## FOR TAX YEAR 2018

TENNESSEE QUALITY AWARD INC

BELLENFANT PLLC 9007 OVERLOOK BLVD BRENTWOOD, TN 37027 (615)370-8700

# Return of Organization Exempt From Income Tax

OMB No. 1545-0047

| Under section 501(c), 52 | 7, or 4947(a)(1) of the Internal | Revenue Code (except | private foundations) |
|--------------------------|----------------------------------|----------------------|----------------------|
|--------------------------|----------------------------------|----------------------|----------------------|

Do not enter social security numbers on this form as it may be made public.

2018

|               |             | the Treasury  |                             |  | y numbers on this for  | -                      | -         |                   |                    | Open to Public                |  |
|---------------|-------------|---|-----------------------------|--|--|------------------------|-----------|-------------------|--------------------|-------------------------------|--|
|               |             | ue Service  |                             |  | 990 for instructions a   |                        |           | n.                |                    | Inspection                    |  |
| _             |             | 1   | ar year, or tax year b      | · ·  |  | , 2018, and e          | nding     |                   | _                  | , 20                          |  |
| _             | Check if a  | pplicable:  | C Name of organization T    | INNESSEE QUALI                                   | TY AWARD INC   |                        |           |                   |                    | D Employer identification no. |  |
| =             | Address o   |   |                             |  | ERFORMANCE EXCE  | LLENC                  |           |                   |                    | 62-1502414                    |  |
|               | Name cha    | ange  | Number and street (or P.    | <ol> <li>box if mail is not delivered</li> </ol> | to street address)   |                        | Room/     |                   | E                  | Telephone number              |  |
| =             | nitial retu | rn  | 2525 PERIMET                | ER PLACE DRIVE                                   |  |                        | 122       | 2                 | _                  | (615)889-8323                 |  |
| =             | inal retu   | m/terminated  | City or town, state or prov | ince, country, and ZIP or for                    | eign postal code   |                        |           |                   | •                  | Gross receipts                |  |
| Ц             | Amended     | return  | NASHVILLE, T                | N 37214  |  |                        |           |                   |                    | \$ 587,285                    |  |
| $\Box$        | Applicatio  | n pending   | F Name and address of pri   | ncipal officer:                                  |  |                        | H(a       | ) Is this a group | return foi         | subordinates? Yes X No        |  |
|               |             |   |                             |  |  |                        | H(b       | ) Are all subo    | dinates            | included? Yes No              |  |
| <u> </u>      | Fax-exem    | pt status: 🛛 📉  | 501(c)(3) 501(c) (          | ) ◀ (insert no.)                                 | 4947(a)(1) or  | 527                    |           | lf "No," a        | attach a           | list. (see instructions)      |  |
| J             | Nebsite:    | <u>www</u>  | . TNCPE . ORG               |  |  |                        | H(c       | ) Group exer      | nption             | number 🕨                      |  |
|               |             | rganization: 🔀  | Corporation Trust           | Association Other                                | •  | L Year of formation: 1 | .992      | M State           | of lega            | I domicile: <b>TN</b>         |  |
| Pa            | rt I        | Summar  | у                           |  |  |                        |           |                   |                    |                               |  |
|               | 1           | Briefly descri  | ibe the organization's r    | nission or most signific                         | cant activities: <u>THE</u>  | MISSION OF             | TENNE     | SSEE QU           | JALI               | TY AWARD, INC.                |  |
| e             |             | D/B/A TE  | NNESSEE CENTER              | FOR PERFORMANC                                   | CE EXCELLENCE (  | TNCPE) IS TO           | DRI       | VE ORGA           | NIZZ               | ATIONAL                       |  |
| anc           |             | EXCELLEN  | CE IN TENNESSER             | 1.   |  |                        |           |                   |                    |                               |  |
| Governance    |             |   |                             |  |  |                        |           |                   |                    |                               |  |
| ove           | 2           | Check this be   | ox 🕨 🗌 if the organiza      | ation discontinued its c                         | perations or disposed  | of more than 25%       | of its n  | et assets.        |                    |                               |  |
| ڻ<br>م        | 3           | Number of vo  | oting members of the g      | overning body (Part V                            | I, line 1a) • • • • •  |                        |           |                   | 3                  | 26                            |  |
| Activities &  | 4           | Number of in  | dependent voting men        | bers of the governing                            | body (Part VI, line 1b)  |                        |           |                   | 4                  | 26                            |  |
| 'itie         | 5           |   | r of individuals employe    |  |  |                        |           |                   | 5                  | 4                             |  |
| cţì           | 6           |   | r of volunteers (estimat    | -  |  |                        |           |                   | 6                  | 216                           |  |
| Ă             | 7a          |   |                             | 37   | C), line 12 • • • • •  |                        |           |                   | 7a                 | 0                             |  |
|               |             |   | d business taxable inco     |  | <i>,</i> ,   |                        |           |                   | 7b                 | 0                             |  |
|               | -           |   |                             | ,  |  |                        |           | Prior Year        | -                  | Current Year                  |  |
|               | 8           | Contributions   | s and grants (Part VIII     | line 1h)   |  |                        |           |                   | ,675               |                               |  |
| P             | 9           |   |                             |  |  |                        |           |                   | ,196               |                               |  |
| ent           | 10          | -   |                             |  | 7d)  | F                      |           | 420               | , <u>190</u><br>69 |                               |  |
| Revenue       | 11          |   |                             |  | 0c, and 11e)   | F                      |           |                   | ,196               |                               |  |
| Ľ.            | 12          |   |                             |  | III, column (A), line 12)  | -                      |           |                   |                    |                               |  |
|               | 13          |   |                             | · · ·  | $\frac{111}{2} (1-3) \cdots \cdots$ |                        |           | 041               | ,136               | 587,285                       |  |
|               | 14          |   |                             |  | 4)   | -                      |           |                   |                    | 0                             |  |
|               | 15          |   |                             |  |  | -                      | 351,96    |                   |                    | 200, 220                      |  |
| es            |             | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)       ••••••         a Professional fundraising fees (Part IX, column (A), line 11e)       •••••••••••••••••••••••••••••••••••• |                             |  |  |                        |           |                   | ,908               | 380,238                       |  |
| Expenses      |             |   | •                           | . ,  | •  |                        |           |                   |                    | 0                             |  |
| ďx            |             |   | sing expenses (Part IX      |  |  | 32,402                 |           | 0.40              |                    | 206.650                       |  |
| ш             | 17          |   | ses (Part IX, column (A     |  |  |                        | 248,68    |                   |                    |                               |  |
|               | 18          |   | es. Add lines 13-17 (n      |  |  |                        | 600,64    |                   |                    |                               |  |
|               | 19          | Revenue les   | s expenses. Subtract        | ine 18 from line 12 .                            |  |                        |           |                   |                    |                               |  |
| Net Assets or |             | <b>T</b> . ( . ]  |                             |  |  | -                      | Beginni   | ng of Current     |                    | End of Year                   |  |
| sset          | 20          |   | (Part X, line 16) • •       |  |  |                        |           |                   | <u>,281</u>        |                               |  |
| et A:         | 21          |   | s (Part X, line 26)         |  | · · · · · · · · · · · · ·  |                        |           |                   | ,000               |                               |  |
|               |             |   |                             | act line 21 from line 20                         | )  |                        |           | 488               | ,281               | 374,333                       |  |
|               | rt II       |   | re Block                    |  |  | 4                      |           | no and balled     | 14.1               |                               |  |
|               |             |   |                             |  | ying schedules and statement<br>prmation of which preparer has   |                        | / knowled | ge and bellet,    | It IS              |                               |  |
|               |             | ۲.  |                             |  |  |                        |           |                   |                    |                               |  |
| Sig           | n           |   | RA FIELDS PARS              | INS  |  |                        |           |                   | Dete               |                               |  |
| -             |             | Signatur  | e of officer                |  |  |                        |           |                   | Date               |                               |  |
| Her           | e           |   | RA FIELDS PARSO             | NS, PRESIDENT                                    | CEO  |                        |           |                   |                    |                               |  |
|               |             | I lype or p   | print name and title        |  |  |                        |           |                   |                    |                               |  |
| <b>.</b> .    |             | Print/Type pre  | parer's name                | Preparer's signature                             |  | Date                   |           | Check             | if F               | PTIN                          |  |
| Pai           |             |   | LLENFANT CPA                |  |  | 05-31-2019             |           | self-employe      | d                  | P01625858                     |  |
|               | parer       |   | BELLEI                      | NFANT PLLC                                       |  |                        | Firm's    | EIN 🕨             |                    |                               |  |
| Use           | e Only      | Firm's addres   | s 🏲 🤅 9007 (                | OVERLOOK BLVD                                    |  |                        | Phone     | no.               |                    |                               |  |
|               |             |   | BRENT                       | NOOD TN 37027                                    |  |                        |           |                   |                    | 70-8700                       |  |
| May           | the IRS     | 6 discuss this  | return with the prepare     | r shown above? (see                              | instructions) • • • •  |                        |           |                   |                    | · · · 🛛 Yes 🗌 No              |  |
| For           | Paperv      | ork Reduction   | on Act Notice, see the      | e separate instructio                            | ns.  |                        |           |                   |                    | Form <b>990</b> (2018)        |  |

| Form | n 990 (2018) TENNESSEE QUALITY AWARD INC   | 62-1502414     | Page <b>2</b> |
|------|--|----------------|---------------|
| Pa   | rt III Statement of Program Service Accomplishments  |                |               |
|      | Check if Schedule O contains a response or note to any line in this Part III   |                | 🗌             |
| 1    | Briefly describe the organization's mission:   |                |               |
|      | THE MISSION OF TENNESSEE QUALITY AWARD, INC. D/B/A TENNESSEE CENTER FOR PERF   | ORMANCE        |               |
|      | EXCELLENCE (TNCPE) IS TO DRIVE ORGANIZATIONAL EXCELLENCE IN TENNESSEE.   |                |               |
|      |  |                |               |
|      |  |                |               |
| 2    | Did the organization undertake any significant program services during the year which were not listed on the             |                |               |
|      | prior Form 990 or 990-EZ?  | 🗌 Yes          | x No          |
|      | If "Yes," describe these new services on Schedule O.   |                |               |
| 3    | Did the organization cease conducting, or make significant changes in how it conducts, any program                       |                |               |
|      | services?  | 🗌 Yes          | x No          |
|      | If "Yes," describe these changes on Schedule O.  |                |               |
| 4    | Describe the organization's program service accomplishments for each of its three largest program services, as measur    | ed by          |               |
|      | expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to c | others,        |               |
|      | the total expenses, and revenue, if any, for each program service reported.  |                |               |
|      |  |                |               |
| 4a   | (Code: ) (Expenses \$ 294,840 including grants of \$ ) (Revenue  | \$             | )             |
|      | THROUGHOUT THE YEAR, TNCPE PROVIDES TRAINING OPPORTUNITIES TO ORGANIZATIONS  | THAT WANT TO   | /<br>>        |
|      | IMPROVE PROCESSES AND RESULTS. ALL OF THESE PROGRAMS ARE EITHER FREE OR AVAI   |                |               |
|      | AND OPEN TO THE PUBLIC. ORGANIZATIONS INTERESTED IN APPLYING TO TNCPE'S EVAL   |                |               |
|      | FEEDBACK PROGRAM CAN ATTEND ONE OF TNCPE'S APPLICATION WORKSHOPS. OTHER WORK   |                | TOCUS         |
|      | ON THE CRITERIA AND PERFORMANCE IMPROVEMENT METHODS ARE HELD IN CONJUNCTION  |                |               |
|      | EXCELLENCE IN TENNESSEE CONFERENCE. WHEN AN ORGANIZATION WINS AN EXCELLENCE  |                |               |
|      | HIGHEST HONOR, IT OFFERS A SERIES OF BEST PRACTICE TOURS FROM WHICH ATTENDEE   |                |               |
|      | FOR PERFORMANCE IMPROVEMENT STRATEGIES. TNCPE ALSO CONDUCTS CUSTOM TRAINING  |                |               |
|      | PRESENTATIONS TO INTERESTED ORGANIZATIONS.   | 020010100 1812 |               |
|      |  |                |               |
|      |  |                |               |
|      |  |                |               |
| 4b   | (Code: ) (Expenses \$ 294,840 including grants of \$ ) (Revenue  | \$             | )             |
|      | EVERY YEAR, TNCPE TRAINS 150-200 VOLUNTEERS TO SERVE ON ITS BOARD OF EXAMINE   |                | /<br>JG       |
|      | THIS IN-DEPTH TRAINING IN THE CRITERIA FOR PERFORMANCE EXCELLENCE, EXAMINERS   |                |               |
|      | ESSENTIAL SERVICE TO TNCPE BY CONDUCTING THE EVALUATION AND FEEDBACK PROCESS   |                | INERS         |
|      | HAVE REFERRED TO THEIR EXPERIENCE AS A "MINI MBA". THIS TRAINING ALSO EMPOWE   |                |               |
|      | APPLY THE CRITERIA AT THEIR OWN JOBS, IMPROVING PROCESSES AND RESULTS ALONG  |                |               |
|      | RESULT, EXAMINERS SPREAD THE LESSONS OF THE CRITERIA AT A GRASS-ROOTS LEVEL  |                |               |
|      | THEIR EMPLOYERS CHOOSE TO PARTICIPATE AS A TNCPE APPLICANT. THIS IS JUST ANO   |                |               |
|      | ACHIEVES ITS MISSION TO LEAD BUSINESSES AND OTHER ORGANIZATIONS IN THE PURSU   |                |               |
|      | EXCELLENCE.  | <u></u>        |               |
|      |  |                |               |
|      |  |                |               |
|      |  |                |               |
| 4c   | (Code: ) (Expenses \$ including grants of \$ ) (Revenue  | \$             | )             |
|      |  | •              | /             |
|      |  |                |               |
|      |  |                |               |
|      |  |                |               |
|      |  |                |               |
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|      |  |                |               |
|      |  |                |               |
|      |  |                |               |
|      |  |                |               |
|      |  |                |               |
| 4d   | Other program services (Describe in Schedule O.)   |                |               |
|      | (Expenses \$ including grants of \$ ) (Revenue \$  | )              |               |
| 4e   | Total program service expenses <b>589,680</b>  |                |               |

