

NAHTC
Projected Income Statement 2020

NAHTC (Yearly)		
Income		
Fundraising		\$ 681,000
Salaries and Wages		
Sales and Wages Monthly costs (before Taxes & Benefits)	\$ (195,000)	
Payroll Taxes and Benefits	\$ (35,393)	
Total Salary and Wages		<u>\$ (230,393)</u>
Operating Expenses		
Conferences & Seminars/Professional Dev	\$ 8,400	
Software Subscriptions	\$ 9,491	
Insurance (Liability and Property)	\$ 4,200	
Office Expenses & Supplies	\$ 6,600	
Advertising & Marketing (E-Marking)	\$ 12,000	
Weekly Event Funds	\$ 30,000	
Emergency Charity Funds	\$ 12,000	
Materials	\$ 8,400	
Total Expenses - Intervention	\$ 36,000	
Total Expenses - Education	\$ 4,800	
Total Expenses - Engage	\$ 9,600	
Total Expenses - Embrace	\$ 110,400	
Total Expenses - Outreach	\$ 3,600	
Total Operating Expenses		<u>\$ (255,491)</u>
Total Expenses		<u>\$ (485,883)</u>
Net Income (Loss)		<u>\$ 195,117</u>
Hope House Fund Contribution	a	<u>\$ (60,000)</u>

Total After Capital Investment Contributions

\$ 135,117

a	Hope House Fund
	<hr/>
	5,000
	12
	60,000

* This is a fund we set aside each month to pay for a house to expand our operations

Salaries and Wages

Add in forecasting (if necessary)

* - payroll taxes accounting, * - T

*Yearly Costs are projections for the next 12 months

	Monthly cost (Before Taxes & Benefits)	Payroll Taxes and Benefits	Costs
Total component employees	\$ 7,500	\$	1,361
Marketing Director	\$ 3,000	\$	545
Mary	\$ 5,000	\$	908
Accounting & Bookeeping Consultant	\$ 750	\$	136
Total - NAHTC	\$ 16,250	\$	2,949

Interv			
	Monthly cost (Before Taxes & Benefits)	Payroll Taxes and Benefits	Costs
Lori Medley - Intervention	\$ 1,000	\$	182

Educ			
	Monthly cost (Before Taxes & Benefits)	Payroll Taxes and Benefits	Costs
Mary Hampton - Education	\$ 500	\$	91

Eng			
	Monthly cost (Before Taxes & Benefits)	Payroll Taxes and Benefits	Costs
Addie Blazeovich - Engage	\$ 2,500	\$	454

Emk			
	Monthly cost (Before Taxes & Benefits)	Payroll Taxes and Benefits	Costs
Kalen Moore - Embrace	\$ 2,500	\$	454

Outr			
	Monthly cost (Before Taxes & Benefits)	Payroll Taxes and Benefits	Costs
Christina - Outreach	\$ 1,000	\$	182

Table for Payroll Taxes and Benefits		
Social Security		6.20%
Medicare		1.45%
Federal Unemployment Tax (FUTA)		0.80%
State Unemployment Tax (SUTA)		2.70%
Employee Pension Programs		0.00%
Worker's Compensation		0.00%
Employee Health Insurance and FICA		0.00%
FICA		7.00%
Other Employee Benefit Programs		0.00%
Total Payroll Taxes and Benefits		18.15%

Mary Hampton - Education		
a	Hours per week	5
	Hourly rate	25
	Weekly Pay	125

Mary		
c	Current Salary	\$ 60,000
	Salary Year 2	\$ 70,000
	Year 1 - Year 2 Increase	\$ 10,000
	Year 2 Growth Percentage	17%
	Salary Year 2	\$ 70,000
	Salary Year 3	\$ 80,000
	Year 2 - Year 3 Increase	\$ 10,000
	Year 3 Growth Percentage	14%
Marketing Director		
	Current Salary (Year 1)	\$ 36,000
	Salary Year 2	\$ 43,000
	Year 1 - Year 2 Increase	\$ 7,000
	Year 2 Growth Percentage	19%
	Salary Year 2	\$ 43,000
	Salary Year 3	\$ 50,000
	Year 2 - Year 3 Increase	\$ 7,000
	Year 3 Growth Percentage	16%

