

EASTER SEALS TENNESSEE

<u>CONSOLIDATED</u>	FY 2016
<u>INCOME</u>	<u>BUDGET</u>
CAMP	136,000
LEXINGTON DAY CENTER	432,000
SUPPORTED LIVING - WTN	4,716,417
SUPPORTED LIVING - MTN	233,935
BENTON COUNTY REST AREA	397,301
DICKSON REST AREA	441,365
GRUNDY COUNTY REST AREA	364,581
BLDGS - JANITORIAL	400,000
CHOICES	152,505
DEVELOPMENT	284,000
 TOTAL INCOME	 <u>7,558,104</u>

EXPENSES

Personel Expenses		
6010	Salaries	3,254,612
6012	Overtime	148,184
6015	Salaries part time	1,149,375
6019	Training-new hire	69,576
6020	Client Wages	18,000
Total Salaries		<u>4,639,747</u>
6040	Health, Disability & Life Insurance	400,275
6060	Payroll Taxes	548,813
6070	Workers Compensation Insurance	99,400
Total Personel Expenses		<u>5,688,235</u>
Other operating expense		
6130	Bank Charges	500
6200	Classified ads	3,500
6210	Contracted Services	194,800
6220	Dues & Subscriptions	8,700
6300	Insurance-Automobiles	102,300
6310	Insurance -Other	123,620
6330	Licenses & Fees	5,700
6400	Maintenance-Building	4,100
6410	Maintenance- Equipment	5,300
6420	Maintenance- Grounds	1,950
6425	Meetings	10,750
6430	Miscellaneous	1,200
6510	Postage & Shipping	12,400
6520	Printing	4,500
6530	Professional Fees	34,000
6600	Rent-Building	151,800

6610	Rent-Equipment	6,350
6605	Rent-Camp Facilities	97,900
6630	Supplies-Maintenance	217,100
6650	Supplies-Office	19,550
6660	Supplies-Program	25,850
6665	Subsidies-MR Housing	1,700
6700	Telephones	47,170
6710	Training & Seminars	6,300
6720	Transportation--Gas, Repair, Other	145,500
6730	Transportation- Mileage	21,650
6740	Travel-Non Mileage	3,200
6770	Utilities	20,000

Depreciation	120,000
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National Dues	50,000
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6890 Total Operating Expenses	<u>1,447,390</u>
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TOTAL EXPENSES	<u>7,135,625</u>
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NET RESULTS OPERATIONS*	<u><u>422,479</u></u>
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**Does not include loan payments (balance sheet payments) that are paid with net results.*