Form 990 (2018)

| Form |  | 52-15024  | 14  | Р   | age 3    |
|------|--|-----------|-----|-----|----------|
| Pai  | rt IV Checklist of Required Schedules  |           |     |     |          |
|      |  |           |     | Yes | No       |
| 1    | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"                |           |     |     |          |
|      | complete Schedule A  |           | 1   | Х   |          |
| 2    | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?                            |           | 2   | Х   |          |
| 3    | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to             |           |     |     |          |
| •    | candidates for public office? If "Yes," complete Schedule C, Part I  |           | 3   |     | Х        |
| 4    | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)                |           |     |     |          |
| -    | election in effect during the tax year? If "Yes," complete Schedule C, Part II   |           | 4   |     | Х        |
| F    |  | • • • • • | 4   |     |          |
| 5    | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,                 |           | _   |     | 3.7      |
| -    | assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III               |           | 5   |     | X        |
| 6    | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors                      |           |     |     |          |
|      | have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If                  |           |     |     |          |
|      | "Yes," complete Schedule D, Part I   |           | 6   |     | Х        |
| 7    | Did the organization receive or hold a conservation easement, including easements to preserve open space,                    |           |     |     |          |
|      | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II                         |           | 7   |     | Х        |
| 8    | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"          |           |     |     |          |
|      | complete Schedule D, Part III  |           | 8   |     | Х        |
| 9    | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a              |           |     |     |          |
|      | custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or                 |           |     |     | ĺ        |
|      | debt negotiation services? If "Yes," complete Schedule D, Part IV  |           | 9   |     | Х        |
| 10   | Did the organization, directly or through a related organization, hold assets in temporarily restricted                      |           |     |     |          |
| 10   | endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V · · · · · · · ·                 |           | 10  |     | Х        |
|      |  |           | 10  |     |          |
| 11   | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,                 |           |     |     |          |
|      | VII, VIII, IX, or X as applicable.   |           |     |     |          |
| а    | <b>o i i i i i i i</b>   |           |     |     |          |
|      | complete Schedule D, Part VI   | • • • • • | 11a | Х   |          |
| b    | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more               |           |     |     |          |
|      | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII • • • • • • • • • • • • • • • • • • |           | 11b |     | Х        |
| С    | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more                |           |     |     |          |
|      | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII                                    |           | 11c |     | Х        |
| d    | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets             |           |     |     |          |
|      | reported in Part X, line 16? If "Yes," complete Schedule D, Part IX  |           | 11d |     | Х        |
| е    |  |           | 11e |     | Х        |
| f    | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses      |           |     |     |          |
| •    | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X · ·   |           | 11f | Х   |          |
| 122  | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete          |           |     | 21  |          |
| 120  | Schedule D, Parts XI and XII   |           | 120 | v   |          |
|      |  |           | 12a | Х   |          |
| D    | Was the organization included in consolidated, independent audited financial statements for the tax year? If                 |           |     |     |          |
|      | "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional • • • •   |           | 12b |     | X        |
| 13   | Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>                     |           | 13  |     | X        |
| 14a  | Did the organization maintain an office, employees, or agents outside of the United States?                                  |           | 14a |     | Х        |
| b    | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,                             |           |     |     |          |
|      | fundraising, business, investment, and program service activities outside the United States, or aggregate                    |           |     |     |          |
|      | foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV                               |           | 14b |     | Х        |
| 15   | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or            |           |     |     |          |
|      | for any foreign organization? If "Yes," complete Schedule F, Parts II and IV   |           | 15  |     | Х        |
| 16   | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other                   |           |     |     |          |
|      | assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV                                    |           | 16  |     | Х        |
| 17   | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on               |           |     |     |          |
| -    | Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)                               |           | 17  |     | Х        |
| 18   | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on                  |           |     |     | ~ ~ ~    |
|      | Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II · · · · · · · · · · · · · · · · · ·                       |           | 18  |     | v        |
| 40   |  | • • • • • | 10  |     | X        |
| 19   | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?                 |           |     |     |          |
|      | If "Yes," complete Schedule G, Part III  |           | 19  |     | X        |
| 20 a |  |           | 20a |     | Х        |
| b    | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?                 | • • • • • | 20b |     | <b> </b> |
| 21   | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or                  |           |     |     |          |
|      | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II                            |           | 21  |     | Х        |

Form 990 (2018)

|         | 990 (207  |                    | TENNESSEE QUALITY AWARD INC  | 62-15024    | 14  | Р   | age 4    |
|---------|-----------|--------------------|--|-------------|-----|-----|----------|
| Pai     | rt IV     | Checklist c        | of Required Schedules (continued)  |             |     |     |          |
|         |           |                    |  |             |     | Yes | No       |
| 22      | Did the   | organization rep   | ort more than \$5,000 of grants or other assistance to or for domestic individuals on                        |             |     |     |          |
|         |           |                    | 2? If "Yes," complete Schedule I, Parts I and III  | •••••       | 22  |     | X        |
| 23      | Did the   | organization ans   | wer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the                                  | ſ           |     |     |          |
|         | -         |                    | nd former officers, directors, trustees, key employees, and highest compensated                              | ſ           |     |     |          |
|         |           |                    | mplete Schedule J  | • • • • • • | 23  |     | Х        |
| 24a     | Did the   | organization hav   | re a tax-exempt bond issue with an outstanding principal amount of more than                                 | ſ           |     |     |          |
|         | \$100,00  | 0 as of the last o | lay of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b                         | ſ           |     |     |          |
|         |           |                    | te Schedule K. If "No," go to line 25a · · · · · · · · · · · · · · · · · · ·                                 |             | 24a |     | Х        |
| b       | Did the   | organization inve  | est any proceeds of tax-exempt bonds beyond a temporary period exception?                                    |             | 24b |     |          |
| С       |           | -                  | intain an escrow account other than a refunding escrow at any time during the year                           | ſ           |     |     |          |
|         | to defea  | ase any tax-exem   | npt bonds? ••••••••••••••••••••••••••••••••••••  | • • • • • • | 24c |     |          |
| d       | Did the   | organization act   | as an "on behalf of" issuer for bonds outstanding at any time during the year?                               |             | 24d |     |          |
| 25a     | Section   | n 501(c)(3), 501(d | c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit                        | ſ           |     |     |          |
|         | transact  | tion with a disqua | alified person during the year? If "Yes," complete Schedule L, Part I  | • • • • • • | 25a |     | Х        |
| b       | Is the or | rganization awar   | e that it engaged in an excess benefit transaction with a disqualified person in a prior                     | ſ           |     |     |          |
|         | -         |                    | ction has not been reported on any of the organization's prior Forms 990 or 990-EZ?                          | ſ           |     |     |          |
|         | lf "Yes,  | " complete Sche    | dule L, Part I • • • • • • • • • • • • • • • • • •   | •••••       | 25b |     | X        |
| 26      | Did the   | organization rep   | ort any amount on Part X, line 5, 6, or 22 for receivables from or payables to any                           | ſ           |     |     |          |
|         |           |                    | s, directors, trustees, key employees, highest compensated employees, or                                     | ſ           |     |     |          |
|         |           |                    | "Yes," complete Schedule L, Part II  |             | 26  |     | X        |
| 27      |           | •                  | vide a grant or other assistance to an officer, director, trustee, key employee,                             | ſ           |     |     |          |
|         |           |                    | r employee thereof, a grant selection committee member, or to a 35% controlled                               | ſ           |     |     |          |
|         | -         | -                  | of any of these persons? If "Yes," complete Schedule L, Part III   | • • • • • • | 27  |     | X        |
| 28      |           | •                  | party to a business transaction with one of the following parties (see Schedule L,                           | ſ           |     |     |          |
|         |           |                    | pplicable filing thresholds, conditions, and exceptions):  |             |     |     |          |
| а       |           |                    | er, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV                               | • • • • • • | 28a |     | X        |
| b       | •         |                    | rrent or former officer, director, trustee, or key employee? If "Yes," complete                              | ſ           |     |     |          |
|         |           |                    |  | • • • • • • | 28b |     | X        |
| С       |           |                    | ent or former officer, director, trustee, or key employee (or a family member thereof)                       | ſ           |     |     |          |
|         |           |                    | trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV                                 |             | 28c |     | X        |
| 29      |           | -                  |  |             | 29  |     | Х        |
| 30      |           | -                  | eive contributions of art, historical treasures, or other similar assets, or qualified                       |             |     |     |          |
|         |           |                    | ns? If "Yes," complete Schedule M  |             | 30  |     | X        |
| 31      |           |                    | idate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I • •                |             | 31  |     | Х        |
| 32      |           | -                  | , exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"                               | ſ           |     |     |          |
|         |           |                    | 'art II  | • • • • • • | 32  |     | X        |
| 33      |           | -                  | n 100% of an entity disregarded as separate from the organization under Regulations                          | ſ           |     |     |          |
|         |           |                    | 301.7701-3? If "Yes," complete Schedule R, Part I  | • • • • • • | 33  |     | X        |
| 34      |           |                    | lated to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III,                      | ſ           |     |     |          |
|         |           |                    |  |             | 34  |     | X        |
| 35a     |           |                    | e a controlled entity within the meaning of section 512(b)(13)?  | •••••       | 35a |     | Х        |
| b       |           |                    | he organization receive any payment from or engage in any transaction with a                                 | ſ           |     |     |          |
|         |           | •                  | ne meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2                              |             | 35b |     |          |
| 36      |           |                    | <b>nizations.</b> Did the organization make any transfers to an exempt non-charitable                        | ſ           |     |     | 37       |
| ~-      |           | -                  | Yes," complete Schedule R, Part V, line 2  | • • • • • • | 36  |     | X        |
| 37      |           | -                  | duct more than 5% of its activities through an entity that is not a related organization                     | ſ           |     |     | 37       |
| ••      |           |                    | partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI                          | ſ           | 37  |     | X        |
| 38      |           | -                  | nplete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and                          |             | 20  | v   |          |
| Par     |           |                    | filers are required to complete Schedule O.<br>s Regarding Other IRS Filings and Tax Compliance              |             | 38  | Х   |          |
| Fai     | . •       |                    |  |             |     |     |          |
|         |           |                    | hedule O contains a response or note to any line in this Part V  |             |     |     | <u> </u> |
|         | Easter "  |                    | ad in Day 2 of Form 4000. Enter 0. Martin Working 1. 1   | _           |     | Yes | No       |
| 1a<br>⊾ |           |                    | ed in Box 3 of Form 1096. Enter -0- if not applicable <b>1a</b>  | 0           |     |     |          |
| b       |           |                    | m W-2G included in line 1a. Enter -0- if not applicable <b>1b</b>  | 0           |     |     |          |
| С       |           | -                  | nply with backup withholding rules for reportable payments to vendors and bling) withpings to prize without? | I           | 10  | V   |          |
|         | reportat  | ne yanning (yam    | bling) winnings to prize winners?  |             | 1c  | Х   |          |

| Form | 990 | (2018) |
|------|-----|--------|
|      |     |        |

| _      | 990 (2018) TENNESSEE QUALITY AWARD INC 62-15024  | 14       | F         | age <b>5</b> |
|--------|--|----------|-----------|--------------|
| Pa     | t V Statements Regarding Other IRS Filings and Tax Compliance (continued)  |          |           |              |
| 2-     | Enter the number of employees reported on Form W.2. Transmittel of Wass and Tay  |          | Yes       | No           |
| 2a     | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax<br>Statements, filed for the calendar year ending with or within the year covered by this return |          |           |              |
| b      | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?   | 2b       | Х         |              |
| D.     | <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)  | 2.0      | <u>71</u> |              |
| 3a     | Did the organization have unrelated business gross income of \$1,000 or more during the year?  | 3a       |           | Х            |
| b      | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O  | 3b       |           |              |
| 4a     | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over,  |          |           |              |
|        | a financial account in a foreign country (such as a bank account, securities account, or other financial account)?   | 4a       |           | Х            |
| b      | If "Yes," enter the name of the foreign country:   |          |           |              |
|        | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).  |          |           |              |
| 5a     | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  | 5a       |           | Х            |
| b      | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   | 5b       |           | Х            |
| С      | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?  | 5c       |           |              |
| 6a     | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the   |          |           |              |
|        | organization solicit any contributions that were not tax deductible as charitable contributions?   | 6a       |           | X            |
| b      | If "Yes," did the organization include with every solicitation an express statement that such contributions or   |          |           |              |
| _      | gifts were not tax deductible?   | 6b       |           |              |
| 7      | Organizations that may receive deductible contributions under section 170(c).  |          |           |              |
| а      | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?                                  | 70       |           |              |
| h      | and services provided to the payor?  | 7a<br>7b |           |              |
| b<br>c | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was   | 10       |           |              |
| C      | required to file Form 8282?  | 7c       |           |              |
| d      | If "Yes," indicate the number of Forms 8282 filed during the year  | 10       |           |              |
| e      | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  | 7e       |           |              |
| f      | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?   | 7f       |           |              |
| g      | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?   | 7g       |           |              |
| h      | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?   | 7h       |           |              |
| 8      | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the   |          |           |              |
|        | sponsoring organization have excess business holdings at any time during the year?   | 8        |           |              |
| 9      | Sponsoring organizations maintaining donor advised funds.  |          |           |              |
| а      | Did the sponsoring organization make any taxable distributions under section 4966?   | 9a       |           |              |
| b      | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?  | 9b       |           |              |
| 10     | Section 501(c)(7) organizations. Enter:  |          |           |              |
| a      | Initiation fees and capital contributions included on Part VIII, line 12 10a   | -        |           |              |
| b      | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities •••••• <b>10b</b>  | -        |           |              |
| 11     | Section 501(c)(12) organizations. Enter:   |          |           |              |
| a<br>b | Gross income from members or shareholders  |          |           |              |
| b      | against amounts due or received from them.) ••••••••••••••••••••••••••••••••••••   |          |           |              |
| 12a    | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?   | 12a      |           |              |
| b      | If "Yes," enter the amount of tax-exempt interest received or accrued during the year <b>······ 12b</b>  |          |           |              |
| 13     | Section 501(c)(29) qualified nonprofit health insurance issuers.   |          |           |              |
| а      | Is the organization licensed to issue qualified health plans in more than one state?   | 13a      |           |              |
|        | Note. See the instructions for additional information the organization must report on Schedule O.  |          |           |              |
| b      | Enter the amount of reserves the organization is required to maintain by the states in which   |          |           |              |
|        | the organization is licensed to issue qualified health plans   |          |           |              |
| с      | Enter the amount of reserves on hand   |          |           |              |
| 14a    | Did the organization receive any payments for indoor tanning services during the tax year?   | 14a      |           | Х            |
| b      | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O  | 14b      |           | L            |
| 15     | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or  |          |           |              |
|        | excess parachute payment(s) during the year  | 15       |           | X            |
|        | If "Yes," see instructions and file Form 4720, Schedule N.   |          |           |              |
| 16     | Is the organization an educational institution subject to the section 4968 excise tax on net investment income?  | 16       |           | X            |
|        | If "Yes," complete Form 4720, Schedule O.  |          |           |              |

