

**Tennessee Performing Arts Center
2011-2012**

Approved Budget

REVENUES	
Ticket Sales	\$ 7,623,392
Rental Income	\$ 560,196
Salary & Wage Reimbursements	\$ 676,550
Other Reimbursements	\$ 212,636
Concessions Sales	\$ 796,965
Ticketing Service Charges	\$ 333,020
Other BXO Fees	\$ 104,642
Ticketing Royalties	\$ 747,205
Rebate Revenue	\$ 477,527
Sponsorships	\$ 139,050
Other Earned Income	\$ 85,471
Subtotal Earned Revenue	\$ 11,756,654
Grant Income	\$ 285,000
Interest Income	\$ -
Fundraising	\$ 882,845
Assn./Orgn. Contributions	\$ -
In-Kind Contributions	\$ 171,725
Endowment Earnings	\$ 829,135
State Maintenance Grant	\$ -
Subtotal Unearned Revenue	\$ 2,168,705
Transfers - In (Facility Fees)	\$ 499,680
Transfers - Out	\$ -
Total Revenue	\$ 14,425,039
EXPENSES	
Artists fees	\$ 4,715,147
Contract Labor	\$ 904,033
Presenter Share	\$ 30,697
Custodial	\$ 99,220
Security	\$ 101,816
Production Miscellaneous	\$ 108,474
Marketing - Programming	\$ 787,500
Salaries	\$ 2,851,750
Wages - Full Time	\$ 911,130
Wages - Part Time/Other	\$ 618,788
Employee Related Expenses	\$ 815,191
Concessions Supplies	\$ 187,641
House & Tech Supplies	\$ 29,653
Uniforms & Alterations	\$ 3,550
Insurance	\$ 115,711
Telephone	\$ 122,384
Professional Consulting	\$ 273,444
Postage	\$ 60,729
Repairs & Maintenance	\$ 303,785
Printing & Reproduction	\$ 76,807
Equipment Rentals	\$ 59,650
Office & Computer Supplies	\$ 23,159
Freight & Shipping	\$ -
Ticketing Fees	\$ 15,010
Interest Expense	\$ 66,417
Meals & Entertainment	\$ 87,864
Travel - Air/Hotel/Auto	\$ 147,866
Credit Card Fees	\$ 252,269
Cash (Over) and Short	\$ 1,100
Bad Debt Expense	\$ 250
Marketing - Institution	\$ 50,061
Transportation Grants Expense	\$ 10,000
Dues and Publications	\$ 90,877
Depreciation & Amortization	\$ 521,778
State Maintenance Expenses	\$ -
Misc - incl \$100K in '11 & '12	\$ 331,181
Total Expenses	\$ 14,774,931
Net Profit (Loss)	\$ (349,892)
Unrelated Business Income Tax	\$ -
Net Profit (Loss) after Taxes	\$ (349,892)