

FRIENDS OF THE WARNER PARKS, INC.

FINANCIAL STATEMENTS

December 31, 2018

FRIENDS OF THE WARNER PARKS, INC.
Nashville, Tennessee

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
Friends of the Warner Parks, Inc.
Nashville, Tennessee

Report on the Financial Statements

We have audited the accompanying financial statements of Friends of the Warner Parks, Inc., which comprise the statement of assets and net assets-modified cash basis as of December 31, 2018, and the related statements of activities-modified cash basis, functional expenses-modified cash basis, and statement of cash flows-modified cash basis for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting described in Note 2; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

(Continued)

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets arising from the modified cash transactions of Friends of the Warner Parks, Inc. as of December 31, 2018, and its revenue collected and expenses paid and cash flows during the year then ended in accordance with the modified cash basis of accounting described in Note 2.

Basis of Accounting

We draw attention to Note 2 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

A handwritten signature in black ink that reads "Crowe LLP". The signature is written in a cursive, flowing style.

Crowe LLP

Franklin, Tennessee
May 29, 2019

FRIENDS OF THE WARNER PARKS, INC.
STATEMENT OF ASSETS AND NET ASSETS (MODIFIED CASH BASIS)
December 31, 2018

ASSETS

Cash and cash equivalents	\$ 1,407,856
Land - cost (Note 4)	763,904
Building and automobile, net (Note 4)	<u>327,932</u>
Net property & equipment	1,091,836
Assets restricted for land acquisitions and capital improvements:	
Cash	792,698
Beneficial interest in agency endowment fund held by Community Foundation of Middle Tennessee (Note 3)	<u>80,979</u>
Total assets	<u>\$ 3,373,369</u>

NET ASSETS

Net assets	
Designated for investment in property	\$ 1,120,380
Designated for beneficial interest in agency endowment fund (Note 3)	80,979
Undesignated	<u>1,301,645</u>
Total without donor restrictions	2,503,004
With donor restrictions (Note 5)	<u>870,365</u>
Total net assets	<u>\$ 3,373,369</u>

See accompanying notes to financial statements.

FRIENDS OF THE WARNER PARKS, INC.
STATEMENT OF ACTIVITIES (MODIFIED CASH BASIS)
Year ended December 31, 2018

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Support and revenues			
Public support:			
Fundraising events and contributions	\$ 832,807	\$ 318,956	\$ 1,151,763
Membership dues	225,014	-	225,014
Revenues:			
Investment income (loss)	7,496	(20,582)	(13,086)
Rental income	16,500	-	16,500
Other income	67,277	6,085	73,362
Change in value of beneficial interest in agency endowment fund held by Community Foundation of Middle Tennessee (Note 3)	(8,954)	-	(8,954)
Net assets released from restriction:			
Satisfaction of time and purpose restrictions	<u>353,323</u>	<u>(353,323)</u>	<u>-</u>
	<u>1,493,463</u>	<u>(48,864)</u>	<u>1,444,599</u>
Expenses			
Program services	1,098,367	-	1,098,367
Supporting services:			
Management and general	90,769	-	90,769
Fundraising	<u>120,019</u>	<u>-</u>	<u>120,019</u>
Total expenses	<u>1,309,155</u>	<u>-</u>	<u>1,309,155</u>
Change in net assets	184,308	(48,864)	135,444
Net assets, beginning of year	<u>2,318,696</u>	<u>919,229</u>	<u>3,237,925</u>
Net assets, end of year	<u>\$ 2,503,004</u>	<u>\$ 870,365</u>	<u>\$ 3,373,369</u>

See accompanying notes to financial statements.

