Description of services      | (C)<br>Compensation    |
|--|----------------------------------|------------------------|
| STEED BROTHERS CONTRACTORS LLP   |                                  | 1 005 001              |
| 309 E MAIN ST, LEBANON, TN 37087   | CONTRACTOR                       | 1,205,021.             |
| CHARTWELLS DINING SVC  |                                  |                        |
| PO BOX 91337, CHICAGO, IL 60693-1337   | DINING SERVICES                  | 1,169,960.             |
| STOCKTON BUILDING CORP   |                                  |                        |
| PO BOX 2459, LEBANON, TN 37088   | CONSTRUCTION                     | 283,397.               |
| EARL SWENSSON ASSOCIATES INC   |                                  |                        |
| PO BOX 410628, NASHVILLE, TN 37241-0628  | ARCHITECT                        | 264,102.               |
| DYE VAN MOL & LAWRENCE INC, 700 12TH AVE   |                                  |                        |
| S, STE 400, NASHVILLE, TN 37203  | ADVERTISING                      | 222,205.               |
| 2 Total number of independent contractors (including but not limited to those list | ed above) who received more than |                        |
| \$100,000 in compensation from the organization > 8                                |                                  |                        |
| SEE PART VII, SECTION A CONTINUATION S   | HEETS                            | Form <b>990</b> (2010) |

| Form 990 (2010) CUMBERLA                    |                         |                                |                       |            |              |                              |          |  | 62-059   | 9339  |  |
|---|-------------------------|--------------------------------|-----------------------|------------|--------------|------------------------------|----------|--|--|---|--|
| Part VII Section A. Officers, Directors, Tr | ustees, Key E           | mple                           | уеє                   | es, a      | nd l         | ligh                         | est      | Compensated Employ                             | rees (continued)                                 |   |  |
| (A)<br>Name and title                       | (B)<br>Average<br>hours | (с                             |                       | Pos<br>all |              |                              | oly)     | (D) Reportable compensation                    | (E) Reportable compensation                      | (F) Estimated amount of   |  |
|   | per<br>week             | Individual trustee or director | Institutional trustee | Officer    | Key employee | Highest compensated employee | Former   | from<br>the<br>organization<br>(W-2/1099-MISC) | from related<br>organizations<br>(W-2/1099-MISC) | other<br>compensation<br>from the<br>organization<br>and related<br>organizations |  |
| WILBUR PETERSON, PH.D                       |                         |                                |                       |            |              |                              |          | 06.015   | _  | 4 065   |  |
| VP ACADEMIC AFFAIRS                         | 40.00                   | ļ                              |                       | X          |              |                              | -        | 86,215.  | 0.   | 4,367   |  |
| JOE GRAY<br>VP ADMINISTRATION               | 40.00                   |                                | .,                    | Х          |              |                              |          | 90,255.  | 0.   | 4,567   |  |
| JUDY JORDAN                                 | 40.00                   |                                |                       |            |              |                              |          | 70.055   |  | 2 555   |  |
| VP FINANCE                                  | 40.00                   |                                |                       | Х          |              |                              |          | 70,255.  | 0.   | 3,555   |  |
|   |                         |                                |                       |            |              |                              |          |  |  |   |  |
|   |                         |                                |                       |            |              |                              |          |  |  |   |  |
|   |                         |                                |                       |            |              |                              |          |  |  |   |  |
|   |                         |                                |                       |            |              |                              | <u> </u> |  |  |   |  |
|   |                         |                                |                       |            |              |                              |          |  |  |   |  |
|   |                         |                                |                       |            |              |                              |          |  |  |   |  |
|   |                         |                                |                       |            |              |                              |          |  |  |   |  |
|   |                         |                                |                       |            |              |                              |          |  |  |   |  |
|   |                         | <u> </u>                       |                       |            |              |                              |          |  |  |   |  |
|   |                         |                                |                       |            |              |                              |          |  |  |   |  |
|   |                         |                                |                       |            |              |                              | -        |  |  |   |  |
|   |                         |                                |                       |            |              |                              |          |  |  |   |  |
|   |                         |                                |                       |            |              |                              |          |  |  |   |  |
| Total to Part VII, Section A, line 1c       |                         |                                |                       |            |              |                              |          | 246,725.                                       |  | 12,489  |  |

| Total revenue   Related or exempt function   Provided   | Pa                   | rt VI    | II Statement of Reven             | ue             |                |   |                               |                    |  |
|--|----------------------|----------|-----------------------------------|----------------|----------------|---|-------------------------------|--------------------|--|
| 1 a Federated campaigne  |                      |          |                                   |                |                | 1                                       | Related or<br>exempt function | Unrelated business | Revenue<br>excluded from<br>tax under<br>sections 512, |
| b  | <u> </u>             | <u> </u> |                                   | Т. Т           | 2226261        |   |                               |                    | 513, or 514  |
| 2 a TUITTON & FEES   | 함함                   |          |                                   |                | 2236361.       |   |                               |                    |  |
| 2 a TUITTON & FEES   | gra                  |          | •                                 |                |                |   |                               |                    |  |
| 2 a TUITTON & FEES   | fts,                 |          |                                   |                |                |   |                               |                    |  |
| 2 a TUITTON & FEES   | <u>ig</u> ' <u>a</u> |          | •                                 |                |                |   |                               |                    |  |
| 2 a TUITTON & FEES   | Sim                  |          |                                   |                |                |   |                               |                    |  |
| 2 a TUITTON & FEES   | ig ig                | f        |                                   | 1 1            | 1004061        |   |                               |                    |  |
| 2 a TUITTON & FEES   | 문뒝                   |          |                                   |                |                |   |                               |                    |  |
| 2 a TUITTON & FEES   | o E                  |          |                                   |                |                | 2440722                                 |                               |                    |  |
| 2 a TUTITION & FEES   STUDENT ROOM AND BOARD   COUNTY   STUDENT ROOM AND   | 0 (0                 | <u>r</u> | Total. Add lines 1a-1f            |                |                | 2002-0400-0400-0400-0400-0400-0400-0400 |                               |                    |  |
| STUDENT ROOM AND BOARD   611310   2440433.   |                      | _        | DITECT C FEEC                     |                |                |   | 455                           |                    |  |
| Total Add lines 2a2f   | jce                  |          |                                   | D BOADD        |                |   |                               |                    |  |
| Total Add lines 2a2f   | le Se                | _        |                                   | <del></del>    |                |   |                               |                    |  |
| Total Add lines 2a2f   | E S                  |          |                                   |                |                |   |                               |                    |  |
| Total Add lines 2a2f   | Ra<br>Ba             | _        |                                   | PKISES         | 011310         | 293,007.                                | 293,007.                      |                    | <u> </u>   |
| Total Add lines 2a2f   | <u>و</u>             |          |                                   |                |                |   |                               |                    |  |
| 3   Investment income (including dividends, interest, and other similar amounts)   288,966   288,966   |                      |          | • •                               |                |                | 27 002 527                              |                               |                    |  |
| Second   S   |                      |          |                                   |                |                | 21,003,337.                             |                               |                    |  |
| 1  |                      | J        |                                   |                |                | 288.966.                                | 288,966.                      |                    |  |
| The state of th    |                      | 4        |                                   |                |                | 200/3000                                | 200,5000                      |                    |  |
| (i)   Real   (ii)   Personal   |                      |          |                                   |                |                |   |                               |                    |  |
| 10   10   10   10   10   10   10   10  |                      | 3        | noyanes                           |                |                |   |                               |                    |  |
| Decembed    |                      | 6 =      | Gross Rents                       | (I) Tical      | (ii) i Croonar |   |                               |                    |  |
| Rental income or (loss)  |                      |          |                                   |                |                |   |                               |                    |  |
| Total revenue   See   Securities   Total revenue   See   Instructions   Total revenue   To   |                      |          |                                   |                |                |   |                               |                    |  |
| 7 a Gross amount from sales of assets other than inventory  b Less: cost or other basis and sales expenses   |                      |          |                                   |                | <b>&gt;</b>    |   | 9904499444                    |                    |  |
| Assets other than inventory   1,356,988   1,515,947  |                      |          |                                   |                | 1              |   |                               |                    |  |
| b Less: cost or other basis and sales expenses   | ļ                    |          |                                   |                |                |   |                               |                    |  |
| and sales expenses   |                      | ŀ        | · ·                               |                |                |   |                               |                    |  |
| C Gain or (loss)   |                      |          |                                   | 1,515,947.     |                |   |                               |                    |  |
| d Net gain or (loss)   |                      |          |                                   |                |                |   |                               |                    |  |
| 8 a Gross income from fundraising events (not including \$   |                      |          |                                   |                |                | -158,959.                               | -158,959.                     |                    |  |
| Including \$   | o                    | 8 a      | Gross income from fundraising     | g events (not  |                |   |                               |                    |  |
| c Net income or (loss) from fundraising events  9 a Gross income from gaming activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities  10 a Gross sales of inventory, less returns and allowances a 693553. b Less: cost of goods sold c Net income or (loss) from sales of inventory  Miscellaneous Revenue  Business Code  11 a b c d All other revenue e Total. Add lines 11a-11d  12 Total revenue. See instructions.  I 10, 121.  10, 121 | ğ                    |          |                                   |                |                |   |                               |                    |  |
| c Net income or (loss) from fundraising events  9 a Gross income from gaming activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities  10 a Gross sales of inventory, less returns and allowances a 693553. b Less: cost of goods sold c Net income or (loss) from sales of inventory  Miscellaneous Revenue  Business Code  11 a b c d All other revenue e Total. Add lines 11a-11d  12 Total revenue. See instructions.  I 10, 121.  10, 121 | eve                  |          |                                   | 1c). See       |                |   |                               |                    |  |
| c Net income or (loss) from fundraising events  9 a Gross income from gaming activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities  10 a Gross sales of inventory, less returns and allowances a 693553. b Less: cost of goods sold c Net income or (loss) from sales of inventory  Miscellaneous Revenue  Business Code  11 a b c d All other revenue e Total. Add lines 11a-11d  12 Total revenue. See instructions.  I 10, 121.  10, 121 | F.                   |          | Part IV, line 18                  |                |                |   |                               |                    |  |
| c Net income or (loss) from fundraising events  9 a Gross income from gaming activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities  10 a Gross sales of inventory, less returns and allowances a 693553. b Less: cost of goods sold c Net income or (loss) from sales of inventory  Miscellaneous Revenue  Business Code  11 a b c d All other revenue e Total. Add lines 11a-11d  12 Total revenue. See instructions.  I 10, 121.  10, 121 | ŢĮ.                  | ŧ        | Less: direct expenses             | b              | 51,264.        |   |                               |                    |  |
| Part IV, line 19   | 0                    | •        | Net income or (loss) from fund    | raising events | <b>&gt;</b>    | 10,121.                                 |                               |                    | 10,121.  |
| b Less: direct expenses b C Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances a 693553. b Ess: cost of goods sold b 576983. c Net income or (loss) from sales of inventory 116,570.  Miscellaneous Revenue Business Code 11 a b C C C C C C C C C C C C C C C C C C   |                      | 9 a      | Gross income from gaming ac       | tivities. See  |                |   |                               |                    |  |
| c Net income or (loss) from gaming activities  10 a Gross sales of inventory, less returns and allowances and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory  Miscellaneous Revenue  Business Code  11 a b c d All other revenue e Total. Add lines 11a·11d  12 Total revenue. See instructions.   |                      |          | Part IV, line 19                  | a              |                |   |                               |                    |  |
| 10 a Gross sales of inventory, less returns and allowances   |                      |          | <del>-</del>                      |                |                |   |                               |                    |  |
| and allowances a 693553. b Less: cost of goods sold b 576983. c Net income or (loss) from sales of inventory ▶ 116,570.  Miscellaneous Revenue Business Code  11 a b   |                      |          |                                   |                | . <u></u>      |   |                               |                    |  |
| b Less: cost of goods sold b 576983. c Net income or (loss) from sales of inventory ▶ 116,570.  Miscellaneous Revenue Business Code  11 a b c c d All other revenue e Total. Add lines 11a-11d ▶ 12 Total revenue. See instructions. ▶ 30,700,957. 27,133,544. 0 . 126,691.  |                      | 10 a     |                                   |                | 600550         |   |                               |                    |  |
| c Net income or (loss) from sales of inventory       ▶ 116,570 •         Miscellaneous Revenue       Business Code         11 a       b         c       d All other revenue         e Total. Add lines 11a-11d       > 30,700,957.       27,133,544.       0 • 126,691 •   |                      |          | and allowances                    | a              | 693553.        |   |                               |                    |  |
| Miscellaneous Revenue  11 a  b  c  d All other revenue  e Total. Add lines 11a-11d  12 Total revenue. See instructions.  Business Code  Business Code  30,700,957. 27,133,544.  30,700,957. 27,133,544.  0 126,691.  |                      |          |                                   |                |                | 116 570                                 |                               |                    | 116 570  |
| 11 a   |                      |          |                                   |                | T              | 300000000000000000000000000000000000000 |                               |                    | 110,370.   |
| b  |                      |          |                                   | Э              | Business Code  |   |                               |                    |  |
| c d All other revenue e Total. Add lines 11a-11d   |                      |          |                                   |                |                |   |                               |                    |  |
| d All other revenue  e Total. Add lines 11a-11d  Total revenue. See instructions.  30,700,957. 27,133,544. 0. 126,691.   |                      |          |                                   | <del> </del>   |                |   |                               |                    |  |
| e Total. Add lines 11a-11d   |                      | •        |                                   |                |                |   |                               |                    |  |
| 12 Total revenue. See instructions. > 30,700,957. 27,133,544. 0. 126,691.  |                      | •        |                                   |                |                |   |                               |                    |  |
| 12 Total 10 Total Coo motor control and an analysis of the control |                      |          |                                   |                |                | 30 700 057                              | 27 122 544                    | 0                  | 126.691  |
| 10.01.10   | 03200                |          | i utai revenue. See instructions. |                |                | 30,100,331.                             | 27,233,344.                   |                    | Form <b>990</b> (2010)                                 |

#### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

|          | All other organizations must con  | i(3) and 501(c)(4) organiza<br>oplete column (A) but are |                              |                                     | D).                      |
|----------|---|--|------------------------------|-------------------------------------|--------------------------|
|          | not include amounts reported on lines 6b,<br>Bb, 9b, and 10b of Part VIII.                                | (A) Total expenses                                       | (B) Program service expenses | (C) Management and general expenses | (D) Fundralsing expenses |
| 1        | Grants and other assistance to governments and  |  |                              |                                     |                          |
|          | organizations in the U.S. See Part IV, line 21  |  |                              |                                     |                          |
| 2        | Grants and other assistance to individuals in   |  |                              |                                     |                          |
|          | the U.S. See Part IV, line 22   | 12,475,490.  | 12,475,490.                  |                                     |                          |
| 3        | Grants and other assistance to governments,   |  |                              |                                     |                          |
|          | organizations, and individuals outside the U.S.   |  |                              |                                     |                          |
|          | See Part IV, lines 15 and 16  |  |                              |                                     |                          |
| 4        | Benefits paid to or for members   |  |                              |                                     |                          |
| 5        | Compensation of current officers, directors,  | 565,274.   | 298,240.                     | 246,118.                            | 20,916.                  |
| _        | trustees, and key employees   | 303,214.   | 290,240.                     | 240,110.                            | 20,510.                  |
| 6        | Compensation not included above, to disqualified  |  |                              |                                     |                          |
|          | persons (as defined under section 4958(f)(1)) and   |  |                              |                                     |                          |
| 7        | persons described in section 4958(c)(3)(B)  Other salaries and wages                                      | 7,624,394.   | 6,252,264.                   | 1,073,143.                          | 298,987.                 |
| 7<br>8   | Pension plan contributions (include section 401(k)  | 7702170510   | 0,232,2010                   | <u> </u>                            |                          |
| O        | and section 403(b) employer contributions)  | 210,739.   | 168,549.                     | 33,950.                             | 8,240.                   |
| 9        | Other employee benefits   | 541,989.   | 534,723.                     | 7,266.                              |                          |
| 10       | Payroll taxes   | 696,122.   | 556,758.                     | 112,145.                            | 27,219.                  |
| 11       | Fees for services (non-employees):  |  |                              |                                     |                          |
|          | Management  |  |                              |                                     |                          |
|          | Legal   | 121,548.   |                              | 121,548.                            |                          |
|          | Accounting  |  |                              |                                     |                          |
| d        |   |  |                              |                                     |                          |
| е        | B ( 1 ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( )   |  |                              |                                     |                          |
| f        | Investment management fees  |  |                              |                                     |                          |
| g        | Other   | 1,472,291.   |                              | 247,072.                            | 25,235.                  |
| 12       | Advertising and promotion   | 264,213.   |                              | 238,054.                            | 07.005                   |
| 13       | Office expenses   | 1,982,093.   | 1,351,534.                   | 533,264.                            | 97,295.                  |
| 14       | Information technology  |  |                              |                                     |                          |
| 15       | Royalties   | 1 000 222  | 265 610                      | 742 622                             |                          |
| 16       | Occupancy   | 1,008,233.<br>1,670,952.                                 | 265,610.<br>1,609,648.       | 742,623.<br>51,266.                 | 10,038.                  |
| 17       | Travel  | 1,0/0,932.   | 1,009,040.                   | 31,200.                             | 10,030.                  |
| 18       | Payments of travel or entertainment expenses  |  |                              |                                     |                          |
| 40       | for any federal, state, or local public officials   | 19,111.  | 13,621.                      | 5,490.                              |                          |
| 19<br>20 | Conferences, conventions, and meetings  | 139,770.   | 139,770.                     | 3,1500                              |                          |
| 21       | Interest Payments to affiliates   | 20071100   |                              |                                     |                          |
| 22       | Depreciation, depletion, and amortization   | 956,976.   | 956,976.                     |                                     |                          |
| 23       | Insurance   | 77,066.  | 77,066.                      |                                     |                          |
| 24       | Other expenses. Itemize expenses not covered  |  |                              |                                     |                          |
| -        | above. (List miscellaneous expenses in line 24f. If line  |  |                              |                                     |                          |
|          | 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule 0.)              |  |                              |                                     |                          |
| а        | MEMBERSHIPS/SUBSCRIPTIO   | 124,367.   | 72,194.                      | 42,364.                             | 9,809.                   |
| b        | PUBLICATIONS  | 54,017.  | 54,017.                      |                                     |                          |
| c        | RECRUITING  | 53,486.  | 53,486.                      |                                     | 7.50                     |
| d        | MISCELLANEOUS   | 40,505.  | 39,160.                      | 595.                                | 750.                     |
| е        |   |  |                              |                                     |                          |
| f        | All other expenses  | 20 000 626   | 26,145,249.                  | 3,454,898.                          | 498,489.                 |
| 25       | Total functional expenses. Add lines 1 through 24f  | 30,098,636.  | 20,143,243.                  | 3/434/030.                          | 470,403.                 |
| 26       | Joint costs. Check here Jif following SOP   |  |                              |                                     |                          |
|          | 98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a |  |                              |                                     |                          |
|          | combined educational campaign and fundraising solicitation  |  |                              |                                     |                          |
|          |   | <del>1</del>   | L                            |                                     | - 000 (00 (0)            |

| Pa                          | πX       | Balance Sheet  |              |               |         |                   |      |                          |
|-----------------------------|----------|--|--------------|---------------|---------|-------------------|------|--------------------------|
| -                           |          |  |              |               |         | (A)               |      | (B)                      |
|                             |          |  |              |               |         | Beginning of year |      | End of year              |
|                             | 1        | Cash - non-interest-bearing  |              |               |         | 6,313,867         | . 1  | 5,759,511.               |
|                             | 2        | Savings and temporary cash investments   |              |               |         | 569,712           | 2    | 575,529 <u>.</u>         |
|                             | 3        | Pledges and grants receivable, net   |              |               |         | 735,401           |      | 639,883.                 |
|                             | 4        | Accounts receivable, net   |              |               |         | 1,207,833         | . 4  | 1,476,866.               |
|                             | 5        | Receivables from current and former officers, dir  |              |               |         |                   |      |                          |
|                             |          | employees, and highest compensated employee  |              |               |         |                   |      |                          |
|                             |          | of Schedule L  | •            |               |         |                   | 5    |                          |
|                             | 6        | Receivables from other disqualified persons (as  |              |               |         |                   |      |                          |
|                             |          | 4958(f)(1)), persons described in section 4958(c)  | )(3)(B), and | d contributin | g       |                   |      |                          |
|                             |          | employers and sponsoring organizations of secti  | ion 501(c)   | (9) voluntary | ,       |                   |      |                          |
|                             |          | employees' beneficiary organizations (see instruc  | ctions)      |               |         |                   | 6    |                          |
| Assets                      | 7        | Notes and loans receivable, net  |              |               |         | 276,622           |      | 234,536.                 |
| Ass                         | 8        | Inventories for sale or use  |              |               |         | 367 <b>,</b> 820  |      | 404,552.                 |
| -                           | 9        | Prepaid expenses and deferred charges  |              |               |         | 187,071           | . 9  | 330,717.                 |
|                             | 10a      | Land, buildings, and equipment: cost or other  |              |               |         |                   |      |                          |
|                             |          | basis. Complete Part VI of Schedule D  |              | 29,208        |         |                   |      |                          |
|                             | b        | Less: accumulated depreciation   | 10b          | 13,320        | ,055.   |                   |      |                          |
|                             | 11       | Investments - publicly traded securities   |              | 4,657,823     | . 11    | 6,307,418.        |      |                          |
|                             | 12       | Investments - other securities. See Part IV, line 1                                      |              | 3,863,979     | 12      | 3,424,552.        |      |                          |
|                             | 13       | Investments - program-related. See Part IV, line 1                                       | 11           |               |         |                   | 13   |                          |
|                             | 14       | Intangible assets  |              |               |         |                   | 14   |                          |
|                             | 15       | ,  |              |               |         | 210,313           |      | 232,428.                 |
|                             | 16       | Total assets. Add lines 1 through 15 (must equa  | al line 34)  |               |         | 32,464,940        | 16   | 35,274,732.              |
|                             | 17       | Accounts payable and accrued expenses  |              |               |         | 1,631,638         |      | 1,301,767.               |
|                             | 18       | Grants payable   |              |               |         | 1 057 010         | 18   | 1 001 000                |
|                             | 19       | Deferred revenue   |              |               |         | 1,357,310         |      | 1,921,099.               |
|                             | 20       | Tax-exempt bond liabilities  |              |               |         |                   | 20   |                          |
| es                          | 21       | Escrow or custodial account liability. Complete F  |              |               |         |                   | 21   |                          |
| Ħ                           | 22       | Payables to current and former officers, directors                                       |              |               |         |                   |      |                          |
| Liabilities                 |          | highest compensated employees, and disqualifie   | ed person    | s. Complete   | Part II |                   |      |                          |
|                             |          | of Schedule L  |              |               |         | 2 427 102         | 22   | 3,427,199.               |
|                             | 23       | Secured mortgages and notes payable to unrela  |              |               |         | 2,427,182         |      | 3,427,199.               |
|                             | 24       | Unsecured notes and loans payable to unrelated   |              |               |         | 667,748           | 24   | 505,419.                 |
|                             | 25       | Other liabilities. Complete Part X of Schedule D   |              |               |         | 6,083,878         |      | 7,155,484.               |
|                             | 26       | Total liabilities. Add lines 17 through 25  Organizations that follow SFAS 117, check he |              | Y             |         | 0,003,070         | - 20 | //133/1014               |
|                             |          | lines 27 through 29, and lines 33 and 34.  | ere 🖊 [      | A and co      | mpiete  |                   |      |                          |
| ĕ                           | 07       | Unrestricted net assets  |              |               |         | 16,565,702        | . 27 | 17,542,707.              |
| lan                         | 27       | Temporarily restricted net assets  |              |               |         | 4,838,107         |      | 5,285,222                |
| B                           | 28<br>29 |  |              |               |         | 4,977,253         |      | 5,285,222.<br>5,291,319. |
| ğ                           | 2.5      | Organizations that do not follow SFAS 117, ch  |              |               | and     |                   |      |                          |
| <u>بر</u>                   |          | complete lines 30 through 34.  | neok nere    | , ,           | una     |                   |      |                          |
| ts c                        | 30       | Capital stock or trust principal, or current funds                                       |              |               |         |                   | 30   |                          |
| Net Assets or Fund Balances | 31       | Paid-in or capital surplus, or land, building, or eq                                     |              |               |         |                   | 31   |                          |
| ξÀ                          | 32       | Retained earnings, endowment, accumulated in   |              |               |         |                   | 32   |                          |
| ž                           | 33       | Total net assets or fund balances  | -            |               |         | 26,381,062        |      | 28,119,248.              |
|                             | 34       | Total liabilities and net assets/fund balances   |              |               |         | 32,464,940        |      | 35,274,732.              |

Form **990** (2010)

| Pa | Reconciliation of Net Assets   |         |     |       |              |        |
|----|--|---------|-----|-------|--------------|--------|
|    | Check if Schedule O contains a response to any question in this Part Xi  |         |     |       | <u> </u>     | X      |
| 1  | Total revenue (must equal Part VIII, column (A), line 12)  | 1       | 30, | 700   | ) <b>,</b> 9 | 57.    |
| 2  | Total expenses (must equal Part IX, column (A), line 25)   | 2       | 30, | 098   | 3,6          | 36.    |
| 3  | Revenue less expenses. Subtract line 2 from line 1   | 3       |     | 602   | 2,3          | 21.    |
| 4  |  |         |     |       |              | 62.    |
| 5  |  |         |     |       |              | 65.    |
| 6  | Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))   | 6       | 28, | 119   | 9,2          | 48.    |
| Pa | rt XII Financial Statements and Reporting  |         |     |       |              |        |
|    | Check if Schedule O contains a response to any question in this Part XII   |         |     |       |              | X      |
|    |  |         |     |       | Yes          | No     |
| 1  | Accounting method used to prepare the Form 990: Cash X Accrual Other   |         |     |       |              |        |
|    | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule   | Ο.      |     |       |              |        |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?  |         |     | 2a    |              | X_     |
| b  | Were the organization's financial statements audited by an independent accountant?   |         |     | 2b    | X            |        |
| С  | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the   | e audit | ,   |       |              |        |
|    | review, or compilation of its financial statements and selection of an independent accountant?   |         |     | 2c    | Χ            |        |
|    | If the organization changed either its oversight process or selection process during the tax year, explain in Sch  | edule ( | ).  |       |              |        |
| d  | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue  | d on a  |     |       |              |        |
|    | separate basis, consolidated basis, or both:  X Separate basis Consolidated basis Both consolidated and separate basis   |         |     |       |              |        |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si   | ngle Au | dit |       |              |        |
|    | Act and OMB Circular A-133?  |         |     | 3a    | <u>X</u>     |        |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audits, explain why in Schedule O and describe any steps taken to undergo such audits. |         |     | 3b    | Х            |        |
|    | or adding organic may in contour of and accounts any stope taken to already account addition minimum.  |         |     | orm ! | 990 (        | (2010) |

#### **SCHEDULE A**

(Form 990 or 990-EZ)

