# HOPE FAMILY HEALTH SERVICES, INC. FINANCIAL STATEMENTS DECEMBER 31, 2008

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#### JOHN R. POOLE, CPA CERTIFIED PUBLIC ACCOUNTANT

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#### **Independent Auditor's Report**

To the Board of Directors of Hope Family Health Services, Inc. Westmoreland, Tennessee

I have audited the accompanying statement of financial position of Hope Family Health Services, Inc. (a nonprofit Clinic) as of December 31, 2008, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Clinic's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted the audit in accordance with generally accepted auditing standards in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

As explained in Note 6 to the financial statements, the Clinic miscoded certain procedures resulting in overcharging the insurance agencies used by many of the Clinic's patients. The Clinic has yet to determine the extent of these excess charges and the subsequent repayment to these insurance agencies. In our opinion, accounting principles generally accepted in the United States of America require that such contingent liabilities be recorded. It was not practicable to determine the effects of the unrecorded contingent liability on the financial statements.

In my opinion, except for the effects of not recording the contingent liabilities as discussed in the preceding paragraph, the financial statements referred to above present fairly, in all material respects, the financial position of Hope Family Health Services, Inc., as of December 31, 2008, and the changes in its net assets and its cash flows for the year then ended in conformity with generally accepted accounting principles in the United States of America.

Joh RPool, CPA

May 20, 2009

#### Statement of Financial Position

December 31, 2008

#### Assets

Current assets:	
Cash - checking accounts	\$ 89,452
Certificate of deposits	115.000
Accounts receivable, net of allowance	99.920
Total current assets	304,372
Property and equipment at cost:	
Furniture and equipment	83.617
Computer software	5.995
Less: accumulated depreciation	29,789
Net property and equipment	59,823
Utility deposits	710
Total assets	\$364,905
<u>Liabilities and Net Assets</u>	
Current liabilities:	
Accounts payable	\$ 9,084
Total current liabilities	9.084
•	
Net Assets:	
Unrestricted	355,821
Total net assets	355,821
Total liabilities and net assets	\$364,905

#### Statement of Activities

For the year ended December 31, 2008

Support and Revenue	
Service revenue	\$ 723,315
Contributions	50,225
Grants	65.500
Interest income	503
Total support and revenue	839,543
Expenses:	669.706
Clinic services	41,648
Management and general Total expenses	711,354
Total expenses	
Increase (decrease) in net assets	128,189
Beginning of year net assets	227.632
End of year net assets	\$ 355.821

## Statement of Functional Expenses

For the year ended December 31, 2008

	Clinic Services	Management and Development	Total Program Expenses
Salaries and wages	391.227	24.533	415.760
Payroll taxes	32,282	2,674	34,956
Assistance for individuals	18.342	, -	18.342
Contract labor	43,541	-	43,541
Occupancy	33,048	-	33,048
Telephone	7.069	-	7.069
Training	5.010	-	5,010
Medical supplies	59,781	-	59,781
Office expenses	12,714	2,043	14,757
Professional services	13.035	8,423	21,458
Insurance	27.978	2.020	29,998
Licenses and dues	3,573	•	3,573
Interest	-	1.392	1,392
Depreciation	18,842	-	18,842
Miscellaneous	3,264	563	3,827
Total expenses	669.706	41.648	711,354

## Statement of Cash Flows

## For the year ended December 31, 2008

	Cash flows from operating activities:		
	Service revenue	\$	683,477
	Contributions and grants received		115,725
1	Interest income		503
	Cash paid for:		
	Salaries and related expenses		(450,716)
	Program and support services		(246,902)
	Net cash provided by operating activities		102,087
	Cash flows used by financing activities		
	Repayments on loans from key employees		(17.698)
	Net cash flows used by financing activities		(17.698)
•	Cash flows used by investing activities		( <b></b> 000)
	Purchase of certificate of deposits		(75,000)
•	Acquisition of fixed assets		(54,359)
	Net cash flows used by investing activities	-	(129,359)
-	Net increase in cash and cash equivalents		(44.970)
	Cash and cash equivalents at beginning of year		134,422
•	Cash and cash equivalents at end of year	\$	89.452
-	Reconciliation of Decrease in Net Assets to Net Cash Provided by Operating Activities		
-	Increase (decrease) in net assets	\$	128.189
	Adjustments to reconcile decrease in net assets to		
-	net cash provided by operating activities:		
	Depreciation		18,842
	Changes in assets (increase) decrease:		
_	Accounts receivable		(39.838)
_	Other assets		(450)
	Changes in liabilities increase (decrease)		
-	Accounts payable		5,100
	Accrued expenses		(9.756)
	Net cash provided by operating activities	\$ <u> </u>	102.087
-			

