

ROCK THE STREET, WALL STREET
FUNCTIONAL EXPENSE ALLOCATIONS
FOR THE YEAR ENDED DECEMBER 31, 2015

	Jan - Dec 15	% Pr	Program	% Mg	Mgmt	% FR	Fundraising	Total 100%
Ordinary Income/Expense								
Income								
Direct Public Support								
Donations	35,481.17							
Individ, Business Contributions	92,529.04							
Total Direct Public Support	128,010.21							
Other Types of Income								
In-kind donated Rent	3,996.00							
In-kind donated Prof Serv	49,000.00							
Total Other Types of Income	52,996.00							
Total Income	181,006.21							
Expense								
Advertising and Promotion								
Social Media	133.77	90%	120	0%	0	10%	13	100%
Advertising and Promotion - Other	1,337.88	90%	1204	0%	0	10%	134	100%
Total Advertising and Promotion	1,471.65							
Office Expenses								
Cleaning	0.00							
Office Expenses - Other	0.00							
Total Office Expenses	0.00	0%	0	0%	0	0%	0	0%
Meals and Entertainment	2,348.68	80%	1879	10%	235	10%	235	100%
Other Fees	500.00	100%	500	0%	0	0%	0	100%
Professional Fees								
Consultants	2,441.40	25%	610	50%	1221	25%	610	100%
Accounting Services	950.00	10%	95	90%	855	0%	0	100%
Legal	1,150.00	25%	288	75%	863	0%	0	100%
Total Professional Fees	4,541.40							
Contract Labor	23,805.73	70%	16664	20%	4761	10%	2381	100%
Facilities and Equipment								
Cleaning	66.00	0%	0	100%	66	0%	0	100%
Depr and Amort - Allowable	563.00	100%	563	0%	0	0%	0	100%
Equip Rental and Maintenance	50.00	0%	0	100%	50	0%	0	100%
Rent, Parking, Utilities	3,996.00	80%	3197	15%	599	5%	200	100%
Facilities and Equipment - Other	48.74	0%	0	100%	49	0%	0	100%
Total Facilities and Equipment	4,723.74							
Operations								
Software	332.76	90%	299	0%	0	10%	33	100%
Subscriptions	335.00	80%	268	15%	50	5%	17	100%
Bank charges	400.12	80%	320	15%	60	5%	20	100%
Dues	140.00	80%	112	15%	21	5%	7	100%
Gifts	304.05	100%	304	0%	0	0%	0	100%
Marketing/gifts	1,251.20	80%	1001	15%	188	5%	63	100%
Postage, Mailing Service	673.39	80%	539	15%	101	5%	34	100%
Printing and Copying	4,764.34	80%	3811	15%	715	5%	238	100%
Supplies	2,447.65	80%	1958	15%	367	5%	122	100%
Website	1,290.17	100%	1290	0%	0	0%	0	100%
Total Operations	11,938.68							
Other Types of Expenses								
Insurance - Liability, D and O	2,838.00	75%	2129	25%	710	0%	0	100%
Total Other Types of Expenses	2,838.00							
Misc Expense	182.82	80%	146	20%	37	0%	0	100%
Payroll Expenses	24,221.25	70%	16955	20%	4844	10%	2422	100%
Program Expenses								
instructors in-kind	49,000.00	100%	49000	0%	0	0%	0	100%
Total Program Expenses	49,000.00							
Taxes and licenses	142.25	0%	0	100%	142	0%	0	100%
Travel and Meetings								
Airfare	6,425.50	75%	4819	5%	321	20%	1285	100%
Transportation	2,105.00	75%	1579	5%	105	20%	421	100%
meals	1,226.54	75%	920	5%	61	20%	245	100%
Conference, Convention, Meeting	625.00	75%	469	5%	31	20%	125	100%
Travel	4,241.35	75%	3181	5%	212	20%	848	100%
Total Travel and Meetings	14,623.39							
Total Expense	140,337.59		114220		16664		9453	
Net Ordinary Income	40,668.62							
Net Income	40,668.62							