

Tennessee Secretary of State
Tre Hargett



Division of Business and Charitable Organizations
312 Rosa L. Parks Avenue, 6th Floor
Nashville, Tennessee 37243-1102

March 14, 2024

Mrs. DANIELLE WHITWORTH BARNES
4522 GRANNY WHITE PIKE
NASHVILLE, TN 37204

RE: Registration to Solicit Funds for Charitable Purposes
Organization Name: GIRL SCOUTS OF MIDDLE TENNESSEE, INC.
CO Number: CO107
Renewal Date: 03/31/2025

Dear Mrs. DANIELLE WHITWORTH BARNES :

Pursuant to the Tennessee Charitable Solicitations Act, T.C.A. § 48-101-501, *et seq.* the Tennessee Secretary of State has reviewed your application and is pleased to announce your organization's registration to solicit contributions has been **approved**.

The organization must maintain statutory compliance by submitting a renewal application and required fees on an annual basis. At that time you may be required to submit tax filings, financial statements, proof of IRS status, and other documents related to your organization and its fundraising activities. You can find additional information and submit additional filings online at <https://sos.tn.gov/charities>. The "CO" Number listed above will serve as your organization's charitable registration number and should be used when submitting any charitable filings or correspondence.

Please also be advised that if the organization's application or other provided information includes false, misleading or deceptive statements, appropriate action will be taken. Pursuant to the Tennessee Charitable Solicitations Act, a civil penalty of up to five thousand dollars (\$5,000.00) may be assessed for any violation.

Thank you for registering your organization and please do not hesitate to contact us with any questions.

Sincerely,

Tre Hargett
Secretary of State

Tracking Number
2023105560

Application to Renew Registration of a Charitable Organization

Division of Business and Charitable Organizations

Department of State

State of Tennessee

312 Rosa L. Parks Avenue, 6th Floor

Nashville, Tennessee 37243

Phone: 615-741-2555

Fax: 615-253-5173

sos.tn.gov/charities



Tre Hargett
Secretary of State

CO Number: CO107
Filed: 04/24/2023 11:08 AM
Tre Hargett
Secretary of State

Organization Information

Legal Name of the Charitable Organization: GIRL SCOUTS OF MIDDLE TENNESSEE

Legal entity type of the Organization: Corporation

Business Services Control Number: 000067286

FEIN: 62-0589380

CO Number: CO107

Initial Registration Date: 11/26/2008

Renewal Date: 03/31/2023

Has your fiscal year ending month changed since your last renewal?

☐ Yes ☒ No

Fiscal Year Ending Month: September

When and where was the organization legally established

Date: 09/30/1957

Country: USA

City/State: NASHVILLE, TN

County: Davidson

Has your Principal Office address changed since your last renewal?

☐ Yes ☒ No

Principal Office Address

4522 GRANNY WHITE PIKE
USA, NASHVILLE, TN 37204

Has your Mailing address changed since your last renewal?

☐ Yes ☒ No

Mailing Office Address

4522 GRANNY WHITE PIKE
USA, NASHVILLE, TN 37204

Contact Information for the Charitable Organization

Contact Name: Dr. AGENIA CLARK

Telephone Number: (615) 383-0490

Fax Number: (615) 383-2288

Email: aclark@gsmidtn.org

Website: www.gsmidtn.org

Current names used by the charity organization

Do you need to modify other names that the charity solicits under?

☐ Yes ☒ No

Has the organization registered in any other state(s)?

☐ Yes ☒ No

Does the charity have other offices, chapters, branches, affiliates or a parent?

☐ Yes ☒ No

The category that best describes your organization

O - Youth Development

The charitable purpose of the organization

Girl Scouting builds girls of courage, confidence, and character, who make the world a better place.

Tax & Financial Information

Has your tax exempt status changed since your last renewal?☐ Yes ☒ No**Last Fiscal Year Start:** October 2021**Last Fiscal Year End:** September 2022**Type of 990 Tax Form Filed:** 990 (Long Form)**Gross Revenue**

Direct and Indirect Public Contributions	\$ 852,669.00
Government Grants	\$ 1,069,145.00
Program Service Revenue	\$ 831,104.00
Special Events and Activities	\$ 227,090.00
Gross Sales of Inventory	\$ 8,000,522.00
Other Revenue	\$ 388,013.00
Total Revenue	\$ 11,368,543.00

Expenses

Total Program Expenses	\$ 5,637,786.00
Direct Expenses from Special Events	\$ 170,085.00
Cost of Goods Sold	\$ 4,145,369.00
Management and General Expenses	\$ 191,969.00
Fundraising Expenses	\$ 268,801.00
Other Expenses	\$ 0.00
Total Expenses	\$ 10,414,010.00

Excess/Deficit For the Year (Total Revenue - Total Expenses)	\$ 954,533.00
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Changes in Net Assets/Fund Balances

Net Assets/Fund Balances at Beginning of Year	\$ 8,220,112.00
Other Changes in Net Assets or Fund Balances	(\$ 2,346,407.00)
Net Assets/Fund Balances	\$ 6,828,238.00
Total Liabilities at End of Year	\$ 1,174,901.00
Net Assets/Fund Balances at End of Year	\$ 6,828,238.00

Solicitation Information

Have you been enjoined by any court from soliciting contributions?