|         | 1 990 (2018) TENNESSEE QUALITY AWARD INC 62-15024  |      | P   | age 6 |
|---------|--|------|-----|-------|
| Pa      | rt VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a  | "No" |     |       |
|         | response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.  |      |     |       |
|         | Check if Schedule O contains a response or note to any line in this Part VI  |      |     | • X   |
| Sec     | tion A. Governing Body and Management  |      |     |       |
|         |  |      | Yes | No    |
| 1a      | Enter the number of voting members of the governing body at the end of the tax year <b></b>  |      |     |       |
|         | If there are material differences in voting rights among members of the governing body, or   |      |     |       |
|         | if the governing body delegated broad authority to an executive committee or similar   |      |     |       |
|         | committee, explain in Schedule O.  |      |     |       |
| b       | Enter the number of voting members included in line 1a, above, who are independent <b>······ 1b 26</b>   |      |     |       |
| 2       | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with   |      |     |       |
| -       | any other officer, director, trustee, or key employee?   | 2    |     | Х     |
| 3       | Did the organization delegate control over management duties customarily performed by or under the direct  | _    |     | 23    |
| Ŭ       | supervision of officers, directors, or trustees, or key employees to a management company or other person?   | 3    |     | Х     |
| 4       | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?   | 4    |     | X     |
| 5       | Did the organization become aware during the year of a significant diversion of the organization's assets?   | 5    |     | X     |
| 6       | Did the organization become aware during the year of a signmean diversion of the organization sectors assets in the transmission of the organization based in the transmission of the organization of the organization of the organization of the organization based in the transmission of the organization of the organiza | 6    |     | X     |
| 0<br>7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint  |      |     | Λ     |
| 1 a     |  | 70   |     | v     |
| h       |  | 7a   |     | Х     |
| b       | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  | 76   |     | v     |
| •       |  | 7b   |     | Х     |
| 8       | Did the organization contemporaneously document the meetings held or written actions undertaken during   |      |     |       |
| _       | the year by the following:   | 0.   | 37  |       |
| a       | The governing body?  | 8a   | X   |       |
| b       | Each committee with authority to act on behalf of the governing body?  | 8b   | Х   |       |
| 9       | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at   |      |     | 37    |
| 800     | the organization's mailing address? If "Yes," provide the names and addresses in Schedule O  | 9    |     | Х     |
| Sec     | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)   |      |     |       |
| 40-     |  | 40-  | Yes | No    |
| 10a     | Did the organization have local chapters, branches, or affiliates?   | 10a  |     | Х     |
| b       | If "Yes," did the organization have written policies and procedures governing the activities of such chapters,   |      |     |       |
|         | affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  | 10b  | 3.7 |       |
| 11a     | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  | 11a  | Х   |       |
| b       | Describe in Schedule O the process, if any, used by the organization to review this Form 990.  |      |     |       |
| 12a     | Did the organization have a written conflict of interest policy? <i>If "No," go to line 13</i>   | 12a  | Х   |       |
| b       | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  | 12b  | Х   |       |
| С       | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"  |      |     |       |
|         | describe in Schedule O how this was done   | 12c  | Х   |       |
| 13      | Did the organization have a written whistleblower policy?  | 13   | X   |       |
| 14      | Did the organization have a written document retention and destruction policy?   | 14   | Х   |       |
| 15      | Did the process for determining compensation of the following persons include a review and approval by   |      |     |       |
|         | independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  |      |     |       |
| a       | The organization's CEO, Executive Director, or top management official   | 15a  |     | X     |
| b       | Other officers or key employees of the organization  | 15b  |     | Х     |
|         | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).  |      |     |       |
| 16a     | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement   |      |     |       |
|         | with a taxable entity during the year?   | 16a  |     | Х     |
| b       | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its   |      |     |       |
|         | participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the  |      |     |       |
|         | organization's exempt status with respect to such arrangements?  | 16b  |     |       |
|         | ction C. Disclosure  |      |     |       |
| 17      | List the states with which a copy of this Form 990 is required to be filed  Tennessee  |      |     |       |
| 18      | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)  |      |     |       |
|         | (3)s only) available for public inspection. Indicate how you made these available. Check all that apply.   |      |     |       |
|         | ☐ Own website ☐ Another's website ☑ Upon request ☐ Other ( <i>explain in Schedule O</i> )  |      |     |       |
| 19      | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and  |      |     |       |
|         | financial statements available to the public during the tax year.  |      |     |       |
| 20      | State the name, address, and telephone number of the person who possesses the organization's books and records:  |      |     |       |
|         | TAMERA FIELDS PARSONS (615)889-8323, 2525 PERIMETER PLACE DRIVE, NASHVILLE, TN 372   | 4    |     |       |
|         |  | -    |     |       |

| Form 990 (201                       | 8) TENNESSEE QUALITY AWARD INC  | 62-1502414        | Page 7  |
|-------------------------------------|---|-------------------|---------|
| Part VII                            | Compensation of Officers, Directors, Trustees, Key Employees, Highest Co<br>Independent Contractors                   | mpensated Employe | es, and |
|                                     | Check if Schedule O contains a response or note to any line in this Part VII  |                   | 🗌       |
| Section A.                          | Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees                                       |                   |         |
| <b>1a</b> Complete t organization's | his table for all persons required to be listed. Report compensation for the calendar year ending with or w tax year. | ithin the         |         |

• List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

 List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. 

|                     |                               |                                   | pens  | sale    | u di         | iy curre                        |           |                 | iusiee.                  |                             |
|---------------------|-------------------------------|-----------------------------------|---|---------|--------------|---------------------------------|-----------|-----------------|--------------------------|-----------------------------|
|                     |                               |                                   |   |         | (C)          |                                 |           |                 |                          |                             |
| (A)                 | (B)                           | (1)                               |   |         | sition       |                                 |           | (D)             | (E)                      | (F)                         |
| Name and Title      | Average                       | · ·                               | not check more than one         C           , unless person is both an         Reportable |         |              |                                 | Estimated |                 |                          |                             |
|                     | hours per                     |                                   |   |         |              | r/trustee                       |           | compensation    | compensation from        | amount of                   |
|                     | week (list any<br>hours for   |                                   |   |         |              |                                 |           | from<br>the     | related<br>organizations | other<br>compensation       |
|                     | related                       | or d                              | Inst  | Officer | Key          | Hig                             | Former    | organization    | (W-2/1099-MISC)          | from the                    |
|                     | organizations<br>below dotted | Individual trustee<br>or director | Institutional trustee   | cer     | Key employee | bloye                           | mer       | (W-2/1099-MISC) |                          | organization<br>and related |
|                     | line)                         | or tru                            | nalt  |         | oloye        | è,                              |           |                 |                          | organizations               |
|                     |                               | stee                              | ruste   |         | õ            | pens                            |           |                 |                          |                             |
|                     |                               |                                   | ĕ   |         |              | Highest compensated<br>employee |           |                 |                          |                             |
|                     |                               |                                   |   |         |              |                                 |           |                 |                          |                             |
| (1) TONY BENTON     | 2.00                          |                                   |   |         |              |                                 |           |                 |                          |                             |
| PAST CHAIR          |                               | X                                 |   | Х       |              |                                 |           | о               | 0                        | 0                           |
| (2) RODNEY WOODS    | 2.00                          |                                   |   |         |              |                                 |           |                 |                          |                             |
| CHAIR               |                               | Х                                 |   | Х       |              |                                 |           | 0               | 0                        | 0                           |
| (3) CHUCK SHOOPMAN  | 1.00_                         |                                   |   |         |              |                                 |           |                 |                          |                             |
| DIRECTOR            |                               | Х                                 |   |         |              |                                 |           | 0               | 0                        | 0                           |
| (4) REBECCA HUNTER  | 2.00_                         |                                   |   |         |              |                                 |           |                 |                          |                             |
| TREASURER           |                               | Х                                 |   | Х       |              |                                 |           | 0               | 0                        | 0                           |
| (5) VAN WARDLAW     | 1.00_                         |                                   |   |         |              |                                 |           |                 |                          |                             |
| DIRECTOR            |                               | Х                                 |   |         |              |                                 |           | 0               | 0                        | 0                           |
| (6) MARK_BAINBRIDGE | 2 .00_                        |                                   |   |         |              |                                 |           |                 |                          |                             |
| SECRETARY           |                               | Х                                 |   | Х       |              |                                 |           | 0               | 0                        | 0                           |
| (7) CHRIS_BEAULIEU  | <u>1.00</u> _                 |                                   |   |         |              |                                 |           |                 |                          |                             |
| DIRECTOR            |                               | X                                 |   |         |              |                                 |           | 0               | 0                        | 0                           |
| (8) HAL BECKHAM     | 1.00_                         |                                   |   |         |              |                                 |           |                 |                          |                             |
| DIRECTOR            |                               | Х                                 |   |         |              |                                 |           | 0               | 0                        | 0                           |
| (9) LEE BROWN       | 1.00_                         |                                   |   |         |              |                                 |           |                 |                          |                             |
| DIRECTOR            |                               | X                                 |   |         |              |                                 |           | 0               | 0                        | 0                           |
| (10)KEVIN_GRAYSON   | <u>1.00</u> _                 | <u>.</u> _                        |   |         |              |                                 |           |                 |                          |                             |
| DIRECTOR            |                               | X                                 |   |         |              |                                 |           | 0               | 0                        | 0                           |
| (11)DAVID_JONES     | 1.00_                         | <u>.</u> _                        |   |         |              |                                 |           |                 |                          |                             |
| DIRECTOR            |                               | X                                 |   |         |              |                                 |           | 0               | 0                        | 0                           |
| (12)DORAN_JOHNSON   | 1.00_                         |                                   |   |         |              |                                 |           |                 |                          |                             |
| DIRECTOR            |                               | Х                                 |   |         |              |                                 |           | 0               | 0                        | 0                           |
| (13)WES_KELLEY      | <u>1.00</u> _                 |                                   |   |         |              |                                 |           |                 |                          |                             |
| DIRECTOR            |                               | X                                 |   |         |              |                                 |           | 0               | 0                        | 0                           |
| (14)PATRICK LAWTON  | 1.00_                         | <u>.</u> .                        |   |         |              |                                 |           |                 |                          |                             |
| DIRECTOR            |                               | Х                                 |   |         |              |                                 |           | 0               | 0                        | 0<br>Form <b>990</b> (2018) |

| Form 990 (20 <sup>2</sup>     | 8) TENNESSEE QUALITY AWARD INC  | 62-1502414        | Page 7  |
|-------------------------------|---|-------------------|---------|
| Part VII                      | Compensation of Officers, Directors, Trustees, Key Employees, Highest Co<br>Independent Contractors                   | mpensated Employe | es, and |
|                               | Check if Schedule O contains a response or note to any line in this Part VII  |                   | 🗌       |
| Section A.                    | Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees                                       |                   |         |
| 1a Complete<br>organization's | his table for all persons required to be listed. Report compensation for the calendar year ending with or w tax year. | ithin the         |         |

• List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

 List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. 

|  | T T   | T                                 | pena                  |         |              | ly curre                        |        |   |   |  |
|--|---|-----------------------------------|-----------------------|---------|--------------|---------------------------------|--------|---|---|--|
|  |   |                                   |                       | (       | (C)          |                                 |        |   |   |  |
| (A)  | (B)   | (do.m                             | at ab                 |         | sition       | than one                        |        | (D)                                       | (E)   | (F)  |
| Name and Title                               | Average<br>hours per<br>week (list any<br>hours for | box,<br>offic                     | unles<br>er and       | ss pei  | rson         | is both a<br>r/trustee          | n      | Reportable<br>compensation<br>from<br>the | Reportable<br>compensation from<br>related<br>organizations | Estimated<br>amount of<br>other<br>compensation          |
|  | related<br>organizations<br>below dotted<br>line)   | Individual trustee<br>or director | Institutional trustee | Officer | Key employee | Highest compensated<br>employee | Former | organization<br>(W-2/1099-MISC)           | (W-2/1099-MISC)   | from the<br>organization<br>and related<br>organizations |
| (1) AMY SHREVE<br>DIRECTOR                   | <u>1.00</u> _                                       | X                                 |                       |         |              |                                 |        | 0   | 0   | 0  |
| (2) JENNIFER_SLAYTON<br>DIRECTOR             | <u>1.00</u>   | X                                 |                       |         |              |                                 |        | 0   | 0   | 0  |
| (3) LYLE_AILSHIE                             | 1.00  |                                   |                       |         |              |                                 |        | 0   | 0   | 0  |
| DIRECTOR                                     |   | Х                                 |                       |         |              |                                 |        | 0   | 0   | 0  |
| (4) ALAN WATSON<br>VICE CHAIRMAN             | <u>2.00</u>   | x                                 |                       | Х       |              |                                 |        | 0   | 0   | 0  |
| (5) DENNIS DEPEW<br>DIRECTOR                 | <u>1.00</u>   | X                                 |                       |         |              |                                 |        | 0   | 0   | 0  |
| (6) JOHN DREYZEHNER<br>DIRECTOR              | <u>1.00</u> _                                       | X                                 |                       |         |              |                                 |        | 0   | 0   | 0  |
| (7) PAUL SAYLOR<br>DIRECTOR                  | <u>1.00</u>   | X                                 |                       |         |              |                                 |        | 0   |   | 0  |
| (8) JANELL CECIL<br>DIRECTOR                 | 1.00_   | X                                 |                       |         |              |                                 |        | 0   |   | 0  |
| (9) PAULA JACOBS<br>DIRECTOR                 | 1.00_   | X                                 |                       |         |              |                                 |        | 0   | 0   | 0  |
| (10)DAVID HART<br>DIRECTOR                   | 1.00_   | X                                 |                       |         |              |                                 |        | 0   | 0   | 0  |
| (11)STACEY MAX<br>DIRECTOR                   | 1.00_   | x                                 |                       |         |              |                                 |        | 0   | -   | 0  |
| (12)TAMERA FIELDS PARSONS<br>PRESIDENT & CEO | 40.00   |                                   |                       | Х       |              |                                 |        | 100,570                                   |   | 0  |
| ( <u>13</u> )<br>( <u>14</u> )               |   |                                   |                       |         |              |                                 |        |   |   |  |

|             | 90 (2018) TENNESSEE QUALITY  |  |                                   |                       |         |                         |                                 |        |  | 62-15024   | 14             | Р   | age <b>8</b> |
|-------------|--|--|-----------------------------------|-----------------------|---------|-------------------------|---------------------------------|--------|--|--|----------------|---|--------------|
| Part        | VII Section A. Officers, Directors, Trustees,  | Key Employ   | ees, a                            | nd F                  |         |                         | Comp                            | ens    | ated Employees (                                 | continued)   |                |   |              |
|             | (A)<br>Name and title  | (B)<br>Average<br>hours per<br>week (list any                  | box, ι                            | unless                | s pers  | tion<br>ore th<br>on is | nan one<br>both an<br>(trustee) |        | <b>(D)</b><br>Reportable<br>compensation<br>from | <b>(E)</b><br>Reportable<br>compensation from<br>related |                | (F)<br>stimated<br>mount of<br>other                            |              |
|             |  | hours for<br>related<br>organizations<br>below dotted<br>line) | Individual trustee<br>or director | Institutional trustee | Officer | Key employee            | Highest compensated employee    | Former | the<br>organization<br>(W-2/1099-MISC)           | organizations<br>(W-2/1099-MISC)                         | t<br>org<br>ar | npensation<br>from the<br>ganization<br>nd related<br>anization | on<br>d      |
| (15)        |  |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
| (16)        |  |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
| <u>(17)</u> |  |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
| (18)        |  |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
| <u>(19)</u> |  |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
| <u>(20)</u> |  |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
| <u>(21)</u> |  |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
|             |  |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
| <u>(23)</u> |  |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
|             |  |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
| <u>(25)</u> |  |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
| 1b          | Sub-total  |  |                                   | •••                   | •••     | •••                     |                                 | •      |  |  |                |   |              |
| c<br>d      | Total from continuation sheets to Part VII, Section<br>Total (add lines 1b and 1c)   |  |                                   |                       |         |                         |                                 | •      | 100,570  | 0  |                |   | 0            |
| 2           | Total number of individuals (including but not limited   |  |                                   |                       |         |                         |                                 | -      |  |  |                |   |              |
|             | reportable compensation from the organization  |  |                                   | -                     |         |                         |                                 |        |  | 1  |                |   |              |
| 3           | Did the organization list any <b>former</b> officer, director  | , or trustee, k  | ey em                             | ploye                 | ee, c   | or hi                   | ghest                           | com    | pensated   |  |                | Yes   | No           |
|             | employee on line 1a? If "Yes," complete Schedule J   | l for such ind   | ividual                           |                       |         | •••                     |                                 |        |  |  | 3              |   | Х            |
| 4           | For any individual listed on line 1a, is the sum of rep<br>organization and related organizations greater than                           |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
| 5           | <i>individual</i>  |  |                                   |                       |         |                         |                                 |        |  |  | 4              |   | Х            |
|             | for services rendered to the organization? If "Yes,"   | complete Scl   | nedule                            | J foi                 | r sud   | ch p                    | erson                           |        |  |  | 5              |   | Х            |
| 1           | on B. Independent Contractors<br>Complete this table for your five highest compensat<br>compensation from the organization. Report compe |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
|             | year.  |  |                                   | u                     | ,       |                         |                                 |        |  |  |                |   |              |
|             | (A)<br>Name and business address   |  |                                   |                       |         |                         |                                 |        | (B)<br>Description of                            | services   |                | ( <b>C)</b><br>pensatio   | n            |
|             |  |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
|             |  |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
|             |  |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |
|             | <b>-</b>   |  |                                   |                       |         |                         |                                 |        |  |  |                |   |              |

