RUTHERFORD COUNTY AREA
HABITAT FOR HUMANITY, INC.
FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORT
YEARS ENDED JUNE 30, 2014 AND 2013

RUTHERFORD COUNTY AREA HABITAT FOR HUMANITY, INC. FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT YEARS ENDED JUNE 30, 2014 AND 2013

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Edmondson, Betzler & Montgomery, PLLC

(Certified Public Accountants)

INDEPENDENT AUDITORS' REPORT

Board of Directors
Rutherford County Area Habitat for Humanity, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of Rutherford County Area Habitat for Humanity, Inc. which comprise the statements of financial position as of June 30, 2014 and 2013, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statement. The procedures selected depend on the auditor's judgment, including assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall financial statement presentation.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

INDEPENDENT AUDITORS' REPORT (CONTINUED)

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Rutherford County Area Habitat for Humanity, Inc. as of June 30, 2014 and 2013, and the results of its activities and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Estmonitoor, Betyler E, Montgomery, Phho

October 29, 2014

RUTHERFORD COUNTY AREA HABITAT FOR HUMANITY, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2014 AND 2013

ASSETS	2014	2013
CURRENT ASSETS		
Cash and cash equivalents	\$ 517,793	\$ 464,990
Accounts receivable	10,574	12,982
Warehouse inventory	38,601	71,390
Construction in process/lots held	817,030	804,007
Contributions receivable currently due, net	39,769	51,235
Current portion of mortgages	179,590	170,058
Total current assets	1,603,357	1,574,662
Property and equipment, net	937,577	937,985
OTHER ASSETS		
Mortgages receivable - long-term portion	1,080,997	1,096,823
Non-current contributions receivable, net	12,370	29,348
Other assets	2,643	3,348
Total other assets	1,096,010	1,129,519
TOTAL ASSETS	\$ 3,636,944	\$ 3,642,166
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Current portion of long-term debt	\$ 62,757	\$ 62,757
Lines of credit	250,298	169,089
Note payable - THDA	250,290	100,000
Accounts payable	2,812	8,876
Escrow funds held	26,195	75,949
Other accrued expenses	5,482	7,842
Total current liabilities	347,544	424,513
LONG TERM LARUTIES		
LONG-TERM LIABILITIES Long-term debt, less current portion of mortgage note payable	801,357	967 691
Long-term debt, less current portion of mortgage note payable	001,337	867,681
NET ASSETS		
Unrestricted	2,380,904	2,239,389
Temporarily restricted	107,139	110,583
Total net assets	2,488,043	2,349,972
TOTAL LIABILITIES AND NET ASSETS	\$ 3,636,944	\$ 3,642,166

RUTHERFORD COUNTY AREA HABITAT FOR HUMANITY, INC. STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2014 AND 2013

CURRORT AND REVENUE.	2014	2013
SUPPORT AND REVENUE: Grants/contributions	\$ 398,910	\$ 537,914
Transfers to homeowners	476,953	507,951
Mortgage discount amortization	85,422	96,157
Contributions of land, materials, labor	69,074	86,151
Interest income	680	344
ReStore income Other income	486,913	553,150
Net assets released from restrictions	59,327	43,622
Net assets released from restrictions	74,037	90,597
Total unrestricted support and revenue	1,651,316	1,915,886
EXPENSES:		
Program services:		
Construction	979,817	909,573
ReStore	386,389	421,240
Fundraising	14,933	61,777
General and administrative	128,662	108,338
Total expenses	1,509,801	1,500,928
CHANGE IN UNRESTRICTED NET ASSETS	141,515	414,958
TEMPORARILY RESTRICTED NET ASSETS:		
Grants and contributions	70,593	40,000
Net assets released from restrictions	(74,037)	(90,597)
CHANGE IN TEMPORARILY RESTRICTED NET ASSETS	(3,444)	(50,597)
CHANGES IN NET ASSETS	138,071	364,361
NET ASSETS, BEGINNING OF YEAR	2,349,972	1,985,611
NET ASSETS, END OF YEAR	\$ 2,488,043	\$ 2,349,972

