### FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND THE J. B. KNOWLES TRUST

### CONSOLIDATED FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

June 30, 2013 and 2012

### FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND THE J. B. KNOWLES TRUST

### TABLE OF CONTENTS

Independent Auditor's Report
Consolidated Financial Statements:
Consolidated Statements of Financial Position
Consolidated Statements of Activities
Consolidated Statements of Functional Expenses
Consolidated Statements of Cash Flows
Notes to Consolidated Financial Statements
Supplemental Information:
Schedule of Expenditures of Federal, State and Local Awards
Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>
Independent Auditor's Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by with OMB Circular A-13328 – 29
Schedule of Findings and Questioned Costs
Summary Schedule of Prior Audit Findings
Consolidating Schedules of Financial Position
Consolidating Schedules of Activities



### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of FiftyForward, Senior Center for the Arts, Inc. and The J. B. Knowles Trust Nashville, Tennessee

### Report on the Financial Statements

We have audited the accompanying consolidated financial statements of FiftyForward (a not-for-profit organization), Senior Center for the Arts, Inc. (a not-for-profit organization) and The J. B. Knowles Trust (a charitable trust) (collectively, "the Organization"), which comprise the statements of financial position as of June 30, 2013 and 2012, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of FiftyForward, Senior Center for the Arts, Inc. and The J. B. Knowles Trust as of June 30, 2013 and 2012, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Other Matters**

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of federal, state and local awards, as required by Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, is presented for purposes of additional analysis. Such information, as well as the consolidating schedules of financial position and consolidating schedules of activities, is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated October 4, 2013, on our consideration of FiftyForward, Senior Center for the Arts, Inc. and The J. B. Knowles Trust's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering FiftyForward, Senior Center for the Arts, Inc. and The J. B. Knowles Trust's internal control over financial reporting and compliance.

October 4, 2013

Nashville, Tennessee

Frasier, Dean + Howard, PLCC

# FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND THE J. B. KNOWLES TRUST CONSOLIDATED STATEMENTS OF FINANCIAL POSITION June 30, 2013 and 2012

	2013	2012
Assets		
Current assets:		
Cash and cash equivalents	\$ 858,852	\$ 888,997
Certificates of deposit	851,054	1,248,553
Investments	36,743	31,818
Accounts receivable	185,319	183,549
Grants receivable	100,017	215,449
Promises to give	989,814	530,981
Prepaid expenses	48,079	22,765
Total current assets	3,069,878	3,122,112
Promises to give, net of current portion	750,000	-
Land, building and equipment, net	8,186,790	8,012,895
Conservator trust funds	913,658	725,309
Prepaid rent - Bellevue Center	1,592,950	1,667,664
Knowles Trust Fund cash	50,091	37,323
Knowles Trust Fund investments	1,649,517	1,612,901
Total assets	\$ 16,212,884	\$ 15,178,204
Liabilities and Net Ass	sets	
Current liabilities:		
Accounts payable	\$ 228,653	\$ 143,252
Accrued expenses	124,463	140,895
Accrued pension plan liability	303,191	303,191
Deferred revenue	85,475	95,816
Total current liabilities	741,782	683,154
Conservator trust funds	913,658	725,309
Total liabilities	1,655,440	1,408,463
Net assets:		
Unrestricted - undesignated	9,594,346	9,817,237
Temporarily restricted	3,263,490	2,302,280
Permanently restricted	1,699,608	1,650,224
Total net assets	14,557,444	13,769,741
Total liabilities and net assets	\$ 16,212,884	\$ 15,178,204

See accompanying notes.

# FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND THE J. B. KNOWLES TRUST CONSOLIDATED STATEMENT OF ACTIVITIES

Year ended June 30, 2013

	Un	restricted	_	orarily ricted		rmanently estricted	T	otal
Public support and revenue:								
Contributions	\$	875,358	\$ 1,5	00,859	\$	-	\$ 2,3	376,217
Service fees		857,291		-		-	8	357,291
Grant revenue		856,337		-		-	8	356,337
United Way		27,713	4	21,421		_	4	149,134
Special events		356,487		-		-	3	356,487
Membership dues		225,472				••	2	25,472
Ticket sales		219,921		-		-	2	19,921
Investment income, net		23,975		8,379		139,385	1	71,739
In-kind contributions		113,615		-		-	1	13,615
Other income		16,504		-		-		16,504
Rental income		8,035		-		-		8,035
Net assets released								
from restrictions		1,059,450	(9	59,449)		(90,001)		-
Total public support								
and revenue		1,640,158	9	51,210		49,384	5,6	50,752
Expenses:								
Program services	3	3,973,180		-		-	3,9	73,180
Support services		889,869					8	89,869
Total expenses		1,863,049	<u> </u>	***		<del></del>	4,8	63,049
Change in net assets		(222,891)	96	51,210		49,384	7	87,703
Net assets - beginning of year	9	9,817,237	2,30	)2,280	1	,650,224	13,7	69,741
Net assets - end of year	\$ 9	,594,346	\$ 3,20	53,490	\$ 1	,699,608	\$14,5	57,444

# FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND THE J. B. KNOWLES TRUST CONSOLIDATED STATEMENT OF ACTIVITIES Year ended June 30, 2012

		Temporarily	Permanently	
	Unrestricted	Restricted	Restricted	<u>Total</u>
Public support and revenue:				
Contributions	\$ 1,433,896	\$ 159,155	\$ -	\$ 1,593,051
Grant revenue	836,714	<del>-</del>	-	836,714
Service fees	782,733	-	-	782,733
United Way	32,367	421,468	-	453,835
Special events	407,296	_	-	407,296
Membership dues	224,718	-	-	224,718
Ticket sales	169,759	-	-	169,759
In-kind contributions	107,183	<del>-</del>	-	107,183
Investment income, net	22,166	21,288	(13,747)	29,707
Other income	16,986	•	· -	16,986
Rental income	12,164	-	-	12,164
Net assets released				
from restrictions	663,734	(563,734)	(100,000)	
Total public support				
and revenue	4,709,716	38,177	(113,747)	4,634,146
Expenses:				
Program services	3,879,999	-	_	3,879,999
Support services	954,524	_	-	954,524
m 1				
Total expenses	4,834,523	<u> </u>	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	4,834,523
Change in net assets	(124,807)	38,177	(113,747)	(200,377)
Net assets - beginning of year	9,942,044	2,264,103	1,763,971	13,970,118
Net assets - end of year	\$ 9,817,237	\$ 2,302,280	\$ 1,650,224	\$13,769,741

# FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES THE J. B. KNOWLES TRUST Year ended June 30, 2013

		Ē	Francis	Expenses	307 200	7503,037 ¢	612,814	488,711	389,991	333,802	327,877	141,791	81.403	53.079	40.00	266.20	46,981	11 633	660,16	22,972	27.067	100,22	11,500	120,11	4 548 101	101,010,1	314,948	\$ 4,863,049
			Total	Total	503 605	246,335	78,960	32,013	131,048	37,896	12	40,106	1.619	14 878	0,0,1	0000	21,239	24.067	100,44	8,565	8 01 3	8 771	2,113	211.0	887.410	711,700	2,430	\$ 889,869
Support Services		inigni.	Connerol	Oction	373 505 3	000,000	67/,61	21,160	97,749	5,163	13	23,002	875	5 520	2 535	0.00	775	730	400	2,030	7.403	5,444	2,417	(42.0)	481.350	225	ļ	\$ 481,350
Stronger		i de	Pulla Raisino**	Surger	181 271 3	01,11	00,400	4,172	21,998	31,563		11,064	166	8 684	2 228	2414	400	7 847	250,4	7,731	1 789	1 519	805	-	246 520	2 460	7,430	\$ 248,970
			Comm	Name of the last	\$ 81840	1010	4,751	80'0	105,11	1,170	•	6,040	578	674	795	10000	20,233	21.068	200,11	2,184	220	808	167		150 549	46.	,	\$ 159,549
			Total		\$ 1381304	502.054	100,000	450,098	258,945	906,562	327,865	101,685	79,784	38.151	47.174	177.00	741,67	6 766	17.403	10,407	13 156	10.918	8 409	6 920	3 660 682	212 409	312,476	\$ 3,973,180
		عدو	Team		\$ 101 947	801.5	2,100	2,003	10,209	0/6'1	r	7,700	4,653	903	1 502	025	OCT.	20	<u></u>	117	\$21	71	224		143.658			\$ 143,658
	Conter	for the	Arts		\$ 25 178	27.877	4 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	512,621	1,042	00,413		1,931	368		,	17 405	CK*'/-	•	4 145	î î	45	810	352	973	270.837	1 705	20,4	\$ 272,542
	Missir	For	Seniors		\$ 100	808	002 60	997,40	505	080	,	00	•		1.493	00	2	•	126	071	351	32	101		88,426			\$ 88,426
	Fifty	Forward	Travel		\$ 11.036	2	104 557	104,000	(6)	167	1	844	40			360	3	•	145	Ì	36	16	51	٠	117,708	. •		\$ 117,708
			Madison		\$ 124,310	101 622	17 560	22.506	40 440	100	F :	9,292	8,155	5,479	8,341	643		266	3,654	2	251	2,631	1,607	256	342,113	55.678		\$ 397,791
		Turner	Center		\$ 92,813	95.921	13.062	16.221	13.481	100.	0/1	6,197	6,137	2,063	82	242		183	26	ì	341	390	454	25	268,408	13.561		\$ 281,969
Program Services	J. B.	part.	Hart Bldg		\$ 132,534	96.289	12,163	20.241	10.273	01	2 .	0,336	2,410	3,211	1,783	729	ì	302	2.190	Ť	373	1,006	1,174	92	295,116	85,094		\$ 380,210
Progra		Brentwood	Martin		\$ 112,456	78,761	12.548	20 571	19 910			1,300	5,185	3,089	8,482	835		108	1,299		242	1,433	1,405	647	294,337	65,614		\$ 359,951
			Donelson Bordeaux		\$ 48,371	16,769	1.951	2.887	8.030		007 6	3,090	5,721	405	2,866	-		•	288		632	345	261	50	92,267	4,865		\$ 300,935 \$ 97,132
			Donelson		\$ 82,210	73,365	7,070	12,767	17,647		631.7	2010	616,6	16,945	7,985	309		,	625		433	975	315	258	232,575	68,360		\$ 300,935
		College	Grave		\$ 60,010	46,676	8,653	12,473	3.754		205 4	505,4	3,780	1,536	2,378	-		598	756		149	1,063	239		146,571	•		\$ 146,571
			RSVP		\$ 141,437	8,589	6,681	26,287	16,139	9,933	10.501	100,01	C/ 5'C	1,264	1,712	4,455		5,105	2,410		6,556	367	929	369	245,816	•		\$ 245,816
		Living	At Home"		\$ 258,201	21,121	34,519	68,306	54,642	1.724	18 486	12 2 1	13,51	2,344	5,459	00		165	986		1,259	944	935	3,941	486,351			\$ 486,351
	Foster	Grand	Parents		\$ 66,735	2,647	3,071	10,608	1,774	315,888	4 900	1919	1,117	778	3,464	2		,	516		1,388	474	204	277	414,496	,		\$ 414,496
		Adult	Daycare		\$ 123,766	13,110	4,054	28,382	20,648	49	9 168	10.413	614,61	₹ .	1,827	24		61	30		579	361	451	32	222,003	17,621		\$ 239,624
					Salaries	Occupancy	Fees	Benefits	Supplies	Assistance	Payroll taxes	Travel	T. Carrie	Mamenance	Telephone	Marketing	Printing and	publications	Postage	Conferences	and meetings	Dues	Recognition	Other		Depreciation		Total

Note\* The Living At Home Program includes the following cost centers: Living At Home, VOCA, and Meals on Wheels.

Note\*\* The Fund Raising support service includes \$28,229 of expenses for special events.

See accompanying notes.

# FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES THE J. B. KNOWLES TRUST Year ended June 30, 2012

	ı	Total	Expenses		S.				339,509				_			5 54,435					12 170		<del>-</del>	1	ਰੰ	7 299,334	
		F	TOTAL	,	\$ 529,729	28,363	52,386	170,164	534	35.868	43.758	1534	+00.		49,332	5,375	10,221	9.838	9 949	1	2 672	2,600	3,000	100	923,101	817	
rices	Mgmt	and	Celleral		\$ 290,887	15,056	42,799	129,289	283	4.221	891 66	888	200	1	151	2,203	5,380	2,072	6.883		1.650	190 €	102,2	100 000	272,391	1	
Support Services		Fund		,	\$ 161,621	9,575	4,419	29,546	126	30,617	12 170	17	3	1	8,750	1,807	4,284	3,809	1,512		637	747	70t	210 050	614,402	817	
		Capital	S	6	,		,	12		7		٠			,		,		•		•			9	<u> </u>		
		E	i	44	17,221	3,732	5,168	11,317	125	1,023	8.920	573	ì	900	57,825	1,365	557	3,957	1,554		385	157		156 991	100,001	,	
		Total		100000	480,585,1 4	520,053	437,719	261,021	338,975	295,271	102,669	90.216	! ! !	500.40	706'47	49,060	37,109	14,779	5,646		9,498	6 505	2.360	2 581 402	701,100,0	298,517	
	Ţ	iean Tean		810 00 3	070'06 4	5,169	2,034	12,759	77	2,096	7,491	3.671		2000	2,030	40,1	712	178	47		1,093	218	(79)	117 434	1011101	1	
	Center	Arts		25 404	21.550	055,12	138,478	1,944	•	52,245	1,969	3,626		8788	2004	. ;	25	2,074	865		20		1.490	258 512	117001	2,686	
	Music	Seniors		\$ 450	,	170	72,160	104	34	1,760	34	8		165	1166	1,103	561	244	9		4	86		77 298	1	,	
	Fifty	Travel		\$ 11.097	160,11	201	84,661	44]	17	86	848	37		187	7	111	1	231	=		28	49	1	791.86	-	,	
		Madison		\$ 122 890	88 803	000 to	660'7	23,268	262	36,174	9,170	9,738		1 590	226	0,4,0	7,336	3,452	386		986	1,031	1,028	322.270	F4 137	74,127	
	T	Center		\$ 91.515	91.041	300.34	40,090	7/6/11	96	14,077	7,842	10,381		129	414	1 25	1,190	226	124		544	448	527	282,757	13 957	100,01	
Services	J. B. Knowler	Hart Bldg		\$ 115,788	80.264	10.164	10,104	20,436	133	18,648	8,396	3,337		852	1 402	1632	1,000	1,720	248		198	413	228	265,970	27.638	070*//	
Program Services	Brentwood	Martin		\$ 111,677	75,182	16 530	10.00	617,12	101	45,034	7,391	6,430		1,074	10.221	2.218	2,210	907,	1,262		443	854	82	298,986	65 424	171.00	
		Bordeaux		\$ 51,645	9,235	1 270	3000	cocic	90	10,241	3,843	7,321		245	2.900	648		"	37		151	273	102	91,362	5 420		
		Donelson		\$ 79,588	56,255	6.476	0103	200	26.16	21,100	860*9	5,952		322	8.426	14254		260	391	ţ	653	284	21	205,469	65.322		
	College	Grove		\$ 76,235	46,994	0000	16.860	55.5	100	(27,1	5,704	3,400		155	2,312	1 891	670	610	167	i i	2/5	257	(450)	171,528	(526)	,	
		RSVP		\$139,369	8,548	5.499	22 353	105,51	10,000	000,01	866,01	2,474		6,635	1,621	1044	7.407	101	381		476'7	725	(10)	233,561			
	Living	At Home"		\$ 275,329	21,110	31,936	75 414	22 890	40.034	100'or	60,76	12,931		597	6,363	2,361	020	101.	1,00,1	0	1,363	1,049	(84)	522,537	•		
Foster	Grand	Parents		\$ 65,097	2,643	3,062	10.347	301.668	3 628	97.7	67.4	2,043		811	2,672	658	633	166	001	7	7 (	159	(473)	397,423	•		
	Adult	Daycare		\$ 121,391	12,282	3,685	29.516	162	10.413	8 003	0,00	7/8/91		332	2,051	184	50	1 2	701	563	5.00	04	(22)	218,208	14,579		
				Salaries	Occupancy	Fees	Benefits	Assistance	Supplies	Davroll 19x0e	Tarrel	11avel	runting and	publications	Telephone	Maintenance	Postage	Direc	Conferences	and meetings	Donormings	necognition 6.	Other		Depreciation		