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization

| b<br>c<br>d<br>f<br>f<br>2a <u>2</u><br>b <u>c</u><br>2<br>d <u>1</u><br>e                                | Statement of Revenue         Check if Schedule O contains a respondent of Schedule O contributions, gifts, grants, and similar amounts not included above Noncash contributions included in lines Total. Add lines 1a-1f         Application/Site FEES         CONFERENCE & WORKSHOPS  | 1a<br>1b<br>1c<br>1d<br>1e<br>1a-1f: \$ | 221,050                             | S Part VIII • • • • • • • • • • • • • • • • •  | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue  | (D)<br>Revenue<br>excluded from tay<br>under sections<br>512-514 |
|---|--|---|-------------------------------------|--|--|--|--|
| b<br>c<br>d<br>f<br>f<br>2a <u>2</u><br>b <u>c</u><br>2<br>d <u>1</u><br>e                                | Federated campaigns  | 1a<br>1b<br>1c<br>1d<br>1e<br>1a-1f: \$ | 221,050                             | (A)  | (B)<br>Related or<br>exempt<br>function            | (C)<br>Unrelated<br>business   | (D)<br>Revenue<br>excluded from tax<br>under sections            |
| b<br>c<br>d<br>f<br>f<br>2a <u>2</u><br>b <u>c</u><br>2<br>d <u>1</u><br>e                                | Membership dues Fundraising events   | 1b<br>1c<br>1d<br>1e<br>1f<br>1a-1f: \$ |                                     |  |  |  |  |
| c<br>d<br>f<br>f<br><u>g</u><br>h<br><u>c</u><br><u>a</u><br><u>a</u><br><u>a</u><br><u>a</u><br><u>a</u> | Fundraising events   | 1c<br>1d<br>1e<br>1f<br>1a-1f: \$       |                                     |  |  |  |  |
| d<br>e<br>f<br>2a <u>2</u><br>b <u>c</u><br>d <u>1</u>  | Related organizations<br>Government grants (contributions)<br>All other contributions, gifts, grants,<br>and similar amounts not included above<br>Noncash contributions included in lines<br><b>Total.</b> Add lines 1a-1f  | 1d<br>1e<br>1f<br>1a-1f: \$             |                                     |  |  |  |  |
| e<br>f<br>2a <u>4</u><br>b <u>c</u><br>d <u>1</u><br>e  | Government grants (contributions) · · All other contributions, gifts, grants, and similar amounts not included above Noncash contributions included in lines <b>Total.</b> Add lines 1a-1f · · · · · · ·   | <b>1e</b><br><b>1f</b><br>1a-1f: \$     |                                     |  |  |  |  |
| f<br>9<br>h<br>2a <u>2</u><br>b <u>c</u><br>c <u>2</u><br>d <u>1</u>                                      | All other contributions, gifts, grants,<br>and similar amounts not included above<br>Noncash contributions included in lines<br><b>Total.</b> Add lines 1a-1f •••••••  | <b>1f</b><br>1a-1f: \$                  |                                     |  |  |  |  |
| g<br>h<br>2a <u>4</u><br>b <u>c</u><br>d <u>1</u><br>e  | and similar amounts not included above<br>Noncash contributions included in lines<br>Total. Add lines 1a-1f  | 1a-1f: \$                               |                                     |  |  |  |  |
| h<br>2a <u>2</u><br>b <u>c</u><br>d <u>1</u><br>e   | Noncash contributions included in lines Total. Add lines 1a-1f · · · · · · · · · · · · · · · · · · ·   | 1a-1f: \$                               |                                     |  |  |  |  |
| h<br>2a <u>2</u><br>b <u>c</u><br>d <u>1</u><br>e   | Total. Add lines 1a-1f          APPLICATION/SITE       FEES  |   |                                     |  |  |  |  |
| 2a <u>2</u><br>b <u>(</u><br>c <u>2</u><br>d <u>1</u><br>e  | APPLICATION/SITE FEES  |   |                                     |  |  |  |  |
| b <u>(</u><br>c <u>7</u><br>d <u>1</u><br>e   |  |   | •                                   | 221,050  |  |  |  |
| b <u>(</u><br>c <u>7</u><br>d <u>1</u><br>e   |  |   | Business Code                       |  |  |  |  |
| c <u>7</u><br>d <u>1</u><br>e   | CONFERENCE & WORKSHOPS   |   | 900099                              | 137,116  | 137,116  |  |  |
| d I<br>e  |  |   | 611430                              | 167,554  | 167,554  |  |  |
| e _   | WARDS BANQUET  |   | 900099                              | 17,195   | 17,195   |  |  |
| -   | EXAMINER TRAINNING FEES  |   | 900099                              | 43,960   | 43,960   |  | +  |
|   | All other program service revenue • • •  | <u></u> .                               |                                     |  |  |  | +  |
|   | <b>Fotal.</b> Add lines 2a-2f  |   |                                     | 365,825  |  |  |  |
|   | nvestment income (including dividends,   |   | -                                   |  |  |  |  |
|   | and other similar amounts)   |   | 🕨                                   | 216  |  |  | 2  |
| <b>4</b> I  | ncome from investment of tax-exempt be   | ond proce                               | eeds · · · 🕨                        |  |  |  |  |
| <b>5</b> F  | Royalties • • • • • • • • • • • • • • • • • • •  |   | <u> </u>                            |  |  |  |  |
|   | (i) R  | eal                                     | (ii) Personal                       |  |  |  |  |
| 6a (  | Gross rents  |   |                                     |  |  |  |  |
| bι  | ess: rental expenses • • • •   |   |                                     |  |  |  |  |
| сF  | Rental income or (loss) • • •  |   |                                     |  |  |  |  |
| d I   | Net rental income or (loss)  |   |                                     |  |  |  |  |
|   |  | urities                                 | (ii) Other                          |  |  |  |  |
|   |  |   |                                     |  |  |  |  |
|   |  |   |                                     |  |  |  |  |
|   |  |   | <u> </u>                            |  |  |  |  |
|   | -  |   |                                     |  |  |  |  |
|   |  |   |                                     |  |  |  |  |
|   | · · · ·  |   |                                     |  |  |  |  |
|   |  |   |                                     |  |  |  |  |
|   | 1  |   | L                                   |  |  |  | -  |
|   |  | •                                       |                                     |  |  |  |  |
|   |  |   |                                     |  |  |  |  |
|   | ,  |   |                                     |  |  |  |  |
|   | 1  |   |                                     |  |  |  |  |
|   |  | -                                       |                                     |  |  |  |  |
|   | -  | a                                       |                                     |  |  |  |  |
| bι  | Less: cost of goods sold   | b                                       |                                     |  |  |  |  |
|   |  |   | <b>.</b> .                          |  |  |  |  |
|   | Miscellaneous Revenue  |   | Business Code                       |  |  |  |  |
| 1a <u>c</u>   | DTHER  |   | 900099                              | 194  |  |  | 1  |
| b_  |  |   |                                     |  |  |  |  |
| С   |  |   |                                     |  |  |  |  |
| -   |  |   | <u>.</u>                            |  |  |  |  |
|   |  |   |                                     |  |  |  |  |
| 7:<br>88:<br>99:<br>11:   | $ \begin{array}{c} \mathbf{d} & \mathbf{b} \\ \mathbf{a} & \mathbf{c} \\ \mathbf{c} & \mathbf{c} \\ \mathbf$ | d       Net rental income or (loss)     | d       Net rental income or (loss) | d Net rental income or (loss)   a Gross amount from sales of assets other than inventory   b Less: cost or other basis and sales expenses   a Gross income from fundraising events (not including \$ | d Net rental income or (loss)                      | d Net rental income or (loss)   a Gross amount from sales of assets other than inventory   b Less: cost or other basis and sales expenses   and sales expenses   c Gain or (loss)   d Net gain or (loss)   of contributions reported on line 1c).   See Part IV, line 18   See Part IV, line 18   a Gross income from gaming activities.   See Part IV, line 19   a Gross income from gaming activities.   See Part IV, line 19   a Gross sales of inventory, less returns and allowances   b Less: cost of gods sold   c Net income or (loss) from sales of inventory   miscellaneous Revenue   a Gross neome form gaming activities   See Part IV, line 19   b Less: cost of gods sold   c Miscellaneous Revenue   a Gross neome or (loss) from sales of inventory   miscellaneous Revenue   a Gross neome or (loss) from sales of inventory   b Less: cost of gods sold   c All other revenue | d Net rental income or (loss)                                    |

Form 990 (2018)

### TENNESSEE QUALITY AWARD INC

Statement of Functional Expenses Part IX

| <b>D</b> .c | Check if Schedule O contains a response or note to a  | ,                     |                                    | (0)                                       | (D)                            |
|-------------|---|-----------------------|------------------------------------|---|--------------------------------|
|             | ot include amounts reported on lines 6b, 7b,<br>b, and 10b of Part VIII.  | (A)<br>Total expenses | (B)<br>Program service<br>expenses | (C)<br>Management and<br>general expenses | (D)<br>Fundraising<br>expenses |
| 1           | Grants and other assistance to domestic organizations   |                       | expended                           | general expenses                          | expenses                       |
| -           | and domestic governments. See Part IV, line 21  |                       |                                    |   |                                |
| 2           | Grants and other assistance to domestic   |                       |                                    |   |                                |
| -           | individuals. See Part IV, line 22 · · · · · · · · · · · ·   |                       |                                    |   |                                |
| 3           | Grants and other assistance to foreign  |                       |                                    |   |                                |
| •           | organizations, foreign governments, and foreign   |                       |                                    |   |                                |
|             | individuals. See Part IV, lines 15 and 16 • • • • • •   |                       |                                    |   |                                |
| 4           | Benefits paid to or for members   |                       |                                    |   |                                |
| 5           | Compensation of current officers, directors,  |                       |                                    |   |                                |
|             | trustees, and key employees   | 100,570               | 82,823                             | 11,831                                    | 5,916                          |
| 6           | Compensation not included above, to disqualified  | 100,570               | 02,023                             | 11,031                                    | 5,910                          |
|             | persons (as defined under section 4958(f)(1)) and   |                       |                                    |   |                                |
|             | persons described in section 4958(c)(3)(B) · · · · ·  |                       |                                    |   |                                |
| 7           | Other salaries and wages  | 270 669               | 240 270                            | 26 102                                    | 12 004                         |
|             | e e e e e e e e e e e e e e e e e e e   | 279,668               | 240,379                            | 26,193                                    | 13,096                         |
| B           | Pension plan accruals and contributions (include  |                       |                                    |   |                                |
| 9           | section 401(k) and 403(b) employer contributions) · · Other employee benefits · · · · · · · · · · · · · · · · · · · |                       |                                    |   |                                |
|             |   |                       |                                    |   |                                |
| 0<br>1      |   |                       |                                    |   |                                |
| 1           | Fees for services (non-employees):  | 0.075                 | 0 607                              |   |                                |
| a           |   | 3,067                 | 2,607                              | 307                                       | 153                            |
| b           | Legal   |                       |                                    |   |                                |
| с           |   |                       |                                    |   |                                |
| d           | Lobbying  |                       |                                    |   |                                |
| e           | Professional fundraising services. See Part IV, line 17   |                       |                                    |   |                                |
| f           | Investment management fees • • • • • • • • • • • •  |                       |                                    |   |                                |
| g           | Other. (If line 11g amount exceeds 10% of line 25, column   |                       |                                    |   |                                |
|             | (A) amount, list line 11g expenses on Schedule O.)  |                       |                                    |   |                                |
| 2           | Advertising and promotion   | 2,627                 | 2,233                              | 263                                       | 131                            |
| 3           | Office expenses   | 19,657                | 19,283                             | 249                                       | 125                            |
| 4           | Information technology  |                       |                                    |   |                                |
| 5           | Royalties • • • • • • • • • • • • • • • • • • •   |                       |                                    |   |                                |
| 6           | Occupancy · · · · · · · · · · · · · · · · · · ·   | 36,000                | 30,600                             | 3,600                                     | 1,800                          |
| 7           | Travel  | 7,617                 | 6,474                              | 762                                       | 381                            |
| 8           | Payments of travel or entertainment expenses  |                       |                                    |   |                                |
|             | for any federal, state, or local public officials   |                       |                                    |   |                                |
| 9           | Conferences, conventions, and meetings  | 70,963                | 60,319                             | 7,096                                     | 3,548                          |
| 0           | Interest • • • • • • • • • • • • • • • • • • •  |                       |                                    |   |                                |
| 1           | Payments to affiliates • • • • • • • • • • • • • • • • • • •  |                       |                                    |   |                                |
| 2           | Depreciation, depletion, and amortization • • • • • •   | 1,340                 | 1,340                              |   |                                |
| 3           | Insurance   |                       |                                    |   |                                |
| 4           | Other expenses. Itemize expenses not covered  |                       |                                    |   |                                |
|             | above (List miscellaneous expenses in line 24e. If  |                       |                                    |   |                                |
|             | line 24e amount exceeds 10% of line 25, column  |                       |                                    |   |                                |
|             | (A) amount, list line 24e expenses on Schedule O.)  |                       |                                    |   |                                |
| а           | RECOGNITION AND BANQUET   | 37,488                | 31,865                             | 3,749                                     | 1,874                          |
| b           | BOARD OF EXAMINERS SELECTION  | 45,958                | 39,064                             | 4,596                                     | 2,298                          |
| с           | CRITERIA EXPENSES   | 13,319                | 11,321                             | 1,332                                     | 666                            |
| d           | OFFICE MAINTENANCE  | 12,001                | 10,201                             | 1,200                                     | 600                            |
| е           | All other expenses  | 56,613                | 51,171                             | 3,628                                     | 1,814                          |
| 5           | Total functional expenses. Add lines 1 through 24e  | 686,888               | 589,680                            | 64,806                                    | 32,402                         |
| 6           | Joint costs. Complete this line only if the   |                       | ,                                  |   |                                |
|             | organization reported in column (B) joint costs from a combined educational campaign and                            |                       |                                    |   |                                |
|             | fundraising solicitation. Check here 🕨 📘 if   |                       |                                    |   |                                |