RUTHERFORD COUNTY AREA HABITAT FOR HUMANITY, INC. STATEMENTS OF FUNCTIONAL EXPENSES YEARS ENDED JUNE 30, 2014 AND 2013

			2014						2013			
	Program	ram		Ge	General and		Program	ram		Gen	General and	
	Construction	ReStore	Fundraising	Adm	Administrative	Total	Construction	ReStore	Fundraising	Admi	Administrative	Total
Construction materials and supplies	\$ 527,315	· Θ	s	69	1	\$ 527,315	\$ 494,691	s	\$	s	,	\$ 494,691
Payroll and related costs	200,989	154,153	10,041		63,923	429,106	178,740	178,180	56,200		42,859	455,979
Mortgage discount	158,438	Ü	Ü		ı	158,438	150,209	•	F		r	150,209
ReStore costs of sales	ľ	153,192	ı		ı	153,192		167,978	•		1	167,978
Insurance	30,072	17,542	1,002		1,504	50,120	27,731	13,258	1,848		3,216	46,053
Depreciation and amortization	4,883	27,285	1,864		3,243	37,275	4,182	23,370	1,596		2,778	31,926
Tools	24,349	1	1		•	24,349	21,130	•			6	21,130
Utilities	2,362	13,196	901		1,569	18,028	2,464	13,800	942		1,640	18,846
Interest	2,155	12,042	823		1,431	16,451	2,322	12,975	886		1,542	17,725
Habitat International tithes and contributions		•	1		5,000	11,000	9'000	1			•	000'9
Office supplies	85	1,185	1		10,718	11,988	2,148	1,412	1		7,051	10,611
Miscellaneous	8,791	1,089	•		1,714	11,594	3,728	1,061	e		587	5,376
Contract labor	175	i	•		10,513	10,688	400	215	17		9,722	10,337
Repair and maintenance	80	839	ī		8,736	9,655	80	5,656	1		12,175	17,911
Telephone	792	4,427	302		526	6,047	341	2,043	1		1,161	3,545
Accounting and legal	1	1	•		000'9	000'9	1		T		10,200	10,200
Community events	5,689	1	•		1	5,689	9,323	•	•		¢	9,323
Printing	Ė	665	•		4,392	2,057	664	467			3,371	4,502
Dues and fees	306	ī	r		4,240	4,546	828	•	305		6,517	7,680
Training	3,832	675	1		26	4,533	3,326	360	•		1	3,686
Meetings and travel	2,284	66	1		1,227	3,610	1,146	273	1		1,376	2,795
Bank charges	1	1	•		2,001	2,001	1	192	•		2,230	2,422
PO Box rental and postage	r.	i i	Ü		1,899	1,899	06	•			1,913	2,003
Advertising	1,220	1	ı		r	1,220	ſ	r	r			ı
Total expenses	\$ 979,817	\$386,389	\$ 14,933	છ	128,662	\$1,509,801	\$ 909,573	\$ 421,240	\$ 61,777	ક્ક	108,338	\$1,500,928

The accompanying notes are an integral part of these financial statements.

RUTHERFORD COUNTY AREA HABITAT FOR HUMANITY, INC. STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2014 AND 2013

		2014		2013
CASH FLOWS FROM OPERATING ACTIVITIES: Changes in net assets Depreciation and amortization Adjustments to reconcile change in net assets to net cash	\$	138,071 37,275	\$	364,361 31,926
provided by operating activities: Gifts restricted for long-term purposes In kind donation of building lot (Increase) decrease in warehouse inventory Decrease in grants/accounts receivable Increase in construction in process/lost held (Increase) decrease in mortgages receivable Decrease in accounts payable Decrease in SHOP Grant payable Increase (decrease) in escrow liability		(70,593) - 32,789 2,408 (13,023) 6,294 (6,064) - (49,754)		(40,000) (18,900) (13,283) 3,977 (117,552) (81,344) (6,825) (3,467) 10,460
Decrease in accrued expenses		(2,360)		(892)
Net cash provided by operating activities		75,043	% 	128,461
CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of property and equipment Payment of loan closing costs		(36,162)		(16,252) (3,524)
Net cash used in investing activities		(36,162)	((19,776)
CASH FLOWS FROM FINANCING ACTIVITIES: Net borrowings (repayments) on line-of-credit Principal paid on long-term debt Gifts restricted for long-term purposes		(18,791) (66,324) 99,037		84,740 (58,146) 120,597
Net cash provided by financing activities	-	13,922		147,191
Net increase in cash and cash equivalents		52,803		255,876
Cash and cash equivalents, beginning of year		464,990		209,114
Cash and cash equivalents, end of year	\$	517,793	\$	464,990
SUPPLEMENTAL DISCLOSURE Interest paid	\$	18,028	\$	17,725

The accompanying notes are an integral part of these financial statements.

NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Rutherford County Area Habitat for Humanity, Inc., is a not-for-profit organization, chartered by the State of Tennessee, and is an affiliate of Habitat for Humanity International headquartered in Americus, Georgia. The purpose of the Organization is to provide simple, decent, affordable homes for sale to low income families. Homes are sold at no profit and are financed with non-interest bearing mortgages. The Organization also operates a ReStore which receives donated used building materials and appliances and then resells them to the general public.

