TENNESSEE BAPTIST CHILDREN'S HOMES, INC.

FINANCIAL STATEMENTS

OCTOBER 31, 2015

TENNESSEE BAPTIST CHILDREN'S HOMES, INC.

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Independent Auditor's Report

The Board of Trustees Tennessee Baptist Children's Homes, Inc. Brentwood, Tennessee

Report on Financial Statements

We have audited the accompanying financial statements of Tennessee Baptist Children's Homes, Inc. (a nonprofit organization), which comprise the statement of financial position as of October 31, 2015, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tennessee Baptist Children's Homes, Inc. as of October 31, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

Crosslin + Associates, P.C.

We have previously audited the Tennessee Baptist Children's Homes, Inc.'s 2014 financial statements, and our report dated December 9, 2014, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended October 31, 2014, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Nashville, Tennessee

December 7, 2015

TENNESSEE BAPTIST CHILDREN'S HOMES, INC. STATEMENT OF FINANCIAL POSITION OCTOBER 31, 2015

(with comparative totals for 2014)

ASSETS

Abbetb		1 01
	October 31,	
	2015	2014
Cash and cash equivalents	\$ 2,755,278	\$ 2,919,423
Investments (Note B)	7,662,763	7,711,072
Accrued income receivable	5,616	4,378
Prepaid expenses and other assets	367,473	352,910
Funds held in custody for children	63,174	121,745
Deposits held by others	374,761	364,771
Beneficial interests in trusts held by trustees (Note J)	15,651,227	16,171,236
Property, buildings and equipment, net (Note C)	7,650,431	8,195,698
Total assets	\$34,530,723	\$35,841,233
		,
<u>LIABILITIES</u>		
Accounts payable and accrued liabilities (Notes D and F)	\$ 2,451,111	\$ 2,486,306
Funds held in custody for children	63,174	121,745
·		
Total liabilities	2,514,285	2,608,051
NET ASSETS		
Unrestricted (Note H):		
Invested in property	\$ 5,930,719	\$ 6,475,987
Designated for operating reserve	3,533,734	3,666,388
Designated for operations	108,207	143,244
Designated for East Tennessee	1,379,208	1,379,208
	10,951,868	11,664,827
Temporarily restricted:		
Program services	245,253	186,678
Property, building and equipment purchases	14,431	79,996
Invested in property	1,719,711	1,719,711
Residual trusts held by trustees (Note J)	514,519	541,446
Residual trusts field by trustees (Note 3)		
Damana antico machina da	2,493,914	2,527,831
Permanently restricted:	2 422 0 40	2 410 724
Endowment (Note L)	3,433,948	3,410,734
Perpetual trusts held by trustees (Notes J and L)	15,136,708	<u>15,629,790</u>
	18,570,656	19,040,524
Total net assets	32,016,438	33,233,182
Total fiet assets	<u> 32,010,430</u>	33,233,102
Total liabilities and net assets	\$34,530,723	<u>\$35,841,233</u>

See accompanying notes to financial statements.

TENNESSEE BAPTIST CHILDREN'S HOMES, INC. STATEMENT OF ACTIVITIES YEAR ENDED OCTOBER 31, 2015

(with comparative totals for 2014)

	Total	
	2014	2015
Support and revenue:		
Support:		
Allocation from Tennessee Baptist Convention	\$ 1,593,419	\$ 1,562,436
Contributions	3,337,489	3,651,292
Contributions of beneficial interests in trusts held		
by trustees	38,567	29,866
Fundraising events	208,700	158,576
Bequests	294,205	1,124,017
Income from trusts	573,576	564,597
Noncash gifts	124,499	136,064
Noncash gifts - fundraising events	26,605	24,430
Net assets released from restrictions (Note I)		
Total support	6,197,060	7,251,278
Revenue:		
Investment income	117,755	315,550
Investment (loss) gains	189,355	(273,301)
Investment (loss) gains on funds held by trustees	540,705	(517,917)
Child support payments	33,629	35,960
Rental income	52,460	54,619
Property sale	559,251	242,730
Other	32,370	38,753
Total revenue	1,525,525	(103,606)
Total support and revenue	7,722,585	7,147,672
Expenses:		
Program services	6,097,090	6,247,986
Supporting services	1,907,770	2,116,430
Total expenses	8,004,860	8,364,416
Town onposition		<u> </u>
Total decrease in net assets	(282,275)	(1,216,744)
Net assets at beginning of year	33,515,457	33,233,182
Net assets at end of year	\$ 33,233,182	\$ 32,016,438