Note\* The Living At Home Program includes the following cost centers: Living At Home, Senior Companion, VOCA, and Meals on Wheels.

Note\*\* The Fund Raising support service includes \$28,543 of expenses for special events.

See accompanying notes.

# FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND THE J. B. KNOWLES TRUST CONSOLIDATED STATEMENTS OF CASH FLOWS Years ended June 30, 2013 and 2012

	2013	2012
Cash flows from operating activities:		
Change in net assets	\$ 787,703	\$ (200,377)
Adjustments to reconcile change in net assets		
to net cash (used in) provided by operating activities:		
Depreciation	314,948	299,334
Amortization of prepaid lease	74,714	67,821
Realized and unrealized		
(gains) losses on investments, net	(144,310)	12,501
Changes in operating assets and liabilities:		
Accounts receivable	(1,770)	(54,508)
Grants receivable	115,432	(11,161)
Promises to give	(1,208,833)	163,481
Prepaid expenses	(25,314)	3,549
Accounts payable	85,401	4,133
Accrued expenses	(16,432)	(12,305)
Accrued pension plan liability	-	33,689
Deferred revenue	(10,341)	(76,463)
Net cash (used in) provided by operating activities	(28,802)	229,694
Cash flows from investing activities:		
Sale (purchase) of certificates of deposit	397,499	(219,548)
Purchase of equipment	(488,843)	(65,534)
Net cash used in investing activities	(91,344)	(285,082)
Cash flows from financing activities:		
Knowles Trust Fund proceeds	190,755	670,345
Knowles Trust Fund purchases	(190,755)	(670,345)
Distributions from Knowles Trust Fund	90,001	100,000
Net cash provided by financing activities	90,001	100,000
Net (decrease) increase in cash	(30,145)	44,612
Cash and cash equivalents - beginning of year	888,997	844,385
Cash and cash equivalents - end of year	\$ 858,852	\$ 888,997

### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Nature of Activity

FiftyForward provides programs and services designed to keep seniors, 50 years of age and older, fit, healthy, and involved; and to provide social services to enable home bound seniors to remain independent in their own home as long as possible. Supportive services include fund raising, management and general expenses not directly identifiable to any program, but indispensable to these activities and to FiftyForward's existence.

The J. B. Knowles's Trust (the "Trust") is a trust established to assist in paying for the operating expenses of FiftyForward's Knowles Senior Center. FiftyForward and the Trust are governed by the same board of directors.

In September 2004, FiftyForward's Board of Directors approved the by-laws and board members for the Senior Center for the Arts, Inc. ("SCA"), a not-for-profit organization created to support art programs. FiftyForward's board of directors appoints the board of SCA and has an economic interest in SCA.

### **Principles of Consolidation**

FiftyForward, the Trust and SCA, collectively ("the Organization"), are included in the accompanying consolidated financial statements. All significant inter-entity transactions and balances have been eliminated in consolidation.

### **Financial Statement Presentation**

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America as prescribed for not-for-profit organizations. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> – Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statements of activities as net assets released from restrictions. Contributions which are restricted for specific programs are reflected as unrestricted revenue if these funds are received and spent in the same fiscal year.

### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

### **Financial Statement Presentation (Continued)**

<u>Permanently restricted net assets</u> – Net assets subject to donor imposed stipulations that they be maintained permanently by the Organization. Generally, donors of these assets permit the Organization to use all or part of the income earned for general or specific purposes.

### Cash and Cash Equivalents

The Organization considers all highly liquid investments with an original maturity when purchased of three months or less to be cash equivalents.

### **Unconditional Promises to Give**

Contributions are recognized when a donor makes an unconditional promise to give to the Organization. Contributions that are not restricted, or are restricted by the donor and the restriction expires during the fiscal year, are reported as increases in unrestricted net assets. All other contributions are reported as increases in temporarily or permanently restricted net assets. Management considers all unconditional promises to give to be fully collectible at June 30, 2013 and 2012. Accordingly, no allowance for doubtful accounts has been recorded in the accompanying consolidated statements of financial position.

### **Accounts Receivable**

Accounts receivable are stated at their net realizable value. It is the opinion of management that all accounts receivable at June 30, 2013 and 2012 are collectible.

### Land, Building and Equipment

The Organization capitalizes all expenditures for land, building and equipment in excess of \$5,000. Land, building and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed on a straight-line basis over the estimated useful life of the assets.

### **Investments**

The Organization accounts for investments in accordance with Financial Accounting Standards Board Accounting Standards Codification ("FASB ASC") guidelines for not-for-profit organizations. Under these guidelines, investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the consolidated statements of financial position. Investment income and realized and unrealized gains and losses are reported as changes in unrestricted net assets unless the use of income has been restricted by the donor. See Note 2 for additional information on fair value measurements.

### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Deferred Revenue**

Amounts received in advance for service and program fees are deferred and recognized when earned.

### **Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### **Income Taxes**

FiftyForward and SCA are not-for-profit organizations that are exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Trust's income is set aside for charitable purposes. As such, its income should not be subject to federal income tax. Accordingly, the Organization has made no provision for income taxes.

