

BENCHMARK Adventure Ministries, Inc.  
 150 39th Ave N  
 Nashville, TN 37209

	2022 Budget
Income	
<b>Contributions &amp; Donations</b>	
Individual	\$115,000.00
Church	\$600.00
Corporate	\$600.00
Trusts	\$9,000.00
Foundation	\$1,200.00
Interest Income	\$75.00
Chaplains Partnership Initiative [Misc	
<b>Total Contributions &amp; Donations</b>	<b>\$126,475.00</b>
Program Events	
Seminars, Speaking, Teaching	\$5,000.00
Retreats, Climb/Rappel	\$130,000.00
Wilderness Trips	\$0.00
<b>Total Program Events</b>	<b>\$135,000.00</b>
Sales	
Shirts & T Shirts	\$400.00
Tactical Hats / Morale Patch	\$100.00
Misc. Sales: Books, Coffee Mug	
<b>Total Sales</b>	<b>\$500.00</b>
Misc. Income	
<b>Total Income (Income and Expenses fluctuate based on fee for service.)</b>	<b>\$261,975.00</b>
Cost of Sales	
Shirts & T Shirts	\$0.00
Tactical Hats / Morale Patch	\$500.00
Misc: Bandana, Books, Coffee Mugs	\$0.00
<b>Total Cost of Sales</b>	<b>\$500.00</b>
<b>Gross Profit</b>	<b>\$261,475.00</b>
<b>Expenses</b>	
<b>Personnel</b>	
Salary & Wages	
Executive Director	\$55,500.00
Communications Specialist	\$13,728.00
Operations	\$36,000.00
Program Staff	\$5,000.00
	\$110,228.00
Employer Expenses	\$6,393.22
<b>Total Personnel</b>	<b>\$116,621.22</b>

## BENCHMARK Adventure Ministries, Inc.

	2022 Budget
<b>Mission Awareness</b>	
<b>Promotion / Marketing</b>	
Postage - General	\$750.00
General Brochures & Stationary	\$500.00
Promo (Personal) Coffee, Lunch	\$600.00
Direct & Grant Appeal Expense	\$500.00
Exhibit Expenses	\$0.00
Travel, Mileage & Meals	\$1,200.00
Marketing ~ Web, Email, Kindful	\$2,500.00
Backpacks' for BAM	\$500.00
<b>Total Promotion</b>	<b>\$6,550.00</b>
Appalachian Trail Outreach	\$1,000.00
Fund Raising / Mission Awareness Events; Annual Dinner, Home Mtgs	\$10,000.00
<b>Total Mission Awareness</b>	<b>\$17,550.00</b>
<b>Seminars, Camps</b>	
Seminar Supplies & Resources	\$0.00
Seminars, Camp Meals	\$0.00
Seminars, Camp Equipment	\$0.00
<b>Total Seminars, Camps</b>	<b>\$0.00</b>
<b>Retreats, Climb/Rappel</b>	
Retreat Supplies/Resources	\$20,100.00
Retreats Travel / Lodging	\$35,000.00
Retreats, Climb/Rappel Meals	\$25,000.00
Retreats & Climb Equipment	\$18,000.00
Retreat Admin & Logistics	
<b>Total Retreats, Climb/Rappel</b>	<b>\$98,100.00</b>
<b>Wilderness Trips</b>	
Wilderness Supplies/Resources	\$0.00
Wilderness Travel	\$0.00
Wilderness Meals	\$0.00
Wilderness Equipment	\$0.00
Wilderness Trip Food	\$0.00
<b>Total Wilderness Trips</b>	<b>\$0.00</b>
<b>Insurance</b>	
Excess Medical: Participant	\$0.00
Liability: General Liability	\$4,647.00
Employee Medical	\$3,123.72
Worker's Comprehensive	\$1,543.00
Directors & Officers Insurance	\$787.00
<b>Total Insurance</b>	<b>\$10,100.72</b>
<b>Professional Expenses</b>	
Membership Fees	\$0.00
Staff Development	\$1,200.00
Certifications	\$0.00
CPA, Consultants	\$1,875.00
<b>Total Professional Expenses</b>	<b>\$3,075.00</b>

## BENCHMARK Adventure Ministries, Inc.

	2022 Budget
<b>Board of Directors</b>	
Board Meals & Meeting Space	\$0.00
Board Printing / Postage	\$0.00
Board Misc. Expenses	\$0.00
<b>Total Board of Directors</b>	<b>\$0.00</b>
<b>Administration</b>	
<b>General Office Expenses</b>	
Computer, QuickBooks, Software &	\$2,000.00
Office Furniture/ Equipment	\$200.00
Banking, QBO, PayPal/InTuit Fees	\$4,500.00
Misc Office Supplies	\$500.00
<b>Total General Office Expenses</b>	<b>\$7,200.00</b>
<b>Communication</b>	
Cellular, Long Distance & Data	\$550.32
Internet / DSL	\$960.00
<b>Total Communication</b>	<b>\$1,510.32</b>
<b>Corporation Expenses</b>	
State Corporation Fees	\$180.46
Permits / Access	\$115.00
<b>Corporation Expenses</b>	<b>\$295.46</b>
<b>Total Administration</b>	<b>\$9,005.78</b>
<b>Truck - 2006 Chevy Silverado</b>	
Truck Gas / Oil	\$3,500.00
Truck Maintenance / Repair	\$2,000.00
Truck Insurance	\$1,421.45
Truck Accessories	\$300.00
Truck Purchase	
<b>Truck Total</b>	<b>\$7,221.45</b>
<b>Total Expenses</b>	<b>\$261,674.17</b>
Reconciliation Discrepancies	\$0.00
<b>Operating Net Profit/(Loss)</b>	<b>-\$199.17</b>
<b>Cash Reserves</b> (Goal: 3-6 months of operating expenses)	
Operating Expenses	\$156,352.72
Board goal (9.17.14) 10% cash	\$15,635.27
<b>Progress: 1 month (2015 goal)</b>	<b>\$13,029.39</b>
<b>Progress: 2 months (2015 goal)</b>	<b>\$26,058.79</b>
<b>Progress: 3 months (2015 goal)</b>	<b>\$39,088.18</b>
<b>Progress: 6 months (exceeded)</b>	<b>\$78,176.36</b>
<b>Progress: 12 months (exceeded)</b>	<b>\$156,352.72</b>