

**VOLUNTEERS OF AMERICA MID-STATES, INC.**  
**BOARD BUDGET ANALYSIS REPORT**  
**Fiscal Year Ending June 30, 2022**

	<b>FY 2022 BUDGET</b>	<b>FY 2021 FORECAST</b>	<b>FAVOR+ UNFAV-</b>	<b>FY 2020 ACTUAL</b>
<b>REVENUES FROM OPERATIONS</b>				
Contributions	1,541,648	2,249,682	(708,034)	2,233,841
Capital & Bequests	183,000	290,852	(107,852)	109,158
Contributions In-Kind			0	171,865
Special Events	593,000	774,343	(181,343)	130,840
United Way Allocations	61,464	61,644	(180)	75,400
Vol of America Awards & Grants	277,800	221,240	56,560	168,500
<b>Total Public Support</b>	<b>2,656,912</b>	<b>3,597,761</b>	<b>(940,849)</b>	<b>2,889,604</b>
<b>Revenue and Grants From Governmental Agencies</b>	<b>29,164,239</b>	<b>26,994,505</b>	<b>2,169,734</b>	<b>25,234,144</b>
<b>Other Revenue</b>				
Program Service Fees	1,169,314	885,981	283,333	793,022
Administrative Income	3,427,398	3,375,485	51,913	2,949,763
Miscellaneous Revenue	1,662,018	1,967,089	(305,071)	1,754,763
<b>Total Other Revenue</b>	<b>6,258,730</b>	<b>6,228,555</b>	<b>30,175</b>	<b>5,497,548</b>
<b>Total Revenues From Operations</b>	<b>38,079,881</b>	<b>36,820,821</b>	<b>1,259,060</b>	<b>33,621,296</b>
<b>EXPENSES</b>				
Salaries and Benefits	20,670,271	19,335,565	(1,334,706)	18,846,865
Professional Fees	1,794,245	1,980,118	185,873	1,795,560
Supplies	1,460,334	1,490,538	30,204	1,464,237
Telecommunications	266,711	267,050	339	284,022
Occupancy Expense	1,790,749	1,679,535	(111,214)	1,707,367
Interest Expense	51,248	50,288	(960)	159,602
Insurance Expense	582,168	437,664	(144,504)	391,645
Printing and Publications	185,303	143,341	(41,962)	229,183
Travel and Transportation	659,598	547,338	(112,260)	702,991
Conferences and Meetings	172,830	121,689	(51,141)	176,586
Specific Assistance to Individuals	4,581,666	5,048,076	466,410	3,326,344
Other Expense	956,163	810,266	(145,897)	591,406
Administrative Expense	3,427,398	3,356,845	(70,553)	2,952,203
Depreciation and Amortization Expense	694,424	703,222	8,798	703,188
Affiliate Fees	600,000	612,000	12,000	632,010
Risk Pool	42,048	42,048	0	42,048
<b>TOTAL EXPENSES</b>	<b>37,935,156</b>	<b>36,625,583</b>	<b>1,245,739</b>	<b>34,005,257</b>
<b>TOTAL CHANGE IN NET ASSETS</b>	<b>144,725</b>	<b>195,238</b>	<b>(50,513)</b>	<b>(383,961)</b>