

**Tennessee Performing Arts Center
FY 2014 Approved Budget**

REVENUES

Ticket Sales	\$11,017,842
Rental Income	\$558,892
Salary & Wage Reimbursements	\$655,872
Other Reimbursements	\$189,522
Concessions Sales	\$901,000
Ticketing Service Charges	\$294,354
Other BXO Fees	\$109,312
Ticketing Royalties	\$1,446,018
Consulting Income/Sales Tax Rebate	\$725,739
Sponsorships	\$177,296
Other Earned Income	\$113,243
Subtotal Earned Revenue	\$ 16,189,089
Grant Income	\$283,500
Interest Income	\$0
Fundraising	\$1,019,200
Assn/Orgn Contributions	\$0
In-Kind Contributions	\$206,350
Endowment Earnings	\$773,152
State Maintenance Grant	\$0
Subtotal Unearned Revenue	\$2,282,202
Facility Improvement Fees	\$682,029
Total Revenue	\$19,153,320

EXPENSES

Artists fees	\$7,013,070
Contract Labor	\$1,195,883
Presenter/Promoter Profit Sharing	\$79,135
Custodial	\$137,448
Security	\$99,257
Production Miscellaneous	\$346,688
Marketing - Programming	\$1,187,375
Salaries	\$3,347,343
Wages - Full Time	\$861,223
Wages - Part Time	\$699,381
Employee Related Expenses	\$942,567
Concessions Supplies	\$236,754
House & Tech Supplies	\$45,006
Uniforms & Alterations	\$7,238
Insurance	\$107,842
Telephone	\$101,336
Professional Consulting	\$342,373
Postage	\$52,265
Repairs & Maintenance	\$258,809
Printing & Reproduction	\$69,903
Equipment Rentals	\$68,440
Office & Computer Supplies	\$33,809
Fees-Ticketing/Bank/Other	\$25,865
Interest Expense	\$21,329
Meals & Entertainment	\$98,781
Travel - Air/Hotel/Auto	\$117,061
Credit Card Fees	\$363,776
Cash (Over) and Short	\$1,000
Bad Debt Expense	\$3,000
Marketing - Institution	\$163,706
Transportation Grants Expense	\$7,000
Dues and Publications	\$95,852
Depreciation & Amortization	\$508,387
Miscellaneous Expense	\$342,618
Total Expenses	\$18,981,519
Net Profit	\$171,802