Unrestricted	Temporarily Restricted	Permanently Restricted
\$ 1,562,436 3,217,461	\$ - 433,351	\$ - 480
1,104,679 561,202 - - - - - - - - - - - - - - - - - -	158,576 - 136,064 24,430 (792,394) (39,973)	29,866 19,338 3,395 - - 53,079
314,524 (273,301) - 35,960 54,619 242,730 38,753 413,285	1,026 5,030 - - - - - - - - - - - - -	522,947)
7,651,457 6,247,986 2,116,430 8,364,416	(33,917)	(469,868) - - -
(712,959) <u>11,664,827</u>	(33,917) <u>2,527,831</u>	(469,868) 19,040,524
<u>\$ 10,951,868</u>	<u>\$ 2,493,914</u>	<u>\$18,570,656</u>

See accompanying notes to financial statements.

TENNESSEE BAPTIST CHILDREN'S HOMES, INC. STATEMENT OF CASH FLOWS YEAR ENDED OCTOBER 31, 2015

(with comparative totals for 2014)

	2015	2014
Cash flows from operating activities:		
Decrease in net assets	\$(1,216,744)	\$(282,275)
Adjustments to reconcile decrease in net		
assets to net cash provided by (used in)		
operating activities:		
Investment loss (gains)	280,714	(182,615)
Investment loss (gains) on funds held by trustees	517,917	(540,705)
Depreciation	635,882	591,881
Gifts in-kind	(17,000)	(20,000)
(Increase) decrease in accrued income receivable	(1,238)	2,513
(Increase) decrease in prepaid expenses and		
other assets	(14,563)	18,761
Increase in deposits held by others	(9,990)	(34,287)
Increase in beneficial interests in trusts	(39,366)	(38,568)
Decrease in accounts payable and accrued liabilities	(35,195)	(19,494)
Net cash provided by (used in) operating activities	100,417	(504,789)
Cash flows from investing activities:		
Proceeds from beneficial interests in trust	41,458	8,134
Purchases of property and equipment	(73,615)	(315,504)
Purchases of investments	(389,115)	(284,852)
Proceeds from sales of investments and property		
held for sale	156,710	2,021,040
Net cash (used in) provided by investing activities	(264,562)	1,428,818
Net (decrease) increase in cash and cash equivalents	(164,145)	924,029
Cash and cash equivalents:		
Beginning of year	2,919,423	1,995,394
End of year	<u>\$ 2,755,278</u>	<u>\$ 2,919,423</u>

See accompanying notes to financial statements.

TENNESSEE BAPTIST CHILDREN'S HOMES, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED OCTOBER 31, 2015

(with comparative totals for 2014)

	Γotal		Program
2014	2015		Services
\$2,880,165	\$3,220,976	Salaries	\$2,158,256
1,458,960	1,488,037	Retirement and group insurance	1,141,751
201,462	217,358	Social security	161,839
73,633	72,292	Workers' compensation insurance	54,262
34,434	39,231	Houseparent incentive pay	39,231
4,648,654	5,037,894	Total salaries and related benefits	3,555,339
15,515	18,602	Activities	18,602
33,700	35,530	Allowance and work program	35,530
9,009	10,263	Appreciation events	-
10,750	13,008	Background verification	12,721
22,231	12,954	Board meetings	60
30,574	25,114	Christmas and birthday gifts	25,114
65,656	46,175	Clothing	46,175
42,741	39,996	Cottage outings	39,996
20,353	19,565	Data communications	17,115
20,313	5,586	Dues and memberships	2,807
168,360	134,157	Education	134,157
61,756	34,477	Equipment	32,959
69,083	119,794	Event costs	-
18,649	18,788	Farm	18,788
245,050	274,168	Food	271,808
9,783	1,277	Foster homes	1,277
34,231	33,200	Household goods	33,200
209,609	230,702	Insurance	201,327
42,603	50,580	Lawn maintenance	50,580
302,938	275,473	Maintenance	264,597
17,123	18,146	Medical	18,146
7,929	8,231	Miscellaneous	315
578	300	Mother's aid	300
59,563	54,949	Office	29,090
11,180	11,490	Personal hygiene	11,490
54,482	51,486	Postage	9,604
105,611	102,210	Printing and publicity	303
34,460	50,830	Professional services - legal	41,220
35,941	19,974	Professional services - non legal	11,690
63,388	12,300	Public relations services	-
29,852	20,802	Recreation	20,802
16,328	28,859	Spiritual enrichment and training	21,802
61,617	50,816	Supplies	50,816
12,504	19,342	Taxes	19,342
87,892	118,848	Telephone	88,293
83,209	124,005	Technology	66,038
65,198	55,183	Travel	25,754
394,808	398,124	Utilities	387,325
128,698	90,992	Vehicle fuel	72,357
61,060	54,344	Vehicle maintenance and repair	47,915
7,412,979	7,728,534	Total expenses before depreciation	5,684,754
591,881	635,882	Depreciation of buildings and equipment	563,232
\$8,004,860	\$8,364,416	Total expenses	\$6,247,986
100%	100%	Percentages	74.7%

