

	A	B
1	BRYAN SYMPHONY ORCHESTRA	2016-2017
2	Budget	Budgeted
3	REVENUES _____	
4		
5	SUBSCRIPTION CONCERTS	
6	Season tickets	\$53,000.00
7	Single concert tickets	\$6,000.00
8	Concert sponsors and Business Supporters	\$26,000.00
9	Program advertising	\$5,000.00
10	Total	\$90,000.00
11		
12	GRANTS: CONCERTS	
13	Corporate foundations	\$0.00
14	TAC-APS	\$12,000.00
15	Cookeville Arts Council	\$2,500.00
16	Community Foundation of MidTenn	\$5,000.00
17	Rotary Club of Cookeville-Noon	\$250.00
18	Walmart	\$0.00
19	Other grants	\$1,000.00
20	Total	\$20,750.00
21		
22	POPS CONCERT IN THE PARK	
23	Individual sponsor (Glasgow)	\$11,000.00
24	Total	\$11,000.00
25		
26	INDIVIDUAL CONTRIBUTIONS	
27	Unrestricted	\$33,000.00
28	Restricted (MacKenzie)	\$3,000.00
29	Total	\$36,000.00
30		
31	EDUCATIONAL ACTIVITIES	
32	Education concert sponsors	\$5,000.00
33	Ayers Scholarship	\$500.00
34	Derryberry Scholarship match	\$500.00
35	Warren County contributions	\$2,500.00
36	Total	\$9,000.00
37		
38	AUDIENCE CULTIVATION	
39	Symphony Socials	\$3,000.00
40	BSOA dues	\$1,000.00
41	Luncheon fees	\$600.00
42	Crossville luncheon sponsorship	\$0.00

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1	BRYAN SYMPHONY ORCHESTRA	2016-2017
43	Post-Concert Dinner	\$500.00
44	Total	\$5,100.00
45		
46	INTEREST INCOME	\$300.00
47	DIVIDEND INCOME	\$1,500.00
48	CONDUCTOR'S DISCRETIONARY ACCT	\$1,800.00
49		
50		
51	FUNDRAISING	
52	Wine on the WestSide	\$0.00
53	Beers for Brahms (excluding sponsorships paid that night)	\$12,000.00
54	Opera Fundraiser	\$0.00
55	Education Concert Fundraiser	\$5,000.00
56	Additional Fundraising/Merchandise	\$5,000.00
57	Total	\$22,000.00
58		
59	TOTAL REVENUE	\$199,150.00
60		
61		
62	EXPENSES _____	
63		
64	SUBSCRIPTION CONCERTS (excluding Opera)	
65	Musicians	\$44,500.00
66	Bowing Meetings	\$1,000.00
67	Overscale/Cartage	\$0.00
68	Travel (orchestra)	\$0.00
69	Guest artist fees	\$6,000.00
70	Guest artist expenses	\$3,500.00
71	Breakfast and lunch for musicians	\$3,000.00
72	Stage managers-student workers	\$500.00
73	Contractor	\$2,350.00
74	Music rental	\$2,600.00
75	Programs	\$6,000.00
76	Total Subscription Concerts (excluding Opera)	\$69,450.00
77		
78	OPERA	
79	BSO Contract Musicians	
80	Ashville Lyric Opera (including fees, hotels, food)	
81	Misc Oper	
82	Total Opera	
83		

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1	BRYAN SYMPHONY ORCHESTRA	2016-2017
84	POPS CONCERT IN THE PARK	
85	Musicians	\$11,000.00
86	Travel	\$800.00
87	Cartage	
88	Music rental	\$1,000.00
89	Contractor	\$470.00
90	Music director	\$750.00
91	Misc (including postcards)	\$350.00
92	Total Pops Concert in the Park	\$14,370.00
93		
94	EDUCATIONAL ACTIVITIES	
95	Education concert	
96	Musician Expenses	\$7,000.00
97	Lodging	\$800.00
98	Breakfast	\$200.00
99	Supplies & Educational Materials	\$0.00
100	Buses	\$1,500.00
101	Contractor	\$350.00
102	Education concert total	\$9,850.00
103	Ayers	\$500.00
104	Derryberry Competition - match	\$500.00
105	Total Educational Activities	\$1,000.00
106		
107	AUDIENCE CULTIVATION	
108	Symphony Socials	\$3,000.00
109	Luncheons	\$500.00
110	Post-concert/history exhibit receptions	\$250.00
111	Development (sponsor gifts, signage)	\$1,000.00
112	Fundraising Mail and Materials	\$500.00
113	Newsletter - printing	\$1,000.00
114	Total Audience Cultivation	\$6,250.00
115		
116		
117	OPERATIONS	
118	Advertising	\$500.00
119	Brochure - design, print	\$2,500.00
120	Postage (inc. bulk mail permit in 2013)	\$1,500.00
121	Printing	\$1,000.00
122	Bank/credit card fees	\$2,000.00
123	Supplies - office, music library	\$1,500.00
124	Furniture	\$0.00

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1	BRYAN SYMPHONY ORCHESTRA	2016-2017
125	Subscriptions	\$2,000.00
126	Photography	\$0.00
127	Licensing fees: BMI, ASCAP	\$375.00
128	Web site maintenance, server	\$0.00
129	Technical support / equipment	\$0.00
130	Misc.	\$200.00
131	Total Operations	\$11,575.00
132		
133	ADMINISTRATIVE	
134	Insurance	\$1,500.00
135	Audit and tax return	\$4,500.00
136	Memberships, dues, registrations	\$800.00
137	State of Tennessee fees	\$275.00
138	Storage unit rental	\$400.00
139	Rent - office	\$3,600.00
140	Phone & Internet	\$960.00
141	Utilities	\$500.00
142	Total Administrative	\$12,535.00
143		
144	BOARD AND STAFF	
145	Board dinners, meetings,etc.	\$500.00
146	Mileage	\$500.00
147	Music librarian	\$1,000.00
148	Music director (Allcott, summer stipend)	\$4,000.00
149	Management fees:	
150	Staff 1 (Executive Director)	\$34,000.00
151	Staff 2 (Box Office Assistant)	\$13,500.00
152	Staff 3	
153	Payroll Tax	\$5,000.00
154	Tax Penalites	
155	Total Board and Staff	\$58,650.00
156		
157	Miscellaneous	
158	MacKenzie Concertmaster Fund Transfer	
159	Replenish Reserves	
160		
161	TOTAL EXPENSES	\$183,680.00
162	TOTAL REVENUE	\$199,150.00
163	DIFFERENCE	\$15,470.00