EEA

| Part                          |          | Balance Sheet   |                           |     |             |
|-------------------------------|----------|---|---------------------------|-----|-------------|
|                               |          | Check if Schedule O contains a response or note to any line in this Part X              |                           |     |             |
|                               |          |   | (A)                       |     | (B)         |
|                               |          |   | Beginning of year         |     | End of year |
|                               | 1        | Cash - non-interest-bearing   | 261,107                   | 1   | 172,210     |
|                               | 2        | Savings and temporary cash investments  |                           | 2   |             |
|                               | 3        | Pledges and grants receivable, net  |                           | 3   |             |
|                               | 4        | Accounts receivable, net  | 45,330                    | 4   | 26,300      |
|                               | 5        | Loans and other receivables from current and former officers, directors,                |                           |     |             |
|                               |          | trustees, key employees, and highest compensated employees.                             |                           |     |             |
|                               |          | Complete Part II of Schedule L  |                           | 5   |             |
|                               | 6        | Loans and other receivables from other disqualified persons (as defined under section   |                           |     |             |
|                               |          | 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and |                           |     |             |
|                               |          | sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary          |                           |     |             |
|                               |          | organizations (see instructions). Complete Part II of Schedule L                        |                           | 6   |             |
| 0                             | 7        | Notes and loans receivable, net   |                           | 7   |             |
| ASSELS                        | 8        | Inventories for sale or use   |                           | 8   |             |
| Ä                             | 9        | Prepaid expenses and deferred charges   |                           | 9   |             |
|                               | 10a      | Land, buildings, and equipment: cost or   |                           |     |             |
|                               |          | other basis. Complete Part VI of Schedule D 10a 8,079                                   |                           |     |             |
|                               | b        | Less: accumulated depreciation  | 2,813                     | 10c | 1,473       |
|                               | 11       | Investments - publicly traded securities  | 264,031                   | 11  | 247,061     |
|                               | 12       | Investments - other securities. See Part IV, line 11                                    | ,                         | 12  | ,           |
|                               | 13       | Investments - program-related. See Part IV, line 11                                     |                           | 13  |             |
|                               | 14       | Intangible assets   |                           | 14  |             |
|                               | 15       | Other assets. See Part IV, line 11  |                           | 15  | 4,49        |
|                               | 16       | Total assets. Add lines 1 through 15 (must equal line 34)                               | 573,281                   | 16  | 451,539     |
|                               | 17       | Accounts payable and accrued expenses   | 3,469                     | 17  | 9,591       |
|                               | 18       | Grants payable  | ,                         | 18  |             |
|                               | 19       | Deferred revenue  | 81,531                    | 19  | 67,615      |
|                               | 20       | Tax-exempt bond liabilities   |                           | 20  |             |
|                               | 21       | Escrow or custodial account liability. Complete Part IV of Schedule D                   |                           | 21  |             |
| 0                             | 22       | Loans and other payables to current and former officers, directors,                     |                           |     |             |
|                               |          | trustees, key employees, highest compensated employees, and                             |                           |     |             |
|                               |          | disqualified persons. Complete Part II of Schedule L                                    |                           | 22  |             |
| 3                             | 23       | Secured mortgages and notes payable to unrelated third parties                          |                           | 23  |             |
|                               | 24       | Unsecured notes and loans payable to unrelated third parties                            |                           | 24  |             |
|                               | 25       | Other liabilities (including federal income tax, payables to related third              |                           |     |             |
|                               |          | parties, and other liabilities not included on lines 17-24). Complete Part X            |                           |     |             |
|                               |          | of Schedule D   |                           | 25  |             |
|                               | 26       | Total liabilities. Add lines 17 through 25  | 85,000                    | 26  | 77,206      |
|                               |          | Organizations that follow SFAS 117 (ASC 958), check here 🕨 🔀 and                        | ,                         |     | ,           |
| 2                             |          | complete lines 27 through 29, and lines 33 and 34.                                      |                           |     |             |
| 5                             | 27       | Unrestricted net assets   | 488,281                   | 27  | 374,333     |
|                               | 28       | Temporarily restricted net assets   |                           | 28  | 0,1,000     |
| 2                             | 29       | Permanently restricted net assets   |                           | 29  |             |
| 1101 133613 01 1 MIN DAIAIICO | -        | Organizations that do not follow SFAS 117 (ASC 958), check here F and                   |                           | -   |             |
| 5                             |          | complete lines 30 through 34.   |                           |     |             |
| 2                             | 30       | Capital stock or trust principal, or current funds                                      |                           | 30  |             |
| Ś                             | 31       | Paid-in or capital surplus, or land, building, or equipment fund                        |                           | 31  |             |
| 5                             | 32       | Retained earnings, endowment, accumulated income, or other funds                        |                           | 32  |             |
|                               | 33       | Total net assets or fund balances   | 488,281                   | 33  | 27/ 22      |
|                               | 33<br>34 | Total liabilities and net assets/fund balances  | <u>488,281</u><br>573,281 | 34  | <u> </u>    |

Form 990 (2018)

| Form | 1 990 (2018) TENNESSEE QUALITY AWARD INC 62   | 2-150    | 2414   | Pa    | age <b>12</b> |
|------|---|----------|--------|-------|---------------|
| Pa   | rt XI Reconciliation of Net Assets  |          |        |       |               |
|      | Check if Schedule O contains a response or note to any line in this Part XI                                   |          |        |       | · 🗌           |
| 1    | Total revenue (must equal Part VIII, column (A), line 12)   | 1        | ļ      | 587,2 | 285           |
| 2    | Total expenses (must equal Part IX, column (A), line 25)  | 2        | (      | 686,8 | 888           |
| 3    | Revenue less expenses. Subtract line 2 from line 1  | 3        |        | (99,  | 603)          |
| 4    | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                     | 4        |        | 488,2 | 281           |
| 5    | Net unrealized gains (losses) on investments  | 5        |        | (14,: | 345)          |
| 6    | Donated services and use of facilities  | 6        |        |       |               |
| 7    | Investment expenses   | 7        |        |       |               |
| 8    | Prior period adjustments  | 8        |        |       |               |
| 9    | Other changes in net assets or fund balances (explain in Schedule O)  | 9        |        |       | 0             |
| 10   | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line                |          |        |       |               |
|      | 33, column (B))   | 10       |        | 374,3 | 333           |
| Pa   | rt XII Financial Statements and Reporting   |          |        |       |               |
|      | Check if Schedule O contains a response or note to any line in this Part XII                                  |          |        |       | · 🗌           |
|      |   |          |        | Yes   | No            |
| 1    | Accounting method used to prepare the Form 990: 🗌 Cash 🛛 🖾 Accrual 🔲 Other                                    |          |        |       |               |
|      | If the organization changed its method of accounting from a prior year or checked "Other," explain in         |          |        |       |               |
|      | Schedule O.   |          |        |       |               |
| 2a   | Were the organization's financial statements compiled or reviewed by an independent accountant?               |          | •• 2a  |       | Х             |
|      | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or        |          |        |       |               |
|      | reviewed on a separate basis, consolidated basis, or both:  |          |        |       |               |
|      | Separate basis Consolidated basis Both consolidated and separate basis  |          |        |       |               |
| b    | Were the organization's financial statements audited by an independent accountant?                            |          | •• 2b  | Х     |               |
|      | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a       |          |        |       |               |
|      | separate basis, consolidated basis, or both:  |          |        |       |               |
|      | 🔀 Separate basis 🗌 Consolidated basis 🗌 Both consolidated and separate basis                                  |          |        |       |               |
| С    | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight   |          |        |       |               |
|      | of the audit, review, or compilation of its financial statements and selection of an independent accountant?  |          | · · 2c | Х     |               |
|      | If the organization changed either its oversight process or selection process during the tax year, explain in |          |        |       |               |
|      | Schedule O.   |          |        |       |               |
| 3a   | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in   |          |        |       |               |
|      | the Single Audit Act and OMB Circular A-133?  |          | За     |       | Х             |
| b    | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the  |          |        |       |               |
|      | required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits       | <u>.</u> | 3b     |       |               |
| EEA  |   |          | Form   | 990 ( | 2018)         |

### **Public Charity Status and Public Support**

OMB No. 1545-0047

|     |   | JULE A   | Complete if the organiza  | ation is a section 50 <sup>°</sup> | 2018   |                    |               |  |                        |           |  |  |
|-----|---|--|---------------------------|------------------------------------|--|--------------------|---------------|--|------------------------|-----------|--|--|
| •   |   | 90 or 990-EZ)  |                           |                                    | ch to Form 990 or Forr                                 |                    |               | •                                      |                        | to Public |  |  |
|     |   | of the Treasury<br>venue Service   | ►                         | Go to www.irs.go                   | v/Form990 for instruct                                 | ions and t         | he latest i   | nformation.                            | -                      | ection    |  |  |
|     |   | e organization   |                           |                                    |  |                    |               | Employer identifica                    | tion number            |           |  |  |
| TEN | NES   | SEE QUALIT   | Y AWARD INC               |                                    |  |                    |               | 62-150241                              | 4                      |           |  |  |
| Pa  | rt I  | Reason   | for Public Charity        | y Status (All or                   | ganizations must c                                     | omplete            | this par      | t.) See instruction                    | S.                     |           |  |  |
| The | orga  | nization is not a  | private foundation bec    | ause it is: (For line              | s 1 through 12, check or                               | nly one box        | i.)           |  |                        |           |  |  |
| 1   |   | A church, conv   | vention of churches, or   | association of chur                | ches described in section                              | on 170(b)(′        | 1)(A)(i).     |  |                        |           |  |  |
| 2   |   | A school descr   | ibed in section 170(b)    | (1)(A)(ii). (Attach S              | Schedule E (Form 990 or                                | 990-EZ).)          |               |  |                        |           |  |  |
| 3   |   | A hospital or a  | cooperative hospital se   | ervice organization                | described in section 17                                | 0(b)(1)(A)         | (iii).        |  |                        |           |  |  |
| 4   |   | A medical rese   | arch organization oper    | ated in conjunction                | with a hospital describe                               | d in <b>sectio</b> | n 170(b)(1    | )(A)(iii). Enter the                   |                        |           |  |  |
|     |   | hospital's name  | e, city, and state:       |                                    |  |                    |               |  |                        |           |  |  |
| 5   |   | An organizatio   | n operated for the bene   | efit of a college or ι             | iniversity owned or oper-                              | ated by a g        | jovernmen     | tal unit described in                  |                        |           |  |  |
|     | section 170(b)(1)(A)(iv). (Complete Part II.)   |  |                           |                                    |  |                    |               |  |                        |           |  |  |
| 6   | A federal, state, or local government or governmental unit described in <b>section 170(b)(1)(A)(v).</b> |  |                           |                                    |  |                    |               |  |                        |           |  |  |
| 7   |   | An organizatio   | n that normally receive   | s a substantial part               | t of its support from a go                             | vernmenta          | l unit or fro | om the general public                  |                        |           |  |  |
|     | _   |  | ection 170(b)(1)(A)(vi)   |                                    |  |                    |               |  |                        |           |  |  |
| 8   | X   | -  | rust described in section |                                    | ,  |                    |               |  |                        |           |  |  |
| 9   |   | •  | -                         |                                    | on 170(b)(1)(A)(ix) operation                          |                    |               |  |                        |           |  |  |
|     |   | or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or |                           |                                    |  |                    |               |  |                        |           |  |  |
| 40  |   | university:  |                           |                                    | 4/00/ - 5 11-  |                    |               |  |                        |           |  |  |
| 10  |   | -  | -                         |                                    | 3 1/3% of its support from                             |                    |               |  | 6                      |           |  |  |
|     |   | •  |                           | •                                  | subject to certain excepti<br>siness taxable income (I |                    | ,             |  |                        |           |  |  |
|     |   |  |                           |                                    | ection 509(a)(2). (Comp                                |                    | ,             | ITOITI DUSITIESSES                     |                        |           |  |  |
| 11  |   |  | •                         |                                    | est for public safety. See                             |                    |               |  |                        |           |  |  |
| 12  | Н   | •  | •                         | •                                  | the benefit of, to perform                             |                    |               | o carry out the purpose                | 20                     |           |  |  |
|     |   | •  | •                         | •                                  | ed in section 509(a)(1) of                             |                    |               | • • •                                  |                        |           |  |  |
|     |   |  |                           |                                    | ne type of supporting org                              |                    |               |  |                        |           |  |  |
|     | а   |  | •                         |                                    | sed, or controlled by its s                            |                    | •             |  | •                      |           |  |  |
|     |   | the suppor   | ted organization(s) the   | power to regularly                 | appoint or elect a major                               | ity of the d       | irectors or   | trustees of the                        |                        |           |  |  |
|     |   | supporting   | organization. You mu      | st complete Part I                 | V, Sections A and B.                                   | -                  |               |  |                        |           |  |  |
|     | b   | Type II. A   | supporting organization   | n supervised or cor                | ntrolled in connection wit                             | h its suppo        | rted organ    | ization(s), by having                  |                        |           |  |  |
|     |   | control or i   | management of the sup     | pporting organization              | on vested in the same pe                               | ersons that        | control or    | manage the supported                   | I                      |           |  |  |
|     |   | organizatio  | on(s). You must comp      | lete Part IV, Section              | ons A and C.   |                    |               |  |                        |           |  |  |
|     | С   | Type III fu  | nctionally integrated.    | . A supporting organ               | nization operated in con                               | nection with       | n, and func   | tionally integrated with               | ,                      |           |  |  |
|     |   |  | •                         | ,                                  | must complete Part IV                                  |                    |               |  |                        |           |  |  |
|     | d   |  |                           |                                    | organization operated in                               |                    |               |  |                        |           |  |  |
|     |   |  | , ,                       | 0                                  | generally must satisfy a c                             |                    | •             | nt and an attentivenes                 | S                      |           |  |  |
|     |   | _  |                           |                                    | Part IV, Sections A an                                 |                    |               |  |                        |           |  |  |
|     | е   | —  | -                         |                                    | determination from the                                 |                    | s a Type I,   | Type II, Type III                      |                        |           |  |  |
|     |   |  |                           | •                                  | tegrated supporting orga                               |                    |               |  |                        |           |  |  |
|     | f   |  | lowing information abo    |                                    |  |                    |               |  |                        |           |  |  |
|     | g   | i) Name of supported   | •                         |                                    |  | (h) le the e       | rganization   | (a) Amount of monotony                 | (14) (1990)            | unt of    |  |  |
|     | (   | I) Name of supported   | organization              | (ii) EIN                           | (iii) Type of organization<br>(described on lines 1-10 |                    | ir governing  | (v) Amount of monetary<br>support (see | (vi) Amo<br>other supp |           |  |  |
|     |   |  |                           |                                    | above (see instructions))                              | docum              | nent?         | instructions)                          | instruc                | tions)    |  |  |
|     |   |  |                           |                                    |  | Yes                | No            |  |                        |           |  |  |
|     |   |  |                           |                                    |  |                    |               |  |                        |           |  |  |
| (A) |   |  |                           |                                    |  |                    |               |  |                        |           |  |  |
|     |   |  |                           |                                    |  |                    |               |  |                        |           |  |  |
| (B) |   |  |                           |                                    |  |                    |               |  |                        |           |  |  |
|     |   |  |                           |                                    |  |                    |               |  |                        |           |  |  |
| (C) |   |  |                           |                                    |  |                    |               |  |                        |           |  |  |
| (ח) |   |  |                           |                                    |  |                    |               |  |                        |           |  |  |
| (D) |   |  |                           |                                    |  |                    |               |  |                        |           |  |  |
| (E) |   |  |                           |                                    |  |                    |               |  |                        |           |  |  |
| ·-/ |   |  |                           | 1                                  |  | 1                  | 1             | 1 1                                    |                        |           |  |  |

