# Volunteers of America Mid-States, Inc. and Affiliates

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#### **Independent Auditor's Report**

To the Board of Directors Volunteers of America Mid-States, Inc. and Affiliates Louisville, Kentucky

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Volunteers of America Mid-States, Inc. and Affiliates (the "Organization"), which are comprised of the consolidated statements of financial position as of June 30, 2017 and 2016, the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to consolidated financial statements.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Organization's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Mountjoy Chilton Medley LLP** 

#### **Independent Auditor's Report (Continued)**

Munta Chillen Midly LLP

## **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Volunteers of America Mid-States, Inc. and Affiliates as of June 30, 2017 and 2016, and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

#### **Other Matters**

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplemental consolidating information as of and for the years ended June 30, 2017 and 2016 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Louisville, Kentucky November 1, 2017

# Volunteers of America Mid-States, Inc. and Affiliates Consolidated Statements of Financial Position June 30, 2017 and 2016

	2017	2016
Assets		
Current Assets		
Cash	\$ 148,505	\$ 939,918
Accounts receivable, net	3,353,246	3,226,683
Pledges receivable, net	834,848	267,895
Prepaid expenses and other current assets	354,831	386,582
Total Current Assets	4,691,430	4,821,078
Property and Equipment, net of accumulated depreciation	5,648,926	4,523,114
Other Assets		
Investments, restricted	55,511	43,458
Investments	1,325,226	1,192,282
Restricted deposits and funded reserves	85,321	74,186
Pledges receivable, net	1,366,454	456,447
Total Other Assets	2,832,512	1,766,373
Total Assets	\$ 13,172,868	\$ 11,110,565
Liabilities and Net Assets		
Current Liabilities		
Checks issued in excess of cash	\$ 171,736	\$ -
Accounts payable	343,618	242,458
Accrued expenses	1,342,398	1,504,980
Other current liabilities	280	12,736
Lines of credit	1,775,000	1,000,000
Current maturities of long-term debt	236,762	210,314
Total Current Liabilities	3,869,794	2,970,488
Long-term Debt, less current maturities	567,048	581,171
Net Assets		
Unrestricted	5,547,320	5,239,422
Temporarily restricted	3,133,195	2,276,026
Permanently restricted	55,511	43,458
Total Net Assets	8,736,026	7,558,906
Total Liabilities and Net Assets	\$ 13,172,868	\$ 11,110,565

#### Volunteers of America Mid-States, Inc. and Affiliates Consolidated Statements of Activities and Changes in Net Assets Year Ended June 30, 2017

		2017					
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	2016 Totals		
Revenues							
Support and Revenues From Operations							
Public Support Received Directly							
Contributions	\$ 1,357,090	\$ 105,000	\$ -	\$ 1,462,090	\$ 2,049,658		
Contributions, in-kind	337,966	-	-	337,966	488,041		
Public support: capital and bequests	530,215	2,352,447	-	2,882,662	711,369		
Special events	140,007	-	-	140,007	160,672		
Public Support Received Indirectly							
United Way allocation	92,785	_	_	92,785	95,325		
Volunteers of America awards and grants	109,898	_	-	109,898	100,242		
Total Public Support	2,567,961	2,457,447	-	5,025,408	3,605,307		
Revenue and Grants							
Fee-for-service revenue	13,289,228	-	-	13,289,228	14,522,850		
Federal and state grants	8,886,661	-	-	8,886,661	8,879,334		
Program service fees	1,624,043	-	-	1,624,043	812,184		
Rental income	246,239	-	-	246,239	235,668		
Miscellaneous revenue	4,767			4,767	3,242		
Total Revenue and Grants	24,050,938			24,050,938	24,453,278		
Total Revenue and Grants	24,030,938	-	-	24,030,938	24,433,276		
Net assets released from restrictions:							
Satisfaction of program activities	875,278	(875,278)	-	-	-		
Satisfaction of capital improvements	725,000	(725,000)					
Total Support and Revenues From Operations	28,219,177	857,169	-	29,076,346	28,058,585		
Expenses							
Operating Expenses							
Program Services							
Fostering independence	13,553,820	-	-	13,553,820	14,148,833		
Promoting self-sufficiency	9,308,459			9,308,459	8,571,667		
Total Program Services	22,862,279	-	-	22,862,279	22,720,500		
Support Services and Fundraising							
Management and general	3,644,317	_	_	3,644,317	3,442,083		
Fundraising	982,519	_	-	982,519	1,031,616		
Administrative fees paid to National Organization	559,586			559,586	584,831		
Total Support Services and Fundraising	5,186,422			5,186,422	5,058,530		
Total Operating Expenses	28,048,701			28,048,701	27,779,030		
Increase (Decrease) in Net Assets From Operations	170,476	857,169	-	1,027,645	279,555		
Nonoperating Gains (Losses) and Other Income (Expense)							
Gain (loss) on sale of property and equipment	(539)	_	_	(539)	144,383		
Interest and dividend income	38,231	_	_	38,231	39,685		
Net realized and unrealized gain (loss) on investments	99,730	_	12,053	111,783	(41,562)		
- , ,							
Nonoperating Gains (Losses) and	127 422		12.052	140.455	1.42.506		
Other Income (Expense)	137,422		12,053	149,475	142,506		
Change in Net Assets	307,898	857,169	12,053	1,177,120	422,061		
Net Assets Beginning of Year	5,239,422	2,276,026	43,458	7,558,906	7,136,845		
Net Assets End of Year	\$ 5,547,320	\$ 3,133,195	\$ 55,511	\$ 8,736,026	\$ 7,558,906		
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#### Volunteers of America Mid-States, Inc. and Affiliates Consolidated Statements of Activities and Changes in Net Assets Year Ended June 30, 2016

,	2016						
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total			
Revenues							
Support and Revenues From Operations							
Public Support Received Directly							
Contributions	\$ 1,526,870	\$ 522,788	\$ -	\$ 2,049,658			
Contributions, in-kind	488,041 89,249	622,120	-	488,041 711,369			
Public support: capital and bequests Special events	160,672	-	-	160,672			
Public Support Received Indirectly							
United Way allocation	95,325	-	-	95,325			
Volunteers of America awards and grants	100,242			100,242			
Total Public Support	2,460,399	1,144,908	-	3,605,307			
Revenue and Grants							
Fee-for-service revenue	14,522,850	-	-	14,522,850			
Federal and state grants	8,879,334	-	-	8,879,334			
Program service fees	812,184 235,668	-	-	812,184			
Rental income Miscellaneous revenue	3,242	-	-	235,668 3,242			
Total Revenue and Grants	24,453,278			24,453,278			
Net assets released from restrictions:	21,133,270			21,133,270			
Satisfaction of program activities	120,877	(120,877)	_	_			
Satisfaction of capital improvements	492,262	(492,262)	-	-			
Total Support and Revenues From Operations	27,526,816	531,769	-	28,058,585			
Expenses							
Operating Expenses							
Program Services	14.140.022			14140.022			
Fostering independence	14,148,833	-	-	14,148,833			
Promoting self-sufficiency	8,571,667			8,571,667			
Total Program Services	22,720,500	-	-	22,720,500			
Support Services and Fundraising	3,442,083			2 442 002			
Management and general Fundraising	1,031,616	-	-	3,442,083 1,031,616			
Administrative fees paid to National Organization	584,831	-	-	584,831			
Total Support Services and Fundraising	5,058,530			5,058,530			
Total Operating Expenses	27,779,030			27,779,030			
Increase (Decrease) in Net Assets From Operations	(252,214)	531,769	-	279,555			
Nonoperating Gains (Losses) and Other Income (Expense)							
Gain (loss) on sale of property and equipment	144,383	_	-	144,383			
Interest and dividend income	39,685	-	-	39,685			
Net realized and unrealized gain (loss) on investments	(36,912)		(4,650)	(41,562)			
Nonoperating Gains (Losses) and Other Income (Expense)	147,156		(4,650)	142,506			
Change in Net Assets	(105,058)	531,769	(4,650)	422,061			
Net Assets Beginning of Year	5,344,480	1,744,257	48,108	7,136,845			
Net Assets End of Year	\$ 5,239,422	\$ 2,276,026	\$ 43,458	\$ 7,558,906			

