Form

Department of the Treasury

** PUBLIC DISCLOSURE COPY **

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

benefit trust or private foundation)

OMB No 1545-0047 Open to Public Inspection

▶ The organization may have to use a copy of this return to satisfy state reporting requirements. and ending JUL 1, 2010 JUN 30, 2011 A For the 2010 calendar year, or tax year beginning D Employer identification number C Name of organization Check If FISK UNIVERSITY Name change 62-0202000 Doing Business As Initial return Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Termin-(615)329-8500 1000 17TH AVENUE Amende return 26,443,519. G Gross receipts \$ City or town, state or country, and ZIP + 4 Applica-NASHVILLE, TN 37208 H(a) Is this a group return pendina F Name and address of principal officer: CLANCY ROBERTS Yes X No for affiliates? 1000 17TH AVENUE, NASHVILLE, 37208 H(b) Are all affiliates included? I Tax-exempt status: X 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or If "No." attach a list. (see instructions) J Website: ► WWW.FISK.EDU **H(c)** Group exemption number ▶ Association X Other ► INSTI L Year of formation: 1867 M State of legal domicile: TN K Form of organization: Corporation Trust Part I | Summary Briefly describe the organization's mission or most significant activities: FISK UNIVERSITY PRODUCES Activities & Governance GRADUATES FROM DIVERSE BACKGROUNDS WITH THE INTEGRITY AND INTELLECT if the organization discontinued its operations or disposed of more than 25% of its net assets. 26 Number of voting members of the governing body (Part VI, line 1a) 26 Number of independent voting members of the governing body (Part VI, line 1b) <u>631</u> Total number of individuals employed in calendar year 2010 (Part V, line 2a) 5 2 6 Total number of volunteers (estimate if necessary) Ō. 7 a Total unrelated business revenue from Part VIII, column (C), line 12 0. b Net unrelated business taxable income from Form 990-T, line 34 **7**b **Prior Year Current Year** 10,775,358 11,914,376. Contributions and grants (Part VIII, line 1h) 10,412,034 10,592,138. Program service revenue (Part VIII, line 2g) 105,964 77,798. Investment income (Part VIII, column (A), lines 3, 4, and 7d) 3,859,207. 4,166,984 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 25,460,340 26,443,519. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 4.594.818. 3,889,647 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. Benefits paid to or for members (Part IX, column (A), line 4) 10,909,951. 11,565,744. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising fees (Part IX, column (A), line 11e) 684,109. **b** Total fundraising expenses (Part IX, column (D), line 25) 12,774,392. 14,400,363. Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) 28,229,783 29,905,132. Total expenses. Add lines 13-17 (must equal Part 1X, column (A), line 25) Revenue less expenses. Subtract line 18 from line 12 -2,769,443. -3,461,613. **Beginning of Current Year End of Year** 8 107,539,550 105,843,214. 20 Total assets (Part X, line 16) FEB 17 2012 19,025,140. 20,168,854. Total liabilities (Part X. line 26) ŝ 85,674,360. 88,514,410. 22 Net assets or fund balances. Subtract line: 21-from-line-20 Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Sign CLANCY ROBERTS Here Type or print name and title Print/Type preparer's name Proparer's signatur Paid RICHARD M. WINSTEAD CROSSLIN & ASSOCIATES, P.C. Preparer Firm's EIN Firm's name Firm's address 2525 WEST END AVE, SUITE 1100 Use Only TN 37203 Phone no. (615) NASHVILLE.

LHA For Paperwork Reduction Act Notice, see the separate instructions. SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

May the IRS discuss this return with the preparer shown above? (see instructions)

Form 990 (2010)

X Yes L

4d Other program services. (Describe in Schedule O.)

(Expenses \$ including grants of \$) (Revenue \$

Total program service expenses

24,442,172.

Form 990 (2010) FISK UNIVERSITY
Part IV Checklist of Required Schedules

| • | | | Yes | No |
|----------|---|----------|----------|--|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | 1 | x | |
| 2 | If "Yes," complete Schedule A Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| Ū | public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| · | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | х |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | ŀ |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | |
| | Schedule D, Part III | 8 | X | <u> </u> |
| 9 | Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide | | | |
| | credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | <u> </u> |
| 10 | Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? | | ,, | |
| | If "Yes," complete Schedule D, Part V | 10 | X | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | i |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | 44. | х | |
| h | Part VI | 11a | 1 | |
| D | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | х |
| | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | 110 | <u> </u> | |
| Ŭ | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | х | |
| ď | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | Х |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | X | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | X |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI, XII, and XIII | 12a | X | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | ٠,, |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional | 12b | 7 | X |
| | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | X | X |
| | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | |
| D | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV | 14b | | x |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization | 140 | | |
| 15 | or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV | 15 | | х |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals | <u> </u> | | |
| | located outside the United States? If "Yes," complete Schedule F, Parts III and IV | 16 | | Х |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | Х |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | X |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | |
| | complete Schedule G, Part III | 19 | | X |
| 20a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H | 20a_ | | X |
| þ | If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that | | | |
| | operate one or more hospitals must attach audited financial statements (see instructions) | 20b | | <u> </u> |
| | | Form | 990 (| 2010) |

| Form | n 990 (2010) FISK UNIVERSITY 62-020 | <u> 2000</u> | Р | age 4 |
|--------|---|--------------|--|--------------|
| Pa | rt IV Checklist of Required Schedules (continued) | | | |
| ` | | | Yes | No |
| 21 | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the | | | |
| | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |
| 22 | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, | | | |
| | column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | Х | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | X | L |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | 1 |
| | Schedule K If "No", go to line 25 | 24a | | Х |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | <u> </u> |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | 1 | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | ļ | ļ |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a | | | ۱., |
| | disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | ļ | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | l | | _V |
| | Schedule L, Part I | 25b | | X |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified | | | x |
| | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | | <u> </u> |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | Ì |] | |
| | contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete | | | x |
| - | Schedule L, Part III | 27 | | |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| _ | instructions for applicable filing thresholds, conditions, and exceptions) A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | х |
| a b | | 28b | | X |
| | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | 200 | | |
| · | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | х |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | <u>-</u> - | | |
| •• | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | |
| - | If "Yes," complete Schedule N, Part I | 31 | | х |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |

a Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of Yes X No section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? 36 If "Yes," complete Schedule R, Part V, line 2

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I

35 Is any related organization a controlled entity within the meaning of section 512(b)(13)?

34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O

Х

X

34 35

36

37

| Par | t V Statements Regarding Other IRS Filings and Tax Compliance | 000 | | age • |
|------------|---|-----|----------------|--|
| rai | Check if Schedule O contains a response to any question in this Part V | | | |
| • | Check it Schedule O contains a response to any question in this Fart v | | г . | <u> </u> |
| | Enter the number reported in Box 3 of Form 1096. Enter -0: if not applicable 1a 91 | | Yes | No_ |
| | 0 | | | |
| | Enter the number of Forms W-2G included in line 1a Enter 0 if not applicable | | ĺ | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | ١ | x | |
| | (gambling) winnings to prize winners? | 1c | | <u> </u> |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | |
| | filed for the calendar year ending with or within the year covered by this return 2a 631 | t | x | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | <u> </u> | - |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions) | ١. | | - V |
| | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | | X |
| | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O | 3b_ | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a | ١. | | ₩. |
| | financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | <u> </u> | X |
| b | If "Yes," enter the name of the foreign country: | | | |
| | See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. | l _ | | ٠. |
| | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | <u> </u> | X |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | _ |
| | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | 5c | \vdash | |
| 6 a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit | _ | | ₩. |
| | any contributions that were not tax deductible? | 6a | - | X |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | | ł | |
| | were not tax deductible? | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | l _ | | х |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | | _ | _ |
| | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required | l _ | | x |
| | to file Form 8282? | 7c | | <u> </u> |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | l _ | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | _ | _ |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | - | |
| | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting | ١ _ | | |
| _ | organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? | 8 | - | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | |
| a | Did the organization make any taxable distributions under section 4966? | 9a | | |
| | Did the organization make a distribution to a donor, donor advisor, or related person? | 9b | | - |
| 10 | Section 501(c)(7) organizations. Enter. | 1 | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | ł | | |
| | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | ł | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | |
| a | Gross income from members or shareholders 11a | ł | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | |
| 40- | amounts due or received from them) [11b] Continue 4047(AV4) when experiments the reliable trusts to the experiment of the Form 200 in liquid Form 10412 | 120 | 1 | |
| | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? If "Yes." enter the amount of tax-exempt interest received or accrued during the year | 12a | | |
| | | 1 | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | 120 | \vdash | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | \vdash |
| 1- | Note. See the instructions for additional information the organization must report on Schedule O. | 1 | | 1 |
| D | Enter the amount of reserves the organization is required to maintain by the states in which the | | | |
| _ | organization is licensed to issue qualified health plans 13b | 1 | ļ | |
| | Enter the amount of reserves on hand | 14- | - | X |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | —— | <u> </u> |

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

14b

Form 990 (2010) FISK UNIVERSITY 62-0202000 Page
Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response