## **Public Charity Status and Public Support**

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Employer identification number

|                      |   | CUMBERL   | AND UNIVERSI  | TY   |   |   |  |   | 62   | -0599   | 339                             |                          |
|----------------------|---|---|---|--|---|---|--|---|--|---|---------------------------------|--------------------------|
| Part I               | Reason  | for Public Char   | <b>ity Status</b> (All organiz  | zations mu   | st complet  | te this par   | t.) See inst   | tructions.  |  |   |                                 |                          |
| Part I  The organ  1 | ization is not a A church, co A school des A hospital or A medical recity, and stat An organizat section 170 A federal, sta An organizat section 170 A community An organizat activities relatincome and of See section An organizat an organizat more publicly describes the a Type By checking foundation in If the organizat | for Public Char a private foundation invention of churches cribed in section 17 a cooperative hospic search organization e: ion operated for the (b)(1)(A)(iv). (Complet ite, or local governm ion that normally rec (b)(1)(A)(vi). (Complet ite to its exempt ful unrelated business t 509(a)(2). (Complet ion organized and op ion organized and op ion organized and op ion supported organize e type of supporting this box, I certify the managers and other t cation received a write | because it is: (For lines is, or association of chur (0(b)(1)(A)(ii). (Attach Sotal service organization operated in conjunction benefit of a college or under Part II.) ent or governmental uniteries a substantial part of Part II.) section 170(b)(1)(A)(vi). eives: (1) more than 33 inctions - subject to certal axable income (less section 170(b)(1)(a)(vi). Derated exclusively to te perated exclusively for that organization and complete organization and complete income (complete income) | zations mu 1 through ches desc chedule E.) described with a hos niversity or t describe of its supp (Complete 1/3% of its ain excepti tion 511 ta est for publ he benefit on 509(a)( ete lines 1 c | in section apital described in section apital described in section are reported in section are reported in section are report from a support from but ic safety. So for to perform the through are received  | nonly one bection 170(b)(1) ribed in secondary perated by no 170(b)(1) government government rom contr sinesses a See section rom the fu on 509(a)(2) no 11h ridinally in rindirectly ations des pe I, Type | (A)(iii). (A)(iii). (A)(iii). (A)(iii). (A)(iii). (A)(v). (A)( | mental unit<br>or from the<br>nembership<br>1/3% of its<br>by the orga<br>4).<br>or to carry<br>ction 509(a | general pure general g | e hospital  in  iblic desc  gross rec om gross ter June 3  urposes c k the box  Type III - C ersons oth | ribed inceipts to invest 0, 197 | n<br>from<br>ment<br>'5. |
| g                    | Since Augus   | t 17, 2006, has the o   | nis box<br>organization accepted a<br>lirectly controls, either a   | ny gift or c   | ontribution   | from any  | of the foll  |   |  |   | Yes                             | No                       |
|                      | the gov   | erning body of the s  | upported organization?<br>n described in (i) above?   |  |   |   |  |   |  | 11g(i)<br>11g(ii)   | 100                             |                          |
|                      |   |   | person described in (i)   |  |   |   |  |   |  |   |                                 |                          |
| h                    |   |   | about the supported or  |  |   |   |  |   |  |   |                                 |                          |
|                      | of supported<br>anization   | (II) EIN  | (iii) Type of<br>organization<br>(described on lines 1-9<br>above or IRC section  | in col. (i) li:  | organization<br>sted in your<br>document?   | organiza  | tion in col.   | (vi) Is<br>organizatio<br>(i) organiza<br>U.S   | ed in the  | (vii) Amount of support   |                                 | f                        |
|                      |   |   | (see instructions))   | Yes  | No  | Yes   | No   | Yes   | No   |   |                                 |                          |
|                      |   |   |   |  |   |   |  |   |  |   |                                 |                          |
|                      |   |   |   |  |   |   |  |   |  |   |                                 |                          |
|                      |   |   |   |  |   |   |  |   |  |   |                                 |                          |
|                      |   |   |   |  |   |   |  |   |  |   |                                 |                          |
|                      |   |   |   |  |   |   |  |   |  |   |                                 |                          |
| Total                |   |   |   |  |   |   |  |   |  |   |                                 |                          |

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Schedule A (Form 990 or 990-EZ) 2010

07220302 759241 12021

|      | edule A (Form 990 or 990-EZ) 2010  Support Schedule for          | Organizations         | Described in      | Sections 170 | 1/b)/1\/\\\iv\\ and | d 170/b)/1\(A)/yi                       | Page 2    |
|------|--|-----------------------|-------------------|--------------|---------------------|---|-----------|
|      | (Complete only if you checke                                     | -                     |                   |              |                     |   |           |
|      | fails to qualify under the tests                                 |                       |                   | -            |                     |   | J         |
| Se   | ction A. Public Support  |                       |                   |              |                     |   |           |
| Cale | endar year (or fiscal year beginning in)                         | (a) 2006              | <b>(b)</b> 2007   | (c) 2008     | (d) 2009            | (e) 2010                                | (f) Total |
| 1    | Gifts, grants, contributions, and                                |                       |                   |              |                     |   |           |
|      | membership fees received. (Do not                                |                       |                   |              |                     |   |           |
|      | include any "unusual grants.")                                   |                       |                   |              |                     |   |           |
| 2    | Tax revenues levied for the organ-                               |                       |                   |              |                     |   |           |
|      | ization's benefit and either paid to                             |                       |                   |              |                     |   |           |
|      | or expended on its behalf  |                       |                   |              |                     |   |           |
| 3    | The value of services or facilities                              |                       |                   |              | ·                   |   |           |
|      | furnished by a governmental unit to                              |                       |                   |              |                     |   |           |
|      | the organization without charge                                  |                       |                   |              |                     |   |           |
|      | Total. Add lines 1 through 3                                     |                       |                   |              |                     |   |           |
| 5    | The portion of total contributions                               |                       |                   |              |                     |   |           |
|      | by each person (other than a                                     |                       |                   |              |                     |   |           |
|      | governmental unit or publicly supported organization) included   |                       |                   |              |                     |   |           |
|      | on line 1 that exceeds 2% of the                                 |                       |                   |              |                     |   |           |
|      | amount shown on line 11,   |                       |                   |              |                     |   |           |
|      | column (f)   |                       |                   |              |                     |   |           |
| 6    | Public support. Subtract line 5 from line 4.                     |                       |                   |              |                     | <del></del>                             |           |
|      | ction B. Total Support   |                       |                   |              |                     | 100000000000000000000000000000000000000 |           |
|      | endar year (or fiscal year beginning in)                         | (a) 2006              | <b>(b)</b> 2007   | (c) 2008     | (d) 2009            | <b>(e)</b> 2010                         | (f) Total |
|      | Amounts from line 4  |                       |                   |              |                     |   |           |
|      | Gross income from interest,                                      |                       |                   |              |                     |   |           |
|      | dividends, payments received on                                  |                       |                   |              |                     |   |           |
|      | securities loans, rents, royalties                               |                       |                   |              |                     |   |           |
|      | and income from similar sources                                  |                       |                   |              |                     |   |           |
| 9    | Net income from unrelated business                               |                       |                   |              |                     |   |           |
|      | activities, whether or not the                                   |                       |                   |              |                     |   |           |
|      | business is regularly carried on                                 |                       |                   |              |                     |   |           |
| 10   | Other income. Do not include gain                                |                       |                   |              |                     |   |           |
|      | or loss from the sale of capital                                 |                       |                   |              |                     |   |           |
|      | assets (Explain in Part IV.)                                     |                       |                   |              |                     |   |           |
|      | Total support. Add lines 7 through 10                            |                       |                   |              |                     | 40                                      |           |
|      | Gross receipts from related activities                           |                       |                   |              |                     | 12                                      |           |
| 13   | First five years. If the Form 990 is fo                          |                       |                   |              |                     |   | ▶□        |
| Sa   | organization, check this box and stoction C. Computation of Publ |                       |                   |              |                     |   |           |
|      | Public support percentage for 2010 (                             |                       |                   | column (fl)  |                     | 14                                      |           |
| 14   | rubic subbon bercentage for 2010 (                               | mie o. colullii (I) a | VIGEO DY IIIE II. | COMMINICALLY |                     | 1 * * 1                                 |           |

| 17a | : 10% -facts-and-circumstances test - 2010. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, |          |
|-----|--|----------|
|     | and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization  | ·        |
|     | meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization                                | <b>_</b> |
| b   | 10% -facts-and-circumstances test - 2009. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or    |          |
|     | more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the         |          |

16a 33 1/3% support test - 2010. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization
b 33 1/3% support test - 2009. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

Schedule A (Form 990 or 990-EZ) 2010

%

#### Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Section A. Public Support  |                    |                      |   |                      |                      |                                       |
|--|--------------------|----------------------|---|----------------------|----------------------|---------------------------------------|
| alendar year (or fiscal year beginning in) 🕨   | (a) 2006           | <b>(b)</b> 2007      | (c) 2008                                | (d) 2009             | <b>(e)</b> 2010      | (f) Total                             |
| 1 Gifts, grants, contributions, and  |                    |                      |   |                      |                      |                                       |
| membership fees received. (Do not  |                    |                      |   |                      |                      |                                       |
| include any "unusual grants.")   |                    |                      |   |                      |                      |                                       |
| 2 Gross receipts from admissions,  |                    |                      |   |                      |                      |                                       |
| merchandise sold or services per-  |                    |                      |   |                      |                      |                                       |
| formed, or facilities furnished in any activity that is related to the                 |                    |                      |   |                      |                      |                                       |
| organization's tax-exempt purpose  |                    |                      |   |                      |                      |                                       |
| 3 Gross receipts from activities that  |                    |                      |   |                      |                      |                                       |
| are not an unrelated trade or bus-   |                    |                      |   |                      |                      |                                       |
| iness under section 513  |                    |                      |   |                      |                      |                                       |
| 4 Tax revenues levied for the organ-   |                    |                      | , |                      |                      |                                       |
| ization's benefit and either paid to   |                    |                      |   |                      |                      |                                       |
| or expended on its behalf  |                    |                      |   |                      |                      |                                       |
| 5 The value of services or facilities  |                    |                      |   |                      |                      |                                       |
| furnished by a governmental unit to  |                    |                      |   |                      |                      |                                       |
| the organization without charge  |                    |                      |   |                      |                      |                                       |
| •  |                    |                      |   |                      |                      |                                       |
| 6 Total. Add lines 1 through 5   |                    |                      |   |                      | -                    |                                       |
| 7a Amounts included on lines 1, 2, and   |                    |                      |   |                      | 1                    |                                       |
| 3 received from disqualified persons   |                    |                      |   |                      | +                    |                                       |
| b Amounts included on lines 2 and 3 received from other than disqualified persons that | ,                  |                      |   |                      |                      |                                       |
| exceed the greater of \$5,000 or 1% of the   | İ                  |                      |   |                      |                      |                                       |
| amount on line 13 for the year   |                    |                      |   |                      |                      |                                       |
| c Add lines 7a and 7b  |                    |                      |   |                      |                      |                                       |
| 8 Public support (Subtract line 7c from line 6.)                                       |                    |                      |   |                      |                      |                                       |
| ection B. Total Support  |                    | Г                    |   | 1                    |                      | T                                     |
| ılendar year (or fiscal year beginning in) ► 📙   | (a) 2006           | <b>(b)</b> 2007      | (c) 2008                                | (d) 2009             | (e) 2010             | (f) Total                             |
| 9 Amounts from line 6  |                    |                      |   |                      |                      |                                       |
| 0a Gross income from interest,<br>dividends, payments received on                      |                    |                      |   |                      |                      |                                       |
| securities loans, rents, royalties   |                    |                      |   |                      |                      |                                       |
| and income from similar sources  |                    |                      |   |                      |                      |                                       |
| <b>b</b> Unrelated business taxable income   |                    |                      |   |                      |                      |                                       |
| (less section 511 taxes) from businesses   |                    |                      |   |                      |                      |                                       |
| acquired after June 30, 1975   |                    |                      |   |                      |                      |                                       |
| c Add lines 10a and 10b  |                    |                      |   |                      |                      |                                       |
| 1 Net income from unrelated business   |                    |                      |   |                      |                      |                                       |
| activities not included in line 10b, whether or not the business is                    |                    |                      |   |                      |                      |                                       |
| regularly carried on   |                    |                      |   |                      |                      |                                       |
| 2 Other income. Do not include gain  |                    |                      |   |                      |                      |                                       |
| or loss from the sale of capital   |                    |                      |   |                      |                      |                                       |
| assets (Explain in Part IV.)   |                    |                      |   |                      |                      |                                       |
| 4 First five years. If the Form 990 is for   | the organization's | s first, second thir | d. fourth, or fifth to                  | ax vear as a section | on 501(c)(3) organiz | ration.                               |
| check this box and stop here   |                    |                      |   |                      |                      |                                       |
| ection C. Computation of Public  |                    |                      |   |                      |                      |                                       |
| 5 Public support percentage for 2010 (lin  |                    |                      | column (fl)                             |                      | 15                   |                                       |
| 6 Public support percentage from 2009  |                    | ·                    |   |                      |                      |                                       |
| ection D. Computation of Inves   |                    | •                    |   |                      | 1.0                  | · · · · · · · · · · · · · · · · · · · |
|  |                    |                      | 13 column (f)                           |                      | 17                   |                                       |
| 7 Investment income percentage for 201   |                    |                      |   |                      |                      |                                       |
| Investment income percentage from 2  |                    |                      |   |                      |                      | 17 in not                             |
| 9a 33 1/3% support tests - 2010. If the c  |                    |                      |   |                      |                      | <b>L</b>                              |
| more than 33 1/3%, check this box an   |                    |                      |   |                      |                      |                                       |
| <b>b 33 1/3% support tests - 2009.</b> If the c  |                    |                      |   |                      |                      |                                       |
| line 18 is not more than 33 1/3%, chec   |                    |                      |   |                      |                      |                                       |
| 20 Private foundation. If the organization   | ı did not check a  | box on line 14, 19   | a, or 19b, check th                     | nis box and see in   | structions           | <u></u> ▶ <u>L</u>                    |

#### **SCHEDULE D**

Department of the Treasury

Internal Revenue Service

(Form 990)

Supplemental Financial Statements
► Complete if the organization answered "Yes," to Form 990,

Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

2010
Open to Public Inspection

Name of the organization

CUMBERTAND UNIVERSITY

Employer identification number 62-0599339

| Pai      | Organizations Maintaining Donor Advised   |  | Accounts. Complete if the                 |
|----------|---|--|---|
|          | organization answered "Yes" to Form 990, Part IV, line  |  |   |
|          |   | (a) Donor advised funds                          | (b) Funds and other accounts              |
| 1        | Total number at end of year   |  |   |
| 2        | Aggregate contributions to (during year)  |  |   |
| 3        | Aggregate grants from (during year)   |  |   |
| 4        | Aggregate value at end of year  |  |   |
| 5        | Did the organization inform all donors and donor advisors in w  | vriting that the assets held in donor advised fu | ands                                      |
|          | are the organization's property, subject to the organization's  | exclusive legal control?                         | Yes No                                    |
| 6        | Did the organization inform all grantees, donors, and donor ac  | dvisors in writing that grant funds can be used  | d only                                    |
|          | for charitable purposes and not for the benefit of the donor or   |  |   |
|          | Impermissible private benefit?  |  |   |
| Pa       | t II Conservation Easements. Complete if the organization   | anization answered "Yes" to Form 990, Part N     | V, line 7.                                |
| 1        | Purpose(s) of conservation easements held by the organization   | on (check all that apply).                       |   |
|          | Preservation of land for public use (e.g., recreation or ed   | ducation) Preservation of an historic            | ally important land area                  |
|          | Protection of natural habitat   | Preservation of a certified                      | historic structure                        |
|          | Preservation of open space  |  |   |
| 2        | Complete lines 2a through 2d if the organization held a qualifie  | ed conservation contribution in the form of a    | conservation easement on the last         |
|          | day of the tax year.  |  |   |
|          |   |  | Held at the End of the Tax Year           |
| а        | Total number of conservation easements  |  | 2a  |
| b        | Total acreage restricted by conservation easements  |  | 2b  |
| c        | Number of conservation easements on a certified historic stru   | ucture included in (a)                           | 2c  |
| d        | Number of conservation easements included in (c) acquired a   | fter 8/17/06, and not on a historic structure    |   |
|          | listed in the National Register   |  | 2d  |
| 3        | Number of conservation easements modified, transferred, rele  | eased, extinguished, or terminated by the orga   | anization during the tax                  |
|          | year ▶  | <u>.</u>   |   |
| 4        | Number of states where property subject to conservation eas   |  |   |
| 5        | Does the organization have a written policy regarding the peri  |  |   |
|          | violations, and enforcement of the conservation easements it  |  |   |
| 6        | Staff and volunteer hours devoted to monitoring, inspecting,  | and enforcing conservation easements during      | the year -                                |
| 7        | Amount of expenses incurred in monitoring, inspecting, and e  |  |   |
| 8        | Does each conservation easement reported on line 2(d) above   |  |   |
|          | and section 170(h)(4)(B)(ii)?   |  |   |
| 9        | In Part XIV, describe how the organization reports conservation   |  |   |
|          | include, if applicable, the text of the footnote to the organizati  | ion's financial statements that describes the c  | organization's accounting for             |
|          | conservation easements.   | Art Historical Transumos or Othor                | Cimilar Assats                            |
|          | Organizations Maintaining Collections of Complete if the organization answered "Yes" to Form 9                                  |  | Sillillar Assets.                         |
|          |   |  | and halanas shoot works of ort            |
| 12       | If the organization elected, as permitted under SFAS 116 (AS) historical treasures, or other similar assets held for public exh |  |   |
|          |   |  | or public service, provide, it is at XIV, |
| L        | the text of the footnote to its financial statements that described the organization elected, as permitted under SFAS 116 (AS)  |  | halance sheet works of art historical     |
| b        | treasures, or other similar assets held for public exhibition, ed   |  |   |
|          |   | dication, or research in furtherance or public s | icivide, provide the following amounts    |
|          | relating to these items:  (i) Revenues included in Form 990, Part VIII, line 1  |  | <b>&gt;</b> \$                            |
|          | (ii) Assets included in Form 990, Part X  |  | <b>&gt;</b> \$                            |
| 2        | If the organization received or held works of art, historical trea  |  |   |
| <u>د</u> | the following amounts required to be reported under SFAS 11   |  | ,,  |
| а        | Revenues included in Form 990, Part VIII, line 1  |  | • \$                                      |
| a<br>h   | Assets included in Form 990, Part X   |  | <b>&gt;</b> \$                            |
| .,       | , tootto morados ari otta oogi ari n  |  |   |

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Schedule D (Form 990) 2010

| Par | t III Organizations Maintaining Co                               |                           |                       |                       |                  |                 |                |          |              |
|-----|--|---------------------------|-----------------------|-----------------------|------------------|-----------------|----------------|----------|--------------|
| 3   | Using the organization's acquisition, accession                  | n, and other records,     | check any of the t    | following that are a  | significant      | use of its c    | ollection      | items    |              |
|     | (check all that apply):  |                           |                       |                       |                  |                 |                |          |              |
| а   | Yublic exhibition  | d                         | Loan or exch          | nange programs        |                  |                 |                |          |              |
| b   | Scholarly research   | e                         | Other                 |                       |                  |                 |                |          |              |
| c   | X Preservation for future generations                            |                           |                       |                       |                  |                 |                |          |              |
| 4   | Provide a description of the organization's col                  | lections and explain h    | now they further th   | ne organization's ex  | empt purp        | ose in Part     | XIV.           |          |              |
| 5   | During the year, did the organization solicit or                 | receive donations of      | art, historical treas | sures, or other simil | ar assets        |                 |                |          |              |
|     | to be sold to raise funds rather than to be mai                  | <del>,</del>              |                       |                       |                  |                 | Yes            | X        | <u>No</u>    |
| Par | Escrow and Custodial Arrang reported an amount on Form 990, Part |                           | if the organization   | n answered "Yes" t    | o Form 990       | ), Part IV, lir | ne 9, or       |          |              |
| 1a  | Is the organization an agent, trustee, custodia                  |                           | ry for contribution   | s or other assets n   | ot included      |                 |                |          |              |
|     | on Form 990, Part X?   |                           |                       |                       |                  |                 | Yes            |          | No           |
| b   | If "Yes," explain the arrangement in Part XIV a                  |                           |                       |                       |                  |                 |                |          |              |
| ~   | , , , , , , , , , , , , , , , , , , ,                            | .,,                       |                       |                       |                  |                 | Amount         |          |              |
| С   | Beginning balance  |                           |                       |                       | 1c               |                 |                |          |              |
|     | Additions during the year  |                           |                       |                       |                  |                 |                |          |              |
| e   | Distributions during the year                                    |                           |                       |                       |                  |                 |                |          |              |
| f   | Ending balance   |                           |                       |                       |                  |                 |                |          |              |
|     | Did the organization include an amount on Fo                     |                           |                       |                       | •                |                 | Yes            |          | No           |
|     | If "Yes," explain the arrangement in Part XIV.                   |                           |                       |                       |                  |                 |                |          |              |
|     | t V Endowment Funds. Complete if                                 | the organization ansv     | vered "Yes" to For    | m 990, Part IV, line  | 10.              |                 |                |          |              |
|     |  | (a) Current year          | (b) Prior year        | (c) Two years back    |                  | years back      | (e) Four       | years ba | ack          |
| 1a  | Beginning of year balance  | 8,571,502.                | 7,645,949.            | 8,806,248             |                  |                 |                |          |              |
|     | Contributions  | 24,740.                   | 37,383.               | 284,247               |                  |                 |                |          |              |
| C   | Net investment earnings, gains, and losses                       | 1,185,428.                | 990,062.              | -1,122,349            |                  |                 |                |          |              |
| d   | Grants or scholarships   |                           | 101,892.              | 322,197               |                  |                 |                |          |              |
|     | Other expenditures for facilities                                |                           |                       |                       |                  |                 |                |          |              |
| -   | and programs   |                           |                       |                       |                  |                 |                |          |              |
| f   | Administrative expenses  |                           |                       |                       |                  |                 |                |          |              |
| g   | End of year balance  | 9,781,670.                | 8,571,502.            | 7,645,949             |                  |                 |                |          |              |
| 2   | Provide the estimated percentage of the year                     |                           |                       |                       |                  |                 |                |          |              |
| a   | Board designated or quasi-endowment                              | 41 7                      | %                     |                       |                  |                 |                |          |              |
| b   | Permanent endowment ► 58.24                                      | %                         |                       |                       |                  |                 |                |          |              |
| c   | Term endowment ► .00 %   |                           |                       |                       |                  |                 |                |          |              |
|     | Are there endowment funds not in the posses                      | sion of the organizati    | ion that are held a   | nd administered for   | the organi       | zation          | _              |          |              |
|     | by:  | -                         |                       |                       |                  |                 | `              |          | No           |
|     | (i) unrelated organizations                                      |                           |                       |                       |                  |                 | 3a(i)          |          | Χ            |
|     | **   |                           |                       |                       |                  |                 | 3a(ii)         |          | X            |
| b   | If "Yes" to 3a(ii), are the related organizations                | listed as required on     | Schedule R?           |                       |                  |                 | 3b             |          |              |
| 4   | Describe in Part XIV the intended uses of the                    |                           |                       |                       |                  |                 |                |          |              |
| Pai | t VI Land, Buildings, and Equipme                                | <b>ent.</b> See Form 990, | Part X, line 10.      |                       |                  |                 |                |          |              |
|     | Description of investment  | (a) Cost or oth           |                       | or other (c)          | Accumulat        | ed              | (d) Book       | value    |              |
|     | •  | basis (investme           | ent) basis            | (other) c             | epreciation      |                 |                |          |              |
| 1a  | Land   | 1,056,1                   | 98.                   |                       |                  |                 | 1,056          |          |              |
| b   | Buildings  | 10 226 1                  | 65.                   | 7                     | , 1 <b>11,</b> 5 | 90. 1           | 1,124          | ,57      | 5.           |
| c   | Leasehold improvements   |                           |                       |                       |                  |                 |                |          |              |
| d   | Equipment  | $C \cap C \subset O$      | 95.                   | 5                     | ,066,8           |                 | 1,200          |          |              |
|     | Other  | 2 (40 5                   |                       |                       | ,141,6           | 48.             | 2 <b>,</b> 507 |          |              |
|     | . Add lines 1a through 1e. (Column (d) must ed                   |                           |                       | O(c).)                |                  | <b>▶</b> 1!     | 5,888          | 74       | <u>. 0 .</u> |

Schedule D (Form 990) 2010

| Part VII Investments - Other Securities. Se                          | ee Form 990, Part X, line | 2.            |  |                       |
|--|---------------------------|---------------|--|-----------------------|
| (a) Description of security or category (including name of security) | (b) Book value            | (c) N         | Method of valua<br>and-of-year mar     |                       |
| (1) Financial derivatives  |                           |               |  |                       |
| (2) Closely-held equity interests                                    |                           |               |  |                       |
| (3) Other  |                           |               |  |                       |
| (A) CERTIFICATE OF DEPOSITS  | 2 405 007                 | END OF VENE   | NAD KEM                                | TZAT LITI             |
| (B) AND MONEY MARKET FUNDS (C) ACCRUED INTEREST                      | 3,405,907                 | • END-OF-YEAR | MARKET                                 | VALUE                 |
| (D) RECEIVABLE   | 18,645                    | • END-OF-YEAR | MADEE                                  | 777.11E               |
| (E)  | 10,043                    | • END-OF-IEAR | MAINEL                                 | VALIOLI               |
| (F)  |                           |               |  |                       |
| (G)  |                           |               |  |                       |
| (H)  |                           |               |  | <del>-</del>          |
| (1)  |                           |               |  |                       |
| Total. (Col (b) must equal Form 990, Part X, col (B) line 12.) ▶     | 3,424,552                 |               |  |                       |
| Part VIII Investments - Program Related. S                           | ee Form 990, Part X, line | 13.           |  |                       |
| (a) Description of investment type                                   | (b) Book value            |               | Method of valua<br>end-of-year mar     |                       |
| (1)  |                           |               |  |                       |
| (2)  |                           |               |  |                       |
| (3)  |                           |               |  |                       |
| (4)  |                           |               | ,                                      |                       |
| (5)  |                           |               |  |                       |
| (6)  |                           |               |  |                       |
| (7)<br>(8)   |                           |               |  |                       |
| (9)  |                           |               | ······································ |                       |
| (10)   |                           |               |  |                       |
| Total. (Col (b) must equal Form 990, Part X, col (B) line 13.) ▶     |                           |               |  |                       |
| Part IX Other Assets. See Form 990, Part X, line                     | 15.                       |               |  |                       |
| (a)  | Description               |               |  | (b) Book value        |
| (1)  |                           |               |  |                       |
| (2)  |                           |               |  |                       |
| (3)  |                           |               |  |                       |
| (4)  |                           |               |  |                       |
| (5)  |                           |               |  |                       |
| <u>(6)</u><br>(7)  |                           |               |  |                       |
| (8)  |                           |               |  |                       |
| (9)  |                           |               |  |                       |
| (10)   |                           |               |  |                       |
| Total. (Column (b) must equal Form 990, Part X, col (B) line         |                           |               |  |                       |
| Part X Other Liabilities. See Form 990, Part X,                      | line 25.                  |               |  |                       |
| 1. (a) Description of liability                                      |                           | (b) Amount    |  |                       |
| (1) Federal income taxes   |                           | 001 071       |  |                       |
| (2) FEDERAL STUDENT LOAN FUND  |                           | 281,871.      |  |                       |
| (3) LIABILITIES UNDER ANNUITY (4) AGREEMENTS                         |                           | 143,212.      |  |                       |
|  | !                         | 80,336.       |  |                       |
|  | ,                         | 00,330.       |  |                       |
| (6)<br>(7)   |                           |               |  |                       |
| (8)  |                           |               |  |                       |
| (9)  |                           |               |  |                       |
| (10)   |                           |               |  |                       |
| (11)   |                           |               |  |                       |
| Total. (Column (b) must equal Form 990, Part X, col (B) line         | 25.)                      | 505,419.      | s liability for uncertain              | n tax positions under |

