## Make-A-Wish Foundation® of Middle TN Consolidated Operating Budget FY07

|  | Unrestri | cted    | Temporarily I | Restricted | Permanently | FY07    |         |  |  |
|--|----------|---------|---------------|------------|-------------|---------|---------|--|--|
| SUPPORT AND REVENUE                        | Cash     | In-kind | Cash          | In-kind    | Cash        | In-kind | TOTAL   |  |  |
| Public Support                             |          |         |               |            |             |         |         |  |  |
| Individual Support                         | 183,500  | 6,000   | 0             | 0          | 0           | 0       | 189,500 |  |  |
| Corporate Support                          | 70,000   | 263,000 | 0             | 0          | 0           | 0       | 333,000 |  |  |
| Grants                                     | 15,000   | 0       | 25,000        | 0          | 0           | 0       | 40,000  |  |  |
| Special Events                             | 214,000  | 0       | 0             | 0          | 0           | 0       | 214,000 |  |  |
| Special Make-A-Wish® Fund-raising Programs | 186,500  | 0       | 0             | 0          | 0           | 0       | 186,500 |  |  |
| Capital Campaigns                          | 0        | 0       | 0             | 0          | 0           | 0       | 0       |  |  |
| Total Public Support                       | 669,000  | 269,000 | 25,000        | 0          | 0           | 0       | 963,000 |  |  |
| Total Revenue                              | 5,770    | 0       | 0             | 0          | 0           | 0       | 5,770   |  |  |
| TOTAL PUBLIC SUPPORT & REVENUE             | 674,770  | 269,000 | 25,000        | 0          | 0           | 0       | 968,770 |  |  |
| EXPENSES                                   |          |         |               |            |             |         |         |  |  |
| Direct Wish Expenses                       | 290,000  | 263,000 |               |            |             |         | 553,000 |  |  |
| Operating Expenses                         | 358,684  | 0       |               |            |             |         | 358,684 |  |  |
| TOTAL EXPENSES                             | 648,684  | 263,000 |               |            |             |         | 911,684 |  |  |
| Projected Net Surplus (Deficit)            |          |         |               |            |             |         |         |  |  |

| n Services Allocation Notes                   | FY07 Budget |                 |      |                  |   |    |            |            |
|---|-------------|-----------------|------|------------------|---|----|------------|------------|
| Total Expenses Per Budget                     | \$          | 911,684.46      |      |                  |   |    |            |            |
| Less Direct Wish Expense - Cash               | \$          | 290,000.00      |      |                  |   |    |            |            |
| Less Direct Wish Expense - In-Kind            | \$          | 263,000.00      |      |                  |   |    |            |            |
| Total POSSIBLE Allocatable Expenses           | \$          | 358,684.46      | _    |                  |   |    |            | Program    |
|   |             | cash and inkind |      |                  |   |    | Services   |            |
| Allocation of \$358,684:                      |             |                 | dir  | ect wish expense |   |    |            | Allocation |
| Program Services - 49.26%                     | \$          | 176,687.97      | + \$ | 553,000.00       | = | \$ | 729,687.97 | 80%        |
| Fundraising - 24.39%                          | \$          | 87,483.14       | \$   | -                |   | \$ | 87,483.14  | 10%        |
| Management and General - 26.35%               | \$          | 94,513.36       | \$   | -                |   | \$ | 94,513.36  | 10%        |
|   | \$          | 358,684.46      | _    |                  |   | \$ | 911,684.46 | 100%       |
| Notes:  |             |                 |      |                  |   |    |            |            |
| Assumes ALL nonwish expenses are allocated    |             |                 |      |                  |   |    |            |            |
| Uses FY06 (as of May2006) funcational expense | alloc       | ation %'s       |      |                  |   |    |            |            |