|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  |  |  | 2014 | 2014  | 2014 |  | 2015  |  |  |
|  |  |  |  | Estimated |  Budget  | Variance |  |  Proposed  | Budget |  |
|  |  |  |  | end |  | estimated end to budget |  |  Budget  | Increase from 2014 estimated end | Comments |
| **REVENUE** |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Contributions |  |  |  |  |  |  |  |  |  |
|  | Building Fund Contributions |  -  |  -  | 0 |  |  -  |  -  |  |
|  | General Contributions | 43,364 |  60,000  | 16,636 |  |  47,000  |  3,636  |  |
|  | Memorials/Honoraria | 6,663 |  2,500  | -4,163 |  |  2,500  |  (4,163) |  |
|  | Restricted Contributions | 713 |  -  | -713 |  |  -  |  (713) |  |
|  | Development Committee Funds | 900 | 20,000 | 19,100 |  | 5,000 |  4,100  | and raise funds this year. |
| **Total Contributions** |  | **51,640** | **82,500** | **30,860** |  | **54,500** | **2,860** |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Fundraisers |  |  |  |  |  |  |  |  |  |
|  | Fall Event |  | 62,676 |  51,000  | -11,676 |  |  65,000  |  2,324  |  |
|  | Expenses |  | -8,637 |  (5,500) | 3,137 |  |  (9,000) |  (363) |  |
| **Total Fundraisers** |  | **54,039** | **45,500** | **-8,539** |  | **56,000** | **1,961** |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Grants |  |  |  |  |  |  |  |  |  |
|  | Safety Net |  | 40,290 |  50,000  | 9,710 |  |  50,000  |  9,710  |  |
|  | Baptist Healing Trust | 9,450 |  19,600  | 10,150 |  |  20,000  |  10,550  |  |
|  | Diabetes Implementation | 0 |  -  | 0 |  |  |  -  |  |
|  | Small Grants (US Bank, Sanders, Walgreen, Mid Tn Community Foundation, Priem. Care, Microsoft)) | 2,969 |  10,000  | 7,031 |  |  5,000  |  2,031  | Womens Health, WalMart, US Bank,Sanders,Walgreens |
|  | Clayton Family Foundation | 5,000 |  -  | -5,000 |  |  5,000  |  -  |  |
|  | Combined Federal Campaign | 829 |  750  | -79 |  |  800  |  (29) |  |
| **Total Grants** |  | **58,538** | **80,350** | **21,812** |  | **80,800** | **22,262** |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Other Income |  |  |  |  |  |  |  |  |
|  | Interest |  |  | 7,114 |  3,000  | -4,114 |  |  6,000  |  (1,114) | ents w/ Methodist Foundation |
|  | Medical Records |  | 770 |  1,300  | 530 |  |  720  |  (50) |  |
| **Total Other Income** |  | **7,884** | **4,300** | **-3,584** |  | **6,720** | **-1,164** |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  | **TOTAL REVENUE** | 172,101 | 212,650 | 40,549 |  | 198,020 | 25,919 |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| **EXPENSES** |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Occupancy Costs |  |  |  |  |  |  |  |  |
|  | Building Repairs |  | 1,750 | 1,500 | -250 |  | 1,500 |  (250) |  |
|  | Cleaning Supplies | 150 | 300 | 150 |  | 300 |  150  |  |
|  | Depreciation |  | 3,488 | 3,488 | 0 |  | 3,488 |  0  |  |
|  | Utilities |  |  | 8,350 | 7,900 | -450 |  | 8,500 |  150  |  |
|  | Telephone & Internet | 3,264 | 3,500 | 236 |  | 3,500 |  236  |  |
|  | Clinic Rental |  | 2,400 | 2,400 | 0 |  | 2,400 |  -  |  |
|  | Janitorial |  | 3,960 | 3,900 | -60 |  | 3,960 |  -  |  |
| **Total Occupancy Costs** | **23,362** | **22,988** | **-374** |  | **23,648** | **286** |  |
| Clinical |  |  |  |  |  |  |  |  |  |
|  | Medical Supplies |  | 300 | 3,500 | 3,200 |  | 3,500 |  3,200  |  |
|  | Patient/Chart |  | 150 | 300 | 150 |  | 300 |  150  |  |
|  | Pharmacy |  | 1,100 | 1,200 | 100 |  | 1,200 |  100  |  |
|  | Lab Supplies |  | 5,000 | 6,000 | 1,000 |  | 6,000 |  1,000  |  |
|  | Small Equipment |  | 50 |  | -50 |  | 100 |  50  |  |
|  | Specific Patient Services | 800 | 1,500 | 700 |  | 1,000 |  200  |  |
|  | Advanced Testing | 0 |  | 0 |  |  |  -  |  |