The Organization follows FASB ASC guidance concerning the accounting for income taxes recognized in an entity's financial statements. This guidance prescribes a minimum probability threshold that a tax position must meet before a financial statement benefit is recognized. The minimum threshold is defined as a tax position that is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. The Organization has not recognized any tax related interest and penalties in the accompanying consolidated financial statements. Federal tax years that remain open for examination include the years ended June 30, 2010 through June 30, 2013.

For tax years prior to 2011, the Trust failed to file its informational return on a timely basis with the Internal Revenue Service ("IRS"). The Trust had received notices of assessment concerning this mater totaling approximately \$80,000. Subsequent to June 30, 2013, the Trust received notification from the IRS that these assessments would be abated, resulting in no financial consequences to the Organization.

### **Donated Goods and Services**

The value of donated goods and services meeting the criteria for recognition are recorded as in-kind contributions, with the corresponding expenses recorded, when the fair values of the goods and services are available.

### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Functional Allocation of Expenses**

The costs of providing various programs and other activities have been summarized on a functional basis in the consolidated statements of activities and in the consolidated statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited based upon estimates by management.

### **Restricted Endowment Funds**

The Uniform Prudent Management Institutional Funds Act ("UPMIFA") was enacted in Tennessee effective July 1, 2007. The FASB ASC provides guidance on the net asset classification of donor-restricted endowment funds for a not-for-profit organization that is subject to an enacted version of UPMIFA. The guidance requires that the amount of permanently restricted net assets cannot be reduced by losses on investments of the funds or by an organization's expenditures from the fund unless the donor required the gift to be held in specific investments or under special circumstances necessary to comply with donor intentions. It also requires disclosure of a description of the governing board's interpretation of the law that underlies the organization's net asset classification of donor-restricted endowment funds, a description of the organization's policies for the appropriation of endowment assets for expenditures (its endowment spending policies), a description of the organization's endowment investment policies, and additional disclosures not previously required. These disclosures are provided in Note 9.

### **Subsequent Events**

The Organization evaluated subsequent events through October 4, 2013, when these consolidated financial statements were available to be issued. Except for the tax abatement matter previously mentioned under income taxes on page 11, management of the Organization is not aware of any significant events that occurred subsequent to the consolidated statement of financial position date but prior to the filing of this report that would have a material impact on the accompanying consolidated financial statements.

### NOTE 2 – FAIR VALUE OF INVESTMENTS

The Organization has adopted the provisions of the Fair Value Measurement Topic of the FASB ASC. This guidance establishes a framework for measuring fair value for financial assets and financial liabilities. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

### NOTE 2 – FAIR VALUE OF INVESTMENTS (Continued)

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.
- Level 2 Inputs to the valuation methodology include:
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets;
  - Inputs other than quoted prices that are observable for the asset or liability;
  - Inputs that are derived principally from or corroborated by the observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value on a recurring basis:

Investments - Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include highly liquid government securities and certain other products, such as mutual funds. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows and are classified within Level 2 of the valuation hierarchy. In certain cases where there is limited activity, or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy.

No changes in the valuation methodologies have been made during the years ended June 30, 2013 and 2012.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

### NOTE 2 - FAIR VALUE OF INVESTMENTS (Continued)

The following table sets forth the Organization's major categories of assets measured at fair value on a recurring basis, by level within the fair value hierarchy, as of June 30, 2013:

	Level 1	Level 2	Level 3	Total
Mutual funds:				
Moderate allocation	\$ 14,301	\$ -	\$ -	\$ 14,301
High yield bond	7,390	-	-	7,390
Large blend	6,310	-		6,310
Large growth	5,463	-	-	5,463
Diversified emerging markets	3,279		<del>-</del>	3,279
Total mutual funds	36,743			36,743
Mutual funds (held in J. B. Knowles Trust):				
Long/short equity	77,728	-	-	77,728
World allocation	67,298	-	-	67,298
Moderate allocation	<u>27,410</u>		**************************************	27,410
Total mutual funds (held in J. B.				
Knowles Trust)	<u>172,436</u>			172,436
Exchange traded funds (held in J. Knowles Trust):	В.			
Large blend	97,314	-	-	97,314
Equity energy	72,852	-	-	72,852
Diversified emerging markets	39,449			39,449
Total exchange traded funds	209,615			209,615
Common trust funds (held in J. B. Knowles Trust):				
Fixed income	-	656,938	<u>-</u>	656,938
Equity funds		610,528		610,528
Total common trust funds		1,267,466		1,267,466
Total investments	\$ 418,794	<u>\$ 1,267,466</u>	<u>\$</u>	\$ 1,686,260

### NOTE 2 – FAIR VALUE OF INVESTMENTS (Continued)

The following table sets forth the Organization's major categories of assets measured at fair value on a recurring basis, by level within the fair value hierarchy, as of June 30, 2012:

	I	evel 1	 Level 2	 Level 3		Total
Mutual funds:						
Moderate allocation	\$	12,571	\$ -	\$ 	\$	12,571
High yield bond		6,813	-	-		6,813
Large blend		5,148	-	-		5,148
Large growth		4,294	-	-		4,294
Diversified emerging markets		2,992	 	 <u>-</u>	_	2,992
Total mutual funds		31,818	 	 	_	31,818
Common trust funds (held in J. B. Knowles Trust):						
Equity funds		-	814,844	-		814,844
Fixed income funds		-	630,191	-		630,191
Multi-strategy funds		***	 167,866	 _		167,866
Total common trust funds	,		 1,612,901	 ***		1,612,901
Total investments	\$	31,818	\$ 1,612,901	\$ 	<u>\$</u>	1,644,719

The following schedule summarizes the investment returns for the years ended June 30:

	2013	2012
Interest and dividends, net of investment fees Realized and unrealized gains (losses)	\$ 60,789 110,950	\$ 81,870 (52,163)
	<u>\$ 171,739</u>	<u>\$ 29,707</u>

### **NOTE 3 – PROMISES TO GIVE**

Promises to give consist of the following at June 30:

	2013	2012
United Way allocation	\$ 421,421	\$ 421,468
FiftyForward Endowment	108,393	104,513
Foundation and other	610,000	-
Capital campaign pledges	600,000	5,000
	\$ 1,739,814	<u>\$ 530,981</u>

### NOTE 3 – PROMISES TO GIVE (Continued)

	2013	2012
Receivable in less than one year Receivable in one to five years	\$ 989,814 	\$ 530,981
	<u>\$ 1,739,814</u>	\$ 530,981

### NOTE 4 - LAND, BUILDING AND EQUIPMENT

Land, building and equipment consists of the following at June 30:

	2013	2012
Land	\$ 575,000	\$ 575,000
Building and improvements	10,896,918	10,864,480
Construction in progress	466,527	53,348
Furniture and equipment	1,267,412	1,262,973
Vehicles	<u>397,709</u>	397,709
	13,603,566	13,153,510
Less accumulated depreciation	(5,416,776)	(5,140,615)
	<u>\$ 8,186,790</u>	<u>\$ 8,012,895</u>

Construction in progress represents costs incurred for renovations at the Donelson Center and Senior Center for the Arts, Inc. The completed project cost approximately \$853,500 and was placed in service August 31, 2013.

