Financial Statements and Schedules

December 31, 2005 and 2004

(With Independent Auditors' Report Thereon)



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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of

The Association for Guidance, Aid, Placement and Empathy (AGAPE) of Nashville:

We have audited the accompanying statements of financial position of The Association for Guidance, Aid, Placement and Empathy (AGAPE) of Nashville as of December 31, 2005 and 2004, and the related statements of activities, cash flows and functional expenses for the years then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Association for Guidance, Aid, Placement and Empathy (AGAPE) of Nashville as of December 31, 2005 and 2004, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules are presented for purposes of additional analysis and are not a required part of the basic financial statements. The schedules of services provided and the 2005 board of directors have not been subjected to the auditing procedures applied in the audits of the basic financial statements and, accordingly, we express no opinion on them.

Lattimme, Black, Mayon + Cin, P.C.

Brentwood, Tennessee April 28, 2006

Nashville

Knoxville

Statements of Financial Position

December 31, 2005 and 2004

Assets

	<u>2005</u>		<u>2004</u>
Current assets:			
Cash	\$ 239,860	\$	303,759
Accounts receivable - counseling	53,703		54,605
Pledges receivable	1,525		2,530
State of Tennessee contract services receivable	79,909		18,750
Prepaid expenses	 27,283		34,381
Total current assets	402,280		414,025
Property and equipment, net	681,333		697,377
Investments	 4,263,444		4,078,520
	\$ 5,347,057	\$	5,189,922
Liabilities and Net Assets			
Current liabilities:			
Accounts payable	\$ 77,249	\$	64,194
Accrued vacation	53,860		28,615
Current portion of annuity payable	 2,218		2,048
Total current liabilities	133,327		94,857
Annuity payable, excluding current portion	 66,562	_	69,463
Total liabilities	 199,889		164,320
Net assets:			
Unrestricted	4,268,438		4,156,872
Permanently restricted	 878,730		868,730
Total net assets	 5,147,168		5,025,602
	\$ 5,347,057	\$	5,189,922

Statements of Activities

Years ended December 31, 2005 and 2004

<u>2005</u>	<u>2004</u>
Changes in unrestricted net assets:	
Public support:	
Individual support \$ 715,10	04 \$ 729,577
Congregational support 246,91	11 254,458
Corporate support 261,25	240,396
Estate gifts 61,44	-
Memorial gifts 35,84	17 22,990
Donated services and supplies 35,62	22 40,241
Total public support 1,356,17	<u>1,287,662</u>
Service revenue:	
Foster care support 36,09	-
Adoption fees 118,39	
Professional services fees 209,86	
Counseling fees 675,55	<u>607,603</u>
Total service revenue 1,039,91	<u>868,517</u>
Other revenue and gains:	
Annual dinner ticket sales 49,69	35,725
Interest income 38,26	55 46,979
Investment gains 132,20	256,824
Loss on disposal of equipment (19	-
Miscellaneous income 4,62	
Total other revenue and gains	339,528
Total public support, service and other	
revenue and gains 2,620,69	2,495,707
Expenses:	
Program services 2,133,91	1,941,416
Supporting services <u>375,21</u>	305,367
Total expenses	2,246,783
Increase in unrestricted net assets	66 248,924
Changes in permanently restricted net assets:	
Contributions to endowment fund 10,00	3,100
Provision for uncollectible pledges	(25,350)
Increase (decrease) in permanently	
restricted net assets	00 (22,250)
Increase in net assets 121,56	226,674
Net assets at beginning of year	4,798,928
Net assets at end of year \$\frac{5,147,16}{}	<u>5,025,602</u>

See accompanying notes to the financial statements.

Statements of Cash Flows

Years ended December 31, 2005 and 2004

	<u>2005</u>		<u>2004</u>
Cash flows from operating activities:			
Increase in net assets	\$ 121,566	\$	226,674
Adjustments to reconcile increase in net assets to cash flows			
provided (used) by operating activities:			
Depreciation	42,258		46,975
Provision for uncollectible pledges	-		25,350
Loss on disposal of equipment	192		-
Net gain on investments	(109,156)		(239,624)
Donated stock	(10,864)		(105,191)
Donated equipment	-		(3,688)
Permanently restricted contributions	(10,000)		(3,100)
(Increase) decrease in operating assets:			
Accounts receivable - counseling	902		(4,774)
Pledges receivable	1,005		(430)
State of Tennessee contract services receivable	(61,159)		30,360
Prepaid expenses	7,098		(10,127)
Increase (decrease) in operating liabilities:			
Accounts payable	13,055		26,594
Accrued vacation	25,245		3,820
Annuity payable	 (2,731)	_	(2,711)
Total adjustments	 (104,155)		(236,546)
Net cash provided (used) by operating activities	 17,411		(9,872)
Cash flows from investing activities:			
Proceeds from disposal of property and equipment	1,650		-
Purchases of property and equipment	(28,055)		(15,858)
Proceeds from sale of investments	33,000		112,870
Purchases of investments	 <u>(97,905</u>)	_	(320,889)
Net cash used by investing activities	 (91,310)		(223,877)
Cash flows from financing activities - Permanently restricted			
contributions	 10,000	_	3,100
Decrease in cash	(63,899)		(230,649)
Cash at beginning of year	 303,759		534,408
Cash at end of year	\$ 239,860	\$	303,759