	Supporting Services	
Management and General	Development	Total
and General	Development	Total
\$682,995	\$379,725	\$1,062,720
219,245	127,041	346,286
33,508	22,011	55,519
10,481	7,549	18,030
-	-	-
946,229	536,326	1,482,555
-	-	-
-	10.262	10.262
297	10,263	10,263
287	-	287
12,894	-	12,894
-	-	-
_	-	-
1,485	965	2,450
2,627	152	2,779
2,027	132	2,777
1,518	_	1,518
1,510	119,794	119,794
_	-	-
_	2,360	2,360
_	-	-,555
_	_	_
22,275	7,100	29,375
-	· -	-
6,615	4,261	10,876
-	-	-
1,450	6,466	7,916
15,746	10,113	25,859
-	-	-
2,926	38,956	41,882
-	101,907	101,907
8,875	735	9,610
8,284	-	8,284
-	12,300	12,300
5,482	- 1,575	- 7,057
5,162	-	
_	_	_
16,722	13,833	30,555
24,298	33,669	57,967
18,820	10,609	29,429
6,036	4,763	10,799
11,035	7,600	18,635
3,685	2,744	6,429
1,117,289	926,491	2,043,780
59,180	13,470	72,650
\$1,176,469	\$939,961	\$2,116,430
14.1%	11.2%	25.3%

See accompanying notes to financial statements.

(with comparative totals for 2014)

A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

The Tennessee Baptist Children's Homes, Inc., ("Children's Homes") is solely owned and operated by the churches of the Tennessee Baptist Convention for the purpose of ministering the love of Jesus Christ to children and families in crisis. The significant accounting principles and practices followed by the Children's Homes are presented below.

Accrual Basis and Financial Statement Presentation

The Children's Homes presents its financial statements on the accrual basis of accounting.

The Children's Homes net assets and its revenue, expenses, gains, and losses are classified into three classes of net assets based on the existence or absence of donor-imposed restrictions. Net assets of the Children's Homes and changes therein are classified as follows:

<u>Unrestricted net assets</u> - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Children's Homes and/or the passage of time.

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed stipulations that require the assets to be maintained permanently by the Children's Homes. Generally, the donors of these assets permit the Children's Homes to use all or part of the income earned on related investments for general or specific purposes.

The amount for each of these classes of net assets is displayed in the statement of financial position and the amount of change in each class of net assets is displayed in the statement of activities.

Use of Estimates in the Preparation of Financial Statements

Judgment and estimation are exercised by management in certain areas of the preparation of financial statements, the most significant areas being the recovery period for property, buildings and equipment and accrued postretirement benefit cost. Management believes that such estimates have been based on reasonable assumptions and that such estimates are adequate. Actual results could differ from those estimates.

(with comparative totals for 2014)

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Children's Homes considers all cash and all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. The Children's Homes considers any funds invested with GuideStone Financial Services ("GS") to be investments, considering the intent of their investing activities.

Comparative Financial Statements

The financial information shown for fiscal year 2014 in the accompanying statement of financial position, statement of activities, statement of cash flows and statement of functional expenses is included to provide a basis for comparison with fiscal year 2015.

Investments

The Children's Homes reports investments at fair value with gains and losses included in the statement of activities. See notes B and K.

Contributions

The Children's Homes reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. The Children's Homes has elected to report contributions received with donor imposed restrictions as an increase to unrestricted net assets if the restrictions are met in the same fiscal year that the contributions are received.