NAHTC					
Total Monthly Costs	Total Yearly Cost	Growth Projection - Year 2	Year 2 Projected Cost	Growth Projection - Year 3	
\$ 8,861	\$ 106,335		0	0	0
\$ 3,545	\$ 42,534	c 19%	\$ 43,000		16%
\$ 5,908	\$ 70,890	c 17%	\$ 70,000		14%
\$ 886	\$ 10,634		0	0	0
\$ 19,199	\$ 230,393				

entention		
Total Monthly Costs	Total Yearly Cost	
\$ 1,182	\$ 14,178	

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Total Monthly Costs	Total Yearly Cost	
\$ 591	\$ 7,089	

page		
Total Monthly Costs	Total Yearly Cost	
\$ 2,954	\$ 35,445	

orace		
Total Monthly Costs	Total Yearly Cost	
\$ 2,954	\$ 35,445	

each		
Total Monthly Costs	Total Yearly Cost	
\$ 1,182	\$ 14,178	

Year 3 Projected Cost

0

\$ 50,000

\$ 80,000

0

NAHTC

Operating Expenses

Total - NAHTC			
Operating Expenses	Monthly	Year One	
Percent Change			
Expenses			
Overhead Expenses			
Conferences & Seminars/Professional Dev	700	9%	8,400
Software Subscriptions	791	10%	9,491
Insurance (Liability and Property)	350	5%	4,200
Office Expenses & Supplies	550	7%	6,600
Advertising & Marketing (E-Marking)	1,000	13%	12,000
Weekly Event Funds	2,500	33%	30,000
Emergency Charity Funds	1,000	13%	12,000
Materials	700	9%	8,400
Total Overhead Expenses			
Total Expenses - Intervention	3,000		36,000
Total Expenses - Education	400		4,800
Total Expenses - Engage	800		9,600
Total Expenses - Embrace	9,200		110,400
Total Expenses - Outreach	300		3,600
Total Expenses	7,591		255,491

Intervention			
Fixed Operating Expenses	Monthly	Year One	
Percent Change			
Expenses			
Intervention Meals	600	8%	7,200
Transition into Rehab Package	1,200		14,400
Transition out of Rehab Care Package	1,200		14,400
Total Expenses	3,000		7,200

Education			
Fixed Operating Expenses	Monthly	Year One	
Percent Change			
Expenses			
Training Classes & Materials	400	5%	4,800
Total Expenses	400		4,800

Engage			
Fixed Operating Expenses	Monthly		Year One
Percent Change			
Expenses			
Event Costs	800	11%	9,600
Total Expenses	800		9,600

Embrace			
Fixed Operating Expenses	Monthly		Year One
Percent Change			
Expenses			
Friendship Events	4,800	63%	57,600
Disciplshp Meetings	1,200		
Recovery Classes	1,200		
Grief Share	800		
Skill Classes	1,200		
Total Expenses	9,200		57,600

Outreach			
Fixed Operating Expenses	Monthly		Year One
Percent Change			
Expenses			
Victim Outreach Bag Cost	300	4%	3,600
Total Expenses	300		3,600

a Projected based on contingent purchase of property
b Based on more events

c Software Subscriptions

Kindful Account Onboarding	\$	75	*Amortization of one-time payment equal to per month
Kindful (Donor Management)	\$	100	
Mailchimp (Email Management)	\$	15	
Loomly Account	\$	32	
Wix Website Hosting	\$	162	
Zoom Account	\$	138	

Sign Up Genius	\$	270
Total Software Monthly cost	\$	791

Victim Outreach Bag Cost	25	3	75	300	Outreach
Intervention Meals	50	3	150	600	Intervention
Transition into Rehab Package	100	3	300	1200	Intervention
Transition out of Rehab Care Package	100	3	300	1200	Intervention
	275				
Friendship Events	600	2	1200	4800	Embrace
Disciplshp Meetings	100	3	300	1200	Embrace
Recovery Classes	100	3	300	1200	Embrace
Grief Share	100	2	200	800	Embrace
Skill Classes	100	3	300	1200	Embrace

Year Two	Year Three	Footnote TM

2.00%	2.00%	
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8,568	8,739	
9,681	9,874	
4,284	4,370	
6,732	6,867	
12,240	12,485	
60,000	90,000	
12,240	12,485	
8,568	8,739	

36,720	37,454	
4,896	4,994	
9,792	9,988	
112,608	114,860	
3,672	3,745	
122,313	153,559	

Year Two	Year Three	Footnote TM

2.00%	2.00%	
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7,344	7,491	
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7,344	7,491	
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Year Two	Year Three	Footnote TM

2.00%	2.00%	
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4,896	4,994	
4,896	4,994	

Year Two	Year Three	Footnote TM
2.00%	2.00%	

9,792

9,988

9,792

9,988

Year Two	Year Three	Footnote TM
2.00%	2.00%	

58,752

59,927

58,752

59,927

Year Two	Year Three	Footnote TM
2.00%	2.00%	

3,672

3,745

3,672

3,745

▷ \$900