## Volunteers of America Mid-States, Inc. and Affiliates Consolidated Statement of Functional Expenses Year Ended June 30, 2017

		Fostering	gram Services Promoting			Mai	nagement and	Supp	ort Services		То	tal Operating
		dependence	f-sufficiency		Total		General	F	undraising	Total		Expenses
Salaries	\$	8,965,702	\$ 4,275,559	\$	13,241,261	\$	1,933,176	\$	417,938	\$ 2,351,114	\$	15,592,375
Pension expense		-	-		-		14,060		2,100	16,160		16,160
Other employee benefits		440,073	260,967		701,040		170,534		36,948	207,482		908,522
Payroll taxes		846,936	392,070		1,239,006		128,910		38,500	167,410		1,406,416
Legal fees		-	-		-		19,757		-	19,757		19,757
Accounting fees		9,170	-		9,170		46,909		-	46,909		56,079
Other professional fees		634,612	102,731		737,343		362,362		59,081	421,443		1,158,786
Supplies and expenses		230,598	669,996		900,594		185,515		59,128	244,643		1,145,237
Telecommunications		102,115	90,057		192,172		51,344		8,445	59,789		251,961
Postage		5,340	1,345		6,685		24,778		16,703	41,481		48,166
Occupancy expense		705,326	842,988		1,548,314		87,480		22,596	110,076		1,658,390
Interest		18,652	-		18,652		60,884		-	60,884		79,536
Insurance		217,150	106,952		324,102		4,000		-	4,000		328,102
Equipment rental and maintenance		38,959	25,041		64,000		19,536		54,041	73,577		137,577
Printing and publications		54,761	12,309		67,070		204,597		57,779	262,376		329,446
Travel and transportation		456,011	266,364		722,375		103,090		45,200	148,290		870,665
Conferences and meetings		21,612	51,877		73,489		106,305		12,790	119,095		192,584
Specific assistance to individuals		316,696	2,066,745		2,383,441		15,531		71,507	87,038		2,470,479
Other		3,349	114,413		117,762		77,575		79,763	157,338		275,100
Depreciation and amortization	_	486,758	29,045	_	515,803		27,974		-	 27,974		543,777
Total Functional Expenses	\$	13,553,820	\$ 9,308,459	\$	22,862,279	\$	3,644,317	\$	982,519	\$ 4,626,836		27,489,115
Administrative functional expenses												559,586
Total Operating Expenses											\$	28,048,701

## Volunteers of America Mid-States, Inc. and Affiliates Consolidated Statement of Functional Expenses Year Ended June 30, 2016

		gram Services		Support Services							
	Fostering dependence	Promoting f-sufficiency	 Total	Mai	nagement and General	F	undraising		Total	То	tal Operating Expenses
Salaries	\$ 9,450,461	\$ 3,915,378	\$ 13,365,839	\$	1,711,282	\$	392,918	\$	2,104,200	\$	15,470,039
Pension expense	-	-	-		5,627		517		6,144		6,144
Other employee benefits	248,275	217,033	465,308		215,772		32,630		248,402		713,710
Payroll taxes	958,656	371,251	1,329,907		96,097		28,323		124,420		1,454,327
Legal fees	-	-	-		5,244		-		5,244		5,244
Accounting fees	13,594	-	13,594		45,600		-		45,600		59,194
Other professional fees	726,181	46,911	773,092		303,333		142,573		445,906		1,218,998
Supplies and expenses	271,532	701,171	972,703		388,132		44,901		433,033		1,405,736
Telecommunications	108,244	73,590	181,834		40,402		4,228		44,630		226,464
Postage	4,160	1,977	6,137		19,930		17,444		37,374		43,511
Occupancy expense	787,655	723,607	1,511,262		90,720		26,525		117,245		1,628,507
Interest	28,872	-	28,872		27,688		-		27,688		56,560
Insurance	192,657	120,007	312,664		3,563		-		3,563		316,227
Equipment rental and maintenance	40,534	25,129	65,663		19,543		7,473		27,016		92,679
Printing and publications	21,317	19,104	40,421		182,918		56,624		239,542		279,963
Travel and transportation	464,646	206,864	671,510		98,827		48,783		147,610		819,120
Conferences and meetings	39,516	99,502	139,018		84,050		76,012		160,062		299,080
Specific assistance to individuals	304,727	2,016,932	2,321,659		-		605		605		2,322,264
Other	4,525	72	4,597		83,123		152,060		235,183		239,780
Depreciation and amortization	 483,281	 33,139	 516,420		20,232				20,232		536,652
Total Functional Expenses	\$ 14,148,833	\$ 8,571,667	\$ 22,720,500	\$	3,442,083	\$	1,031,616	\$	4,473,699		27,194,199
Administrative functional expenses											584,831
Total Operating Expenses										\$	27,779,030

# Volunteers of America Mid-States, Inc. and Affiliates Consolidated Statements of Cash Flows Years Ended June 30, 2017 and 2016

	2017	2016
Cash Flows from Operating Activities		
Change in Net Assets	\$ 1,177,120	\$ 422,061
Adjustments to reconcile change in net assets	, , , , ,	, ,,,,
to net cash used in operating activities:		
Depreciation and amortization	543,777	536,652
Contributions restricted for long-term purposes	(2,352,447)	(622,120)
Provision for uncollectible pledges and accounts receivable	175,338	149,145
Realized and unrealized (gain) loss on investments	(111,783)	41,562
(Gain) loss on sale of property and equipment	539	(144,383)
Changes in operating assets and liabilities		
Accounts receivable, net	(126,563)	(684,845)
Pledges receivable, net	(312,068)	(309,330)
Prepaid expenses and other current assets	31,751	(60,457)
Accounts payable	101,160	(22,343)
Checks issued in excess of cash	171,736	-
Accrued expenses	(162,582)	132,701
Other current liabilities	(12,456)	10,108
Net Cash Used in Operating Activities	(876,478)	(551,249)
Cash Flows from Investing Activities		
Purchases of property and equipment	(1,670,128)	(717,879)
Proceeds from sale of property and equipment	-	244,534
Purchase of investments	(1,171,090)	(273,462)
Proceeds from sale of investments	1,137,876	240,463
Changes in restricted deposits and funded reserves, net	(11,135)	21,365
Net Cash Used in Investing Activities	(1,714,477)	(484,979)
Cash Flows from Financing Activities		
Proceeds from contributions restricted for long-term purposes	1,012,217	627,360
Net activity on line of credit	775,000	1,000,000
Payments on long-term debt	(203,980)	(236,189)
Proceeds from long-term debt	216,305	
Net Cash Provided by Financing Activities	1,799,542	1,391,171
(Decrease) Increase in Cash and Cash Equivalents	(791,413)	354,943
Cash and Cash Equivalents Beginning of Year	939,918	584,975
Cash and Cash Equivalents End of Year	\$ 148,505	\$ 939,918
Supplemental Disclosure of Cash Flow Information		
Cash paid for interest	\$ 82,162	\$ 56,461

## Note A - Description of Organization

Volunteers of America Mid-States, Inc. and Affiliates f/k/a Volunteers of America of Kentucky, Inc. and Affiliates (the "Organization") is a nonprofit spiritually based human services organization, incorporated in Kentucky that provides social services within Kentucky, Indiana, Tennessee, West Virginia and Ohio under a charter from Volunteers of America, Inc. (the "National Organization"), a national nonprofit spiritually based organization providing local human service programs, and opportunities for individual and community involvement.

