

|                                 | Budget<br>July 20 | Budget Aug<br>20 | Budget<br>Sept 20 | Budget<br>Oct 20 | Budget<br>Nov 20 | Budget Dec<br>20 | Budget Jan<br>21 | Budget Feb<br>21 | Budget<br>March 21 | Budget<br>April 21 | Budget<br>May 21 | Budget June<br>21 | Budget Ttl<br>FYE 2021 |
|---------------------------------|-------------------|------------------|-------------------|------------------|------------------|------------------|------------------|------------------|--------------------|--------------------|------------------|-------------------|------------------------|
| CONSOLIDATED FYE2021            |                   |                  |                   |                  |                  |                  |                  |                  |                    |                    |                  |                   |                        |
| Ordinary Income/Expense         |                   |                  |                   |                  |                  |                  |                  |                  |                    |                    |                  |                   |                        |
| Income                          |                   |                  |                   |                  |                  |                  |                  |                  |                    |                    |                  |                   |                        |
| 4000 Clinic Revenue             | 550,000           | 600,000          | 625,000           | 625,000          | 625,000          | 625,000          | 800,000          | 750,000          | 800,000            | 812,500            | 812,500          | 812,501           | 8,437,501              |
| 4100 Education Grants Revenue   | 24,666            | 23,000           | 24,666            | 23,000           | 24,666           | 23,000           | 24,666           | 23,000           | 24,666             | 23,000             | 24,666           | 23,000            | 285,996                |
| 4200 Development Revenue        | 81,250            | 91,250           | 116,250           | 86,250           | 186,250          | 451,250          | 1,257,250        | 56,250           | 91,250             | 76,250             | 141,250          | 156,250           | 2,791,000              |
| 4250 Advocacy Revenue           | 0                 | 0                | 0                 | 0                | 0                | 0                | 0                | 0                | 0                  | 0                  | 0                | 0                 | 0                      |
| 4310 Grant-PPFA 2nd Century     | 0                 | 0                | 0                 | 0                | 0                | 0                | 0                | 0                | 0                  | 0                  | 0                | 0                 | 0                      |
| 4311 Grant-PPTNM                | 0                 | 0                | 0                 | 0                | 0                | 0                | 0                | 0                | 0                  | 0                  | 0                | 0                 | 0                      |
| 4303 Endowment Fund Income      | 125,000           | 0                | 0                 | 0                | 0                | 0                | 0                | 0                | 0                  | 0                  | 0                | 0                 | 125,000                |
| 4304 Interest/Dividends         | 0                 | 0                | 0                 | 0                | 0                | 0                | 0                | 0                | 0                  | 0                  | 0                | 0                 | 0                      |
| 4306 Unreal Gain(Loss) Invest   | 0                 | 0                | 0                 | 0                | 0                | 0                | 0                | 0                | 0                  | 0                  | 0                | 0                 | 0                      |
| 4307 Rental Income              | 62,500            | 62,500           | 62,500            | 62,500           | 62,500           | 62,500           | 0                | 0                | 0                  | 0                  | 0                | 0                 | 375,000                |
| Total Income                    | 843,416           | 776,750          | 828,416           | 796,750          | 898,416          | 1,161,750        | 2,081,916        | 829,250          | 915,916            | 911,750            | 978,416          | 991,751           | 12,014,497             |
| Cost of Goods Sold              |                   |                  |                   |                  |                  |                  |                  |                  |                    |                    |                  |                   |                        |
| 5000 Salaries - Staff           | 415,000           | 386,000          | 386,000           | 386,000          | 386,000          | 386,000          | 386,000          | 386,000          | 386,000            | 386,000            | 386,000          | 386,000           | 4,661,000              |
| 5051 Payroll Clearing           | 0                 | 0                | 0                 | 0                | 0                | 0                | 0                | 0                | 0                  | 0                  | 0                | 0                 | 0                      |