Statement of Functional Expenses

Year ended December 31, 2005

		Program Services	Services			Supporting Services	Services	
		Foster						
		Care and	Maternity		Managemen			
		Parental	Care and		and			Grand
	Counseling	Education	Adoption	Total	General	Fundraising	<u>Total</u>	Total
Salaries and related expenses	\$ 673,822	\$ 247,419	\$ 409,582	\$ 1,330,823	\$ 48,174	\$ 47,713	\$ 95,887	\$1,426,710
Adoption home study	•		3,047	3,047			. 1	3,047
Advertising	•	,	62,687	62,687	,	•	•	62,687
Annual dinner	•		•			40,270	40,270	40,270
Annuity payments			,	٠		3,632	3,632	3,632
Depreciation	20,091	7,376	12,093	39,560	1,285	1,413	2,698	42,258
Direct mail costs	11,462		•	11,462		59,609	59,609	71,071
Dues and subscriptions	730	1,144	1,778	3,652	1,449	434	1,883	5,535
Golf tournament		,			. 1	50,770	50,770	50,770
Hospital and medical payments	•	•	6,134	6,134	•	. 1	. 1	6,134
Insurance	35,343	12,976	21,274	69,593	2,261	2,486	4,747	74,340
Legal and professional		125,075	30,929	156,004	53,642	41,292	94,934	250,938
Miscellaneous	6,721	2,667	4,046	13,434	557	473	1,030	14,464
Postage	4,078	1,799	2,546	8,423	261	1,468	1,729	10,152
Psychiatric and clinical expenses	150,500		•	150,500		٠ ١	١ ،	150,500
Supplies and maintenance	20,580	7,632	10,057	38,269	716	5,095	6,072	44,341
Support payments-foster care	•	156,107		156,107		. 1		156,107
Telephone	5,589	4,308	4,732	14,629	252	1,809	2,061	16,690
Travel	22,049	21,190	10,633	53,872	5,880	2,940	8,820	62,692
Utilities	7,981	2,930	4,804	15,715	510	561	1,071	16,786
Total	\$ 958,946	\$ 590,623	\$ 584,342	\$2,133,911	\$ 115,248	\$ 259,965	\$ 375,213	\$ 2,509,124

See accompanying notes to the financial statements.

Statement of Functional Expenses

Year ended December 31, 2004

		Program Services	Services			Supporting Services	Services	
		Foster						
		Care and	Maternity		Management			
		Parental	Care and		and			Grand
	Counseling	Education	Adoption	Total	General	Fundraising	Total	Total
Salaries and related expenses	\$ 565,541	\$ 327,865	\$ 299,252	\$1,192,658	\$ 44,580	\$ 44.985	\$ 89.565	\$ 1.282.223
Adoption home study	•		591	591	. 1	. 1		591
Advertising	•		61,329	61,329			,	61.329
Annual dinner	•	,			•	45,991	45,991	45,991
Annuity payments	•	,			,	3,789	3,789	3.789
Depreciation	20,718	12,012	10,964	43,694	1,633	1,648	3.281	46.975
Direct mail costs	20,000	29,199		49,199	. 1	29,199	29,199	78,398
Dues and subscriptions	3,132	1,815	1,656	6,603	247	249	496	7,099
Golf tournament						38.862	38.862	38.862
Hospital and medical payments			7,729	7,729			1	7,729
Insurance	30,271	17,548	16,016	63,835	2,386	2,408	4.794	68,629
Legal and professional	2,148	16,095	29,505	47,748	29,832	48,375	78.207	125,955
Miscellaneous	9,028	5,234	4,778	19,040	712	717	1,429	20,469
Postage	7,931	4,598	4,197	16,726	625	631	1,256	17,982
Psychiatric and clinical expenses	150,272		•	150,272	•	٠	. 1	150,272
Supplies and maintenance	18,145	10,520	9,603	38,268	1,430	1,444	2.874	41,142
Support payments-foster care		168,827	1	168,827	`			168.827
Telephone	7,485	4,339	3,961	15,785	290	595	1.185	16.970
Travel	21,505	12,468	11,380	45,353	1,695	1,711	3.406	48.759
Utilities	6,524	3,782	3,453	13,759	514	519	1,033	14,792
Total	\$ 862,700	\$ 614,302	\$ 464,414	\$ 1,941,416	\$ 84,244	\$ 221,123	\$ 305,367	\$2,246,783

See accompanying notes to the financial statements.