| Par        | t XI Reconciliation of Change in Net Assets from Form 990 to                                   | Audit        | ted Financi                           | al State          | men    | ts                           |
|------------|--|--------------|---------------------------------------|-------------------|--------|------------------------------|
| 1          | Total revenue (Form 990, Part VIII, column (A), line 12)                                       |              |                                       | 1                 |        | 30,700,957.                  |
| 2          | Total expenses (Form 990, Part IX, column (A), line 25)  |              | · · · · · · · · · · · · · · · · · · · | 2                 |        | 30,098,636.                  |
| 3          | Excess or (deficit) for the year. Subtract line 2 from line 1                                  |              |                                       | 3                 |        | 602,321.                     |
| 4          | Net unrealized gains (losses) on investments   |              | (                                     | 4                 |        | 1,108,218.                   |
| 5          | Donated services and use of facilities   |              |                                       | 5                 |        |                              |
| 6          | Investment expenses  |              |                                       | 6                 |        |                              |
| 7          | Prior period adjustments   |              |                                       | 7                 |        |                              |
| 8          | Other (Describe in Part XIV.)  |              |                                       | 8                 |        | 27,647.                      |
| 9          | Total adjustments (net). Add lines 4 through 8   |              |                                       | 9                 |        | 1,135,865.                   |
| 10         | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and         |              |                                       | 10                |        | 1,738,186.                   |
| Par        | t XII Reconciliation of Revenue per Audited Financial Statemer                                 | <u>nts W</u> | ith Revenu                            | e per F           | eturr  |                              |
| 1          | Total revenue, gains, and other support per audited financial statements                       |              |                                       |                   | 1      | 22,360,231.                  |
| 2          | Amounts included on line 1 but not on Form 990, Part VIII, line 12:                            |              |                                       |                   |        |                              |
| a          | Net unrealized gains on investments  | 2a           | 1,108                                 | <u>,218.</u>      | _      |                              |
| b          | Donated services and use of facilities   | 2b           |                                       | . ,               | _      |                              |
| c          | Recoveries of prior year grants  | 2c           |                                       |                   |        |                              |
| d          | Other (Describe in Part XIV.)  | 2d           | 790                                   | ,186.             |        |                              |
| е          | Add lines 2a through 2d  |              |                                       |                   | 2e     | 1,898,404.                   |
| 3          | Subtract line 2e from line 1   |              |                                       |                   | 3      | 20,461,827.                  |
| 4          | Amounts included on Form 990, Part VIII, line 12, but not on line 1:                           |              |                                       |                   |        |                              |
| а          | Investment expenses not included on Form 990, Part VIII, line 7b                               | 4a           |                                       |                   |        |                              |
| b          | Other (Describe in Part XIV.)  | 4b           | 10,239                                | ,129.             |        |                              |
| C          | Add lines 4a and 4b  |              |                                       |                   | 4c     | 10,239,129.                  |
| 5          | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)                |              |                                       |                   | 5      | 30,700,956.                  |
| Pai        | t XIII Reconciliation of Expenses per Audited Financial Stateme                                | nts V        | Vith Expens                           | ses per           | Retu   |                              |
| 1          | Total expenses and losses per audited financial statements                                     |              |                                       |                   | 1      | 20,622,045.                  |
| 2          | Amounts included on line 1 but not on Form 990, Part IX, line 25:                              |              | 1                                     |                   |        |                              |
| а          | Donated services and use of facilities   | 2a           |                                       |                   |        |                              |
| b          | Prior year adjustments   | 2b           |                                       |                   |        |                              |
| c          | Other losses   | 2c           |                                       |                   |        |                              |
| d          | Other (Describe in Part XIV.)  | 2d           | 762                                   | ,539.             | _      |                              |
| е          | Add lines 2a through 2d  |              |                                       |                   | 2e     | 762,539.                     |
| 3          | Subtract line 2e from line 1   |              |                                       |                   | 3      | 19,859,506.                  |
| 4          | Amounts included on Form 990, Part IX, line 25, but not on line 1:                             |              |                                       |                   |        |                              |
| а          | Investment expenses not included on Form 990, Part VIII, line 7b                               | 4a           |                                       |                   |        |                              |
| b          | Other (Describe in Part XIV.)  | 4b           | 10,239                                | ,129.             |        |                              |
| c          | Add lines 4a and 4b  |              |                                       |                   | 4c     | 10,239,129.                  |
| 5          | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)               |              |                                       |                   | 5      | 30,098,635.                  |
| Pai        | t XIV Supplemental Information   |              |                                       |                   |        |                              |
| Com        | plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, | , lines '    | 1a and 4; Part                        | iV, lines 1       | b and  | 2b; Part V, line 4; Part     |
|            | e 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also compl    |              |                                       |                   |        |                              |
| PAF        | RT III, LINE 4: THE UNIVERSITY HOUSES A COL  | LEC          | TION OF                               | MOUN              | TED    | ANIMAL                       |
|            |  |              |                                       |                   | . ~    |                              |
| SPE        | CIES FROM VARIOUS COUNTRIES IN ITS ADMINIS   | TRA          | TION BU                               | TTDIV             | G.     | THE                          |
| 007        | THOMEON TO MESTERS ESSENTING V DV OF AGENCE  | 10086        | באנו מאי                              | DEC               | mar m  | MITANIMA INA                 |
| <u>CO1</u> | LECTION IS VISITED FREQUENTLY BY CLASSES F   | ROM          | DAY CA                                | RES,              | ELE.   | MENTARY                      |
| car        | IOOT C AND MILE CENEDAL DUDI TO  |              |                                       |                   |        |                              |
| SCI        | IOOLS, AND THE GENERAL PUBLIC.   |              |                                       |                   |        |                              |
|            |  |              |                                       |                   |        |                              |
|            |  | •            |                                       |                   |        |                              |
| mur        | UNIVERSITY HOUSES A COLLECTION OF HISTORI  | CAT.         | BECORD.                               | S TNO             | מוז.די | TNC                          |
| 1111       | ONIVERDITI HOODED A COLDECTION OF HISTORY  | CAL          | KECOKD                                | O TIVE            | 11017  |                              |
| ORI        | GINAL MINUTES FROM ITS ORIGINATION IN THE  | T,TR         | RARY AR                               | CHIVE             | S.     | THESE                        |
| <u></u>    | CIMIL MINORID INOM TID OMOTHMENTON IN THE  |              |                                       | ~ * * * * * * * * |        | and the desired Perf. should |
| REC        | CORDS ARE AVAILABLE TO THE PUBLIC BY APPOIN  | TME          | NT FOR                                | PERSC             | NAL    | RESEARCH                     |
|            |  |              | <del> </del>                          |                   |        | lule D (Form 990) 2010       |

#### **SCHEDULE E**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

### **Schools**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48.

► Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047

2010

Open to Public Inspection

Name of the organization

.

CUMBERLAND UNIVERSITY

Employer identification number 62-0599339

|  |             | YES       | 1     |
|--|-------------|-----------|-------|
| Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws,  |             |           |       |
| other governing instrument, or in a resolution of its governing body?  | 1           | X         | 81999 |
| Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures,   |             |           |       |
| catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?  | 2           | X         | 0.000 |
| Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the  |             |           |       |
| period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes  |             |           |       |
| the policy known to all parts of the general community it serves? If "Yes," please describe. If "No," please explain.  |             |           |       |
| If you need more space, use Part II  | 3           | X         |       |
| IN COMMERCIALS AND MEDIA COVERAGE OF THE UNIVERSITY, THE   |             |           |       |
| NONDISCRIMINATORY POLICY IS MENTIONED.   |             |           |       |
|  |             |           | l     |
|  |             |           |       |
|  |             |           |       |
| Does the organization maintain the following?  |             |           |       |
| Records indicating the racial composition of the student body, faculty, and administrative staff?  | 4a          | Х         |       |
| Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?  | 4b          | X         | Γ     |
| Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student  |             |           | T     |
| admissions, programs, and scholarships?  | 4c          | Х         |       |
| Copies of all material used by the organization or on its behalf to solicit contributions?   | 4d          | Х         | T     |
| If you answered "No" to any of the above, please explain. If you need more space, use Part II.   |             |           |       |
| in you allowed the to any of the above, please explain in you need there epasse, as a fact in  |             |           |       |
|  |             |           |       |
|  |             |           |       |
|  |             |           |       |
| Does the organization discriminate by race in any way with respect to:   |             |           |       |
|  | 5a          | SESSESSES |       |
| Students' rights or privileges?  | 5b          |           | t     |
| Admissions policies?   |             | -         | +     |
| Employment of faculty or administrative staff?   | 5c          | <u> </u>  | ╁     |
| Scholarships or other financial assistance?  | 5d          |           | +     |
| Educational policies?  | 5e          | ļ.,       | +     |
| Use of facilities?   | 5f          |           | -     |
| Athletic programs?   | 5g          | -         |       |
| Other extracurricular activities?  | 5h          |           |       |
| If you answered "Yes" to any of the above, please explain. If you need more space, use Part II.  |             |           | l     |
|  |             |           |       |
|  |             |           |       |
|  |             |           |       |
|  |             |           |       |
| Does the organization receive any financial aid or assistance from a governmental agency?  | 6a          | Х         | Ĺ     |
| Has the organization's right to such aid ever been revoked or suspended?   | 6b          |           | Ī     |
| If you answered "Yes" to either line 6a or line 6b, explain on Part II.  |             |           |       |
| Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of   |             |           |       |
| man and a second and the second and a second a second and | Proposessor | Х         | 1000  |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule E (Form 990 or 990-EZ) 2010

#### **SCHEDULE G**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

# Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

OMB No. 1545-0047

Open To Public Inspection

Name of the organization

**Employer identification number** 

| CUMBERL  | AND UNIVERSITY   |   |   | 62-0599  | 339   |
|--|--|---|---|--|---|
| Fundraising Activities. required to complete this part   | Complete if the organization and   | swered "Yes   | to Form 990, Part IV,   | line 17. Form 990-EZ   | ' filers are not  |
| <ul> <li>Indicate whether the organization rais</li> <li>a X Mail solicitations</li> <li>b X Internet and email solicitations</li> <li>c X Phone solicitations</li> <li>d X In-person solicitations</li> <li>2 a Did the organization have a written of key employees listed in Form 990, Pablished in For</li></ul> | e X Solice f X Solice g X Spector oral agreement with any individe art VII) or entity in connection with viduals or entities (fundraisers) presented in the connection with the connection | itation of nor<br>itation of gov<br>cial fundraisir<br>ual (including<br>h profession | n-government grants<br>vernment grants<br>ng events<br>g officers, directors, tru<br>al fundraising services' | stees or   |   |
| (i) Name and address of individual or entity (fundraiser)  | (ii) Activity  | (iii) Did<br>fundraise<br>have custo<br>or control<br>contribution                    | (iv) Gross receipts from activity   | (v) Amount paid<br>to (or retained by)<br>fundraiser<br>listed in col. (i) | (vi) Amount paid<br>to (or retained by)<br>organization |
|  |  | Yes N   | 0   |  |   |
|  |  |   |   |  |   |
|  |  |   |   |  |   |
|  |  |   |   |  |   |
|  |  |   |   |  |   |
|  |  |   |   |  |   |
|  |  |   |   |  |   |
| 3 List all states in which the organization or licensing.  | n is registered or licensed to soli  | cit contributi  | ons or has been notifie   | ed it is exempt from r   | egistration   |
| <sup>7</sup> N   |  |   |   |  |   |
|  |  |   |   |  |   |
|  |  |   |   |  |   |
|  |  |   |   |  |   |

Schedule G (Form 990 or 990-EZ) 2010

LHA Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

|                 | irt      | Fundraising Events. Complete if the of fundraising event contributions and growth and growth fundraising event contributions. |                                       |  |                       |  |
|-----------------|----------|---|---------------------------------------|--|-----------------------|--|
|                 |          |   | (a) Event #1 PHOENIX BALL             | (b) Event #2                                     | (c) Other events NONE | (d) Total events<br>(add col. (a) through        |
| •               |          |   | (event type)                          | (event type)                                     | (total number)        | col. <b>(c)</b> )                                |
| anne            |          |   | (0.0                                  | (0.0111.0)                                       | (1010)                |  |
| Revenue         | 1        | Gross receipts  | 61,385.                               |  |                       | 61,385.  |
|                 | 2        | Less: Charitable contributions  |                                       |  |                       |  |
|                 |          |   |                                       |  |                       | 61 205   |
|                 | 3        | Gross income (line 1 minus line 2)  | 61,385.                               |  |                       | 61,385.  |
|                 | 4        | Cash prizes   |                                       |  |                       |  |
| ses             | 5        | Noncash prizes  |                                       |  |                       |  |
| zper            | 6        | Rent/facility costs   |                                       |  |                       |  |
| Direct Expenses | 7        | Food and beverages  |                                       |  |                       |  |
|                 | 8        | Entertainment   |                                       |  |                       |  |
|                 | 9        | Other direct expenses   |                                       |  |                       | 51,264.  |
|                 | 10       | Direct expense summary. Add lines 4 throug  |                                       |  |                       | ( 51,264)  |
| 88****8         | 11       | Net income summary. Combine line 3, colum   |                                       |  |                       | 10,121.  |
|                 | irt      |   | answered "Yes" to Form                | 990, Part IV, line 19, or                        | reported more than    |  |
|                 |          | \$15,000 on Form 990-EZ, line 6a.   |                                       | (h) Dull tabe (instant                           | 1                     | (d) Total gaming (add                            |
| ge              |          |   | (a) Bingo                             | (b) Pull tabs/instant<br>bingo/progressive bingo | (c) Other gaming      | (d) Total gaming (add col. (a) through col. (c)) |
| Revenue         |          |   |                                       | bingo/progradore bingo                           |                       | con (a) an oagh con (e))                         |
| ፙ               | 1        | Gross revenue   |                                       |  |                       |  |
|                 | i i      | Gloss Tovellus  |                                       |  |                       |  |
| 89<br>S         | 2        | Cash prizes   |                                       |  |                       |  |
| Direct Expenses | 3        | Noncash prizes  |                                       |  |                       |  |
| irect E         | 4        | Rent/facility costs   |                                       |  |                       |  |
| _               | 5        | Other direct expenses   |                                       |  |                       |  |
|                 | <u> </u> |   | Yes %                                 | Yes %  | Yes %                 | 5  |
|                 | 6        | Volunteer labor   | No                                    | No No  | No No                 |  |
|                 | 7        | Direct expense summary. Add lines 2 throug  | h 5 in column (d)                     |  | <b>&gt;</b>           | ( )  |
|                 | 8        | Net gaming income summary. Combine line   | 1, column d, and line 7               | ***************************************          | <b>.</b>              |  |
|                 |          |   |                                       | <del></del> -                                    |                       |  |
| 9               |          | ter the state(s) in which the organization opera  |                                       |  |                       |  |
|                 |          | the organization licensed to operate gaming a   |                                       |  |                       | Yes No   |
| Ł               | lf "     | No," explain:   |                                       |  |                       |  |
|                 | _        |   |                                       |  |                       |  |
|                 |          | ere any of the organization's gaming licenses r   | · · · · · · · · · · · · · · · · · · · | -  | •                     | Yes No   |
| t               | f "      | Yes," explain:  |                                       |  |                       |  |
|                 |          |   |                                       |  |                       |  |
| 0320            | 82 0     | 1-13-11   |                                       |  | Schedule G (Fo        | orm 990 or 990-EZ) 2010                          |

| Schedule G (Form 990 or 990-EZ) 2010 CUMBERLAND UNIVERSITY  | 62-05                 | <u> </u>   | Page 3                                 |
|---|-----------------------|------------|--|
| 11 Does the organization operate gaming activities with nonmembers?   |                       | Yes        | ☐ No                                   |
| 12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity to administer charitable gaming? |                       | Yes        | □ No                                   |
| 13 Indicate the percentage of gaming activity operated in:  |                       |            |  |
| a The organization's facility   |                       | 13a        | %                                      |
| <b>b</b> An outside facility  |                       | 13b        | %                                      |
| 14 Enter the name and address of the person who prepares the organization's gaming/special events book  |                       |            |  |
| Name ▶  |                       |            |  |
| Address ►   |                       |            |  |
| 15a Does the organization have a contract with a third party from whom the organization receives gaming re-                                       | venue?                | Yes        | ☐ No                                   |
| b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ a of gaming revenue retained by the third party ▶ \$             | nd the amount         |            |  |
| c If "Yes," enter name and address of the third party:  |                       |            |  |
| Name ▶  |                       |            |  |
| Address >   |                       |            |  |
| 16 Gaming manager information:  |                       |            |  |
| Name ▶  |                       |            | ······································ |
| Gaming manager compensation > \$  |                       |            |  |
|   |                       |            |  |
| Description of services provided  |                       |            |  |
|   |                       |            |  |
|   |                       |            |  |
| Director/officer Employee Independent contractor  |                       |            |  |
| 17 Mandatory distributions:   |                       |            |  |
| a Is the organization required under state law to make charitable distributions from the gaming proceeds t  | 0                     |            |  |
| retain the state gaming license?  |                       | Yes        | No                                     |
| b Enter the amount of distributions required under state law to be distributed to other exempt organization                                       | ns or spent in the    |            |  |
| organization's own exempt activities during the tax year ▶ \$   |                       |            |  |
| Part IV Supplemental Information. Complete this part to provide the explanations required by Part I,  |                       |            |  |
| lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any ac   | dditional information | see instru | ctions).                               |
|   |                       |            |  |
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|   |                       |            | <del> </del>                           |
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|   |                       |            |  |
|   |                       |            |  |

Schedule I (Form 990) (2010) 2 Employer identification number 62-0599339 OMB No. 1545-0047 Open to Public Inspection (h) Purpose of grant or assistance X Yes Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. Governments, and Individuals in the United States Grants and Other Assistance to Organizations, Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. ▶ Attach to Form 990. LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Enter total number of section 501(c)(3) and government organizations ........ CUMBERLAND UNIVERSITY criteria used to award the grants or assistance? Part 1 General Information on Grants and Assistance Enter total number of other organizations 1 (a) Name and address of organization Name of the organization Department of the Treasury Internal Revenue Service **SCHEDULE 1** (Form 990) Partill

(f) Description of non-cash assistance (e) Method of valuation (book, FMV, appraisal, other) Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed. SCHEDULE I, PART I, LINE 2: STUDENTS ARE VERIFIED FOR ELIGIBILITY AND FUNDS Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. ACCOUNT IS REFUNED IF NOT USED IN (d) Amount of non-cash assistance 0 12,475,490. (c) Amount of cash grant (b) Number of recipients IF STUDENT WITHDRAWS. ARE POSTED TO EACH STUDENT'S ACCOUNT. (a) Type of grant or assistance SPECIFIED TIME OR Schedule I (Form 990) (2010) STUDENT SCHOLARSHIPS

Schedule I (Form 990) (2010)

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CUMBERLAND UNIVERSITY

#### **SCHEDULE J** (Form 990)

## **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees
Complete if the organization answered "Yes" to Form 990,

Part IV, line 23.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

► Attach to Form 990. ► See separate instructions.