| 5100 Payroll Taxes - FICA       | 31,750            | 30000            | 30000             | 30000            | 30000            | 30000            | 30000            | 30000            | 30000              | 30000              | 30000            | 30000             | 361,750                |
| 5200 Payroll Taxes - SUTA       | 650               | 625              | 625               | 500              | 500              | 350              | 2,000            | 1,000            | 650                | 625                | 400              | 400               | 8,325                  |
| 5300 Insurance - Group          | 40,000            | 40,000           | 40,000            | 40,000           | 40,000           | 40,000           | 40,000           | 40,000           | 40,000             | 40,000             | 40,000           | 40,000            | 480,000                |
| 5400 401K Employer Match        | 0                 | 0                | 0                 | 0                | 0                | 0                | 0                | 0                | 0                  | 0                  | 60,000           | 0                 | 60,000                 |
| 5500 401k Administration        | 0                 | 0                | 0                 | 0                | 0                | 0                | 0                | 0                | 0                  | 2,000              | 0                | 0                 | 2,000                  |
| 5600 Insurance - Work Comp      | 1,550             | 1,550            | 1,550             | 1,550            | 1,550            | 1,550            | 1,550            | 1,550            | 1,550              | 1,550              | 1,550            | 1,550             | 18,600                 |
| Total COGS                      | 488,950           | 458,175          | 458,175           | 458,050          | 458,050          | 457,900          | 459,550          | 458,550          | 458,200            | 460,175            | 517,950          | 457,950           | 5,591,675              |
| Gross Profit                    | 354,466           | 318,575          | 370,241           | 338,700          | 440,366          | 703,850          | 1,622,366        | 370,700          | 457,716            | 451,575            | 460,466          | 533,801           | 6,422,822              |
| Expense                         |                   |                  |                   |                  |                  |                  |                  |                  |                    |                    |                  |                   |                        |
| 6100 Program Promotion          | 15,000            | 18,750           | 19,500            | 22,300           | 12,700           | 9,350            | 19,500           | 19,200           | 15,900             | 6,350              | 8,400            | 8,790             | 175,740                |
| 6125 Advocacy/Community Affairs | 435               | 435              | 435               | 435              | 435              | 435              | 465              | 465              | 465                | 465                | 465              | 465               | 5,400                  |
| 6150 Uncollected Patient Fees   | 27,500            | 27,500           | 27,500            | 27,500           | 27,500           | 27,500           | 35,000           | 35,000           | 35,000             | 27,500             | 27,500           | 27,500            | 352,500                |
| 6160 Bad Debt Expense           | 12,000            | 12,000           | 12,000            | 12,000           | 12,000           | 12,000           | 12,000           | 12,000           | 12,000             | 12,000             | 12,000           | 12,000            | 144,000                |
| 6175 Board of Directors Expense | 0                 | 0                | 200               | 0                | 0                | 200              | 0                | 0                | 200                | 0                  | 0                | 200               | 800                    |
| 6200 Cash Short & (Over)        | 0                 | 0                | 0                 | 0                | 0                | 0                | 0                | 0                | 0                  | 0                  | 0                | 0                 | 0                      |
| 6225 Cleaning/Waste Removal     | 5,250             | 5,250            | 5,250             | 5,250            | 5,250            | 5,250            | 5,250            | 5,250            | 5,250              | 5,250              | 5,250            | 5,250             | 63,000                 |
| 6250 Financial Expense          | 5,000             | 5,000            | 5,000             | 5,000            | 5,000            | 5,000            | 5,000            | 5,000            | 5,000              | 5,000              | 5,000            | 5,000             | 60,000                 |
| 6275 Dues, Licenses, & Taxes    | 10,000            | 5,000            | 5,000             | 5,000            | 5,000            | 5,000            | 27,500           | 5,000            | 5,000              | 5,000              | 5,000            | 5,000             | 87,500                 |
