

Big Brothers Big Sisters of Middle TN		
Budgeted Statement of Revenue And Expense		
For the Year Ended December 31, 2019		
DESCRIPTION	Total Agency Budget 2019	
<b>REVENUE:</b>		
United Way	\$ 131,508	4%
Investment Income/Realized Ga	\$ 2,500	0%
Individual/ Corporate Contribut	\$ 110,000	3%
Foundation Grants	\$ 501,900	16%
Bowling Events Revenue	\$ 200,000	6%
Breakfast Event Revenue	\$ 760,000	24%
Franklin Wine Festival Event Rev	\$ 250,000	8%
Over the Edge	\$ -	0%
Misc Event Revenue	\$ 40,000	1%
Government Grant Revenue	\$ 913,619	29%
TN-Dept. of Corrections Fundin	\$ 250,000	8%
Tenant Reimbursement		0%
In-kind revenue	\$ 18,248	1%
<b>Total Revenue</b>	<b>\$ 3,177,775</b>	<b>100%</b>
<b>EXPENSES:</b>		
Salaries	1,811,621	56%
Payroll Taxes	\$ 134,060	4%
Med,Life,Disb Ins & 403 b7 matc	208,336	6%
<b>Total Personnel Expenses</b>	<b>\$ 2,154,017</b>	<b>67%</b>
Contract Services	102,666	3%
Supplies/Activities/IT	120,775	4%
Promotions & Communications	135,372	4%
Volunteer Recruitment	45,454	1%
Travel	20,264	1%
Conf & Mtg	34,930	1%
Dues & Subscriptions	4,111	0%
Postage	9,864	0%
Fundraising Events	137,476	4%
Pass Thru StateFunding	166,019	5%
<b>Total Variable Expense</b>	<b>\$ 776,932</b>	<b>24%</b>
Telephone	12,425	0%
Insurance-Liability	64,650	2%
Equip Rent/Lease	13,950	0%
National /AIM Fees	28,914	1%
Bank/LicenseFee	22,899	1%
Occupancy	64,622	2%
Depreciation	68,872	2%
<b>Total Fixed Expense</b>	<b>\$ 276,331</b>	<b>9%</b>
<b>Total Operating Expenses</b>	<b>\$ 3,207,280</b>	<b>100%</b>
<b>Net Revenue/&lt;Deficit&gt; From Op</b>	<b>\$ (29,505)</b>	<b>-1%</b>
Release Temp Restricted		
Bad debt expense		
Capitalized Expense	\$ (10,000)	
Payoff Pinnacle Note Payable		
Add back non-cash expense	68,872	
<b>Net Revenue - Net of Depreciati</b>	<b>29,367</b>	