

|  | Greenstripe (Landscaping) | 350 | 4200 |  |  | 4200 | annual cost under total cost. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Contract Properties | 528.57 | 6342.84 |  |  | 6342.84 |  |
|  | Waste Management | 357.14 | 4285.68 |  |  | 4285.68 |  |
|  | Pest Control | 75 | 900 |  |  | 900 |  |
|  | Stratus (Janitorial) | 1100 | 13200 |  |  | 13200 |  |
|  | Accumulated Depreciation |  | 323,783.40 |  |  | 323,783.40 |  |
|  | Miscellaneous |  | 20000 |  |  | 20000 |  |
|  |  |  |  |  |  | \$71,439.92 |  |
| Operations |  | Cost per Person | \# of People | Monthly Cost | Annual Cost | Total Cost | Insert the cost per person and the number of people attending or the monthly cost multiplied by 12 |
|  | Brightwheel (Management <br> Platform) |  |  |  | 1,700 | 1,700 |  |
|  | Flipcause (Fundraising Platform) |  |  |  | 3000 | 3000 |  |
|  | DHS Licensing |  |  |  | 250 | 250 |  |
|  | Comcast |  |  | 391 | 4692 | 4692 |  |
|  | XMC (printing) |  |  | 385 | 4620 | 4620 |  |
|  | Office Supplies (Quill/Cintas) |  |  | 500 | 6000 | 6000 |  |
|  | CFO (Accounting) |  |  | 680 | 8160 | 8160 |  |
|  | Shred |  |  | 15 | 180 | 180 |  |
|  | Accident Insurance |  |  |  | 321 | 321 |  |
|  | Liability Insurance |  |  |  | 8,510 | 8,510 |  |
|  | Worker's Comp |  |  | 100 | 1200 | 1200 |  |
|  | Nextep Admin Fee (HR Management) | 55 | 16 | 880 | 10560 | 10560 |  |
|  | Nextep EPLI Expense | 3 | 17 |  | 51 | 51 |  |
|  | Yearly Financial Review |  |  |  | 2500 | 2500 |  |
|  | Aflac |  | 12 | 433.62 | 5203.44 | 5203.44 |  |
|  | Unemployment |  |  |  | 1800 | 1800 |  |
|  | IRS |  |  | 250 | 3000 | 3000 |  |
|  | Miscellaneous |  |  |  | 6000 | 6000 |  |
|  | IWC (Food Vendor) |  |  | 2000 | 24000 | 24000 |  |
|  | Purity (Milk Vendor) |  |  | 487.5 | 5850 | 5850 |  |
|  | Family Workshops |  |  | 500 | 6000 | 6000 |  |
|  | Family Support |  |  | 500 | 6000 | 6000 |  |
|  | Staff Support |  |  | 250 | 3000 | 3000 |  |
|  | Outreach Implementation |  |  | 500 | 6000 | 6000 |  |
|  |  |  |  |  |  | \$112,597.44 |  |
| Advertising |  | Cost per Print | \# of Prints | Cost per Month | Number of months advertising | Total Cost | For flyer prints and brochures, insert the cost per print and the number of prints. <br> For advertisements, insert the cost per month and how many months you will be advertising. |
|  | Flyer Prints | 0.05 | 300 |  |  | 15 |  |
|  | Brochures | 1.5 | 100 |  |  | 150 |  |
|  | Advertisements(Digital) |  |  | 50 | 12 | 600 |  |
|  |  |  |  |  |  | 765 |  |
| TOTAL EXPENSES |  |  |  |  |  | \$985,145.59 | This is your total expenses amount. |
| REVENUE |  |  |  |  |  |  |  |
| Tuition Fees | Cost per Child per Month | Cost per Child per Year | Currently Enrolled Children | Class Max | Income Cap until 2024 | Total Revenue from Tuition Fees until 2024 | Insert the cost per child per month and the number of children per class for each classroom. |
| Bears | 1400 | 16800 |  | 10 | 168000 | 58800 |  |
| Caterpillars | 1400 | 16800 | 5 | 12 | 201600 | 42000 |  |
| Lovebugs | 1000 | 12000 | 8 | 10 | 120000 | 48000 |  |
| Bunnies | 800 | 9600 | 7 | 14 | 134400 | 33600 |  |
| Dolphins | 800 | 9600 | 9 | 16 | 153600 | 43200 |  |
| Eagles | 800 | 9600 | 3 | 13 | 124800 | 14400 |  |
|  |  |  |  |  | 902400 | 182400 |  |
| Fundraising Events Amount Raised |  |  |  |  |  | Total Revenue from Fundraising |  |
| Annual Gala | \$50,000.00 |  |  |  |  | 50,000.00 |  |
| Other Events | \$15,000.00 |  |  |  |  | \$15,000.00 |  |
| Big Payback | \$10,000.00 |  |  |  |  | \$10,000.00 |  |
|  |  |  |  |  |  | 65,000.00 |  |
| Grants \& Donations Award Amount |  |  |  |  |  | Total Revenue from Grants \& Loans | Insert your grant and donation amounts in the rightmost column. The green box will be your total revenue from grants and loans. |
| United Way-RTS | \$74,000.00 |  |  |  |  | 74,000 |  |
| Community Foundation | \$5,000.00 |  |  |  |  | 5,000 |  |
| Metro Council | \$180,000.00 |  |  |  |  | 180,000 |  |
| ARCA Grant | \$209,502.93 |  |  |  |  | 209,503 |  |
| Donations (Board Due \& other) | \$12,000.00 |  |  |  |  | 12,000 |  |
| Gov. Payments | \$260,000.00 |  |  |  |  | 260,000 |  |


|  |  |  |  | 740,503 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total Revenue |  |  |  |  | 987,903 | This is your total revenue - how much money is <br> coming into your business. |
| Income |  |  | 14,588 Your total income = your revenue - your expenses. |  |  |  |

