FAMILY AND CHILDREN'S SERVICE

FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

June 30, 2007 and 2006

FAMILY AND CHILDREN'S SERVICE

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CERTIFIED PUBLIC ACCOUNTANTS
3310 WEST END AVENUE, SUITE 550

NASHVILLE, TENNESSEE 37203 PHONE 615-383-6592, FAX 615-383-7094

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Family and Children's Service Nashville, Tennessee

We have audited the accompanying statements of financial position of Family and Children's Service (a nonprofit organization) as of June 30, 2007 and 2006, and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Family and Children's Service as of June 30, 2007 and 2006, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated October 3, 2007, on our consideration of Family and Children's Service's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Our audit was performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedule of expenditures of federal and state awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Frasier Dean + Hound, PLCC

October 3, 2007

FAMILY AND CHILDREN'S SERVICE STATEMENTS OF FINANCIAL POSITION June 30, 2007 and 2006

Assets

Added	a00#	2007
	2007	2006
Current assets:		
Cash and cash equivalents	\$ 193,663	\$ 514,814
Receivables from federal and state grants	259,186	310,079
Unconditional promises to give	739,149	757,354
Other receivables, net of allowance for		
doubtful accounts of \$7,770 and \$6,532, respectively	159,858	217,488
Receivable from Crisis Intervention Center, Inc.	<u>.</u>	80,000
Total current assets	1,351,856	1,879,735
Unconditional promises to give	18,500	-
Land, building and equipment, net	794,471	929,954
Investments	4,196,847	3,055,479
III V COUIT CARLO		
Total assets	\$ 6,361,674	\$ 5,865,168
1 CHAIL MADE VIO		
Liabilities and Net Assets		
Ata wavishlo and against avnangag	\$ 90,103	\$ 130,317
Accounts payable and accrued expenses	164,510	194,954
Accrued employee leave	104,510	17 1375 1
T. (-1 11-1-114)	254,613	325,271
Total liabilities	234,013	323,271
Not an atom		
Net assets:		
Unrestricted:	2,183,125	1,494,477
Designated for endowment	3,033,965	3,055,389
Other unrestricted	3,033,303	3,033,307
m 4.1	5,217,090	4,549,866
Total unrestricted	3,217,090	4,545,000
m 15 4 4 5	000 071	990,031
Temporarily restricted	889,971	770,031
m a to a	6 107 061	5,539,897
Total net assets	6,107,061	3,337,071
Total liabilities and not assets	\$ 6,361,674	\$ 5,865,168
Total liabilities and net assets	φ 0,301,074	Ψ 2,002,100

FAMILY AND CHILDREN'S SERVICE STATEMENT OF ACTIVITIES Year ended June 30, 2007

	Unrestricted	Temporarily Restricted	Total
Revenue and other support from operations:			
Federal and State grants and fees	\$2,971,488	\$ -	\$ 2,971,488
United Way	646,822	720,649	1,367,471
Other grants	1,167,303	73,200	1,240,503
Contributions	539,662	55,699	595,361
Program service fees	397,638	-	397,638
Special events, net of direct benefit costs			
of \$68,636	157,105	-	157,105
Miscellaneous	3,910	-	3,910
Net assets released from restrictions	949,608	(949,608)	
Total revenue and other support			
from operations	6,833,536	(100,060)	6,733,476
Operating expenses:			
Program services	5,884,718	-	5,884,718
Management and general	806,434	<u></u>	806,434
Fundraising	349,820		349,820
Total operating expenses	7,040,972	-	7,040,972
Change in net assets before other revenue	(207,436)	(100,060)	(307,496)
Other revenue:			
Interest and dividends	112,407	-	112,407
Realized and unrealized gains	432,808	-	432,808
Gain on sale of property	329,445	••	329,445
Total other revenue	874,660		874,660
Change in net assets	667,224	(100,060)	567,164
Net assets - beginning of year	4,549,866	990,031	5,539,897
Net assets - end of year	\$5,217,090	\$ 889,971	\$ 6,107,061