The Affiliates consist of VOA Property Corporation of Louisville, Inc., VOA of Northern Kentucky, Inc. and six HUD-financed properties (see below).

The Organization has the following significant impact areas:

- 1. <u>Fostering Independence</u>: The Organization fosters the health and independence of the elderly and persons with disabilities, mental illness, and HIV/AIDS through quality affordable housing, health care services and a wide range of community services. Program categories and services are as follows:
  - Disabilities services residential care
  - Elderly services service coordination in affordable housing
  - Healthcare services HIV/AIDS services
  - Housing disabled and elderly housing
- 2. <u>Promoting Self-sufficiency</u>: The Organization promotes self-sufficiency for individuals and families who have experienced homelessness or other personal crisis, including chemical dependency, involvement with the corrections system and unemployment. The Organization focuses on solution-oriented approaches using a continuum of services from prevention to intervention to long-term support. Program categories and services are as follows:
  - Correctional services community sanctions center
  - Homeless services emergency shelter, eviction prevention, housing placement, supportive services, transitional housing
  - Substance abuse residential treatment

The Organization operates six residential properties funded by the U.S. Department of Housing and Urban Development ("HUD"), through a common board of directors and management team.

The six HUD-financed properties ("Various HUD Properties") include:

- VOAKY Autumn Ridge, Inc.
- VOAKY Bunker Hill Court, Inc.
- VOAKY Hopeful Road, Inc.
- VOAKY Madison Pike, Inc.
- VOAKY Morningside Drive, Inc.
- VOAKY River Road, Inc.

These HUD properties were formed to provide housing under programs as defined by the National Housing Act. Their operations are regulated by HUD as to rent charges and operating methods. Each HUD property receives monthly rent subsidies from HUD.

#### **Note B - Summary of Significant Accounting Policies**

The Organization follows generally accepted accounting principles as outlined in the Financial Accounting Standards Board's Accounting Standards Codification ("ASC"). Significant accounting policies are as follows:

- 1. <u>Basis of Accounting</u>: The consolidated financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP") and as applicable to voluntary health and welfare organizations. The ASC as produced by the Financial Accounting Standards Board ("FASB") is the sole source of authoritative GAAP.
- 2. <u>Principles of Consolidation</u>: The Organization's consolidated financial statements include the accounts of Volunteers of America (VOA) Mid-States, Inc., VOA Property Corporation of Louisville, Inc., VOA of Northern Kentucky, Inc., and the Various HUD Properties. All material inter-entity transactions and balances have been eliminated.
- 3. <u>Use of Estimates</u>: The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.
- 4. <u>Subsequent Events</u>: Subsequent events for the Organization have been considered through the date of the Independent Auditor's Report, which represents the date the consolidated financial statements were available to be issued.
- 5. <u>Net Assets</u>: The Organization classifies net assets into three categories: unrestricted, temporarily restricted and permanently restricted. All net assets are considered to be available for unrestricted use unless specifically restricted by the donor or by law.

Temporarily restricted net assets include contributions with temporary, donor-imposed time or purpose restrictions. Temporarily restricted net assets become unrestricted and are reported in the consolidated statement of activities as net assets released from restrictions when the time restrictions expire, or the contributions are used for the restricted purpose. The Organization follows the policy of reporting donor-imposed restricted contributions whose restrictions are met in the same period as received as unrestricted revenue.

Permanently restricted net assets include contributions with donor-imposed restrictions requiring resources to be maintained in perpetuity, but permitting use of all or part of the investment income earned on the contributions.

- 6. Operations: The Organization defines operations as all program and supporting service activities undertaken. Support and revenues that result from these activities, and their related expenses, are reported as operations. Gains, losses and other revenue that results from ancillary activities, such as investing liquid assets and disposing of other assets, are reported as non-operating.
- 7. <u>Cash Equivalents</u>: Cash equivalents are all highly liquid investments with a maturity of three months or less when purchased, unless held for reinvestment as part of the investment portfolio, pledged to secure loan agreements or otherwise designated or restricted. The carrying amount approximates fair value because of the short maturity of those instruments. The Organization typically maintains balances with its bank in excess of federally insured limits.
- 8. <u>Investments</u>: Investments consist primarily of money market and mutual funds. Investments are carried at fair value, generally determined by quoted market prices. Receipt of donated investments is recorded at the quoted market value of the investment at the time of donation.

## **Note B - Summary of Significant Accounting Policies (Continued)**

- 9. <u>Accounts Receivable</u>: The Organization reports accounts receivable for services rendered at net realizable amounts from third-party payers, clients and others. An allowance for doubtful accounts is provided based upon review of outstanding receivables, historical collection information and existing economic conditions. Accounts receivable are due in full when billed. Accounts are considered delinquent and subsequently written off as bad debts based on individual credit evaluation and specific circumstances of the account. The allowance is \$230,589 and \$152,341 at June 30, 2017 and 2016 respectively.
- 10. <u>Pledges Receivable</u>: Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected after one year are recorded at the present value of their estimated cash flows. The discounts on those amounts are computed using risk free interest rates applicable to the years in which the promises are received.

The Organization provides an allowance for uncollectible pledges based upon the collectability of each specific pledge. The allowance is \$105,981 and \$85,383 at June 30, 2017 and 2016 respectively.

11. Property and Equipment: Land, buildings and equipment purchased by the Organization are recorded at cost. The Organization follows the practice of capitalizing all expenditures for land, buildings and equipment in excess of \$1,000 and with a useful life of at least one year. Repairs and maintenance are expensed as incurred. Donated assets are similarly capitalized using the fair value of the asset as of the date donated. Depreciation expense was \$543,777 and \$536,652 for the years ended June 30, 2017 and 2016 respectively. Depreciation expense is computed on the straight-line method based upon the following estimated useful lives of the assets:

Buildings and improvements 7 - 40 years
Furniture and equipment 3 - 10 years
Vehicles 5 years

12. <u>Impairment of Long-lived Assets</u>: The Organization reviews for the impairment of long-lived assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. An impairment loss would be recognized when estimated future cash flows expected to result from the use of the asset and its eventual disposition are less than its carrying amount.

There were no charges for impairment of long-lived assets during 2017 or 2016.

- 13. <u>Government Grants</u>: Support funded by grants is recognized as the Organization performs the contracted services or incurs outlays eligible for reimbursement under the grant agreements. Grant activities and outlays are subject to audit and acceptance by the granting agency and, as a result of such audit, could be adjusted.
- 14. <u>Contributions</u>: Contributions are recorded upon receipt. Contributions in the form of a pledge are recorded upon receipt of pledge documentation. Conditional promises to give are not included as support until such time as the conditions are substantially met.
- 15. <u>In-kind Contributions</u>: The Organization recognizes revenue and expense for contributed goods and services at the fair value of those goods and services, provided those goods and services create or enhance non-financial assets or require specialized skills which are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. The value of contributed goods and services recognized was \$337,966 and \$488,041 for the years ended June 30, 2017 and 2016, respectively.