FRIENDS OF THE WARNER PARKS, INC.
STATEMENT OF CASH FLOWS (MODIFIED CASH BASIS)
Year ended December 31, 2018

Cash flows from operating activities

Change in net assets	\$ 135,444
Adjustments to reconcile change in net assets to net cash from operating activities:	
Gain on sale of property and equipment	(4,000)
Depreciation of fixed assets	9,140
Realized and unrealized loss on restricted investments	20,582
Change in value of beneficial interest in agency endowment fund held by Community Foundation of Middle Tennessee	<u>8,954</u>
Net change in cash from operating activities	170,120

Cash flows from investing activities

Proceeds from sale of property and equipment	4,000
Additions to property	<u>(14,480)</u>
Net change in cash from investing activities	(10,480)

Net change in cash and cash equivalents 159,640

Cash and cash equivalents - beginning of year 1,248,216

Cash and cash equivalents - end of year \$ 1,407,856

See accompanying notes to financial statements.

FRIENDS OF THE WARNER PARKS, INC.
STATEMENT OF FUNCTIONAL EXPENSES (MODIFIED CASH BASIS)
For the Year ended December 31, 2018

	Supporting Services				
	Program Services	Management and General	Fundraising	Total Supporting Services	Total
Employee compensation expenses:					
Contracted salaries and related payroll expenses (Note 6)	\$ 56,560	\$ 6,512	\$ 16,280	\$ 22,792	\$ 79,352
Salaries	136,773	24,439	80,131	104,570	241,343
Payroll taxes	11,739	2,429	6,072	8,501	20,240
Employee benefits	<u>13,360</u>	<u>2,764</u>	<u>6,910</u>	<u>9,674</u>	<u>23,034</u>
Total employee compensation expenses	218,432	36,144	109,393	145,537	363,969
Park construction and restoration projects	353,323	-	-	-	353,323
Education	53,505	-	-	-	53,505
Promotion	375,991	-	-	-	375,991
Printing, postage, and publication	6,727	-	-	-	6,727
Insurance and office expense	10,002	10,626	10,626	21,252	31,254
Professional services	68,819	43,999	-	43,999	112,818
Nature Center	<u>11,568</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>11,568</u>
Total	<u>\$ 1,098,367</u>	<u>\$ 90,769</u>	<u>\$ 120,019</u>	<u>\$ 210,788</u>	<u>\$ 1,309,155</u>

See accompanying notes to financial statements.

FRIENDS OF THE WARNER PARKS, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2018

NOTE 1 - GENERAL

Friends of the Warner Parks, Inc. (the "Organization") is a not-for-profit organization whose purpose is to provide volunteer service to the Metropolitan Government of Nashville and Davidson County, Tennessee Board of Parks and Recreation ("Metro Parks and Recreation") in order to preserve, protect and improve the historic and natural quality of the Warner Parks and to improve the facilities, equipment and programs of the Warner Parks. The Organization is funded primarily from membership dues and contributions.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting: The Organization prepares its accounting records and financial statements on a modified cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles. The policy recognizes certain revenue when received rather than when earned, and certain expenses and asset purchases when paid rather than when obligations are incurred.

Adoption of New Accounting Standard: On August 18, 2016, FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Organization has adjusted the presentation of these statements accordingly.

Contributions and Support: Contributions are recorded as without donor restriction or with donor restriction, depending on the existence and/or nature of any donor restrictions.

Contributions are considered to be without donor restriction unless specifically restricted by the donor. Amounts received that are restricted by the donor for future periods or for specific purposes are reported as with donor restriction support that increases those net asset classes. When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restriction are reclassified to without donor restriction and reported in the Statement of Activities as net assets released from restrictions.

Cash and Cash Equivalents: Cash and cash equivalents consist of bank deposits in accounts that are federally insured up to \$250,000 per financial institution. Additionally, for purposes of the statement of cash flows, the Organization considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

Liquidity and Availability: Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

Cash and cash equivalents	\$ 1,330,189
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The organization has a significant portion of assets available to support cash flow needs and operations. However, the Board has adopted a strategy that focuses on growth of cash and cash equivalents with the goal of providing the maximum amount of funding to support the mission of the organization. Accordingly, the Organization has no immediate plans to expend more of the financial assets available and listed above than the operation budget of \$1,131,908 which is the amount approved by the Board for next years operations.

