FINANCIAL STATEMENTS

June 30, 2016 and 2015

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Alzheimer's Disease and Related Disorders Association, Inc. Mid South Chapter Nashville, Tennessee

We have audited the accompanying financial statements of Alzheimer's Disease and Related Disorders Association, Inc. - Mid South Chapter (a nonprofit organization), which comprise the statements of financial position as of June 30, 2016 and 2015, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Alzheimer's Disease and Related Disorders Association, Inc. - Mid South Chapter as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

From Den + Hand, Plus Nashville, Tennessee

September 19, 2016

ALZHEIMER'S DISEASE AND RELATED DISORDERS ASSOCIATION, INC. MID SOUTH CHAPTER STATEMENTS OF FINANCIAL POSITION June 30, 2016 and 2015

	2016	2015
Assets	_	
Current assets:		
Cash and cash equivalents	\$ 1,004,055	\$ 706,649
Certificates of deposit	-	214,048
Investments	296,427	298,300
Grants and other receivables	38,895	183,394
Due from National Organization	193,206	110,713
Prepaid expenses	16,325	
Total current assets	1,548,908	1,513,104
Property and equipment, net	4,272	7,931
Total assets	\$ 1,553,180	\$ 1,521,035
Liabilities and Net Asse	ets	
Current liabilities:		
Accounts payable and accrued expenses	\$ 106,344	\$ 44,192
Due to National Organization	113,969	140,265
Total current liabilities	220,313	184,457
Net assets:		
Unrestricted	1,059,209	1,062,377
Temporarily restricted	273,658	274,201
Total net assets	1,332,867	1,336,578
Total liabilities and net assets	\$ 1,553,180	\$ 1,521,035

STATEMENT OF ACTIVITIES

	Unrestricted	Total		
Revenue and other support:				
Contributions and memorials	\$ 2,317,956	\$ -	\$ 2,317,956	
Fundraising and special events	90,407	-	90,407	
Corporate and workplace gifts	68,555	-	68,555	
Bequests	42,206	5,000	47,206	
Total contributions	2,519,124	5,000	2,524,124	
Transfers from the National Organization	572,282	-	572,282	
Less transfers to the National Organization	(1,017,624)		(1,017,624)	
Net contribution revenue	2,073,782	5,000	2,078,782	
Program income	39,677	-	39,677	
Miscellaneous	29,895	-	29,895	
Donated materials and services	11,831	-	11,831	
Grants	1,475	10,000	11,475	
Interest income	4,778	-	4,778	
Realized and unrealized loss on investments	(20,184)	-	(20,184)	
Net assets released from restrictions	15,543	(15,543)		
Total revenue and other support	2,156,797	(543)	2,156,254	
Expenses:				
Program services	1,667,088	-	1,667,088	
Fundraising	389,067	-	389,067	
Management and general	103,810		103,810	
Total expenses	2,159,965		2,159,965	
Change in net assets	(3,168)	(543)	(3,711)	
Net assets, beginning of year	1,062,377	274,201	1,336,578	
Net assets, end of year	\$ 1,059,209	\$ 273,658	\$ 1,332,867	

STATEMENT OF ACTIVITIES

	Unrestricted	Total		
Revenue and other support:		Restricted		
Contributions and memorials	\$ 1,752,560	\$ -	\$ 1,752,560	
Bequests	109,412	_	109,412	
Corporate and workplace gifts	90,583	-	90,583	
Fundraising and special events	67,190		67,190	
Total contributions	2,019,745	-	2,019,745	
Transfers from the National Organization	514,920	-	514,920	
Less transfers to the National Organization	(808,145)		(808,145)	
Net contribution revenue	1,726,520	-	1,726,520	
Grants	67,470	3,765	71,235	
Program income	31,331	-	31,331	
Donated materials and services	28,613	-	28,613	
Interest income	2,433	-	2,433	
Miscellaneous	1,693	-	1,693	
Realized and unrealized gain on investments	5,573	-	5,573	
Net assets released from restrictions	13,568	(13,568)		
Total revenue and other support	1,877,201	(9,803)	1,867,398	
Expenses:				
Program services	1,335,281	-	1,335,281	
Fundraising	327,500	-	327,500	
Management and general	84,070		84,070	
Total expenses	1,746,851		1,746,851	
Change in net assets	130,350	(9,803)	120,547	
Net assets, beginning of year	932,027	284,004	1,216,031	
Net assets, end of year	\$ 1,062,377	\$ 274,201	\$ 1,336,578	