The Children's Homes reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Children's Homes reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

(with comparative totals for 2014)

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Property, Buildings and Equipment

Property, buildings, improvements, furniture, equipment and vehicles are stated in the accompanying statement of financial position at cost, or if contributed, at fair value at date of gift.

Depreciable assets are depreciated using the straight-line method over their estimated useful lives.

Donated Materials and Services

Donated materials and certain services are included in the accompanying financial statements at their fair value at date of receipt.

Income Taxes

The Children's Homes is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code; accordingly, no provision for income taxes has been made in the accompanying financial statements.

The Children's Homes accounts for the effect of any uncertain tax positions based on a *more likely than not* threshold to the recognition of the tax positions being sustained based on the technical merits of the position under examination by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a *cumulative probability assessment* that aggregates the estimated tax liability for all uncertain tax positions. Tax positions for the Children's Homes include, but are not limited to, the tax-exempt status and determination of whether income is subject to unrelated business income tax; however, the Children's Homes has determined that such tax positions do not result in an uncertainty requiring recognition.

(with comparative totals for 2014)

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Funds Held in Trust for Others

Consistent with its charter powers and purposes, the Children's Homes, as trustee, holds certain funds totaling \$950,602 and \$964,460 at October 31, 2015 and 2014, respectively, in accordance with the terms of various trust instruments in which the Children's Homes may have an actual or potential interest. The trusteed assets and liabilities are eliminated for reporting purposes. Any residual values which may be received by the Children's Homes have been recorded as beneficial interests in trusts at their respective fair values (Note J).

Pledges

At October 31, 2015, the Children's Homes had no unconditional promises to give. Conditional promises to give at October 31, 2015 and 2014, were \$1,407,232 and \$486,984, respectively. These conditional pledges are due over the next several years. It is not practical to estimate the net realizable value of such conditional pledges.

Fair Value Measurements

The Children's Homes utilizes FASB ASC 820, Fair Value Measurements and Disclosures, which established a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures regarding the use of fair value measures. Assets and liabilities recorded at fair value in the statement of financial position are categorized based on the level of judgment associated with the inputs used to measure their fair value (Note K). Level inputs are as follows:

- Level 1 Values are unadjusted quoted prices for identical assets in active markets accessible at the measurement date.
- Level 2 Inputs include quoted prices for similar assets in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spread, and yield curves.
- Level 3 Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect the best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

(with comparative totals for 2014)

B. INVESTMENTS

Investments at October 31, 2015 and 2014 were as follows:

	Total 2015		Total 2014	
	<u>Market</u>	Cost	Market	Cost
Mutual Funds	\$4,126,753	\$3,195,098	\$4,156,583	\$2,939,081
Certificates of Deposit	3,521,770	3,519,000	3,494,119	3,496,000
Insurance Policy	14,240	14,240	13,487	13,487
Common stocks			46,883	47,365
	<u>\$7,662,763</u>	<u>\$6,728,338</u>	<u>\$7,711,072</u>	<u>\$6,495,933</u>

Investments at October 31, 2015 and 2014 for each class of net assets were as follows:

	Total	
	2015	2014
Unrestricted	\$4,163,074	\$4,126,883
Temporarily restricted	14,431	126,879
Permanently restricted	3,485,258	3,457,310
		+
	<u>\$7,662,763</u>	<u>\$7,711,072</u>

Interest and dividends earned on investments owned by the Children's Homes amounted to \$315,510 and \$109,504 for the years ended October 31, 2015 and 2014, respectively. This income represents yields of 4.9% and 1.8% based on the cost of such investments, and 4.3% and 1.5% based on the market of such investments for fiscal years 2015 and 2014, respectively.

The total return (income yield plus investment gains) on investments owned by the Children's Homes was a gain of 0.6% and 4.3% based on the cost of such investments, and a gain of 0.6% and 3.7% based on the market of such investments for fiscal years 2015 and 2014, respectively.

(with comparative totals for 2014)

C. PROPERTY, BUILDINGS AND EQUIPMENT

Property, buildings and equipment at October 31, 2015 and 2014 consisted of the following:

	2015	2014
Land	\$ 3,356,504	\$ 3,371,654
Buildings	13,916,984	14,162,156
Furnishings and equipment	555,280	1,504,514
Improvements other than buildings	1,131,960	1,380,208
Other machinery and equipment	440,015	686,890
Vehicles	1,029,117	1,025,682
Construction in progress	16,128	12,384
	20,445,988	22,143,488
Less accumulated depreciation	(12,795,557)	(13,947,790)
Net investment in property, buildings		
and equipment	\$ 7,650,431	<u>\$ 8,195,698</u>

Estimated cost to complete construction in progress at October 31, 2015, was \$64,513.