On the last the describe the argumentances processes or changes in Schedule O. See instructions

| ٠ | to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Scriedule O. See instructions | | | |
|------------|---|-----------|----------|--|
| | Check if Schedule O contains a response to any question in this Part VI | | | X |
| <u>Sec</u> | tion A. Governing Body and Management | | | |
| | | | Yes | No |
| 1a | | 26 | | |
| b | Enter the number of voting members included in line 1a, above, who are independent | 26 | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | |
| | officer, director, trustee, or key employee? | 2 | | X |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | |
| | of officers, directors or trustees, or key employees to a management company or other person? | 3 | | X |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | X |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | X |
| 6 | Does the organization have members or stockholders? | 6 | | X |
| 7a | Does the organization have members, stockholders, or other persons who may elect one or more members of the | | | |
| | governing body? | 7a | | X |
| b | Are any decisions of the governing body subject to approval by members, stockholders, or other persons? | 7b | | Х |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year | | | |
| | by the following. | | | |
| а | The governing body? | 8a | X | $ldsymbol{ld}}}}}}$ |
| b | Each committee with authority to act on behalf of the governing body? | 8b | X | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | | |
| | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | X |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | | |
| | | | Yes | No |
| 10a | Does the organization have local chapters, branches, or affiliates? | 10a | | X |
| b | If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, | | 1 | |
| | and branches to ensure their operations are consistent with those of the organization? | 10b | | |
| 11a | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form? | 11a | Х | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | |
| 12a | Does the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | X | |
| b | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise | | | |
| | to conflicts? | 12b | <u> </u> | |
| С | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | | l | |
| | ın Schedule O how this is done | 12c | | |
| 13 | Does the organization have a written whistleblower policy? | 13 | X | |
| 14 | Does the organization have a written document retention and destruction policy? | 14 | X | <u> </u> |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | l | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | 1 | |
| а | The organization's CEO, Executive Director, or top management official | 15a | | |
| b | Other officers or key employees of the organization | 15b | X | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions) | | 1 | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | | | |
| | taxable entity during the year? | 16a | 4 | X |
| b | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation | | | |
| | ın joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's | | | 1 |
| | exempt status with respect to such arrangements? | 16b | | |
| <u>Sec</u> | tion C. Disclosure | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ►TN | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available. | ole for | | |
| | public inspection. Indicate how you make these available. Check all that apply. | | | |
| | Own website | | | |
| 19 | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy | , and fin | ancial | |
| | statements available to the public. | | _ | |
| 20 | State the name, physical address, and telephone number of the person who possesses the books and records of the organ | zation: | ▶ | |
| | CLANCY ROBERTS - 615-329-8604 | | | |
| | 1000 17TH AVENUE, NASHVILLE, TN 37208 | | | |

Page 7

Part VIII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation.
 Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors: institutional trustees: officers: key employees: highest compensated employees: and former such persons.

| (A) | (B) | (C) | | | | | (D) | (E) | (F) | | |
|--------------------------|--|--------------------|--------------------------------|-----------------|-----|-------------------------------|-----|--|--|--|--|
| Name and Title | Average | ١. | Position check all that apply) | | | | | Reportable | Reportable | Estimated | |
| | hours per week (describe hours for related organizations in Schedule O) | rustee or director | Institutional frustee | Officer Officer | | Highest compensated demployee | | compensation from the organization (W-2/1099-MISC) | compensation from related organizations (W-2/1099-MISC) | amount of other compensation from the organization and related organizations | |
| CAMILLE BENBOW | | | | | | | | | | | |
| TRUSTEE | 1.00 | X | | | Ì | | İ | 0. | 0. | 0. | |
| JOHN BLUFORD | | | | | | | | | | | |
| TRUSTEE | 1.00 | X | | | | | | 0. | 0. | 0 | |
| BARBARA BOWLES | | | | | | | | | | | |
| TRUSTEE | 1.00 | X | | | | | | 0. | 0. | 0 | |
| ALMA ARRINGTON BROWN | | | | | | | | | • | | |
| TRUSTEE | 1.00 | X | | | | | L | 0. | 0. | 0 . | |
| LINDA COLEMAN | | | | | | | | | _ | | |
| TRUSTEE | 1.00 | X | | | L., | | L | 0. | 0. | 0 | |
| WARREN COLLINS | | l | | | | | | | _ | | |
| TRUSTEE | 40.00 | X | | $oxed{oxed}$ | | Ш | | 131,646. | 0. | 0 | |
| CHERYL DANIEL | 1 00 | ١ | | | | | | | _ | | |
| TRUSTEE | 1.00 | X | | | | | | 0. | 0. | 0 | |
| ADENIKE DAVIDSON | 1 00 | ٠, | | | ŀ | | | 0. | 0. | 0 | |
| TRUSTEE HOWARD GENTRY JR | 1.00 | X | _ | \vdash | | Н | | 0. | 0. | 0 | |
| TRUSTEE | 1.00 | x | | | | | | 0. | 0. | 0 | |
| EDWARD GEORGE | 1.00 | ₽ | ⊢ | H | _ | Н | | 0. | 0. | 0 | |
| TRUSTEE | 1.00 | X | l | | | | | 0. | 0. | 0 | |
| EDDIE D HAMILTON | 1.00 | <u> </u> | ┢ | Н | | Н | | | | | |
| TRUSTEE | 1.00 | x | | | | | | 0. | 0. | 0 | |
| ROBERT I HANFLING | | <u> </u> | | | _ | Н | | | | | |
| TRUSTEE | 1.00 | x | | | | | | 0. | 0. | 0 | |
| KASE L LAWAL | | T | Ì | | | | | | | | |
| TRUSTEE | 1.00 | Х | | | | | | 0. | 0. | 0 | |
| ROBERT L MALLETT | | | | | | | | | | | |
| TRUSTEE | 1.00 | X | | | | | | 0. | 0. | 0 | |
| PATRICIA CASTLES MEADOWS | | | | | | | | | | | |
| TRUSTEE | 1.00 | X | | | L | | L | 0. | 0. | 0 | |
| LESLIE MEEK | | | | | | | | | | | |
| TRUSTEE | 1.00 | X | | | | | | 0. | 0. | 0 | |
| JOAN THOMPSON MOBLEY | | | | | | | | | | | |
| TRUSTEE | 1.00 | Х | | | L | | | 0. | 0. | 0 | |

| Part VII Section A. Officers, Directors, Tr | ustees, Key Eı | nplo | oyee | s, a | nd l | High | est | Compensated Employ | ees (continued) | | | |
|--|-------------------|--------------------------------|-----------------------|----------|--------------|---------------------------------|--------|--------------------------|--------------------|------|----------------------|-----------|
| (A) | (B) | | | ((| C) | | | (D) | (E) | | (F) | |
| Name and title | Average | | Position | | Reportable | Reportable | Es | Estimated | | | | |
| | hours per | (cl | neck | c all 1 | that | app | ly) | compensation | compensation | ar | nount | of |
| | week | <u>ة</u> | | | | | | from | from related | | other | |
| | (describe | ig i | | | l | _ | | the | organizations | | pensa | |
| | hours for related | 50 90 | ig Eg | | | sate | | organization | (W-2/1099-MISC) | | rom the | |
| | organizations | truste | 翼 | | ag | E E | | (W-2/1099-MISC) | | • | janizati d relati | |
| | in Schedule | Individual trustee or director | Institutional trustee | <u>_</u> | 읕 | st co | ia i | | | | anızatı | |
| | 0) | μğ | Instri | Officer | Key employee | Highest compensated employee | Former | | | J.g. | u nzum | 5.10 |
| GREGG F MORTON | | \vdash | T | | | T | | | | | | |
| TRUSTEE | 1.00 | Х | | | | | | 0. | 0. | | | 0. |
| ROBERT NORTON | | | | | | | | | | | | |
| TRUSTEE | 1.00 | Х | | | | | | 0. | 0. | | | 0. |
| HAZEL O'LEARY | | | | | ĺ | | | | _ | | | _ |
| PRESIDENT AND TRUSTEE | 40.00 | Х | L | X | X | X | | 231,975. | 0. | | | 0. |
| P ANDREW PATTERSON | 1 | | | | | | | | _ | | | _ |
| TRUSTEE | 1.00 | X | | | | | | 0. | 0. | | | 0. |
| MICHAEL REEVES | | | | | l | | | _ | _ | | | |
| TRUSTEE | 1.00 | X | | <u> </u> | L | | | _0. | 0. | | | <u>0.</u> |
| SHAYLA SHANE | 1 | | | | | | | | _ | | | _ |
| TRUSTEE | 1.00 | Х | | | | <u> </u> | | 0. | 0. | | | 0. |
| WILLIS B SHEFTALL JR | | l | | | | | | | • | | | _ |
| TRUSTEE | 1.00 | Х | _ | <u> </u> | _ | <u> </u> | | 0. | 0. | | | 0. |
| TAMARA STALLWORTH | 1 | l | | | 1 | | | | | | | ^ |
| TRUSTEE | 1.00 | Х | _ | | <u> </u> | <u> </u> | _ | 0. | 0. | | | 0. |
| PERIAN STRANG | 1 | l | | | l | | | | | | | • |
| TRUSTEE | 1.00 | Х | | | | <u></u> | | 0. | 0. | | | 0. |
| 1b Sub-total | | | | | | | | 363,621. | 0. | | ^ ^ | 0. |
| c Total from continuation sheets to Part V | II, Section A | | | | | | | 523,253. | 0. | | 8,2 | |
| d Total (add lines 1b and 1c) | | | | | | <u> </u> | | 886,874. | 0. | 2 | 8,2 | 84. |
| 2 Total number of individuals (including but r | not limited to th | ose | liste | ed al | bove | e) wł | no re | eceived more than \$100 | ,000 in reportable | | | _ |
| compensation from the organization | | | | | | | | | | | | 3 |
| | | | | | | | | | ı | | Yes | No |
| 3 Did the organization list any former officer | • | stee | , ke | y em | plo | yee, | or h | ighest compensated er | nployee on | | | |
| line 1a? If "Yes," complete Schedule J for s | such individual | | | | | | | | | 3 | Ш | _X_ |
| 4 For any individual listed on line 1a, is the s | | | | | | | | • | the organization | | | |
| and related organizations greater than \$15 | 0,000? If "Yes, | " co | mple | ete S | Sche | eduk | e J f | or such individual | | 4 | Х | |
| 5 Did any person listed on line 1a receive or | accrue comper | nsat | ion f | from | any | unr/ | elat | ed organization or indiv | idual for services | | | |

rendered to the organization? If "Yes," complete Schedule J for such person **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization.