| 6300 Insurance - General        | 3,500             | 3,500            | 3,500             | 3,500            | 3,500            | 3,500            | 3,500            | 3,500            | 3,500              | 3,500              | 3,500            | 3,500             | 42,000                 |
| 6307 Insurance - Malpractice    | 15,000            | 15,000           | 15,000            | 15,000           | 15,000           | 15,000           | 16,800           | 16,800           | 16,800             | 16,800             | 16,800           | 16,800            | 190,800                |
| 6350 Lab Fees                   | 10,000            | 10,000           | 10,000            | 10,000           | 10,000           | 10,000           | 10,000           | 10,000           | 10,000             | 10,000             | 10,000           | 10,000            | 120,000                |
| 6375 Med Supply/Instrument      | 150,000           | 150,000          | 150,000           | 150,000          | 150,000          | 150,000          | 150,000          | 150,000          | 150,000            | 150,000            | 150,000          | 150,000           | 1,800,000              |
| 6400 Personnel Retent & Recruit | 2,750             | 2,750            | 2,750             | 2,750            | 2,750            | 6,000            | 2,750            | 2,750            | 2,750              | 2,750              | 2,750            | 2,750             | 36,250                 |
| 6425 Postage & Printing         | 2,000             | 1,000            | 10,000            | 10,000           | 10,000           | 10,000           | 7,500            | 7,500            | 7,500              | 7,500              | 7,500            | 7,500             | 88,000                 |
| 6450 Prof/ Fees - General       | 58,800            | 58,900           | 59,900            | 59,400           | 58,900           | 61,900           | 84,400           | 59,500           | 58,900             | 59,400             | 61,900           | 57,300            | 739,200                |
| 6475 Professional Fees - Audit  | 2,150             | 2,150            | 2,150             | 2,150            | 2,150            | 2,150            | 2,150            | 2,150            | 2,150              | 2,150              | 2,150            | 2,150             | 25,800                 |
| 6482 Professional Fees- MD      | 30,000            | 30,000           | 30,000            | 30,000           | 30,000           | 30,000           | 30,000           | 30,000           | 30,000             | 30,000             | 30,000           | 30,000            | 360,000                |
| 6500 Occupancy-Building         | 20,000            | 20,000           | 20,000            | 20,000           | 20,000           | 20,000           | 20,000           | 20,000           | 20,000             | 20,000             | 20,000           | 20,000            | 240,000                |
| 6525 Repair & Maint - Bldg      | 7,500             | 7,500            | 7,500             | 7,500            | 7,500            | 7,500            | 7,500            | 7,500            | 7,500              | 7,500              | 7,500            | 7,500             | 90,000                 |
| 6550 Repair & Maint - Equip     | 10,000            | 10,000           | 10,000            | 10,000           | 10,000           | 10,000           | 10,000           | 10,000           | 10,000             | 10,000             | 10,000           | 10,000            | 120,000                |
| 6575 Supplies                   | 25,000            | 20,000           | 20,000            | 20,000           | 20,000           | 20,000           | 20,000           | 20,000           | 20,000             | 20,000             | 20,000           | 20,000            | 245,000                |
| 6625 Telephone Expense          | 8,000             | 8,000            | 8,000             | 8,000            | 8,000            | 8,000            | 8,000            | 8,000            | 8,000              | 8,000              | 8,000            | 8,000             | 96,000                 |
| 6650 Training & Travel          | 20,000            | 20,000           | 20,000            | 20,000           | 20,000           | 20,000           | 20,000           | 20,000           | 20,000             | 20,000             | 20,000           | 20,000            | 240,000                |
| 6675 Depreciation               | 35,000            | 35,000           | 35,000            | 35,000           | 35,000           | 35,000           | 35,000           | 35,000           | 35,000             | 35,000             | 35,000           | 35,000            | 420,000                |
| 6800-DLH Ops Exp                | 20,000            | 20,000           | 20,000            | 20,000           | 20,000           | 20,000           | 7,500            | 7,500            | 7,500              | 7,500              | 7,500            | 7,500             | 165,000                |
| Total Expense                   | 494,885           | 487,735          | 498,685           | 500,785          | 490,685          | 493,785          | 539,815          | 492,115          | 488,415            | 471,665            | 476,215          | 472,205           | 5,906,990              |
| Net Ordinary Income             | (140,419)         | (169,160)        | (128,444)         | (162,085)        | (50,319)         | 210,065          | 1,082,551        | (121,415)        | (30,699)           | (20,090)           | (15,749)         | 61,596            | 515,832                |

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