STATEMENT OF FUNCTIONAL EXPENSES

	Program Services	Fundraising	Management and General	Total
Salaries and wages Employee benefits	\$ 807,844 129,988	\$ 212,590 34,207	\$ 42,518 6,842	\$ 1,062,952 171,037
Total salaries and benefits	937,832	246,797	49,360	1,233,989
Advertising Conferences and meetings Staff travel Occupancy Professional fees Supplies Nonstaff travel Telephone Printing and publications Assessments and grants Miscellaneous Postage Insurance Publications and subscriptions	157,337 109,897 91,043 86,673 63,042 39,356 37,889 34,838 22,046 24,008 12,850 10,131 10,246 9,625	38,180 21,438 16,339 19,748 4,203 10,261 8,743 7,938 3,674 - 725 2,368 1,970 1,019	8,147 2,686 9,337 3,291 16,811 2,068 1,943 1,323 526 - 4,525 658 920 679	203,664 134,021 116,719 109,712 84,056 51,685 48,575 44,099 26,246 24,008 18,100 13,157 13,136 11,323
Staff development Other occupancy related costs Volunteer and staff training Depreciation Bad debt	6,991 7,007 3,706 2,071 500	1,564 1,527 787 1,286 500	645 449 140 302	9,200 8,983 4,633 3,659 1,000
	\$ 1,667,088	\$ 389,067	\$ 103,810	\$ 2,159,965

STATEMENT OF FUNCTIONAL EXPENSES

	Program Services	Fundraising	Management and General	Total
Salaries and wages Employee benefits	\$ 657,616 107,861	\$ 175,653 28,811	\$ 32,016 5,251	\$ 865,285 141,923
Total salaries and benefits	765,477	204,464	37,267	1,007,208
Advertising Occupancy Conferences and meetings Staff travel Professional fees Supplies Telephone Nonstaff travel Assessments and grants Insurance Printing and publications Other occupancy related costs Postage Bad debt Miscellaneous	108,182 87,767 72,062 67,812 42,760 34,105 34,875 29,090 19,900 14,159 13,730 9,789 9,058 1,250 6,507	25,600 19,979 14,264 13,562 3,525 9,189 8,273 6,981 - 2,843 2,288 2,288 2,228 2,117 8,300 418	5,603 3,249 1,745 6,408 19,500 1,492 1,335 1,318 - 1,280 327 363 589 - 2,315	139,385 110,995 88,071 87,782 65,785 44,786 44,483 37,389 19,900 18,282 16,345 12,380 11,764 9,550 9,240
Publications and subscriptions Staff development Depreciation Volunteer and staff training	7,516 5,724 3,377 2,141	854 1,315 846 454	473 528 220 58	8,843 7,567 4,443 2,653
	\$ 1,335,281	\$ 327,500	\$ 84,070	\$ 1,746,851

STATEMENTS OF CASH FLOWS

For the Years Ended June 30, 2016 and 2015

		2016	2015		
Cash flows from operating activities:					
Change in net assets	\$	(3,711)	\$	120,547	
Adjustments to reconcile change in net assets to	Ψ	(3,711)	Ψ	120,547	
net cash provided by operating activities:					
Depreciation		3,659		4,443	
Unrealized loss (gain) on investments		20,184		(5,573)	
Decrease (increase) in grants and other receivables		144,499		(3,373) $(10,165)$	
Increase in due from National Organization		(82,493)		(11,697)	
(Increase) decrease in prepaid expenses		(16,325)		4,591	
Increase (decrease) in accounts payable		(10,323)		4,371	
and accrued expenses		62,152		(4,812)	
(Decrease) increase in due to National Organization		(26,296)		59,015	
(Decrease) increase in due to ivational organization		(20,270)		37,013	
Net cash provided by operating activities		101,669		156,349	
Cash flows from investing activities:					
Redemption of certificates of deposit, net		214,048		(1,675)	
Purchase of investments		(18,311)			
Net cash provided by (used in) investing activities		195,737		(1,675)	
Net increase in cash and cash equivalents		297,406		154,674	
Cash and cash equivalents, beginning of year		706,649		551,975	
Cash and cash equivalents, end of year	\$	1,004,055	\$	706,649	

NOTE 1 – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

General

The Alzheimer's Disease and Related Disorders Association, Inc. - Mid South Chapter (the "Chapter") is a nonprofit organization with offices in Nashville, Tullahoma, Chattanooga, Johnson City, and Memphis, Tennessee and Huntsville, Alabama. The Chapter is an affiliate of the Alzheimer's Disease and Related Disorders Association, Inc. (the "National Organization"). The mission of the Chapter is to eliminate Alzheimer's disease through the advancement of research, to provide and enhance care and support for all affected, and to reduce the risk of dementia through the promotion of brain health. The Chapter is supported primarily through donor contributions in Tennessee and Northern Alabama.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Financial Statement Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with standards of accounting and reporting prescribed for nonprofit organizations. Under these standards, net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> – net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Chapter and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> – net assets subject to donor-imposed stipulations that they be maintained permanently by the Chapter. Generally, donors of these assets permit the Chapter to use all or part of the income earned for unrestricted or restricted purposes. The Chapter does not have any permanently restricted net assets recorded at June 30, 2016 and 2015.