(Continued)

FRIENDS OF THE WARNER PARKS, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Agency Endowment Fund: The Organization's beneficial interest in an agency endowment fund is held by the Community Foundation of Middle Tennessee. Investment income and changes in the value of the fund are recognized in the statement of activities, and distributions received from the fund are recorded as decreases in the beneficial interest in the statement of assets and net assets (modified cash basis) (Note 3).

Valuation of Investments: Investments consist of a beneficial interest in an agency endowment fund and are carried at their estimated fair value. The changes in unrealized gains and losses are recognized in the statement of activities for the year.

A fair value hierarchy is established which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value.

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumption about the assumptions that market participants would use in pricing an asset or liability.

In some cases, a valuation technique used to measure fair value includes inputs from multiple levels of the fair value hierarchy. The lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy.

The following is a description of the valuation methods and assumptions used by the Organization to estimate the fair values of investments:

Beneficial interest in agency endowment fund - The fair value of beneficial interests in the agency endowment fund assets were determined based upon the fair value of the underlying trust assets at year end. This valuation method has been estimated to represent the present value of future distributed income. The Organization is able to compare the valuation model inputs and results to widely available published industry data for reasonableness. The Organization is also restricted in its ability to redeem the investment (level 3 inputs).

Property and Equipment: Property and equipment are stated at cost less accumulated depreciation. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets. When properties are retired or otherwise disposed of, the appropriate accounts are relieved of cost and accumulated depreciation, and any resulting gain or loss is recognized. The assets' estimated lives used in computing depreciation are as follows:

Building	39 years
Automobile	3 years

Income Taxes: The Organization is a not-for-profit organization pursuant to Section 501(c)(3) of the Internal Revenue Code and is exempt from income taxes on related income pursuant to Section 501(a). Accordingly, no provision for income taxes is required for the Organization in the financial statements.

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FRIENDS OF THE WARNER PARKS, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Donated Property and Materials: Donated items are recorded at their fair value at the date of the gift.

Donated Services: In addition to receiving cash contributions, the Organization receives in-kind contributions from various donors. Since these amounts are not cash transactions they are not included in the statement of activities (modified cash basis). There were no in-kind contributions for the year ended December 31, 2018.

Program and Supporting Services: The following functional expense classifications are included in the accompanying financial statements:

Program Services - This classification includes the costs of programs to help preserve, protect and improve the historic and natural quality of the Warner Parks and to provide support to help improve the park facilities, equipment and programs.

Management and General - This classification includes the costs of functions necessary to ensure an adequate working environment and costs not identifiable with a single program or fundraising activity. Costs associated with providing coordination and articulation of the Organization's program strategy, business management, general record-keeping, budgeting and related purposes are also included.

Fundraising - This classification includes the costs of activities directed toward appeals for financial support, including special events, costs of solicitations and creation and distributions of fundraising materials.

Allocation of Functional Expenses: Expenses that can be directly attributed to a particular function are charged to that function. Certain costs have been allocated among more than one program or activity benefited based on employee time and effort that that program or activity.

Use of Estimates: The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 3 - AGENCY ENDOWMENT FUND

The Organization has a beneficial interest in the Friends of Warner Parks Agency Fund, an agency endowment fund held by the Community Foundation of Middle Tennessee (the "Community Foundation"). Earnings on this fund are used to further the goals of Friends of the Warner Parks, Inc. The Organization has granted variance power to the Community Foundation, and the Community Foundation has the ultimate authority and control over the Fund and the income derived therefrom. The Fund is charged a 0.4% administrative fee quarterly. Upon request by the Organization, income from the Fund representing a 5% annual return may be distributed to the Organization or to another suggested beneficiary.

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FRIENDS OF THE WARNER PARKS, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2018

NOTE 3 - AGENCY ENDOWMENT FUND (Continued)

The following tables present investments measured at fair value:

	Fair Value Measurements at December 31, 2018 Using:			
	Quoted Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Beneficial interest in agency endowment fund	\$ -	\$ -	\$ 76,095	\$ 76,095

The table below presents a reconciliation of all investments measured at fair value on a recurring basis using significant unobservable inputs (level 3) for the year ended December 31, included in the accompanying statement of assets and net assets (modified cash basis).

	Beneficial Interest in Agency Endowment Fund
Balance of recurring level 3 investments at January 1:	\$ 89,933
Total gains or losses included in change in net assets:	
Realized appreciation	2,565
Unrealized appreciation relating to assets held at year end	<u>(8,022)</u>
Net appreciation in fair value of investments	(5,457)
Interest income	1,387
Grants and administrative fees	<u>(4,884)</u>
Balance of recurring Level 3 investments at December 31	<u>\$ 76,095</u>

NOTE 4 - PROPERTY AND EQUIPMENT

The Organization's property and equipment and the related accumulated depreciation were as follows at December 31:

Land	\$ 763,904
Building	356,476
Automobile	<u>14,480</u>
	1,134,860
Less: accumulated depreciation on automobile and building	<u>43,024</u>
	<u>\$ 1,091,836</u>

(Continued)

FRIENDS OF THE WARNER PARKS, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2018

NOTE 5 - NET ASSETS WITH DONOR RESTRICTIONS

Changes in net assets with donor restrictions for the year ended December 31, 2018 were as follows:

	Net Assets With Donor Restrictions - Balance, as of <u>January 1, 2018</u>	<u>Contributions</u>	<u>Release of Restrictions</u>	<u>Investment Income</u>	Net Assets With Donor Restrictions- Balance, as of <u>December 31, 2018</u>
Warner Park Book Project	\$ -	\$ 62,000	\$ (27,455)	\$ -	\$ 34,545
BIRD	-	35,790	(35,790)	-	-
PEN Pals Camp	4,852	11,000	(10,875)	-	4,977
Capital Campaign	665,254	-	(10,940)	(14,497)	639,817
Memorials	10,000	17,020	(6,998)	-	20,022
Resource Management	-	132,545	(117,841)	-	14,704
SWEAT	-	20,140	(20,140)	-	-
Exhibits	120,894	10,000	(117,119)	-	13,775
Other grants and gifts	13,067	30,461	(6,165)	-	37,363
Repairs and refurbish	<u>105,162</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>105,162</u>
	<u>\$ 919,229</u>	<u>\$ 318,956</u>	<u>\$ (353,323)</u>	<u>\$ (14,497)</u>	<u>\$ 870,365</u>

NOTE 6 - CONTRACTED SALARIES AND RELATED PAYROLL COSTS

The Organization reimburses Metro Parks and Recreation for personnel expenses for the following positions: office assistant, naturalists, security services and staff ranger.

NOTE 7 - CONCENTRATION OF CREDIT RISK

The Organization's largest fundraisers shown below accounted for 86% of the fundraising and contributions without donor restrictions in the year ended December 31, 2018.

Fundraising: Sunday In The Park	\$ 535,407
Fundraising: Full Moon Concert	<u>180,867</u>
	<u>\$ 716,274</u>

From time to time throughout the year, the Organization's bank balances with financial institutions exceeded FDIC insurance limits. Management considers this to be a normal business risk. At December 31, 2018, cash balances per the bank exceeded the FDIC insurance limits by approximately \$1,144,880.

NOTE 8 - LEASE INCOME

The Organization leases a building located on the Land included in Note 4. The lease provides for monthly rent payments of \$1,500 through July 31, 2020. The lease has one extension option to extend the lease term for an additional five years.

(Continued)

FRIENDS OF THE WARNER PARKS, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2018

NOTE 8 - LEASE INCOME (Continued)

Approximate future minimum rental income from the noncancellable lease as of December 31, 2018 are as follows:

2019	\$ 18,000
2020	<u>10,500</u>
	<u>\$ 28,500</u>

NOTE 9 - SUBSEQUENT EVENTS

Management has performed an analysis of the activities and transactions subsequent to December 31, 2018 to determine the need for any adjustments to and/or disclosures within the audited financial statements for the year ended December 31, 2018. Management has performed their analysis through May 29, 2019, which was the date the financial statements were available to be issued.