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles.

Basis of Presentation

The Organization follows accounting standards set by the Financial Accounting Standards Board (FASB). The financial statements have been prepared in accordance with standards of accounting and financial reporting under Accounting Standards Codification (ASC) 958, Not for Profit Entities. The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted net assets.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted net assets depending on the absence or existence and nature of any donor restrictions.

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributions of Services and Materials

Contributed materials used for home building are reflected as contributions in the financial statements at their estimated values at the date of receipt. No amounts have been reflected in the statements for contributed services inasmuch as no objective basis is available to measure the value of such services; however, a substantial number of volunteers have contributed significant amount of their time in the Organization's program services.

Property and Equipment

The Organization capitalizes all expenditures for property and equipment in excess of \$500. Purchased property and equipment are carried at cost. Donated property and equipment are carried at the approximate fair value at the date of donation. The building is depreciated using the straight-line method over an estimated life of thirty-nine years. The remaining assets are depreciated using the straight-line method over three to seven year estimated life.

ReStore Materials

Consistent with policies used by other Habitat agencies, used materials donated to the Restore are not valued in inventory since they are deemed to have no determinable value until sold.

Transfers to Homeowners

Transfers to homeowners include material costs, lot costs and other direct costs associated with properties that were transferred to homeowners during the year.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Mortgages and Notes Receivable

Rutherford County Area Habitat for Humanity, Inc., sells homes to qualifying families and provides interest free mortgages ranging from twenty to thirty years. The qualifying families are required to contribute "sweat equity" during the construction phase and then they qualify to purchase the home. Mortgage payments net of insurance and taxes, are applied to reduce the mortgage.

The allowance for doubtful loans is maintained at a level that, in management's judgment, is adequate to absorb loan losses. This determination is based upon an analysis of the loan portfolio by management including, but not limited to, review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This process is based on estimates and ultimate losses may vary from current estimates. As changes in estimates occur, adjustments to the level of the allowance are recorded in the provision for potential loan losses in the period in which they become known. In addition, the net realizable value of property serving as collateral for delinquent loans will be assessed on an annual basis. Due to the nature of the relationship with its borrowers, the Organization is willing to make accommodations with borrowers whose payments are not current, so long as such accommodations do not jeopardize the interests of the Organization's mission.

A loan is considered impaired when, based upon current information and events, it is probable that the Organization will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans are classified as delinquent when payments of principal and interest are over 90 days overdue.

Functional Allocation of Expenses

The costs of providing the various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Concentration of Credit Risk

The Organization's credit risk relates to cash and cash equivalents. The Organization maintains several bank accounts at two banks. Accounts at an institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Cash at one of these institutions exceeds federally insured limits from time to time.

NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Events Occurring After Reporting Date

Rutherford County Area Habitat for Humanity, Inc. has evaluated events and transactions that occurred between June 30, 2014 and October 29, 2014, which is the date that the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

NOTE 2 - CASH EQUIVALENTS/RESTRICTED CASH

Habitat held \$28,622 and \$75,977 June 30, 2014 and 2013, respectively, in a separate escrow account used to pay for homeowner property taxes and insurance.

NOTE 3 - MORTGAGES RECEIVABLE

Mortgages receivable are summarized as follows:

		2014	2013
Homes with mortgages Less unamortized discount	73	\$ 2,775,529 (1,514,942) \$ 1,260,587	\$ 2,708,807 (1,441,926) \$ 1,266,881

The discount is computed using rates varying from 7.39% to 8.5% based upon the original amount of the note. Habitat also holds a second mortgage on each home that is not reflected above. This mortgage represents the difference between market value and purchase price of the home. This mortgage would only be collected if the family sold the property. Habitat holds a right of first refusal on each property.

A loan is considered impaired, in accordance with the impairment accounting guidance (FASB ASC 310-10-35-16), when based on current information and events, it is probable that the Organization will be unable to collect all amounts due from the borrower in accordance with the contractual terms of the loan. Based on this standard, management has concluded that none of its loans are impaired.

The Organization makes mortgage loans in accordance with its stated mission. As such, the Organization has credit exposure in the residential real estate market. No provision for mortgage loan losses has been made.