Notes to the Financial Statements

December 31, 2005 and 2004

(1) Nature of operations

The Association for Guidance, Aid, Placement and Empathy (AGAPE) of Nashville (the "Association") is a licensed, independent, nonprofit, family service agency providing (1) an educational program for teaching good family life and mental health; (2) counseling services for troubled marriages, family systems and individuals; and (3) children services through foster care, placing children for adoption and group experiences for children. The Association is supported primarily by contributions from individuals, congregations of the churches of Christ, and corporations.

The financial statements reflect only the activities for which the Association is directly involved in the receipt and expending of funds and do not include indirect assistance to the Association's clients through other programs.

(2) Summary of significant accounting policies

The financial statements of the Association are presented on the accrual basis. The significant accounting policies followed are described below.

(a) Basis of presentation

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Association and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Association and/or the passage of time.

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed stipulations that they be maintained permanently by the Association.

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. However, if a restriction is fulfilled in the same time period in which the contribution is received, the Association reports the support as unrestricted.

Notes to the Financial Statements

December 31, 2005 and 2004

(b) Investments

Investments in equity securities with readily determinable fair values and all investments in debt securities are shown at their fair values in the statement of financial position. All gains and losses on investments are reported in the statement of activities as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulations or by law. Dividends, interest and other investment income are reported in the period earned as increases in unrestricted net assets unless the use of the assets received is limited by donor-imposed restrictions.

(c) Receivables and credit policy

Accounts receivable for counseling services are uncollateralized client obligations due at the time the service is provided. Certain clients have been granted extended payment terms. Late fees or interest charges are not assessed on delinquent accounts. The carrying amount of accounts receivable is reduced by a valuation allowance, if necessary, which reflects management's best estimate of the amounts that will not be collected.

Pledges receivable are recorded when notice is received that a future donation will occur. No discounts have been recorded on the pledges receivable that are due within one year.

Receivables from the State of Tennessee for foster care, adoption or counseling services are recorded when earned. No allowance has been recorded because management believes the receivables are fully collectible.

(d) Property and equipment

Property and equipment are stated at cost. Donated assets are recorded at their estimated fair value at the date of the gift. Depreciation is provided over the assets' estimated useful lives using the straight-line method.

Expenditures for maintenance and repairs are expensed when incurred. Expenditures for renewals or betterments are capitalized. When property is retired or sold, the cost and the related accumulated depreciation are removed from the accounts, and the resulting gain or loss is included in the statement of activities.

Notes to the Financial Statements

December 31, 2005 and 2004

(e) Charitable gift annuities

The Association has entered into irrevocable agreements with donors whereby in exchange for the gift from the donor, the Association is obligated to provide an annuity to the donor or other designated beneficiaries for a specific number of years. A liability is recognized for the estimated present value of the annuity obligation and the assets are recorded at their gross market value for agreements where the Association is trustee. This discount rate and actuarial assumptions used in calculating the annuity obligation are those provided in Internal Revenue Service guidelines and actuarial tables. The portion of the funds attributable to the present value of the future benefits to be received by the Association is recorded in the Statement of Activities as an unrestricted contribution in the period the funds were received. On an annual basis, the Association revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions.

(f) <u>Income taxes</u>

The Association is exempt from federal income taxes under the provisions of Internal Revenue Code Section 501(c)(3), and, accordingly, no provision for income taxes is included in the financial statements.

(g) Revenue recognition

Cash contributions are recognized as revenue when received.

Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts on those amounts are computed using a risk-free interest rate applicable to the year in which the promise is received. Amortization of the discount is included in contribution revenue. Conditional promises to give are not included as support until such time as the conditions are substantially met. Service revenue is recognized at the time the services are provided.

In-kind contributions are recorded at fair value at the date of donation.