## **Note B - Summary of Significant Accounting Policies (Continued)**

- 16. <u>Fee-for-service Revenues</u>: Revenues from services billed under Medicaid are recognized on a fee-for-service basis using rates established by the various states' agencies. Although rates are determined prospectively, the regulatory agencies retain the authority to adjust amounts due the Organization under certain circumstances. Other client service revenues are recorded at rates established by the Organization.
- 17. <u>Income Taxes</u>: Under provision of Section 501(c)(3) of the Internal Revenue Code as a subordinate unit of the National Organization and the applicable income tax regulations of the state of Kentucky, the Organization is exempt from income taxes, except for net income from unrelated business income. The National Organization is exempt from Federal income taxes under Section 501(a) of the Internal Revenue Code as a religious organization described in Section 501(c)(3). There were no unrelated business activities during the fiscal years ended June 30, 2017 and 2016 and accordingly, no tax expense was incurred during these years.

The Organization recognizes uncertain income tax provisions using the "more-likely-than-not" approach as defined in the ASC. No liability for uncertain income tax positions has been recorded in the accompanying financial statements.

- 18. <u>Advertising Costs</u>: Advertising costs are expensed as incurred. Advertising expense was \$231,114 and \$191,424 for the years ended June 30, 2017 and 2016 respectively, and is included in printing and publications in the consolidated statements of functional expenses.
- 19. <u>Allocation of Functional Expenses</u>: The Organization allocates its expenses on a functional basis among its various programs. Expenses that can be identified with a specific program are allowed directly according to their natural expense classification. Other expenses that are common to several functions are allocated using various bases such as time studies and space allocations.
- 20. Recent Accounting Pronouncements: In August 2016, the FASB issued Accounting Standards Update No. 2016-14 (ASU 2016-14), *Presentation of Financial Statements of Not-for-Profit Entities*. This updated guidance changes presentation and disclosure requirements for not-for-profit entities to provide more relevant information about their resources (and the changes in those resources) to donors, grantors, creditor and other users. This guidance includes qualitative and quantitative requirements in the following areas: 1) net asset classes, 2) investment return, 3) expenses, 4) liquidity and availability of resources, and 5) presentation of operating cash flows. This standard is effective for annual reporting periods beginning after December 15, 2017. Early adoption is permitted.

In May 2014, the FASB issued Accounting Standards Update No. 2014-09 (ASU 2014-09), *Revenue from Contracts with Customers* (Topic 606). ASU 2014-09 supersedes the revenue recognition requirements in Topic 605, Revenue Recognition, and most industry-specific guidance. Under the requirements of ASU No. 2014-09, the core principle is that entities should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The provisions of ASU No. 2014-09 are effective for annual reporting periods beginning after December 15, 2018. Early adoption is permitted.

## **Note B - Summary of Significant Accounting Policies (Continued)**

20. Recent Accounting Pronouncements (Continued): In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842), to improve financial reporting with respect to leasing transactions. ASU No. 2016-02 will require lessees to recognize a lease liability and a right-of-use asset with respect to all leases with terms of greater than twelve months. The lease liability recognized in the statement of financial position will represent the lessee's obligation to make lease payments measured on a discounted basis, while the right-of-use asset will represent the lessee's right to use, or control use of, the underlying asset for the lease term. For leases with a term of twelve months or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease asset and lease liabilities. The provision of ASU No. 2016-02 are effective for annual reporting periods beginning after December 15, 2019. Early adoption is permitted.

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments-Credit Losses*. The standard requires a financial asset (including trade receivables) measured at amortized cost basis to be presented at the net amount expected to be collected. Thus, the statement of activities will reflect the measurement of credit losses for newly-recognized financial assets as well as the expected increases or decreases of expected credit losses that have taken place during the period. The standard will be effective for annual reporting periods beginning after December 15, 2020.

In November 2016, the FASB issued ASU 2016-18, *Statement of Cash Flows (Topic 820)*. This standard requires that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Consequently, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning of period and end of period total amounts shown on the statement of cash flows. This guidance is effective for annual reporting periods beginning after December 15, 2018.

The Organization is currently evaluating this guidance and its related impact on the Organization's consolidated financial statements.

21. <u>Reclassifications</u>: Certain reclassifications were made to the 2016 financial statements to conform to the 2017 presentation. The reclassifications had no effect on net assets or the changes in net assets.

#### Note C - Pledges Receivable

Pledges receivable at June 30, 2017 and 2016 consists of the following:

	2017	2016
Pledges receivable	\$ 2,477,814	\$ 853,835
Less unamortized discount	170,531	44,110
Less allowance for uncollectible pledges	105,981	85,383
	\$ 2,201,302	\$ 724,342
Amounts due in:		
Less than one year	\$ 834,848	\$ 267,895
One to five years	1,642,966	 585,940
	\$ 2,477,814	\$ 853,835

Pledges receivable due after one year have been discounted to present value reflecting the time value of money using a discount rate of 3.25% at both June 30, 2017 and 2016.

## Note D - Property and Equipment

Property and equipment at June 30, 2017 and 2016 consists of the following:

	2017	2016
Land	\$ 591,311	\$ 410,131
Buildings and improvements	8,374,348	7,355,285
Vehicles	1,940,736	1,770,657
Furniture and equipment	1,715,588	1,423,549
	12,621,983	10,959,622
Less accumulated depreciation	6,973,057	6,436,508
	\$ 5,648,926	\$ 4,523,114

#### **Note E - Investments and Fair Value Measurements**

FASB ASC 820, *Fair Value Measurements and Disclosures*, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

- Level 1: Quoted prices in active markets for identical assets or liabilities. An active market for the asset or liability is a market in which the transaction for the asset or liability occurs with sufficient frequency and volume to provide pricing information on an ongoing basis.
- Level 2: Observable market-based inputs or unobservable inputs that are corroborated by market data, such as quoted prices for similar assets or liabilities or model-derived valuations.
- Level 3: Unobservable inputs that are not corroborated by market data. These inputs reflect an organization's own assumptions about the assumptions a market participant would use in pricing the asset or liability.

The following is a description of the valuation methodologies for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2017 and 2016.

Money market funds and mutual funds: Valued at the net asset value ("NAV") of shares held by the Organization at year end. The NAV is based on the value of the underlying investment assets owned by the fund, minus its liabilities, and then divided by the number of shares outstanding. The NAV is a quoted price in an active market.

*Funds held in trust by others:* The underlying assets of the funds are valued at the closing price reported on the active market on which the individual securities are traded. The funds are valued at the net asset value of the underlying assets.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

# Note E - Investments and Fair Value Measurements (Continued)

The following table sets forth by level, within the fair value hierarchy, the Organization's investments at fair value as of June 30, 2017:

	 Investments at Fair Value as of June 30, 2017								
	 Level 1	]	Level 2	Le	evel 3		Total		
Money market funds Mutual funds	\$ 10,969 1,225,189	\$	-	\$	- -	\$	10,969 1,225,189		
Funds held in trust by others	\$ 1,236,158	\$	144,579 144,579	\$	-	\$	144,579 1,380,737		

The following table sets forth by level, within the fair value hierarchy, the Organization's investments at fair value as of June 30, 2016:

		Investments at Fair Value as of June 30, 2016							
	I	Level 1	I	Level 2	Le	evel 3		Total	
Money market funds	\$	66,339	\$	-	\$	-	\$	66,339	
Mutual funds		1,042,556		-		-		1,042,556	
Funds held in trust by others				126,845		-		126,845	
	\$	1,108,895	\$	126,845	\$	-	\$	1,235,740	

Included in investments is \$144,579 and \$126,845 at June 30, 2017 and 2016 respectively, which is invested in a fund at The Community Foundation of Louisville. Terms of the fund allow the Organization to have access to \$89,068 and \$83,386 of these investments at June 30, 2017 and 2016 respectively, with the balance restricted for permanent endowment purposes.