CUMBERLAND UNIVERSITY

**Employer identification number** 62-0599339

| Yes   No   No   Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.   First-class or charter travel   X   Housing allowance or residence for personal use   First-class or charter travel   X   Housing allowance or residence for personal use   Travel for companions   Payments for business use of personal residence   Trav indemnification and gross-up payments   X   Health or social club dues or initiation fees   Discretionary spending account   Personal services (e.g., maid, chartfeur, chef)   | P       | rt I Questions Regarding Compensation  |    |                    |                  |
|--|---------|--|----|--------------------|------------------|
| Part VII, Saction A, line 1a. Complete Part III to provide any relevant Information regarding these items.    First-class or charter travel  | parame. |  |    | Yes                | No               |
| Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Tax indemnification and gross-up payments Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment Tax indemnification and gross-up payment for granization granization and gross-up payment for granization granization and gross-up payment for granization granization and granization gra | 1a      | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.   |    |                    |                  |
| Tax indemnification and gross-up payments  |         | The state of the s |    |                    |                  |
| Discretionary spending account   |         |  |    |                    |                  |
| b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain   |         | Tax indemnification and gross-up payments  LX  Health or social club dues or initiation fees   |    |                    |                  |
| reimbursement or provision of all of the expenses described above? If 'No,' complete Part III to explain  Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the Items checked in line 1a?  Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.  CEO/Executive Director.  CEO/Executive Director. Check all that apply.  CEO/Executive Director.  CEO/Execu |         | Discretionary spending account  Personal services (e.g., maid, chauffeur, chef)  |    |                    |                  |
| 2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?  3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.  \[  \text{ \text       | b       | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or  |    |                    |                  |
| trustees, and the CEO/Executive Director, regarding the items checked in line 1a?  3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.    X   Compensation committee   X   Written employment contract   Independent compensation consultant   X   Compensation survey or study   Independent compensation consultant   X   Approval by the board or compensation committee   A   During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filling organization or a related organization:  a Receive a severance payment or change-of-control payment from the organization or a related organization?   4a   X    b Participate in, or receive payment from, a supplemental nonqualified retirement plan?   4b   X    c Participate in, or receive payment from, a supplemental nonqualified retirement plan?   4c   X    if "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.  Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.  5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:  a The organization?   5a   X    b Any related organization?   5b   X    if "Yes" to line 5a or 5b, describe in Part III.  6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?   6a   X    b Any related organization?   6b   X    if "Yes" to line 6a or 6b, describe in Part III.  7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described  |         | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain   | 1b | Х                  |                  |
| 3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.    X   Compensation committee   X   Written employment contract   Independent compensation consultant   X   Compensation survey or study   Independent compensation consultant   X   Approval by the board or compensation committee  | 2       | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,   |    |                    |                  |
| CEO/Executive Director. Check all that apply.  X Compensation committee  X Compensation committee  X Compensation survey or study  Form 990 of other organizations  X Compensation survey or study  Approval by the board or compensation committee  4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filling organization or a related organization:  a Receive a severance payment or change-of-control payment from the organization or a related organization?  4 Participate in, or receive payment from, a supplemental nonqualified retirement plan?  4 Participate in, or receive payment from, an equity-based compensation arrangement?  4 Participate in, or receive payment from, an equity-based compensation arrangement?  5 Participate in, or receive payment from, an equity-based compensation arrangement?  6 Pro persons listed in Form 990, Part VIII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:  a The organization?  5 Pro persons listed in Form 990, Part VIII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  5 Pro persons listed in Form 990, Part VIII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  5 Pro persons listed in Form 990, Part VIII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  5 Pro persons listed in Form 990, Part VIII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  7 Pro persons listed in Form 990, Part VIII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Feyn 990, Part VIII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Feyn 990, Part VIII, paid or accrued pursuant  |         | trustees, and the CEO/Executive Director, regarding the items checked in line 1a?  | 2  | X                  | *************    |
| CEO/Executive Director. Check all that apply.  X Compensation committee  X Compensation committee  X Compensation survey or study  Form 990 of other organizations  X Compensation survey or study  Approval by the board or compensation committee  4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filling organization or a related organization:  a Receive a severance payment or change-of-control payment from the organization or a related organization?  4 Participate in, or receive payment from, a supplemental nonqualified retirement plan?  4 Participate in, or receive payment from, an equity-based compensation arrangement?  4 Participate in, or receive payment from, an equity-based compensation arrangement?  5 Participate in, or receive payment from, an equity-based compensation arrangement?  6 Pro persons listed in Form 990, Part VIII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:  a The organization?  5 Pro persons listed in Form 990, Part VIII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  5 Pro persons listed in Form 990, Part VIII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  5 Pro persons listed in Form 990, Part VIII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  5 Pro persons listed in Form 990, Part VIII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  7 Pro persons listed in Form 990, Part VIII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Feyn 990, Part VIII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Feyn 990, Part VIII, paid or accrued pursuant  |         |  |    |                    |                  |
| X   Compensation committee   X   Written employment contract   Independent compensation consultant   X   Compensation survey or study   X   Approval by the board or compensation committee   Approval by the board or compensation contingent on the revenues of:   Approval by the board or compensation contingent on the revenues of:   Approval by the board or compensation contingent on the revenues of:   Approval by the board or compensation contingent on the net earnings of:   Approval by the board or compensation contingent on the net earnings of:   Approval by the board or compensation contingent on the net earnings of:   Approval by the board or contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III   Approval by the board or contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III   Approval by the board or contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)   Yes, describe in Part III   Approval by the board or contract that was subject to the initial co    | 3       | Indicate which, if any, of the following the organization uses to establish the compensation of the organization's   |    |                    |                  |
| X   Compensation committee   X   Written employment contract   Independent compensation consultant   X   Compensation survey or study   X   Approval by the board or compensation committee   Approval by the board or compensation contingent on the revenues of:   Approval by the board or compensation contingent on the revenues of:   Approval by the board or compensation contingent on the revenues of:   Approval by the board or compensation contingent on the net earnings of:   Approval by the board or compensation contingent on the net earnings of:   Approval by the board or compensation contingent on the net earnings of:   Approval by the board or contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III   Approval by the board or contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III   Approval by the board or contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)   Yes, describe in Part III   Approval by the board or contract that was subject to the initial co    |         | CEO/Executive Director. Check all that apply.  |    |                    |                  |
| Independent compensation consultant Form 990 of other organizations  X Approval by the board or compensation committee  4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:  a Receive a severance payment or change-of-control payment from the organization or a related organization?  4a X b Participate in, or receive payment from, an equity-based compensation arrangement? 4b X c Participate in, or receive payment from, an equity-based compensation arrangement? 4c X if "Yes" to any of lines 4a:c, list the persons and provide the applicable amounts for each item in Part III.  Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.  5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:  a The organization? 5a X If "Yes" to line 5a or 5b, describe in Part III.  6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization? 6a X b Any related organization? 6b X If "Yes" to line 6a or 6b, describe in Part III.  7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  7 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)" If "Yes," describe in Part III.  8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)" If "Yes," describe in Part III.  8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.495 |         |  |    |                    |                  |
| Form 990 of other organizations  X Approval by the board or compensation committee  4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filling organization or a related organization:  a Receive a severance payment or change-of-control payment from the organization or a related organization?  4 A X  b Participate in, or receive payment from, a supplemental nonqualified retirement plan?  c Participate in, or receive payment from, an equity-based compensation arrangement?  If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.  Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.  5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:  a The organization?  If "Yes" to line 5a or 5b, describe in Part III.  6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  If "Yes" to line 6a or 6b, describe in Part III.  7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.  8 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in  |         | Independent compensation consultant  X Compensation survey or study  |    |                    |                  |
| 4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filling organization or a related organization:  8 Receive a severance payment or change-of-control payment from the organization or a related organization?  4  |         | Form 990 of other organizations  X Approval by the board or compensation committee   |    |                    |                  |
| organization or a related organization:  Receive a severance payment or change-of-control payment from the organization or a related organization?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, an equity-based compensation arrangement?  Participate in, or receive payment from, an equity-based compensation arrangement?  Participate in, or receive payment from, an equity-based compensation arrangement?  Participate in, or receive payment from, an equity-based compensation arrangement?  Participate in, or receive payment from, an equity-based compensation arrangement?  Participate in, or receive payment from, an equity-based compensation arrangement?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from pay or accrued pursuant to a contract that was subject to the initial contract exception described in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? if "Yes," describe in Part III  Participate in, or receive payments in p |         |  |    |                    |                  |
| organization or a related organization:  Receive a severance payment or change-of-control payment from the organization or a related organization?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, an equity-based compensation arrangement?  Participate in, or receive payment from, an equity-based compensation arrangement?  Participate in, or receive payment from, an equity-based compensation arrangement?  Participate in, or receive payment from, an equity-based compensation arrangement?  Participate in, or receive payment from, an equity-based compensation arrangement?  Participate in, or receive payment from, an equity-based compensation arrangement?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from pay or accrued pursuant to a contract that was subject to the initial contract exception described in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? if "Yes," describe in Part III  Participate in, or receive payments in p | 4       | During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing   |    |                    |                  |
| a Receive a severance payment or change-of-control payment from the organization or a related organization?  b Participate in, or receive payment from, a supplemental nonqualified retirement plan?  c Participate in, or receive payment from, an equity-based compensation arrangement?  dc X  If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.  Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:  a The organization?  fr "Yes" to line 5a or 5b, describe in Part III.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  fr "Yes" to line 6a or 6b, describe in Part III.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  fr "Yes" to line 6a or 6b, describe in Part III.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.  8  |         |  |    |                    |                  |
| b Participate in, or receive payment from, a supplemental nonqualified retirement plan?  c Participate in, or receive payment from, an equity-based compensation arrangement?  If "Yes" to any of lines 4a·c, list the persons and provide the applicable amounts for each item in Part III.  Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:  The organization?  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  fi "Yes" to line 5a or 5b, describe in Part III.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  fi "Yes" to line 6a or 6b, describe in Part III.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.  If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in  | а       | Receive a severance payment or change-of-control payment from the organization or a related organization?  | 4a |                    |                  |
| c Participate in, or receive payment from, an equity-based compensation arrangement?  If "Yes" to any of lines 4a·c, list the persons and provide the applicable amounts for each item in Part III.  Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:  The organization?  The organization?  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  The organization?  Any related organization?  The organization?  Any related organization?  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  The organization?  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," described in Part III.  If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in  | b       | Participate in, or receive payment from, a supplemental nonqualified retirement plan?  | 4b |                    |                  |
| If "Yes" to any of lines 4a·c, list the persons and provide the applicable amounts for each item in Part III.  Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:  a The organization?  b Any related organization?  ff "Yes" to line 5a or 5b, describe in Part III.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  b Any related organization?  ff "Yes" to line 6a or 6b, describe in Part III.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.  If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in  | С       |  | 4c |                    | X                |
| Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.  5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:  a The organization?  b Any related organization?  f "Yes" to line 5a or 5b, describe in Part III.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  b Any related organization?  f "Yes" to line 6a or 6b, describe in Part III.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.  8 Were any amounts and of the organization also follow the rebuttable presumption procedure described in   |         |  |    |                    |                  |
| For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:  a The organization?  b Any related organization?  f "Yes" to line 5a or 5b, describe in Part III.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  b Any related organization?  f "Yes" to line 6a or 6b, describe in Part III.  For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.  8 Were to line 8, did the organization also follow the rebuttable presumption procedure described in   |         |  |    |                    |                  |
| contingent on the revenues of:  a The organization?  b Any related organization?  f "Yes" to line 5a or 5b, describe in Part III.  6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  b Any related organization?  contingent on the net earnings of:  a The organization?  b Any related organization?  f "Yes" to line 6a or 6b, describe in Part III.  7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III  8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III  8 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in  |         | Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.  |    |                    |                  |
| a The organization?  b Any related organization?  If "Yes" to line 5a or 5b, describe in Part III.  6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  b Any related organization?  If "Yes" to line 6a or 6b, describe in Part III.  7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.  8 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in  | 5       | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation  |    |                    |                  |
| a The organization?  b Any related organization?  If "Yes" to line 5a or 5b, describe in Part III.  6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  b Any related organization?  If "Yes" to line 6a or 6b, describe in Part III.  7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.  8 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in  |         | ·  |    |                    |                  |
| b Any related organization? If "Yes" to line 5a or 5b, describe in Part III.  6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  b Any related organization? If "Yes" to line 6a or 6b, describe in Part III.  7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.  9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in   | а       |  | 5a |                    | X                |
| If "Yes" to line 5a or 5b, describe in Part III.  6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  b Any related organization?  If "Yes" to line 6a or 6b, describe in Part III.  7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.  9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in  | b       |  | 5b |                    | Х                |
| For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  a The organization?  b Any related organization?  If "Yes" to line 6a or 6b, describe in Part III.  7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.  8 X  9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in   |         | ·  |    |                    |                  |
| contingent on the net earnings of:  a The organization?  b Any related organization?  If "Yes" to line 6a or 6b, describe in Part III.  7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III  8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III  9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in  | 6       |  |    |                    |                  |
| a The organization? b Any related organization? If "Yes" to line 6a or 6b, describe in Part III.  7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III  8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III  9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in  |         |  |    |                    |                  |
| b Any related organization?  If "Yes" to line 6a or 6b, describe in Part III.  7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III  8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III  9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in   | а       |  | 6a |                    | X                |
| If "Yes" to line 6a or 6b, describe in Part III.  7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.  8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III.  8 X  9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in   | _       |  | 6b |                    | Х                |
| 7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III  8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III  9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in  | _       |  |    |                    |                  |
| not described in lines 5 and 6? If "Yes," describe in Part III   | 7       |  |    | a grave exchangely | a see antidition |
| 8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III 8 X  9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in  | •       |  | 7  |                    | Х                |
| initial contract exception described in Regulations section 53.4958-4(a)(3)? if "Yes," describe in Part III  | 8       |  |    |                    |                  |
| 9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in   | •       |  | 8  |                    | Х                |
|  | 9       |  |    |                    |                  |
|  | •       | Regulations section 53.4958-6(c)?  | 9  |                    |                  |

Schedule J (Form 990) 2010

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Schedule J (Form 990) 2010

Part III Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

|                          |          | (B) Breakdown of V   | (B) Breakdown of W-2 and/or 1099-MISC compensation | SC compensation  | (C)  | (Q)                    | (E)        | (F)   |
|--------------------------|----------|--|--|--|--|------------------------|------------|---|
| (A) Name                 | <b>I</b> | (i) Base<br>compensation   | (ii) Bonus & incentive compensation                | (iii) Other reportable compensation  | Retirement and other deferred compensation | Nontaxable<br>benefits | (B)(l)-(D) | compensation<br>reported in prior<br>Form 990 or<br>Form 990-EZ |
| 1100                     | €        | 200,000.   | 0  | 000  | 10,166.                                    | 0                      | 210,166.   | 0   |
| 1 DK HAKVILL EATON, PH.D |          | 0  | 0  | 0  | 0  | •                      | •          | 0   |
| 2                        | )<br>E   |  |  |  |  |                        |            |   |
|                          | ε        |  |  |  |  |                        |            |   |
| 3                        | 8        | and the state of t |  |  |  |                        |            |   |
| 4                        | € €      |  |  |  |  |                        |            |   |
|                          | €        |  |  |  |  |                        |            |   |
| သ                        | <b>E</b> |  |  |  |  |                        |            |   |
|                          | <b>E</b> |  |  |  |  |                        |            |   |
| 9                        | €        |  |  |  |  |                        |            |   |
|                          | €        |  |  |  |  |                        |            |   |
| 7                        | €        |  |  |  |  |                        |            |   |
|                          | 8        |  |  |  |  |                        |            |   |
| 8                        | €        |  |  |  |  |                        |            |   |
|                          | <b>E</b> |  |  |  |  |                        |            |   |
| 6                        | €        |  |  |  |  |                        |            |   |
|                          | 8        |  |  |  |  |                        |            |   |
| 10                       | Ξ        |  |  |  |  |                        |            |   |
|                          | €        |  |  |  |  |                        |            |   |
| 11                       | Ξ        |  |  |  |  |                        |            |   |
|                          | 8        |  |  |  |  |                        |            |   |
| 12                       | €        | - "  |  |  |  |                        |            |   |
|                          | €        |  |  |  |  |                        |            |   |
| 13                       | €        |  |  |  |  |                        |            |   |
|                          | €        |  |  |  |  |                        |            |   |
| 14                       | €        |  |  |  |  |                        |            |   |
|                          | Ξ        |  |  | A series appropriate to the series of the se |  |                        |            |   |
| 15                       | €        |  |  |  |  |                        |            |   |
|                          | €        |  |  |  |  |                        |            |   |
| 16                       | ▣        |  |  |  |  |                        |            |   |
|                          |          |  |  | ;  |  |                        | Schedule   | Schedule J (Form 990) 2010                                      |

Schedule J (Form 990) 2010

#### **SCHEDULE L**

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

#### **Transactions With Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

2010
Open To Public Inspection:

Name of the organization

Employer identification number

CUMBERLAND UNIVERSITY 62-0599339

| (a) Name of dis                           | audified ==:   | ~~~                      |                               | (b) Description        | of transc                               | otion                                   |   |                  | (c) Cor                                 | rected           |
|---|----------------|--------------------------|-------------------------------|------------------------|---|---|---|------------------|---|------------------|
| (a) Name of dis                           | iqualified per | son                      |                               | (b) Description        | oi transa                               | IGUOTI                                  |   |                  | Yes                                     | No               |
|   |                |                          |                               |                        |   |   |   |                  |   |                  |
|   |                |                          |                               |                        |   |   |   |                  |   |                  |
|   |                |                          |                               |                        |   |   |   |                  |   |                  |
|   |                |                          |                               |                        |   |   |   |                  |   |                  |
|   |                |                          |                               |                        |   |   |   |                  |   |                  |
|   |                |                          |                               |                        |   |   |   |                  |   |                  |
| Enter the amount of tax impo              | osed on the    | organizatior             | n managers or disqualifi      | ed persons during the  | e year un                               | der                                     |   |                  |   |                  |
|   |                |                          |                               |                        |   |   |   |                  |   |                  |
| Enter the amount of tax, if a             | ny, on line 2, | above, rein              | nbursed by the organiza       | tion                   |   |   | . 🕨 \$                                  |                  |   |                  |
|   | - ·            |                          |                               |                        |   |   |   |                  |   |                  |
| irt II Loans to and/o                     |                |                          |                               |                        |   |   |   |                  |   |                  |
|   |                |                          | on Form 990, Part IV,         | line 26, or Form 990-E |   |   | Ba.                                     | around           |   |                  |
| (a) Name of interested person and purpose |                | to or from<br>anization? | (c) Original principal amount | (d) Balance due        |   | In<br>ault?                             | by bo                                   | oroved<br>ard or | 10.                                     | 'ritten<br>ment? |
| person and purpose                        |                |                          |                               |                        |   | T                                       |   | ittee?           |   |                  |
|   | То             | From                     |                               |                        | Yes                                     | No                                      | Yes                                     | No               | Yes                                     | No               |
|   | 1              | <u> </u>                 |                               |                        | -                                       |   |   |                  |   |                  |
|   | -              |                          |                               |                        | ļ                                       |   |   |                  |   |                  |
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| <del></del>                               |                |                          |                               |                        |   |   |   |                  |   |                  |
|   |                |                          |                               |                        | <u> </u>                                |   |   |                  |   |                  |
|   |                |                          |                               |                        |   |   |   |                  |   |                  |
|   |                | <del> </del>             |                               | ·                      |   |   |   |                  | -                                       |                  |
|   | <del> </del>   | <u> </u>                 |                               |                        |   |   |   |                  |   |                  |
| al  | <b></b>        | <u> </u>                 | <b>▶</b> \$                   |                        |   |   |   |                  |   |                  |
|   | tance Be       | nefitina l               | nterested Persons             | S.                     | 100000000000000000000000000000000000000 | *************************************** | 100000000000000000000000000000000000000 |                  | 100000000000000000000000000000000000000 | *************    |
| 20227222222222                            |                | _                        | on Form 990, Part IV, I       |                        |   |   |   |                  |   |                  |
| (a) Name of interested                    |                | 100                      | (b) Relationship between      |                        | and                                     | 7                                       | (c) Am                                  | ount an          | d type o                                | f                |
| (-) (                                     | p 0.00         |                          | the org                       | ganization             |   |   |   | assistan         |   | -                |
|   |                |                          |                               |                        |   |   |   |                  |   | ,                |
|   | ***            |                          |                               | ****                   |   |   |   |                  |   |                  |
|   |                |                          |                               |                        |   |   |   |                  |   |                  |
|   |                |                          |                               |                        |   |   |   |                  |   |                  |
|   |                |                          |                               |                        |   |   |   |                  |   |                  |
|   |                |                          |                               |                        |   |   |   |                  |   |                  |
|   |                |                          |                               |                        |   |   |   |                  |   |                  |
|   |                |                          |                               |                        |   |   |   |                  |   |                  |
|   |                |                          |                               |                        |   |   |   |                  |   |                  |

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Schedule L (Form 990 or 990-EZ) 2010

Page 2

| (a) Name of interested person           | "Yes" on Form 990, Part IV, line 28a, 28<br>(b) Relationship between interested<br>person and the organization | (c) Amount of transaction                         | (d) Description of transaction |       | aring of<br>ation's |
|---|--|---|--------------------------------|-------|---------------------|
|   | porcon and me organization   |   | ,, .,, ., .,                   | Yes   | No                  |
| WP BONE                                 | WILSON COUNTY MOTOR  | 4,732.  | PURCHASE ON                    |       | X                   |
| CUMBERLAND DIRECTORS                    | BAIRD FOUNDATION   | 0.  |                                |       | X                   |
| BRYANT, CARROLL, BRADSHAW               | BAIRD TRUST  | 0.  |                                |       | X                   |
| JOHN VAN MOL                            | DYE, VAN MOL AND LA  | 222,205.  | ADVERTISING                    |       | X                   |
| SAAD ETHISHAM                           | UNIVERSITY MEDICAL   | 25,385.   | HOSPITAL                       |       | Х                   |
|   |  |   |                                |       |                     |
|   |  |   |                                |       |                     |
|   |  | ······································            |                                |       |                     |
|   |  |   |                                |       |                     |
|   |  |   |                                |       |                     |
| Part V Supplemental Information         |  |   |                                |       |                     |
| Complete this part to provide additions | al information for responses to questions  | s on Schedule L (see                              | instructions).                 |       |                     |
|   |  |   |                                |       |                     |
| SCH L, PART IV, BUSINESS T              | RANSACTIONS INVOLVI  | NG INTEREST                                       | ED PERSONS:                    |       |                     |
|   |  |   |                                |       |                     |
| (A) NAME OF PERSON: WP BON              | E  |   |                                |       |                     |
| (-)                                     |  |   |                                |       |                     |
| (B) RELATIONSHIP BETWEEN I              | NTERESTED PERSON AND   | ORGANIZAT   | ION:                           |       |                     |
| LITT CON COUNTRY MOTORS                 |  |   |                                |       |                     |
| WILSON COUNTY MOTORS                    |  |   |                                |       |                     |
| (C) AMOUND OF DRANGACUTON               | ¢ 4 722  |   |                                |       |                     |
| (C) AMOUNT OF TRANSACTION               | \$ 4,732.  |   |                                |       |                     |
| PURCHASE ONE USED VEHICLE               | AND VARIOUS MAINTENA   | NCE TO VEH  | TCLES.                         |       |                     |
| TORCHIADE ONE COLD VEHICLE              | AND VARIOUD HAINTENA   | TACE TO ARE                                       | TCHED.                         |       |                     |
| (E) SHARING OF ORGANIZATIO              | N REVENUES? = NO   |   |                                |       |                     |
|   |  |   |                                |       |                     |
|   |  |   |                                |       |                     |
|   |  |   |                                |       |                     |
| (A) NAME OF PERSON: JOHN V              | AN MOL   |   |                                |       |                     |
|   |  |   |                                |       |                     |
| (B) RELATIONSHIP BETWEEN I              | NTERESTED PERSON AND   | ORGANIZAT   | ION:                           |       |                     |
|   |  |   |                                |       |                     |
| DYE, VAN MOL AND LAWRENCE               |  | · · · · · · · · · · · · · · · · · · ·             |                                |       |                     |
| (a) avoinm of mpayarament               | 4 000 005  |   |                                |       |                     |
| (C) AMOUNT OF TRANSACTION               | \$ 222,205.  |   | ,                              |       |                     |
| (D) DECODIDATON OF ADVICAC              | MION. ADVEDMENT A  | ארווי אינויי                                      |                                |       |                     |
| (D) DESCRIPTION OF TRANSAC              | TION: ADVERTISING AC   | PUC I   |                                |       |                     |
| (E) SHARING OF ORGANIZATIO              | N DEVENUECO - NO   |   |                                |       |                     |
| (E) SHARING OF ORGANIZATIO              | N KEVENOES: - NO   |   |                                |       |                     |
|   |  |   |                                |       |                     |
|   |  |   |                                |       |                     |
| (A) NAME OF PERSON: SAAD E              | THISHAM  |   |                                |       |                     |
| (A) NAME OF THROOM. DAMP I              | IIIIDIIAII   |   |                                |       |                     |
| (B) RELATIONSHIP BETWEEN I              | NTERESTED PERSON AND   | ORGANIZAT   | TON:                           |       |                     |
|   | ITELITED ELECTRICAL INTE   |   |                                |       |                     |
| UNIVERSITY MEDICAL CENTER               |  |   |                                |       |                     |
|   |  | <del>, , , , , , , , , , , , , , , , , , , </del> |                                |       |                     |
| (C) AMOUNT OF TRANSACTION               | \$ 25,385.   |   |                                |       |                     |
|   |  | ,   |                                |       |                     |
| (D) DESCRIPTION OF TRANSAC              | TION: HOSPITAL   |   |                                |       |                     |
|   |  |   | shadula L /Earm 000 a          | 200 - | 7) 0040             |

|   |   |             |              |             | es to questions on Schedule L (s        |  |
|---|---|-------------|--------------|-------------|---|--|
| ) | SHARING   | OF          | ORGANIZATION | REVENUES? = | = NO                                    |  |
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#### **SCHEDULE M** (Form 990)

### **Noncash Contributions**

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Attach to Form 990.