(h) Long-lived assets

The carrying values of long-lived assets are reviewed whenever events or circumstances indicate that the carrying amount of an asset may not be recoverable. If this review indicates that the asset will not be recoverable, as determined based on the undiscounted cash flows of the operating entity or asset over the remaining amortization period, the carrying value of the asset will be reduced to its fair value.

Notes to the Financial Statements

December 31, 2005 and 2004

(i) Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(j) Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

(k) Reclassifications

Certain reclassifications have been made to the 2004 financial statements in order for them to conform to the 2005 presentation. These reclassifications have no effect on net assets or changes in net assets as previously reported.

(3) Credit risk and other concentrations

The Association generally maintains cash on deposit at banks in excess of federally insured amounts. The Association has not experienced any losses in such accounts and management believes the Association is not exposed to any significant credit risk related to cash.

The Association utilizes various investment instruments. Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported on the statement of financial position.

(4) Investments

A summary of investments as of December 31, 2005 and 2004 is as follows:

	<u>2005</u>		<u>2004</u>
Short-term investments	\$ 136,3	85 \$	115,341
Mutual funds	553,8	69	899,940
Marketable equity securities	2,200,7	85	2,174,013
Debt securities	901,5	17	438,333
Corporate bonds	123,7	59	78,901
Government securities	347,1	<u> 29</u>	371,992
	\$ <u>4,263,4</u>	<u>44</u> \$_	4,078,520

Notes to the Financial Statements

December 31, 2005 and 2004

The following schedule summarizes the net investment income in the statements of activities for 2005 and 2004:

	<u>2005</u>		<u>2004</u>
Dividend income	\$ 57,817	\$	56,028
Net gain on investments	109,156		239,624
Investment expenses	 (34,769)	_	(38,828)
	\$ 132,204	\$	256,824

(5) Property and equipment

A summary of property and equipment as of December 31, 2005 and 2004 is as follows:

	<u>2005</u>		<u>2004</u>
Land	\$ 139,790	\$	139,790
Buildings and improvements	754,006		745,952
Furniture and equipment	223,688		203,688
Transportation equipment	 23,556	_	40,686
	1,141,040		1,130,116
Accumulated depreciation	 <u>(459,707</u>)		<u>(432,739</u>)
	\$ 681,333	\$_	697,377

(6) Line of credit

The Association has a \$50,000 line of credit agreement with a bank that expires July 2006. The line of credit bears interest at the bank's base rate plus 1/2% (7.75% at December 31, 2005). There were no borrowings outstanding under the line of credit at December 31, 2005 and 2004.

(7) Annuities payable

During prior years, the Association entered into irrevocable agreements with donors whereby in exchange for the gift from the donor, the Association is obligated to provide an annuity to the donor or other designated beneficiaries for a specific number of years. There were no such contributions during 2005 or 2004. The present value of the estimated future payments (\$68,780 at December 31, 2005) is calculated using a discount rate of 8% and applicable mortality tables.

Notes to the Financial Statements

December 31, 2005 and 2004

(8) Net assets

The Board of Directors has designated that certain types of support received not be used for current operating purposes. Such designation may be terminated at the discretion of the Board and does not represent donor restrictions. A summary of unrestricted net assets at December 31, 2005 and 2004 is as follows:

	<u>20</u>	<u>05</u>	<u>2004</u>	
Board-designated:				
Endowment	\$	55,000	\$	55,000
Luna		23,217		23,217
Heffington	1	05,852		117,852
M.I.C.K.	1	85,763		185,763
Kresge Foundation		84,751		92,809
Estate gifts	5	97,203		597,203
Total board-designated	1,0	51,786		1,071,844
Undesignated	3,2	<u>16,652</u>		3,085,028
	\$ <u>4,2</u>	<u>68,438</u>	\$_	4,156,872

Permanently restricted net assets of \$878,730 and \$868,730 at December 31, 2005 and 2004, respectively, consist of investments in perpetuity, the income from which is expendable to support the care of special needs children.

(9) Contracts with the state

The Association has entered into reimbursement agreements with the State of Tennessee in order to receive compensation for providing foster care to regular and medically fragile children as well as providing placement and evaluation services for children in state foster care. Revenues under these agreements amounted to \$238,687 and \$97,606 in 2005 and 2004, respectively, and are included in foster care support and professional service fees revenues in the accompanying financial statements. The contract agreements expire on June 30, 2006.

(10) Retirement plan

The Association sponsors a defined contribution retirement plan for its employees, which was established under the provisions of Internal Revenue Code Section 403(b). In order to participate in the plan, an employee must be 21 years old and have six months of service. Employee contributions of up to 5% of wages are matched by the Association. The Association's matching contributions of \$42,238 and \$46,577 in 2005 and 2004, respectively, are included in salary and related expenses in the accompanying financial statements.