|  | Dental Assistance | 0 |  | 0 |  |  |  -  |  |
| **Total Clinical** |  | **7,400** | **12,500** | **5,100** |  | **12,100** | **4,700** |  |
| Computer & Equipment |  |  |  |  |  |  |  |
|  | Maintenance & Repair | 1,610 | 1,500 | -110 |  | 1,700 |  90  |  |
|  | Computer Supplies | 530 | 700 | 170 |  | 700 |  170  |  |
|  | Internet - Data Service |  |  | 0 |  |  |  -  |  |
|  | Copy machine |  |  |  |  |  | 2,500 |  2,500  |  |
|  | Depreciation (w/possible upgrade) | 3,495 | 3,144 | -351 |  | 3,144 |  (351) |  |
|  | Rental & purchase of machines |  | 2,000 | 2,000 |  | 2,000 |  2,000  |  |
| **Total Computer & Equipment** | **5,635** | **7,344** | **1,709** |  | **10,044** | **4,409** |  |
| Personnel |  |  |  |  |  |  |  |  |  |
|  | Salaries |  |  |  |  |  |  |  |  |  |
|  |  Clerical |  | 15,160 | 17,167 | 2,007 |  | 15,810 |  650  |  |
|  |  Clinic Administrator | 32,945 | 39,535 | 6,590 |  | 24,000 |  (8,945) | 0% raise in 2015 |
|  |  Executive Director | 41,891 | 41,616 | -275 |  | 45,000 |  3,109  |  |
|  |  Physician |  | 2,448 | 2,448 | 0 |  | 2,448 |  -  |  Dr. Pace  |
|  |  LPN's |  | 8,210 | 14,382 | 6,172 |  | 14,280 |  6,070  |  |
|  |  Nurse Practitioner | 31,770 | 44,880 | 13,110 |   | 40,800 |  9,030  |  |
|  |  Reimbursable In-Kind Nurse Practitioner | -4,495 | -14,280 | -9,785 |   | -3,060 |  1,435  |  Donna Seely & Jackie Koss  |
|  |  Prescription Asst. Coord. | 6,005 | 6,630 | 625 |  | 6,630 |  625  |  |
|  |  Receptionist |  | 13,000 | 13,158 | 158 |  | 13,260 |  260  |  |
|  |  Registered Nurse | 18,570 | 19,380 | 810 |  | 19,380 |  810  |  |
|  | Consultants/Counseling | 1,150 | 2,550 | 1,400 |  | 2,040 |  890  | Kitty |
|  | Payroll Taxes |  | 14,410 | 17,341 | 2,931 |  | 15,060 |  650  |  |
|  | Workers Comp |  | 673 | 1,122 | 449 |  | 700 |  27  |  |
| **Total Personnel** |  | **181,737** | **205,928** | **24,191** |  | **196,348** | **14,611** |  |
| Office Expense |  |  |  |  |  |  |  |  |
|  | Postage & Delivery | 1,250 | 1,200 | -50 |  | 1,600 |  350  |  |
|  | Stationery & Office Supplies | 2,760 | 2,200 | -560 |  | 2,800 |  40  |  |
|  | Other Office Supplies |  | 0 | 0 |  | 0 |  -  |  |
| **Total Office Expense** |  | **4,010** | **3,400** | **-610** |  | **4,400** | **390** |  |
| Administrative |  |  |  |  |  |  |  |  |
|  | Licenses Permits & Fees | 200 | 350 | 150 |  | 1,100 |  900  | Includes DEA fees |
|  | Volunteer Appreciation | 255 | 250 | -5 |  | 250 |  (5) |  |
|  | Liability Insurance | 3,304 | 3,644 | 340 |  | 3,304 |  -  |  |
|  | Marketing & Advertising | 820 | 600 | -220 |  | 1,000 |  180  |  |
|  | Dues & Subscriptions | 750 | 825 | 75 |  | 850 |  100  |  |
|  | Professional Fees Accounting | 8,350 | 8,500 | 150 |   | 8,500 |  150  |   |
|  | Reimbursable In-Kind Professional fees |   |   | 0 |   |   |  -  | From Auditor |
|  | Professional Fees Medical | 1,932 | 2,100 | 168 |  | 2,100 |  168  | Dr. Pace Clinic |
|  | Travel |  |  | 500 | 200 | -300 |  | 350 |  (150) |  |
|  | Meals & Entertainment | 20 | 100 | 80 |  | 100 |  80  |  |
|  | Seminars |  | 425 | 300 | -125 |  | 450 |  25  |  |
| **Total Administrative** |  | **16,556** | **16,869** | **313** |  | **18,004** | **1,448** |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  | **TOTAL EXPENSES** | 238,700 | 269,029 | 30,329 |  | 264,544 | 25,844 |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  | **Net Surplus or (Deficiency)** | (66,599) | (56,379) |   |  | (66,524) |   |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  | Bequest |  |  | 152,100 |  20,000  |  |  |  \*  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  | **Net Surplus with Bequest** | 85,501 |  (36,379) |  |  | #VALUE! |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |