**Arthritis Foundation, Inc.**

**Fiscal Year, 2016**

**One Entity Budget** ($000) in thousands

 2015 Projections 2016 Board –Approved Budget

INCOME

Direct Public Support $50,233 $51,715

Bequest Income $13,000 $14,000

Other Operating Revenue $17,198 $15,522

**Total Operating Revenue $80,431 $81,237**

EXPENSES

 Research $ 8,688 $ 8,688

 Salaries, Payroll Taxes & Benefits $39,313 $37,149

 Professional Fees $ 6,776 $ 6,250

 Direct Marketing Expense $ 8,424 $ 8,309

 Printing and Postage $ 5,454 $ 5,200

 Travel, Meetings and Conferences $ 4,907 $ 4,752

 All Other Expenses $11,255 $10,889

**Total Operating Expenses** $84,818 $81,237

**NET INCOME (LOSS) $ 4,387 $ 0**