| (A) Name and business address | (B) Description of services | (C) Compensation |
|---|-----------------------------|----------------------------|
| THOMPSON HOSPITALITY | | |
| 1000 17TH AVENUE NORTH, NASHVILLE, TN 37208 | FOOD SERVICES | 1,020,382. |
| ROCK CITY CONSTRUCTION | CONSTRUCTION | |
| PO BOX 607, FRANKLIN, TN 37065 | SERVICES | 846,705. |
| NASHVILLE ELECTRIC SERVICE | | |
| 1214 CHURCH STREET, NASHVILLE, TN 37246 | UTILITY SERVICES | 782,794. |
| HONEYWELL, INC, 12490 COLLECTIONS CENTER | | |
| DRIVE, CHICAGO, IL 60693 | MAINTENANCE SERVICES | 520,010. |
| GCA SERVICES GROUP | | |
| 4726 WESTERN AVENUE, KNOXVILLE, TN 37921 | JANITORIAL SERVICES | 285,264. |
| 2 Total number of independent contractors (including but not limited to those liste | | |

\$100,000 in compensation from the organization
SEE PART VII, SECTION A CONTINUATION SHEETS

| Form 990 (2010) FISK UNIV | EKSITY_ | | | | | | | | 62-020 | 2000 |
|--|-------------------------|---------------------------------|-----------------------|--------------|--------------|--|-----|--|--|---|
| Part VII Section A. Officers, Directors, Tru | stees, Key Er | mplo | yee | s, a | nd F | ligh | est | Compensated Employ | ees (continued) | |
| (A) Name and title | (B) Average hours | erage Posr ours (check all t | | | | | ly) | (D) Reportable compensation | (E) Reportable compensation | (F) Estimated amount of |
| | per week | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee Former | | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | other compensation from the organization and related organizations |
| ARNOLD BURGER VICE PROVOST FOR ACADEMIC INITIATIVE | 40.00 | | | х | | | | 145,854. | 0. | 5,097 |
| CLANCY ROBERTS /P FOR FINANCE AND CFO | 40.00 | | | х | | | | 96,543. | 0. | 4,900 |
| PRINCILLA EVANS-MORRIS INTERIM EXECUTIVE VICE PRESIDENT & P | 40.00 | | | x | | | | 84,164. | 0. | 13,787 |
| EDWINA HAMBY INTERIM VP OF INSTITUTIONAL ADVANCEM | 40.00 | | | х | | | | 28,767. | 0. | 0 |
| AICHAEL SELF /P FOR INSTITUTIONAL RESEARCH AND AS | 40.00 | | | х | | | | 89,708. | 0. | 0 |
| JASON MERIWETHER VP OF STUDENT ENGAGEMENT AND ENROLLM | 40.00 | | | х | | | | 78,217. | 0. | 4,500 |
| | | | | | | | | | | |
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| | | | | <u> </u> | - | | | | | , |
| Total to Part VII, Section A, line 1c | | | | <u> </u> | <u> </u> | | l | 523,253. | | 28,284 |

62-0202000

| • | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
|--|---------------|--|--------------------------|----------------------|--|--|---|---|
| Contributions, gifts, grants and other similar amounts | b c d | Federated campaigns Membership dues Fundraising events Related organizations Government grants (contribut | 1a | 8124801. | | | | 010, 01011 |
| Contribution and other sir | f g | All other contributions, gifts, gran similar amounts not included abo | ts, and ve 1f | 3789575. | 11,914,376. | | | |
| | 2 a b | TUITION AND FEE | | Business Code 611310 | 10,592,138. | 10,592,138. | | |
| Program Service Revenue | d e f | All other program service reve | | | | | | |
| | 3 4 | Total. Add lines 2a-2f Investment income (including other similar amounts) Income from investment of ta | · | • | 77,798. | | | 77,798. |
| | 5 6 a b | Royalties Gross Rents Less: rental expenses | (i) Real | (II) Personal | | | | |
| | | Rental income or (loss) Net rental income or (loss) Gross amount from sales of assets other than inventory | (i) Securities | (II) Other | | | | |
| | С | Less: cost or other basis and sales expenses Gain or (loss) | | | | | | |
| Other Revenue | 8 a | Net gain or (loss) Gross income from fundraisin including \$ contributions reported on line Part IV, line 18 Less' direct expenses | of 1c). See a b | | | | | |
| | 9 a | Net income or (loss) from fund Gross income from gaming ac Part IV, line 19 | ctivities. See | | <u>. </u> | | | |
| | c 10 a | Less: direct expenses Net income or (loss) from gam Gross sales of inventory, less and allowances Less. cost of goods sold | • | > | | | | |
| | 11 a | Miscellaneous Revenu AUXILLIARY INCO | s of inventory | Business Code 900099 | 2821199. | 2821199. | | |
| | b d | All other revenue | | 900099 | 1038008. 3859207. | 1038008. | | |
| | 12 12 | Total. Add lines 11a-11d Total revenue. See instructions. | | | 26,443,519. | 14,451,345. | 0. | 77,798. |

Form 990 (2010) FISK UNIVERSI Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

| | All other organizations must con | nplete column (A) but are | | |) |
|--------|--|---------------------------|------------------------------|-------------------------------------|-----------------------------------|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21 | | | | <u> </u> |
| 2 | Grants and other assistance to individuals in the U.S. See Part IV, line 22 | 4,594,818. | 4,594,818. | | |
| 3 | Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, trustees, and key employees | 889,374. | 277,500. | 611,874. | |
| 6 | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) | 003,371. | 277,300. | 011,071. | |
| 7 | Other salaries and wages | 8,302,313. | 6,780,210. | 1,119,463. | 402,640. |
| 8 | Pension plan contributions (include section 401(k) | 0,302,313. | 0,700,210 | 1,113,403. | 402,010. |
| | and section 403(b) employer contributions) | 1 712 440 | 1 260 077 | 200 512 | 42.050 |
| 9 | Other employee benefits | 1,713,449. | 1,360,077. 4,141. | 309,513. | 43,859. |
| 10 | Payroll taxes | 4,815. | 4,141. | 0/4. | |
| 11 | Fees for services (non-employees) | | | | |
| a | Management | 649,469. | 396. | 599,073. | 50,000. |
| b b | Legal Accounting | 175,131. | 149,566. | 25,565. | 30,000. |
| | Lobbying | 27372324 | 115,3000 | 23,3031 | |
| ۵ | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | -7,455. | -15,867. | 728. | 7,684. |
| g | Other | <u>-</u> | | | <u> </u> |
| 12 | Advertising and promotion | 28,287. | 26,635. | 1,652. | |
| 13 | Office expenses | 532,736. | 458,007. | 57,327. | 17,402. |
| 14 | Information technology | 2,102. | 5,686. | -3,584. | |
| 15 | Royalties | | | | |
| 16 | Occupancy | 1,192,467. | 899,084. | 293,383. | |
| 17 | Travel | 534,813. | 501,647. | 28,138. | 5,028. |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | 77,144. | 67,985. | 6,101. | 3,058. |
| 20 | Interest | 566,254. | 478,802. | 87,452. | |
| 21 | Payments to affiliates | | | , | |
| 22 | Depreciation, depletion, and amortization | 2,683,895. | 2,308,150. | 375,745. | |
| 23 | Insurance | 365,779. | 242,256. | 123,523. | |
| 24 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O.) | | | | |
| а | CONTRACT SERVICES | 1,956,708. | 1,442,643. | 459,312. | 54,753. |
| b | REPAIRS AND MAINTENANCE | 1,283,798. | 994,781. | 288,973. | 44. |
| С | STIPENDS | 1,113,198. | 1,074,450. | 38,748. | |
| d | FOOD SERVICES | 1,097,583. | 1,096,552. | 1,031. | |
| е | BAD DEBT EXPENSE | 574,900. | 417,014. | 67,886. | 90,000. |
| f | All other expenses | 1,573,554. | 1,277,639. | 286,274. | 9,641. |
| 25 | Total functional expenses. Add lines 1 through 24f | 29,905,132. | 24,442,172. | 4,778,851. | 684,109. |
| 26 | Joint costs. Check here If following SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation | | | | |

| Pa | rt X | Balance Sheet | | | |
|-----------------------------|----------|--|--------------------------|-----|---------------------------|
| · | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | 2,184,255. | 1 | 2,210,018. |
| | 2 | Savings and temporary cash investments | | 2 | |
| | 3 | Pledges and grants receivable, net | | 3 | |
| | 4 | Accounts receivable, net | 5,812,321. | 4 | 4,178,944. |
| | 5 | Receivables from current and former officers, directors, trustees, key | | | |
| | [| employees, and highest compensated employees. Complete Part II | | | |
| | | of Schedule L | | 5 | |
| | 6 | Receivables from other disqualified persons (as defined under section | | | |
| | | 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing | h | | |
| | | employers and sponsoring organizations of section 501(c)(9) voluntary | | | |
| Ø | | employees' beneficiary organizations (see instructions) | 255 507 | 6 | 246 102 |
| Assets | 7 | Notes and loans receivable, net | 355,507. | 7_ | 346,123. |
| As | 8 | Inventories for sale or use | 707 077 | 8 | 717 156 |
| | 9 | Prepaid expenses and deferred charges | 707,077. | 9 | 717,156. |
| | 10a | Land, buildings, and equipment: cost or other | | | |
| | ١. | basis. Complete Part VI of Schedule D Less: accumulated depreciation 10a 78,357,497. 10b 53,557,347. | 25,341,670. | 40- | 24,800,150. |
| | | | 23,341,070. | 10c | 24,000,1301 |
| | 11 | Investments - publicly traded securities | 4,937,225. | 12 | 5,689,328. |
| | 12 13 | Investments - other securities. See Part IV, line 11 | 68,201,495. | 13 | 67,901,495. |
| | ł | Investments - program-related. See Part IV, line 11 | 00,201,455. | 14 | 07730272330 |
| | 14 15 | Intangible assets Other assets. See Part IV, line 11 | | 15 | |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34) | 107,539,550. | 16 | 105,843,214. |
| | 17 | Accounts payable and accrued expenses | 4,058,688. | 17 | 5,381,063. |
| | 18 | Grants payable | | 18 | |
| | 19 | Deferred revenue | 1,519,347. | 19 | 1,888,809. |
| | 20 | Tax-exempt bond liabilities | 8,464,519. | 20 | 8,070,000. |
| ý | 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | |
| Liabilities | 22 | Payables to current and former officers, directors, trustees, key employees, | | | |
| abi | | highest compensated employees, and disqualified persons. Complete Part II | | | |
| = | | of Schedule L | | 22 | |
| | 23 | Secured mortgages and notes payable to unrelated third parties | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelated third parties | | 24 | |
| | 25 | Other liabilities Complete Part X of Schedule D | 4,982,586. | 25 | 4,828,982. |
| | 26 | Total liabilities. Add lines 17 through 25 | 19,025,140. | 26 | 20,168,854. |
| | | Organizations that follow SFAS 117, check here X and complete | | | |
| ès | | lines 27 through 29, and lines 33 and 34. | | | 60 445 606 |
| auc | 27 | Unrestricted net assets | 71,792,164. | 27 | 68,447,606. |
| Bal | 28 | Temporanly restricted net assets | 4,530,623. | 28 | 4,701,420. |
| 힏 | 29 | Permanently restricted net assets | 12,191,623. | 29 | 12,525,334. |
| 교 | | Organizations that do not follow SFAS 117, check here | | | |
| ō | | complete lines 30 through 34. | | | |
| sets | 30 | Capital stock or trust principal, or current funds | | 30 | |
| Ass | 31 | Paid-in or capital surplus, or land, building, or equipment fund | | 31 | |
| Net Assets or Fund Balances | 32 | Retained earnings, endowment, accumulated income, or other funds | 00 514 410 | 32 | 05 674 260 |
| ~ | 33 | Total net assets or fund balances | 88,514,410. | 33 | 85,674,360. |
| | 34 | Total liabilities and net assets/fund balances | 107,539,550. | 34 | 105,843,214. |

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| Form | 1990 (2010) FISK UNIVERSITY | 62-02 | <u> 202000</u> | Paç | ge 12 |
|------|---|------------|----------------|--------------|--------------|
| Pa | rt XI Reconciliation of Net Assets | | _ | | |
| • | Check if Schedule O contains a response to any question in this Part XI | | | | X |
| | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 26,443 | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 29,90 | | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | -3,463 | | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 88,51 | | |
| 5 | Other changes in net assets or fund balances (explain in Schedule O) | 5 | | | 09. |
| 6 | Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) | 6 | 85,46 | 4,3 | 06. |
| Pa | rt XII Financial Statements and Reporting | _ | | | |
| | Check if Schedule O contains a response to any question in this Part XII | | | | <u>닏</u> |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | _ | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | O. | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | X |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | _X_ | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | e audıt, | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | 2c | X | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sche | edule O. | | | |
| d | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued | s no t | | | |
| | separate basis, consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir | igle Audit | | | |
| | Act and OMB Circular A-133? | | 3a | X | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required | red audıt | | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits. | | 3b | X | |
| | | | Form | 990 (| 2010) |

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Employer identification number

| | | | IVERSITY | | | | | i | 62 | 2-0202 | 000 | | |
|-----------|---|-------------------------------|--|---------------|--------------------|-------------------|---------------------|--------------------|---|--------------|----------|------|--|
| Part I | Reason | for Public Char | ity Status (All organiz | zations mu | st comple | te this par | t.) See inst | tructions | | | | | |
| The organ | | | because it is: (For lines | | | | | - | | | | | |
| 1 🔲 | A church, co | nvention of churche | s, or association of chur | ches desc | ribed in se | ction 170 | (b)(1)(A)(i) |)_ | | | | | |
| 2 X | A school des | cribed in section 17 | 70(b)(1)(A)(ii). (Attach Sc | hedule E.) | | | | | | | | | |
| з 🗔 | A hospital or | a cooperative hospi | tal service organization (| described | ın section | 170(b)(1) | (A)(iii). | | | | | | |
| 4 🔲 | A medical res | search organization | operated in conjunction | with a hos | pital desc | nbed in se | ction 170 | (b)(1)(A)(i | ii). Enter th | ne hospital | 's nam | ie, | |
| | city, and stat | te: | | | | | | | | | | | |
| 5 🗀 | An organizat | on operated for the | benefit of a college or ui | niversity o | wned or or | perated by | a governi | mental un | ıt describe | ed in | | | |
| | section 170 | (b)(1)(A)(iv). (Comple | ete Part II.) | | | | | | | | | | |
| 6 | A federal, sta | ate, or local governm | ent or governmental unr | t describe | d ın sectio | n 170(b)(| 1)(A)(v). | | | | | | |
| 7 🗀 | An organizat | on that normally rec | eives a substantial part | of its supp | ort from a | governme | ental unit c | r from the | general p | ublic desc | nbed ı | n | |
| | section 170(| (b)(1)(A)(vi). (Comple | te Part II.) | | | | | | | | | | |
| 8 🖳 | A community | trust described in s | section 170(b)(1)(A)(vi). | (Complete | Part II) | | | | | | | | |
| 9 📖 | An organizat | on that normally rec | eives: (1) more than 33 | 1/3% of its | support f | rom contri | butions, m | nembersh | ıp fees, an | d gross red | ceipts | from | |
| | activities rela | ited to its exempt fui | nctions - subject to certa | aın exceptı | ons, and (| 2) no more | than 33 1 | 1/3% of its | s support f | from gross | ınvest | ment | |
| | income and i | unrelated business t | axable income (less sect | tion 511 ta | x) from bu | sinesses a | acquired b | y the orga | anızatıon a | fter June 3 | 0, 197 | '5 | |
| | See section | 509(a)(2). (Complete | e Part III.) | | | | | | | | | | |
| 10 | • | • | perated exclusively to te | • | • | | | • | | | | | |
| 11 📖 | • | • | perated exclusively for the | | • | | - | | | • | | or | |
| | | | ations described in secti | | | | 2). See se o | tion 509(| a)(3). Che | ck the box | that | | |
| | | · · · · · | organization and compl | | _ | | | | | | | | |
| | a ∟⊥i Type | | . 71 | | e III - Fund | • | • | | d□ | Type III - C | | | |
| e 📖 | By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than | | | | | | | | | | | | |
| | foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) | | | | | | | | | | | | |
| f | If the organization received a written determination from the IRS that it is a Type II, or Type III | | | | | | | | | | | | |
| | | rganization, check th | | - | | | | | | | | L | |
| g | • | | organization accepted ar | | | - | | | | | <u> </u> | | |
| | | | lirectly controls, either al | one or tog | ether with | persons o | iescribed | ın (ii) and (| (III) below, | 44-0 | Yes | No | |
| | _ | | upported organization? | | | | | | | 11g(i) | | | |
| | | • | n described in (i) above? | | -0 | | | | | 11g(ii) | <u> </u> | | |
| | | | person described in (i) | | | | | | | 11g(iii) | | | |
| h | Provide the f | ollowing information | about the supported or | ganization | (S). | | | | | | | | |
| (1) No | | /!'\ FIN | (iii) Type of | (iv) Is the c | organization | (v) Did voi | notify the | (vi) ! | s the | (-:!!\ A =: | | | |
| | of supported anization | (ii) EIN | organization | | sted in your | | ion in col. | organizati |) Is the ation in col. nized in the support | | | ı | |
| 0.90 | inzanon | | (described on lines 1-9 above or IRC section | governing | document? | (i) of you | r support? | (i) organız U.S | 2 " " " | опр | port | | |
| | | | (see instructions)) | Yes | No | Yes | No | Yes No | | | | | |
| | | | | | | | | | 1 1 | _ | | | |
| | | | | | | | | | 1 | | | | |
| | | | | | | | | | | - | | | |
| | | | | <u> </u> | | | | | | | | | |
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| | | | | ļ | | | | | | | | | |
| | | | | | | | | | | | | | |
| Total | | I | I | 1 | 1 | I | | I | 1 | | | | |