(with comparative totals for 2014)

D. POSTRETIREMENT BENEFITS

Retirement severance benefits are provided to all retiring employees. In addition, the Children's Homes provides postretirement health care and term life insurance benefits to certain Children's Homes employees provided they remain employed at the Children's Homes until retirement. These benefits cover four retired employees and two active employees and will not be extended to future employees.

The status of the plan at October 31, 2015 and 2014, was as follows:

	2015	2014
Change in Benefit Obligation:		
Benefit obligation at beginning of year	\$ 1,607,206	\$ 1,580,158
Service cost	12,887	15,194
Interest cost	57,561	66,262
Actual benefit disbursements	(80,366)	(129,299)
Change in assumptions	177,979	129,610
Actuarial (gain)	(146,373)	(54,719)
Benefit obligation at the end of year	<u>\$ 1,628,894</u>	<u>\$1,607,206</u>
Changes in plan assets:		
Fair value of plan assets at beginning of year	\$ -	\$ -
Actual contributions	80,366	129,299
Actual benefit disbursements	(80,366)	(129,299)
Fair value of plan assets at end of year	\$ -	<u>\$</u>
Funded status:		
Benefit obligation	\$1,628,894	\$1,607,206
Net postretirement benefit liability recognized		
in statement of financial position	<u>\$1,628,894</u>	<u>\$1,607,206</u>

The net periodic postretirement benefit costs recognized during the years ended October 31, 2015 and 2014, which are included in salaries and related benefits, are comprised of the following components:

	2015	2014
Service cost (benefits earned during the period)	\$12,887	\$15,194
Interest cost on accumulated postretirement benefit obligation Loss to the extent recognized	57,561 <u>7,718</u>	66,262
	<u>\$78,166</u>	<u>\$82,869</u>

(with comparative totals for 2014)

D. POSTRETIREMENT BENEFITS - Continued

The net periodic postretirement benefit costs of \$78,166 and \$82,869 represent the actuarial present value of projected future benefits attributable to employee service rendered during the years ended October 31, 2015 and 2014, respectively. The Children's Homes does not expect to contribute to its post retirement benefit plan in fiscal 2015.

The net periodic postretirement benefit costs recognized were determined using the weighted - average and assumed annual increases as follows:

	2015	2014
Healthcare costs	8.00%	8.00%
Future compensation levels	3.00%	3.00%
Discount rate	3.85%	3.70%

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

Year Ending October 31	<u>Amount</u>
2016	\$ 84,669
2017	99,531
2018	81,983
2019	92,653
2020	100,985
2021 - 2025	530.586

The Children's Home uses an October 31 measurement date for its postretirement benefit plan.

(with comparative totals for 2014)

D. POSTRETIREMENT BENEFITS - Continued

The health care cost trend rate assumption has a significant effect on the amounts reported. For example, the effect of a 1% increase in the trend rate of the health care cost portion of net periodic postretirement benefit cost for the year ended October 31, 2015 is as follows:

	Health Care Cost Trend Rate			
	8.00%	9.00%	<u>Increase</u>	
Service cost	\$ -	\$ -	\$ -	
Interest cost	48,959	54,709	5,750	
Net periodic postretirement health care benefit cost	<u>\$ 48,959</u>	<u>\$ 54,709</u>	\$ 5,750	
Accumulated postretirement benefit obligation for health care benefits at	¢1 200 500	Φ1 5 C5 700	Φ1.cc 101	
October 31, 2015	<u>\$1,399,588</u>	<u>\$1,565,709</u>	<u>\$166,121</u>	

E. <u>PENSION PLAN</u>

The Children's Homes participates in the retirement program of GuideStone Financial Resources. The plan is a defined contribution plan covering all full-time employees who have completed three years of paid denominational service. The Children's Homes makes contributions to the plan on behalf of eligible employees in amounts equal to 12% of each employee's base salary. According to the plan's provisions, employees may also make certain contributions to the plan. All contributions made to the plan are immediately fully vested to the covered employees.

Under the plan, the value of accumulated benefits is equal to the value of the assets. There is no unfunded value of accrued plan benefits. Pension expense totaled \$200,713 and \$206,501 during the years ended October 31, 2015 and 2014, respectively.

