|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  |  |  | 2014 | 2014 | 2014 |  | 2015 |  |  |
|  |  |  |  | Estimated | Budget | Variance |  | Proposed | Budget |  |
|  |  |  |  | end |  | estimated end to budget |  | Budget | Increase from 2014 estimated end | Comments |
| **REVENUE** | |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Contributions | |  |  |  |  |  |  |  |  |  |
|  | Building Fund Contributions | | | - | - | 0 |  | - | - |  |
|  | General Contributions | | | 43,364 | 60,000 | 16,636 |  | 47,000 | 3,636 |  |
|  | Memorials/Honoraria | | | 6,663 | 2,500 | -4,163 |  | 2,500 | (4,163) |  |
|  | Restricted Contributions | | | 713 | - | -713 |  | - | (713) |  |
|  | Development Committee Funds | | | 900 | 20,000 | 19,100 |  | 5,000 | 4,100 | and raise funds this year. |
| **Total Contributions** | | |  | **51,640** | **82,500** | **30,860** |  | **54,500** | **2,860** |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Fundraisers | |  |  |  |  |  |  |  |  |  |
|  | Fall Event | |  | 62,676 | 51,000 | -11,676 |  | 65,000 | 2,324 |  |
|  | Expenses | |  | -8,637 | (5,500) | 3,137 |  | (9,000) | (363) |  |
| **Total Fundraisers** | | |  | **54,039** | **45,500** | **-8,539** |  | **56,000** | **1,961** |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Grants | |  |  |  |  |  |  |  |  |  |
|  | Safety Net | |  | 40,290 | 50,000 | 9,710 |  | 50,000 | 9,710 |  |
|  | Baptist Healing Trust | | | 9,450 | 19,600 | 10,150 |  | 20,000 | 10,550 |  |
|  | Diabetes Implementation | | | 0 | - | 0 |  |  | - |  |
|  | Small Grants (US Bank, Sanders, Walgreen, Mid Tn Community Foundation, Priem. Care, Microsoft)) | | | 2,969 | 10,000 | 7,031 |  | 5,000 | 2,031 | Womens Health, WalMart, US Bank,Sanders,Walgreens |
|  | Clayton Family Foundation | | | 5,000 | - | -5,000 |  | 5,000 | - |  |
|  | Combined Federal Campaign | | | 829 | 750 | -79 |  | 800 | (29) |  |
| **Total Grants** | | |  | **58,538** | **80,350** | **21,812** |  | **80,800** | **22,262** |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Other Income | | |  |  |  |  |  |  |  |  |
|  | Interest |  |  | 7,114 | 3,000 | -4,114 |  | 6,000 | (1,114) | ents w/ Methodist Foundation |
|  | Medical Records | |  | 770 | 1,300 | 530 |  | 720 | (50) |  |
| **Total Other Income** | | |  | **7,884** | **4,300** | **-3,584** |  | **6,720** | **-1,164** |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  | **TOTAL REVENUE** | | 172,101 | 212,650 | 40,549 |  | 198,020 | 25,919 |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| **EXPENSES** | |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Occupancy Costs | | |  |  |  |  |  |  |  |  |
|  | Building Repairs | |  | 1,750 | 1,500 | -250 |  | 1,500 | (250) |  |
|  | Cleaning Supplies | | | 150 | 300 | 150 |  | 300 | 150 |  |
|  | Depreciation | |  | 3,488 | 3,488 | 0 |  | 3,488 | 0 |  |
|  | Utilities |  |  | 8,350 | 7,900 | -450 |  | 8,500 | 150 |  |
|  | Telephone & Internet | | | 3,264 | 3,500 | 236 |  | 3,500 | 236 |  |
|  | Clinic Rental | |  | 2,400 | 2,400 | 0 |  | 2,400 | - |  |
|  | Janitorial | |  | 3,960 | 3,900 | -60 |  | 3,960 | - |  |
| **Total Occupancy Costs** | | | | **23,362** | **22,988** | **-374** |  | **23,648** | **286** |  |
| Clinical | |  |  |  |  |  |  |  |  |  |
|  | Medical Supplies | |  | 300 | 3,500 | 3,200 |  | 3,500 | 3,200 |  |
|  | Patient/Chart | |  | 150 | 300 | 150 |  | 300 | 150 |  |
|  | Pharmacy | |  | 1,100 | 1,200 | 100 |  | 1,200 | 100 |  |
|  | Lab Supplies | |  | 5,000 | 6,000 | 1,000 |  | 6,000 | 1,000 |  |
|  | Small Equipment | |  | 50 |  | -50 |  | 100 | 50 |  |
|  | Specific Patient Services | | | 800 | 1,500 | 700 |  | 1,000 | 200 |  |
|  | Advanced Testing | | | 0 |  | 0 |  |  | - |  |
|  | Dental Assistance | | | 0 |  | 0 |  |  | - |  |
