

W.O. Smith Music School
Operational Budget
7/1/2021-6/30/2022

Income

	Program Services-		Management &	
	Music Programs	Fundraising	General	Totals
Contributions	0	0	150,000	150,000
Student Fees	4,200	0	0	4,200
Grants	0	0	150,000	150,000
Fundraising	0	150,000	0	150,000
W.O. Smith Society	0	75,000	0	75,000
Facility Rentals	0	0	58,000	58,000
Total	\$4,200	\$225,000	\$358,000	\$587,200

Expenses

	Program Services-		Management &	
	Music Programs	Fundraising	General	Totals
Full Time Staff Salaries	\$ 106,650	\$ 25,500	\$ 93,350	\$ 225,500
Part Time Staff Salaries	\$ 19,680	\$ -	\$ -	\$ 19,680
Payroll Taxes	\$ 11,115	\$ 2,780	\$ 4,635	\$ 18,530
Insurance-Medical	\$ 25,350	\$ 6,338	\$ 10,563	\$ 42,250
Insurance (liab., prop etc.)	\$ 13,200	\$ -	\$ 3,000	\$ 16,200
Employee Pensions	\$ 6,700	\$ 1,700	\$ 2,790	\$ 11,190
Employee HSA's	\$ 9,600	\$ 1,200	\$ 3,600	\$ 14,400
Alumni Association	\$ 1,000	\$ -	\$ -	\$ 1,000
Bank Fees	\$ -	\$ -	\$ 200	\$ 200
Background Screening Services	\$ 2,500	\$ -	\$ -	\$ 2,500
Building Supplies	\$ 2,000	\$ 500	\$ 200	\$ 2,700
Chorus Programs	\$ 500	\$ -	\$ -	\$ 500
Contact Resource Management	\$ -	\$ 600	\$ 1,800	\$ 2,400
Cultural Events	\$ 500	\$ -	\$ -	\$ 500
Custodial Maintenance	\$ 14,000	\$ -	\$ 7,600	\$ 21,600
Dues & Subscriptions	\$ 750	\$ -	\$ 1,000	\$ 1,750
Entertainment/Meals	\$ 500	\$ -	\$ -	\$ 500
Event Management	\$ -	\$ -	\$ 5,000	\$ 5,000
Freight & Cartage	\$ 400	\$ -	\$ -	\$ 400
Fundraising Expenses	\$ -	\$ 30,000	\$ -	\$ 30,000
Gifts & Flowers	\$ 2,000	\$ -	\$ -	\$ 2,000
Local Van Transport	\$ 2,000	\$ -	\$ -	\$ 2,000
Merchant Account Services	\$ 500	\$ 2,500	\$ -	\$ 3,000
Musical Supplies	\$ 8,000	\$ -	\$ -	\$ 8,000
Office Equipment	\$ 3,600	\$ -	\$ 1,500	\$ 5,100
Office Supplies	\$ 2,500	\$ -	\$ 1,000	\$ 3,500
Postage	\$ 400	\$ 100	\$ 200	\$ 700
Printing	\$ -	\$ 200	\$ -	\$ 200
Professional Development	\$ -	\$ -	\$ -	\$ -
Professional Fees	\$ 3,000	\$ -	\$ 13,000	\$ 16,000
Promotion & Publicity	\$ -	\$ 300	\$ -	\$ 300
Repairs & Maintenance (grounds)	\$ 5,300	\$ -	\$ 700	\$ 6,000
Repairs & Maintenance (building)	\$ 14,000	\$ -	\$ -	\$ 14,000
Repairs - Instruments	\$ 3,500	\$ -	\$ -	\$ 3,500
Scholarships	\$ 10,500	\$ -	\$ -	\$ 10,500
Student Awards	\$ -	\$ -	\$ -	\$ -
Security System Charges	\$ 2,000	\$ -	\$ 1,000	\$ 3,000
Summer Music Camps	\$ 40,000	\$ -	\$ -	\$ 40,000
Telephone	\$ 4,400	\$ -	\$ 1,000	\$ 5,400
Utilities	\$ 37,000	\$ 2,000	\$ 3,000	\$ 42,000
Volunteer Continuing Education	\$ 500	\$ -	\$ -	\$ 500
Waste Disposal	\$ 1,000	\$ 1,500	\$ 200	\$ 2,700
Web Site/Internet	\$ 1,500	\$ -	\$ 500	\$ 2,000
Totals	\$ 356,145	\$ 75,218	\$ 155,838	\$ 587,200