#### Note F - Lines of Credit

The Organization has a line of credit with PNC Bank which provides for borrowings up to \$2,000,000. In April 2017, terms of the line of credit were amended to increase the maximum borrowing to \$2,300,000. Outstanding balances bear interest at the prime rate plus .50% (4.75% at June 30, 2017). The line is secured by real estate and expires December 31, 2017. The outstanding balance on this line of credit was \$1,775,000 and \$1,000,000 as of June 30, 2017 and 2016, respectively.

The Organization had an additional line of credit with Fifth Third Bank which provided for borrowings up to \$300,000. The line was secured by investments held at Fifth Third Institutional Services. Outstanding borrowings bear interest at the LIBOR rate plus 1.5% (1.80% at June 30, 2017). The line of credit expired in May 2017 and was not renewed. There were no borrowings on the line of credit at June 30, 2016.

Note G - Long-term Debt

Long-term debt at June 30, 2017 and 2016 consists of the following:

	2017	2016
Note payable to PNC Bank, interest rate of 3.75%, payable in monthly principal and interest installments of \$7,332 through May 2020.	\$ 241,965	\$ 319,147
Equipment line of credit note to PNC Bank bearing interest at LIBOR plus 2.25% (3.29% at June 30, 2017). Organization can borrow up to \$700,000 through December 31, 2017 at which time the line of credit converts to a term note. Interest only payments through December 31, 2017. Guaranteed by two affiliates of the Organization.	216,279	<u>-</u>
Mortgage payable to First Tennessee Bank, interest rate of 4.17%, payable in monthly principal and interest installments of \$3,902 through October 2020.	145,286	185,328
Mortgage payable to U.S. Department of Housing and Urban Development, interest rate of 9.25%, payable in monthly principal and interest installments of \$2,030 through May 2022.	100,916	115,210
Note payable to PNC Bank, interest rate of 3.75%, payable in monthly principal and interest installments of \$4,583 through April 2019.	97,232	147,458
Mortgage payable to U.S. Department of Housing and Urban Development, interest rate of 9.25%, payable in monthly principal and interest installments of \$2,132 through August 2022.	2,132	24,342
	803,810	791,485
Less current maturities	236,762 \$ 567,048	\$ 581,171

The mortgages and notes above are collateralized by the various real estate assets of the Organization.

#### **Note G - Long-term Debt (Continued)**

At June 30, 2017, the aggregate annual maturities of principal payments on the notes payable are:

Year Ending June 30		
2018	\$	236,762
2019		226,281
2020		185,773
2021		80,750
2022		74,244
	_ \$_	803,810

#### **Note H - Related Party Transactions**

The Organization is affiliated with the National Organization which provides support services to the Organization for a fee. Affiliate fees paid during the years ended June 30, 2017 and 2016 totaled \$559,586 and \$584,831, respectively. The Organization had service fees due to the National Organization totaling \$6,883 and \$44,704 as of June 30, 2017 and 2016 respectively, which are included in accrued expenses on the consolidated statements of financial position.

The Organization contributed \$14,060 and \$5,627 for the years ended June 30, 2017 and 2016 respectively, to fund The Volunteers of America National Pension Plan, the defined benefit pension plan of the National Organization covering all commissioned ministers.

As of June 30, 2017 and 2016, the Organization was due \$76,086 and \$80,558 respectively, from seven HUD-financed properties which were formerly managed by the Organization. These amounts are included in accounts receivable on the accompanying consolidated statements of financial position.

#### **Note I - Retirement Plan**

The Organization participates in a defined contribution retirement plan in which only full time employees can participate. The Organization contributes up to one-half of six percent of employee compensation, up to Internal Revenue Service limits. Plan expense for the years ended June 30, 2017 and 2016 was \$56,500 and \$69,044 respectively.

## Note J - Risk Management and Litigation

The Organization is exposed to various risks and losses related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Organization currently carries property and general liability insurance to offset these risks.

The Organization is subject to other claims and lawsuits that arise primarily in the ordinary course of its activities. It is the opinion of management that the disposition and ultimate resolution of such claims and lawsuits will not have a material adverse effect on the consolidated financial statements of the Organization.

## **Note K - Lease Commitments**

The Organization leases properties in Kentucky, Tennessee and Indiana for various group homes and offices and vehicles with monthly rents ranging from \$112 to \$13,629. These leases expire at various dates through June 30, 2099. The Organization also leases multiple properties on a month-to-month basis. Total lease expense for the years ended June 30, 2017 and 2016 was \$1,125,699 and \$1,073,149, respectively.

The aggregate future minimum lease payments as of June 30, 2017 are as follows:

Year Ending June 30	
2018	\$ 544,929
2019	412,606
2020	272,844
2021	31,332
2022	1,354
Thereafter	102,892
	\$ 1,365,957

#### **Note L - Restrictions on Net Assets**

Temporarily restricted net assets at June 30, 2017 and 2016 consists of the following:

	Jun	e 30
	2017	2016
Second Street Project	\$ 1,627,447	\$ -
Outpatient Addiciton Recovery - Southern Indiana	75,000	-
iChooseWell: Healthy Choices for Women and Families	47,725	39,415
Freedom House Project	41,426	812,803
Shelby Mens Veterans Program	30,000	25,000
Electronic Health Records project		87,211
Total Temporarily Restricted by Donors	1,821,598	964,429
HUD capital advances	1,311,597	1,311,597
	\$ 3,133,195	\$ 2,276,026

#### Note L - Restrictions on Net Assets (Continued)

The following entities have capital advances from HUD as of both June 30, 2017 and 2016:

VOAKY Autumn Ridge, Inc. (Release from restriction in September 2043)	\$	217,400
VOAKY Bunker Hill Court, Inc. (Release from restriction in January 2048)		521,697
VOAKY Madison Pike, Inc. (Release from restriction in May 2045)		296,600
VOAKY Morningside Drive, Inc. (Release from restriction in January 2045)		275,900
	Φ	1 211 507
	<u> </u>	1,311,597

These capital advances bear no interest and repayment is not required so long as regulatory requirements are met. The capital advances are collateralized by a mortgage on the related property and are included in temporarily restricted net assets.

Permanently restricted net assets consist of a portion of the funds that are invested with The Community Foundation of Louisville. Permanently restricted net assets are \$55,511 and \$43,458 at June 30, 2017 and 2016, respectively.

#### **Note M - Contingencies**

The current economic environment presents not-for-profit organizations with unprecedented circumstances and challenges, which in some cases have resulted in large declines in the fair value of investments and other assets, declines in funding, constraints on liquidity and difficulty obtaining financing. The consolidated financial statements have been prepared using values and information currently available to the Organization.

In addition, given the volatility of current economic conditions, the values of assets and liabilities recorded in the consolidated financial statements could change rapidly, resulting in material future adjustments in investment values and allowances for accounts receivable that could negatively impact the Organization's ability to maintain sufficient liquidity.