Schedule A (Form 990 or 990-EZ) 2010 Part II Support Schedule for Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Se | ction A. Public Support | | | | | | |
|------|---|-----------------------|------------------------|------------------------|---------------------|---|-----------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| 1 | Gifts, grants, contributions, and | | • • | <u></u> | | | |
| | membership fees received (Do not | | | | | | |
| | ınclude any "unusual grants.") | | | | | | |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ızatıon's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | _ | | | | | <u> </u> |
| 4 | Total. Add lines 1 through 3 | | | | _ | | |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | |
| | Public support. Subtract line 5 from line 4 | | | | ļ | | |
| | ction B. Total Support | | | | | · · · · · · · · · · · · · · · · · · · | |
| | ndar year (or fiscal year beginning in) | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| | Amounts from line 4 | | | | - | <u> </u> | |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties | | | | | | |
| _ | and income from similar sources | | | | <u> </u> | | |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | | |
| 40 | business is regularly carried on | | _ | | | | |
| ıu | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital assets (Explain in Part IV) | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | |
| | Gross receipts from related activities, | etc. (see instruction | nns) | | | 12 | |
| | First five years. If the Form 990 is for | • | • | d. fourth, or fifth ta | ax vear as a sectio | | |
| | organization, check this box and stop | _ | , , | -, | , | | ightharpoons |
| Sec | ction C. Computation of Publ | ic Support Pe | rcentage | | | | |
| 14 | Public support percentage for 2010 (I | ine 6, column (f) d | ivided by line 11, o | column (f)) | - | 14 | % |
| 15 | Public support percentage from 2009 | Schedule A, Part | II, line 14 | | | 15 | % |
| 16a | 33 1/3% support test - 2010.If the o | rganızatıon dıd nof | t check the box or | line 13, and line | 14 is 33 1/3% or m | nore, check this box | x and |
| | $\ensuremath{\mathbf{stop}}$ here. The organization qualifies | as a publicly supp | orted organization | 1 | | | |
| b | 33 1/3% support test - 2009.If the o | rganızatıon dıd nof | t check a box on li | ne 13 or 16a, and | line 15 is 33 1/3% | or more, check thi | is box |
| | and stop here. The organization qual | ifies as a publicly s | supported organization | ation | | | |
| 17a | 10% -facts-and-circumstances tes | ~ | | | | | |
| | and if the organization meets the "fac | | | • | • | rt IV how the organ | ization |
| | meets the "facts-and-circumstances" | • | • | | • | | P |
| b | 10% -facts-and-circumstances test | - | | | | | |
| | more, and if the organization meets the | | | | - | | |
| 40 | organization meets the "facts-and-circ | | - | • | | | |
| IB | Private foundation. If the organization | n ala not check a | 00X ON IINE 13, 16 | a, 160, 1/a, or 1/l | | and see instructions edule A (Form 990 | |
| | | | | | acne | こいびに かいしいけい シシリ | J. 330-LL ZU IU |

Schedule A (Form 990 or 990-EZ) 2010 Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to

| qualify under the tests listed b | elow, please comp | olete Part II) | | | | | | |
|--|---------------------|-----------------------|------------------------|-----------------------------------|----------------------|-------------|--|--|
| Section A. Public Support | | | | I =============================== | | | | |
| Calendar year (or fiscal year beginning in) | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total | | |
| 1 Gifts, grants, contributions, and | | | | | | | | |
| membership fees received. (Do not | | | | | | | | |
| ınclude any "unusual grants ") | | | | | ļ | | | |
| 2 Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | | | |
| 3 Gross receipts from activities that | | | | | | | | |
| are not an unrelated trade or bus- | | | ļ | ! | | | | |
| iness under section 513 | | | | | | | | |
| 4 Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf | | | | | | | | |
| 5 The value of services or facilities | | | | | , | | | |
| furnished by a governmental unit to | | | | | | | | |
| the organization without charge | | | | | | | | |
| 6 Total. Add lines 1 through 5 | | | | | | | | |
| 7a Amounts included on lines 1, 2, and | | | | | | | | |
| 3 received from disqualified persons | | | | | | | | |
| b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | | | |
| c Add lines 7a and 7b | | | | | | | | |
| 8 Public support (Subtract line 7c from line 6.) | | | | | | | | |
| Section B. Total Support | | | | | | | | |
| Calendar year (or fiscal year beginning in) 🕨 | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total | | |
| 9 Amounts from line 6 | | | <u> </u> | ļ | ļ | | | |
| 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | | | | | | | | |
| b Unrelated business taxable income | | | | | | | | |
| (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | | | |
| c Add lines 10a and 10b 11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | | | |
| 12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) | | | | | | | | |
| 13 Total support (Add lines 9, 10c, 11, and 12) | L | L | L | 1 | | L | | |
| 14 First five years. If the Form 990 is for | r the organization' | s first, second, thii | rd, fourth, or fifth t | ax year as a section | on 501(c)(3) organi: | zation, | | |
| check this box and stop here | in Current P | unantana | | · | | | | |
| Section C. Computation of Publ | | | | | Tag I | | | |
| 15 Public support percentage for 2010 (| | | column (f)) | | 15 | % | | |
| 16 Public support percentage from 2009 | | | | | 16 | % | | |
| Section D. Computation of Inve | | | | | 147 | | | |
| 17 Investment income percentage for 20 | | | ne 13, column (f)) | | 17 | <u>%</u> | | |
| 18 Investment income percentage from | | | | | 18 | <u>%</u> | | |
| 19a 33 1/3% support tests - 2010. If the | | | | | | 1 / is not | | |
| more than 33 1/3%, check this box a | • | - | | | | . ▶∟ | | |
| b 33 1/3% support tests - 2009. If the | organization did r | not check a box or | n line 14 or line 19a | a, and line 16 is m | ore than 33 1/3%, | and | | |
| • | | | | | | | | |

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

▶ Attach to Form 990. ▶ See separate instructions.

2010
Open to Public Inspection

Employer identification number Name of the organization FISK UNIVERSITY 62-0202000 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year 1 2 Aggregate contributions to (during year) 3 Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferning Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year a Total number of conservation easements 2b b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) 2c d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure 2d listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax 3 vear ▶ Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ 7 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

- 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.
- b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:
 - (i) Revenues included in Form 990, Part VIII, line 1
 - (ii) Assets included in Form 990, Part X
- 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:
- a Revenues included in Form 990, Part VIII, line 1
- b Assets included in Form 990, Part X

in, provide

\$ 67,901,495.

| | | | IVERSITY | | | | | | 202000 | |
|------------|---------|---|---------------------------|-------------------------|------------------|-----------|-------------|-------------|----------------|----------------|
| Pai | t III | Organizations Maintaining C | ollections of A | t, Historical Tr | easures, c | or Oth | er Simil | ar Ass | ets (continu | ied) |
| 3 | Using | the organization's acquisition, accessi | on, and other record | s, check any of the | following tha | t are a s | significant | use of its | s collection r | tems |
| | (chec | k all that apply): | | | | | | | | |
| а | X | Public exhibition | d | X Loan or exc | hange progra | ams | | | | |
| b | X | Scholarly research | е | X Other EI | UCATIO | NAL (| OUTRE | ACH I | PROGRAM | 1S |
| c | X | Preservation for future generations | | | | | | | | |
| 4 | | de a description of the organization's co | ollections and explai | n how they further t | the organization | on's exe | empt purp | ose in Pa | art XIV. | |
| 5 | During | g the year, did the organization solicit o | r receive donations | of art, historical trea | asures, or oth | er sımıla | ır assets | | | |
| | to be | sold to raise funds rather than to be ma | aintained as part of t | he organization's c | ollection? | | | | Yes | X No |
| Pai | t IV | Escrow and Custodial Arran | gements. Comple | ete if the organization | on answered ' | "Yes" to | Form 990 |), Part IV | , line 9, or | |
| | | reported an amount on Form 990, Par | rt X, line 21. | | | | | | | |
| 1a | Is the | organization an agent, trustee, custodi | an or other intermed | liary for contribution | ns or other as | sets not | t included | | | |
| | on Fo | rm 990, Part X? | | _ | | | | | Yes | ☐ No |
| b | If "Ye | s," explain the arrangement in Part XIV | and complete the fo | llowing table | | | | | | |
| | | | | | | | | | Amount | |
| С | Begin | ining balance | | | | | 1c | | | |
| d | Addıtı | ions during the year | | | | | 1d | | | |
| е | Distrit | outions during the year | | | | | 1e | | | |
| f | Endin | g balance | | | | | 1f | | | |
| 2 a | Did th | ne organization include an amount on Fe | orm 990, Part X, line | 21? | | | | | Yes | U No |
| | | s," explain the arrangement in Part XIV. | | | | | | | | |
| Par | t V | Endowment Funds. Complete i | f the organization an | swered "Yes" to Fo | orm 990, Part | IV, line | 10. | | | |
| | | | (a) Current year | (b) Prior year | (c) Two year | s back | (d) Three | years back | (e) Four ye | ars back |
| 1a | Begin | ning of year balance | 12,611,220. | 12,141,741 | 12,431 | 1,114. | | | | |
| b | Contr | ibutions | 333,711. | 266,121 | 393 | 3,527. | | | : | |
| С | Net in | ivestment earnings, gains, and losses | 590,239. | 340,558 | -364 | 4,075. | | | <u> </u> | |
| d | Grant | s or scholarships | 96,279. | 137,200 | . 118 | 3,825. | | | | |
| е | Other | expenditures for facilities | | | | | | | | |
| | and p | rograms | | | 200 | 0,000. | | | | |
| f | Admir | nistrative expenses | | | | | | | | |
| g | End o | f year balance | 13,438,891. | 12,611,220 | 12,141 | 1,741. | | | | |
| 2 | Provid | de the estimated percentage of the yea | r end balance held a | ıs: | | | | | | |
| а | Board | d designated or quasi-endowment | | _% | | | | | | |
| b | Perma | anent endowment ► 93.20 | % | | | | | | | |
| ¢ | Term | endowment ► 6.80 | % | | | | | | | |
| За | Are th | nere endowment funds not in the posse | ssion of the organization | ation that are held a | and administe | red for t | the organi | zation | | |
| | by: | | | | | | | | | es No |
| | | nrelated organizations | | | | | | | 3a(i) | X |
| | | elated organizations | | | | | | | 3a(ii) | X |
| b | | s" to 3a(ii), are the related organizations | | | | | | | 3b | L |
| 4 | | be in Part XIV the intended uses of the | | | | | | | | |
| Par | t VI | Land, Buildings, and Equipm | , | 1 | | | | | | |
| | | Description of investment | (a) Cost or o | | t or other | | ccumulat | | (d) Book v | alue / |
| | | | basis (investr | | (other) | de | preciation | 1 | 1 207 | E 2 0 |
| | Land | | 123, | | 34,188. | 2.0 | 120 2 | | 1,207 | |
| | Buildi | - - | | 50,14 | 16,830. | JU, | 139,3 | 09. | 20,007 | <u>,441.</u> |
| | | ehold improvements | | 1 22 2 | 11 762 | 24 | CAAF | | 2,197 | 201 |
| | Equip | | | | 1,763. | | 644,5 | | | |
| | Other | | | | 1,430. | Ι, | 773,3 | | 1,388 | 711 |
| otal | . Add | ines 1a through 1e. (Column (d) must e | quai ⊦orm 990, Part | x, column (B), line | 1U(C)) | | | | 24,800 | <u>, 414 •</u> |

