TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION – NOT FOR PROFIT)

FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2009 AND 2008

(Together with Independent Auditor's Report)

TENNESSEE LIONS CHARITIES, INC.

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Tennessee Lions Charities, Inc. Nashville, Tennessee

I have audited the accompanying statements of financial position of Tennessee Lions Charities, Inc., (the organization), a nonprofit organization as of June 30, 2009 and the related statements of activities and changes in net assets, cash flows, and functional expenses for the years then ended. These financial statements are the responsibility of the Organization's management. My responsibility is to express an opinion on these financial statements based on my audit. The financial statements of Tennessee Lions Charities, Inc. as of June 30, 2008, were audited by other auditors whose report dated December 9, 2008, expressed an unqualified opinion on those statements.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over financial reporting. Accordingly, I express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. I believe that my audits provide a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly in all material respects, the financial position of Tennessee Lions Charities, Inc. as of June 30, 2009 and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

November 5, 2009

DAVID P. GUENTHER

TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF FINANCIAL POSITION JUNE 30, 2009

	Unr	estricted		mporarily estricted		Total
	ASSETS					
Current assets:					4	402.207
Cash	\$	192,386	3	-	\$	192,386
Due from district clubs		102		-		102
Investments		522,653		145,672		668,325
Prepaid expenses		1,952		-		1,952
Total current assets	\$	717,093	S	145,672	\$	862,765
Property held for sale		5,500		-		5,500
Property, building, and equipment, net of accumulated depreciation of \$366,499		792,449		-		792,449
,						100
Deposits		100		-		100
Total assets	\$	1,515,142	\$	145,672	- \$ -	1,660,814
LIABILIT	IES AND N	ET ASSETS				
Current liabilities:						
Accounts payable	\$	1,638	\$	-	\$	1,638
Accrued property tax		4,174		-		4,174
Grants payable		63,906_		-		63,906
Total current liabilities	\$	69,718	\$	-	_ \$ _	69,718
Total liabilities		69,718		•		69,718
Net assets:						
Unrestricted		1,445,424		-		1,445,424
Temporarily restricted		-		145,672		145,672
Total net assets		1,445,424		145,672	<u>:</u>	1,591,096
Total liabilities and net assets	\$	1,515,142	\$	145,672	_ \$_	1,660,814

TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF FINANCIAL POSITION (CONTINUED) JUNE 30, 2008

	Un	restricted		Cemporarily Restricted		Total
	ASSETS					
Current assets:						
Cash	\$	118,006	\$	-	\$	118,006
Investments		619,925		138,236		758,161
Prepaid expenses		1,802		-		1,802
Total current assets	\$	739,733	\$	138,236	\$	877,969
Property held for sale		5,500		-		5,500
Property, building, and equipment, net of						
accumulated depreciation of \$319,669		837,737		-		837,737
Deposits		100		-		100
Total assets	\$	1,583,070	\$_	138,236	\$	1,721,306
I JARII I'I	TES AND N	ET ASSETS				
Current liabilities:	riso milio il	3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				
Accounts payable	\$	1,517	\$	-	\$	1,517
Accrued property tax	•	4,484	•	-	·	4,484
Grants payable		5,975		-		5,975
Total current liabilities	\$	11,976	\$_	-	\$_	11,976
Total liabilities		11,976	_	-	-	11,976
Net assets:						
Unrestricted		1,571,094		•		1,571,094
Temporarily restricted		-	_	138,236		138,236
Total net assets		1,571,094		138,236		1,709,330
Total liabilities and net assets	\$	1,583,070	\$_	138,236	_ \$	1,721,306

The accompanying notes to financial statements are an integral part of this statement.

TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2009

	U	nrestricted	_	Femporarily Restricted		Total
Revenues, gains, and other support:						
Contributions	\$	6,264	\$	· , · ·	\$	136,524
Grant income		-		108,850		108,850
Rental income		68,321		-		68,321
Interest income		27,959		-		27,959
Net assets released from restrictions:		-		-		-
Satisfaction of program restrictions	_	231,674	_	(231,674)	. –	-
Total revenues, gains, and other support	\$	334,218	\$	7,436	\$	341,654
Expenses:						
Program services	\$	162,177	\$	-	\$	162,177
Management and general		140,210		-		140,210
Fund raising expenses	_	45,250		-		45,250
Total expenses	\$_	347,637	\$.	-	- \$ -	347,637
Excess (deficit) of revenue and support over	\$	(13,419)	\$	7,436	\$	(5,983)
expense Unrealized loss on investments		(112,251)	. ,			(112,251)
Increase (Decrease) in net assets	\$	(125,670)	\$	7,436	\$	(118,234)
Net assets at beginning of year	_	1,571,094	_	138,236		1,709,330
Net assets at end of year	\$	1,445,424	\$	145,672	\$	1,591,096

TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS (CONTINUED) FOR THE YEAR ENDED JUNE 30, 2008

	-	Unrestricted	_	Temporarily Restricted	_	Total
Revenues, gains, and other support:						
Contributions	\$	19,166	\$	227,580	\$	246,746
Grant income		-		82,000		82,000
Rental income		66,116		-		66,116
Investment income		35,530		-		35,530
Net assets released from restrictions:						
Satisfaction of program restrictions		306,150		(306,150)		-
Transfer		(7,200)		(7,200)		-
Total revenues, gains, and other	•		•			
support	\$	419,762	\$	(3,770)	\$	430,392
Expenses:						
Program services		195,726		· _		195,726
Management and general		125,925		-		125,925
Fund raising expenses		43,858				43,858
Total expenses	\$	365,509	\$	-	\$ _	365,509
Excess (deficit) of revenue and support over expense	\$	54,253	\$	(3,770)	\$	50,483
Unrealized loss on investments		(10,580)		-	_	(10,580)
Increase in net assets	\$	43,673	\$	10,630	\$	54,303
Net assets at beginning of year		1,527,421		127,606		1,655,027
Net assets at end of year	\$	1,571,094	\$	138,236	\$_	1,709,330

The accompanying notes to financial statements are an integral part of this statement.

TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2009 AND 2008

	2009	2008
Operating activities:		
Increase (decrease) in net assets \$	(118,234) \$	54,303
Adjustments to reconcile increase (decrease) in net assets to		
net cash provided by (used for) operating activities:		
Depreciation	46,831	42,342
Unrealized (gain) loss on investments	112,251	10,580
Changes in operating assets and liabilities:		
(Increase) decrease in accounts receivable	(102)	500
(Increase) decrease in prepaid expenses	(149)	(144)
Increase (decrease) in accounts payable and accrued expenses	(189)	(5)
Increase (decrease) in grants payable	57,931	5,975
Net cash provided by (used for) operating activities	98,339	113,551
Investing activities:		
Purchase (maturity) of certificates of deposit	(3,919)	352,231
Purchase of investments, net	(18,498)	(613,753)
Purchase of furniture, fixtures, and equipment	(1,542)	(53,795)
Net cash provided by (used for) investing activities	(23,959)	(315,317)
Increase (decrease) in cash	74,380	(201,766)
Cash at beginning of year	118,006	319,772
Cash at end of year \$	192,386 \$	118,006

TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2009

	Management				
	Program	and	Fund		
	Services	<u>General</u>	Raising	Total	
Grants \$	5 108,950 \$	s - \$	- \$	108,950	
Salaries	-	32,715	33,246	65,961	
Screening expenses	53,227	-	-	53,227	
Building utilities and expenses	•	25,233	-	25,233	
Accounting	-	12,364	-	12,364	
Property taxes	-	8,682	-	8,682	
Telephone	-	543	6,265	6,808	
Payroll taxes	-	2,502	2,544	5,046	
Supplies	-	3,116	<u>.</u>	3,116	
Investment fees	-	5,080	•	5,080	
Meetings	-	580	736	1,316	
Taxes and licenses	-	480	-	480	
Freight and postage	-	318	-	318	
Printing	-	•	349	349	
Miscellaneous	•	1,766	2,110	3,876	
Total expenses before depreciation	162,177	93,379	45,250	300,806	
Depreciation	•	46,831	<u>-</u> _	46,831	
•	162,177	\$\$	45,250 \$	347,637	
	47%	40%	13%	100%	

TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED) FOR THE YEAR ENDED JUNE 30, 2008

	N			
	Program	and	Fund	
	Services	General	Raising	Total
		·		
Grants \$	149,303 \$	- \$	- \$	149,303
Salaries	-	32,000	33,000	65,000
Screening expenses	46,423	-	-	46,423
Building utilities and expenses	-	24,821	-	24,821
Accounting	-	9,583	-	9,583
Property taxes	-	8,992	-	8,992
Telephone	-	528	6,386	6,914
Payroll taxes	-	2,448	2,526	4,974
Supplies	-	2,536	-	2,536
Investment fees	-	1,418	-	1,418
Meetings	-	419	129	548
Taxes and licenses	-	455	-	455
Freight and postage	-	383	-	383
Printing	-	-	220	220
Miscellaneous	-	-	1,597	1,597
Total expenses before depreciation	195,726	83,583	43,858	323,167
Depreciation		42,342		42,342
\$	195,726 \$	125,925	43,858 \$	365,509
	54%	34%	12%	100%

TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION – NOT FOR PROFIT) NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2009

(1) SIGNIFICANT ACCOUNTING POLICIES:

Organization - Tennessee Lions Charities, Inc. (the Organization) was formed on October 1, 1995 to provide financial support and volunteer involvement in health care programs; primarily preventable and curable eyesight difficulties with a special emphasis on pediatric vision problems in very young children. The Organization is affiliated with Lions Clubs Volunteer Services, Inc., Lions clubs International, Lions Clubs International foundation, as well as other Lions Clubs organizations and chapters throughout Tennessee. Organization was involved in one program of service, the Operation KidSight Campaign, which was a project to raise money to fund the Tennessee Lions Eye Center (Eye Center) at Vanderbilt Children's Hospital in Nashville, Tennessee. During the year ended June 30, 2004, the Organization met its \$4,000,000 goal that established the Eye Center and, therefore, ended the Operation KidSight Campaign. Currently, the Organization is involved in one program of service, KidSight Outreach, which is a project to raise money to fund the outreach activities of the Eye Center. As of June 30, 2009, the Eye Center's Outreach Program has screened approximately 276,600 children with the help of numerous volunteers who took photographs of the children's eyes. The Organization plans to continue to fulfill its mission by continuing to raise support for the Eye Center and creating new programs in the future.

<u>Accrual Basis</u> – The financial statements of the Organization are prepared using the accrual basis of accounting, under which income is recognized when earned rather than when collected and expenses are recognized when incurred rather than when disbursed.

Basis of Presentation – Financial statement presentation follows the recommendation of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards No. 117, Financial Statements of Not-for-Profit Organizations (SFAS No. 117). Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted. A description of the three net asset categories follows:

Unrestricted – Net assets that are not subject to donor-imposed restrictions. Unrestricted net assets may be designated for specific purposes by action of the Board of Directors.

Temporarily Restricted – Net assets whose use by the Organization is subject to donor-imposed restrictions that can be fulfilled by actions of the Organization pursuant to those restrictions or that expire by the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statements of Activities and Changes in Net Assets as net assets released from restrictions.

Permanently Restricted – Net assets subject to donor-imposed restrictions that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on any related investments for general or specific purposes. At June 30, 2009 and 2008, there are no permanently restricted net assets.

<u>Use of Estimates</u> – Management of the Organization has made a number of estimates and assumptions relating to the reporting of assets and liabilities and disclosure of contingent assets and liabilities to prepare these financial statements in conformity with accounting principles generally accepted in the United States of America. Actual results could differ from these estimates.

<u>Cash Equivalents</u> – For purposes of the Statements of Cash Flows, cash equivalents include any liquid investments with an original maturity of three months or less. At June 30, 2009 and 2008, there were no cash equivalents.

Accounts Receivable – An allowance for doubtful accounts is established through a provision for receivable losses charged to expense. Receivables are charged against the allowance when management believes the collectability of the receivable is unlikely. Management's estimate of doubtful accounts is based on historical collection experience and a review of the current status of accounts receivable. It is reasonably possible that management's estimate of the allowance for doubtful accounts could change. In management's judgment, no allowance was required at June 30, 2009 and 2008 on existing receivables. There was no debt expense recognized in 2009 and 2008 related to accounts receivable.

Accounts receivable are considered delinquent after sixty days. Late fees and interest are not assessed on delinquent accounts. It is not the policy of the Organization to place a club or vendor on non-accrual status. At June 30, 2009 and 2008, there are no accounts receivable greater than ninety days old.

<u>Investments</u> – Investments consist of certificates of deposit and marketable securities. The organization purchased various certificates of deposit with maturity dates ranging from August 22, 2009 to March 23, 2010. The interest rates on the certificates of deposit range from .85% to 3.15% with the interest rolling into the certificates of deposit. Certificates of deposit with a maturity date greater than one year are classified as long-term on the Statements of Financial Position.

Investments in equity securities with readily determinable fair values and all debt securities are carried at fair value with gains and losses included as unrestricted on the Statements of Activities and Changes in Net Assets. Other investments (such as real property) are carried at the lower of cost or fair value.

<u>Promises to Give</u> – Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional.

The Organization uses the allowance method to determine uncollectible unconditional promises to give. The allowance is based on prior years' experience and management's analysis of specific promises made. It is reasonably possible that management's estimate of the allowance for doubtful promises to give could change.

Promises to give are not considered delinquent until the program is completed. It is not the Organization's policy to place a club on non-accrual status. There were no promises to give and no bad debt expense for the years ended June 30, 2009 and 2008.