Total For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

|       |   | ESSEE QUALIT          |                      |                            |                     | 62-1502414   |             |  |  |  |  |
|-------|---|-----------------------|----------------------|----------------------------|---------------------|--------------|-------------|--|--|--|--|
| Pa    |   |                       |                      |                            |                     |              |             |  |  |  |  |
|       | (Complete only if you chec  |                       |                      |                            |                     |              | y under     |  |  |  |  |
|       | Part III. If the organization   | tails to quality i    | under the tests      | listed below, p            | please complet      | e Part III.) |             |  |  |  |  |
|       | tion A. Public Support  |                       |                      |                            | 1                   |              |             |  |  |  |  |
| Caler | ndar year (or fiscal year beginning in) 🕨   | <b>(a)</b> 2014       | <b>(b)</b> 2015      | (c) 2016                   | (d) 2017            | (e) 2018     | (f) Total   |  |  |  |  |
| 1     | Gifts, grants, contributions, and   |                       |                      |                            |                     |              |             |  |  |  |  |
|       | membership fees received. (Do not   |                       |                      |                            |                     |              |             |  |  |  |  |
|       | include any "unusual grants.") • • • • •  | 260,415               | 282,639              | 237,285                    | 212,675             | 235,395      | 1,228,409   |  |  |  |  |
| 2     | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf   |                       |                      |                            |                     |              |             |  |  |  |  |
| 3     | The value of services or facilities<br>furnished by a governmental unit to the<br>organization without charge • • • • • • •             |                       |                      |                            |                     |              |             |  |  |  |  |
| 4     | Total. Add lines 1 through 3 · · · · · ·  | 260,415               | 282,639              | 237,285                    | 212,675             | 235,395      | 1,228,409   |  |  |  |  |
| 5     | The portion of total contributions by   |                       |                      |                            |                     |              |             |  |  |  |  |
|       | each person (other than a   |                       |                      |                            |                     |              |             |  |  |  |  |
|       | governmental unit or publicly   |                       |                      |                            |                     |              |             |  |  |  |  |
|       | supported organization) included on   |                       |                      |                            |                     |              |             |  |  |  |  |
|       | line 1 that exceeds 2% of the amount  |                       |                      |                            |                     |              |             |  |  |  |  |
|       | shown on line 11, column (f) • • • • • •  |                       |                      |                            |                     |              | 335,456     |  |  |  |  |
| 6     | Public support. Subtract line 5 from line 4 • •   |                       |                      |                            |                     |              | 892,953     |  |  |  |  |
|       | tion B. Total Support   |                       |                      |                            | I                   |              |             |  |  |  |  |
|       | ndar year (or fiscal year beginning in) 🕨   | <b>(a)</b> 2014       | <b>(b)</b> 2015      | (c) 2016                   | (d) 2017            | (e) 2018     | (f) Total   |  |  |  |  |
| 7     | Amounts from line 4   | 260,415               | 282,639              | 237,285                    | 212,675             | 235,395      | 1,228,409   |  |  |  |  |
| 8     | Gross income from interest, dividends,<br>payments received on securities loans,<br>rents, royalties and income from<br>similar sources | 58                    | 13                   | 50                         | 69                  | 216          | 106         |  |  |  |  |
|       |   | 58                    | 13                   | 50                         | 69                  | 210          | 406         |  |  |  |  |
| 9     | Net income from unrelated business<br>activities, whether or not the business<br>is regularly carried on                                |                       |                      |                            |                     |              |             |  |  |  |  |
| 10    | Other income. Do not include gain or<br>loss from the sale of capital assets<br>(Explain in Part VI.) • • • • • • • • • • •             | 646                   | 3,291                | 4,467                      | 2,196               | 194          | 10,794      |  |  |  |  |
| 11    | <b>Total support</b> . Add lines 7 through 10   | 640                   | 3,291                | 4,40/                      | 2,196               | 194          | 1,239,609   |  |  |  |  |
| 12    | Gross receipts from related activities, etc. (s   | ee instructions)      |                      |                            |                     | 12           | 1,239,009   |  |  |  |  |
| 13    |   | ,                     |                      | or fifth tox yoor o        | $\sim 0.000$        |              |             |  |  |  |  |
| 13    | First five years. If the Form 990 is for the or<br>organization, check this box and stop here   | •                     |                      |                            |                     | ,            | ▶□          |  |  |  |  |
| Sec   | tion C. Computation of Public Su  |                       |                      |                            |                     |              | <u>U_</u>   |  |  |  |  |
| 14    | Public support percentage for 2018 (line 6, o   | column (f) divided I  | by line 11, column ( | (f)) • • • • • • • •       |                     | 14           | 72.04 %     |  |  |  |  |
| 15    | Public support percentage from 2017 Sched   |                       |                      |                            |                     |              | 80.80 %     |  |  |  |  |
| 16a   | 33 1/3% support test - 2018. If the organization  | ation did not check   | the box on line 13,  | and line 14 is 33 1        | /3% or more, chec   | k this       |             |  |  |  |  |
|       | box and stop here. The organization qualified   | es as a publicly sup  | oported organizatio  | n                          |                     |              | 🕨 🛛         |  |  |  |  |
| b     | 33 1/3% support test - 2017. If the organization  | ation did not check   | a box on line 13 or  | 16a, and line 15 is        | 33 1/3% or more,    | check        |             |  |  |  |  |
|       | this box and <b>stop here.</b> The organization qu  | alifies as a publicly | / supported organiz  | zation • • • • •           |                     |              | 🕨 🔲         |  |  |  |  |
| 17a   | 10%-facts-and-circumstances test - 2018   | . If the organizatior | n did not check a bo | ox on line 13, 16a,        | or 16b, and line 14 | is           |             |  |  |  |  |
|       | 10% or more, and if the organization meets  | the "facts-and-circ   | umstances" test, ch  | neck this box and <b>s</b> | top here. Explain i | in           |             |  |  |  |  |
|       | Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported               |                       |                      |                            |                     |              |             |  |  |  |  |
|       | organization  |                       |                      |                            |                     |              | ▶ []        |  |  |  |  |
| b     | 10%-facts-and-circumstances test - 2017   | •                     |                      |                            |                     | ie           |             |  |  |  |  |
|       | 15 is 10% or more, and if the organization m  |                       |                      |                            |                     |              |             |  |  |  |  |
|       | Explain in Part VI how the organization mee   |                       |                      | •                          | • •                 |              | . 🗖         |  |  |  |  |
|       | supported organization  |                       |                      |                            |                     |              | •••• □      |  |  |  |  |
| 18    | Private foundation. If the organization did r   |                       |                      |                            |                     |              | . –         |  |  |  |  |
|       | instructions  |                       |                      |                            |                     |              | · · · · 🕨 📋 |  |  |  |  |

EEA

Schedule A (Form 990 or 990-EZ) 2018

| Sche      |   | ESSEE QUALIT           |                      |                               |                           | 62-1502414 | Page <b>3</b>      |
|-----------|---|------------------------|----------------------|-------------------------------|---------------------------|------------|--------------------|
| Pa        | rt III Support Schedule for Org   |                        |                      |                               |                           |            |                    |
|           | (Complete only if you chec  |                        |                      | •                             |                           |            | Part II.           |
| _         | If the organization fails to o  | lualify under the      | e tests listed b     | elow, please c                | omplete Part II           | .)         |                    |
|           | ction A. Public Support   |                        |                      | 1                             |                           |            |                    |
| Cale      | endar year (or fiscal year beginning in) 🕨  | <b>(a)</b> 2014        | <b>(b)</b> 2015      | (c) 2016                      | (d) 2017                  | (e) 2018   | (f) Total          |
| 1         | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")  |                        |                      |                               |                           |            |                    |
| 2         | Gross receipts from admissions, merchandise<br>sold or services performed, or facilities<br>furnished in any activity that is related to the<br>organization's tax-exempt purpose   |                        |                      |                               |                           |            |                    |
| 3         | Gross receipts from activities that are not an unrelated trade or business under section 513  |                        |                      |                               |                           |            |                    |
| 4         | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf   |                        |                      |                               |                           |            |                    |
| 5         | The value of services or facilities<br>furnished by a governmental unit to the<br>organization without charge   |                        |                      |                               |                           |            |                    |
| 6         | Total. Add lines 1 through 5  |                        |                      |                               |                           |            |                    |
| 7a        | Amounts included on lines 1, 2, and 3 received from disqualified persons  |                        |                      |                               |                           |            |                    |
| b         | Amounts included on lines 2 and 3<br>received from other than disqualified<br>persons that exceed the greater of \$5,000<br>or 1% of the amount on line 13 for the year   |                        |                      |                               |                           |            |                    |
| с         | Add lines 7a and 7b   |                        |                      |                               |                           |            |                    |
| 8         | Public support. (Subtract line 7c from  |                        |                      |                               |                           |            |                    |
|           | line 6.)  |                        |                      |                               |                           |            |                    |
| Sec       | ction B. Total Support  |                        |                      | 1                             |                           |            |                    |
| Cale      | endar year (or fiscal year beginning in) 🕨  | <b>(a)</b> 2014        | <b>(b)</b> 2015      | (c) 2016                      | (d) 2017                  | (e) 2018   | (f) Total          |
| 9         | Amounts from line 6 • • • • • • • • • • • • • • • • • •   |                        |                      |                               |                           |            |                    |
| 10a       | Gross income from interest, dividends,<br>payments received on securities loans, rents,<br>royalties, and income from similar sources   |                        |                      |                               |                           |            |                    |
| b         | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 • • • • • • •   |                        |                      |                               |                           |            |                    |
| С         | Add lines 10a and 10b   |                        |                      |                               |                           |            |                    |
| 11        | Net income from unrelated business<br>activities not included in line 10b, whether<br>or not the business is regularly carried on ••••  |                        |                      |                               |                           |            |                    |
| 12        | Other income. Do not include gain or<br>loss from the sale of capital assets<br>(Explain in Part VI.)   |                        |                      |                               |                           |            |                    |
| 13        | <b>Total support.</b> (Add lines 9, 10c, 11, and 12.) • • • • • • • • • • • • • • • • • • •   |                        |                      |                               |                           |            |                    |
|           | First five years. If the Form 990 is for the orgonization, check this box and stop here   |                        |                      |                               |                           |            | · · · · <b>•</b> 🔲 |
| Sec       | ction C. Computation of Public Su   |                        |                      |                               |                           |            |                    |
| 15        | Public support percentage for 2018 (line 8, c   |                        | -                    |                               |                           | 15         | %                  |
| 16<br>Sec | Public support percentage from 2017 Scheduction D. Computation of Investme  |                        |                      | · · · · · · · · · · · · · · · | · · · · · · · · · · · · · | 16         | %                  |
| 17        | Investment income percentage for 2018 (line   | 10c, column (f), div   | vided by line 13, co | olumn (f)) • • • •            |                           | 17         | %                  |
| 18        | Investment income percentage from 2017 Sc   | hedule A, Part III, li | ine 17•••••          |                               |                           | 18         | %                  |
| 19a       | <b>33 1/3% support tests - 2018.</b> If the organization of the test of tes |                        |                      |                               |                           |            | ► 🗌                |
| b         | <b>33 1/3% support tests - 2017.</b> If the organization 18 is not more than 33 1/3%, check this I  |                        |                      |                               |                           |            | ► 🔲                |
| 20        | Private foundation. If the organization did not   | ot check a box on li   | ine 14, 19a, or 19b  | , check this box ar           | nd see instructions       |            | 🕨 🔲                |

| Schedu | INC 62-150241 100 62-150241   | .4      | F        | Page 4       |
|--------|---|---------|----------|--------------|
| Part   |   |         |          |              |
|        | (Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete  | Sectio  | ons A    |              |
|        | and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, co  | mplet   | е        |              |
|        | Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Pa  | art V.) |          |              |
| Sect   | ion A. All Supporting Organizations   |         |          |              |
|        |   |         | Yes      | No           |
| 1      | Are all of the organization's supported organizations listed by name in the organization's governing  |         |          |              |
|        | documents? If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by   |         |          |              |
|        | class or purpose, describe the designation. If historic and continuing relationship, explain.   | 1       |          |              |
| 2      | Did the organization have any supported organization that does not have an IRS determination of status  |         |          |              |
|        | under section 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported  |         |          |              |
|        | organization was described in section 509(a)(1) or (2).   | 2       |          |              |
| 3a     | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer  |         |          |              |
| Uu     | (b) and (c) below.  | 3a      |          |              |
| L.     | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and  | Ja      |          |              |
| b      |   |         |          |              |
|        | satisfied the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the   | 01-     |          |              |
|        | organization made the determination.  | 3b      |          |              |
| С      | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B)  |         |          |              |
|        | purposes? If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use.   | 3c      |          |              |
| 4a     | Was any supported organization not organized in the United States ("foreign supported organization")? If  |         |          |              |
|        | "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.   | 4a      |          |              |
| b      | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign   |         |          |              |
|        | supported organization? If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion   |         |          |              |
|        | despite being controlled or supervised by or in connection with its supported organizations.  | 4b      |          |              |
| С      | Did the organization support any foreign supported organization that does not have an IRS determination   |         |          |              |
|        | under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used   |         |          |              |
|        | to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B)  |         |          |              |
|        | purposes.   | 4c      |          |              |
| 5a     | Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes,"  |         |          |              |
|        | answer (b) and (c) below (if applicable). Also, provide detail in <b>Part VI</b> , including (i) the names and EIN  |         |          |              |
|        | numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action;   |         |          |              |
|        | (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action   |         |          |              |
|        | was accomplished (such as by amendment to the organizing document).   | 5a      |          |              |
| b      | Type I or Type II only. Was any added or substituted supported organization part of a class already   |         |          |              |
| -      | designated in the organization's organizing document?   | 5b      |          |              |
| c      | Substitutions only. Was the substitution the result of an event beyond the organization's control?  | 5c      |          |              |
| ĥ      | Did the organization provide support (whether in the form of grants or the provision of services or facilities) to  | 00      |          |              |
| U      | anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited   |         |          |              |
|        | by one or more of its supported organizations, or (iii) other supporting organizations that also support or   |         |          |              |
|        |   | C       |          |              |
| 7      | benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in <b>Part VI</b>.</i>  | 6       |          |              |
| 7      | Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor   |         |          |              |
|        | (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yea" complete Part L of Schodula L (Form 000 or 000 FZ) | -       |          |              |
| •      | with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).   | 7       |          |              |
| 8      | Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7?   |         |          |              |
|        | If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).   | 8       |          |              |
| 9a     | Was the organization controlled directly or indirectly at any time during the tax year by one or more   |         |          |              |
|        | disqualified persons as defined in section 4946 (other than foundation managers and organizations described   |         |          |              |
|        | in section 509(a)(1) or (2))? If "Yes," provide detail in <b>Part VI</b> .  | 9a      |          |              |
| b      | Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which   |         |          |              |
|        | the supporting organization had an interest? If "Yes," provide detail in Part VI.   | 9b      |          |              |
| С      | Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit   |         |          |              |
|        | from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.  | 9c      |          |              |
| 10a    | Was the organization subject to the excess business holdings rules of section 4943 because of section   |         |          |              |
|        | 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated   |         |          |              |
|        | supporting organizations)? If "Yes," answer 10b below.  | 10a     |          |              |
| b      | Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to  |         |          |              |
|        | determine whether the organization had excess business holdings.)   | 10b     |          |              |
| EEA    | Schedule A (F   |         | or 990-E | <br>EZ) 2018 |

|            | ule A (Form 990 or 990-EZ) 2018 TENNESSEE QUALITY AWARD INC 62-150   | 2414          | F      | Page 5   |
|------------|--|---------------|--------|----------|
| Pa         | rt IV Supporting Organizations (continued)   |               | Vee    |          |
| 11         | Has the organization accepted a gift or contribution from any of the following persons?  |               | Yes    | No       |
|            | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)   |               |        |          |
| ŭ          | below, the governing body of a supported organization?   | 11a           |        |          |
| b          | A family member of a person described in (a) above?  | 11b           |        | <u> </u> |
|            | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part  |               |        | <u> </u> |
|            | tion B. Type I Supporting Organizations  | I             |        | <u> </u> |
|            |  |               | Yes    | No       |
| 1          | Did the directors, trustees, or membership of one or more supported organizations have the power to  |               |        |          |
|            | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the   |               |        |          |
|            | tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or   |               |        |          |
|            | controlled the organization's activities. If the organization had more than one supported organization,  |               |        |          |
|            | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported  |               |        |          |
|            | organizations and what conditions or restrictions, if any, applied to such powers during the tax year.   | 1             |        |          |
| 2          | Did the organization operate for the benefit of any supported organization other than the supported  |               |        |          |
| -          | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part</b>   |               |        |          |
|            | <b>VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated,  |               |        |          |
|            | supervised, or controlled the supporting organization.   | 2             |        |          |
| Sec        | tion C. Type II Supporting Organizations   |               |        |          |
|            |  |               | Yes    | No       |
| 1          | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors   |               |        |          |
|            | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control  |               |        |          |
|            | or management of the supporting organization was vested in the same persons that controlled or managed   | 4             |        |          |
| <u>Soc</u> | the supported organization(s). tion D. All Type III Supporting Organizations   | 1             |        |          |
| 000        |  |               | Yes    | No       |
| 1          | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the   |               | 100    | 110      |
|            | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | or tax        |        |          |
|            |  |               |        |          |
|            | organization's governing documents in effect on the date of notification, to the extent not previously provided  | ? 1           |        |          |
| 2          | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported   |               |        |          |
| _          | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> h  | ow            |        |          |
|            | the organization maintained a close and continuous working relationship with the supported organization(s).  | 2             |        |          |
| 2          | By reason of the relationship described in (2), did the organization's supported organizations have a  |               |        |          |
| 3          | significant voice in the organization's investment policies and in directing the use of the organization's   |               |        |          |
|            | income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's  |               |        |          |
|            | supported organizations played in this regard.   | 3             |        |          |
| Sec        | tion E. Type III Functionally Integrated Supporting Organizations  |               | 1      | <u> </u> |
| 1          | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year  | see instru    | ctions | ;).      |
| а          | The organization satisfied the Activities Test. <i>Complete line 2 below.</i>  |               |        |          |
| b          | The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i>   |               |        |          |
| С          | The organization supported a governmental entity. Describe in <b>Part VI</b> how you supported a government  | entity (see l |        | · · · ·  |
| 2          | Activities Test. Answer (a) and (b) below.   |               | Yes    | No       |
| а          | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of   |               |        |          |
|            | the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify</b>  |               |        |          |
|            | those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined                           | 1             |        |          |
|            | that these activities constituted substantially all of its activities.   | 2a            |        |          |
| b          | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more  |               |        |          |
| ~          | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in <b>Part VI</b> the  |               |        |          |
|            | reasons for the organization's position that its supported organization(s) would have engaged in these   |               |        |          |
|            | activities but for the organization's involvement.   | 2b            |        |          |
| 3          | Parent of Supported Organizations. Answer (a) and (b) below.   |               |        |          |
| а          | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or  |               |        |          |
|            | trustees of each of the supported organizations? Provide details in Part VI.   | 3a            |        |          |