### **NOTE 5 - PREPAID RENT**

During the year ended June 30, 2007, FiftyForward paid for construction and renovation at the YMCA Bellevue Center. FiftyForward leases space but does not own the real estate or building where the YMCA Bellevue Center was built. Expenses relating to the construction have been classified as prepaid rent. The lease agreement has an initial term of 20 years with a right to automatically extend for not more than 4 consecutive periods of 5 years each unless FiftyForward provides notification of termination. The future lease expenses are as follows:

For the Year Ending June 30:		
2014	\$	73,804
2015	Φ	77,101
2016		,
2017		80,619
2017		84,370
		88,371
Thereafter		1,188,685
	\$	1.592,950

### NOTE 6 – EMPLOYEE PENSION PLANS

The Organization has an IRS Section 403(b) tax sheltered annuity plan, a defined contribution money purchase pension plan and a defined benefit pension plan. Employees may voluntarily contribute to the tax sheltered annuity plan. The Organization does not make any contributions to this plan.

The Organization also has an IRS Section 401(k) defined contribution retirement plan. Eligibility for participation in the plan is attainment of age 21 and completion of one year of service in which 1,000 hours of service is completed. Participants become fully vested after five years of service. The plan allows for voluntary contributions by employees and provides for employer contributions at the discretion of the Board of Directors. The Organization contributed \$30,000 and \$46,775 to this plan during the years ended June 30, 2013 and 2012, respectively.

In January of 1975, the Organization established an employer paid defined benefit pension plan. As a result of establishing the defined contribution plan discussed previously, participation in the defined benefit plan is limited to those employees employed prior to June 30, 1992. All participants and all benefits in the defined benefit plan are 100% vested. The benefits are based on an employee's years of service and annual pay. The funding of this defined benefit plan is based on actuarial determination using the aggregate cost method which spreads the cost of projected benefits over the employees' aggregate projected future compensation.

For employees who are participants in both the defined benefit plan and the defined contribution plan, any amount determined to be due to an employee under this defined benefit plan is determined as the minimum pension benefit. If the pension under the defined contribution plan exceeds the minimum pension benefit, then the employee will only receive the defined contribution plan benefit.

If the defined contribution plan benefit is less than the minimum pension benefit, then the defined benefit pension plan makes up the difference so that the employee's pension plan is equal to the minimum pension benefit. Shown below is the funded status of the defined benefit plan and amounts recognized in the Organization's consolidated statements of activities at June 30:

	2013	2012
Service costs	\$ -	\$ -
Interest cost	33,378	35,473
Expected return on plan assets	(37,725)	(16,881)
Net asset gain (loss) during the period deferred	9,589	(10,250)
Amortization of net gain	<u>16,203</u>	13,624
Net periodic pension expense	<u>\$ 21,445</u>	<u>\$ 21,966</u>
Discount rate	4.48%	5.05%
Rate of compensation increase	4.00%	4.00%
Expected rate of return on plan assets	7.00%	7.00%
Measurement date	07/01/2012	07/01/2011
Accumulated benefit obligation	<u>\$ 822,031</u>	\$ 768,681

### **NOTE 6 – EMPLOYEE PENSION PLANS (Continued)**

	2013	2012
Change in projected benefit obligation:		
Benefit obligation at beginning of year	\$ (768,681)	\$ (726,084)
Service cost	<u></u>	-
Interest cost	(33,378)	(35,473)
Actuarial gain	(72,600)	(57,097)
Benefit paid	52,628	49,973
Benefit obligation at end of year	<u>\$ (822,031)</u>	\$ (768,681)
Change in Plan assets:		
Plan assets at beginning of year	\$ 465,490	\$ 456,582
Expected return on plan assets	28,136	27,131
Benefits paid	(52,628)	(49,973)
Employer contribution	68,118	42,000
Gain (loss)	9,589	(10,250)
Plan assets at end of year	<u>\$ 518,705</u>	\$ 465,490
Reconciliation of funded status:		
Funded status at end of year	\$ (303,191)	\$ (269,502)
Pension expense	(21,445)	(21,966)
Employer contribution	68,118	42,000
(Loss) gain	(46,673)	(53,723)
Prepaid benefit cost	<u>\$ (303,191)</u>	<u>\$ (303,191)</u>
Disclosure information for fiscal year ended June 30:		
Change in unrecognized loss:		
Unrecognized loss at beginning of year	\$ 328,143	\$ 274,420
Recognized gain	(16,203)	(13,624)
(Gain) loss due to actuarial experience	-	-
(Gain) loss due to changes in actuarial assumptions	-	•
Loss due to assets	63,011	67,347
Unrecognized loss	<u>\$ 374,951</u>	<u>\$ 328,143</u>

### NOTE 7 – CONSERVATOR TRUST FUNDS

As a result of a court order naming the Organization conservator, trust accounts are established for the purpose of receiving income and paying personal expenses of individuals that are the subject of the court order. All of the trust funds, except for three accounts which are in brokerage accounts, are deposited in federally insured banks and credit unions. None of the individual trust fund bank accounts exceeded the \$250,000 Federal Deposit Insurance Corporation ("FDIC") limits at June 30, 2013 and 2012.

### NOTE 8 – TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are restricted for the following purposes or periods at June 30:

	2013	2012
Capital campaign	\$ 1,421,703	\$ 1,719,151
General pledges	610,000	₩
Capital campaign pledges	600,000	5,000
United Way allocations	421,421	421,468
FiftyForward Endowment pledges	108,393	104,513
Living At Home	62,000	25,000
Retired Senior Volunteer Program	29,716	19,641
CNM grant remainder	7,507	7,507
Foster Grandparents Program	<u>2,750</u>	
	\$ 3,263,490	\$ 2,302,280

### NOTE 9 – PERMANENTLY RESTRICTED NET ASSETS

The Organization became the trustee of The J. B. Knowles Trust (the "Trust") during the fiscal year ended June 30, 2003. A court order approved the transfer of the Trust to the Organization from the former trustee, the Mayor of Nashville. The principal in the Trust is permanently restricted subject to the following provisions. Annually, the Organization has the unrestricted use of the Trust's net investment income or 5% of the Trust balance, whichever is greater. If this annual amount is less than \$40,000, the Organization can encroach upon the principal balance up to \$40,000. However, any encroachment decreasing the principal balance by more than 10% must be approved by the court. Based on these provisions, the initial balance that was transferred to the Organization is reported as a permanently restricted net asset. During the years ended June 30, 2013 and 2012 based on the provisions discussed above, the Organization received \$90,001 and \$100,000, respectively, from the Trust which approximated 5.3% and 6.1% of the Trust balance at June 30, 2013 and 2012, respectively. The Trust net investment income (loss) for the years ended June 30, 2013 and 2012 totaled \$139,385 and (\$13,747), respectively.

