

VOLUNTEERS OF AMERICA MID-STATES, INC.

Summary of All Units

BOARD BUDGET ANALYSIS REPORT

Fiscal Year Ending June 30, 2024

| | FY 2024 BUDGET | FY 2023 FORECAST | FAVOR+ UNFAV- | FY 2022 ACTUAL |
|--|-------------------|---------------------|-------------------|-------------------|
| REVENUES FROM OPERATIONS | | | | |
| Contributions | 9,829,182 | 5,704,585 | 4,124,597 | 3,621,048 |
| Capital & Bequests | 19,643 | 16,983 | 2,660 | 122,629 |
| Contributions In-Kind | 198,680 | | 198,680 | 249,024 |
| Special Events | 866,900 | 725,227 | 141,673 | 633,720 |
| United Way Allocations | 0 | 32 | (32) | 61,873 |
| Vol of America Awards & Grants | 59,451 | 44,426 | 15,025 | 213,119 |
| Total Public Support | 10,973,856 | 6,491,254 | 4,482,602 | 4,901,413 |
| Revenue and Grants From Governmental Agencies | | | | |
| | 41,895,320 | 33,932,945 | 7,962,375 | 31,378,828 |
| <u>Other Revenue</u> | | | | |
| Program Service Fees | 1,132,494 | 1,443,898 | (311,403) | 1,394,134 |
| Administrative Income | 4,904,536 | 3,339,052 | 1,565,483 | 3,354,617 |
| Miscellaneous Revenue | 2,760,800 | 2,182,077 | 578,723 | 2,159,611 |
| Total Other Revenue | 8,797,830 | 6,965,027 | 1,832,803 | 6,908,362 |
| Total Revenues From Operations | 61,667,006 | 47,389,226 | 14,277,780 | 43,188,603 |
| EXPENSES | | | | |
| Salaries and Benefits | 29,995,502 | 25,234,626 | 4,760,876 | 21,407,160 |
| Professional Fees | 2,361,356 | 2,151,304 | 210,052 | 2,478,022 |
| Supplies | 2,461,705 | 1,766,829 | 694,875 | 2,070,020 |
| Telecommunications | 307,907 | 296,859 | 11,048 | 271,153 |
| Occupancy Expense | 2,142,251 | 2,040,582 | 101,669 | 2,060,908 |
| Interest Expense | 29,360 | 27,851 | 1,510 | 35,442 |
| Insurance Expense | 615,390 | 636,544 | (21,154) | 596,849 |
| Printing and Publications | 444,404 | 290,910 | 153,494 | 445,487 |
| Travel and Transportation | 911,852 | 853,966 | 57,887 | 762,983 |
| Conferences and Meetings | 164,505 | 199,321 | (34,816) | 131,108 |
| Specific Assistance to Individuals | 8,105,577 | 4,118,074 | 3,987,503 | 3,077,642 |
| Other Expense | 662,403 | 799,791 | (137,389) | 808,498 |
| Administrative Expense | 4,004,536 | 3,339,554 | 664,982 | 3,354,617 |
| Depreciation and Amortization Expense | 662,013 | 704,273 | (42,260) | 811,036 |
| Affiliate Fees | 674,808 | 674,988 | (180) | 732,000 |
| Risk Pool | 40,644 | 38,870 | 1,774 | (2,497) |
| TOTAL EXPENSES | 53,584,213 | 43,174,343 | 10,409,870 | 39,040,428 |
| TOTAL CHANGE IN NET ASSETS | 8,082,793 | 4,214,883 | 3,867,909 | 4,148,175 |