The Organization receives funding from federal and state government agencies, which funds are to be used for designated purposes only. For government agency grants, if the grantor's review indicates that the funds have not been used for the intended purpose, the grantors may request a refund of monies advanced or refuse to reimburse the Organization for its disbursements. The amount of such future refunds and unreimbursed disbursements, if any, is not expected to be significant. Continuation of the Organization's grant programs is predicated upon the grantors' satisfaction that the funds provided are being spent as intended and the grantors' intent to continue their programs.

In addition, the Organization operates in a heavily regulated environment. The operations of the Organization are subject to the administrative directives, rules and regulations of federal and state regulatory agencies, including, but not limited to, the U.S. Department of Health and Human Services, the U.S. Department of Veterans Affairs, and the U.S. Department of Housing and Urban Development. Such administrative directives, rules and regulations are subject to change by an act of Congress or an administrative change mandated by various government bodies. Such changes may occur with little or inadequate funding to pay for the related cost, including the additional administrative burden, to comply with a change.

#### **Note N - Subsequent Event**

In August 2017, the Organization entered into a contract in the amount of \$1,618,778 for the Second Street renovation



# Volunteers of America Mid-States, Inc. and Affiliates Consolidating Statement of Financial Position June 30, 2017

	Mid	VOA l-States, Inc.	Corp	VOA Property Corporation of Louisville, Inc.		VOA of Northern ntucky, Inc.	rious HUD	Eli	imination	Со	nsolidated Totals
Assets				,			<u> </u>				
Current Assets											
Cash and cash equivalents	\$	81,663	\$	452	\$	26,145	\$ 40,245	\$	-	\$	148,505
Accounts receivable, net		3,200,125		25,984		729,167	1,162		(603,192)		3,353,246
Pledges receivable, net		834,848		-		-	-		-		834,848
Prepaid expenses and other current assets		518,206		18,659		51,179	 -		(233,213)		354,831
Total Current Assets		4,634,842		45,095		806,491	41,407		(836,405)		4,691,430
Property and Equipment											
Land and buildings		552,180		6,767,693		-	1,645,786		=		8,965,659
Furniture and equipment		1,254,664		2,382,130		8,032	11,498		-		3,656,324
Less accumulated depreciation		1,495,078		5,119,845		7,857	 350,277		<u> </u>		6,973,057
Total Property and Equipment		311,766		4,029,978		175	1,307,007		-		5,648,926
Other Assets											
Investments, restricted		55,511		-		-	-		-		55,511
Investments		1,325,226		-		-	-		-		1,325,226
Restricted deposits and funded reserves		-		-		-	85,321		-		85,321
Pledges receivable, net		1,366,454					 		<u> </u>		1,366,454
Total Other Assets		2,747,191					85,321		<u> </u> .		2,832,512
Total Assets	\$	7,693,799	\$	4,075,073	\$	806,666	\$ 1,433,735	\$	(836,405)	\$	13,172,868

## Volunteers of America Mid-States, Inc. and Affiliates Consolidating Statement of Financial Position (Continued) June 30, 2017

		VOA		A Property poration of	,	VOA of Northern	Vot	ious HUD			Co	nsolidated
	Mid	-States, Inc.	Louisville, Inc.			ntucky, Inc.		roperties	El	imination		Totals
Liabilities and Net Assets												
Current Liabilities												
Checks issued in excess of cash	\$	171,736	\$	-	\$	-	\$	-	\$	-	\$	171,736
Accounts payable		824,522		267,380		15,354		72,767		(836,405)		343,618
Accrued expenses		1,256,633		-		81,359		4,406		-		1,342,398
Other current liabilities		-		280		-		-		-		280
Lines of credit		1,775,000		-		-		-		-		1,775,000
Current maturities of long-term debt		177,287		41,544				17,931				236,762
Total Current Liabilities		4,205,178		309,204		96,713		95,104		(836,405)		3,869,794
Long-term Debt, less current maturities		378,180		103,742		-		85,126		-		567,048
Net Assets												
Unrestricted		1,233,332		3,662,127		709,953		(58,092)		-		5,547,320
Temporarily restricted		1,821,598		-		-		1,311,597		-		3,133,195
Permanently restricted		55,511										55,511
Total Net Assets		3,110,441		3,662,127		709,953		1,253,505				8,736,026
Total Liabilities and Net Assets	\$	7,693,799	\$	4,075,073	\$	806,666	\$	1,433,735	\$	(836,405)	\$	13,172,868

Volunteers of America Mid-States, Inc. and Affiliates Consolidating Statement of Financial Position June 30, 2016

	VOA		VOA Property			VOA of						
	N.	Iid-States,		poration of		lorthern		rious HUD			Co	nsolidated
		Inc.	Lou	Louisville, Inc.		Kentucky, Inc.		roperties	E	limination		Totals
Assets												
Current Assets												
Cash and cash equivalents	\$	826,947	\$	11,347	\$	44,512	\$	57,112	\$	-	\$	939,918
Accounts receivable, net		2,935,579		30,135		627,606		1,696		(368,333)		3,226,683
Pledges receivable, net		267,895		-		-		-		-		267,895
Prepaid expenses and other current assets		361,745		1,282,251		52,829				(1,310,243)		386,582
Total Current Assets		4,392,166		1,323,733		724,947		58,808		(1,678,576)		4,821,078
Property and Equipment												
Land and buildings		533,404		5,586,226		-		1,645,786		-		7,765,416
Furniture and equipment		1,244,292		1,930,384		8,032		11,498		-		3,194,206
Less accumulated depreciation		1,410,902		4,715,312		7,330		302,964		-		6,436,508
Total Property and Equipment		366,794		2,801,298		702		1,354,320		-		4,523,114
Other Assets												
Investments, restricted		43,458		-		-		-		-		43,458
Investments		1,192,282		-		-		-		-		1,192,282
Restricted deposits and funded reserves		-		_		-		74,186		-		74,186
Pledges receivable, net		456,447										456,447
Total Other Assets		1,692,187						74,186				1,766,373
Total Assets	\$	6,451,147	\$	4,125,031	\$	725,649	\$	1,487,314	\$	(1,678,576)	\$	11,110,565

## Volunteers of America Mid-States, Inc. and Affiliates Consolidating Statement of Financial Position (Continued) June 30, 2016

	M	VOA Iid-States, Inc.	Cor	A Property poration of isville, Inc.	N	VOA of Northern Kentucky, Inc.		rious HUD Properties	E	limination	Со	nsolidated Totals
Liabilities and Net Assets												
Current Liabilities												
Accounts payable	\$	485,086	\$	13,117	\$	19,825	\$	92,763	\$	(368,333)	\$	242,458
Accrued expenses		1,385,999		-		114,590		4,391		-		1,504,980
Other current liabilities		1,322,336		643		-		-		(1,310,243)		12,736
Line of credit		1,000,000		-		-		-		-		1,000,000
Current maturities of long-term debt		131,722		39,850				38,742				210,314
Total Current Liabilities		4,325,143		53,610		134,415		135,896		(1,678,576)		2,970,488
Long-term Debt, less current maturities		334,883		145,478		-		100,810		-		581,171
Net Assets												
Unrestricted		783,234		3,925,943		591,234		(60,989)		-		5,239,422
Temporarily restricted		964,429		-		-		1,311,597		-		2,276,026
Permanently restricted		43,458										43,458
Total Net Assets		1,791,121		3,925,943		591,234		1,250,608				7,558,906
Total Liabilities and Net Assets	\$	6,451,147	\$	4,125,031	\$	725,649	\$	1,487,314	\$	(1,678,576)	\$	11,110,565