FAMILY AND CHILDREN'S SERVICE STATEMENT OF ACTIVITIES Year ended June 30, 2006

	Unrestricted	Temporarily Restricted	Total
Revenue and other support from operations:			
Federal and State grants and fees	\$3,793,745	\$ -	\$ 3,793,745
United Way	652,495	757,354	1,409,849
Program service fees	452,333	-	452,333
Contributions	464,261	32,500	496,761
Other grants	876,154	77,418	953,572
Special events, net of direct benefit costs			
of \$46,655	127,133	-	127,133
Miscellaneous	35,449	-	35,449
Net assets released from restrictions	785,196	(785,196)	
Total revenue and other support			
from operations	7,186,766	82,076	7,268,842
Operating expenses:			
Program services	5,791,862	-	5,791,862
Management and general	865,874	-	865,874
Fundraising	360,562	-	360,562
Total operating expenses	7,018,298		7,018,298
Change in net assets before investment income	168,468	82,076	250,544
Investment income:			
Interest and dividends	88,747	-	88,747
Realized and unrealized gains	119,261	_	119,261
Investment income, net	208,008		208,008
Change in net assets	376,476	82,076	458,552
Net assets - beginning of year	4,173,390	907,955	5,081,345
Net assets - end of year	\$4,549,866	\$ 990,031	\$ 5,539,897

FAMILY AND CHILDREN'S SERVICE STATEMENT OF FUNCTIONAL EXPENSES Year ended June 30, 2007

	Program Services	Management and General	Fundraising	Total
Salaries	\$ 3,576,305	\$ 614,473	\$ 208,715	\$ 4,399,493
Partnership collaboration	619,027	-		619,027
Employee benefits	426,494	53,464	22,442	502,400
Payroll taxes	298,417	50,071	16,421	364,909
Professional fees	178,437	10,306	6,969	195,712
Occupancy	144,625	7,562	2,855	155,042
Travel	147,818	5,101	787	153,706
Financial aid	117,744	-	-	117,744
Equipment and building expense	84,697	10,719	7,557	102,973
Supplies	60,120	10,932	7,287	78,339
Advertising	20,202	551	47,535	68,288
Telephone	58,153	6,527	1,651	66,331
Depreciation	49,390	3,638	1,617	54,645
Miscellaneous	26,703	12,265	3,520	42,488
Insurance	30,847	6,288	2,607	39,742
Printing and publications	17,221	1,339	14,864	33,424
Conferences and meetings	12,631	7,398	1,950	21,979
Postage	7,768	1,706	2,435	11,909
Organizational dues	8,119	2,978	608	11,705
Interest	-	1,116_	_	1,116
	\$ 5,884,718	\$ 806,434	\$ 349,820	\$ 7,040,972

FAMILY AND CHILDREN'S SERVICE STATEMENT OF FUNCTIONAL EXPENSES Year ended June 30, 2006

Management and Program Total Services General Fundraising \$ 4,503,975 633,450 \$ 216,318 \$3,654,207 Salaries 531,007 21,612 Employee benefits 445,856 63,539 335,970 14,841 39,452 281,677 Payroll taxes 231,974 12,307 22,615 197,052 Professional fees 228,807 228,807 Partnership collaboration 194,835 3,158 10,571 181,106 Occupancy 155,000 12,508 10,658 131,834 Equipment and building expense 151,045 1,346 11,173 138,526 Travel 96,240 96,240 Financial aid 95,785 4,534 15,040 76,211 Supplies 91,975 1,761 5,372 84,842 Telephone 40,712 79,089 38,377 Advertising 13,612 70,263 14,596 42,055 Printing and publications 69,527 3,729 1,865 63,933 Depreciation 46,009 3,957 27,750 14,302 Miscellaneous 39,871 2,155 33,158 4,558 Insurance 24,321 5,490 1,531 17,300 Postage 22,899 2,954 5,628 Conferences and meetings 14,317 18,368 3,282 12,451 2,635 Organizational dues 17,636 5,175 12,461 Loss on equipment disposal 13,702 13,702 Interest \$ 7,018,298 360,562 865,874 \$5,791,862

FAMILY AND CHILDREN'S SERVICE STATEMENTS OF CASH FLOWS Years ended June 30, 2007 and 2006

	2007	2006
Cash flows from operating activities:		
Change in net assets	\$ 567,164	\$ 458,552
Adjustments to reconcile change in net assets		
to net cash (used in) provided by operating activities:		60.50E
Depreciation	54,645	69,527
Unrealized and realized gains on investments	(432,808)	(119,261)
(Gain) loss on sale of fixed assets	(329,445)	17,636
Changes in current assets and liabilities:		# O ##A
Assets held on behalf of NAC 7	-	78,772
Receivables from federal and state grants	50,893	49,131
Unconditional promises to give	(295)	(151,631)
Other receivables	137,630	23,029
Accounts payable and accrued expenses	(40,214)	64,172
Accrued employee leave	(30,444)	17,996
Assets held on behalf of NAC 7		(78,772)
Net cash (used in) provided by operating activities	(22,874)	429,151
Cash flows from investing activities:		
Proceeds from sale of investments	141,350	250,000
Purchase of investments	(849,911)	(236,902)
Proceeds from sale of property	418,842	-
Purchase of equipment	(8,558)	(194,860)
Net cash used in investing activities	(298,277)	(181,762)
Cash flows from financing activities:		
Borrowing on line of credit	150,000	-
Repayment of borrowings under line of credit	(150,000)	(254,766)
Net cash used in financing activities		(254,766)
Net decrease in cash and cash equivalents	(321,151)	(7,377)
Cash and cash equivalents - beginning of year	514,814	522,191
Cash and cash equivalents - end of year	\$ 193,663	\$ 514,814
Supplemental information: Interest paid	\$ 1,116	\$ 13,702

See accompanying notes.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activity

The purpose of Family and Children's Service (the "Organization") is to make best-practice mental health care accessible to all that need it to enable children and families to lead healthier, more fulfilling and productive lives. This is accomplished through 24-hour telephone crisis counseling, trauma counseling for child and adult victims of violence, attachment counseling to help foster and adoptive children and families form secure loving relationships, and family and individual counseling for addiction, depression, marriage and relationship issues. The Organization serves various regions throughout the State of Tennessee.

Financial Statement Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles. Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Accordingly, net assets of the Organization, and changes therein are classified and reported as follows:

Unrestricted net assets

<u>Undesignated</u> — Net assets that are not subject to donor-imposed stipulations or designated by the Organization's Board.

<u>Designated</u> – Net assets designated by the Organization's Board for particular purposes, presently designated by the Board for endowment.

<u>Temporarily restricted net assets</u> – Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time.

<u>Permanently restricted net assets</u> – Net assets subject to donor imposed stipulations that they be maintained permanently by the Organization. Generally, donors of these assets permit the Organization to use all or part of the income earned for general or specific purposes. The Organization currently has no permanently restricted net assets.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and Cash Equivalents

The Organization considers all highly liquid investments with an original maturity when purchased of three months or less to be cash equivalents.

Promises to Give

Contributions are recognized when a donor makes an unconditional promise to give to the Organization. Contributions that are not restricted, or are restricted by the donor and the restriction expires during the fiscal year, are reported as increases in unrestricted net assets. All other contributions are reported as increases in temporarily or permanently restricted net assets. Management considers all unconditional promises to give fully collectible at June 30, 2007 and 2006.

Property and Equipment

It is the Organization's policy to capitalize property and equipment over \$5,000. All purchases less than that amount are expensed in the period incurred. Donated property and equipment is reported as contributions at its estimated fair value. Unless donor-restricted, all donated property and equipment are reported as increases in unrestricted net assets. Property and equipment are depreciated over their useful lives using the straight-line method. Useful lives range from three years for computer equipment to forty years for building.

Investments

The Organization's investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statements of financial position. Investment income and unrealized gains and losses are reported as changes in unrestricted net assets unless the use of income has been restricted by the donor.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Income Taxes

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Reclassifications

Certain reclassifications have been made to 2006 balances in order to conform with the 2007 presentation.

NOTE 2 – INVESTMENTS

Investments of the Organization are stated at fair value as of June 30, 2007 and 2006 and consist of the following:

	2007	
Mutual funds (held by Diversified Trust Company): Money Market funds Equity funds Bond funds Real estate	\$ 13,242 2,560,914 1,455,730 	\$ 30,511 1,784,357 1,041,861 <u>190,750</u> 3,047,479
Other investments: Preferred stock	8,000	8,000
	<u>\$ 4,196,847</u>	<u>\$ 3,055,479</u>

NOTE 3 – LAND, BUILDING AND EQUIPMENT

Land, building, and equipment consists of the following at June 30:

	2007	2006
Land	\$ 89,000	\$ 138,913
Land improvements Building	867,362	7,106 1,051,235
Equipment	612,245 1,568,607	<u>624,280</u> 1,821,534
Less accumulated depreciation	(774,136)	(891,580)
	<u>\$ 794,471</u>	<u>\$ 929,954</u>

NOTE 4 - LINE OF CREDIT

The Organization has line of credit payable to bank, interest at bank's prime rate plus .25% (8.50% at June 30, 2007), payable interest only through maturity (November 22, 2007), at which time remaining principal and interest will be due. The line of credit is unsecured. Amounts available under the line of credit as of June 30, 2007 totaled \$325,000. No borrowings were outstanding at June 30, 2007 or 2006.

NOTE 5 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are restricted for the following purposes or periods at June 30:

	<u>2007</u>	<u> 2006 </u>
United Way Programs		
Napier and Cora Howe Family Resource Centers	\$ 90,838	\$ 93,696
CHAMPS	159,730	160,996
Trauma Intervention Center	44,674	44,674
Mental Health Counseling	48,300	53,670
Help for Seniors and Their Families	30,000	64,034
Operations	62,440	57,898
Domestic Violence Family Treatment Program	26,431	26,430
Caring Families Program	20,211	20,211
Family Recovery Program	18,797	19,299
Neighbor to Neighbor Training Program	49,957	49,957
Senior Solutions	40,000	37,466
Helping People in Crisis	129,271	<u>129,269</u>
	720,649	757,600
Program services	132,322	232,431
Unconditional promises to give due in future periods	<u>37,000</u>	_
	<u>\$ 889,971</u>	<u>\$ 990,031</u>

NOTE 6 – LEASES

The Organization has operating lease commitments for office space and equipment. The following is a schedule of future minimum lease payments at June 30, 2007:

Fiscal Year 2008 2009 2010 2011		\$	93,911 71,896 16,561
	10	<u>\$</u>	182,368

NOTE 6 – LEASES (Continued)

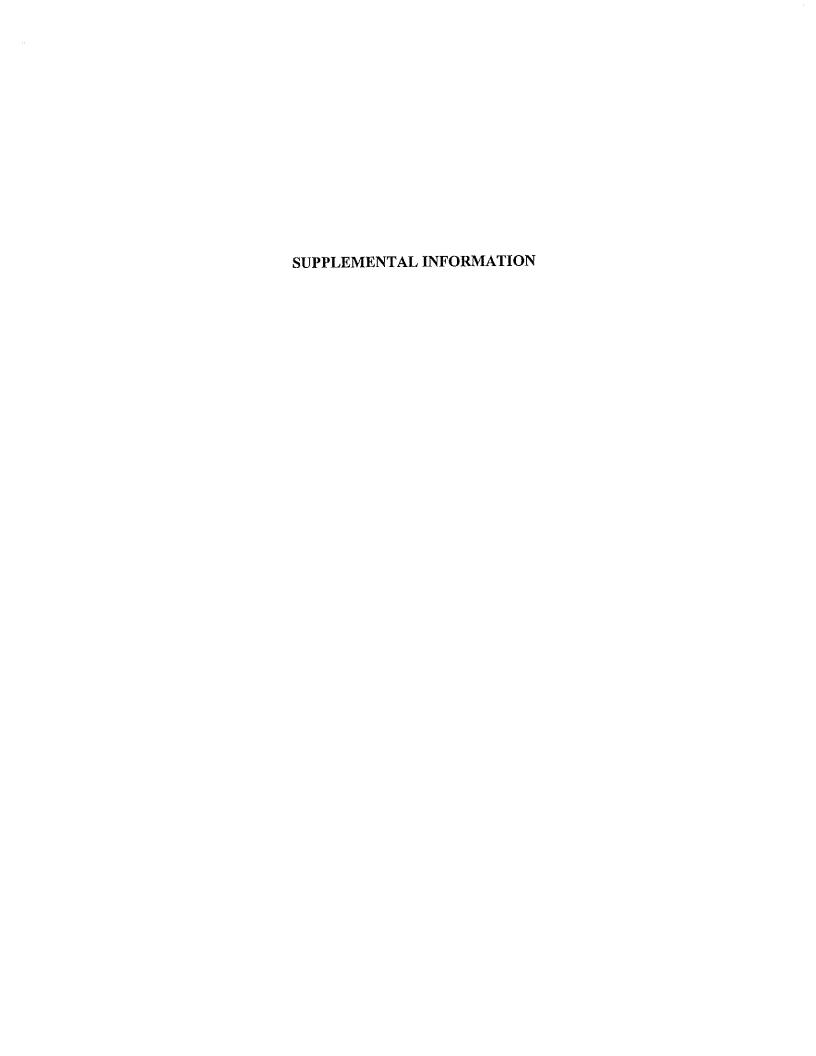
Rent expense amounted to \$157,461 and \$159,333, respectively, for the years ended June 30, 2007 and 2006.

NOTE 7 - CONCENTRATION OF CREDIT RISK

The Organization may at times have cash amounts at financial institutions in excess of the amount insured by the Federal Deposit Insurance Corporation. The Organization has not experienced any losses in such amounts and does not believe it is exposed to any significant concentration of credit risk.

NOTE 8 - CONCENTRATION OF REVENUE

The Organization receives a substantial amount of its revenue from Federal and State grants and the United Way. A significant reduction in the amount received from either source could have an adverse effect on the operations of the Organization.



FAMILY AND CHILDREN'S SERVICE SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS Year ended June 30, 2007