trustees of each of the supported organizations? *Provide details in Part VI.*Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? *If "Yes," describe in Part VI the role played by the organization in this regard.*

| Schedule A (Form 990 or 990-EZ) 2018 TENNESSEE QUALITY AWARD INC  | _       | 62-15                    | <b>02414</b> Pag               |
|---|---------|--------------------------|--------------------------------|
| Part V Type III Non-Functionally Integrated 509(a)(3) Supporting O  |         |                          | ain in Dart V(I) Car           |
| 1 Check here if the organization satisfied the Integral Part Test as a qualifying instructions. All other Type III non-functionally integrated supporting organ |         |                          | -                              |
|   | 1201101 |                          | (B) Current Year               |
| Section A - Adjusted Net Income   |         | (A) Prior Year           | (optional)                     |
| 1 Net short-term capital gain   | 1       |                          |                                |
| 2 Recoveries of prior-year distributions  | 2       |                          |                                |
| 3 Other gross income (see instructions)   | 3       |                          |                                |
| 4 Add lines 1 through 3.  | 4       |                          |                                |
| 5 Depreciation and depletion  | 5       |                          |                                |
| 6 Portion of operating expenses paid or incurred for production or  |         |                          |                                |
| collection of gross income or for management, conservation, or  |         |                          |                                |
| maintenance of property held for production of income (see instructions)  | 6       |                          |                                |
| 7 Other expenses (see instructions)   | 7       |                          |                                |
| 8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)  | 8       |                          |                                |
| ection B - Minimum Asset Amount   |         | (A) Prior Year           | (B) Current Year<br>(optional) |
| 1 Aggregate fair market value of all non-exempt-use assets (see   |         |                          |                                |
| instructions for short tax year or assets held for part of year):   |         |                          |                                |
| a Average monthly value of securities   | 1a      |                          |                                |
| <b>b</b> Average monthly cash balances  | 1b      |                          |                                |
| c Fair market value of other non-exempt-use assets  | 1c      |                          |                                |
| d Total (add lines 1a, 1b, and 1c)  | 1d      |                          |                                |
| e Discount claimed for blockage or other  |         |                          |                                |
| factors (explain in detail in Part VI):   |         |                          |                                |
| 2 Acquisition indebtedness applicable to non-exempt-use assets  | 2       |                          |                                |
| 3 Subtract line 2 from line 1d.   | 3       |                          |                                |
| 4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,  |         |                          |                                |
| see instructions).  | 4       |                          |                                |
| 5 Net value of non-exempt-use assets (subtract line 4 from line 3)  | 5       |                          |                                |
| 6 Multiply line 5 by .035.  | 6       |                          |                                |
| 7 Recoveries of prior-year distributions  | 7       |                          |                                |
| 8 Minimum Asset Amount (add line 7 to line 6)   | 8       |                          |                                |
| ection C - Distributable Amount   |         |                          | Current Year                   |
| 1 Adjusted net income for prior year (from Section A, line 8, Column A)   | 1       |                          |                                |
| 2 Enter 85% of line 1.  | 2       |                          |                                |
| 3 Minimum asset amount for prior year (from Section B, line 8, Column A)  | 3       |                          |                                |
| 4 Enter greater of line 2 or line 3.  | 4       |                          |                                |
| 5 Income tax imposed in prior year  | 5       |                          |                                |
| 6 Distributable Amount. Subtract line 5 from line 4, unless subject to  |         |                          |                                |
| emergency temporary reduction (see instructions).   | 6       |                          |                                |
| 7 Check here if the current year is the organization's first as a non-functionally  | y integ | rated Type III supportir | ng organization (see           |
| instructions).  |         |                          |                                |

EEA

Schedule A (Form 990 or 990-EZ) 2018

| art V Type III Non-Functionally Integrated 509(a)                    |                             | 62-150<br>zations (continued)          | <b>)2414</b> Page                         |
|--|-----------------------------|--|---|
| ection D - Distributions   | , capperting crgam          |  | Current Year                              |
| Amounts paid to supported organizations to accomplish exer           | npt purposes                |  |   |
| 2 Amounts paid to perform activity that directly furthers exemp      |                             |  |   |
| organizations, in excess of income from activity                     |                             |  |   |
| Administrative expenses paid to accomplish exempt purpose            | es of supported organizat   | tions                                  |   |
| Amounts paid to acquire exempt-use assets                            |                             |  |   |
| 5 Qualified set-aside amounts (prior IRS approval required)          |                             |  |   |
| Other distributions (describe in <b>Part VI</b> ). See instructions. |                             |  |   |
| <b>Total annual distributions.</b> Add lines 1 through 6.            |                             |  |   |
| B Distributions to attentive supported organizations to which th     | e organization is respon    | sive                                   |   |
| (provide details in <b>Part VI</b> ). See instructions.              |                             |  |   |
| Distributable amount for 2018 from Section C, line 6                 |                             |  |   |
| D Line 8 amount divided by Line 9 amount                             |                             |  |   |
| Section E - Distribution Allocations (see instructions)              | (i)<br>Excess Distributions | (ii)<br>Underdistributions<br>Pre-2018 | (iii)<br>Distributable<br>Amount for 2018 |
| Distributable amount for 2018 from Section C, line 6                 |                             |  |   |
| 2 Underdistributions, if any, for years prior to 2018                |                             |  |   |
| (reasonable cause required - explain in <b>Part VI</b> ). See        |                             |  |   |
| instructions.<br>B Excess distributions carryover, if any, to 2018   |                             |  |   |
| <b>a</b> From 2013   |                             |  |   |
| <b>b</b> From 2014   |                             |  |   |
| <b>c</b> From 2015   |                             |  |   |
| d From 2016  |                             |  |   |
| e From 2017  |                             |  |   |
| f Total of lines 3a through e  |                             |  |   |
| g Applied to underdistributions of prior years                       |                             |  |   |
| h Applied to 2018 distributable amount                               |                             |  |   |
| i Carryover from 2013 not applied (see instructions)                 |                             |  |   |
| i Remainder. Subtract lines 3g, 3h, and 3i from 3f.                  |                             |  |   |
| Distributions for 2018 from  |                             |  |   |
| Section D, line 7: \$  |                             |  |   |
| a Applied to underdistributions of prior years                       |                             |  |   |
| <b>b</b> Applied to 2018 distributable amount                        |                             |  |   |
| c Remainder. Subtract lines 4a and 4b from 4.                        |                             |  |   |
| Remaining underdistributions for years prior to 2018, if             |                             |  |   |
| any. Subtract lines 3g and 4a from line 2. For result                |                             |  |   |
| greater than zero, explain in <b>Part VI</b> . See instructions.     |                             |  |   |
| Remaining underdistributions for 2018. Subtract lines 3h             |                             |  |   |
| and 4b from line 1. For result greater than zero, explain in         |                             |  |   |
| Part VI. See instructions.   |                             |  |   |
| Excess distributions carryover to 2019. Add lines 3j                 |                             |  |   |
| and 4c.  |                             |  |   |
| Breakdown of line 7:   |                             |  |   |
| a Excess from 2014   |                             |  |   |
| <b>b</b> Excess from 2015  |                             |  |   |
| <b>c</b> Excess from 2016  |                             |  |   |
| d Excess from 2017   |                             |  |   |
| e Excess from 2018   |                             |  |   |

|         | n 990 or 990-EZ) 2018 Pag  |
|---------|--|
| Part VI | Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part      |
|         | III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section |
|         | B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2 |
|         | 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section I  |
|         |  |
|         | lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)                       |
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| SCH   | <b>IEDULE D</b>       | Suppler  | nental Financial Statements   |                    | OMB No. 1545-0047          |
|-------|-----------------------|--|---|--------------------|----------------------------|
| (Fo   | rm 990)               |  | he organization answered "Yes" on Form 990,   |                    | 2018                       |
|       |                       | Part IV, line 6, 7   | 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.  |                    | 2010                       |
| Depar | ment of the Treasury  |  | Attach to Form 990.   |                    | Open to Public             |
|       | I Revenue Service     | Go to www.irs.gov/F  | orm990 for instructions and the latest information  |                    | Inspection                 |
|       | of the organization   |  |   | Employer identifie |                            |
|       |                       | ALITY AWARD INC  | d Funda av Othar Similar Funda av Assau   | 62-150             | 2414                       |
| Pa    |                       | if the organization answered "Ye   | ed Funds or Other Similar Funds or Accou  | ints.              |                            |
|       | Complete              | in the organization answered Te  | (a) Donor advised funds   | (b) Funds and c    | than accounts              |
| 1     | Total number at en    | nd of year   |   | (b) Funds and c    |                            |
| 2     |                       | f contributions to (during year) •   |   |                    |                            |
| 3     |                       | f grants from (during year)  |   |                    |                            |
| 4     | Aggregate value a     | t end of year  |   |                    |                            |
| 5     | Did the organization  | on inform all donors and donor advisor   | s in writing that the assets held in donor advised  |                    |                            |
|       | funds are the orga    | nization's property, subject to the orga   | nization's exclusive legal control?   |                    | ··· 🗌 Yes 🗌 No             |
| 6     | Did the organization  | on inform all grantees, donors, and do   | nor advisors in writing that grant funds can be used  |                    |                            |
|       | ,                     |  | donor or donor advisor, or for any other purpose  |                    |                            |
| De    |                       | •  |   |                    | · · · 🔄 Yes 🔄 No           |
| Pa    |                       | vation Easements.  | an Form 000 Port N/ line 7  |                    |                            |
| 1     |                       | e if the organization answered "Y  |   |                    |                            |
| 1     |                       | servation easements held by the organ<br>of land for public use (e.g., recreation of |   | v important land a | 202                        |
|       | Protection of n       |  | Preservation of a certified h   |                    | ea                         |
|       | Preservation of       |  |   |                    |                            |
| 2     |                       |  | ualified conservation contribution in the form of a co  | onservation        |                            |
| -     |                       | ast day of the tax year.   |   |                    | ne End of the Tax Year     |
| а     |                       | inservation easements  |   | · 2a               |                            |
| b     |                       |  |   | . 2b               |                            |
| c     | -                     | vation easements on a certified histori  | c structure included in (a)   | . 2c               |                            |
| d     |                       | vation easements included in (c) acqu  |   |                    |                            |
|       |                       |  | · · · · · · · · · · · · · · · · · · ·   | . 2d               |                            |
| 3     |                       | -  | d, released, extinguished, or terminated by the orga  |                    |                            |
|       | tax year 🕨            |  |   |                    |                            |
| 4     | Number of states v    | where property subject to conservation   | easement is located   |                    |                            |
| 5     | Does the organization | tion have a written policy regarding the   | e periodic monitoring, inspection, handling of  |                    |                            |
|       | violations, and enfo  | orcement of the conservation easeme  | nts it holds?   |                    | 🗌 Yes 🗌 No                 |
| 6     | Staff and voluntee    | r hours devoted to monitoring, inspect   | ing, handling of violations, and enforcing conservation   | on easements duri  | ng the year                |
|       | <u> ا</u>             |  |   |                    |                            |
| 7     |                       | es incurred in monitoring, inspecting, l   | nandling of violations, and enforcing conservation ea   | asements during th | e year                     |
|       | ►\$                   |  |   |                    |                            |
| 8     |                       | ,  | above satisfy the requirements of section 170(h)(4)   |                    | 🗌 Yes 🗌 No                 |
| •     | and section 170(h)    |  |   |                    | ··· 🗌 Yes 🗌 No             |
| 9     |                       | <b>e</b> 1   | rvation easements in its revenue and expense state<br>ootnote to the organization's financial statements th |                    |                            |
|       |                       | ounting for conservation easements.  |   | at describes the   |                            |
| Pa    |                       |  | ions of Art, Historical Treasures, or O   | ther Similar A     | ssets.                     |
| - •   |                       | te if the organization answered "  |   |                    |                            |
| 1a    | •                     | •  | (ASC 958), not to report in its revenue statement a   | nd balance sheet   |                            |
|       | -                     | •  | neld for public exhibition, education, or research in f   |                    |                            |
|       | public service, prov  | vide, in Part XIII, the text of the footno   | te to its financial statements that describes these ite   | ms.                |                            |
| b     |                       |  | 6 (ASC 958), to report in its revenue statement and I   |                    |                            |
|       | -                     |  | held for public exhibition, education, or research in f   |                    |                            |
|       | public service, pro-  | vide the following amounts relating to   | these items:  |                    |                            |
|       | (i) Revenue inclu     | ded on Form 990, Part VIII, line 1   |   | · · · · · • \$     |                            |
|       | (ii) Assets include   | ed in Form 990, Part X • • • • •   |   | • • • • • • • •    |                            |
| 2     | If the organization   | received or held works of art, historica   | I treasures, or other similar assets for financial gain   | , provide the      |                            |
|       |                       |  | 16 (ASC 958) relating to these items:   |                    |                            |
| а     |                       |  |   |                    |                            |
| b     | Assets included in    | Form 990, Part X • • • • • • •   |   | •••••              |                            |
| For F | aperwork Reducti      | ion Act Notice, see the Instructions   | for Form 990.   |                    | Schedule D (Form 990) 2018 |

| FOr | Paperwork | Reduction | Act Notice, | see the | instructions |  |
|-----|-----------|-----------|-------------|---------|--------------|--|
|     |           |           |             |         |              |  |

