

W.O. Smith Music School
Operational Budget -Approved 05/12/2017
7/1/2017-6/30/2018

Income

	Program Services- Music Programs	Fundraising	Management & General	Totals
Contributed Services: Volunteer Teachers	\$605,000.00	\$0.00	\$0.00	\$605,000.00
Contributions	\$0.00	\$0.00	\$130,000.00	\$130,000.00
Student Fees	\$5,000.00	\$0.00		\$5,000.00
Grants	\$0.00	\$0.00	\$196,000.00	\$196,000.00
Fundraising	\$0.00	\$125,000.00	\$0.00	\$125,000.00
W.O. Smith Society	\$0.00	\$85,000.00	\$0.00	\$85,000.00
Facility Rentals	\$0.00	\$0.00	\$55,500.00	\$55,500.00
Total	\$610,000.00	\$210,000.00	\$381,500.00	\$1,201,500.00

Expenses

	Program Services- Music Programs	Fundraising	Management & General	Totals
Contributed Services: Volunteer Teachers	\$605,000.00	\$0.00	\$0.00	\$605,000.00
Full Time Staff Salaries	\$107,760.00	\$32,130.00	\$81,760.00	\$221,650.00
Part Time Staff Salaries	\$33,000.00	\$0.00	\$0.00	\$33,000.00
Student Assistants	\$6,000.00	\$0.00	\$0.00	\$6,000.00
Payroll Taxes	\$11,267.00	\$2,458.00	\$6,275.00	\$20,000.00
Insurance-Medical	\$14,000.00	\$8,150.00	\$8,600.00	\$30,750.00
Insurance (liab., prop etc.)	\$12,500.00	\$0.00	\$3,000.00	\$15,500.00
Employee Pensions	\$5,395.00	\$1,605.00	\$4,100.00	\$11,100.00
Bank Fees	\$0.00	\$0.00	\$500.00	\$500.00
Background Screening Services	\$2,500.00	\$0.00	\$0.00	\$2,500.00
Building Supplies	\$3,500.00	\$200.00	\$200.00	\$3,900.00
Chorus Programs	\$1,500.00	\$0.00	\$0.00	\$1,500.00
Contact Resource Management	\$0.00	\$1,200.00	\$1,200.00	\$2,400.00
Cultural Events	\$3,000.00	\$0.00	\$0.00	\$3,000.00
Custodial Maintenance	\$14,000.00	\$0.00	\$7,600.00	\$21,600.00
Dues & Subscriptions	\$1,250.00	\$0.00	\$1,000.00	\$2,250.00
Endowment Expense	\$0.00	\$250.00	\$0.00	\$250.00
Entertainment/Meals	\$1,000.00	\$0.00	\$1,000.00	\$2,000.00
Event Management	\$0.00	\$0.00	\$7,000.00	\$7,000.00
Freight & Cartage	\$800.00	\$0.00	\$0.00	\$800.00
Fundraising Expenses	\$33,000.00	\$0.00	\$0.00	\$33,000.00
Gifts & Flowers	\$2,500.00	\$0.00	\$0.00	\$2,500.00
Local Van Transport	\$1,500.00	\$0.00	\$0.00	\$1,500.00
Merchant Account Services	\$200.00	\$1,100.00	\$0.00	\$1,300.00
Musical Supplies	\$10,000.00	\$0.00	\$0.00	\$10,000.00
Office Equipment	\$3,600.00	\$0.00	\$1,500.00	\$5,100.00
Office Supplies	\$3,000.00	\$0.00	\$700.00	\$3,700.00
Postage	\$700.00	\$100.00	\$150.00	\$950.00
Printing	\$0.00	\$750.00	\$0.00	\$750.00
Professional Development	\$100.00	\$100.00	\$100.00	\$300.00
Professional Fees	\$3,000.00	\$0.00	\$13,000.00	\$16,000.00
Promotion & Publicity	\$0.00	\$500.00	\$0.00	\$500.00
Repairs & Maintenance (grounds)	\$5,300.00	\$0.00	\$700.00	\$6,000.00
Repairs & Maintenance (building)	\$13,500.00	\$0.00	\$1,000.00	\$14,500.00
Repairs - Instruments	\$4,000.00	\$0.00	\$0.00	\$4,000.00
Scholarships	\$9,000.00	\$0.00	\$0.00	\$9,000.00
Student Awards	\$500.00	\$0.00	\$0.00	\$500.00
Security System Charges	\$2,000.00	\$0.00	\$1,000.00	\$3,000.00
Summer Music Camps	\$50,000.00	\$0.00	\$0.00	\$50,000.00
Telephone	\$4,000.00	\$0.00	\$1,000.00	\$5,000.00
Utilities	\$33,000.00	\$2,000.00	\$2,000.00	\$37,000.00
Volunteer Continuing Education	\$1,000.00	\$0.00	\$0.00	\$1,000.00
Waste Disposal	\$1,100.00	\$900.00	\$200.00	\$2,200.00
Web Site/Internet	\$2,000.00	\$0.00	\$1,000.00	\$3,000.00
Totals	\$400,472.00	\$51,443.00	\$144,585.00	\$1,201,500.00