

Nashville Zoo, Inc.
2012 Operating Budget Summary

Revenues

Gate Income	3,399,316
Park Income	1,378,325
Food Sales Commissions	367,560
Catering Commissions	16,695
Gift Shop Commissions	268,785
Membership Income	2,180,700
Special Events Income	569,250
Educational Activity	187,317
Other Income	199,596
Interest Income	660

Revenue from Operations	<u>8,568,204</u>
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Operating Expenses

Salaries	4,740,473
Animal Care	561,284
Utilities	608,881
Insurance	539,940
Other Operating Expense	580,514
Maintenance	558,710
Education	33,520
Membership	97,042
Development	131,455
Special Events/Corp Rentals	152,950
Marketing	158,249
Finance / Admin/ HR	41,877
General & Administrative	395,429
Clouded Leopard Consortium	33,248

Total Expenses	<u>8,633,572</u>
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Income(Loss) from Operations	<65,368>
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Individual /Corp Contributions	151,000
Grants and Foundations	115,000
Annual Fund	16,000
Sunset Safari Contributions	134,000
Sponsorships	340,000
Conservation Income	54,662
In-Kind Donations	7,200

Total Contributions	817,862
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Income(Loss) before Depr & Int	752,494
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Depreciation and Amortization	1,791,000
Interest Expense	40,075
Total Depreciation and Interest	<u>1,831,075</u>

Net Loss	<1,078,581>
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