| **Total Clinical** | | |  | **7,400** | **12,500** | **5,100** |  | **12,100** | **4,700** |  |
| Computer & Equipment | | | |  |  |  |  |  |  |  |
|  | Maintenance & Repair | | | 1,610 | 1,500 | -110 |  | 1,700 | 90 |  |
|  | Computer Supplies | | | 530 | 700 | 170 |  | 700 | 170 |  |
|  | Internet - Data Service | | |  |  | 0 |  |  | - |  |
|  | Copy machine | |  |  |  |  |  | 2,500 | 2,500 |  |
|  | Depreciation (w/possible upgrade) | | | 3,495 | 3,144 | -351 |  | 3,144 | (351) |  |
|  | Rental & purchase of machines | | |  | 2,000 | 2,000 |  | 2,000 | 2,000 |  |
| **Total Computer & Equipment** | | | | **5,635** | **7,344** | **1,709** |  | **10,044** | **4,409** |  |
| Personnel | |  |  |  |  |  |  |  |  |  |
|  | Salaries |  |  |  |  |  |  |  |  |  |
|  | Clerical | |  | 15,160 | 17,167 | 2,007 |  | 15,810 | 650 |  |
|  | Clinic Administrator | | | 32,945 | 39,535 | 6,590 |  | 24,000 | (8,945) | 0% raise in 2015 |
|  | Executive Director | | | 41,891 | 41,616 | -275 |  | 45,000 | 3,109 |  |
|  | Physician | |  | 2,448 | 2,448 | 0 |  | 2,448 | - | Dr. Pace |
|  | LPN's | |  | 8,210 | 14,382 | 6,172 |  | 14,280 | 6,070 |  |
|  | Nurse Practitioner | | | 31,770 | 44,880 | 13,110 |  | 40,800 | 9,030 |  |
|  | Reimbursable In-Kind Nurse Practitioner | | | -4,495 | -14,280 | -9,785 |  | -3,060 | 1,435 | Donna Seely & Jackie Koss |
|  | Prescription Asst. Coord. | | | 6,005 | 6,630 | 625 |  | 6,630 | 625 |  |
|  | Receptionist | |  | 13,000 | 13,158 | 158 |  | 13,260 | 260 |  |
|  | Registered Nurse | | | 18,570 | 19,380 | 810 |  | 19,380 | 810 |  |
|  | Consultants/Counseling | | | 1,150 | 2,550 | 1,400 |  | 2,040 | 890 | Kitty |
|  | Payroll Taxes | |  | 14,410 | 17,341 | 2,931 |  | 15,060 | 650 |  |
|  | Workers Comp | |  | 673 | 1,122 | 449 |  | 700 | 27 |  |
| **Total Personnel** | | |  | **181,737** | **205,928** | **24,191** |  | **196,348** | **14,611** |  |
| Office Expense | | |  |  |  |  |  |  |  |  |
|  | Postage & Delivery | | | 1,250 | 1,200 | -50 |  | 1,600 | 350 |  |
|  | Stationery & Office Supplies | | | 2,760 | 2,200 | -560 |  | 2,800 | 40 |  |
|  | Other Office Supplies | | |  | 0 | 0 |  | 0 | - |  |
| **Total Office Expense** | | |  | **4,010** | **3,400** | **-610** |  | **4,400** | **390** |  |
| Administrative | | |  |  |  |  |  |  |  |  |
|  | Licenses Permits & Fees | | | 200 | 350 | 150 |  | 1,100 | 900 | Includes DEA fees |
|  | Volunteer Appreciation | | | 255 | 250 | -5 |  | 250 | (5) |  |
|  | Liability Insurance | | | 3,304 | 3,644 | 340 |  | 3,304 | - |  |
|  | Marketing & Advertising | | | 820 | 600 | -220 |  | 1,000 | 180 |  |
|  | Dues & Subscriptions | | | 750 | 825 | 75 |  | 850 | 100 |  |
|  | Professional Fees Accounting | | | 8,350 | 8,500 | 150 |  | 8,500 | 150 |  |
|  | Reimbursable In-Kind Professional fees | | |  |  | 0 |  |  | - | From Auditor |
|  | Professional Fees Medical | | | 1,932 | 2,100 | 168 |  | 2,100 | 168 | Dr. Pace Clinic |
|  | Travel |  |  | 500 | 200 | -300 |  | 350 | (150) |  |
|  | Meals & Entertainment | | | 20 | 100 | 80 |  | 100 | 80 |  |
|  | Seminars | |  | 425 | 300 | -125 |  | 450 | 25 |  |
| **Total Administrative** | | |  | **16,556** | **16,869** | **313** |  | **18,004** | **1,448** |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  | **TOTAL EXPENSES** | | 238,700 | 269,029 | 30,329 |  | 264,544 | 25,844 |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  | **Net Surplus or (Deficiency)** | | (66,599) | (56,379) |  |  | (66,524) |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  | Bequest |  |  | 152,100 | 20,000 |  |  | \* |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  | **Net Surplus with Bequest** | | 85,501 | (36,379) |  |  | #VALUE! |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |