



FY 21 Budget

Income

Contributions

4010	Government Contributions	139,200.00
4020	Small Business	-
4030	Foundation Contributions	44,500.00
4040	Individual/Chapter Contributions	5,000.00
4045	Annual Giving Campaign	16,000.00
4050	In-Kind Contributions	-
4060	Awards Donations	350.00
4096	Chapter Income/Support	-
	Subtotal Contributions	<u>\$ 205,050.00</u>

Earned Income

5101	Booth Fees	86,341.00
5102	E-Commerce	8,786.82
5105	Application/Admission Fees	19,120.00
5150	Food Vendor Fees	9,075.00
5155	Other Fair Income	4,500.00
5156	Chapter Exhibit Sales	-
5160	Advertising Income	500.00
5180	Corporate Sponsorships	4,000.00
	Subtotal Earned Income	<u>132,322.82</u>

5310	Member Dues	19,370.00
5320	Membership Rebates/Chapters	-
		<u>19,370.00</u>

Total Revenue

356,742.82

Expenses

7010	Advertising and Promotion	9,950.00
7020	Artistic Fees & Awards	23,200.00
7025	Artists Demos	-
7030	Bank Charges/Credit Card Fees	3,750.00
7040	Consulting Fees	6,350.00
7045	Contributions	-
7050	Contract Labor	14,200.00
7060	Dues & Subscriptions	3,340.00
7080	Insurance- Renters & General Liability	3,458.00
7085	Information Technology	8,400.00
7086	E-Commerce	8,000.00
7090	Janitorial (Boy Scouts)	550.00
7105	Licenses	5,925.00
7110	Meals & Entertainment	810.00
7119	Office Supplies	700.00
	Subtotal Misc Expenses	<u>88,633.00</u>
7120	Payroll Expenses	
7070	Health Insurance	-
7121	Payroll Taxes	12,512.17
7122	Salaries	162,501.24

7123	Salaries - Unused Vacation	-
7124	Workers Compensation insurance	361.77
7130	Payroll Fees	740.17
	Subtotal Payroll Expenses	176,115.35
7125	Misc.	400.00
7140	Postage	1,150.00
7145	Mailings	350.00
7151	Printing, Newsletter	-
7152	Printing, Fair-Related	1,500.00
7150	Printing- Other	500.00
7160	Professional Fees- audit & bookkeeping	25,304.00
7180	Rebates	3,400.00
	Subtotal Misc Expenses	32,604.00
7190	Rent	
7191	Rent- Tent	7,215.00
7192	Rent-Janitorial (port-o-lets+golf cc	3,870.00
7193	Rent - Space (Metro Parks)	2,050.00
7196	Rent - Office	16,200.00
7197	Rent - Storage Unit	3,360.00
7190	Rent - Other (U-Haul)	300.00
	Subtotal Rent Expenses	32,995.00
7195	Repairs & Maintenance	-
7200	Security(Fair)	5,184.00
7241	Electricity (Fair)	3,500.00
7205	Special Events Expense	-
7210	Supplies (not office related)	2,520.00
7220	Training and Development	-
7230	Travel- Mileage	1,000.00
	Subtotal Misc Expenses	12,204.00
7100	Leases- Copier	2,185.00
7240	Utilities	
7241	Electric	1,236.00
7242	Gas	657.00
7242	Water	304.00
200	Telephone/ISP	3,024.00
7244	Alarm	352.00
	Subtotal Utilities Expenses	7,758.00
7260	Graphic Design	1,600.00
7300	Depreciation Expense	1,000.00
7305	Amortization Expense	1,500.00
		4,100.00
7500	Other Expenses	
	Other Income/(Expenses)	
9050	Interest Income	1,772.00
9110	Gain/Loss on Disposal of Assets	-
9100	Gain/Loss on Stock	(1,500.00)
	Subtotal Other Income/(Expenses	272.00
	Total Expenses	354,137.35
	Net Income	2,605.47