Schedule D (Form 990) 2010

| Part VIII Investments - Other Securities. See | e Form 990, Part X, I | ine 12 | | | |
|---|-----------------------------|-------------------|----------------------------|-------------------------------------|---------------------------------------|
| . (a) Description of security or category | (b) Book value | | | ethod of valuat | |
| (including name of security) | (2) 2001. 74.40 | | Cost or er | id-of-year mark | et value |
| (1) Financial derivatives | | | | | |
| (2) Closely-held equity interests | | | | | |
| (3) Other | 4 050 0 | 05 - | | *** | |
| (A) MONEY MARKET FUNDS | 1,258,0 | | ID-OF-YEAR | | |
| (B) CORPORATE STOCKS | 866,2 | | ID-OF-YEAR | | |
| (C) STOCK FUNDS | 3,565,0 | 79. EI | ID-OF-YEAR | MARKET | VALUE |
| (D) | | | | | |
| (E) | | | | | |
| (F) | | | | | |
| (G) | | | | | |
| (H) | | | | - - | |
| (I) Table (0.1/1) and a self-self (0.00 Part V and (0.00 Part V) | 5,689,3 | 20 | | | |
| Total. (Col (b) must equal Form 990, Part X, col (B) line 12.) | | | | | · · · · · · · · · · · · · · · · · · · |
| Part VIII Investments - Program Related. Se | ee Form 990, Part X, | line 13. | /a\ M | ethod of valuat | tion: |
| (a) Description of investment type | (b) Book value | | • • | atriod of valual nd-of-year mark | |
| (1) STIEGLITZ ART COLLECTION | 67,901,4 | 05 E1 | ID-OF-YEAR | | |
| | 07,301,4 | 93. EI | D-OF-IEAR | PIAKKEI | AVDOR |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | | | |
| (6) | | | | | |
| (7) | | | | | |
| (8) | | | | | |
| (9) (10) | ·- <u> </u> | | | | |
| Total. (Col (b) must equal Form 990, Part X, col (B) line 13.) | 67,901,4 | 95. | | | |
| Part IX Other Assets. See Form 990, Part X, line | | <u> </u> | | | |
| | Description | | | | (b) Book value |
| (1) | | | | | |
| (2) | · | | | | - |
| (3) | | | | | |
| (4) | | | | | |
| (5) | · | | - | | · · · · · · · · · · · · · · · · · · · |
| (6) | | | | | |
| (7) | | - | | | |
| (8) | | | <u> </u> | | |
| (9) | | | | | |
| (10) | | | | | |
| Total. (Column (b) must equal Form 990, Part X, col (B) line | 15) | | | | |
| Part X Other Liabilities. See Form 990, Part X, I | | | | | |
| 1. (a) Description of liability | | (b) Ar | nount | - | |
| (1) Federal income taxes | | | | | |
| (2) DEPOSITS HELD IN CUSTODY | | | 17,375. | | |
| (3) ADV. FROM FED GOVT. FOR P | ERKIN | 4: | L9,595. | | |
| (4) BANK LINE OF CREDIT | | 4,2 | 79,212. | | |
| (5) CAPITAL LEASE OBLIGATION | | | 32,800. | | |
| (6) | | | | | |
| (7) | | | | | |
| (8) | | | | | |
| (9) | | | | | |
| (10) | | | | | |
| (11) | | | | | |
| Total. (Column (b) must equal Form 990, Part X, col (B) line FIN 48 (ASC 740) Footnote in Part XIV, provide the text of the footnote to | 25.) | 4,8 | 28,982. | | |
| FIN 48 (ASC 740) Footnote in Part XIV, provide the text of the tootnote to | the organization's financia | i statements that | reports the organization's | lability for uncertain | r tax positions under |

FOUNDATION COLLECTION OF AFRICAN AMERICAN ART, THE LIFF FAMILY COLLECTION

Schedule D (Form 990) 2010

Part XIV Supplemental Information (continued) OF AFRICAN ART, AND THE WINOLD REISS PORTRAIT COLLECTION AMONG MANY WORKS FROM THE COLLECTION ARE EXHIBITED REGULARLY IN PERMANENT AND TEMPORARY EXHIBITIONS AT THE UNIVERSITY'S AARON DOUGLAS AND CARL VAN VECHTEN GALLERIES. THEY ARE ALSO OCCASIONALLY LOANED FOR TEMPORARY EXHIBITION AT ACCREDITED MUSEUMS ACROSS THE UNITED STATES. THE GALLERIES ALSO SEEK TO RAISE AWARENESS AND SUPPORT AN APPRECIATION OF ART THROUGH THE CONTINUED ACQUISITION AND PRESERVATION OF WORKS OF ART RECEIVED AS DONATIONS TO FISK UNIVERSITY GALLERIES. THE COLLECTIONS AND ANY BENEFITS FROM THE ART WILL BE USED FOR THE MISSION OF THE UNIVERSITY. PART XI, LINE 8 - OTHER ADJUSTMENTS: NON-OPERATING ACTIVITIES CONTRIBUTIONS -333,711. PART XII, LINE 2D - OTHER ADJUSTMENTS: -4,594,818. SCHOLARSHIP EXPENSE NETTED AGAINST REVENUE PART XII, LINE 4B - OTHER ADJUSTMENTS: NON-OPERATING CONTRIBUTIONS 333,771. 77,798. INTEREST AND DIVIDENDS TOTAL TO SCHEDULE D, PART XII, LINE 4B 411,569. PART XIII, LINE 4B - OTHER ADJUSTMENTS: 4,594,818. SCHOLARSHIP EXPENSE NETTED AGAINST REVENUE

SCHEDULE E

. (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Schools

► Complete if the organization answered "Yes" to Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48.

► Attach to Form 990 or Form 990-EZ.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization FISK UNIVERSITY

Employer identification number 62-0202000

| Pa | rt! | | | |
|------|--|-----------|--|--------------|
| | | | YES | NO |
| 1 | Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, | | | |
| | other governing instrument, or in a resolution of its governing body? | 1 | Х | |
| 2 | Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, | | ,, | |
| _ | catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? | 2 | Х | |
| 3 | Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the | | | |
| | period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes | | | |
| | the policy known to all parts of the general community it serves? If "Yes," please describe. If "No," please explain. If you need more space, use Part II | 3 | x | i |
| | THE COLLEGE'S NONDISCRIMINATORY POLICY IS PRINTED IN THE | <u></u> | ^ | - |
| | "EMPLOYEE POLICIES AND PROCEDURES" MANUAL AS WELL AS THE | | | |
| | STUDENT HANDBOOK. | | | İ |
| | | | | |
| | | | | |
| 4 | Does the organization maintain the following? | | | |
| а | Records indicating the racial composition of the student body, faculty, and administrative staff? | 4a | Х | |
| b | Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? | 4b | X | |
| С | Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student | | | 1 |
| | admissions, programs, and scholarships? | 4c | X | |
| d | Copies of all material used by the organization or on its behalf to solicit contributions? | 4d | Х | |
| | If you answered "No" to any of the above, please explain. If you need more space, use Part II. | | | |
| | | | | |
| | | | | |
| 5 | Does the organization discriminate by race in any way with respect to: | | | l <u></u> |
| | Students' rights or privileges? | 5a | | X |
| | Admissions policies? | 5b | | X |
| | Employment of faculty or administrative staff? | 5c | | X |
| | Scholarships or other financial assistance? | <u>5d</u> | | X |
| | Educational policies? | 5e | - | X |
| | Use of facilities? | 5f | | X |
| _ | Athletic programs? Other extracurricular activities? | 5g 5h | - | X |
| - 11 | If you answered "Yes" to any of the above, please explain. If you need more space, use Part II. | 311 | | |
| | in you allowered 100 to ally of the above, please explain. If you need thole space, use Part II. | 1 | | |
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| | | | | |
| 6a | Does the organization receive any financial aid or assistance from a governmental agency? | 6a | x | <u> </u> |
| b | Has the organization's right to such aid ever been revoked or suspended? | 6b | | Х |
| | If you answered "Yes" to either line 6a or line 6b, explain on Part II. | | | |
| 7 | Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of | | | |
| | Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," explain on Part II | 7 | X | l |

| Schedule E | (Form 990 or 990-EZ) (2010) FISK UNIVERSITY | 62-0202000 | Page 2 |
|-------------|---|-------------------------|--------|
| Part II | Supplemental Information. Complete this part to provide the explanations required by Part I, lines as applicable. Also complete this part to provide any other additional information. | s 3, 4d, 5h, 6b, and 7, | |
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Governments, and Individuals in the United States Grants and Other Assistance to Organizations, ▶ Attach to Form 990. Department of the Treasury Internal Revenue Service SCHEDULE (Form 990)

| 2010 . | : . |
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|--------|-----|

Schedule I (Form 990) (2010) Employer identification number 62-0202000 Open to Public Inspection (h) Purpose of grant or assistance X Yes Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Check this box if no one recipient traceived more than \$5,000. Part II can be duplicated if additional space is needed ame and address of organization

(d) Amount of cash grant or government if applicable cash grant assistance or government or government assistance assistance assistance or government assistance or government or government assistance assistance or government or government assistance or government assistance assistance or government assistance assistance or government or government assistance assistance or government assistance assistance or government or government assistance assistance or government assistance assistance or government assistance assistance assistance or government assistance 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Enter total number of section 501(c)(3) and government organizations Part I General Information on Grants and Assistance FISK UNIVERSITY criteria used to award the grants or assistance? Enter total number of other organizations 1 (a) Name and address of organization Name of the organization Part

FISK UNIVERSITY Schedule I (Form 990) (2010)

Page 2

62-0202000

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

Part III

(f) Description of non-cash assistance N/A (e) Method of valuation (book, FMV, appraisal, other) THE OFFICE OF SPONSORED PROGRAMS IS RESPONSIBLE FOR ENSURING THAT AUDITABLE Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. DETERMINING WHETHER THE SPONSOR WILL ALLOW AN ITEM OF DIRECT COST, BEFORE CLOSELY REVIEWED AND MONITORED BY THE OFFICE OF SPONSORED PROGRAMS BEFORE RECORDS ARE MAINTAINED IN SUPPORT OF ALL DIRECT AND INDIRECT CHARGES TO THESE EXPENDITURES ARE ALSO THE PRINCIPAL INVESTIGATOR INITIALLY APPROVES ALL EXPENDITURES OF A SPONSORED PROJECT AND IS RESPONSIBLE FOR THE EXPENDITURE REQUISITION IS APPROVED FOR PAYMENT TO ENSURE THAT THE 0.N/A (d) Amount of non-cash assistance 4,594,818 (c) Amount of cash grant LINE 2: SCHEDULE I PART I LINE IN ADDITION, 329 (b) Number of recipients CONTRACTS, OR AGREEMENTS. SCHOLARSHIPS & FELLOWSHIPS FOR STUDENTS ATTENDING THE EXPENDITURE IS PROCESSED. (a) Type of grant or assistance PART I, SCHEDULE I, GRANTS,

| Schedule I | (Form 990) | 2010 nental | FIS Information | K UNIVER | SITY | | | (| <u>52-0</u> | 2020 | 000 | Page 2 |
|------------|------------|-----------------------|-----------------|----------|----------|-----|----------|-------------|-------------|------|-------------|----------|
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SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

2010

Employer identification number

62-0202000

OMB No 1545-0047

Open to Public Inspection

Internal Revenue Service

Name of the organization

Department of the Treasury

Part I

➤ Attach to Form 990. ➤ See separate instructions.

FISK UNIVERSITY

Questions Regarding Compensation

Yes No 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or X reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, X trustees, and the CEO/Executive Director, regarding the items checked in line 1a? 2 3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Written employment contract Compensation committee X Compensation survey or study Independent compensation consultant Approval by the board or compensation committee Form 990 of other organizations During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: X a Receive a severance payment or change-of-control payment from the organization or a related organization? 4a 4b b Participate in, or receive payment from, a supplemental nonqualified retirement plan? c Participate in, or receive payment from, an equity-based compensation arrangement? 4c If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.

- 5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:
- a The organization?
- b Any related organization?
 - If "Yes" to line 5a or 5b, describe in Part III
- **6** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:
- a The organization?
- **b** Any related organization?
 - If "Yes" to line 6a or 6b, describe in Part III.
- 7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III
- Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III
- 9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2010

5a

5b

6b

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X

X

X

X

X

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Page 2

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

| | | (B) Breakdown of W. | V-2 and/or 1099-MI | 2 and/or 1099-MISC compensation | (0) | Q) | (E) | (F) |
|-----------------|-------------|--------------------------|-------------------------------------|---|--|------------------------|--------------------------------|--|
| (A) Name | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | Retirement and other deferred compensation | Nontaxable benefits | Total of columns (B)(i)-(D) | Compensation reported in prior Form 990 or Form 990-EZ |
| | Θ | 231,975. | 0. | 0 | 0 | 0 | 231,975. | 0 |
| 1 HAZEL O'LEARY | € | | 0. | 0 | 0 | 0 | 0 | 0 |
| | ε | 145,854. | 0 | 0 | 0 | 0 | 145,854. | 0 |
| 2 ARNOLD BURGER | (ii) | • 0 | 0 | • 0 | 0 | 0 | 0 | 0 |
| | Θ | | | | | | | |
| 3 | (ii) | | | | | | | |
| | (1) | | | | | | | |
| 4 | (E) | | | | | | | |
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| 16 | (1) | | • | | | | | |

Schedule J (Form 990) 2010

SCHEDULE O (Form 990 or 990-EZ)

OMB No 1545-0047 Open to Public

Department of the Treasury Internal Revenue Service Name of the organization Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

Supplemental Information to Form 990 or 990-EZ

Inspection **Employer identification number**

| FISK UNIVERSITY | 62-0202000 |
|---|------------------------------------|
| FORM 990, PART I, ITEM K, OTHER ORGANIZATION TYPE: | |
| INSTITUTION | |
| | |
| FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MIS | SION: |
| REQUIRED FOR SUBSTANTIVE CONTRIBUTIONS TO SOCIETY. | |
| | |
| FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION M | IISSION: |
| KNOWLEDGE THROUGH RESEARCH IN THE NATURAL AND SOCIAL SCIE | NCES, BUSINESS |
| AND THE HUMANITIES. WE ARE COMMITTED TO THE SUCCESS OF SC | HOLARS AND |
| LEADERS WITH GLOBAL PERSPECTIVE. THE D.E.T.A.I.L.S. REPRE | SENTS FISK'S |
| CORE VALUES. OUR VALUES REFLECT OUR OVERALL ETHICAL AND M | IORAL |
| ENGAGEMENT. WE, THE FISK FAMILY, SEEK TO INTERNALIZE THES | E PRINCIPLES |
| AND APPLY THEM IN OUR DAY-TO-DAY WORK AND IN OUR LIVES. D | IVERSITY WE |
| BELIEVE THAT OUR INDIVIDUAL DIFFERENCES ARE A COLLECTIVE | STRENGTH. WE |
| WILL SUPPORT AND ENCOURAGE DIVERSITY OF OPINION, OF CULTU | RE AND AIDS US |
| IN BUILDING A COLLECTIVE WISDOM THAT RESULTS IN MORE POWE | RFUL AND |
| RELEVANT SOLUTIONS TO OUR CHALLENGES. EXCELLENCE WE BELIE | VE THAT |
| EXCELLENCE IS THE RESULT OF A LIFELONG PURSUIT OF THE HIG | HEST |
| STANDARDS. AT FISK, OUR COLLECTIVE QUEST IS TO EARN MERIT | THROUGH |
| COMMITMENT TO RIGOROUS SCHOLARSHIP, CULTURAL LITERACY, AN | D HIGH ETHICAL |
| STANDARD. TEAMWORK WE BELIEVE THAT INDIVIDUALS ACHIEVE HI | GH STANDARDS |
| WHEN SUPPORTED BY THE COLLECTIVE WORK OF OTHERS. WE REINF | ORCE THIS |
| VALUE BY CONSTANTLY CREATING OPPORTUNITIES TO COLLABORATE | BOTH INSIDE |
| AND OUTSIDE OF TRADITIONAL ALLIANCES ON OUR UNIVERSITY, O | UR PROXIMATE |
| COMMUNITY, AND THE WORLD. ACCOUNTABILITY WE BELIEVE THAT | WE MUST HOLD |
| OURSELVES TO THE HIGHEST STANDARD WHEN WE MAKE COMMITMENT | S. CONSISTENT |
| | dule O (Form 990 or 990-EZ) (2010) |

AND MEASURABLE FOLLOW-THROUGH IS ESSENTIAL FOR INDIVIDUAL AND TEAM

PROGRESS. WE ARE FORTHRIGHT ABOUT OUR SUCCESSES AND SHORTCOMINGS AND WE

WILL POSITION FISK FOR CONTINUED ACHIEVEMENT. INTEGRITY WE BELIEVE THAT

IT IS OUR RESPONSIBILITY TO PREPARE YOUNG PEOPLE TO BE STEWARDS OF AN

EVER CHANGING WORLD. THAT MEANS THAT WE MUST MODEL BEHAVIOR GROUNDED IN

TRUTHFULNESS AND COMPASSION. LEADERSHIP WE BELIEVE THAT LEADERS ARE

OBLIGATED TO EMPOWER THOSE AROUND THEM. WE ARE CONSISTENT, TRANSPARENT,

AND ACCOUNTABLE. THROUGH OUR WORDS AND BEHAVIORS WE ENCOURAGE OTHERS TO

EXHIBIT THESE SAME ATTRIBUTES. SERVICE WE BELIEVE THAT SERVICE IS OUR

ABILITY TO GIVE THE GIFT OF KNOWLEDGE TO HUMANITY. AS WE SERVICE, WE

BECOME TRANSFORMED AND SO ARE OUR COMMUNITIES.

FORM 990, PART VI, SECTION B, LINE 11: A COPY OF THE FORM 990 IS

DISTRIBUTED TO THE AUDIT COMMITTEE FOR CHANGES AND APPROVAL ON FEBRUARY 2,

2012.

FORM 990, PART VI, SECTION B, LINE 12C: THE FISK UNIVERSITY ("FISK" OR THE "UNIVERSITY") BOARD OF TRUSTEES (THE "BOARD") HAS ADOPTED A CONFLICT OF INTEREST POLICY (THE "POLICY") THAT IS CURRENTLY IN EFFECT.

THE POLICY ESTABLISHES A PROCEDURE FOR TRUSTEES TO DISCLOSE CONFLICTS OR

POTENTIAL CONFLICTS OF INTEREST AS THEY ARISE. THE POLICY ALSO CREATES A

PROCEDURE WHEREBY THE INDIVIDUAL FACTS OF EACH SITUATION CAN BE ASSESSED IN

RELATION TO THE BEST INTERESTS OF THE UNIVERSITY AND AN INFORMED, UNBIASED

DECISON CAN BE MADE WITH REGARD TO WHETHER A PARTICULAR CONFLICT IS

PERMISSIBLE OR INPERMISSIBLE UNDER THE POLICY.

DISCLOSURE STATEMENT AT LEAST ANNUALLY TO THE BOARD SECRETARY. NEW TRUSTEES ARE REQUIRED TO SUBMIT THE ANNUAL CONFLICT OF INTEREST DISCLOSURE STATEMENTS UPON ACCEPTING SERVICE ON THE BOARD AND IN NO EVENT LATER THAN HIS OR HER FIRST BOARD/BOARD COMMITTEE MEETING.

THE UNIVERSITY ENDEAVORS TO ENSURE STRICT COMPLIANCE WITH THIS POLICY. TO ACHIEVE THIS GOAL, THE UNIVERSITY CONTINUALLY REMINDS AND EDUCATES THE BOARD MEMBERS ABOUT CONFLICT ISSUES. AT NEW TRUSTEE ORIENTATION, THE UNIVERSITY'S GENERAL COUNSEL PROVIDES A TUTORIAL ON CONFLICT ISSUES, REVIEWS THE UNIVERSITY'S BYLAWS REGARDING CONFLICTS, AND REVEWS THE TERMS OF THE POLICY, INCLUDING REPORTING REQUIREMENTS. ALSO, AT THE BEGINNING OF EACH ANNUAL MEETING OF THE BOARD, THE BOARD MEMBERS ARE REMINDED BY THE BOARD'S CHAIRMAN, THE UNIVERSITY'S PRESIDENT AND THE UNIVERSITY'S GENERAL COUNSEL ABOUT CONFLICT REPORTING REQUIREMENTS; AND, THE BOARD MEMBERS ARE REQUIRED TO SUBMIT AN ANNUAL CONFLICT OF INTEREST DISCLOSURE STATEMENT FOLLOWING THE MEETING, THE PRIOR TO THE ADJOURNMENT OF THE MEETING. UNIVERSITY'S GENERAL COUNSEL CHECKS EACH ANNUAL CONFLICT OF INTEREST DISCLOSURE STATEMENT RECEIVED TO ENSURE THAT ALL TRUSTEES HAVE COMPLETED THE GENERAL COUNSEL OBTAINS THE ANNUAL CONFLICT OF THE REOUIRED FORM. INTEREST DISCLOSURE STATEMENT FROM ANY TRUSTEE WHO DID NOT ATTEND THE ANNUAL MEETING OF THE BOARD OR WHO DID NOT RETURN THE FORM AT THE ADJOURNMENT OF THAT MEETING.

ADDITIONALLY, THE UNIVERSITY'S BYLAWS SPECIFY THE PRESIDENT OR HIS OR HER DISGNEE(S) AS THE ONLY UNIVERSITY OFFICIAL(S) AUTHORIZED TO ENTER INTO A BINDING AGREEMENT ON BEHALF OF THE UNIVERSITY. BY LIMITING SIGNATORY AUTHORITY TO THE PRESIDENT, THE UNIVERSITY HAS CENTRALIZED AND STANDARDIZED ITS CONTRACT REVIEW PROCESS. ALL CONTRACTS ARE REQUIRED TO UNDERGO REVIEW Schedule O (Form 990 or 990-EZ) (2010)

BY THE UNIVERSITY'S GENERAL COUNSEL, WHO SUBMITS A WRITTEN RECOMMENDATION
WITH REGARD TO THE CONTRACT TO THE UNIVERSITY'S PRESIDENT. BY CENTRALIZING
AND STANDARDIZING ITS CONTRACT REVIEW PROCESS THROUGH, AT LEAST THESE TWO
OFFICES, THE UNIVERSITY IS ABLE TO, AMONG OTHER THINGS, REVIEW ALL
CONTRACTUAL ARRANGEMENTS TO ENSURE THAT THERE ARE NO UNDISCLOSED CONFLICTS
OF INTEREST ISSUES PRESENTED IN ANY SUCH ARRANGEMENT.

FORM 990, PART VI, SECTION B, LINE 15: GOVERNANCE AND ADMINISTRATION: CEO EVALUATION/SELECTION

THE GOVERNING BOARD OF THE INSTITUTION IS RESPONSIBLE FOR THE SELECTION AND THE PERIODIC EVALUATION OF THE CHIEF EXECUTIVE OFFICER.

THE FISK BOARD OF TRUSTEES EMPLOYS SEARCH FIRMS THAT SPECIALIZE IN THE
PLACEMENT OF SENIOR ADMINISTRATIVE PERSONNEL AT INSTITUTIONS OF HIGHER
EDUCATION. THE SEARCH FIRM THEN MANAGES THE ENTIRE RECRUITMENT PROCESS,
INCLUDING JOS SEARCH POSTINGS, SCREENINGS OF APPLICANTS AND THEIR
CREDENTIALS AS WELL AS THE COORDINATION OF CANDIDATE INTERVIEWS WITH
SELECTED MEMBERS FROM THE FISK BOARD OF TRUSTEES.

SUCH SEARCHES ARE CONDUCTED ON A 'HIGHLY CONFIDENTIAL' BASIS AND DO NOT

INVOLVE THE OFFICE OF HUMAN RESOURCES UNTIL SUCH TIME AS THE BOARD OF

TRUSTEES SELECTS AND ANNOUNCES THE PRESIDENTIAL CANDIDATE. IN ADDITION,

THE BOARD OF TRUSTEES, USES ITS LEGAL COUNSEL TO FORMULATE AND/OR REVIEW

ALL PRESIDENTIAL CONTRACTS FOR THE UNIVERSITY.

ARTICLE V, SECTION 1 OF FISK UNIVERSITY'S ("FISK" OR THE "UNIVERSITY")

AMENDED AND RESTATED BYLAWS (THE "BYLAWS") CONFERS TO ITS BOARD OF TRUSTEES

(THE "BOARD") THE AUTHORITY TO APPOINT THE PRESIDENT, WHO SERVES AS THE UNIVERSITY'S CHIEF EXECUTIVE OFFICER. SPECIFICALLY, ARTICLE V, SECTION 1

OF THE BYLAWS STATES THAT THE BOARD IS RESPONSIBLE FOR THE SELECTION OF THE INSTITUTION'S PRESIDENT.

PURSUANT TO ARTICLE IV, SECTION 1 OF THE BYLAWS, THE EXECUTIVE COMMITTEE OF
THE BOARD IS CHARGED WITH RESPONSIBILITY OF EVALUATING THE PRESIDENT'S
PERFORMANCE AND SETTING HIS OR HER COMPENSATION. UNDER THIS PROVISION OF
THE BYLAWS, THE EXECUTIVE COMMITTEE IS COMPRISED OF THE BOARD CHAIRMAN,
VICE-CHAIRMAN, THE SECRETARY OF THE BOARD, THE CHAIRPERSONS OF EACH OF THE
BOARD'S STANDING COMMITTEES, AND THE PRESIDENT. THE EXECUTIVE COMMITTEE IS
STAFFED BY THE GENERAL COUNSEL AND SECRETARY, WHO SERVES AS AN EX OFFICIO
MEMBER OF THE COMMITTEE. THE BYLAWS DIRECT THE EXECUTIVE COMMITTEE TO
DEVELOP, IMPLEMENT AND EVALUATE THE PRESIDENT'S PERFORMANCE MANAGEMENT
PROGRAM, COMPENSATION, AND CONDITIONS OF EMPLOYMENT.

THE EMPLOYMENT AGREEMENT BETWEEN THE UNIVERSITY AND THE UNIVERSITY'S

CURRENT PRESIDENT ALSO SETS FORTH A PROCESS FOR THE PRESIDENT'S EVALUATION.

THE EMPLOYMENT AGREEMENT REQUIRED THE PRESIDENT TO DEVELOP A PERFORMANCE

PLAN UNDER WHICH SHE IS TO BE EVALUATED. SPECIFICALLY, SECTION 3(B) OF THE

AGREEMENT CONTEMPLATES THAT THE BOARD MAY PERFORM AN ANNUAL OR PERIODIC

PERFORMANCE REVIEW OF THE PRESIDENT. THE DATE(S) AND FREQUENCY OF SUCH

PERFORMANCE REVIEW(S) TO OCCUR ARE TO BE DETERMINED IN THE SOLE DISCRETION

OF THE UNIVERSITY'S BOARD OF TRUSTEES, THROUGH THE APPLICABLE COMMITTEE OF

THE BOARD (THE "COMMITTEE"). SECTION 3(B) OF THE EMPLOYMENT AGREEMENT ALSO

STATES THAT THE PRESIDENT'S INITIAL PERFORMANCE PLAN SHALL BE ADJUSTED

ANNUALLY BY THE COMMITTEE AND THE PRESIDENT PRIOR TO THE CLOSE OF EACH

FISCAL YEAR.