### NOTE 9 – PERMANENTLY RESTRICTED NET ASSETS (Continued)

### Interpretation of Relevant Law

The Board of Trustees of the Organization has interpreted the UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted Trust funds absent explicit donor stipulations to the contrary, such as net accumulations of investment income (loss) needed to meet corpus withdrawals as described above. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent Trust, (b) the original value of subsequent gifts to the permanent Trust, and (c) accumulations to the permanent Trust made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor restricted Trust fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

### Trust Net Asset Composition by Type of Fund as of June 30, 2013:

Donor restricted  Trust funds  Temporarily Restricted Restricted Restricted Restricted		•	_	Total				
Trust funds	\$	-	\$		\$	1,699,608	\$	1,699,608
Total	\$	***	<u>\$</u>		<u>\$</u>	1,699,608	<u>\$</u>	1,699,608
Trust net assets, beginning of year	\$	-	\$	-	\$	1,650,224	\$	1,650,224
Income		-		-		139,385		139,385
Release	4	<del></del>				(90,001)	_	(90,001)
Trust net assets, end of year	\$	_	\$		<u>\$</u>	1,699,608	<u>\$</u>	1,699,608

### Trust Net Asset Composition by Type of Fund as of June 30, 2012:

Donor restricted	<u>Unrestricted</u>	Temporarily Restricted	Permanently <a href="Restricted">Restricted</a>	<u>Total</u>
Trust funds	\$	\$	\$ 1,650,224	\$ 1,650,224
Total	\$	<u>\$ -</u> -20-	\$ 1,650,224	<u>\$ 1,650,224</u>

### NOTE 9 – PERMANENTLY RESTRICTED NET ASSETS (Continued)

Trust Net Asset Composition by Type of Fund as of June 30, 2012 (Continued):

<u>Unrestricted</u> Res		porarily <u>tricted</u>		ermanently Restricted	<del></del>	<u>Total</u>		
Trust net assets, beginning of year	\$	-	\$	-	\$	1,763,971	\$	1,763,971
Loss		-		-		(13,747)		(13,747)
Release						(100,000)		(100,000)
Trust net assets, end of year	\$		<u>\$</u>	<del>-</del>	<u>\$</u>	1,650,224	<u>\$</u>	1,650,224

### Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted Trust funds may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. No Trust funds had fair values below the level that the donor or UPMIFA required at June 30, 2013 and 2012.

### **Trust Investment Policy and Risk Parameters**

The Organization has adopted investment and spending policies for Trust assets that attempt to provide a stable source of perpetual financial support by its Trust while seeking to preserve the purchasing power of the Trust assets. Trust assets include those assets of donor-restricted funds that the Organization must hold in perpetuity or for a donor-specified period, as well as amounts designated by the Board of Directors, if any, to be held in perpetuity.

At June 30, 2013 and 2012, under the Organization's policy, as approved by the Board of Directors, Trust assets are to be invested under the following allocation guidelines for each asset class:

Asset Class	<u>Minimum</u>	<u>Maximum</u>
Cash and cash equivalents	0%	20%
Fixed income	20%	75%
Equity	25%	65%
Publicly traded real estates (REITS)	0%	10%
Alternative investments	0%	5%

Across all asset classes, the investment policy prohibits investments in non-liquid securities, private placements, futures, uncovered options and short sales.

### NOTE 9 - PERMANENTLY RESTRICTED NET ASSETS (Continued)

### Strategies Employed for Achieving Investment Objectives

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based and fixed income investments to achieve its long-term return objectives within prudent risk constraints.

### Spending Policy and How the Investment Objectives Relate to Spending Policy

The Organization has a policy of appropriating an annual distribution from the Trust funds that shall not exceed net investment income or 5% of the Trust assets value. Specific agreements with donors for income taken relative to their specific restricted gifts are exempted.

### NOTE 10 - FIFTYFORWARD ENDOWMENT, INC.

FiftyForward Endowment, Inc. (the "Endowment") is a separate organization that financially supports the activities of the Organization. The Endowment is organized as a 50l(c)(3) not-for-profit organization for the purpose of supporting activities of senior citizens including the Organization but not limited to the Organization. The Organization does not control the decisions and activities of the Endowment and vice versa. The Organization has made grants to the Endowment as disclosed annually in the consolidated statements of functional expenses. The Organization is not required to make any grants to the Endowment. Annually, the Endowment makes an unconditional pledge to the Organization for support of the Organization's activities for the next fiscal year that is reported in the consolidated statements of activities. The Endowment's pledge is approximately 5% of the fair market value of the Endowment's investments. The Endowment is not required to make a pledge to the Organization of this or any other amount and has made different amounts of donations in the past. The Organization's cumulative grants to the Endowment are \$2,424,969, and the Endowment's cumulative pledges and donations to the Organization are \$1,972,130 and \$1,863,737 at June 30, 2013 and 2012, respectively.

### NOTE 11 – IN-KIND SUPPORT

The Organization has an agreement with the Metropolitan Government of Nashville and Davidson County to use the site where The J. B. Knowles Center Hart Building is located as a senior center for 40 years for \$1. The fair value of the use of the land for the forty years is estimated to be \$16,250 per year for a total of \$650,000.

The Organization also has in-kind agreements to use its College Grove facilities. The fair market value of the rent of these facilities is estimated to be \$41,400 per year.

### NOTE 11 – IN-KIND SUPPORT (Continued)

During the year ended June 30, 2001, the Organization received a donation of land with a fair market value of \$375,000 from the City of Brentwood, which is the site of the Martin Senior Center. The Organization has title to the land subject to a provision that if the Organization sells the land the City of Brentwood will receive a portion of the proceeds.

During the year ended June 30, 2007, the Organization received a donation of a building at 3315 John Malette Drive in Nashville, Tennessee with a fair market value of \$117,000 from Metropolitan/Davidson County for its Northwest Senior Center site. The Organization has title to the property subject to a provision that if the Organization ceases to operate a senior center facility, the property will revert back to the local government.

The Organization also receives in-kind support in the form of meals, uniforms, and medical services provided to its volunteers by other agencies involved in the programs. Additionally, the Organization receives in-kind professional services, supplies, equipment, janitorial services, printing, legal, real estate consulting, and recognition donations. A summary of in-kind support received and included as contributions and expenses in the consolidated statements of activities at June 30, 2013 and 2012 is as follows:

		2013		2012
Rent and land use Assistance	\$	57,650 55,965	\$	57,650 49,533
rissistance	ф.	112.615	ф.	107.102
	<u>5</u>	113,613	3	107,183

### **NOTE 12 – CONCENTRATIONS**

The Organization maintains its cash in bank accounts that at times may exceed federally insured limits. The Organization has not experienced any losses in such accounts. Deposits are insured by the FDIC. Management believes the Organization is not exposed to any significant credit risk regarding cash balances. Uninsured balances at June 30, 2013 and 2012 totaled \$76,389 and \$42,096, respectively.

The Organization received a significant amount of its support in 2013 through contributions from one individual. The individual's contributions amounted to 18% of the Organization's total public support and revenues for the year ended June 30, 2013.

The Organization is substantially funded by grants from federal, state, and local government agencies and by annual contributions from United Way. A significant reduction in the level of this support, if this were to occur, may have an effect on the Organization's programs and activities. In addition, the grants prescribe allowable expenditure guidelines with which the Organization must comply. The grants are received prospectively, subject to subsequent verification of allowable expenditures or provision of qualifying services.