#### Notes to the Financial Statements December 31, 2008

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

Hope Family Health Services, Inc. (also known as Hope Clinic) is a non-profit Clinic in Westmoreland, Tennessee. The Clinic's mission is to provide complete primary health care to individuals from all socio-economic backgrounds in the surrounding communities, but with an emphasis on serving the medically uninsured and indigent population.

#### Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles and recommendations of the American Institute of Certified Public Accountants in its industry audit and accounting guide, "Not-for-Profit Organizations."

#### Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Standards (SAS) No. 117, Financial Statements of Not -for-Profit Organizations. Under SAS No. 117, the Clinic is required to report information regarding its financial position and activities according to the three classes of net assets. In addition, the Clinic is required to present a statement of cash flows. As permitted by the statement, the Clinic has discontinued its use of fund accounting.

#### Contributions

In accordance with SAS 116, Accounting for Contributions Received and Contributions Made, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions.

#### Promises to Give

Contributions are recognized when the donor makes a promise to give to the Clinic that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

#### Notes to the Financial Statements December 31, 2008

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

#### **Donated Services**

Hope Family Health Services, Inc. receives many hours of donated time from various citizens. It is impractical to estimate a value for these services, as such no such value has been placed on these services in the Clinic's financial statements.

#### Donor -Imposed Restrictions

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are restricted for future periods or donor-restricted for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a donor- stipulated time restriction is accomplished, then the restricted net assets are reclassified to unrestricted net assets. If a restriction is fulfilled in the same time period in which the contribution is received, the contribution is reported as unrestricted.

#### Depreciation

Depreciation is provided for over the estimated useful lives of the assets. Assets are depreciated using the straight-line method of depreciation.

#### Promises to Give/Pledges

Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. Conditional promises to give are not included as support until such time as the conditions are substantially met.

#### Functional Allocation of Expenses

The costs of providing the Clinic's program and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs may have been allocated among the programs and supporting services.

#### Income Taxes

The Clinic is a not-for-profit Clinic that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Clinic considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

# Notes to the Financial Statements December 31, 2008

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

#### Deferred Revenue

Deferred revenue is recorded when a potential revenue does not meet the criteria for recognition in the current period. In subsequent periods, when this criteria is met, revenue is recognized.

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### 2. FIXED ASSETS

A summary of fixed asset activity is noted below:

	Balance			Balance
	01/01/08	<u>Addition</u>	<u>Retirement</u>	12/31/08
Computer software	5,995	-	-	5,995
Furniture and equipment	<u>29,257</u>	22,213	<del></del>	83,617
Total	35,252	22,213	-	89,612
Less: Accumulated depreciation	(10,947)			<u>(29,789</u> )
Net fixed assets	\$ <u>24,305</u>			<u>59,823</u>

Depreciation expense for the year ended December 31, 2008 was \$18,842.

#### 3. OPERATING LEASE

The Clinic leases office space. During the year ended December 31, 2008 the Clinic's rent expense was \$25,450.

#### Notes to the Financial Statements December 31, 2008

#### 4. LOANS FROM KEY EMPLOYEES

In the Clinic's initial year of operation, two key employees have loaned the clinic a total of \$60,000. During the year, the Clinic repaid the final loan balance of \$17,698.

#### 5. INSURANCE CONTRACTS

The Clinic has a \$10,000 line of credit, there was no outstanding balance on this line of credit at December 31, 2008.

#### **6. INSURANCE CONTRACTS**

Amounts received from the various insurance agencies are subject to audit and adjustment by these agencies. Any disallowed claims including amounts already collected, could become a liability of the Clinic.

Subsequent to year end, the Clinic discovered it had miscoded certain procedures in its billings to insurance agencies. These miscodings of procedures resulted in overpayments by the insurance agencies to the Clinic. The Clinic cannot estimate the total amount of reimbursements that will be due to these insurance agencies, but believe that it will be material to the financial statements.