☐ Yes ☒ No

Does your organization contract with or otherwise engage the services of any outside fundraising professional (such as a “professional fund-raiser,” “paid solicitor,” “fund raising counsel,” or “commercial co-venturer”)?

☐ Yes ☒ No

Officer Information

Do you need to modify the current officers?

☒ Yes ☐ No

List each officer, director, and trustee (at least 2 officers are required, and you must list officers who have or share the following titles: "Chief Financial Officer", "Custodian of Contributions", "Custodian of Final Distributions")

CHERRY BEKEART
222 2ND AVE SOUTH STE 1240
NASHVILLE, TN 37201, USA
Title(s): Accountant

Agenia Clark
9445 Highwood Hill Rd
Brentwood, TN 37027, USA
Title(s): Chief Executive Officer, Custodian of Contributions, Custodian of Final Distributions, President

Ms. Alfred Dowell
4400 Harding Pike
Nashville, TN 37205, USA
Title(s): Treasurer

Barb Zipperian
1581 Championship Blvd
Franklin, TN 37064, USA
Title(s): Secretary

Caren Gabriel
520 Airpark Dr.
Tullahoma, TN 37388, USA
Title(s): Officer

Catherine Street
216 Lutie Street
Nashville, TN 37210, USA
Title(s): Board Member

Jeremy Swartz
300 Innovation Drive
Franklin, TN 37067, USA
Title(s): Officer

Laurel Graefe
333 Commerce St Suite 1000
Nashville, TN 37201, USA
Title(s): Board Member

Marc Moquin
7244B Nightalker Way
Fort Campbell, KY 42223, USA
Title(s): Board Member

Ms. Pam Self

4522 Granny White Pike
Nashville, TN 37204, USA
Title(s): Custodian of Contributions, Director

Paulette Allen
1705 Pheasant Creek
Antioch, TN 37013, USA
Title(s): Board Member

Peri Widener
900 20th Ave. S. Apt 1115
Nashville, TN 37212, USA
Title(s): Officer

Perry Moulds
163 Governors Way
Brentwood, TN 37027, USA
Title(s): Board Member

Ruth Cate
110 31st Ave N.
Nashville, TN 37203, USA
Title(s): Board Member

Tera Rica Murdock
3828 Richland Ave
Nashville, TN 37205, USA
Title(s): Board Member

Tracy Rokas
2604 W Linden Ave.
Nashville, TN 37212, USA
Title(s): Board Member

MICHELLE BROWN
4522 GRANNY WHITE PIKE
USA, NASHVILLE, TN 37204
Title(s): Board Member

TERRY DEAS
4522 GRANNY WHITE PIKE
USA, NASHVILLE, TN 37204
Title(s): Board Member

KELLY GOLDSMITH
4522 GRANNY WHITE PIKE
USA, NASHVILLE, TN 37204
Title(s): Board Member

Has any officer, director, manager, operator, or principal of the organization been the subject of an injunction, judgement, or administrative order or been convicted of a felony?

☐ Yes ☒ No

Signature

I certify that the statements in this registration statement and all supplemental forms, documents, and continuation sheets are true and correct to the best of my knowledge and belief.

I (Chief Fiscal Officer, Treasurer, or Officer) certify, under penalty of perjury, that the above information is true and correct.

Signed Electronically: Agenia Walker Clark

Date: 04/24/2023

Title: Chief Executive Officer

I certify that the statements in this registration statement and all supplemental forms, documents, and continuation sheets are true and correct to the best of my knowledge and belief.

I (Chief Fiscal Officer, Treasurer, or Officer) certify, under penalty of perjury, that the above information is true and correct.

Signed Electronically: Alfred M Dowell

Date: 04/24/2023

Title: Treasurer



Tre Hargett
Secretary of State

Division of Business and Charitable Organizations

Department of State

State of Tennessee
312 Rosa L. Parks Avenue, 6th Floor
Nashville, Tennessee 37243
Phone: 615-741-2555
Fax: 615-253-5173
sos.tn.gov/charities

Date: 03/28/2023

Invoice: 2023-02232

Customer Information

Mrs. DANIELLE WHITWORTH BARNES
GIRL SCOUTS OF MIDDLE TENNESSEE, INC.
4522 GRANNY WHITE PIKE
NASHVILLE, 37204

Tracking Number	Description	Amount Paid
2023105560	CH Filing Late Fee	\$ 10.00
2023105560	CH Charitable Renewal	\$ 10.00
Payment Details		
Fee Total:		\$ 20.00
Payment Total:		\$ 20.00
Amount Due:		\$ 0.00
Refunded Amount:		\$ 0.00
Payment Method		
Payment Type: Credit Card		
Check/Confirmation Number: 3847871781,3849882117		