

Learning Matters
FY 19-20

		Acct #	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
Teaching Program Revenue			\$25,430.24	\$31,207.07	\$29,607.04	\$27,992.13	\$38,077.75	\$35,901.55	\$16,771.67	\$41,860.67	\$64,739.68	\$46,294.83	\$47,493.82	\$51,155.73	\$456,532.17
School Contract Revenue		4174	-	2,200.00	2,200.00	2,200.00	2,200.00	2,200.00	2,200.00	2,200.00	2,200.00	2,200.00	2,200.00	-	\$22,000.00
Consulting / Advocacy		4173	200.00	200.00	300.00	300.00	300.00	200.00	200.00	200.00	200.00	200.00	500.00	200.00	3,000.00
Assessment Program Revenue		4172	15,471.00	15,471.00	15,471.00	15,471.00	15,471.00	15,471.00	15,471.00	15,471.00	15,471.00	15,471.00	15,471.00	15,471.00	185,652.00
Unrestricted Contributions		4300	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	10,000.00	10,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	20,000.00
Grants		4110	-	-	-	-	5,000.00	-	10,000.00	-	5,000.00	-	5,000.00	-	40,000.00
Misc		4500	-	-	-	-	-	-	-	-	-	-	-	-	-
In Kind															
Total Revenue			\$44,101.24	\$52,078.07	\$50,578.04	\$48,963.13	\$64,048.75	\$63,772.55	\$54,642.67	\$62,731.67	\$90,610.68	\$67,165.83	\$73,664.82	\$69,826.73	\$727,184.17
Expenses:															
Teaching Salaries		5000	14,375.56	16,459.20	15,794.45	14,985.55	20,867.15	20,355.65	9,235.30	23,376.10	36,547.10	26,157.70	27,434.65	29,992.40	255,580.81
Contract Assessment salaries		calculation	-	1,348.50	1,240.00	1,240.00	1,240.00	620.00	1,240.00	1,240.00	930.00	1,240.00	620.00	-	10,958.50
Assessment Salary		trans detail tab	5000	10,725.00	10,725.00	10,725.00	10,725.00	10,725.00	10,725.00	10,725.00	10,725.00	10,725.00	10,725.00	10,725.00	128,700.00
Total Program Salaries			25,100.56	28,532.70	27,759.45	26,950.55	32,832.15	31,700.65	21,200.30	35,341.10	48,202.10	38,122.70	38,779.65	40,717.40	395,239.31
Administrative Salaries		5100	15,814.00	15,814.00	15,814.00	15,814.00	15,814.00	15,814.00	15,814.00	15,814.00	15,814.00	15,814.00	15,814.00	15,814.00	189,768.00
			40,914.56	44,346.70	43,573.45	42,764.55	48,646.15	47,514.65	37,014.30	51,155.10	64,016.10	53,936.70	54,593.65	56,531.40	585,007.31
General & Administrative Expenses															
Payroll Taxes		calculation	5500	3,202.58	3,465.14	3,402.30	3,337.96	3,780.53	3,689.06	2,884.56	3,961.41	4,940.37	4,165.61	4,213.41	45,404.57
Bank Service Charges		6125	938.85	938.85	962.16	977.70	1,024.32	1,055.40	1,063.17	1,094.25	1,125.33	1,148.64	1,164.18	1,164.18	12,657.03
Dues and Subscriptions		6165	-	-	399.00	-	-	-	-	225.00	-	-	-	250.00	874.00
Equipment Rental		6175	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	3,000.00
Disability Insurance		6195	134.78	145.94	143.58	139.72	155.15	149.02	114.28	157.78	199.12	164.52	165.42	171.72	1,841.03
Accounting Fees		6210	50.00	50.00	5,050.00	5,050.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	10,600.00
Contract Labor		None expected	6215	-	-	-	-	-	-	-	-	-	-	-	-
Legal Fees		None expected	6220	-	-	-	-	-	-	-	-	-	-	-	-
Licenses and Permits		6235	-	-	-	-	-	-	-	250.00	-	-	-	-	250.00
Postage and Delivery		6255	85.00	210.00	-	197.00	210.00	-	85.00	210.00	-	85.00	210.00	-	1,292.00
Printing and Reproduction		6265	322.00	72.00	72.00	322.00	72.00	72.00	322.00	72.00	72.00	322.00	72.00	72.00	1,864.00
Payroll Services		6286	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	3,600.00
Rent		6295	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	9,000.00
Repairs - Building, computer, equipment		6320, 6330	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
Telecommunications		6345	360.00	360.00	360.00	360.00	360.00	360.00	360.00	360.00	360.00	360.00	360.00	360.00	4,320.00
Conference and Training		6360	293.65	193.65	293.65	193.65	193.65	293.65	293.65	293.65	193.65	1,443.65	293.65	193.65	4,173.80
Meals and Entertainment		6375	75.00	-	75.00	-	75.00	700.00	75.00	-	75.00	-	75.00	-	1,150.00
Travel		6380	-	-	-	-	-	-	-	-	-	-	-	-	-
Gifts		6386	-	50.00	-	75.00	-	300.00	-	-	75.00	-	-	75.00	575.00
Outside Services		6390	-	-	1,000.00	-	-	-	1,000.00	-	-	-	1,000.00	-	3,000.00
Background check expense		6391	32.50	32.65	65.15	32.65	32.65	65.15	32.65	65.15	32.65	32.65	65.15	-	489.00
Liability Insurance		6410	-	-	1,700.00	-	4,100.00	-	-	-	-	-	-	-	5,800.00
Office Supplies		6550	600.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	3,900.00
Assessment (Testing) Materials		6671	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000.00
Teaching Materials		6672	1,325.00	3,631.00	1,135.00	585.00	340.00	340.00	340.00	340.00	340.00	340.00	340.00	340.00	9,396.00
Technology - operating		6673	440.00	1,385.00	305.00	7,305.00	305.00	504.00	305.00	484.00	530.00	305.00	485.00	305.00	12,658.00
Professional development		7200	-	-	-	-	-	-	-	-	-	-	-	-	-
Website upgrade		7221	-	-	-	-	-	-	-	-	-	-	-	-	-
Total General & Administrative Expenses			50,623.92	57,030.93	60,686.29	63,490.24	61,494.46	57,242.93	46,089.60	60,868.34	74,159.21	64,503.76	65,237.46	66,024.60	727,451.74
			-	-	-	-	-	-	-	-	-	-	-	-	-
Fundraising and Marketing Expenses															
Marketing Materials		6780	750.00	750.00	750.00	750.00	750.00	3,750.00	750.00	750.00	250.00	250.00	250.00	250.00	10,000.00
Major Fundraising Event		7240	-	-	8,000.00	-	-	-	-	-	-	-	-	-	8,000.00
Donor Cultivation Expenses		7250	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
Total Development Expenses			800.00	800.00	8,800.00	800.00	800.00	3,800.00	800.00	800.00	300.00	300.00	300.00	300.00	18,600.00
Other Expenses		8015	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Expenses			51,423.92	57,830.93	69,486.29	64,290.24	62,294.46	61,042.93	46,889.60	61,668.34	74,459.21	64,803.76	65,537.46	66,324.60	746,051.74
Net Income(Loss)			(7,322.69)	(5,752.86)	(18,908.25)	(15,327.10)	1,754.30	2,729.62	7,753.06	1,063.33	16,151.46	2,362.07	8,127.36	3,502.14	(\$18,867.57)