NOTE 1 – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Donated Materials and Services

Donated materials that are usable for program services, fundraising, support of management and general functions are recorded at their fair values in the period received.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Chapter considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Certificates of Deposit

Certificates of deposit are reported at cost, which approximates market value at June 30, 2015.

Investments

Investments are stated at fair market value. Unrealized gains and losses, as well as appreciation or depreciation in market value are reflected in the accompanying financial statements.

Fair Value

The Chapter has established a process for determining fair values. Fair values are based upon quoted market prices, where available. If listed prices or quotes are not available, fair values are based upon market-based or independently-sourced market data. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. Furthermore, while the Chapter believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies, or assumptions, to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. Accounting principles generally accepted in the United States of America have a three-level valuation hierarchy for fair value measurements. A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The three levels of the fair value hierarchy are described below:

Level 1 inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

NOTE 1 – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value (Continued)

Level 2 inputs to the valuation methodology include: 1) quoted prices for similar assets or liabilities in active markets, 2) quoted prices for identical or similar assets or liabilities in inactive markets, 3) inputs other than quoted prices that are observable for the asset or liability, and 4) inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Grants and Other Receivables

Grants and other receivables consist of the amounts noted in Note 2 and are considered by management to be fully collectible. Accordingly, an allowance has not been recorded at June 30, 2016 and 2015.

Property and Equipment

Purchases of property and equipment are recorded at cost and donated items are recorded at fair market value. The Chapter capitalizes all property and equipment with a cost or fair market value of \$500 or more. Depreciation is provided over the estimated useful lives of assets ranging from three to ten years and computed on a straight-line basis.

Contributions and Other Support

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are restricted by the donor for future periods or for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted and reported in the statements of activities as net assets released from restrictions. However, if a restriction is fulfilled in the same time period in which the contribution is received, the support is reported as unrestricted.

NOTE 1 – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions and Other Support (Continued)

For the years ended June 30, 2016 and 2015, the Chapter has recognized \$1,852,208 and \$1,581,560, respectively, from their Walk to End Alzheimer's which has been included in contributions and memorials in the accompanying statements of activities.

Federal Income Taxes

No provision for federal income taxes is made in the accompanying financial statements, as the Chapter is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

The Chapter follows Financial Accounting Standards Board Accounting Standards Codification ("FASB ASC") guidance clarifying the accounting for uncertainty in income taxes recognized in an entity's financial statements. This guidance prescribes a minimum probability threshold that a tax position must meet before a financial statement benefit is recognized. The minimum threshold is defined as a tax position that is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. The Chapter has no tax penalties or interest reported in the accompanying financial statements. Tax years that remain open for examination include years ended June 30, 2014 through June 30, 2016.

Advertising

The Chapter's advertising is non-direct and the costs are expensed as incurred. The Chapter incurred \$203,664 and \$139,385 of advertising expense during the years ended June 30, 2016 and 2015, respectively.

Subsequent Events

The Chapter evaluated subsequent events through September 19, 2016, when these financial statements were available to be issued. Other than the event described in Note 11, management is not aware of any significant events that occurred subsequent to the statement of financial position date but prior to the filing of this report that would have a material impact on the accompanying financial statements.

NOTE 2 – GRANTS AND OTHER RECEIVABLES

Grants and other receivables consist of the following at June 30:

		2016		2015
Due from National Organization Contributions	\$	1,328 37,567	\$	83,635 99,759
	<u>\$</u>	38,895	<u>\$</u>	183,394

NOTE 3 – INVESTMENTS

Investments are stated at fair value determined based on active markets (Level 1), and consist of the following at June 30:

		2016		2015
Mutual funds	\$	291,574	\$	292,600
Common stock Money market		4,518 335		4,444 1,256
	<u>\$</u>	296,427	<u>\$</u>	298,300

NOTE 4 – PROPERTY AND EQUIPMENT

Property and equipment consists of the following at June 30:

	2016		2015		
Furniture and fixtures	\$ 28,7		28,727		
Office equipment	48,2		48,280		
Software	7,6	602	7,602		
Vehicle	15,3	<u> </u>	15,391		
	100,0		100,000		
Less accumulated depreciation	(95,	<u>728</u>)	(92,069)		
	\$ 4,2	<u>\$</u>	7,931		

NOTE 5 – TEMPORARILY RESTRICTED NET ASSETS

The Chapter receives contributions for expenses associated with specific programs of the mission of the Chapter. These contributions are classified as temporarily restricted net assets until the restricted purpose has been fulfilled. The following represents a summary of the activity for the year ended June 30:

Purpose		Salance at July 1, 2015	rece July Ju	tributions ived from 71, 2015 to une 30, 2016	Expended and/or released by specific purpose being fulfilled		Balance at June 30, 2016	
Cleveland, Tennessee Chapter	\$	253,080	\$	_	\$	3,110	\$	249,970
Community Caregiver Awareness		,				,		,
and Education Project		10,918		-		10,918		-
Respite		5,785		7,500		1,515		11,770
Memphis programs		3,765		-		-		3,765
Florence programs		-		5,000		-		5,000
Education grant		653		-		-		653
Elizabethton grant		-		2,450		-		2,450
Research due National Organization				50				50
	\$	274,201	\$	15,000	\$	15,543	\$	273,658
	В	Salance at July 1,	rece: July	tributions ived from 71, 2014 to une 30,	rele sj p	nded and/or eased by pecific urpose being		alance at une 30,
Purpose		2014		2015		ulfilled		2015
Cleveland, Tennessee Chapter Community Caregiver Awareness	\$	254,291	\$	-	\$	1,211	\$	253,080
and Education Project		10,918		-		_		10,918
Respite		13,645		_		7,860		5,785
Memphis programs		-		3,765		-		3,765
Education grant		5,000		_		4,347		653
Research due National Organization		150				150		-
	<u>\$</u>	284,004	\$	3,765	\$	13,568	\$	274,201

NOTE 6 – DONATED MATERIALS AND SERVICES

Donated materials and services in the statement of activities for the year ended June 30, 2016 included the following:

		Program Services		Management & General		draising	<u>Total</u>	
Advertising Supplies Conferences and meetings	\$	8,445 1,046 210	\$	412 51 10	\$	1,442 179 36	\$	10,299 1,276 256
	<u>\$</u>	9,701	\$	473	\$	1,657	\$	11,831

Donated materials and services in the statement of activities for the year ended June 30, 2015 included the following:

	Program Services		Management & General		<u>Fundraising</u>		Total	
Advertising Conferences and meetings Supplies	\$	15,150 6,601 1,712	\$	738 322 84	\$	2,587 1,127 292	\$	18,475 8,050 2,088
	<u>\$</u>	23,463	\$	1,144	\$	4,006	<u>\$</u>	28,613

NOTE 7 – EMPLOYEE BENEFIT PROGRAM

Effective January 1, 2013, the Chapter adopted a 401(k) Savings Plan (the "Plan"). Employees are eligible to participate in the Plan upon their date of hire and are eligible to receive matching contributions from the Chapter after one year of service. Eligible participant contributions are matched by the Chapter equal to a uniform percentage of the participant's salary deferrals. The Chapter incurred expenses related to the Plan in the amount of \$15,150 and \$9,154 for the years ended June 30, 2016 and 2015, respectively.

NOTE 8 – LEASE COMMITMENTS

The Chapter leases various office space under noncancellable operating leases. Rent expense amounted to \$93,453 and \$97,220 for the years ended June 30, 2016 and 2015, respectively. Future minimum rental payments required under all operating leases in effect at June 30, 2016 are as follows:

NOTE 8 – LEASE COMMITMENTS (Continued)

Year ending		
June 30:		
2017	\$ 105,68	2
2018	66,30	8
2019	63,16	8
2020	30,49	0
2021	-	
Thereafter		_
	<u>\$ 265,64</u>	8

NOTE 9 – SHARED FUNDRAISING

As stated in Note 1, the Chapter is affiliated with the National Organization. A formal Statement of Relationship outlines the rights and responsibilities of the National Organization and the Chapter. These responsibilities include that the Chapter comply with policies. These policies include Shared Fundraising ("SFR"), which unifies and coordinates fundraising efforts within the Chapter's territory.

SFR requires that the National Organization, the Chapter and a Mission Fund, to be used for the benefit of the whole National Organization, share unrestricted contributed revenue raised in the territory. For the years ended June 30, 2016 and 2015 revenue was split as follows: Chapter 60%, National Organization 30%, and the Mission Fund 10%.

As of June 30, 2016 and 2015, the net amounts due from (to) the National Organization through SFR amounted to \$79,237 and \$(29,552), respectively. Subsequent to June 30, 2016, the Chapter received \$98,857 from the National Organization.

NOTE 10 – CONCENTRATION OF CREDIT RISK

Cash balances are maintained in excess of Federal Deposit Insurance Corporation insured amounts. The Chapter has not experienced any losses in such accounts. In management's opinion, risk related to such concentration is minimal based upon the credit rating of its depositories.

NOTE 11 – SUBSEQUENT EVENT

Effective July 1, 2016, the Chapter merged their operations with the Alzheimer's Disease and Related Disorders Association, Inc. D/B/A Alzheimer's Association ("National Organization"), being the surviving entity. The goal of the merger is to promote awareness of the Alzheimer's Association full mission and advocacy, care and support, and research goals while building relationships with community members at multiple levels.