A SOLDIER'S CHILD
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2018 Budget

	2018 Q1	2018 Q2	2018 Q3	2018 Q4	BUDGET *FY* 2018	ACTUAL *FY* 2017	*VPY %*
Revenue							
Contributions	$ 20,659	$ 13,059	$ 27,946	$ 85,166	$ 146,830	$ 136,401	8%
Fundraising Events	$ 11,926	$ 75,114	$ 39,125	$ 46,365	$ 172,530	$ 150,026	15%
Corporate Sponsorships	$ 31,962	$ 168,001	$ 164,286	$ 99,120	$ 463,369	$ 402,929	15%
Grants	$ 4,294	$ 10,800	$ -	$ 74,400	$ 89,494	$ 74,578	20%
CFC	$ 7,409	$ 20,721	$ 7,355	$ 10,315	$ 45,799	$ 42,407	8%
United Way Contr	$ -	$ -	$ -	$ -	$ -	$ -	0%
Misc	$ -	$ 2,569	$ 1,726	$ 1,576	$ 5,871	$ 5,105	15%
Total Revenue	$ 76,250	$ 290,264	$ 240,438	$ 316,941	$ 923,893	$ 811,447	14%
Expenses							
Variable Costs	$ 116,549	$ 144,698	$ 128,237	$ 141,346	$ 530,830	$ 486,643	9%
SG&A	$ 22,904	$ 27,227	$ 20,217	$ 20,280	$ 90,628	$ 86,312	5%
Travel & Entertainment	$ 8,725	$ 9,137	$ 9,078	$ 9,746	$ 36,685	$ 34,938	5%
SW&B Expense	$ 47,050	$ 49,450	$ 47,050	$ 51,050	$ 194,600	$ 163,807	19%
Other Expense	$ -	$ -	$ -	$ -	$ -	$ -	0%
Total Expense	$ 195,229	$ 230,511	$ 204,582	$ 222,422	$ 852,743	$ 771,700	11%
Net Income	$ (118,978)	$ 59,752	$ 35,856	$ 94,520	$ 71,150	$ 39,746	79%