FEDERAL AWARDS		xear ended June 50, 2007	ne 50, 200/		100		Deceriotion
Federal Grantor/Pass-Through Grantor	Program Name	Number	Contract Number		, %	ăX.	June 30, 2007
U.S. Dept, of Health and Human Services	Childhood Trauma Intervention Center	93.243	5 U79 SM56082		\$ 322,174	\$ 322,174	
Total for CFDA No. 93.243+				E.	322,174	322,174	
U.S. Department of Health and Human Services Passed Through:							
TN Dept. of Health and Human Services	Families First-District 5	93,558	GR-03-14926-05	F	287,410	298,487	11,077
TN Dept. of Health and Human Services	Families First-District 5	93.558	GR-03-14926-04	25,919	25,919		. ;
TN Dept. of Health and Human Services	Families First-District 6	93.558	GR-03-14925-06	t	196,281	216,896	20,615
TN Dept. of Health and Human Services	Families First-District 6	93,558	GR-03-14925-05	19,020	19,020	•	
Total for CFDA No. 93.558 *				44,939	528,630	515,383	31,692
TN Dept. of Children's Services	Social Services Block Grant	93.667	GR-07-18370-00	•	35,021	38,336	3,315
TN Dept. of Children's Services	Social Services Block Grant	799.667	GR-05-16622-00	3,160	3,160	,	r
Total for CFDA No. 93.667 *				3,160	38,181	38,336	3,315
TN Dept. of Children's Services+	Permanency Groups	93,659	GR-07-18304-00		184,811	200,522	15,711
TN Dept. of Children's Services	REACT	93,659	GR-06-17405-00	8,935	8,935	,	_
Total for CFDA No. 93,659 *				8,935	193,746	200,522	15,711
TN Dent of Children's Services+	Permanency Groups	93.556	GR-07-18304-00		102,673	111,401	8,728
TN Dent of Children's Services	Nashville Center for Adoption	93,556	GR-06-17425-00	25,909	25,909	•	
TN Dept. of Children's Services	REACT	93,556	GR-06-17405-00	5,735	5,735	*	1
Total for CFDA No. 93.556 *				31,644	134,317	111,401	8,728
U.S. Department of Justice Passed Through:							
TN Dept. of Finance and Administration Office of Criminal Justice	Crime Victim Assistance	16.575	Z-07-033126-00	t	27,602	30,240	2,638
TN Dept. of Finance and Administration Office of Criminal Justice	Crime Victim Assistance	16.575	Z-07-033140-00		83,731	89,847	6,116
TN Dept. of Finance and Administration Office of Criminal Justice	Crime Victim Assistance	16.575	Z-00-099346-01	4,047	4,047	r	·
TN Dept, of Finance and Administration Office of Criminal Justice	Crime Victim Assistance	16.575	Z-00-099347-01	5,482	5,482	,	
Total for CFDA No. 16.575*				9,529	120,862	120,087	8,754
Total Federal Awards				98,207	1,337,910	1,307,903	68,200

FAMILY AND CHILDREN'S SERVICE
SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS
(Continued from Page 14)
Year ended June 30, 2007

Federal Grautor/Pass-Through Grantor	Program Name	CFDA	Contract Number	Receivable June 30, 2006	Cash Receipts	Expenditures	Receivable June 30, 2007
STATE AWARDS							
TN Dept. of Health and Human Services	Families First-District 5	n/a	GR-03-14926-05#	,	533,769	554,333	20,564
TN Dept. of Health and Human Services	Families First-District 5	n/a	GR-03-14926-04#	48,136	48,136	t	a :
TN Dept. of Health and Human Services	Families First-District 6	п/а	GR-03-14925-06#	r	364,503	402,806	38,303
TN Dept. of Health and Human Services	Families First-District 6	n/a	GR-03-14925-05#	35,321	35,321	•	ı
TN Dent of Children's Services	Transitioning Children	n/a	GR-06-17590-00	11,697	11,697	•	•
TN Dent. of Children's Services	Relative Caregiver Program	n/a	GR-06-17231-00	52,859	485,924	550,785	117,720
TN Dent. of Children's Services	Permanency Groups	n/a	GR-07-18304-00#	1	123,207	133,681	10,474
TN Dent. of Children's Services	Needs Assessment - Adoption and Foster	n/a	GR-06-17749-00	29,296	29,296	1	ı
TN Dent. of Children's Services	Family to Family	n/a	GR-06-17422-00	3,922	3,922	r	1
TN Dept. of Children's Services	Needs Assessment - Adoption and Foster	n/a	GR-07-18305-00	j	18,055	21,980	3,925
TN Dept, of Children's Services	REACT	n/a	GR-06-17405-00#	22,005	22,005	ı	٠
TN Dept. of Children's Services	Nashville Center for Adoption	n/a	GR-06-17425-00#	8,636	8,636		7
Total State Awards				\$ 310.079	\$ 3,022,381	1,663,585	\$ 259,186
Lotal Federal and State Awards							

^{*}Cash grant receipts represent federal pass-through funds

NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS

NOTE 1 - BASIS OF ACCOUNTING

The Supplementary Schedule of Expenditures of Federal and State Awards is prepared on the accrual basis of accounting.

[#] Represents state's portion of grant

⁺ Indicates a major program