(with comparative totals for 2014)

F. DEFERRED COMPENSATION PLAN

The Children's Homes has a non-elective deferred compensation plan to provide benefits payable to certain management employees at specific future dates, upon termination, retirement, death or disability. Total expense was \$25,303 and \$30,814 during the years ended October 31, 2015 and 2014, respectively. The related liability is included in accounts payable and accrued liabilities in the statement of financial position.

G. CONCENTRATION OF CREDIT RISK

Financial instruments, which potentially subject the Children's Homes to concentrations of credit risk, consist principally of cash and cash equivalents and investments. Cash and cash equivalents at October 31, 2015 and 2014, include demand deposits at financial institutions which management believes are high credit quality financial institutions. The deposits possess credit risk to the extent they exceed federally insured limits. Management believes the exposure to concentrations of credit risk relative to securities is limited due to the Children's Homes investment objectives and policies of maintaining a variety of quality investments. Credit risk also extends to uncollateralized receivables.

H. <u>UNRESTRICTED NET ASSETS</u>

Investment in property contains the book value of fixed assets utilized in the Children's Homes' childcare ministry. Funds are available from these net assets only upon sale or exchange of the related assets.

Designated for operating reserve:

The Board has set aside a designated reserve to supplement budget income. Income and transfers from the reserve supplement funds received from the Cooperative Program and other sources enabling the Children's Homes to maintain its childcare programs, staff and facilities.

Income from the sale of land and large estate gifts have been the primary sources of additions to this reserve. These income sources occur at irregular times, in unpredictable amounts, and cannot be relied upon for current budget funding due to their erratic nature.

(with comparative totals for 2014)

H. UNRESTRICTED NET ASSETS - Continued

The Board's plan is to wisely utilize these funds by continuing to add to the board designated reserve similar revenues if and when received. Maintaining this reserve is necessary so that the annual budget can rely on the income and transfers from this reserve as a stable source of income to meet ongoing operational expenses that are in excess of Cooperative Program support and other budget revenue.

Designated for East Tennessee - Funds from an East Tennessee estate gift have been set aside for the resumption of the Children's Homes' Knoxville area residential program as well as other ministry programs in the East Tennessee region.

I. NET ASSETS RELEASED FROM DONOR RESTRICTIONS

Net assets of \$792,394 were released from donor restrictions by incurring costs and expenses satisfying the restricted purposes or by occurrence of other events specified by donors. The purpose restrictions accomplished were for program services.

J. BENEFICIAL INTERESTS IN TRUSTS

Beneficial interests in trusts represents funds held and administered by trustees in accordance with the terms of various trust instruments and includes both residual and perpetual trusts. Residual trusts are structured to pay a remainder corpus amount in the future. Perpetual trusts are structured to pay ongoing income. This income is either currently paying or will being paying in the future.

The Children's Homes records beneficial interest in trusts at their fair value. At October 31, 2015 and 2014, the fair values are as follows:

	2015	2014
Residual trusts:		
Children's Homes as trustee	\$ 480,373	\$ 498,750
Held by outside trustees	34,146	42,696
Total residual trusts	514,519	541,446
Perpetual trusts held by outside trustees:		
Tennessee Baptist Foundation as trustee	10,901,876	11,289,366
Other trustees	4,234,832	4,340,424
Total perpetual trusts held by outside trustees	15,136,708	15,629,790
Total beneficial interests in trusts		
held by trustees	\$15,651,227	<u>\$16,171,236</u>

During 2015 and 2014, the Children's Homes received interest and dividends of \$564,597 and \$573,576, respectively, on funds held in trust.

(with comparative totals for 2014)

K. FAIR VALUES OF FINANCIAL INSTRUMENTS

Required disclosures concerning the estimated fair value of financial instruments are presented below. The estimated fair value amounts have been determined based on the Children's Homes assessment of available market information and appropriate valuation methodologies. The following table summarizes fair value measurements at October 31, 2015 and 2014, for the assets and liabilities measured at fair value on a recurring basis:

	Assets			
	Measured at	Fair Value Measurements Using		
October 31, 2015	Fair Value	<u>Level 1</u>	Level 2	Level 3
Investments: Mutual funds Certificates of deposit Insurance policy Common stock	\$ 4,126,753 3,521,770 14,240 - 7,662,763	\$4,126,753 3,521,770 - - - - - - - - - - - - - - - - - -	\$ - - - -	\$ - 14,240 - 14,240
Beneficial interests	15,651,228	-	15,651,228	-
October 31, 2014				
Investments:				
Mutual funds	\$ 4,156,583	\$4,156,583	\$ -	\$ -
Certificates of deposit	3,494,119	3,494,119	-	_
Insurance policy	13,487	_	-	13,487
Common stock	46,883	46,883		
	7,711,072	7,697,585	-	13,487
Beneficial interests	16,171,236	-	16,171,236	-

The carrying value of cash equivalents, receivables, and accounts payable and accrued liabilities approximate fair value based on the short-term nature of these instruments.