Employer identification number 62-0599339 CUMBERLAND UNIVERSITY

| Pa  | rt I Types of Property                               |                  |   |   |                     |                          |
|-----|--|------------------|---|---|---------------------|--------------------------|
|     |  | (a)              | (b)                                     | (c)   |                     | d)                       |
|     |  | Check if         | Number of contributions or              | Noncash contribution<br>amounts reported on |                     | determining              |
|     |  | applicable       | items contributed                       | Form 990, Part VIII, line 10                | noncasn contr       | ibution amounts          |
| 1   | Art - Works of art                                   |                  |   |   |                     |                          |
| 2   | Art - Historical treasures                           |                  |   |   |                     |                          |
| 3   | Art - Fractional interests                           |                  | , |   |                     |                          |
| 4   | Books and publications                               |                  |   |   |                     |                          |
| 5   | Clothing and household goods                         |                  |   |   |                     |                          |
| 6   | Cars and other vehicles                              |                  |   |   | <u> </u>            |                          |
| 7   | Boats and planes                                     |                  |   |   |                     |                          |
| 8   | Intellectual property                                |                  |   |   |                     |                          |
| 9   | Securities - Publicly traded                         |                  |   |   |                     |                          |
| 10  | Securities - Closely held stock                      |                  |   |   |                     |                          |
| 11  |  |                  |   |   |                     |                          |
|     | Securities - Partnership, LLC, or                    |                  |   |   |                     | war                      |
| 40  | trust interests                                      |                  |   |   |                     |                          |
| 12  | Securities · Miscellaneous                           |                  |   |   |                     |                          |
| 13  | Qualified conservation contribution -                |                  |   |   | 1                   |                          |
|     | Historic structures                                  |                  |   |   |                     |                          |
| 14  | Qualified conservation contribution - Other          |                  |   |   |                     |                          |
| 15  | Real estate - Residential                            |                  |   |   |                     |                          |
| 16  | Real estate - Commercial                             |                  |   |   |                     |                          |
| 17  | Real estate - Other                                  |                  |   |   |                     |                          |
| 18  | Collectibles   |                  |   |   |                     |                          |
| 19  | Food inventory                                       |                  |   |   |                     |                          |
| 20  | Drugs and medical supplies                           |                  |   |   |                     |                          |
| 21  | Taxidermy  |                  |   |   |                     |                          |
| 22  | Historical artifacts                                 |                  |   |   |                     |                          |
| 23  | Scientific specimens                                 |                  |   |   |                     |                          |
| 24  | Archeological artifacts                              |                  |   |   |                     |                          |
| 25  | Other $\blacktriangleright$ ( <u>USE OF SPACE/</u> ) | X                | 1                                       | 161,939.                                    | FAIR MARKE          | T VALUE OF               |
| 26  | Other ()   |                  |   |   |                     |                          |
| 27  | Other • ()   |                  |   |   |                     | , .                      |
| 28  | Other (  |                  |   |   |                     |                          |
| 29  | Number of Forms 8283 received by the organiz         | zation during    | the tax year for c                      | ontributions                                |                     |                          |
|     | for which the organization completed Form 828        | 83, Part IV, [   | Donee Acknowledg                        | gement 29                                   |                     |                          |
|     |  |                  |   |   |                     | Yes No                   |
| 30a | During the year, did the organization receive by     | y contributio    | n any property rep                      | orted in Part I, lines 1-28 th              | at it must hold for |                          |
|     | at least three years from the date of the initial of |                  |   |   |                     |                          |
|     | the entire holding period?                           |                  |   | •   |                     | 30a X                    |
| b   | If "Yes," describe the arrangement in Part II.       |                  | *************************************** | ***************************************     |                     |                          |
| 31  | Does the organization have a gift acceptance p       | oolicy that re   | equires the review                      | of any non-standard contrib                 | outions?            | 31 X                     |
| 32a |  |                  |   |   |                     |                          |
|     | contributions?                                       |                  | •                                       |   |                     | 32a X                    |
| h   | If "Yes," describe in Part II.                       | •••••            | *************************************** |   |                     | V40 /1                   |
| 33  | If the organization did not report an amount in      | column (a) f     | or a tune of overe                      | ty for which column (a) is a                | hackad              |                          |
| -   | describe in Part II.                                 | COMMITTED (C) II | or a type or proper                     | ty for which column (a) is c                | HOUNEU,             |                          |
| LHA | For Paperwork Reduction Act Notice, see              | the Instruct     | tions for Form 000                      | <u> </u>                                    | Calaadul - I        | Л (Form 990) (2010)      |
|     | aparmark madadidii Adi Holide, 366                   | and mound        | 101 1 01111 991                         | <b>/</b> 1                                  | Genedale N          | /1 (1 Ottili 980) (2010) |

032141 12-23-10

| Schedule M ( | Form 9          | 90) (2010)                                     | CUMBE                  | RLAND UNIT   | VER               | SITY                                  |                 |           |             |                                       | 62-0599339              | Page 2 |
|--------------|-----------------|--|------------------------|--|-------------------|---------------------------------------|-----------------|-----------|-------------|---------------------------------------|-------------------------|--------|
| Part II      | Supp<br>Also co | lemental<br>mplete this                        | Informa<br>part for an | <b>ition.</b> Complete the state of | his par<br>ation. | rt to provide                         | the in          | formation | required by | Part I,                               | lines 30b, 32b, and 33. |        |
| SCHEDUI      | ιE M            | , LINE   | 32B:                   | WACHOVIA   | IS                | HIRED                                 | TO              | SELL      | GIFTS       | OF                                    | SECURITIES              |        |
|              |                 |  |                        | ,  |                   |                                       |                 |           |             |                                       |                         |        |
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#### SCHEDULE O (Form 990 or 990-EZ)

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2010
Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

CUMBERTAND UNIVERSITY

Employer identification number 62-0599339

| COMBERNATION CITY PROPERTY.   |
|---|
| FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:              |
| PUBLIC.   |
|   |
| FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:                        |
| GRANTS & ALLOCATIONS - PROVIDES ASSISTANCE THROUGH FUNDED AND UNFUNDED      |
| SCHOLARSHIPS AND AWARDS TO THE APPROX 1,330 STUDENTS AND THROUGH GOVT       |
| FUNDED STUDENT FINANCIAL AID PROGRAMS TO APPROX 778 STUDENTS QUALIFYING     |
| FOR GOVT ASSISTANCE.  |
| EXPENSES \$ 12,475,490. INCL GRANTS OF \$ 2,236,361. REVENUE \$ 12,475,490. |
| FORM 990, PART VI, SECTION A, LINE 2: BUSINESS RELATIONSHIP: THREE          |
| DIRECTORS OF CUMBERLAND UNIVERSITY ARE ALSO DIRECTORS OF CEDARSTONE BANK,   |
| ONE OF WHOM IS THE PRESIDENT OF THE BANK.                                   |
|   |
| THE MEMBERS ARE FRAN MOSCARDELLI, BOB MCDONALD, AND JACKIE DOWDEN.          |
|   |
| FORM 990, PART VI, SECTION B, LINE 11: THE CHAIRMAN OF THE BOARD RECEIVES   |
| AN E-MAIL COPY OF THE COMPLETED 990 BEFORE FILING AND IS RESPONSIBLE FOR    |
| REVIEWING AND/OR DISTRIBUTING TO THE BOARD MEMBERS FOR REVIEW AND FOR       |
| APPROVAL BEFORE FILING.   |
|   |
| FORM 990, PART VI, SECTION B, LINE 12C: OFFICERS, DIRECTORS, AND TRUSTEES   |
| ARE REQUIRED TO SIGN AN ANNUAL CONFLICT OF INTERST DISCLOSURE STATEMENT.    |
|   |
| FORM 990, PART VI, SECTION B, LINE 15A: THE BOARD OF TRUST (ALL UNPAID)     |
| APPOINTS A COMMITTEE (EXCLUSIVE OF BOARD OFFICERS) TO EVALUATE THE          |

032211 01-24-11

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2010)

| Form 88  | 68 (Rev. 1-2011)  |            |   |                     |             | Page 2         |
|--|---|------------|---|---------------------|-------------|----------------|
| • If you   | are filing for an Additional (Not Automatic) 3-Month Ex   | tension,   | complete only Part II and check this bo   | ×                   | <b>&gt;</b> | X              |
| Note. Or   | nly complete Part II if you have already been granted an a are filing for an <b>Automatic 3-Month Extension, comple</b>                   | automatic  | 3-month extension on a previously filed   |                     |             |                |
| Part I   | V/4/******  |            |   | opies needed).      |             |                |
| -  | Name of exempt organization   |            |   | Employer ident      | ification   | number         |
| Type or  |   |            |   |                     |             |                |
| print  | CUMBERLAND UNIVERSITY   |            |   | 62-0599             | 9339        |                |
| File by the<br>extended<br>due date for<br>filing your | Number, street, and room or suite no. If a P.O. box, s ONE CUMBERLAND SQUARE  | ee instruc | tions.                                    |                     |             |                |
| return. See<br>instructions                            | City, town or post office, state, and ZIP code. For a for LEBANON, TN 37087   | oreign add | dress, see instructions.                  |                     |             |                |
| Enter the  | Return code for the return that this application is for (file   | e a separa | ate application for each return)          |                     |             | 0 1            |
| Applicat   |   | Return     | Application                               |                     |             | Return         |
| Is For   |   | Code       | Is For                                    |                     |             | Code           |
| Form 99  | )   | 01         |   |                     |             |                |
| Form 990   | )-BL  | 02         | Form 1041-A                               |                     |             | 08             |
| Form 990   | )-EZ  | 03         | Form 4720                                 |                     |             | 09             |
| Form 990   | )-PF  | 04         | Form 5227                                 |                     |             | 10             |
| Form 990   | 0-T (sec. 401(a) or 408(a) trust)   | 05         | Form 6069                                 |                     |             | 11             |
| Form 990   | 0-T (trust other than above)  | 06         | Form 8870                                 |                     |             | 12             |
| STOP! D  | o not complete Part II if you were not already granted  | l an autor | natic 3-month extension on a previou      | sly filed Form 88   | 68.         |                |
|  | MS. JUDY JORDAN   |            |   |                     |             |                |
|  | ooks are in the care of ► ONE CUMBERLAND  | SQUA       | RE - LEBANON, TN 370                      | 87-3554             |             |                |
|  | none No. ► (615) 444-2562   |            | FAX No. ► (615) 444-25                    |                     |             |                |
|  | organization does not have an office or place of business   |            |   |                     |             |                |
|  | is for a Group Return, enter the organization's four digit (  |            |   |                     |             |                |
| box 🕨  | . If it is for part of the group, check this box  |            | ach a list with the names and EINs of all | members the exte    | ension is   | for.           |
|  | quest an additional 3-month extension of time until   |            | L 15, 2012.                               | 21 (                |             |                |
|  |   |            |   | MAY 31, 2           | 3011        | ·············· |
| 6 If the   | ne tax year entered in line 5 is for less than 12 months, cl  | heck reas  | on: Initial return                        | Final return        |             |                |
| 7 04   | ☐ Change in accounting period   |            |   |                     |             |                |
|  | te in detail why you need the extension DDITIONAL TIME IS REQUIRED IN   | I ODDI     | ER TO OBTAIN ALL OF                       | MUR TAROT           | M A III T   | ONT            |
|  | ECESSARY TO FILE A COMPLETE A   |            |   | THE INFOR           | CMATT       | ON             |
| 111  | CEBBARI TO FILE A COMPLETE A  | AND A      | CORATE RETURN.                            |                     |             |                |
| 8a If t  | nis application is for Form 990-BL, 990-PF, 990-T, 4720, o  | ~ 6060 ~   | many the atomatative task land and        |                     |             |                |
|  | nrefundable credits. See instructions.  | or occe, e | nter the tentative tax, less any          | 00 6                |             | 0.             |
|  | nis application is for Form 990-PF, 990-T, 4720, or 6069,   | enter any  | refundable credite and estimated          | 8a \$               |             |                |
|  | payments made. Include any prior year overpayment all   | -          |   |                     |             |                |
|  | eviously with Form 8868.  | owed as a  | defeate and any amount paid               | 8b \$               |             | 0.             |
|  | lance due. Subtract line 8b from line 8a. Include your pa   | vment wit  | h this form if required by using          | <u> </u>            |             |                |
|  | TPS (Electronic Federal Tax Payment System). See instru   | -          | and torring in required, by defing        | 8c \$               |             | 0.             |
|  |   |            | d Verification                            |                     |             |                |
| Under pen<br>it is true, c                             | alties of perjury, I declare that I have examined this form, includi<br>orrect, and complete, and that I am authorized to prepare this fo | ing accomp |   | best of my knowled  | ige and be  | lief,          |
| Signature  | ► Title ► C   | CERTII     | FIED PUBLIC ACCOUNTA                      | N <sub>Date</sub> ► |             |                |
|  |   |            |   |                     |             |                |

Form **8868** (Rev. 1-2011)

#### IRS e-file Signature Authorization for an Exempt Organization

| 101 411  | - AMD / 1 C   1 C |   | J                  |     |    |        |
|--|-------------------|---|--------------------|-----|----|--------|
| For calendar year 2010, or fiscal year beginning | JUN               | 1 | , 2010, and ending | MAY | 31 | ,20 11 |

45-1878

OMB No

Department of the Treasury Internal Revenue Service

Do not send to the IRS. Keep for your records.

► See instructions. Name of exempt organization

Employer identification number

CUMBERLAND UNIVERSITY

62-0599339

Name and title of officer

JUDY JORDAN

VICE PRESIDENT/FINANCE

#### Type of Return and Return Information (Whole Dollars Only) Part I

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, or 5a, below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, or 5b, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than 1 line in Part I

| 1a | Form 990 check here $\blacktriangleright X$ b Total revenue, if any (Form 990, Part VIII, column (A), line 12) | 1b | 30700957 |
|----|--|----|----------|
| 2a | Form 990-EZ check here b Total revenue, if any (Form 990-EZ, line 9)   | 2b |          |
| 3a | Form 1120-POL check here b Total tax (Form 1120-POL, line 22)  | 3b |          |
| 4a | Form 990-PF check here <b>b</b> Tax based on investment income (Form 990-PF, Part VI, line 5)                  | 4b |          |
| 5a | Form 8868 check here b Balance Due (Form 8868, Part I, line 3c or Part II, line 8c)                            | 5b |          |
|    |  |    |          |

#### **Declaration and Signature Authorization of Officer**

Under penalties of periury. I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2010 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

#### Officer's PIN: check one box only

| X | ] I authorize   | DEMPSEY            | VANTREASE | & FOLLIS            | PLLC  | to enter my Pli | 12345   |  |
|---|---|--------------------|-----------|---------------------|---|-----------------|---|--|
|   |   |                    |           | ERO firm name       |   |                 | Enter five numbers, but<br>do not enter all zeros |  |
|   | as my signature on the organization's tax year 2010 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen. |                    |           |                     |   |                 |   |  |
|   | indicated v   | vithin this return |           | turn is being filed | re on the organization's tax year 201<br>with a state agency(ies) regulating ch<br>creen. |                 |   |  |

#### **Certification and Authentication**

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN.

62427654321

do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2010 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature

Officer's signature

Date > 03/02/12

**ERO Must Retain This Form - See Instructions** Do Not Submit This Form To the IRS Unless Requested To Do So

LHA For Paperwork Reduction Act Notice, see instructions. 12-27-10

Form **8879-EO** (2010)