## Volunteers of America Mid-States, Inc. and Affiliates Consolidating Statement of Activities and Changes in Net Assets Year Ended June 30, 2017

	VOA Mid-States, In		Corp	A Property poration of isville, Inc.	VOA of Northern ntucky, Inc.	ious HUD	<u>F</u>	Elimination	Co	onsolidated Totals
Unrestricted Net Assets Revenues										
Support and Revenues From Operations Public Support Received Directly Contributions Contributions, in-kind	\$	1,357,090 337,966	\$	-	\$ - -	\$ -	\$	- -	\$	1,357,090 337,966
Public support: capital and bequests Special events		530,215 140,007		-	-	-		-		530,215 140,007
Public Support Received Indirectly United Way allocation Volunteers of America awards and grants		161 109,898		-	92,624	-		- -		92,785 109,898
Total Public Support		2,475,337		-	92,624	-		-		2,567,961
Revenue and Grants		11 420 072			1.960.266					12 200 220
Fee-for-service revenue Federal and state grants		11,428,862 8,886,661		-	1,860,366	-		-		13,289,228 8,886,661
Program service fees Rental income Miscellaneous revenue		1,146,625 - 2,774,208		525,785 98,932 -	132,435	- 246,239 -		(180,802) (98,932) (2,769,441)		1,624,043 246,239 4,767
Total Revenue and Grants		24,236,356		624,717	1,992,801	246,239		(3,049,175)		24,050,938
Net assets released from restrictions, Satisfaction of program activities Satisfaction of capital improvements		875,278 725,000		- -	- -	- -		-		875,278 725,000
Total Support and Revenues From Operations	\$	28,311,971	\$	624,717	\$ 2,085,425	\$ 246,239	\$	(3,049,175)	\$	28,219,177

## Volunteers of America Mid-States, Inc. and Affiliates Consolidating Statement of Activities and Changes in Net Assets (Continued) Year Ended June 30, 2017

	VOA Mid-States, Inc.	VOA Property Corporation of Louisville, Inc.	VOA of Northern Kentucky, Inc.	Various HUD Properties	Elimination	Consolidated Totals
Expenses						
Operating Expenses Program Services Fostering independence Promoting self-sufficiency	\$ 12,268,265 10,544,608	\$ 888,533	\$ 1,966,706 -	\$ 243,342	\$ (1,813,026) (1,236,149)	\$ 13,553,820 9,308,459
Total Program Services	22,812,873	888,533	1,966,706	243,342	(3,049,175)	22,862,279
Support Services and Fundraising Management and general Fundraising Administrative fees paid to National Organization	3,644,317 982,519 559,586	- - -	<u> </u>	- -	- - -	3,644,317 982,519 559,586
Total Support Services and Fundraising	5,186,422			- -	<u>-</u>	5,186,422
Total Operating Expenses	27,999,295	888,533	1,966,706	243,342	(3,049,175)	28,048,701
Increase (Decrease) in Net Assets From Operations	312,676	(263,816)	118,719	2,897	-	170,476
Nonoperating Gains (Losses) and Other Income (Expense) Loss on sale of property and equipment Interest and dividend income Net realized and unrealized gain on investments	(539) 38,231 99,730	- - -	- - -	- - -	- - -	(539) 38,231 99,730
Nonoperating Gains (Losses) and Other Income (Expense)	137,422			<del>-</del>		137,422
Change in Unrestricted Net Assets	450,098	(263,816)	118,719	2,897	-	307,898
Temporarily Restricted Net Assets Contributions Public support: capital and bequests Net assets released from restriction:	105,000 2,352,447	- -	<u>-</u> -	<u>-</u> -	- -	105,000 2,352,447
Satisfaction of program activities Satisfaction of capital improvements	(875,278) (725,000)	- -	-		- -	(875,278) (725,000)
Change in Temporarily Restricted Net Assets	857,169	-	-	-	-	857,169
Permanently Restricted Net Assets Net realized and unrealized gain on investments	12,053		_			12,053
Change in Net Assets	1,319,320	(263,816)	118,719	2,897	-	1,177,120
Net Assets Beginning of Year	1,791,121	3,925,943	591,234	1,250,608		7,558,906
Net Assets End of Year	\$ 3,110,441	\$ 3,662,127	\$ 709,953	\$ 1,253,505	\$ -	\$ 8,736,026

# Volunteers of America Mid-States, Inc. and Affiliates Consolidating Statement of Activities and Changes in Net Assets (Continued) Year Ended June 30, 2016

	VOA	VOA Property	VOA of	и : шр		0 11141
	Mid-States, Inc.	Corporation of Louisville, Inc.	Northern Kentucky, Inc.	Various HUD Properties	Elimination	Consolidated Totals
Unrestricted Net Assets						
Revenues						
Support and Revenues From Operations						
Public Support Received Directly						
Contributions	\$ 1,518,050	\$ 8,720	\$ 100	\$ -	\$ -	\$ 1,526,870
Contributions, in-kind	488,041	-	-	-	-	488,041
Public support: capital and bequests	89,249	-	-	-	-	89,249
Special events	160,672	-	-	-	-	160,672
Public Support Received Indirectly						
United Way allocation	325	-	95,000	-	-	95,325
Volunteers of America awards and grants	100,242		-			100,242
Total Public Support	2,356,579	8,720	95,100	-	-	2,460,399
Revenue and Grants						
Fee-for-service revenue	12,514,991	-	2,007,859	-	-	14,522,850
Federal and state grants	8,879,334	-	-	-	-	8,879,334
Program service fees	256,371	616,843	146,202	-	(207,232)	812,184
Rental income	-	116,032	-	235,668	(116,032)	235,668
Miscellaneous revenue	2,716,344		361		(2,713,463)	3,242
Total Revenue and Grants	24,367,040	732,875	2,154,422	235,668	(3,036,727)	24,453,278
Net assets released from restrictions,						
Satisfaction of program activities	120,877	-	-	-	-	120,877
Satisfaction of capital improvements	492,262		-			492,262
Total Support and Revenues From Operations	\$ 27,336,758	\$ 741,595	\$ 2,249,522	\$ 235,668	\$ (3,036,727)	\$ 27,526,816

#### Volunteers of America Mid-States, Inc. and Affiliates Consolidating Statement of Activities and Changes in Net Assets (Continued) Year Ended June 30, 2016