NOTE 3 - MORTGAGES RECEIVABLE (CONTINUED)

Credit Quality Indicators

Credit risk profile by internally assigned grade (excluding unamortized discount):

Performing	\$ 2,353,816
Non performing	421,713
	\$ 2,775,529

Age Analysis of Past Due Loans (excluding unamortized discount):

\$ 453,893
46,159
22,331
353,223
1,899,923
\$ 2,775,529

NOTE 4 - CONTRIBUTIONS RECEIVABLE

Contributions receivable as of June 30, 2014 are summarized as follows:

Corporate donors	\$ 52,139
Less discounts to net present value	-
	\$ 52,139

The net amounts are classified in the statements of financial position as follows:

Current portion	\$ 39,769
Non-current portion	12,370
Total	\$ 52,139

The current portion represents the face value of contributions collectible within the next fiscal year. The non-current portion represents the present value of amounts due after one year. The non-current portion has been discounted using a 3.25% annual interest rate to estimate present value, however the current discount is determined to be insignificant and has not been calculated. This rate is used in all subsequent periods to update the estimated present value of this pledge as follows:

Due in one to five years	\$	12,370
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NOTE 5 - PROPERTY AND EQUIPMENT

Property and equipment is as follows:

	2014	2013
Vehicles Office furniture and equipment Building	\$ 42,299 68,206 868,347	\$ 7,300 67,044 868,347
Less accumulated depreciation	978,852 268,510	942,691 231,941
Land	710,342 227,235 \$ 937,577	710,750 227,235 \$ 937,985

NOTE 6 - TRANSACTIONS WITH HABITAT INTERNATIONAL

Habitat voluntarily remits a portion of its cash contributions to Habitat International. These funds are used to construct homes in economically depressed areas around the world. Habitat contributed \$6,000 and \$6,000 to Habitat International for the years ended June 30, 2014 and 2013, respectively.

Habitat remitted \$5,000 in 2014 in accordance with Habitat International in accordance with the U.S. Stewardship and Organizational Sustainability Initiative.

NOTE 7 - RESTRICTIONS ON NET ASSETS

Temporarily restricted net assets of each June 30 are available for the following purposes:

		2014		2013
Building Rutherford Campaign	\$	52,139	\$	80,583
NRI projects		45,000		-
Home sponsorships	70000000	10,000		30,000
	\$	107,139	\$	110,583
			_	

NOTE 8 - LINES OF CREDIT

The Organization has two lines-of-credit with two banks for \$375,000 and \$100,000, respectively. The first line is secured by the mortgage notes receivables and money market accounts and matures November 17, 2014. The interest rate on the line at June 30, 2014 was 3%. The unused portion at June 30, 2014 is \$154,001. The second line is unsecured, used for ReStore inventory purchases, and matures September 6, 2015. The interest rate on the line at June 30, 2014 was 6.25%. The unused portion at June 30, 2014 is \$70,701.

NOTE 9 - LONG TERM DEBT

Long term debt is composed of the following:

		2014	2013
Note payable to bank; fixed interest rate of 0%; monthly payments of \$5,230 through maturity date of April 23, 2018. The note is secured by real estate.	\$	864,114	\$ 930,438
Less current portion	7	62,757	 62,757
	\$	801,357	\$ 867,681

Aggregate maturities of long-term debt are as follows:

Year ending June 30,

2015	\$ 62,757
2016	62,757
2017	62,757
2018	 613,086
	\$ 801,357

NOTE 10 - 401K PLAN

The Organization has a 401k plan that covers all eligible employees who have reached age 21 and have completed one year of service. Participating employees may contribute up to 96% of compensation to the plan, subject to IRS limits. The Organization makes a discretionary matching contribution determined annually. For the year ending June 30, 2014 participating employee deferrals were matched 50% up to 3% of eligible compensation. For the year ended June 30, 2014 and 2013 matching contributions were \$4,762 and \$5,717, respectively.

NOTE 11 - RELATED PARTY

During the year, the Organization purchased building materials from a company owned by a board member. Purchases from this company totaled \$40,720. This company also made in-kind contributions of building materials which have been included in these financial statements.

NOTE 12 - CONTINGENCY

During the year, the Organization sold two first mortgages to Tennessee Housing Development Agency (THDA) for \$131,442. The Organization continues to service these mortgages, collecting principal and escrow payments from the homeowners in exchange for a nominal monthly fee that is withheld from monthly mortgage payments submitted to THDA. The Organization guarantees payment of the mortgages to THDA for the homeowners. In the event the homeowner defaults on their mortgage, THDA assigns the deed of trust back to the Organization, who would then be able to initiate foreclosure proceedings. Twenty mortgages totaling \$1,126,149 are serviced under this arrangement.

Due to the Organization's continued involvement with the sold receivables as a servicer of the mortgages, Habitat management has further considered the servicing asset obtained by the Organization in accordance with ASC 860, *Transfers and Servicing*. Habitat management does not believe that the servicing asset resulting from the sale of mortgages has material value. Accordingly, no servicing assets have been recognized in the accompanying financial statements at June 30, 2014 and 2013.