### SUPPLEMENTAL INFORMATION

# FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND

# THE J. B. KNOWLES TRUST SCHEDULE OF EXPENDITURES OF FEDERAL, STATE AND LOCAL AWARDS

# Year ended June 30, 2013

# FEDERAL AWARDS

Receivable June 30, 2013		; i			17,275	4,920	22,195	22,195		,	1,838	1,838		2,981	2,981	18,559	9,780	9,780	28,339	55,353
Expenditures		\$ 52.200	52,200		69,100	6,574	75,674	127,874		5,912	16,472	22,384		- 210,09	60,017	303,061	101,607	101,607	404,668	614,943
Cash Receipts		\$ 11,181 52,200	63,381	40,598	51,825 8.000	1,654	102,077	165,458		9,784	14,634	24,418		15,441 57,036	72,477	361,933	22,942 91,827	114,769	476,702	739,055
Receivable June 30, 2012		\$ 11,181	11,181	40,598	- 8.000		48,598	971,68		3,872		3,872		15,441	15,441	77,431	22,942	22,942	100,373	179,465
Contract Number		GR-12-35617-00 Z 13-49302		2012-10	2013.10 2012.10	2013-10				34740006001	34740006001			3832 90277		10SFSTN002	09SRSTN007 12SRSTN006			
CFDA Number		93.667 93.667		93,044	93,044 93,043	93.043				10.558	10.558			16,575 16,575		94.011	94,002			
Program Name	1 Through:	Social Services Block Grant Social Services Block Grant		Title IIIB	Title IIID	Title IIID	Council	and Human Services*		Child and Adult Food Program	Cillid and Addit Food Frogram			Victory Over Crime Victory Over Crime		Foster Grandparents Program+	Retired Senior Volunteer Program Retired Senior Volunteer Program		d Community Service*	
Grantor	U.S. Department of Health and Human Services Passed Through:	TN Dept. of Health and Human Services TN Dept. of Health and Human Services	Total for CFDA No. 93.667	Greater Nashville Regional Council	Oreater Nashville Regional Council Greater Nashville Regional Council	Greater Nashville Regional Council	Total for Greater Nashville Regional Council	Total for U.S. Department of Health and Human Services*	U.S. Department of Agriculture Passed Through:	TN Department of Human Services TN Department of Human Services	transport of training 50 Mess	Total for CFDA No. 10,558*	U.S. Department of Justice Passed Through:	TN Department of Finance and Administration TN Department of Finance and Administration	Total for U.S. Deparment of Justice*	Corporation for National and Community Service	Corporation for National and Community Service Corporation for National and Community Service	Total for CFDA No. 94.002	Total for Corporation for National and Community Service*	Total Federal Awards

# FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND THE J. B. KNOWLES TRUST

# SCHEDULE OF EXPENDITURES OF FEDERAL, STATE AND LOCAL AWARDS (Continued)

Year ended June 30, 2013

# STATE AWARDS

Grantor	Program Name	CFDA	Contract Number	Receivable June 30, 2012	Cash Receipts	Expenditures	Receivable June 30, 2013
TN Commission on Aging - Greater Nashville Regional Council Greater Nashville Regional Council	Senior Citizens Operations Grant Senior Citizens Operations Grant	N/A N/A	2012-10# 2013-10#	23,050	23,050	- 45,800	- 11,450
Total for Greater Nashville Regional Council	Jouneil			23,050	57,400	45,800	11,450
Tennessee Arts Commission	Theater in the Grove	N/A	N/A	٠	4,450	4,450	,
Tennessee Arts Commission	Arts Program Categorical Grant	N/A	N/A	•	5,400	5,400	ŧ
Metropolitan Nashville Arts Commission	Senior Citizens for the Arts, Inc.	N/A	N/A	,	5,400	5,400	ı
Metropolitan Nashville Arts Commission	Basic Operating Support II	N/A	12-B3-05	•	32,900	32,900	ı
Metropolitan Nashville Arts Commission	Community Enhancement	N/A	L-2658	12,934	12,934	•	
Metropolitan Nashville Arts Commission	Community Enhancement	N/A	L-2826	,	37,282	70,500	33,218
Total State Awards				35,984	155,766	164,450	44,668
LOCAL AWARDS							
Williamson County	College Grove Center Grant	N/A	N/A	,	31,948	31,944	(4)
Williamson County	Brentwood Center Grant	N/A	N/A		45,000	45,000	
Total Local Awards					76,948	76,944	(4)
Total Federal, State and Local Awards				\$ 215,449	\$ 971,769	\$ 856,337	\$ 100,017
*Cash grant receipts represent federal pass-through funds							

# NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL, STATE AND LOCAL AWARDS

# NOTE 1 - BASIS OF ACCOUNTING

<sup>#</sup> Represents state's portion of grant

<sup>+</sup> Indicates a major program

The Schedule of Expenditures of Federal, State and Local Awards is prepared on the accrual basis of accounting



# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of FiftyForward, Senior Center for the Arts, Inc. and The J. B. Knowles Trust Nashville, Tennessee

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of FiftyForward, Senior Center for the Arts, Inc. and The J. B. Knowles Trust (collectively the "Organization"), which comprise the statement of financial position as of June 30, 2013, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 4, 2013.

### **Internal Control Over Financial Reporting**

In planning and performing our audit of the consolidated financial statements, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Organization's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Nashville, Tennessee

Frasier Dean + Howard, Place

October 4, 2013



## INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY OMB CIRCULAR A-133

To the Board of Directors of FiftyForward, Senior Center for the Arts, Inc. and The J. B. Knowles Trust Nashville, Tennessee

### Report on Compliance for Each Major Federal Program

We have audited FiftyForward, Senior Center for the Arts, Inc. and The J. B. Knowles Trust's (collectively the "Organization") compliance with the types of compliance requirements described in *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended June 30, 2013. The Organization's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Organization's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and *OMB Circular A-133*, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Organization's compliance.

### Opinion on Each Major Federal Program

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2013.

### Report on Internal Control Over Compliance

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and would not be designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

Nashville, Tennessee

Frances Dean + Havard PLLC

October 4, 2013

### FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND THE J. B. KNOWLES TRUST SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year ended June 30, 2013

### I. SUMMARY OF INDEPENDENT AUDITOR'S RESULTS

- 1. The auditor's report expresses an unqualified opinion on the consolidated financial statements of FiftyForward, Senior Center for the Arts, Inc. and The J. B. Knowles Trust ("the Organization").
- 2. No significant deficiencies relating to the audit of the financial statements are reported in the Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*.
- 3. No instances of noncompliance material to the consolidated financial statements of the Organization were disclosed during the audit.
- 4. No significant deficiencies relating to the audit of major federal award programs are reported in the Independent Auditor's Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by OMB Circular A-133.
- 5. The auditor's report on compliance for the major federal award programs for the Organization expresses an unqualified opinion on all major federal programs.
- 6. Audit findings that are required to be reported in accordance with Section 510(a) of OMB Circular A-133 are reported in this Schedule.
- 7. The programs tested as major programs included:

### CFDA Number 94.011

Name of Federal Program or Cluster
Foster Grandparents

- 8. The threshold for distinguishing Types A and B programs was \$300,000.
- 9. The Organization qualified as a low-risk auditee.

# FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND THE J. B. KNOWLES TRUST SCHEDULE OF FINDINGS AND QUESTIONED COSTS (Continued) Year ended June 30, 2013

II. FINDINGS RELATED TO THE FINANCIAL STATEMENT AUDIT None.

III. FINDINGS AND QUESTIONED COST FOR FEDERAL AWARD PROGRAMS None.

# FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND THE J. B. KNOWLES TRUST SCHEDULE OF FINDINGS AND QUESTIONED COSTS (Continued) Year ended June 30, 2013

None.

# FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND THE J. B. KNOWLES TRUST CONSOLIDATING SCHEDULE OF FINANCIAL POSITION June 30, 2013

	FiftyForward		Senior Center for the Arts, Inc.		The J. B. Knowles Trust		Total	
		Assets	;					
Current assets:								
Cash and cash equivalents	\$	817,814	\$	41,038	\$	-	\$	858,852
Certificates of deposit		851,054		-		-		851,054
Investments		36,743		-		-		36,743
Accounts receivable		185,319		-		-		185,319
Grants receivable		100,017		-		_		100,017
Promises to give		989,398		416		-		989,814
Prepaid expenses	<del></del>	38,374		9,705		-		48,079
Total current assets		3,018,719		51,159		-		3,069,878
Promises to give, net of current portion		750,000		-		-		750,000
Land, building and equipment, net		8,183,889		2,901		-		8,186,790
Conservator trust funds		913,658		-		_		913,658
Prepaid rent - Bellevue Center		1,592,950		-		-		1,592,950
Knowles Trust Fund cash		-		-		50,091		50,091
Knowles Trust Fund investments		_		-		1,649,517		1,649,517
Total assets	\$ 1	4,459,216	\$	54,060	\$	1,699,608	\$ 1	6,212,884
	Liab	oilities and N	let As:	sets				
Current liabilities:								
Accounts payable	\$	228,653	\$	_	\$	-	\$	228,653
Accrued expenses		124,463		-		_	,	124,463
Due to (from) related party		(40,282)		40,282		-		· -
Accrued pension plan liability		303,191		-		_		303,191
Deferred revenue		49,833		35,642		-		85,475
Total current liabilities		665,858		75,924		-		741,782
Conservator trust funds		913,658		-		-		913,658
Total liabilities		1,579,516		75,924		-		1,655,440
Net assets:								
Unrestricted - undesignated		9,616,626		(22,280)		-		9,594,346
Temporarily restricted		3,263,074		416		_		3,263,490
Permanently restricted				-		1,699,608		1,699,608
Total net assets	1	2,879,700		(21,864)		1,699,608	1.	4,557,444
Total liabilities and net assets	\$ 1	4,459,216	\$	54,060	\$	1,699,608	\$ 1	6,212,884

# FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND THE J. B. KNOWLES TRUST CONSOLIDATING SCHEDULE OF FINANCIAL POSITION June 30, 2012

	FiftyForward		Senior enter for Arts, Inc.	The J. B. Knowles Trust	Total
	Asso	ets			4
Current assets:					
Cash and cash equivalents	\$ 847,519	\$	41,478	\$ -	\$ 888,997
Certificates of deposit	1,248,553	;	-	-	1,248,553
Investments	31,818	3	-	-	31,818
Accounts receivable	183,549		-	_	183,549
Grants receivable	215,449	)	•	_	215,449
Promises to give	530,594		387	-	530,981
Prepaid expenses	15,570	) 	7,195	-	22,765
Total current assets	3,073,052	:	49,060	-	3,122,112
Land, building and equipment, net	8,008,289	ı	4,606	<b></b>	8,012,895
Conservator trust funds	725,309	)	-	-	725,309
Prepaid rent - Bellevue Center	1,667,664		-	-	1,667,664
Knowles Trust Fund cash	-		_	37,323	37,323
Knowles Trust Fund investments	-	_	_	1,612,901	1,612,901
Total assets	\$ 13,474,314		53,666	\$ 1,650,224	\$ 15,178,204
	Liabilities and	l Net As	sets		
Current liabilities:					
Accounts payable	\$ 143,252	\$	-	\$ -	\$ 143,252
Accrued expenses	140,895		-	- -	140,895
Due to (from) related party	(38,495)		38,495	-	<u>.</u>
Accrued pension plan liability	303,191	,	-	_	303,191
Deferred revenue	58,788		37,028		95,816
Total current liabilities	607,631		75,523	•	683,154
Conservator trust funds	725,309		_		725,309
Total liabilities	1,332,940	-	75,523		1,408,463
Net assets:					
Unrestricted - undesignated	9,839,481		(22,244)	_	9,817,237
Temporarily restricted	2,301,893		387	-	2,302,280
Permanently restricted	· · · · · · · · · · · · · · · · · · ·		-	1,650,224	1,650,224
Total net assets	12,141,374		(21,857)	1,650,224	13,769,741
Total liabilities and net assets	\$ 13,474,314	\$	53,666	\$ 1,650,224	\$ 15,178,204

# FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND J. B. KNOWLES TRUST CONSOLIDATING SCHEDULE OF ACTIVITIES Year ended June 30, 2013

	FiftyForward	Senior Center for the Arts, Inc.	The J. B. Knowles Trust	Total
Public support and revenue:				<u> </u>
Contributions	\$ 2,352,773	\$ 23,444	\$ -	\$ 2,376,217
Service fees	858,114	(823)	_	857,291
Grant revenue	818,037	38,300	-	856,337
United Way	449,134	-	-	449,134
Special events	356,487	<del>-</del>	-	356,487
Membership dues	225,472	-		225,472
Ticket sales	-	219,921 -		219,921
Investment income, net	32,354	_	139,385	171,739
In-kind contributions	113,615	-	-	113,615
Other income	8,846	7,658	_	16,504
Rental income	-	8,035	-	8,035
Net assets released from restrictions	90,001	-	(90,001)	
Total public support and revenue	5,304,833	296,535	49,384	5,650,752
Expenses:				
Program services	3,676,638	296,542	-	3,973,180
Support services	889,869	-	-	889,869
Total expenses	4,566,507	296,542	_	4,863,049
Change in net assets	738,326	(7)	49,384	787,703
Net assets - beginning of year	12,141,374	(21,857)	1,650,224	13,769,741
Net assets - end of year	\$12,879,700	\$ (21,864)	\$1,699,608	\$14,557,444

# FIFTYFORWARD, SENIOR CENTER FOR THE ARTS, INC. AND J. B. KNOWLES TRUST CONSOLIDATING SCHEDULE OF ACTIVITIES

### Year ended June 30, 2012

	Senior Center for FiftyForward the Arts, Inc.		The J. B. Knowles Trust	Total	
Public support and revenue:			,		
Contributions	\$ 1,559,577	\$	33,474	\$ -	\$ 1,593,051
Grant revenue	802,714		34,000	-	836,714
Service fees	782,701		32	-	782,733
United Way	453,835		-	-	453,835
Special events	407,296		-	_	407,296
Membership dues	224,718				224,718
Ticket sales	_		169,759	-	169,759
In-kind contributions	107,183		-	-	107,183
Investment income, net	43,454		-	(13,747)	29,707
Other income	7,950		9,036	· -	16,986
Rental income	-		12,164	-	12,164
Net assets released from restrictions	100,000		-	(100,000)	
Total public support and revenue	4,489,428		258,465	(113,747)	4,634,146
Expenses:					
Program services	3,618,801		261,198	-	3,879,999
Support services	954,524		-	÷	954,524
Total expenses	4,573,325		261,198	_	4,834,523
Change in net assets	(83,897)		(2,733)	(113,747)	(200,377)
Net assets - beginning of year	12,225,271		(19,124)	1,763,971	13,970,118
Net assets - end of year	\$12,141,374		(21,857)	\$1,650,224	\$13,769,741