Notes to the Financial Statements

December 31, 2005 and 2004

(11) Advertising expenses

The Association's advertising efforts in 2005 and 2004 involved television, radio, magazine and yellow page advertisements to the general public. Costs associated with the advertising totaled \$62,687 and \$61,329 for 2005 and 2004, respectively, and are included in adoption-related expenses in the accompanying financial statements.

(12) Donated services and supplies

A summary of donated services and supplies included in the accompanying financial statements for 2005 and 2004 is as follows:

		<u>2005</u>	<u>2004</u>
Legal and professional	\$	20,160	\$ 12,375
Hospital and medical payments		4,000	4,178
Direct mail costs		11,462	20,000
Furniture and equipment			 3,688
	\$	35,622	\$ 40,241

(13) Contingent liabilities

The Association is involved in various legal actions arising in the normal course of business. In the opinion of management, such matters will not have a material adverse effect on the Association's financial position.

Schedule of Services Provided

Years ended December 31, 2005 and 2004

(Unaudited)

	<u>2005</u>	<u>2004</u>
Adoption:		
In care, beginning of year	12	19
New cases during year	19	25
Total in care during year	31	44
Cases closed during year	18	32
In care, end of year	13	12
Special Needs Adoption Contract:		
In care, beginning of year	5	17
New cases during year	6	
Total in care during year	11	17
Cases closed during year	5	12_
In care, end of year	6	5
Foster Care - Private:		
In care, beginning of year	19	27
New cases during year	22	15
Total in care during year	41	42
Cases closed during year	26	23
In care, end of year	15	19
Foster Care - State Contract:		
In care, beginning of year	6	5
New cases during year	13	28
Total in care during year	19	33
Cases closed during year	19	27
In care, end of year		6
Children Served in Their Own Home:		
In care, beginning of year	-	-
New cases during year	4	2
Total in care during year	4	2
Cases closed during year	4	2
In care, end of year	<u>-</u>	_

Schedule 1

THE ASSOCIATION FOR GUIDANCE, AID, PLACEMENT AND EMPATHY (AGAPE) OF NASHVILLE

Schedule of Services Provided

Years ended December 31, 2005 and 2004

(Unaudited)

	<u>2005</u>	<u>2004</u>
Maternity Care:		
In care, beginning of year	13	13
New cases during year	31	29
Total in care during year	44	42
Cases closed during year	34	29_
In care, end of year	10	13_
Counseling:		
Number of families during year		1,392
Number of sessions during year	9,988	9,409

Schedule of 2005 Board of Directors (Unaudited)

Name and Address		Telephone	Name and Address		<u>Telephone</u>
Mr. Allen Bradley 4641 Artelia Dr. Antioch, TN 37013	(H) (W)	781-8307 747-3776	Mrs. Angela Christain 6322 Canterbury Close Brentwood, TN 37027	(H)	370-4846
Mr. Bill Brooks 8216 Holly Road Brentwood, TN 37027	(H) (W)	371-1002 747-4382	Ms. Chicquita Martin 1609 Sumner Street Nashville, TN 37206	(H) (W)	226-8860 228-1161
Mrs. Connie Elliott 1911 Haynes Street Nashville, TN 37207	(H) (W)	227-8363 329-0950	Mr. John Robinson 128 Vossland Drive Nashville, TN 37205	(H)	356-3544
Mr. Jeff Fox 620 Hill Road Brentwood, TN 37027	(H) (W)	376-8842 383-6592	Mrs. Wendy Cox 5551 Harpethvue Circle Pegram, TN 37143	(H) (W)	662-8744 952-9060 x 113
Mr. Kevin Gannon 2614 Cason Court Murfreesboro, TN 37128	(H) (W)	896-7008 692-7026	Mr. H.C. Stinson 1120 Tyne Boulevard Nashville, TN 37220	(H)	377-6882
Mr. Greg Hardeman 308 Green Valley Blvd. Franklin, TN 37064	(H) (W)	794-0607 269-6626	Mr. Dale McCulloch 4395 Hickory Ridge Road Lebanon, TN 37087	(H) (W)	449-5118 313-0040
Dr. Ronald Hunter 1115 Tyne Boulevard Nashville, TN 37220	(H) (W)	373-2817 373-1313	Mr. Tim Partlow 926 Tulip Grove Road Hermitage, TN 37076	(H) (W)	391-4240 344-6984
Mr. Don Ledford 260 Crestview Drive Lewisburg, TN 37091		(931) 359-3310 (931) 359-6877			