<u>Property, Building and Equipment</u> – Property, building and equipment are stated at cost or, if donated, at fair market value at the date of gift. Upon retirement or disposition, costs and accumulated depreciation are removed from the accounts, and the resulting profit or loss is reflected in income. Maintenance and repairs and items under \$600 are charged to expense as incurred. Property, building and equipment are depreciated using the straight-line method over the estimated useful lives of the assets, which range from three to thirty years.

<u>Contributions</u> – Contributions received are recorded as increases in unrestricted, temporarily restricted, or permanently restricted net assets, depending on the existence and/or nature of any donor restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statements of Activities and Changes in Net Assets as net assets released from restrictions.

<u>Income Taxes</u> – The Internal Revenue Service granted the Organization exempt status under Code Section 501(c)(3) as a charitable organization, and has classified it as other than a private foundation as defined in Code Section 590(a).

<u>Contributed Services</u> – A substantial number of unpaid volunteers have made significant contributions of their time to develop the Organization's programs, particularly in the areas of program service and fund raising. No amounts have been recognized in the accompanying financial statements because the criteria for recognition of such volunteer effort under SFAS No. 116, *Accounting for Contributions Received and Contributions Made*, have not been satisfied.

(2) RELATED PARTY TRANSACTIONS:

The Organization received donated services and use of office equipment from Lions Clubs Volunteer Services, Inc. (LCVS), an affiliated organization. No expense or revenue has been recorded on the books for the years ended June 30, 2009 and 2008 due to the immateriality of the amount involved. The Organization received a grant in the amount of \$30,000 from Lions Clubs International Foundation for the year ended June 30, 2008.

(3) <u>INVESTMENTS:</u>

Investments are stated at fair value and are summarized at June 30 as follows:

	_	2009			_	2008		
		Market	_	Cost		Market		Cost
Cash and cash equivalents	\$	72,304	\$	72,304	\$	53,807	\$	53,807
Mutual Funds - Equity		310,525		400,000		392,871		399,945
Mutual Funds - Fixed income		126,589		161,000	-	156,494	_	160,000
		509,418		633,304		603,172		613,752
Certificates of deposit		158,908		158,908	_	154,989		154,989
	\$	668,326	\$	792,212	\$	758,161	\$_	768,741
					-	- 10		
						2009		2008
Market value					\$	668,326	\$	758,161
Cost					_	791,212		768,741
Unrealized gain (loss)					\$ _	(122,886)	\$:	(10,580)
Investment income					\$	23,577	\$	3,862
Interest income					Ψ	4,383	Φ	31,668
						7,505		31,000
Investment fees					_	(5,080)		(1,418)
Realized net investment income	!				\$	22,880	\$	34,112

4) PROPERTY, BUILDING AND EQUIPMENT:

Property, building and equipment consist of the following at June 30, 2009 and 2008:

	2009		2008
Land	\$ 240,000	\$	240,000
Building and improvements	811,474		811,474
Furniture and fixtures	28,765		28,765
Equipment	78,709		77,167
	\$ 1,158,948	\$	1,157,406
Less: Accumulated depreciation	(366,499)		(319,669)
	\$ 792,449	\$.	837,737

(5) **LEASING ARRANGEMENTS:**

The Organization leases office space and land to unrelated third parties under operating leases expiring October, 2013 and July, 2014, respectively. Minimum future rentals to be received for the years ending June 30 under the leases are as follows:

2010	\$	57,929
2011		57,803
2012		57,803
2013		57,803
2014		20,268
Thereafter	_	125
	\$_	251,731

(6) TEMPORARILY RESTRICTED NET ASSETS:

Temporary restricted net assets are available for the following purposes:

	2009	 2008
KidSight Outreach	\$ 134,275	\$ 128,611
Screening equipment	11,397	 9,625
	\$ <u>145,672</u>	\$ 138,236

Net assets were released from donor restrictions by incurring expenses satisfying the purpose restrictions specified by donors as follows:

•

• • • •

	2009		2008
KidSight Outreach	\$ 178,447	\$	186,580
Screening equipment	53,227		119,570
	\$ 231,674	\$_	306,150

For the year ended June 30, 2008, \$7,200 was transferred from unrestricted to temporarily restricted for screening equipment per donor request.

(7) CONCENTRATIONS OF CREDIT RISK:

The majority of the Organization's revenue is derived from individuals, corporations, and lions Clubs organizations located in Tennessee. The following sources contributed more than 10% of total revenues, gains, and other support:

	2009	2008
Grant A	23%	20%

(7) <u>RECLASSIFICATIONS:</u>

Certain reclassifications have been made to the 2008 financial statements to conform with the 2009 presentation.