

	2015 Budget	2015 Actual	2016 Proposed Budget
<b>BILLABLE PROGRAM HOURS</b>			
<b>Clinical Services Counseling Hours</b>	<b>5,350</b>	<b>4,539</b>	<b>4,776</b>
Vine Street	2,382	2,075	2,197
Clarksville	552	413	430
Brentwood	552	321	334
Franklin	811	658	693
Murfreesboro	660	518	478
North	393	442	525
Mt. Juliet	0	112	119
<b>Training Programs</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Consultation/Assessment Programs</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Enrichment</b>	<b>22</b>	<b>18</b>	<b>11</b>
<b>Counseling per Hour</b>	<b>\$54.32</b>	<b>\$57.18</b>	<b>\$56.89</b>
Vine Street/Nashville Center	\$48.00	\$56.22	\$56.00
Clarksville Center	\$85.00	\$72.19	\$72.00
Brentwood Center	\$62.00	\$71.97	\$72.00
Franklin Center	\$51.00	\$61.58	\$62.00
Murfreesboro Center	\$60.00	\$55.14	\$55.00
North Center	\$36.00	\$38.80	\$39.00
Mt. Juliet	\$0.00	\$33.26	\$33.00
<b>Counseling Income</b>	<b>\$290,589</b>	<b>\$259,534</b>	<b>\$271,698</b>
Vine Street/Nashville	\$114,336	\$116,656	\$123,032
Clarksville	\$46,920	\$29,815	\$30,960
Brentwood/Nashville	\$34,224	\$23,102	\$24,048
Franklin	\$41,361	\$40,520	\$42,966
Murfreesboro	\$39,600	\$28,565	\$26,290
North	\$14,148	\$17,150	\$20,475
Mt. Juliet	\$0	\$3,725	\$3,927
<b>Training Programs Income</b>	<b>\$7,860</b>	<b>\$1,200</b>	<b>\$2,400</b>
Advanced Practitioner Program	\$0.00	\$0.00	\$0.00
Pastoral Care Specialist Program	\$7,860.00	\$1,200.00	\$2,400.00
<b>Consultation/Assessment Income</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>EAP Contract Income</b>	<b>\$6,500</b>	<b>\$7,750</b>	<b>\$7,750</b>
<b>Congregation Enrichment Income</b>	<b>\$1,870</b>	<b>\$1,828</b>	<b>\$1,100</b>
<b>Concessions</b>	<b>60</b>	<b>0</b>	<b>\$96</b>
<b>Interest</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Program Income</b>	<b>\$306,879</b>	<b>\$270,312</b>	<b>\$283,044</b>
<b>Satellite Contributions for Use</b>	<b>\$63,854</b>	<b>\$50,797</b>	<b>\$63,700</b>
Clarksville Fundraising	\$15,354	\$12,096	\$11,100
Williamson County Fundraising	\$27,150	\$14,496	\$25,750
Murfreesboro Fundraising	\$20,550	\$23,085	\$25,050
North Fundraising	\$800	\$720	\$800
Mt. Juliet Fundraising	\$0	\$400	\$1,000

<b>Nashville Contributions</b>	<b>\$227,446</b>	<b>\$204,665</b>	<b>\$228,770</b>
Individuals	\$62,750	\$70,927	\$26,000
Board			\$19,250
Congregations	\$44,696	\$27,223	\$38,400
Corporations	\$10,000	\$0	\$10,000
Foundations	\$110,000	\$106,515	\$117,000
Events			\$18,000
Alternative Giving			\$120
<b>Designated Gifts</b>	<b>\$120</b>	<b>\$9,065</b>	<b>\$18,000</b>
<b>Endowment/Dividend Income for Use</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Contribution Income</b>	<b>\$291,420</b>	<b>\$264,527</b>	<b>\$310,470</b>
<b>Total of All Income</b>	<b>\$598,299</b>	<b>\$534,839</b>	<b>\$593,514</b>
<b>Personnel Expenses</b>			
Counselors	\$321,089	\$280,496	\$306,302
Support Staff	\$98,500	\$98,583	\$98,500
Benefits	\$13,500	\$15,405	\$16,500
<b>Total Personnel Expenses</b>	<b>\$433,089</b>	<b>\$394,484</b>	<b>\$421,302</b>
<b>Total Development Expenses</b>	<b>\$4,923</b>	<b>\$3,871</b>	<b>\$4,120</b>
<b>Program Expenses</b>			
Administrative Services	\$49,750	\$29,397	\$71,700
Office Expenses	\$42,850	\$46,657	\$49,400
Clinical Services	\$33,950	\$45,693	\$41,500
Congregation Enrichment	\$1,870	\$595	\$935
Consultation and Assessment	\$0	\$0	\$0
Training Programs Expenses	\$2,375	\$3,055	\$2,258
<b>Total Program Expenses</b>	<b>\$130,795</b>	<b>\$125,397</b>	<b>\$165,793</b>
Loans -pinnacle-line of credit	\$0	\$0	\$0
<b>TOTAL CAPITAL EXPENSES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total of All Expenses</b>	<b>\$568,807</b>	<b>\$523,752</b>	<b>\$591,215</b>
<i>Net Income/(Loss)</i>	<i>\$29,492</i>	<i>\$11,087</i>	<i>\$2,299</i>