| Sched    | ule D (Form 990) 2018 TENNESSEE QUALI                 |  |                |             |               |            | 62-150              |               |            | Page 2 |
|----------|---|--|----------------|-------------|---------------|------------|---------------------|---------------|------------|--------|
| Pai      | rt III Organizations Maintaining C                    | ollections of A                        | vrt, Histori   | ical Tre    | easures,      | or Oth     | er Similar A        | ssets (co     | ontinu     | ed)    |
| 3        | Using the organization's acquisition, accession,      | and other records, c                   | heck any of t  | he follow   | ing that are  | a signific | cant use of its     |               |            |        |
|          | collection items (check all that apply):              |  |                |             |               |            |                     |               |            |        |
| а        | Public exhibition                                     | d 🗌 Loa                                | n or exchang   | e prograi   | ms            |            |                     |               |            |        |
| b        | Scholarly research                                    | _                                      | er             |             |               |            |                     |               |            |        |
| c        | Preservation for future generations                   |  | ···            |             |               |            |                     |               |            |        |
| 4        | Provide a description of the organization's collect   | tions and ovalain h                    | w thoy furth   | or the ore  | anization's   | ovomnt r   | urposo in Part      |               |            |        |
| 4        | XIII.   |  |                | er une org  | anizations    | exempt p   | uipose in Fait      |               |            |        |
| -        |   | anium damatiana af a                   |                |             |               |            |                     |               |            |        |
| 5        | During the year, did the organization solicit or re-  |  |                |             |               |            |                     |               |            | Π.     |
| De       | assets to be sold to raise funds rather than to be    |  | of the organi  | zation's c  | collection?   | • •        |                     | · · · 📋       | Yes        | No     |
| Fai      | rt IV Escrow and Custodial Arrang                     |  | n Form 00      | 0 Dort      | N/ line 0     | orror      | orted on om         | ount on F     | orm        |        |
|          | Complete if the organization an                       | isweled tes o                          | n Form 99      | o, Part     | iv, line 9    | , or rep   | oneu an am          | Junt on F     | 0111       |        |
|          | 990, Part X, line 21.                                 |  |                |             |               |            |                     |               |            |        |
| 1a       | Is the organization an agent, trustee, custodian of   |  |                |             |               |            |                     | _             |            | _      |
|          |   |  |                |             |               |            |                     | · · · 🗍       | Yes        | _ No   |
| b        | If "Yes," explain the arrangement in Part XIII and    | I complete the follow                  | ving table:    |             |               |            |                     |               |            |        |
|          |   |  |                |             |               |            | A                   | mount         |            |        |
| с        | Beginning balance                                     |  |                |             |               | · · 1c     | :                   |               |            |        |
| d        | Additions during the year                             |  |                |             |               | · · 1d     |                     |               |            |        |
| е        | Distributions during the year                         |  |                |             |               | · · 1e     |                     |               |            |        |
| f        | Ending balance  |  |                |             |               |            |                     |               |            |        |
| 2a       | Did the organization include an amount on Form        |  |                |             |               |            |                     | · · · · □ ·   | Yes        | No     |
| b        | If "Yes," explain the arrangement in Part XIII. Ch    |  |                |             |               |            |                     |               |            |        |
| -        | rt V Endowment Funds.                                 |  |                |             |               |            |                     |               |            |        |
|          | Complete if the organization an                       | swered "Yes" o                         | n Form 99      | 0. Part     | IV. line 1    | 0.         |                     |               |            |        |
|          |   |  | 1              |             |               |            |                     | (a) Fai       | ur vooro b | a alí  |
| 10       | Beginning of year balance                             | (a) Current year                       | (b) Prior y    | lear        | (c) Two years | SDACK      | (d) Three years bac | .k (e) FOL    | ur years b | Dack   |
| 1a<br>⊾  | Contributions   |  |                |             |               |            |                     |               |            |        |
| b        |   |  |                |             |               |            |                     |               |            |        |
| С        | Net investment earnings, gains, and                   |  |                |             |               |            |                     |               |            |        |
|          | losses  |  |                |             |               |            |                     |               |            |        |
| d        | Grants or scholarships                                |  |                |             |               |            |                     |               |            |        |
| е        | Other expenditures for facilities and                 |  |                |             |               |            |                     |               |            |        |
|          | programs  |  |                |             |               |            |                     |               |            |        |
| f        | Administrative expenses                               |  |                |             |               |            |                     |               |            |        |
| g        | End of year balance                                   |  |                |             |               |            |                     |               |            |        |
| 2        | Provide the estimated percentage of the current       | year end balance (I                    | ine 1g, colum  | ın (a)) hel | ld as:        |            |                     |               |            |        |
| а        | Board designated or quasi-endowment                   | %                                      |                |             |               |            |                     |               |            |        |
| b        | Permanent endowment 🕨 🛛 %                             |  |                |             |               |            |                     |               |            |        |
| с        | Temporarily restricted endowment                      | %                                      |                |             |               |            |                     |               |            |        |
|          | The percentages on lines 2a, 2b, and 2c should        | equal 100%.                            |                |             |               |            |                     |               |            |        |
| 3a       | Are there endowment funds not in the possessio        | •                                      | n that are hel | d and ad    | ministered f  | or the     |                     |               |            |        |
| •••      | organization by:                                      | in or the organizatio                  |                |             |               | 0. 0.0     |                     |               | Yes        | No     |
|          | (i) unrelated organizations                           |  |                |             |               |            |                     | 3a(i)         | 1          |        |
|          | (ii) related organizations                            |  |                |             |               |            |                     | · · 3a(ii)    |            |        |
| <b>L</b> |   | •••••••••••••••••••••••••••••••••••••• |                | ••••        |               |            |                     |               |            |        |
| b        | If "Yes" on line 3a(ii), are the related organization |  |                | K ( • • •   |               |            |                     | 3b            |            |        |
| 4        | Describe in Part XIII the intended uses of the org    |  | nent funds.    |             |               |            |                     |               |            |        |
| Pa       | rt VI Land, Buildings, and Equipm                     |  | n Farm 00      |             | N/ line 1     | 10 00      |                     |               | 10         |        |
|          | Complete if the organization an                       | iswered "Yes" o                        | n Form 99      | 0, Part     | iv, line i    | 1a. See    | e Form 990, I       | Part X, IIr   | ie 10.     | •      |
|          | Description of property                               | (a) Cost or oth                        |                | (b) Cost or |               |            | Accumulated         | <b>(d)</b> Bo | ok value   |        |
|          |   | (investm                               | ent)           | (ot         | her)          | de         | epreciation         |               |            |        |
| 1a       | Land  | · · ·                                  |                |             |               |            |                     |               |            |        |
| b        | Buildings   |  |                |             |               |            |                     |               |            |        |
| с        | Leasehold improvements                                |  |                |             |               |            |                     |               |            |        |
| d        | Equipment   |  |                |             | 8,079         |            | 6,606               |               | 1,4        | 473    |
| е        | Other   | [                                      |                |             |               |            |                     |               |            |        |
| Tota     | . Add lines 1a through 1e. (Column (d) must equ       |  | column (B).    | line 10c.)  |               |            | 🕨                   |               | 1,4        | 473    |
|          | - • • • •   |  |                | ,           |               |            |                     |               |            |        |

Schedule D (Form 990) 2018

| Schedule D (Form  |   | ITY AWARD INC                 | 62-1502414   | Page <b>3</b>      |
|-------------------|---|-------------------------------|--|--------------------|
| Part VII          | Investments - Other Securities.   |                               |  |                    |
|                   | Complete if the organization answere  | ed "Yes" on Form 990,         | Part IV, line 11b. See Form 990, Part >                      | K, line 12.        |
|                   | <ul> <li>(a) Description of security or category         <ul> <li>(including name of security)</li> </ul> </li> </ul> | (b) Book value                | (c) Method of valuation:<br>Cost or end-of-year market value |                    |
| (1) Financial     | derivatives   |                               |  |                    |
|                   | eld equity interests  |                               |  |                    |
| (3) Other         |   |                               |  |                    |
| (A)               |   |                               |  |                    |
| (B)               |   |                               |  |                    |
| (C)               |   |                               |  |                    |
| (D)               |   |                               |  |                    |
| (E)               |   |                               |  |                    |
| (F)               |   |                               |  |                    |
| (G)               |   |                               |  |                    |
| <u>(H)</u>        |   |                               |  |                    |
|                   | ) must equal Form 990, Part X, col. (B) line 12.)   |                               |  |                    |
| Part VIII         | Investments - Program Related.  | d "Vos" on Form 000           | Part IV, line 11c. See Form 990, Part >                      | V line 13          |
|                   |   |                               |  | <u>, iirie 13.</u> |
|                   | (a) Description of investment   | (b) Book value                | (c) Method of valuation:<br>Cost or end-of-year market value |                    |
| (1)               |   |                               |  |                    |
| (1)               |   |                               |  |                    |
| (3)               |   |                               |  |                    |
| (4)               |   |                               |  |                    |
| (5)               |   |                               |  |                    |
| (6)               |   |                               |  |                    |
| (7)               |   |                               |  |                    |
| (8)               |   |                               |  |                    |
| (9)               |   |                               |  |                    |
| Total. (Column (b | ) must equal Form 990, Part X, col. (B) line 13.) 🛛 🕨   |                               |  |                    |
| Part IX           | Other Assets.   |                               |  |                    |
|                   | Complete if the organization answere  | ed "Yes" on Form 990,         | Part IV, line 11d. See Form 990, Part >                      | K, line 15.        |
|                   |   | Description                   | (b)  | Book value         |
|                   | POSITED FUNDS   |                               |  | 4,495              |
| (2)               |   |                               |  |                    |
| (3)               |   |                               |  |                    |
| (4)               |   |                               |  |                    |
| (5)               |   |                               |  |                    |
| (6)               |   |                               |  |                    |
| (7)               |   |                               |  |                    |
| (8)<br>(9)        |   |                               |  |                    |
|                   | nn (b) must equal Form 990, Part X, col. (B) line 15.   | )                             | · · · · · · · · · · · · · · · · · · ·                        | 4,495              |
| Part X            | Other Liabilities.  | /                             | -  | 4,455              |
|                   | Complete if the organization answere  | ed "Yes" on Form 990,         | Part IV, line 11e or 11f. See Form 990,                      | , Part X,          |
|                   | line 25.  |                               |  |                    |
| 1.                | (a) Description of liability  | (b) Book value                |  |                    |
| (1) Federal       | income taxes  |                               |  |                    |
| (2)               |   |                               |  |                    |
| (3)               |   |                               |  |                    |
| (4)               |   |                               |  |                    |
| (5)               |   |                               |  |                    |
| (6)               |   |                               |  |                    |
| (7)               |   |                               |  |                    |
| (8)               |   |                               |  |                    |
| (9)               |   |                               |  |                    |
|                   | ) must equal Form 990, Part X, col. (B) line 25.)   |                               |  |                    |
| -                 | uncertain tax positions. In Part XIII, provide the te   | -                             |  | -                  |
|                   | liability for uncertain tax positions under FIN 48 (A   | NSC 740). Check here if the t |  |                    |
| EEA               |   |                               | Schedule   | D (Form 990) 2018  |

| -  |   | 2-1502414   | Page <b>4</b> |
|----|---|-------------|---------------|
| Pa | rt XI Reconciliation of Revenue per Audited Financial Statements With Revenue per   | Return.     |               |
|    | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.         |             |               |
| 1  | Total revenue, gains, and other support per audited financial statements            | 1           | 572,940       |
| 2  | Amounts included on line 1 but not on Form 990, Part VIII, line 12:                 |             |               |
| а  | Net unrealized gains (losses) on investments  |             |               |
| b  | Donated services and use of facilities  |             |               |
| с  | Recoveries of prior year grants 2c  |             |               |
| d  | Other (Describe in Part XIII.)  |             |               |
| е  | Add lines 2a through 2d   | 2e          | (14,345)      |
| 3  | Subtract line <b>2e</b> from line <b>1</b>  | 3           | 587,285       |
| 4  | Amounts included on Form 990, Part VIII, line 12, but not on line 1:                |             |               |
| а  | Investment expenses not included on Form 990, Part VIII, line 7b · · · · · · · · 4a |             |               |
| b  | Other (Describe in Part XIII.) · · · · · · · · · · · · · · · · · · ·                |             |               |
| с  | Add lines <b>4a</b> and <b>4b</b>   | 4c          |               |
| 5  | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)     | 5           | 587,285       |
| Ра | rt XII Reconciliation of Expenses per Audited Financial Statements With Expenses    | per Return. |               |
|    | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.         |             |               |
| 1  | Total expenses and losses per audited financial statements                          | 1           | 686,888       |
| 2  | Amounts included on line 1 but not on Form 990, Part IX, line 25:                   |             |               |
| а  | Donated services and use of facilities 2a   |             |               |
| b  | Prior year adjustments  |             |               |
| С  | Other losses  |             |               |
| d  | Other (Describe in Part XIII.)  |             |               |
| е  | Add lines 2a through 2d   | 2e          |               |
| 3  | Subtract line <b>2e</b> from line <b>1</b>  | 3           | 686,888       |
| 4  | Amounts included on Form 990, Part IX, line 25, but not on line 1:                  |             |               |
| а  | Investment expenses not included on Form 990, Part VIII, line 7b · · · · · · · · 4a |             |               |
| b  | Other (Describe in Part XIII.) ••••••••••••••••••••••••••••••••••                   |             |               |
| с  | Add lines 4a and 4b   | 4c          |               |
| 5  | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)    | 5           | 686,888       |
| Pa | rt XIII Supplemental Information.   |             |               |

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

#### 01. Footnote for uncertain tax position under FIN 48 (Part X)

#### THE ASSOCIATION HAS EVALUATED ITS TAX POSITIONS IN ACCORDANCE WITH THE CODIFICATION

#### STANDARD RELATING TO ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES. THE ASSOCIATION BELIEVES

#### THAT IT HAS TAKEN NO UNCERTAIN TAX POSITIONS.

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service Name of the organization

#### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ. ► Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

Employer identification number

TENNESSEE QUALITY AWARD INC

62-1502414

#### 01. Committee meeting documentation (Part VI, line 8b)

EACH BOARD COMMITTEE MEETING IS DOCUMENTED.

#### 02. Form 990 governing body review (Part VI, line 11)

FORM 990 IS REVIEWED BY THE PRESIDENT AND CEO AND THE BOARD OF DIRECTORS PRIOR TO FILING

WITH THE INTERNAL REVENUE SERVICE.

03. Conflict of interest policy compliance (Part VI, line 12c)

THE BOARD MEMBERS SIGN A CONFLICT OF INTEREST POLICY ON AN ANNUAL BASIS.

#### 04. Governing documents, etc, available to public (Part VI, line 19)

ALL GOVERNING DOCUMENTS, POLICIES AND FINANCIAL STATEMENTS ARE AVAILABLE FOR PUBLIC

INSPECTION THROUGH GIVING MATTERS.ORG AND UPON REQUEST.

| 990   | Overflow Statement                | 2018 <sub>1</sub>                                      |
|---|-----------------------------------|--|
| Name(s) as shown on return                                      |                                   | FEIN   |
| FENNESSEE QUALITY AW  | ARD INC                           | 62-150241  |
|   |                                   |  |
|   | OTHER EXPENSES-PROGRAM            |  |
| Description   |                                   | Amount   |
| AISCELLANEOUS   |                                   | \$ 8,41  |
| PROFESSIONAL SERVICE  | lS                                | 5,25   |
| BAD_DEBTS   |                                   | 37,50  |
|   | Tot                               | cal: \$ 51,17  |
| ОТН   | IER EXPENSES-MANAGEMENT AND GENER | AL   |
| Description   |                                   | Amount   |
| PROFESSIONAL SERVICE  | lS                                | \$ 61  |
| IISCELLANEOUS   |                                   | 99   |
| POSTAGE   |                                   | 45   |
| PRINTING  |                                   | 1  |
| CREDIT CARD CHARGES   |                                   | 1,05   |
| TELEPHONE   |                                   | 50   |
|   | Tot                               | al: <u>\$ 3,62</u>                                     |
| Description<br>PROFESSIONAL SERVICE<br>MISCELLANEOUS<br>POSTAGE | S                                 | Amount           \$         30           49         22 |
| PRINTING  |                                   |  |
| CREDIT CARD CHARGES   |                                   | 52   |
| TELEPHONE   |                                   | 25   |
|   | Tot                               | al: \$ 1,81  |
|   |                                   |  |
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