

Girl Scouts of Middle Tennessee FY 2023-24 Operating Budget
(October 1, 2023 - September 30, 2024)

OPERATING INCOME

Annual Giving

General campaign - Davidson County	\$	373,000
General campaign - Outlying Counties	\$	85,000
General campaign-United Way Designations	\$	9,000
Gift to Girls Campaign	\$	25,000
Capital Campaign	\$	-
Gold Community Luncheon - Nashville	\$	75,000
Golf Tournament (net)	\$	53,000
ERTC - Government Grant	\$	-
Community Events	\$	54,600
<i>Subtotal - Annual Giving</i>	\$	674,600

United Way Allocations	\$	6,000
<i>Total Public Support</i>	\$	680,600

Other Operating Income

Camp and Outdoor Program Fees	\$	1,015,150
Council Sponsored Program Fees	\$	104,775
Interest Income	\$	45,000
Insurance Proceeds	\$	-
Administrative Fee (SPF)	\$	6,000
Retail Sales (net)	\$	85,268
<i>Subtotal - Other Operating Income</i>	\$	1,256,193

<i>Total - Adult Generated Operating Income</i>	\$	1,936,793
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Girl Generated Income

Fall Product Sale (net)	\$	241,696
Cookie Program (net)	\$	4,079,946
<i>Total Girl Generated Operating Income</i>	\$	4,321,642

Total Operating Income	\$	6,258,435
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OPERATING EXPENSES

Salaries	\$	2,686,446
Program Consultants	\$	203,050
Employee Benefits	\$	497,167
Total Personnel	\$	3,386,663
Professional Fees	\$	285,000
Supplies	\$	306,431
Telephone	\$	67,010
Postage & Shipping	\$	11,536
Occupancy	\$	722,645
Capital Maintenance Expenditures	\$	312,000
Rental of Equipment	\$	38,300
Printing & Subscriptions	\$	49,895
Travel	\$	116,700
Training, Conferences and Food for Events	\$	240,235
Financial Assistance	\$	275,400
Membership Dues	\$	5,205
General Insurance	\$	36,045
Miscellaneous	\$	57,450
Total Operating Expenses	\$	5,910,515
Net Income (Loss) from Normal Operating Activities	\$	347,920