L. <u>ENDOWMENT FUNDS</u>

The Children's Homes' endowment consists of individual funds established for a variety of purposes and includes donor-restricted endowment funds. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

(with comparative totals for 2014)

L. ENDOWMENT FUNDS - Continued

Interpretation of Relevant Law

The Children's Homes has interpreted SUPMIFA, State of Tennessee's State Uniform Prudent Management of Institutional Funds Act, as requiring the preservation of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Children's Homes classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Fund in a manner consistent with the standard of prudence prescribed by applicable state laws. In accordance with applicable state laws, the Children's Homes considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Children's Homes and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Children's Homes
- The investment policies of the Children's Homes

Endowment Net Asset Composition by Type of Fund as of October 31, 2015

	Unrestricted	Permanently Restricted	<u>Total</u>
Donor-restricted endowment funds Perpetual trusts held by trustees	\$27,815	\$ 3,433,948 	\$ 3,461,763
Total funds	<u>\$27,815</u>	<u>\$18,570,656</u>	\$18,598,471

Endowment Net Asset Composition by Type of Fund as of October 31, 2014

	<u>Unrestricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
Donor-restricted endowment funds Perpetual trusts held by trustees	\$22,729 	\$ 3,410,734 _15,629,790	\$ 3,433,463 _15,629,790
Total funds	<u>\$22,729</u>	<u>\$19,040,524</u>	\$19,063,253

(with comparative totals for 2014)

L. <u>ENDOWMENT FUNDS</u> - Continued

Changes in Endowment Net Assets for the years ended October 31, 2015 and 2014

	<u>Unrestricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
Endowment net assets, October 31, 2013	\$ 17,295	\$ 18,493,384	\$ 18,510,679
Investment return: Investment income Net appreciation (realized and unrealized) Total investment return	20,330 5,434 25,764	505,340 505,340	20,330 510,774 531,104
Contributions		41,800	41,800
Appropriation of endowment assets for expenditure	(20,330)	<u> </u>	(20,330)
Endowment net assets, October 31, 2014	22,729	19,040,524	19,063,253
Investment return: Investment income Net appreciation (depreciation) (realized and unrealized) Total investment return	24,969 5,086 30,055	(522,947) (522,947)	24,969 (517,861) (492,892)
Contributions		53,079	53,079
Appropriation of endowment assets for expenditure	(24,969)		(24,969)
Endowment net assets, October 31, 2015	<u>\$ 27,815</u>	<u>\$18,570,656</u>	\$ 18,598,471

(with comparative totals for 2014)

L. ENDOWMENT FUNDS - Continued

Return Objectives and Risk Parameters

The Children's Homes' investment and spending policies for endowment assets attempts to provide a stream of funding for its programs. Endowment assets include those assets of donor-restricted funds that the Children's Homes must hold in perpetuity. Under this policy, as approved by the Board of Trustees, the endowment assets are invested with the goals of high current return and preservation of capital. The Children's Homes expects its endowment funds to provide the maximum attainable current yield while assuming a minimum level of investment risk.

Strategies Employed for Achieving Objectives

To satisfy its objectives, the Children's Homes relies on a strategy in which investment returns are achieved through current yield (interest and dividends). The Children's Homes does not invest in companies or industries whose known products, services or practices are contrary to the beliefs or practices of Southern Baptists.

Spending Policy and How Investment Objectives Relate to Spending Policy

The Children's Homes has a practice of appropriating the current earnings for distribution annually. In establishing this practice the Children's Homes considered the critical need for annual income as well as the existence of non-endowment investments. This is consistent with the Children's Homes objectives of achieving high current return and preservation of capital.

M. <u>SUBSEQUENT EVENTS</u>

Management has evaluated subsequent events through December 7, 2015, the issuance date of the financial statements, and has determined that there are no subsequent events requiring disclosure.