	VOA	VO	A Property		VOA of				
	Mid-States,	Cor	poration of		Northern	Va	rious HUD		Consolidated
	Inc.	Lou	isville, Inc.	Ke	entucky, Inc.	F	roperties	Elimination	Totals
Expenses									
Operating Expenses Program Services Fostering independence Promoting self-sufficiency	\$ 12,638,439 9,696,762	\$	916,566	\$	2,242,984	\$	262,476	\$ (1,911,632) (1,125,095)	\$ 14,148,833 8,571,667
Total Program Services	22,335,201		916,566		2,242,984		262,476	(3,036,727)	22,720,500
Support Services and Fundraising Management and general Fundraising Administrative fees paid to National Organization	3,442,083 1,031,616 584,831		- - -		- - -		- - -	- - -	3,442,083 1,031,616 584,831
Total Support Services and Fundraising	5,058,530		_						5,058,530
Total Operating Expenses	27,393,731		916,566		2,242,984		262,476	(3,036,727)	27,779,030
Increase (Decrease) in Net Assets From Operations	(56,973)		(174,971)		6,538		(26,808)	-	(252,214)
Nonoperating Gains (Losses) and Other Income (Expense) Gain on sale of property and equipment Interest and dividend income Net realized and unrealized loss on investments	24,253 39,685 (36,912)		120,130		- - -		- - -	<u>.</u>	144,383 39,685 (36,912)
Nonoperating Gains (Losses) and Other Income (Expense)	27,026		120,130		-		-		147,156
Change in Unrestricted Net Assets	(29,947)		(54,841)		6,538		(26,808)	-	(105,058)
Temporarily Restricted Net Assets Contributions Public support: capital and bequests Net assets released from restriction, Satisfaction of program activities	522,788 622,120 (120,877)		- -		-		-	- -	522,788 622,120 (120,877)
Satisfaction of capital improvements	(492,262)						-		(492,262)
Change in Temporarily Restricted Net Assets	531,769		-		-		-	-	531,769
Permanently Restricted Net Assets Net realized and unrealized loss on investments	(4,650)				-		-		(4,650)
Change in Net Assets	497,172		(54,841)		6,538		(26,808)	-	422,061
Net Assets Beginning of Year	1,293,949		3,980,784		584,696		1,277,416		7,136,845
Net Assets End of Year	\$ 1,791,121	\$	3,925,943	\$	591,234	\$	1,250,608	\$ -	\$ 7,558,906

## Volunteers of America Mid-States, Inc. and Affiliates Consolidating Statement of Cash Flows Year Ended June 30, 2017

	VOA	VOA Property Corporation of	VOA of Northern	Various HUD		Consolidated	
	Mid-States, Inc.	Louisville, Inc.	Kentucky, Inc.	Properties	Elimination	Totals	
Cash Flows from Operating Activities							
Change in Net Assets	\$ 1,319,320	\$ (263,816)	\$ 118,719	\$ 2,897	\$ -	\$ 1,177,120	
Adjustments to reconcile change in net assets							
to net cash provided by (used in) operating activities							
Depreciation and amortization	91,404	404,533	527	47,313	-	543,777	
Contributions restricted for long-term purposes	(2,352,447)	-	-	-	-	(2,352,447)	
Provision for uncollectible pledges receivable	175,338	-	-	-	-	175,338	
Realized and unrealized gain on investments	(111,783)	-	-	-	-	(111,783)	
Loss on sale of real estate	539	-	-	-	-	539	
Change in:							
Accounts receivable, net	(264,546)	4,151	(101,561)	534	234,859	(126,563)	
Pledges receivable, net	(312,068)	-	-	-	-	(312,068)	
Prepaid expenses and other current assets	(156,461)	1,263,592	1,650	-	(1,077,030)	31,751	
Accounts payable	339,436	254,263	(4,471)	(19,996)	(468,072)	101,160	
Checks issued in excess of cash	171,736	-	-	-	-	171,736	
Accrued expenses	(129,366)	-	(33,231)	15	-	(162,582)	
Other current liabilities	(1,322,336)	(363)			1,310,243	(12,456)	
Net Cash Provided by (Used in) Operating Activities	(2,551,234)	1,662,360	(18,367)	30,763	-	(876,478)	
Cash Flows from Investing Activities							
Purchases of property and equipment	(36,915)	(1,633,213)	_	_	-	(1,670,128)	
Proceeds from sale of property and equipment	-	-	_	-	-	-	
Purchase of investments	(1,171,090)	=	-	=	=	(1,171,090)	
Proceeds from sale of investments	1,137,876	=	-	=	=	1,137,876	
Changes in restricted deposits and funded reserves, net	-	-	-	(11,135)	-	(11,135)	
Net Cash Used in Investing Activities	(70,129)	(1,633,213)	-	(11,135)	-	(1,714,477)	
Cash Flows from Financing Activities							
Proceeds from contributions restricted for long-term purposes	1,012,217	_	_	_	_	1,012,217	
Net activity on lines of credit	775,000	_	_	_	_	775,000	
Payments on long-term debt	(127,443)	(40,042)	_	(36,495)	_	(203,980)	
Proceeds on long term debt	216,305					216,305	
Net Cash Provided by (Used in) Financing Activities	1,876,079	(40,042)	-	(36,495)	-	1,799,542	
Net Decrease in Cash and Cash Equivalents	(745,284)	(10,895)	(18,367)	(16,867)		(791,413)	
Cash and Cash Equivalents Beginning of Year	826,947	11,347	44,512	57,112	_	939,918	
Cash and Cash Equivalents Deginning of 1 var	020,747	11,547	11,512			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Cash and Cash Equivalents End of Year	\$ 81,663	\$ 452	\$ 26,145	\$ 40,245	\$ -	\$ 148,505	

#### Volunteers of America Mid-States, Inc. and Affiliates Consolidating Statement of Cash Flows Year Ended June 30, 2016

	VOA Mid-States, Inc.		VOA Property Corporation of Louisville, Inc.		VOA of Northern Kentucky, Inc.		Various HUD Properties		Elimination	Consolidated Totals	
Cash Flows from Operating Activities											
Change in Net Assets Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities	\$	497,172	\$	(54,841)	\$	6,538	\$	(26,808)	\$ -	\$	422,061
Depreciation and amortization		79,863		405,960		526		50,303	_		536,652
Contributions restricted for long-term purposes		(622,120)		-		-		-	_		(622,120)
Provision for uncollectible pledges receivable		149,145		-		-		-	-		149,145
Realized and unrealized loss on investments		41,562		_		-		-	-		41,562
Gain on sale of real estate Change in:		(24,253)		(120,130)		-		-	-		(144,383)
Accounts receivable, net		(702,309)		8,401		(25,125)		(1,455)	35,643		(684,845)
Pledges receivable, net		(309,330)		=		-		-	=		(309, 330)
Prepaid expenses and other current assets		(48,130)		114,973		(2,829)		-	(124,471)		(60,457)
Accounts payable		(3,076)		11,672		(12,048)		16,752	(35,643)		(22,343)
Accrued expenses		102,686		-		28,964		1,051	-		132,701
Other current liabilities		(113,339)		(1,024)					124,471		10,108
Net Cash Provided by (Used in) Operating Activities		(952,129)		365,011		(3,974)		39,843	-		(551,249)
Cash Flows from Investing Activities Purchases of property and equipment		(192,230)		(525,649)		-		-	-		(717,879)
Proceeds from sale of real estate		24,253		220,281		-		-	-		244,534
Purchase of investments		(273,462)		-		-		-	-		(273,462)
Proceeds from sale of investments		240,463		=		-		21.265	=		240,463
Changes in restricted deposits and funded reserves, net		-						21,365			21,365
Net Cash Provided by (Used in) Investing Activities		(200,976)		(305,368)		-		21,365	-		(484,979)
Cash Flows from Financing Activities Proceeds from contributions restricted for long-term purposes Net activity on lines of credit Payments on long-term debt		627,360 1,000,000 (122,713)		(79,233)		- - -		(34,243)	- - -		627,360 1,000,000 (236,189)
Net Cash Provided by (Used in) Financing Activities		1,504,647		(79,233)		-		(34,243)	-		1,391,171
Net Increase (Decrease) in Cash and Cash Equivalents		351,542		(19,590)		(3,974)		26,965	-		354,943
Cash and Cash Equivalents Beginning of Year		475,405		30,937		48,486		30,147			584,975
Cash and Cash Equivalents End of Year	\$	826,947	\$	11,347	\$	44,512	\$	57,112	\$ -	\$	939,918